



Suspension of Competition Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

Lexipol is the leading provider of risk management resources for public safety organizations, establishing a unique set of risk management tools by integrating agency-specific, customized policy manuals with daily training bulletin services accessed through a web browser to provide clear communication and policy guidance to department staff members.
 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

Lexipol
200 Green Street, Ste 200
San Francisco, CA 94111
info@lexipol.com
884-312-9500 or 949-309-3894

Michael Renoux
Director Contracts
mrenoux@lexipol.com
949-732-5750 - Office
 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

Service Fee \$150/hour
Estimated 400 hours = \$60,000

Law Enforcement Policy Manual and Daily Training Bulletins Subscription
2020 - \$35,727
2021 - \$36,799
2022 - \$37,903
2023 - \$39,040
2024 - \$40,211
Total for 5 years: \$189,680

Total for 5 year subscription + Service Fee = \$249,680
 4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

Lexipol is uniquely qualified to provide our Policy Manual and Daily Training Bulletin service to the Law Enforcement divisions of the Fresno County Sheriff's Office. Since 2003, their proven policy and training solutions have helped public safety agencies across the country reduce risk and avoid litigation. Lexipol's risk-based, continuous improvement system is derived from President Gordon Graham's 5 Pillars of Success: People, Policy, Training, Supervision and Discipline.

Lexipol is America's leading provider of risk management resources for public safety organizations, delivering its services through a unique, web-based development system and an integrated training component Lexipol provides a highly cost-effective model and powerful, easy-to-use web-based tools that will support Fresno County Sheriff's Office with:

 - *Policies that reflect up-to-date, applicable industry standards and best practices;
 - *Customized content for the state of California;
 - *Daily scenario-based training that reinforces agency approved policies;
 - *Regular updates to agency policies as statutes, case law, and regulations change.
 - *The option to include procedures through our supplemental publications process.
 5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
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- In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
- When the contract is with a federal, state, or local governmental agency.
- When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
- When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
- When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
- When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.

6. Explain why the unique qualities and/or capabilities described above are essential to your department.
 Lexipol has helped public safety agencies reduce risk and stay ahead of litigation trends, while communicating clear and concise policy guidance to their employees. Additionally, Lexipol has established a unique set of risk management tools for public safety organizations by integrating agency-specific, customized policy manuals with the Daily Training Bulletin service accessed through a web browser. The comprehensive Lexipol service is not available through any other public or private resources or organizations.
 The program is unique in several ways, and there is no other system that offers the following integration in one package:
1. Online (software-as-a-service) policy manual content, document management, training content and testing through web-based proprietary system tools.
 2. Regular and urgent updates to content via web-based tools.
 3. Daily Training Bulletins (DTBs) that are based on realistic scenarios and written by public safety personnel, including online and real-time testing modules.
 4. Archiving of all versions of the agency's policy manual, as well as capturing of user electronic signatures that acknowledge policy updates and Daily Training Bulletin records and test results.
 5. Linking between the Daily Training Bulletins and policy sections to which the DTB applies.
 6. Robust reporting features, including exception reporting with export to MS Excel capabilities.
 7. Contemporary policy content that may be modified by the agency via proprietary online Lexipol provides the
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
 Lexipol is America's leading provider of risk management services and resources for public safety organizations, delivering its services through a unique, web-based development system with an integrated training component. The comprehensive Lexipol service is not available through any other public or private resources or organizations.

shawn.erwin 4/2/2020 5:15:22 PM

Requested By:

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

Steve.Wilkins 4/2/2020 7:44:13 PM

Department Head Signature

gcornuelle 4/3/2020 8:42:06 AM

Purchasing Manager Signature