



# Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.

The County of Fresno, Department of Behavioral Health (DBH) has executed a Master Agreement (A-21-258, amended to A-23-059) with various licensed facilities certified to provide placements and services for adults with severe and persistent mental health conditions in a secured licensed facility, pursuant to Welfare Institutions Code (WIC) and California Code of Regulations (CCR) such as Skilled Nursing Facilities/Special Treatment Programs/Institutions for Mental Disease (SNF/STP/IMD), Geropsychiatric Nursing Care Facilities, and/or Mental Health Rehabilitation Centers (MHRC) for adults with severe and persistent mental health conditions. DBH is attempting to add three providers located both in Fresno and out of County onto the executed Master Agreement.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

GHC of Fresno, LLC d.b.a. Horizon Health & Subacute Center  
3034 E Herndon Ave, Fresno, CA 93720  
Wendy Haining; 714-501-2535; wendyhaining@lifegen.net  
GHC of Anberry, LLC d.b.a. Anberry Nursing and Rehabilitation Center  
1685 Shaffer Road, Atwater, CA 95301  
Wendy Haining; 714-501-2535; wendyhaining@lifegen.net  
RG Legacy II, LLC d.b.a. Pasadena Nursing Center  
1570 N Fair Oaks Ave, Pasadena, CA 91103  
Jojo Solorio; 951-686-9001; marketing@ccopalm.com
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

Contract Maximum - \$133,577,211  
FY 2021-2022: \$21,879,610  
FY 2022-2023: \$24,067,571  
FY 2023-2024: \$26,474,329  
FY 2024-2025: \$29,121,762  
FY 2025-2026: \$32,033,939  
The acquisition will not result in an increase in Net County Cost.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

Contracted providers on this agreement are licensed to provide residential mental health services and ancillary services to severely and persistently mentally disabled persons. Department of Health Care Services retains a list of licensed facilities. DBH will contract with any licensed facility that is reviewed and is determined to meet the needs of the RISE Conservatorship Team. All facilities must be LPS certified.

The Department has seen an increase in need for services and providers. Due to most facilities being located out-of-County, the option to add another local provider would increase the possibility of local placements, once it has been determined the local facility delivers the optimal level of care for the person served. This in turn will allow persons served the possibility of remaining local, near family, and reduces County costs.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
  - In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
  - When the contract is with a federal, state, or local governmental agency.
  - When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
  - When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
  - When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
  - When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.

The Department maintains a network of contractors that provide several levels of care. This agreement is for a higher need level of care for conserved persons. The need for these services has been increasing annually and it is necessary for the department to contract with as many IMD facilities as we can to meet the needs of the people of Fresno County. This agreement allows for the funding of services for undocumented, unfunded persons served.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

The County is required by Welfare Institution Code (W&IC) Section 500 et seq. and California Code of Regulations (CCR), Sections 72001, et seq. to provide placement beds and services for adults with severe and persistent mental health conditions in a secured licensed and credentialed facility. DBH issued an RFSQ for services in 2016 and received 8 respondents, only 1 being located in Fresno County. As there is an ongoing need for placement services in Fresno County, all respondents were added to the Master Agreement. Since the execution of the original Master Agreement, the department has added 11 more facilities.

When a person served is placed into any of the facilities on the IMD/MHRC/SNF Agreement, the facility, in communication with Fresno County Placement team members, becomes responsible for providing all of the necessary mental health and ancillary service needs to care for the individuals being served. The Department has implemented an onboarding processing in which each prospective facility is vetted thoroughly. This ensures that facilities that are added to this Master Agreement meet the needs and mission of the Department. For the providers currently being added through this suspension of competition, both Contracts and the RISE Conservator Team have met extensively with their teams to ensure they are each familiar with the contract, the process of placement for persons served, and are willing able to add their services to our network, indicated as part of the incorporation of their scope of work and rates, to this agreement.

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Requested By:

Staff Analyst

Title

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**I approve this request to suspend competition for the service(s) and/or product(s) identified herein.**

sholt 5/14/2023 6:07:48 PM

Department Head Signature

[\[✕ Sign\]](#) Double click!

gcornuelle 5/15/2023 10:46:04 AM

Purchasing Manager Signature

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