



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
Program staff use an integrated intake process to screen persons served for needs and barriers across various life domains, and creates warm hand-offs to appropriate resources and services for timely and efficient access to services.
 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
Kings View - Amanda Nugent Divine; anugentdivine@kingsview.org; (559) 256-7619; 7058 N. West Ave, Suite, 178, Fresno, CA 93711
Poverello House - Zachary D. Darrah; zdarrah@poverellohouse.org; (559) 498-6988; 412 F Street, Fresno, CA 93706
Centro La Familia Advocacy Services - Margarita Rocha; mrocha@centrolafamilia.org; (559) 237-2961; 302 Fresno Street, Suite 102, Fresno, CA 93706
 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
The total cost of the agreement for the full 2-year term will be \$2,200,000.
FY 2024-25: \$1,100,000
FY 2025-26: \$1,100,000
 4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
Kings View, Poverello House, and Centro La Familia Advocacy Services (CLFA) have been the contracted providers of MAP since 2017. MAP staff administer a questionnaire on the Unite Us Platform, an integrated online platform, to identify the needs and barriers of persons served, and provide guidance and assistance to persons served to address and resolve concerns. MAP staff provide warm hand-offs and arrange transportation as needed to necessary resources and services to minimize. MAP is uniquely positioned to work with individuals and families that are concurrently served by several County Departments and various community-based organizations (CBOs).
The passage of Proposition 1 in the recent March 2024 ballot will greatly impact the funding source for MAP beyond FY 2023-24, significantly reducing MHSA Prevention and Early Intervention (PEI) funds, which have been the sole funding source of MAP since the program started in 2017. The Departments of Behavioral Health, Social Services, and Public Health--and eventually Probation Department--have partnered to blend funding, further develop, and manage the MAP program to minimize service duplication and maximize funding opportunities. Additionally, we will be exploring more pathways to with the inclusion of potential Medi-Cal reimbursable service activities.
Releasing an RFP at this time could result in insufficient time for the partnering departments to create an improved program, and result in new vendors that do not have the deep operational knowledge of MAP, causing confusion for the service population and disrupting services and access to services. In the first year of this agreement, the partnering departments as well as the contractors will explore and develop different strategies and pathways to create a modified version of MAP that is more sustainable and better meets the needs of all parties involved. In the second year of this agreement, the plans developed in year 1 will be implemented and a new RFP will be developed for a new MAP contract.
 5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
 In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
 When the contract is with a federal, state, or local governmental agency.
 When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
 When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
 When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
 When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
 6. Explain why the unique qualities and/or capabilities described above are essential to your department.
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MAP was developed to streamline and simplify the process of identifying and connecting persons served to resources, services, and programs relevant to addressing their needs or barriers. In the eight years that MAP has been in operation, the number of unique persons served has steadily grown every year, and the number of persons served returning for additional services and linkages has grown as well. The consistent growth signifies the importance MAP has in Fresno County and the trust that persons served have with the program and staff. DBH determined that reduction of other barriers would positively impact the behavioral health concerns, and gives persons served who are in need of mental health and/or substance use disorder services a guided path to assessment, services, and treatment. Furthermore, services and activities provided through MAP can be cost saving to DBH and other departments by addressing concerns before they become larger issues requiring more extensive, and therefore more costly, interventions.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

Navigation services is not unique to MAP and the current contracted providers; it is a common feature provided in varying degrees by DBH, DSS, DPH, and various community-based organizations, religious organization, health plans, etc. in Fresno County but usually targeted to only resources directly related to a specific program or service type. With MAP, navigation is the targeted service action regardless of the needs of the person served. Kings View, Poverello House, and CLFA have been the main vendors of this program; Fresno Economic Opportunities Commission was a vendor for a two year period but was unable to demonstrate effectiveness in outreach and service provision to their service population to justify continued funding. Changing providers at this juncture would require us to start from scratch with a vendor who does not have the deep operational knowledge of this home-grown program design.

xiongma 5/24/2024 9:45:37 AM

Requested By:

Title

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I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

sholt 5/24/2024 12:01:51 PM

Department Head Signature

[\[✕ Sign\]](#) Double click!

mvilanova 5/30/2024 9:59:10 AM

Purchasing Manager Signature

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