

# **Suspension of Competition Acquisition Request**



1. Fully describe the product(s) and/or service(s) being requested.

The provision of specialty mental health services (SMHS) to Fresno County youth placed in local and out-of-county Short-Term Residential Therapeutic Programs (STRTPs).

- 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each. See attached.
- 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

FY 2025-26 \$15,000,000

FY 2026-27 \$15,000,000

FY 2027-28 \$15,000,000

FY 2028-29 (Optional) \$15,000,000

FY 2029-30 (Optional) \$15,000,000

Total Maximum Compensation for 5 year term: \$75,000,000

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

Per AB 403 (10/11/2015) and AB 1997 (9/25/2016), the STRTP licensing category is specific to the fact that youth placed in a licensed STRTP home by the County's Department of Social Services (DSS) or Probation Department will receive SMHS within the homes in which they are placed. Each of these homes require STRTP licensure through the California Department of Social Services (CDSS), Mental Health Program Application (MHPA) approval by the local mental health plan (operated by Fresno County DBH), and Medi-Cal site certification by the local mental health plan in order to provide these services. DSS places youth into fully operational STRTPs which are in good standing and the intention of this Agreement is that the Fresno County DBH would be able to reimburse those STRTPs for the SMHS provided to our County's youth, or to youth presumptively transferred from other counties.

DBH will add all STRTP facilities who maintain STRTP licensure and MHPA approval, now and in the future, so there are no gaps or delays in services when youthare placed in their care. It is essential that DBH contracts with all facilities that provide services to youth to comply with DHCS Network Adequacy standards.

Network Adequacy: California counties providing Behavioral Health treatment services to persons served that are entitled to Medi-Cal are required, pursuant to 42 CFR 438.68, to ensure that services are available and accessible to all persons meeting medical necessity for those services. Counties must also ensure that services are delivered in a timely manner and within set distance standards from their residence. Counties are required to develop and enforce network adequacy standards and are required to have an adequate network of service providers to provide services based on State established anticipated Medi-Cal enrollment and expected utilization of services. Counties report this information to the State monthly and must complete a Corrective Action Plan if the network adequacy falls below state anticipated enrollment and utilization

5.	Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
	In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
	☐ When the contract is with a federal, state, or local governmental agency.
	When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
	☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
	☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
	When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.

6. Explain why the unique qualities and/or capabilities described above are essential to your department. Beyond being required by regulation, these services are essential to our County so that youth placed in these STRTPs are assessed for and receive the SMHS they need in order to move towards a successful outcome, such as reunification with their family, proper treatment for their diagnosis, success in school, stablization in home/school/work/personal life, etc.

- 7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
  - The California Department of Health Care Services (DHCS) releases a monthly update on all STRTPs located in the state that are somewhere in the process of licensure. This includes vendors who are just beginning the process of licensure through to those STRTPs which have obtained licensure, MHPA approval, and are fully operational. These updates are provided to all counties and keep the counties informed of placement options and the current standing of all STRTPs.
  - DBH reached out to vendors identified in the DHCS update as having CDSS licensure and MHPA approval and to ascertain if:
    - 1) They were were interested in entering into a Master Agreement with Fresno County for these services;
    - 2) If they had achieved Medi-Cal Site Certification inclusive of medication support; and
    - 3) If their MHPA and Medi-Cal Site Certification was not already inclusive of medication support, if they had a plan to add this service to both by July 1, 2025 (the anticipated implementation date of the new Agreement).
  - It was also made clear that the following all three had to be in place -- CDSS licensure, MHPA approval, and Medi-Cal site certification, inclusive of medication support -- and the STRTP would have to be in good standing, in order to be included into the new Agreement.
  - The list of vendors identified in #2, above, all responded in the affirmative to having their CDSS licensure and MHPA approval. None of the local STRTP vendors who responded currently have medication support included in their site certification, but are working towards having it in place by July 1, 2025. They understand that if it is not in place, they will not be included in the Agreement. All STRTPs located outside of the county who responded do have site certification, inclusive of medication support.
  - Additionally, Fresno County, as a delegate County, is the entity that evaluates and approves the MHPA for local STRTPs and DBH provides continuous monitoring of these programs. For STRTPs located outside of Fresno County, DBH maintains communication with CDSS, DHCS, and the STRTP's home county. If a vendor should lose licensure or MHPA approval, that vendor would be removed from the Agreement. All vendors understand that if they are deemed to not be in good standing, despite having these items in place, they will not be included in the Agreement, or will be removed if they are unable to maintain them.
  - DBH plans to reach out to new vendors who have obtained licensure and MHPA approval for potential addition to the Master Agreement, as updates from the State are received.

svanbruggen 4/24/2025 4:55:06 PM Division Manager		[ Sign] Double click!		
Requested By:	Title	<del>-</del>		
I approve this request to suspend competition for the service(s) and/or product(s) identified herein.				
sholt 4/25/2025 3:31:43 PM		[ Sign] Double click!		
Department Head Signature				
rblackburn 4/29/2025 8:35:03 AM		[ Sign] Double click!		
Purchasing Manager Signature				

#### 1. PROMESA BEHAVIORAL HEALTH

PS#: 0000269973

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Phone#: (559) 439-5437

Lisa Weigant (Iweigant@promesabehaviora.org)

#### 2. CORE CONDITIONS, INC.

PS#: 0000286156

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Fresno, CA 93722

Phone#: (559) 261-5083

Curtis Donovan (cdonovan@ccidna.org)

#### 3. DN ASSOCIATES RESIDENTIAL CARE

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Curtis Donovan (cdonovan@ccidna.org)

## 4. 2<sup>ND</sup> HOME, INC.

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Clovis, CA 93611

Phone#: (559) 790-2271

Jennifer Fish (jfish@2ndhomeinc.org)

## 5. QUALITY GROUP HOMES, INC.

(dba QUALITY FAMILY SERVICES)

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Phone#: (559) 252-6844, ext. 222

Mae Johnson (mae@qualityfamilyservices.org)

#### 6. HOPE FOR YOUTH, INC.

PS#: 0000286037 6790 W Browning Ave

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Phone#: (559) 681-1470

Clinard Fletcher (clinard@hopeforyouthinc.com)

## 7. MICHIGAN HOUSE, INC.

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Garnett Fountain (garnett430@aol.com)

#### 8. MANUCH INC.

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Mike Manucharyan (manuchinc@manuchinc.com)

## 9. FRESNO YOUTH CARE HOMES, INC.

PS#: 0000287752

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Fresno, CA. 93711 Phone #: (559) 840-1472

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#### 10. ELITE FAMILY SYSTEMS

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#### 13. CENTER FOR POSITIVE CHANGES

4950 Waring Road, Suite 4 San Diego, CA 92120 (619) 660-3886 Deanne Mellos (dmellos@c4pc.com)

## 14. CHANGING FACES, INC

4124 Odie Lane Santa Maria, CA 93455 (805) 938-0125 Adrian Cooks (changing2ink@gmail.com)

## 15. FOR THE FUTURE, INC

9800 Topanga Canyon Boulevard, #309 Chatsworth, CA 91311 (714) 625-1218 Melissa Martire (mmartire@goyclinics.org)

#### 16. GUIDING OUR YOUTH

1197 E. Los Angeles Avenue, #338 Simi Valley, CA 93065 (714) 625-1218 Melissa Martire (mmartire@goyclinics.org)

## 17. HESED CHRISTIAN MINISTRIES, INC.

425 Mooncrest Street Santa Maria, CA 93455 (805) 937-5920 Adrian Cooks (changing2ink@gmail.com)

#### 18. KERN BRIDGES YOUTH HOMES

1321 Stine Road Bakersfield, CA 93309 (661) 396-2301 Bianca Ruiz (bruiz@kernbridges.com)

## 19. NEW START YOUTH FACILITY INC

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(661) 487-2158
Gina Sodaro (weznewstartinc@sbcglobal.net)

## 20. SCOTT'S SOCIAL SERVICES

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# 21. THE VIRTUOUS WOMAN, INC 1620 Centinela Avenue, Suite 207 Inglewood, CA 90302 (424) 750-9293 Deborah K. Manns (dmanns@thevwiinc.org)