



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
DPH PHL Laboratory Director to perform the duties and responsibilities of the Laboratory Director as required by federal CLIA and meets all required qualification to oversee clinical and dairy testing as well as County's DPH Level-B Bioterrorism Laboratory and a Regional Level-2 Laboratory for the State and National Laboratory Response Network (NLRN).
 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
GM Lab Consulting LLC
700 Cabada Dr
Brentwood, CA 94513
Godfred Masinde, PhD Telephone: 909-556-5893 Email: gmasinde@fresnocountyca.gov
 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
Year 1 \$8,489.25 x 12 Months = \$101,871.00
Year 2 \$8,743.93 x 12 Months = \$104,927.16
Year 3 \$9,006.25 x 12 Months = \$108,075.00
Base Contract
Total Cost: \$101,871.00 + \$104,927.16 + \$108,075.00 = \$314,873.16
Option Year 4 \$9,276.44 x 12 Months= \$111,317.25
Option Year 5 \$9,554.73 x 12 Months= \$114,656.77

Total not to exceed \$540,847.18
 4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
Godfred L. Masinde has been the DPH Laboratory Director since 2018 after the RFP No. 17-042 was issued for laboratory director services and has provided extensive consultation and oversight to ensure the following: clinical protocols were evaluated and revised to meet CLIA guidelines, equipment was re-validated and protocols adjusted, security measures were evaluated and brought up to appropriate standards, and bioterrorism room was constructed to meet current Centers for Disease Control and Prevention standards. Dr. Masinde has been intricately involved in designing the newly constructed DPH Lab.
 5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
☐ When the contract is with a federal, state, or local governmental agency.
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
 6. Explain why the unique qualities and/or capabilities described above are essential to your department.
Due to extensive input into the design of the new DPH Lab and currently not all testing is up and running, his expertise is needed to complete 100% of onboarding all testing platforms. Once all testing platforms are approved under CLIA in the next inspection (2022-2023), this will complete the full re-design of the lab.
 7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
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On December 8, 2016, the Department issued Request for Proposal (RFP) No. 17-042 for laboratory director services to provide consultation, evaluation and oversight of clinical high complexity laboratory and dairy testing for the PHL. The RFP closed on January 10, 2017 and only one bid proposal was received. The Department began contractual negotiations with the qualified bidder and after months of negotiations, the bidder declined the opportunity to enter into contract with the County. At the direction of the Internal Services Department - Purchasing, the Department searched for other individuals that qualified under the RFP requirements to fulfill laboratory director services. It was through this process that the Department identified Godfred L. Masinde, PhD, a uniquely qualified individual with extensive knowledge and experience, to perform laboratory director duties and responsibilities. This will ensure all equipment purchased and laboratory workflow is under the same laboratory director from design, construction, implementation, CLIA and CDC certification.

angellopez 6/16/2022 2:03:27 PM

Requested By:

Title

[\[✕ Sign\]](#) Double click!

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

jprado 6/16/2022 2:09:39 PM

Department Head Signature

[\[✕ Sign\]](#) Double click!

gcornuelle 6/16/2022 2:53:47 PM

Purchasing Manager Signature

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