

## Sole Source Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

The Department of Social Services seeks to purchase Purpose-Built, Curated Data Set (PBDS) access in the CalSAWS Amazon Simple Storage Solution (Amazon S3) location, infrastructure support, and technical training from the CalSAWS consortium. A PBDS will allow the Department to create customized reporting from a curated CalSAWS dataset to enhance data-driven decision making, improve Program effectiveness, and optimize service delivery within the Department.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

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3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

\$48,530.40. The maximum compensation for the initial Fiscal Year (FY) 24/25 will be \$12,132.60. The following FY 25/26 will be \$36,397.80.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a sole source acquisition.

In September 2023, the Department transitioned from its previous benefits determination system, CalWIN, to the Statewide Automated Welfare System (CalSAWS) as mandated by the California Department of Social Services. The CalSAWS consortium is a Joint Powers Authority (JPA) formed by all 58 California counties, and as a JPA have solicited and selected Gainwell as the vendor to facilitate the Department's implementation of a PBDS. A PBDS is a modern, adaptable, and analytics-driven solution designed to meet the evolving needs of the Department. A PBDS features customization capabilities, analytical reporting features to facilitate a focus on Program outcomes and service needs.

5. Explain why the unique qualities and/or capabilities described above are essential to your department.

A PBDS will allow the Department to access curated CalSAWS data from the County's Amazon S3 account filtered specifically to the County of Fresno. The unique qualities and capabilities of PBDS are essential for ensuring data accuracy and relevance to the Department's operations. Having access to PBDS the Department can make informed data-driven decisions therefore improving services to the community. Currently, the Department faces challenges associated with limited pre-defined reports, necessitating workarounds to combine data. PBDS addresses these challenges by providing a streamlined process for accessing and analyzing data, reducing the risk for errors and ensuring that decisions are based on accurate information. Additionally, Department will be able to leverage vendor expertise from Gainwell on generating, customizing, and interpreting reports within the CalSAWS system.

6. Provide a comprehensive explanation of the research done to verify that there is only a sole vendor that is capable of providing the required service(s) and/or product(s). Include a list of all other vendors contacted with regard to providing the requested product(s) and/or service(s) and indicate their response.

As a county participant in the CalSAWS consortium, the Department seeks to purchase PBDS access, infrastructure support, and technical training using the established consortium process, which was authorized the Department's agreement with the CalSAWS Consortium (A-19-130). The consortium, as a Joint-Powers Authority (JPA) holds the sole authority to select, enter contracts with, and approve vendors for statewide implementation. The decision to procure PBDS access as a sole source acquisition is justified by the lack of alternative providers authorized for counties participating in the CalSAWS consortium. The PBDS uniqueness stems from its exclusive association with CalSAWS consortium, and the consolidated expertise and support provided through this partnership. This emphasizes the PBDS's role as a specialized solution tailored to meet the specific needs of California's welfare administration, setting it apart from other vendors or systems in the market.

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ancervantes 12/18/2024 11:06:11 AM

Requested By:

Staff Analyst

Sign] Double click!

Title

**I approve this request to sole source for the service(s) and/or product(s) identified herein.**

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martik 12/18/2024 3:27:53 PM

Department Head Signature

Sign] Double click!

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rblackburn 12/26/2024 10:07:03 AM

Purchasing Manager Signature

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