

AMENDMENT NO. 1 TO SERVICE AGREEMENT

This Amendment No. 1 to Service Agreement No. 22-306 ("Amendment No. 1") is dated November 5, 2024 and is between Exodus Recovery, Inc., a for-profit Corporation ("Contractor"), and the County of Fresno, a political subdivision of the State of California ("County").

Recitals

A. On July 12, 2022, the County and the Contractor entered into County Agreement No. 22-306 ("Agreement"), for Contractor to operate a sixteen (16) bed acute inpatient Psychiatric Health Facility (PHF) to provide psychiatric services to adults, age 18 and older, who may be admitted on a voluntary or involuntary basis and may include Medi-Cal beneficiaries, Medicare and Medicare/Medi-Cal beneficiaries, and indigent/ uninsured individuals, and jail inmates (referred by the current subcontractor of Behavioral Health services within the County Jail);

B. Contractor previously provided services under the Agreement at 4411 Kings Canyon Road, Fresno, CA 93702. County now leases the building with an address of 3127 N. Millbrook Avenue, Fresno, CA 93703 (collectively, the "Building"), and desires to relocate its Adult PHF to the Building.

C. The County and the Contractor now desire to amend the Agreement to modify the location where services are provided, modify the budget for additional resource availability, and make revisions to insurance requirements.

The parties therefore agree as follows:

1. That all references to the location of "4411 E. Kings Canyon Road, Fresno, CA 93702" in Agreement shall be deemed references to "3127 N. Millbrook Avenue, Fresno, CA 93703".

2. Contractor may continue to provide services at the current site, 4411 E. Cesar Chavez Blvd, Fresno CA 93702 if there are any delays in relocation including but not limited to construction, licensure, and permits. Changes to the date in which relocation funds be spent, as specified in Section 4 of the Agreement, may be made with the written approval of County's DBH Director, or designee for unpreventable delays as determined by the County's DBH Director.

1 3. All references in the Agreement to "Exhibit C", shall be deemed references to "Revised
2 Exhibit C". Revised Exhibit C is attached and incorporated by this reference.

3 4. A portion of section 4 of the Agreement located at page 5, lines 2 through 26 is deleted
4 and replaced with the following:

5 "In no event shall compensation paid for actual services performed at the Adult PHF
6 under this Agreement during the period of July 1, 2024 through June 30, 2025 be in excess of
7 Six Million, Five Hundred and Nine Thousand, One Hundred Twenty Five and No/100 Dollars
8 (\$6,509,125.00).

9 If this Agreement is extended for the first optional 12-month extension period, in
10 no event shall compensation paid for actual services performed at the Adult PHF under this
11 Agreement during the period of July 1, 2025 through June 30, 2026 be in excess of Six Million,
12 Five Hundred Eighty Five Thousand, One Hundred Eight and No/100 Dollars (\$6,585,108.00).

13 If this Agreement is extended for the second optional 12-month extension period,
14 in no event shall compensation paid for actual services performed at the Adult PHF under this
15 Agreement during the period of July 1, 2026 through June 30, 2027 be in excess of Six Million,
16 Seven Hundred Fifty-Four Thousand, Eight Hundred Sixty Five and No/100 Dollars (\$6,754,
17 865.00).

18 In addition, in no event shall compensation paid for relocation costs during the period
19 effective upon execution through March 31, 2025, exceed Sixty-Two Thousand Five Hundred
20 and No/100 Dollars (\$62,500.00).

21 B. Adult PHF Total Maximum Compensation

22 In no event shall the total maximum compensation amount under this Agreement
23 for the initial term (FY 2022-23, FY 2023-24, FY 2024-25), plus relocation costs, combined for
24 the services provided at the Adult PHF exceed Nineteen Million, Eighty-Five Thousand, Six
25 Hundred Ninety Five and No/100 Dollars (\$19,085,695.00).

26 In no event shall the total maximum compensation amount under this Agreement
27 for the initial term (FY 2022-23, FY 2023-24, FY 2024-25), plus one (1) 12-month extension
28 period (FY 2025-26), plus relocation costs, combined for services provided at the Adult PHF

1 exceed Twenty-Five Million, Six Hundred Seventy Thousand, Eight Hundred Three and No/100
2 Dollars (\$25,670,803.00).

3 In no event shall the total maximum compensation amount under this Agreement
4 for the initial term (FY 2022-23, FY 2023-24, FY 2024-25), plus two (2) 12-month extension
5 periods (FY 2025-26 & FY 2026-27), plus relocation costs, combined for services provided at
6 the Adult PHF exceed Thirty-Two Million, Four Hundred Twenty Five Thousand, Six Hundred
7 Sixty Eight and No/100 Dollars (\$32,425,668.00).

8 5. Section 10 of the Agreement located at page thirteen, line 4 through page 16, line 3 is
9 deleted in its entirety and replaced with the following:

10 "The Contractor shall comply with all insurance requirements in Exhibit P
11 "Insurance Requirements" to this Agreement. Exhibit P is attached and
12 incorporated by this reference."

13 6. When both parties have signed this Amendment No. 1, the Agreement, and this
14 Amendment No. 1 together constitute the Agreement.

15 7. The Contractor represents and warrants to the County that:

- 16 a. The Contractor is duly authorized and empowered to sign and perform its obligations
17 under this Amendment.
- 18 b. The individual signing this Amendment on behalf of the Contractor is duly authorized
19 to do so and his or her signature on this Amendment legally binds the Contractor to
20 the terms of this Amendment.

21 8. The parties agree that this Amendment may be executed by electronic signature as
22 provided in this section.

- 23 a. An "electronic signature" means any symbol or process intended by an individual
24 signing this Amendment to represent their signature, including but not limited to (1) a
25 digital signature; (2) a faxed version of an original handwritten signature; or (3) an
26 electronically scanned and transmitted (for example by PDF document) version of an
27 original handwritten signature.

- 1 b. Each electronic signature affixed or attached to this Amendment (1) is deemed
2 equivalent to a valid original handwritten signature of the person signing this
3 Amendment for all purposes, including but not limited to evidentiary proof in any
4 administrative or judicial proceeding, and (2) has the same force and effect as the
5 valid original handwritten signature of that person.
- 6 c. The provisions of this section satisfy the requirements of Civil Code section 1633.5,
7 subdivision (b), in the Uniform Electronic Transaction Act (Civil Code, Division 3, Part
8 2, Title 2.5, beginning with section 1633.1).
- 9 d. Each party using a digital signature represents that it has undertaken and satisfied
10 the requirements of Government Code section 16.5, subdivision (a), paragraphs (1)
11 through (5), and agrees that each other party may rely upon that representation.
- 12 e. This Amendment is not conditioned upon the parties conducting the transactions
13 under it by electronic means and either party may sign this Amendment with an
14 original handwritten signature.

15 9. This Amendment may be signed in counterparts, each of which is an original, and all of
16 which together constitute this Amendment.

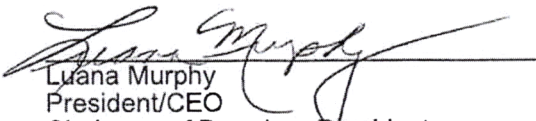
17 10. The Agreement as amended by this Amendment No. 1 is ratified and continued. All
18 provisions of the Agreement and not amended by this Amendment No. 1 remain in full force and
19 effect.


20 [SIGNATURE PAGE FOLLOWS]
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1 The parties are signing this Amendment No. 1 on the date stated in the introductory
2 clause.

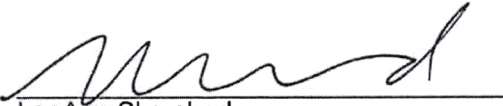
3 Exodus Recovery, Inc.

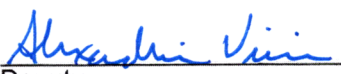
County of Fresno

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5 
6 Luana Murphy
7 President/CEO
8 Chairman of Board, or President
9 Or any Vice President


Nathan Magsig, Chairman of the Board of
Supervisors of the County of Fresno

Attest:
Bernice E. Seidel
Clerk of the Board of Supervisors
County of Fresno, State of California

10 
11 LeeAnn Skorohod
12 Secretary of Corporation, or
13 any Assistant Secretary, or
14 Chief Financial Officer, or
15 Any Assistant Treasurer

By: 
Deputy

14 Mailing Address:
15 9808 Venice Blvd. Suite 700
16 Culver City, CA 90232
17 Phone.: (310)945-3350
18 Contact: Luana Murphy, President/CEO

19 For accounting use only:

20 Org No.: 56302494
21 Account No.: 7295
22 Fund No.: 0001
23 Subclass No.: 10000
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ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY) 2024-25

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS

Direct Employee Salaries

Acct #	Administrative Position	FTE	Admin	Program	Total
1101	Program Director	1.00	\$ 149,928		\$ 149,928
1102	Health Information Specialist	1.00	47,895		47,895
1103	Health Information Manager	0.50	43,384		43,384
1104	Program Support Assistant	1.00	48,925		48,925
1105	Peer Advocate	1.50	65,520		65,520
1106	Clinical Services Director	1.00	109,273		109,273
1107	Driver	0.50	22,495		22,495
1108	QI Assoc II	1.00	74,504		74,504
1109	Unit Secretary	1.00	44,990		44,990
1110			-		-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-

Direct Personnel Admin Salaries Subtotal	8.50	\$ 606,914		\$ 606,914
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Acct #	Program Position	FTE	Admin	Program	Total
1116	Recreational Therapist	1.00		\$ 81,597	\$ 81,597
1117	Social Services Coordinator	2.80		242,667	242,667
1118	Program Nurse (LVN/LPTN)	8.40		761,780	761,780
1119	Program Nurse (RN)	4.20		505,941	505,941
1120	Mental Health Worker	14.70		753,282	753,282
1121					-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-

Direct Personnel Program Salaries Subtotal	31.10		\$ 2,345,267	\$ 2,345,267
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		Admin	Program	Total
Direct Personnel Salaries Subtotal	39.60	\$ 606,914	\$ 2,345,267	\$ 2,952,181

Direct Employee Benefits

Acct #	Description	Admin	Program	Total
1201	Retirement	\$ 28,415	\$ -	\$ 28,415
1202	Worker's Compensation	113,662	-	113,662
1203	Health Insurance	204,591	-	204,591
1204	Admin Fee	28,415	-	28,415
1205	Other (specify)	-	-	-

1206	Other (specify)	-	-	-
Direct Employee Benefits Subtotal:		\$ 375,083	\$ -	\$ 375,083
Direct Payroll Taxes & Expenses:				
Acct #	Description	Admin	Program	Total
1301	OASDI	\$ 176,176	\$ -	\$ 176,176
1302	FICA/MEDICARE	176,176	-	176,176
1303	SUI	96,613	-	96,613
1304	Other (specify)		-	-
1305	Other (specify)	-	-	-
1306	Other (specify)			-
Direct Payroll Taxes & Expenses Subtotal:		\$ 448,965	\$ -	\$ 448,965
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:		Admin	Program	Total
		\$ 1,430,962	\$ 2,345,267	\$ 3,776,229

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	38%	62%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	-
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	-
2009	Program Supplies - Medical	17,819
2010	Utility Vouchers	-
2011	Program Supplies - Therapeutic	20,882
2012	Other (specify)	-
2013	Other (specify)	-
2014	Other (specify)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 38,701

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 18,186
3002	Printing/Postage	550
3003	Office, Household & Program Supplies	61,882
3004	Advertising	-
3005	Staff Development & Training	5,312
3006	Staff Mileage	250
3007	Subscriptions & Memberships	-
3008	Vehicle Maintenance	3,298
3009	Staff Orientation/Recruitment	6,417
3010	Other (specify)	-
3011	Other (specify)	-
3012	Other (specify)	-
DIRECT OPERATING EXPENSES TOTAL:		\$ 95,895

4000: DIRECT FACILITIES & EQUIPMENT
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Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 16,046
4002	Rent/Lease Building	-
4003	Rent/Lease Equipment	789
4004	Rent/Lease Vehicles	4,800
4005	Security	267,249
4006	Utilities	31,276
4007	Janitorial	110,124
4008	Business Taxes/Lic Permits	4,600
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 434,884

5000: DIRECT SPECIAL EXPENSES		
Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ 16,326
5002	HMIS (Health Management Information System)	-
5003	Other - Contracted Services	772,418
5004	X-Ray and EKG Services	30,000
5005	Medication Supports	39,788
5006	Food Service	382,606
5007	Laundry Service	35,340
5008	Medical Waste Disposal	12,139
DIRECT SPECIAL EXPENSES TOTAL:		\$ 1,288,617

6000: INDIRECT EXPENSES		
Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Administrative Overhead	
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	1,000
6004	External Audit	-
6005	Insurance (Specify):	6,300
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Indirect	849,016
6010	Other (specify):	
6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 856,316

INDIRECT COST RATE	15.15%
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7000: DIRECT FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computers & Software	\$ 8,483
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	10,000
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (specify)	-

7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 18,483

TOTAL PROGRAM EXPENSES	\$ 6,509,125
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)				
Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify): PHF Bed Day	5,658	790.90	4,474,912
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		5,658		\$ 4,474,912
Estimated % of Clients who are Medi-Cal Beneficiaries				82%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				3,669,428
Federal Financial Participation (FFP) %			53%	1,948,466
MEDI-CAL FFP TOTAL				\$ 1,948,466

8100 - SUBSTANCE USE DISORDER FUNDS		
Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT		
Acct #	Line Item Description	Amount
8201	Realignment	\$ 4,560,658
REALIGNMENT TOTAL		\$ 4,560,658

8300 - MENTAL HEALTH SERVICE ACT (MHSA)			
Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE		
Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (Specify)	-
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ -

TOTAL PROGRAM FUNDING SOURCES:	\$ 6,509,125
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NET PROGRAM COST:	\$ -
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ADULT PSYCHIATRIC HEALTH FACILITY (PHF)
Exodus Recovery, Inc.
Fiscal Year (FY) 2024-25 Budget Narrative

PROGRAM EXPENSE				
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE	
1000: DIRECT SALARIES & BENEFITS		3,776,229		
Administrative Positions		606,914		
1101	Program Director	149,928	Administrative Services 1.00 FTE - The Program Director shall oversee all clinical and administrative activities for the Exodus Recovery, Inc. (Exodus) contracted programs and other contracted/certified services. They work in conjunction with the Exodus Executive Staff member responsible for each program, including assessments, case management and multi-disciplinary functions.	
1102	Health Information Specialist	47,895	Administrative Services 1.00 FTE - i. Provides data and billing support to contracted/certified services and/or programs. Responsible for all billing related tasks including collection of billing data and data entry into the EMR. Collects and ensures medical records are assembled in standard order and are accurate and complete. Ensures files are stored in the designated area according to storage procedures. Maintains administrative data and the integrity of the medical records. Performs other clerical tasks as needed, such as answering phones, faxing, and corresponding with outside vendors.	
1103	Health Information Manager	43,384	Administrative Services 0.50 FTE - Oversees the data entry and appropriate billing for the PHF. Oversees and concurrent reviews for KEPRO and monitors records to ensure compliance for DHCS.	
1104	Program Support Assistant	48,925	Administrative Services 1.00 FTE; increase in annual salary to is due to SB 525 - Provides administrative support to facilitate orderly operations at the respective programs.	
1105	Peer Advocate	65,520	Administrative Services 1.5 FTE; increase in annual salary is due to SB 525 - i. The Peer Advocate functions as part of the treatment team and is generally the first program site contact for clients. They are actively involved in providing direct or indirect care and supervision of the clients under the discretion of the Program Director.	
1106	Clinical Services Director	109,273	Administrative Services 1.00 FTE - DHCS Clinical Services Director is needed to oversee the clinical services in the program. We cannot have a dual role as held previously.	
1107	Driver	22,495	Administrative Services 0.50 FTE Due to SB 1152, we included a driver to provide transportation to discharge locations. Previously our MHWs were used as drivers but due to the acuity of the unit it is not always possible to take someone away from the floor to do a transport. This position will support the new mandate and provide coverage for the position.	
1108	QI Assoc II	74,504	Administrative Services 1.00 FTE - In previous years a QI Associate I position was shared between the CSC and PHF. The QI Associate I position was a lay person without clinical knowledge. We are increasing education requirements and placing a full position due to the continuous needs for record review due to the implementation of Kepro and their 3-day concurrent review process.	
1109	Unit Secretary	44,990	Administrative Services 1.00 FTE - Due to the new layout of the facility, there is a need for a unit secretary in the visiting area during business hours. The PHF entrance is a visible entrance and will require constant staffing to ensure they guide community members to the appropriate building.	
1110	0	-		
1111	0	-		
1112	0	-		
1113	0	-		
1114	0	-		
1115	0	-		
Program Positions		2,345,267		
1116	Recreational Therapist	81,597	Direct Services 1.00 FTE; experienced high vacancy and increased salary, requesting licensed staff if possible - Provides activities to restore, establish and maintain optimum levels of social, vocational and physical functioning and to minimize residual disabilities of patients. Coordinates all activities with the multidisciplinary staff and works toward the goals to meet all the objectives of each patient's interdisciplinary treatment plan.	
1117	Social Services Coordinator	242,667	Direct Services 2.80 FTE - Position vacant as of 08'24. Prorated at 10 months for FY 24-25; experienced high vacancy, salary reflects market adjustment to be aligned with community standard; requesting licensed staff if possible - Exodus Recovery, Inc. (Exodus) shall employ individuals to provide therapeutic interventions, psychosocial assessments, initiate contacts with a variety of community resources; and implement linkages and discharge planning for clients in the Exodus Recovery Urgent PHF.	

PROGRAM EXPENSE				
	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
	1118	Program Nurse (LVN/LPTN)	761,780	Direct Services 8.40 FTE; includes coverage when staff is out, corrected the FTE to reflect 2 staff (4.2 FTE = 1 staff 24/7) \$40/HR X 17,472 for salaries + \$40/HR X 1,572.5 for sick and PTO - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel.
	1119	Program Nurse (RN)	505,941	Direct Services 4.20 FTE - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel. (RN Only)- supervision and delegation of duties to licensed and unlicensed personnel.
	1120	Mental Health Worker	753,282	Direct Services 14.70 FTE; increase in annual salary due to SB 525 - The Mental Health Worker (MHW) is an integral part of the treatment team. The MHW is actively involved in providing direct or indirect care and supervision of the clients. The MHW is responsible for the transportation of clients, through driving them in the vehicle to designated locations.
	1121	0	-	
	1122	0	-	
	1123	0	-	
	1124	0	-	
	1125	0	-	
	1126	0	-	
	1127	0	-	
	1128	0	-	
	1129	0	-	
	1130	0	-	
	1131	0	-	
	1132	0	-	
	1133	0	-	
	1134	0	-	
Direct Employee Benefits				
			433,185	
	1201	Retirement	28,415	
	1202	Worker's Compensation	83,077	
	1203	Health Insurance	302,636	
	1204	Admin Fee	47,472	
	1205	Other (specify)	-	
	1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:				
			160,219	
	1301	OASDI	176,176	
	1302	FICA/MEDICARE	154,285	
	1303	SUI	5,934	
	1304	Other (specify)	-	
	1305	Other (specify)	-	
	1306	Other (specify)	-	
2000: DIRECT CLIENT SUPPORT				
			38,701	
	2001	Child Care	-	
	2002	Client Housing Support	-	
	2003	Client Transportation & Support	-	
	2004	Clothing, Food, & Hygiene	-	
	2005	Education Support	-	
	2006	Employment Support	-	
	2007	Household Items for Clients	-	
	2008	Medication Supports	-	
	2009	Program Supplies - Medical	17,819	Medical and Covid Supplies; adjusting for CPI and based on YTD spending
	2010	Utility Vouchers	-	
	2011	Program Supplies - Therapeutic	20,882	Games, TV services and activity supplies for Clients; adjusting for CPI; increasing budget line to allow for purchases to comply with DHCS requirements
	2012	Other (specify)	-	
	2013	Other (specify)	-	
	2014	Other (specify)	-	
	2015	Other (specify)	-	
	2016	Other (specify)	-	

PROGRAM EXPENSE				
	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
3000: DIRECT OPERATING EXPENSES			95,895	
	3001	Telecommunications	18,186	Phone and Internet usage for the program. -Due to delay in moving of CSC, the PHF will be bearing the full cost at this location. Budget reflects 2 months split and 10 months full as circuit being installed any day now. Amount adjusted to PY actuals plus CPI. We have used 3% although the average over the past several years has been closer to 3.39%. Also, only includes voice and data circuits plus the ongoing license/support fees for the additional telephones
	3002	Printing/Postage	550	Program related Postage & Delivery cost
	3003	Office, Household & Program Supplies	61,882	Office, Household & Program Supplies including but not limited to: paper, pens, folders, personal hygiene supplies, laundry supplies, medical records storage, shredding, toner
	3004	Advertising	-	
	3005	Staff Development & Training	5,312	On-going staff Training, including external training resources to meet state education requirements, plus Mental Health Conferences, Management meetings, and accreditation manuals
	3006	Staff Mileage	250	Mileage, Parking and Travel Expense
	3007	Subscriptions & Memberships	-	
	3008	Vehicle Maintenance	3,298	Fuel (\$3,034), Oil Changes (\$120), Tire Rotation (\$144) total cost split with CSC Youth (50%)
	3009	Staff Orientation/Recruitment	6,417	Staff Recruitment & Orientation plus LiveScan and Background checks
	3010	Other (specify)	-	
	3011	Other (specify)	-	
	3012	Other (specify)	-	
4000: DIRECT FACILITIES & EQUIPMENT			434,884	
	4001	Building Maintenance	16,046	Building maintenance & repairs plus employee security badges
	4002	Rent/Lease Building	-	
	4003	Rent/Lease Equipment	789	Misc Equip Costs including Cisco license fees
	4004	Rent/Lease Vehicles	4,800	Client Transport Vehicle total costs split with CSC Youth (50%)
	4005	Security	267,249	Security Personnel: 6 months at current rate (avg 12 hrs/day or 2.1 FTE) and 6 months 1 security 24/7 or 4.2 FTEs due to distance to CSU
	4006	Utilities	31,276	Cost of six months average utility costs at current site; based on prior year actuals
	4007	Janitorial	110,124	Facility Janitorial Services, increase due to SB 525 impacts; contracted out
	4008	Business Taxes/Lic Permits	4,600	Annual local permits and business taxes and state licensing fee (DHCS) and special assessments (OSHPD)
	4009	Other (specify)	-	
	4010	Other (specify)	-	
5000: DIRECT SPECIAL EXPENSES			1,288,617	
	5001	Consultant (Network & Data Management)	16,326	Network & Data Management cost for IT firm support, network monitoring and offsite back-up for program IT system
	5002	HMIS (Health Management Information System)	-	
	5003	Other - Contracted Services	772,418	Locum and Psychiatrist/NPs to meet licensing requirements, and nursing registry to ensure licensing staffing ratios
	5004	X-Ray and EKG Services	30,000	Contracted mobile diagnostic and imaging services to save on external transports
	5005	Medication Supports	39,788	Client Medication
	5006	Food Service	382,606	Client Food Service, increase covers SB525 salary adjustment plus CPI increase
	5007	Laundry Service	35,340	Contracted Client Laundry Service for the rental and laundering of the blankets, sheets, pillow cases, and absorbent pads
	5008	Medical Waste Disposal	12,139	Biohazard Cleaning Restoration and Disposal Services
6000: INDIRECT EXPENSES			856,316	
	6001	Administrative Overhead	-	
	6002	Professional Liability Insurance	-	
	6003	Accounting/Bookkeeping	1,000	Consulting Accounting Service
	6004	External Audit	-	
	6005	Insurance (Specify):	6,300	Professional Liability & Vehicle Service
	6006	Payroll Services	-	
	6007	Depreciation (Provider-Owned Equipment to be Used	-	
	6008	Personnel (Indirect Salaries & Benefits)	-	
	6009	Indirect	849,016	Indirect Expense 15% of costs
	6010	Other (specify):	-	
	6011	Other (specify)	-	
	6012	Other (specify)	-	
	6013	Other (specify)	-	
7000: DIRECT FIXED ASSETS			18,483	
	7001	Computers & Software	8,483	Staff computer replacement
	7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	
	7003	Furniture & Fixtures	10,000	Staff & Client Furniture replacement
	7004	Leasehold/Tenant/Building Improvements	-	
	7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
	7006	Assets over \$5,000/unit (Specify)	-	
	7007	Other (specify)	-	

PROGRAM EXPENSE			
	ACCT #	LINE ITEM	AMT
	7008	Other (specify)	-

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
	ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP
	8001	Mental Health Services	
	8002	Case Management	
	8003	Crisis Services	
	8004	Medication Support	
	8005	Collateral	
	8006	Plan Development	
	8007	Assessment	
	8008	Rehabilitation	
	8009	Other (Specify): PHF Bed Day	
	8010	Other (Specify)	

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE: 6,509,125

TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE: 6,509,125

BUDGET CHECK: -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)**Exodus Recovery, Inc.****Fiscal Year (FY) 2024-25****PARTIAL FTE DETAIL**

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Health Information Manager/Supervisor	22-304/Exodus Recovery/CSC/Fresno County	50.00

Health Information Manager/Supervisor	22-306/Exodus Recovery/PHF/Fresno County	50.00

Total**100.00**

Position	Contract #/Name/Department/County	FTE %
Driver/Mental Health Worker	22-304/Exodus Recovery/CSC/Fresno County	50.00
Driver/Mental Health Worker	22-306/Exodus Recovery/CSC/Fresno County	50.00

Total**100.00**

Position	Contract #/Name/Department/County	FTE %

Total**0.00**

Position	Contract #/Name/Department/County	FTE %

Revised Exhibit C

Total		<u>0.00</u>

Position	Contract #/Name/Department/County	FTE %
Total		<u>0.00</u>

Position	Contract #/Name/Department/County	FTE %
Total		<u>0.00</u>

Position	Contract #/Name/Department/County	FTE %
Total		<u>0.00</u>

Position	Contract #/Name/Department/County	FTE %

Revised Exhibit C

	Total	0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

[illegible]

Revised Exhibit C

Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY) 2025-26

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS

Direct Employee Salaries

Acct #	Administrative Position	FTE	Admin	Program	Total
1101	Program Director	1.00	\$ 154,426		\$ 154,426
1102	Health Information Specialist	1.00	49,332		49,332
1103	Health Information Manager	0.50	44,685		44,685
1104	Program Support Assistant	1.00	50,393		50,393
1105	Peer Advocate	1.50	78,000		78,000
1106	Clinical Services Director	1.00	112,551		112,551
1107	Driver	0.50	23,170		23,170
1108	QI Assoc II	1.00	76,739		76,739
1109	Unit Secretary	1.00	46,340		46,340
1110			-		-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-

Direct Personnel Admin Salaries Subtotal	8.50	\$ 635,636		\$ 635,636
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Acct #	Program Position	FTE	Admin	Program	Total
1116	Recreational Therapist	1.00		\$ 84,044	\$ 84,044
1117	Social Services Coordinator	2.80		291,200	291,200
1118	Program Nurse (LVN/LPTN)	8.40		784,633	784,633
1119	Program Nurse (RN)	4.20		521,119	521,119
1120	Mental Health Worker	14.70		775,881	775,881
1121					-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-

Direct Personnel Program Salaries Subtotal	31.10		\$ 2,456,877	\$ 2,456,877
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		Admin	Program	Total
Direct Personnel Salaries Subtotal	39.60	\$ 635,636	\$ 2,456,877	\$ 3,092,513

Direct Employee Benefits

Acct #	Description	Admin	Program	Total
1201	Retirement	\$ 28,415	\$ -	\$ 28,415
1202	Worker's Compensation	113,662	-	113,662
1203	Health Insurance	204,591	-	204,591
1204	Admin Fee	28,415	-	28,415
1205	Other (specify)	-	-	-
1206	Other (specify)	-	-	-

Revised Exhibit C

Direct Employee Benefits Subtotal:		\$ 375,083	\$ -	\$ 375,083
Direct Payroll Taxes & Expenses:				
Acct #	Description	Admin	Program	Total
1301	OASDI	\$ 176,176	\$ -	\$ 176,176
1302	FICA/MEDICARE	176,176	-	176,176
1303	SUI	96,613	-	96,613
1304	Other (specify)		-	-
1305	Other (specify)	-	-	-
1306	Other (specify)			-
Direct Payroll Taxes & Expenses Subtotal:		\$ 448,965	\$ -	\$ 448,965
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:		Admin	Program	Total
		\$ 824,048	\$ 2,456,877	\$ 3,916,561

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	21%	63%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	-
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	-
2009	Program Supplies - Medical	18,354
2010	Utility Vouchers	-
2011	Program Supplies - Therapeutic	21,508
2012	Other (specify)	-
2013	Other (specify)	-
2014	Other (specify)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 39,862

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 9,339
3002	Printing/Postage	569
3003	Office, Household & Program Supplies	64,048
3004	Advertising	-
3005	Staff Development & Training	5,498
3006	Staff Mileage	259
3007	Subscriptions & Memberships	-
3008	Vehicle Maintenance	3,413
3009	Staff Orientation/Recruitment	6,642
3010	Other (specify)	-
3011	Other (specify)	-
3012	Other (specify)	-
DIRECT OPERATING EXPENSES TOTAL:		\$ 89,768

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 16,608

Revised Exhibit C

4002	Rent/Lease Building	-
4003	Rent/Lease Equipment	817
4004	Rent/Lease Vehicles	4,968
4005	Security	178,913
4006	Utilities	
4007	Janitorial	113,978
4008	Business Taxes/Lic Permits	4,761
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 320,045

5000: DIRECT SPECIAL EXPENSES

Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ 16,897
5002	HMIS (Health Management Information System)	-
5003	Other - Contracted Services	799,453
5004	X-Ray and EKG Services	31,050
5005	Medication Supports	41,181
5006	Food Service	395,997
5007	Laundry Service	36,577
5008	Medical Waste Disposal	12,564
DIRECT SPECIAL EXPENSES TOTAL:		\$ 1,333,719

6000: INDIRECT EXPENSES

Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Administrative Overhead	
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	1,000
6004	External Audit	-
6005	Insurance (Specify):	6,489
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Indirect	858,927
6010	Other (specify)	-
6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 866,416

INDIRECT COST RATE	15.15%
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7000: DIRECT FIXED ASSETS

Acct #	Line Item Description	Amount
7001	Computers & Software	\$ 8,737
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	10,000
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (specify)	-
7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 18,737

TOTAL PROGRAM EXPENSES	\$ 6,585,108
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)

Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify): PHF Bed Day	5,658	790.90	4,474,912
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		5,658		\$ 4,474,912
Estimated % of Clients who are Medi-Cal Beneficiaries				82%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				3,669,428
Federal Financial Participation (FFP) %			53%	1,948,466
MEDI-CAL FFP TOTAL				\$ 1,948,466

8100 - SUBSTANCE USE DISORDER FUNDS

Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT

Acct #	Line Item Description	Amount
8201	Realignment	\$ 4,636,642
REALIGNMENT TOTAL		\$ 4,636,642

8300 - MENTAL HEALTH SERVICE ACT (MHSA)

Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE

Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (Specify)	-
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ -

TOTAL PROGRAM FUNDING SOURCES: \$ 6,585,108

NET PROGRAM COST: \$ -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)
Exodus Recovery, Inc.
Fiscal Year (FY) 2025-26 Budget Narrative

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS		3,916,561	
Administrative Positions		635,636	
1101	Program Director	154,426	Administrative Services 1.00 FTE - The Program Director shall oversee all clinical and administrative activities for the Exodus Recovery, Inc. (Exodus) contracted programs and other contracted/certified services. They work in conjunction with the Exodus Executive Staff member responsible for each program, including assessments, case management and multi-disciplinary functions.
1102	Health Information Specialist	49,332	Administrative Services 1.00 FTE - i. Provides data and billing support to contracted/certified services and/or programs. Responsible for all billing related tasks including collection of billing data and data entry into the EMR. Collects and ensures medical records are assembled in standard order and are accurate and complete. Ensures files are stored in the designated area according to storage procedures. Maintains administrative data and the integrity of the medical records. Performs other clerical tasks as needed, such as answering phones, faxing, and corresponding with outside vendors.
1103	Health Information Manager	44,685	Administrative Services 0.50 FTE - Oversees the data entry and appropriate billing for the PHF. Oversees and concurrent reviews for KEPRO and monitors records to ensure compliance for DHCS.
1104	Program Support Assistant	50,393	Administrative Services 1.00 FTE; increase in annual salary to is due to SB 525 - Provides administrative support to facilitate orderly operations at the respective programs.
1105	Peer Advocate	78,000	Administrative Services 1.5 FTE; increase in annual salary is due to SB 525 - i. The Peer Advocate functions as part of the treatment team and is generally the first program site contact for clients. They are actively involved in providing direct or indirect care and supervision of the clients under the discretion of the Program Director.
1106	Clinical Services Director	112,551	Administrative Services 1.00 FTE - DHCS Clinical Services Director is needed to oversee the clinical services in the program. We cannot have a dual role as held previously.
1107	Driver	23,170	Administrative Services 0.50 FTE Due to SB 1152, we included a driver to provide transportation to discharge locations. Previously our MHWs were used as drivers but due to the acuity of the unit it is not always possible to take someone away from the floor to do a transport. This position will support the new mandate and provide coverage for the position.
1108	QI Assoc II	76,739	Administrative Services 1.00 FTE - In previous years a QI Associate I position was shared between the CSC and PHF. The QI Associate I position was a lay person without clinical knowledge. We are increasing education requirements and placing a full position due to the continuous needs for record review due to the implementation of Kepro and their 3-day concurrent review process.
1109	Unit Secretary	46,340	Administrative Services 1.00 FTE - Due to the new layout of the facility, there is a need for a unit secretary in the visiting area during business hours. The PHF entrance is a visible entrance and will require constant staffing to ensure they guide community members to the appropriate building.
1110	0	-	
1111	0	-	
1112	0	-	
1113	0	-	
1114	0	-	
1115	0	-	
Program Positions		2,456,877	
1116	Recreational Therapist	84,044	Direct Services 1.00 FTE; experienced high vacancy and increased salary, requesting licensed staff if possible - Provides activities to restore, establish and maintain optimum levels of social, vocational and physical functioning and to minimize residual disabilities of patients. Coordinates all activities with the multidisciplinary staff and works toward the goals to meet all the objectives of each patient's interdisciplinary treatment plan.
1117	Social Services Coordinator	291,200	Direct Services 2.80 FTE - Position vacant as of 08/24. Prorated at 10 months for FY 24-25; experienced high vacancy and increased salary to be more competitive; requesting licensed staff if possible - Exodus Recovery, Inc. (Exodus) shall employ individuals to provide therapeutic interventions, psychosocial assessments, initiate contacts with a variety of community resources; and implement linkages and discharge planning for clients in the Exodus Recovery Urgent PHF.
1118	Program Nurse (LVN/LPTN)	784,633	Direct Services 8.40 FTE; includes coverage when staff is out, corrected the FTE to reflect 2 staff (4.2 FTE =1 staff 24/7) \$40/HR X 17,472 for salaries + \$40/HR X 1572.5 for sick and PTO - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel.

1119	Program Nurse (RN)	521,119	Direct Services 4.20 FTE - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel. (RN Only)- supervision and delegation of duties to licensed and unlicensed personnel.
1120	Mental Health Worker	775,881	Direct Services 14.70 FTE; increase in annual salary due to SB 525 - The Mental Health Worker (MHW) is an integral part of the treatment team. The MHW is actively involved in providing direct or indirect care and supervision of the clients. The MHW is responsible for the transportation of clients, through driving them in the vehicle to designated locations.
1121	0	-	
1122	0	-	
1123	0	-	
1124	0	-	
1125	0	-	
1126	0	-	
1127	0	-	
1128	0	-	
1129	0	-	
1130	0	-	
1131	0	-	
1132	0	-	
1133	0	-	
1134	0	-	

Direct Employee Benefits**375,083**

1201	Retirement	28,415	
1202	Worker's Compensation	113,662	
1203	Health Insurance	204,591	
1204	Admin Fee	28,415	
1205	Other (specify)	-	
1206	Other (specify)	-	

Direct Payroll Taxes & Expenses:**448,965**

1301	OASDI	176,176	
1302	FICA/MEDICARE	176,176	
1303	SUI	96,613	
1304	Other (specify)	-	
1305	Other (specify)	-	
1306	Other (specify)	-	

2000: DIRECT CLIENT SUPPORT**39,862**

2001	Child Care	-	
2002	Client Housing Support	-	
2003	Client Transportation & Support	-	
2004	Clothing, Food, & Hygiene	-	
2005	Education Support	-	
2006	Employment Support	-	
2007	Household Items for Clients	-	
2008	Medication Supports	-	
2009	Program Supplies - Medical	18,354	Medical and Covid Supplies; adjusting for CPI and based on YTD spending
2010	Utility Vouchers	-	
2011	Program Supplies - Therapeutic	21,508	Games, TV services and activity supplies for Clients; adjusting for CPI; increasing budget line to allow for purchases to comply with DHCS requirements
2012	Other (specify)	-	
2013	Other (specify)	-	
2014	Other (specify)	-	
2015	Other (specify)	-	
2016	Other (specify)	-	

3000: DIRECT OPERATING EXPENSES**89,768**

3001	Telecommunications	9,339	Phone and Internet usage for the program
3002	Printing/Postage	569	Program related Postage & Delivery cost
3003	Office, Household & Program Supplies	64,048	Office, Household & Program Supplies including but not limited to: paper, pens, folders, personal hygiene supplies, laundry supplies, medical records storage, shredding, toner
3004	Advertising	-	
3005	Staff Development & Training	5,498	On-going staff Training, including external training resources to meet state education requirements, plus Mental Health Conferences, Management meetings, and accreditation manuals
3006	Staff Mileage	259	Mileage, Parking and Travel Expense
3007	Subscriptions & Memberships	-	
3008	Vehicle Maintenance	3,413	Fuel (\$3,140), Oil Changes (\$125), Tire Rotation (\$148) total cost split with CSC Youth (50%)
3009	Staff Orientation/Recruitment	6,642	Staff Recruitment & Orientation plus LiveScan and Background checks
3010	Other (specify)	-	
3011	Other (specify)	-	

3012	Other (specify)	-	
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4000: DIRECT FACILITIES & EQUIPMENT		320,045	
4001	Building Maintenance	16,608	Building maintenance & repairs plus employee security badges
4002	Rent/Lease Building	-	
4003	Rent/Lease Equipment	817	Misc Equip Costs including Cisco license fees
4004	Rent/Lease Vehicles	4,968	Client Transport Vehicle total costs split with CSC Youth
4005	Security	178,913	Security Personnel: average 12 hours daily or 2.1 FTEs (this assumes the CSU opens in its new permanent home by 7/1/25)
4006	Utilities	-	
4007	Janitorial	113,978	Facility Janitorial Services, increase due to SB 525 impacts; contracted out
4008	Business Taxes/Lic Permits	4,761	Annual local permits and business taxes and state licensing fee (DHCS) and special assessments (OSHDPD)
4009	Other (specify)	-	
4010	Other (specify)	-	

5000: DIRECT SPECIAL EXPENSES		1,333,719	
5001	Consultant (Network & Data Management)	16,897	Network & Data Management cost for IT firm support, network monitoring and offsite back-up for program IT system
5002	HMIS (Health Management Information System)	-	
5003	Other - Contracted Services	799,453	Locum and Psychiatrist/NPs to meet licensing requirements, and nursing registry to ensure licensing staffing ratios
5004	X-Ray and EKG Services	31,050	Contracted mobile diagnostic and imaging services to save on external transports
5005	Medication Supports	41,181	Client Medication
5006	Food Service	395,997	Client Food Service, increase covers SB525 salary adjustment plus CPI increase
5007	Laundry Service	36,577	Contracted Client Laundry Service for the rental and laundering of the blankets, sheets, pillow cases, and absorbent pads
5008	Medical Waste Disposal	12,564	Biohazard Cleaning Restoration and Disposal Services

6000: INDIRECT EXPENSES		866,416	
6001	Administrative Overhead	-	
6002	Professional Liability Insurance	-	
6003	Accounting/Bookkeeping	1,000	Consulting Accounting Service
6004	External Audit	-	
6005	Insurance (Specify):	6,489	Professional Liability & Vehicle Service
6006	Payroll Services	-	
6007	Depreciation (Provider-Owned Equipment to be Used	-	
6008	Personnel (Indirect Salaries & Benefits)	-	
6009	Indirect	858,927	Indirect Expense
6010	Other (specify):	-	
6011	Other (specify)	-	
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		18,737	
7001	Computers & Software	8,737	Staff computer replacement
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	
7003	Furniture & Fixtures	10,000	Staff & Client Furniture replacement
7004	Leasehold/Tenant/Building Improvements	-	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
7006	Assets over \$5,000/unit (Specify)	-	
7007	Other (specify)	-	
7008	Other (specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		
8004	Medication Support		
8005	Collateral		
8006	Plan Development		
8007	Assessment		
8008	Rehabilitation		
8009	Other (Specify): PHF Bed Day		
8010	Other (Specify)		

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE: 6,585,108

TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE: 6,585,108

BUDGET CHECK: -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY) 2025-26

PARTIAL FTE DETAIL

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Health Information Manager/Supervisor	22-304/Exodus Recovery/CSC/Fresno County	50.00
Health Information Manager/Supervisor	22-306/Exodus Recovery/PHF/Fresno County	50.00
Total		100.00

Position	Contract #/Name/Department/County	FTE %
Driver/Mental Health Worker	22-304/Exodus Recovery/CSC/Fresno County	50.00
Driver/Mental Health Worker	22-306/Exodus Recovery/CSC/Fresno County	50.00
Total		100.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

[illegible]

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %

Revised Exhibit C

Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY) 2026-27

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS

Direct Employee Salaries

Acct #	Administrative Position	FTE	Admin	Program	Total
1101	Program Director	1.00	\$ 159,058		\$ 159,058
1102	Health Information Specialist	1.00	50,812		50,812
1103	Health Information Manager	0.50	46,026		46,026
1104	Program Support Assistant	1.00	51,905		51,905
1105	Peer Advocate	1.50	80,340		80,340
1106	Clinical Services Director	1.00	115,924		115,924
1107	Driver	0.50	23,865		23,865
1108	QI Assoc II	1.00	79,041		79,041
1109	Unit Secretary	1.00	47,730		47,730
1110			-		-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-

Direct Personnel Admin Salaries Subtotal	8.50	\$ 654,701		\$ 654,701
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Acct #	Program Position	FTE	Admin	Program	Total
1116	Recreational Therapist	1.00		\$ 86,566	\$ 86,566
1117	Social Services Coordinator	2.80		299,936	299,936
1118	Program Nurse (LVN/LPTN)	8.40		808,169	808,169
1119	Program Nurse (RN)	4.20		536,753	536,753
1120	Mental Health Worker	14.70		799,157	799,157
1121					-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-

Direct Personnel Program Salaries Subtotal	31.10		\$ 2,530,581	\$ 2,530,581
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		Admin	Program	Total
Direct Personnel Salaries Subtotal	39.60	\$ 654,701	\$ 2,530,581	\$ 3,185,282

Direct Employee Benefits

Acct #	Description	Admin	Program	Total
1201	Retirement	\$ 28,415	\$ -	\$ 28,415
1202	Worker's Compensation	113,662	-	113,662
1203	Health Insurance	204,591	-	204,591
1204	Admin Fee	28,415	-	28,415
1205	Other (specify)	-	-	-
1206	Other (specify)	-	-	-

Revised Exhibit C

Direct Employee Benefits Subtotal:		\$	375,083	\$	-	\$	375,083
Direct Payroll Taxes & Expenses:							
Acct #	Description	Admin	Program	Total			
1301	OASDI	\$ 176,176	\$ -	\$ 176,176			
1302	FICA/MEDICARE	176,176	-	176,176			
1303	SUI	96,613	-	96,613			
1304	Other (specify)		-	-			
1305	Other (specify)	-	-	-			
1306	Other (specify)			-			
Direct Payroll Taxes & Expenses Subtotal:		\$ 448,965	\$ -	\$ 448,965			
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:		Admin	Program	Total			
		\$ 824,048	\$ 2,530,581	\$ 4,009,330			

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	21%	63%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	-
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	-
2009	Program Supplies - Medical	18,905
2010	Utility Vouchers	-
2011	Program Supplies - Therapeutic	22,153
2012	Other (specify)	-
2013	Other (specify)	-
2014	Other (specify)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 41,058

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 9,619
3002	Printing/Postage	569
3003	Office, Household & Program Supplies	66,290
3004	Advertising	-
3005	Staff Development & Training	5,663
3006	Staff Mileage	267
3007	Subscriptions & Memberships	-
3008	Vehicle Maintenance	3,532
3009	Staff Orientation/Recruitment	6,841
3010	Other (specify)	-
3011	Other (specify)	-
3012	Other (specify)	-
DIRECT OPERATING EXPENSES TOTAL:		\$ 92,781

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 16,897

Revised Exhibit C

4002	Rent/Lease Building	-
4003	Rent/Lease Equipment	842
4004	Rent/Lease Vehicles	5,117
4005	Security	184,280
4006	Utilities	
4007	Janitorial	117,967
4008	Business Taxes/Lic Permits	4,927
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 330,030

5000: DIRECT SPECIAL EXPENSES

Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ 17,404
5002	HMIS (Health Management Information System)	-
5003	Other - Contracted Services	823,437
5004	X-Ray and EKG Services	31,982
5005	Medication Supports	42,416
5006	Food Service	407,877
5007	Laundry Service	37,857
5008	Medical Waste Disposal	12,941
DIRECT SPECIAL EXPENSES TOTAL:		\$ 1,373,914

6000: INDIRECT EXPENSES

Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Administrative Overhead	
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	1,000
6004	External Audit	-
6005	Insurance (Specify):	6,684
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Indirect	881,069
6010	Other (specify)	-
6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 888,753

INDIRECT COST RATE**15.15%****7000: DIRECT FIXED ASSETS**

Acct #	Line Item Description	Amount
7001	Computers & Software	\$ 8,999
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	10,000
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (specify)	-
7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 18,999

TOTAL PROGRAM EXPENSES \$ 6,754,865

PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)

Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify): PHF Bed Day	5,658	790.90	4,474,912
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		5,658		\$ 4,474,912
Estimated % of Clients who are Medi-Cal Beneficiaries				82%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				3,669,428
Federal Financial Participation (FFP) %			53%	1,948,466
MEDI-CAL FFP TOTAL				\$ 1,948,466

8100 - SUBSTANCE USE DISORDER FUNDS

Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT

Acct #	Line Item Description	Amount
8201	Realignment	\$ 4,806,399
REALIGNMENT TOTAL		\$ 4,806,399

8300 - MENTAL HEALTH SERVICE ACT (MHSA)

Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE

Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (Specify)	-
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ -

TOTAL PROGRAM FUNDING SOURCES: \$ 6,754,865

NET PROGRAM COST: \$ -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)
Exodus Recovery, Inc.
Fiscal Year (FY) 2026-27 Budget Narrative

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS		4,009,330	
Administrative Positions		654,701	
1101	Program Director	159,058	Administrative Services 1.00 FTE - The Program Director shall oversee all clinical and administrative activities for the Exodus Recovery, Inc. (Exodus) contracted programs and other contracted/certified services. They work in conjunction with the Exodus Executive Staff member responsible for each program, including assessments, case management and multi-disciplinary functions.
1102	Health Information Specialist	50,812	Administrative Services 1.00 FTE - i. Provides data and billing support to contracted/certified services and/or programs. Responsible for all billing related tasks including collection of billing data and data entry into the EMR. Collects and ensures medical records are assembled in standard order and are accurate and complete. Ensures files are stored in the designated area according to storage procedures. Maintains administrative data and the integrity of the medical records. Performs other clerical tasks as needed, such as answering phones, faxing, and corresponding with outside vendors.
1103	Health Information Manager	46,026	Administrative Services 0.50 FTE - Oversees the data entry and appropriate billing for the PHF. Oversees and concurrent reviews for KEPRO and monitors records to ensure compliance for DHCS.
1104	Program Support Assistant	51,905	Administrative Services 1.00 FTE; increase in annual salary to is due to SB 525 - Provides administrative support to facilitate orderly operations at the respective programs.
1105	Peer Advocate	80,340	Administrative Services 1.5 FTE; increase in annual salary is due to SB 525 - i. The Peer Advocate functions as part of the treatment team and is generally the first program site contact for clients. They are actively involved in providing direct or indirect care and supervision of the clients under the discretion of the Program Director.
1106	Clinical Services Director	115,924	Administrative Services 1.00 FTE - DHCS Clinical Services Director is needed to oversee the clinical services in the program. We cannot have a dual role as held previously.
1107	Driver	23,865	Administrative Services 0.50 FTE Due to SB 1152, we included a driver to provide transportation to discharge locations. Previously our MHWs were used as drivers but due to the acuity of the unit it is not always possible to take someone away from the floor to do a transport. This position will support the new mandate and provide coverage for the position.
1108	QI Assoc II	79,041	Administrative Services 1.00 FTE - In previous years a QI Associate I position was shared between the CSC and PHF. The QI Associate I position was a lay person without clinical knowledge. We are increasing education requirements and placing a full position due to the continuous needs for record review due to the implementation of Kepro and their 3-day concurrent review process.
1109	Unit Secretary	47,730	Administrative Services 1.00 FTE - Due to the new layout of the facility, there is a need for a unit secretary in the visiting area during business hours. The PHF entrance is a visible entrance and will require constant staffing to ensure they guide community members to the appropriate building.
1110	0	-	
1111	0	-	
1112	0	-	
1113	0	-	
1114	0	-	
1115	0	-	
Program Positions		2,530,581	
1116	Recreational Therapist	86,566	Direct Services 1.00 FTE; experienced high vacancy and increased salary, requesting licensed staff if possible - Provides activities to restore, establish and maintain optimum levels of social, vocational and physical functioning and to minimize residual disabilities of patients. Coordinates all activities with the multidisciplinary staff and works toward the goals to meet all the objectives of each patient's interdisciplinary treatment plan.
1117	Social Services Coordinator	299,936	Direct Services 2.80 FTE - Position vacant as of 08'24. Prorated at 10 months for FY 24-25; experienced high vacancy and increased salary to be more competitive; requesting licensed staff if possible - Exodus Recovery, Inc. (Exodus) shall employ individuals to provide therapeutic interventions, psychosocial assessments, initiate contacts with a variety of community resources; and implement linkages and discharge planning for clients in the Exodus Recovery Urgent PHF.

1118	Program Nurse (LVN/LPTN)	808,169	Direct Services 8.40 FTE; includes coverage when staff is out, corrected the FTE to reflect 2 staff (4.2 FTE = 1 staff 24/7) \$40/HR X 17,472 for salaries + \$40/HR X 1572.5 for sick and PTO - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel.
1119	Program Nurse (RN)	536,753	Direct Services 4.20 FTE - i. The Nurse is a treatment team member who is responsible for providing care to meet the physical and psychological needs of clients through providing direct and indirect services in a manner consistent with Rehabilitation and Recovery principles. Performs comprehensive screening and assessment (if within scope of practice) services to clients as well as providing education, crisis intervention, and medication services in collaboration with Exodus providers. The Nurse also performs activities that may be carried out only by professional nursing personnel. (RN Only)- supervision and delegation of duties to licensed and unlicensed personnel.
1120	Mental Health Worker	799,157	Direct Services 14.70 FTE; increase in annual salary due to SB 525 - The Mental Health Worker (MHW) is an integral part of the treatment team. The MHW is actively involved in providing direct or indirect care and supervision of the clients. The MHW is responsible for the transportation of clients, through driving them in the vehicle to designated locations.
1121	0	-	
1122	0	-	
1123	0	-	
1124	0	-	
1125	0	-	
1126	0	-	
1127	0	-	
1128	0	-	
1129	0	-	
1130	0	-	
1131	0	-	
1132	0	-	
1133	0	-	
1134	0	-	
Direct Employee Benefits		375,083	
1201	Retirement	28,415	
1202	Worker's Compensation	113,662	
1203	Health Insurance	204,591	
1204	Admin Fee	28,415	
1205	Other (specify)	-	
1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:		448,965	
1301	OASDI	176,176	
1302	FICA/MEDICARE	176,176	
1303	SUI	96,613	
1304	Other (specify)	-	
1305	Other (specify)	-	
1306	Other (specify)	-	
2000: DIRECT CLIENT SUPPORT		41,058	
2001	Child Care	-	
2002	Client Housing Support	-	
2003	Client Transportation & Support	-	
2004	Clothing, Food, & Hygiene	-	
2005	Education Support	-	
2006	Employment Support	-	
2007	Household Items for Clients	-	
2008	Medication Supports	-	
2009	Program Supplies - Medical	18,905	Medical and Covid Supplies; adjusting for CPI and based on YTD spending
2010	Utility Vouchers	-	
2011	Program Supplies - Therapeutic	22,153	Games, TV services and activity supplies for Clients; adjusting for CPI; increasing budget line to allow for purchases to comply with DHCS requirements
2012	Other (specify)	-	
2013	Other (specify)	-	
2014	Other (specify)	-	
2015	Other (specify)	-	
2016	Other (specify)	-	
3000: DIRECT OPERATING EXPENSES		92,781	
3001	Telecommunications	9,619	Phone and Internet usage for the program
3002	Printing/Postage	569	Program related Postage & Delivery cost

3003	Office, Household & Program Supplies	66,290	Office, Household & Program Supplies including but not limited to: paper, pens, folders, personal hygiene supplies, laundry supplies, medical records storage, shredding, toner
3004	Advertising	-	
3005	Staff Development & Training	5,663	On-going staff Training, including external training resources to meet state education requirements, plus Mental Health Conferences, Management meetings, and accreditation manuals
3006	Staff Mileage	267	Mileage, Parking and Travel Expense
3007	Subscriptions & Memberships	-	
3008	Vehicle Maintenance	3,532	Fuel (\$3,250), Oil Changes (\$130), Tire Rotation (\$152) total cost split with CSC Youth (50%)
3009	Staff Orientation/Recruitment	6,841	Staff Recruitment & Orientation plus LiveSan and Background checks
3010	Other (specify)	-	
3011	Other (specify)	-	
3012	Other (specify)	-	

4000: DIRECT FACILITIES & EQUIPMENT		330,030	
4001	Building Maintenance	16,897	Building maintenance & repairs plus employee security badges
4002	Rent/Lease Building	-	
4003	Rent/Lease Equipment	842	Misc Equip Costs including Cisco license fees
4004	Rent/Lease Vehicles	5,117	Client Transport Vehicle total costs split with CSC Youth
4005	Security	184,280	Security Personnel: average 12 hours daily or 2.1 FTEs
4006	Utilities	-	
4007	Janitorial	117,967	Facility Janitorial Services, increase due to SB 525 impacts; contracted out
4008	Business Taxes/Lic Permits	4,927	Annual local permits and business taxes and state licensing fee (DHCS) and special assessments (OSHPD)
4009	Other (specify)	-	
4010	Other (specify)	-	

5000: DIRECT SPECIAL EXPENSES		1,373,914	
5001	Consultant (Network & Data Management)	17,404	Network & Data Management cost for IT firm support, network monitoring and offsite back-up for program IT system
5002	HMIS (Health Management Information System)	-	
5003	Other - Contracted Services	823,437	Locum and Psychiatrist/NPs to meet licensing requirements, and nursing registry to ensure licensing staffing ratios
5004	X-Ray and EKG Services	31,982	Contracted mobile diagnostic and imaging services to save on external transports
5005	Medication Supports	42,416	Client Medication
5006	Food Service	407,877	Client Food Service, increase covers SB525 salary adjustment plus CPI increase
5007	Laundry Service	37,857	Contracted Client Laundry Service for the rental and laundering of the blankets, sheets, pillow cases, and absorbent pads
5008	Medical Waste Disposal	12,941	Biohazard Cleaning Restoration and Disposal Services

6000: INDIRECT EXPENSES		888,753	
6001	Administrative Overhead	-	
6002	Professional Liability Insurance	-	
6003	Accounting/Bookkeeping	1,000	Consulting Accounting Service
6004	External Audit	-	
6005	Insurance (Specify):	6,684	Professional Liability & Vehicle Service
6006	Payroll Services	-	
6007	Depreciation (Provider-Owned Equipment to be Used	-	
6008	Personnel (Indirect Salaries & Benefits)	-	
6009	Indirect	881,069	Indirect Expense
6010	Other (specify):	-	
6011	Other (specify)	-	
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		18,999	
7001	Computers & Software	8,999	Staff computer replacement
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	
7003	Furniture & Fixtures	10,000	Staff & Client Furniture replacement
7004	Leasehold/Tenant/Building Improvements	-	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
7006	Assets over \$5,000/unit (Specify)	-	
7007	Other (specify)	-	
7008	Other (specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		

8004	Medication Support	
8005	Collateral	
8006	Plan Development	
8007	Assessment	
8008	Rehabilitation	
8009	Other (Specify): PHF Bed Day	
8010	Other (Specify)	

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE: 6,754,865

TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE: 6,754,865

BUDGET CHECK: -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY) 2026-27

PARTIAL FTE DETAIL

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Health Information Manager/Supervisor	22-304/Exodus Recovery/CSC/Fresno County	50.00
Health Information Manager/Supervisor	22-306/Exodus Recovery/PHF/Fresno County	50.00
Total		100.00

Position	Contract #/Name/Department/County	FTE %
Driver/Mental Health Worker	22-304/Exodus Recovery/CSC/Fresno County	50.00
Driver/Mental Health Worker	22-306/Exodus Recovery/CSC/Fresno County	50.00
Total		100.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

[illegible]

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total 0.00

Position	Contract #/Name/Department/County	FTE %

Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

Position	Contract #/Name/Department/County	FTE %

Revised Exhibit C

Total		0.00

Position	Contract #/Name/Department/County	FTE %
Total		0.00

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)

Exodus Recovery, Inc.

Budget PHF Reloc OTC

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS

Direct Employee Salaries

Acct #	Administrative Position	FTE	Admin	Program	Total
1101					\$ -
1102					-
1103					-
1104					-
1105					-
1106					-
1107					-
1108					-
1109					-
1110					-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-

Direct Personnel Admin Salaries Subtotal

0.00

\$

-

\$

-

Acct #	Program Position	FTE	Admin	Program	Total
1116	Excess Staff			\$ 1,500	\$ 1,500
1117					-
1118					-
1119					-
1120					-
1121					-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-

Direct Personnel Program Salaries Subtotal

0.00

\$

1,500

\$

1,500

		Admin	Program	Total
Direct Personnel Salaries Subtotal	0.00	\$ -	\$ 1,500	\$ 1,500

Direct Employee Benefits

Acct #	Description	Admin	Program	Total
1201				\$ -
1202				-
1203				-
1204				-
1205				-
1206				-

Revised Exhibit C

Direct Employee Benefits Subtotal:				\$	-	\$	-	\$	-
Direct Payroll Taxes & Expenses:									
Acct #	Description	Admin	Program	Total					
1301				\$	-				
1302					-				
1303					-				
1304					-				
1305					-				
1306					-				
Direct Payroll Taxes & Expenses Subtotal:				\$	-	\$	-	\$	-
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:		Admin	Program	Total					
		\$	-	\$	1,500	\$	1,500		

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	0%	100%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	5,000
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	-
2009	Program Supplies - Medical	-
2010	Utility Vouchers	-
2011	Program Supplies - Therapeutic	-
2012	Other (specify)	-
2013	Other (specify)	-
2014	Other (specify)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 5,000

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	
3002	Printing/Postage	
3003	Office, Household & Program Supplies	
3004	Advertising	
3005	Staff Development & Training	
3006	Staff Mileage	
3007	Subscriptions & Memberships	
3008	Vehicle Maintenance	
3009	Staff Orientation/Recruitment	
3010	Other (specify)	
3011	Other (specify)	-
3012	Other (specify)	-
DIRECT OPERATING EXPENSES TOTAL:		\$ -

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	

Revised Exhibit C

4002	Rent/Lease Building	
4003	Rent/Lease Equipment	
4004	Rent/Lease Vehicles	
4005	Security	
4006	Utilities	
4007	Janitorial	
4008	Business Taxes/Lic Permits	
4009	Other (specify)	
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ -

5000: DIRECT SPECIAL EXPENSES

Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	
5002	HMIS (Health Management Information System)	
5003	Other - Contracted Services	
5004	X-Ray and EKG Services	
5005	Medication Supports	
5006	Food Service	
5007	Laundry Service	
5008	Medical Waste Disposal	
DIRECT SPECIAL EXPENSES TOTAL:		\$ -

6000: INDIRECT EXPENSES

Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Administrative Overhead	
	Administrative Overhead	
6002	Professional Liability Insurance	
6003	Accounting/Bookkeeping	
6004	External Audit	
6005	Insurance (Specify):	
6006	Payroll Services	
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	
6008	Personnel (Indirect Salaries & Benefits)	
6009	Indirect	
6010	Other (specify): Office Contents Relocation	10,000
6011	Other (specify): Electronics Relocation	7,500
6012	Other (specify)	
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 17,500

INDIRECT COST RATE**38.89%****7000: DIRECT FIXED ASSETS**

Acct #	Line Item Description	Amount
7001	Computers & Software	\$ 9,000
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	
7003	Furniture & Fixtures	1,500
7004	Leasehold/Tenant/Building Improvements	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (specify): Artwork	28,000
7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 38,500

TOTAL PROGRAM EXPENSES**\$ 62,500**

PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)

Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify): PHF Bed Day	0	-	-
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		0		\$ -
Estimated % of Clients who are Medi-Cal Beneficiaries				82%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				-
Federal Financial Participation (FFP) %			53%	-
MEDI-CAL FFP TOTAL				\$ -

8100 - SUBSTANCE USE DISORDER FUNDS

Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT

Acct #	Line Item Description	Amount
8201	Realignment	\$ 62,500
REALIGNMENT TOTAL		\$ 62,500

8300 - MENTAL HEALTH SERVICE ACT (MHSA)

Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE

Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (Specify)	-
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ -

TOTAL PROGRAM FUNDING SOURCES: \$ 62,500

NET PROGRAM COST: \$ -

ADULT PSYCHIATRIC HEALTH FACILITY (PHF)
Exodus Recovery, Inc.
Budget PHF Reloc OTC Budget Narrative

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS			
Administrative Positions		-	
1101		-	
1102		-	
1103		-	
1104		-	
1105		-	
1106		-	
1107		-	
1108		-	
1109		-	
1110		-	
1111		-	
1112		-	
1113		-	
1114		-	
1115		-	
Program Positions		1,500	
1116	Excess Staff	1,500	Excess Staff needed as both sites will be functional for part of the move day
1117		-	
1118		-	
1119		-	
1120		-	
1121		-	
1122		-	
1123		-	
1124		-	
1125		-	
1126		-	
1127		-	
1128		-	
1129		-	
1130		-	
1131		-	
1132		-	
1133		-	
1134		-	
Direct Employee Benefits		-	
1201	Retirement	-	
1202	Worker's Compensation	-	
1203	Health Insurance	-	
1204	Admin Fee	-	
1205	Other (specify)	-	
1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:		-	
1301	OASDI		
1302	FICA/MEDICARE		
1303	SUI		
1304	Other (specify)		
1305	Other (specify)		
1306	Other (specify)		
2000: DIRECT CLIENT SUPPORT			
		5,000	
2001	Child Care		
2002	Client Housing Support		
2003	Client Transportation & Support	5,000	Transport of clients (max. 16) from old site to new site
2004	Clothing, Food, & Hygiene		
2005	Education Support		
2006	Employment Support		
2007	Household Items for Clients		
2008	Medication Supports		
2009	Program Supplies - Medical		
2010	Utility Vouchers		
2011	Program Supplies - Therapeutic		
2012	Other (specify)		
2013	Other (specify)		
2014	Other (specify)		
2015	Other (specify)		

2016	Other (specify)		
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3000: DIRECT OPERATING EXPENSES		-	
3001	Telecommunications	-	
3002	Printing/Postage	-	
3003	Office, Household & Program Supplies	-	
3004	Advertising	-	
3005	Staff Development & Training	-	
3006	Staff Mileage	-	
3007	Subscriptions & Memberships	-	
3008	Vehicle Maintenance	-	
3009	Staff Orientation/Recruitment	-	
3010	Other (specify)	-	
3011	Other (specify)	-	
3012	Other (specify)	-	

4000: DIRECT FACILITIES & EQUIPMENT		-	
4001	Building Maintenance	-	
4002	Rent/Lease Building	-	
4003	Rent/Lease Equipment	-	
4004	Rent/Lease Vehicles	-	
4005	Security	-	
4006	Utilities	-	
4007	Janitorial	-	
4008	Business Taxes/Lic Permits	-	
4009	Other (specify)	-	
4010	Other (specify)	-	

5000: DIRECT SPECIAL EXPENSES		-	
5001	Consultant (Network & Data Management)	-	
5002	HMIS (Health Management Information System)	-	
5003	Other - Contracted Services	-	
5004	X-Ray and EKG Services	-	
5005	Medication Supports	-	
5006	Food Service	-	
5007	Laundry Service	-	
5008	Medical Waste Disposal	-	

6000: INDIRECT EXPENSES		17,500	
6001	Administrative Overhead	-	
6002	Professional Liability Insurance	-	
6003	Accounting/Bookkeeping		
6004	External Audit		
6005	Insurance (Specify):		
6006	Payroll Services		
6007	Depreciation (Provider-Owned Equipment to be Used		
6008	Personnel (Indirect Salaries & Benefits)		
6009	Indirect		
6010	Other (specify): Office Contents Relocation	10,000	Relocation Costs of Office Contents
6011	Other (specify): Electronics Relocation	7,500	Relocation Costs of Electronics
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		38,500	
7001	Computers & Software	9,000	WOW and Printers
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA		
7003	Furniture & Fixtures	1,500	Dryer
7004	Leasehold/Tenant/Building Improvements	-	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
7006	Assets over \$5,000/unit (Specify)	-	
7007	Other (specify): Artwork	28,000	Numerous artwork pieces for clinical and office spaces
7008	Other (specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		
8004	Medication Support		
8005	Collateral		
8006	Plan Development		
8007	Assessment		

8008	Rehabilitation	
8009	Other (Specify): PHF Bed Day	
8010	Other (Specify)	

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE:	62,500
TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE:	62,500
BUDGET CHECK:	-

Exhibit P

Insurance Requirements

1. Required Policies

Without limiting the County's right to obtain indemnification from the Contractor or any third parties, Contractor, at its sole expense, shall maintain in full force and effect the following insurance policies throughout the term of this Agreement.

- (A) **Commercial General Liability.** Commercial general liability insurance with limits of not less than Two Million Dollars (\$2,000,000) per occurrence and an annual aggregate of Four Million Dollars (\$4,000,000). This policy must be issued on a per occurrence basis. Coverage must include products, completed operations, property damage, bodily injury, personal injury, and advertising injury. The Contractor shall obtain an endorsement to this policy naming the County of Fresno, its officers, agents, employees, and volunteers, individually and collectively, as additional insureds, but only insofar as the operations under this Agreement are concerned. Such coverage for additional insureds will apply as primary insurance and any other insurance, or self-insurance, maintained by the County is excess only and not contributing with insurance provided under the Contractor's policy.
- (B) **Automobile Liability.** Automobile liability insurance with limits of not less than One Million Dollars (\$1,000,000) per occurrence for bodily injury and for property damages. Coverage must include any auto used in connection with this Agreement.
- (C) **All-Risk Property Insurance.** All-Risk Property Insurance with no coinsurance penalty provision in an amount that will cover the total of County purchased and owned property in possession of Contractor(s) and/or used in the execution of this Agreement. Contractor must name the County as an Additional Loss Payee.
- (D) **Workers Compensation.** Workers compensation insurance as required by the laws of the State of California with statutory limits.
- (E) **Employer's Liability.** Employer's liability insurance with limits of not less than One Million Dollars (\$1,000,000) per occurrence for bodily injury and for disease.
- (F) **Professional Liability.** Professional liability insurance with limits of not less than One Million Dollars (\$1,000,000) per occurrence and an annual aggregate of Three Million Dollars (\$3,000,000). If this is a claims-made policy, then (1) the retroactive date must be prior to the date on which services began under this Agreement; (2) the Contractor shall maintain the policy and provide to the County annual evidence of insurance for not less than five years after completion of services under this Agreement; and (3) if the policy is canceled or not renewed, and not replaced with another claims-made policy with a retroactive date prior to the date on which services begin under this Agreement, then the Contractor shall purchase extended reporting coverage on its claims-made policy for a minimum of five years after completion of services under this Agreement.
- (G) **Molestation Liability.** Sexual abuse / molestation liability insurance with limits of not less than Two Million Dollars (\$2,000,000) per occurrence, with an annual aggregate of Four Million Dollars (\$4,000,000). This policy must be issued on a per occurrence basis.

Exhibit P

- (H) **Cyber Liability.** Cyber liability insurance with limits of not less than Two Million Dollars (\$2,000,000) per occurrence. Coverage must include claims involving Cyber Risks. The cyber liability policy must be endorsed to cover the full replacement value of damage to, alteration of, loss of, or destruction of intangible property (including but not limited to information or data) that is in the care, custody, or control of the Contractor.

Definition of Cyber Risks. "Cyber Risks" include but are not limited to (i) Security Breach, which may include Disclosure of Personal Information to an Unauthorized Third Party; (ii) data breach; (iii) breach of any of the Contractor's obligations under [identify the Article, section, or exhibit containing data security obligations] of this Agreement; (iv) system failure; (v) data recovery; (vi) failure to timely disclose data breach or Security Breach; (vii) failure to comply with privacy policy; (viii) payment card liabilities and costs; (ix) infringement of intellectual property, including but not limited to infringement of copyright, trademark, and trade dress; (x) invasion of privacy, including release of private information; (xi) information theft; (xii) damage to or destruction or alteration of electronic information; (xiii) cyber extortion; (xiv) extortion related to the Contractor's obligations under this Agreement regarding electronic information, including Personal Information; (xv) fraudulent instruction; (xvi) funds transfer fraud; (xvii) telephone fraud; (xviii) network security; (xix) data breach response costs, including Security Breach response costs; (xx) regulatory fines and penalties related to the Contractor's obligations under this Agreement regarding electronic information, including Personal Information; and (xxi) credit monitoring expenses.

2. Additional Requirements

- (A) **Verification of Coverage.** Within 30 days after the Contractor signs this Agreement, and at any time during the term of this Agreement as requested by the County's Risk Manager or the County Administrative Office, the Contractor shall deliver, or cause its broker or producer to deliver, to the County Risk Manager, at 2220 Tulare Street, 16th Floor, Fresno, California 93721, or HRRiskManagement@fresnocountyca.gov, and by mail or email to the person identified to receive notices under this Agreement, certificates of insurance and endorsements for all of the coverages required under this Agreement.

- (i) Each insurance certificate must state that: (1) the insurance coverage has been obtained and is in full force; (2) the County, its officers, agents, employees, and volunteers are not responsible for any premiums on the policy; and (3) the Contractor has waived its right to recover from the County, its officers, agents, employees, and volunteers any amounts paid under any insurance policy required by this Agreement and that waiver does not invalidate the insurance policy.
- (ii) The commercial general liability insurance certificate must also state, and include an endorsement, that the County of Fresno, its officers, agents, employees, and volunteers, individually and collectively, are additional insureds insofar as the operations under this Agreement are concerned. The commercial general liability insurance certificate must also state that the coverage shall apply as primary insurance and any other insurance, or self-insurance, maintained by the County

Exhibit P

shall be excess only and not contributing with insurance provided under the Contractor's policy.

- (iii) The automobile liability insurance certificate must state that the policy covers any auto used in connection with this Agreement.
 - (iv) The professional liability insurance certificate, if it is a claims-made policy, must also state the retroactive date of the policy, which must be prior to the date on which services began under this Agreement.
 - (v) The cyber liability insurance certificate must also state that it is endorsed, and include an endorsement, to cover the full replacement value of damage to, alteration of, loss of, or destruction of intangible property (including but not limited to information or data) that is in the care, custody, or control of the Contractor.
- (B) **Acceptability of Insurers.** All insurance policies required under this Agreement must be issued by admitted insurers licensed to do business in the State of California and possessing at all times during the term of this Agreement an A.M. Best, Inc. rating of no less than A: VII.
- (C) **Notice of Cancellation or Change.** For each insurance policy required under this Agreement, the Contractor shall provide to the County, or ensure that the policy requires the insurer to provide to the County, written notice of any cancellation or change in the policy as required in this paragraph. For cancellation of the policy for nonpayment of premium, the Contractor shall, or shall cause the insurer to, provide written notice to the County not less than 10 days in advance of cancellation. For cancellation of the policy for any other reason, and for any other change to the policy, the Contractor shall, or shall cause the insurer to, provide written notice to the County not less than 30 days in advance of cancellation or change. The County in its sole discretion may determine that the failure of the Contractor or its insurer to timely provide a written notice required by this paragraph is a breach of this Agreement.
- (D) **County's Entitlement to Greater Coverage.** If the Contractor has or obtains insurance with broader coverage, higher limits, or both, than what is required under this Agreement, then the County requires and is entitled to the broader coverage, higher limits, or both. To that end, the Contractor shall deliver, or cause its broker or producer to deliver, to the County's Risk Manager certificates of insurance and endorsements for all of the coverages that have such broader coverage, higher limits, or both, as required under this Agreement.
- (E) **Waiver of Subrogation.** The Contractor waives any right to recover from the County, its officers, agents, employees, and volunteers any amounts paid under the policy of worker's compensation insurance required by this Agreement. The Contractor is solely responsible to obtain any policy endorsement that may be necessary to accomplish that waiver, but the Contractor's waiver of subrogation under this paragraph is effective whether or not the Contractor obtains such an endorsement.
- (F) **County's Remedy for Contractor's Failure to Maintain.** If the Contractor fails to keep in effect at all times any insurance coverage required under this Agreement, the County may, in addition to any other remedies it may have, suspend or terminate this

Exhibit P

Agreement upon the occurrence of that failure, or purchase such insurance coverage, and charge the cost of that coverage to the Contractor. The County may offset such charges against any amounts owed by the County to the Contractor under this Agreement.

- (G) **Subcontractors.** The Contractor shall require and verify that all subcontractors used by the Contractor to provide services under this Agreement maintain insurance meeting all insurance requirements provided in this Agreement. This paragraph does not authorize the Contractor to provide services under this Agreement using subcontractors.