

AMENDMENT II

THIS SECOND AMENDMENT TO AGREEMENT (hereinafter "Amendment II") is made and entered into this 22nd day of June, 2021, by and between COUNTY OF FRESNO, a Political Subdivision of the State of California, Fresno, California (hereinafter "COUNTY"), and EXODUS RECOVERY, INC, a for-profit California corporation, whose address is 9800 Venice Blvd, Suite 700, Culver City, CA 90232 (hereinafter "CONTRACTOR").

WITNESSETH:

WHEREAS, COUNTY and CONTRACTOR entered into COUNTY Agreement number 15-594, dated November 17, 2015, as amended by COUNTY Amendment No. 15-594-1, dated June 18, 2019 (hereinafter collectively referred to as "COUNTY Agreement No. A-15-594"), whereby CONTRACTOR agreed to operate an adult sixteen (16) bed acute inpatient psychiatric health facility (PHF) to provide psychiatric services to adult clients (ages eighteen and older) who may be admitted on a voluntary basis or involuntary basis and may include Medi-Cal beneficiaries, Medicare and Medicare/Medi-Cal beneficiaries, indigent/uninsured clients, and jail inmates (who are referred by the current subcontractor of Behavioral Health services within the Jail), DBH contracted providers, hospital emergency rooms, other COUNTY departments, and other agencies. In addition, conservatees of the COUNTY that are placed in other residential settings and attending court in Fresno County will be temporarily placed at the PHF operated by CONTRACTOR until each such conservatee's court proceeding is completed; and

WHEREAS, COUNTY and CONTRACTOR now desire to amend the Agreement, regarding changes as stated below and restate the Agreement in its entirety.

NOW, THEREFORE, for good and valuable consideration, the receipt and adequacy of which is hereby acknowledged, COUNTY and CONTRACTOR agree as follows:

1. That all references in the COUNTY Agreement No. A-15-594 to "Exhibit A" be changed to read "Revised Exhibit A", attached hereto and incorporated herein by this reference.
2. That all references in the COUNTY Agreement No. A-15-594 to "Revised Exhibit B" be changed to read "Revised Exhibit B-1", attached hereto and incorporated herein by this reference.
3. That COUNTY Agreement No. 15-594, Section Two (2) "TERM", shall be revised by

1 adding the following at Page Three (3), Paragraph Four (4), Line Twenty-Two (22), after the word
2 "term":

3 "The term of this Agreement shall be extended for a period of one (1) year beginning
4 July 1, 2021 through June 30, 2022."

5 4. That COUNTY Agreement No. 15-594, as set forth in Amendment I (COUNTY
6 Amendment No. 15-594-1) , Page Three (3), beginning with Line Twenty-Five (25), with the word "The"
7 and ending on Page Four (4) Line Three (3) with the word "Agreement" be deleted and the following
8 inserted in its place:

9 "The maximum amount for the fifth period of renewal (July 1, 2020 through June 30,
10 2021) shall not exceed Four Million, Nine Hundred Two Thousand, Nine Hundred Fifty Four and
11 No/100 Dollars (\$4,902,954.00).

12 The maximum amount for the sixth period of renewal (July 1, 2021 through June 30,
13 2022) shall not exceed Four Million, Nine Hundred Twenty-Five Thousand, One Hundred Twenty and
14 No/100 Dollars (\$4,925,120.00).

15 In no event shall the maximum contract amount for the services provided by
16 CONTRACTOR to COUNTY under the terms and conditions of this Agreement be in excess of
17 Twenty-Eight Million, Seventy Five Thousand, Two Hundred Thirty Seven and No/100 Dollars
18 (\$28,075,237) during the total six (6) year, nine month (9) term of this Agreement."

19 5. That COUNTY Agreement No. 15-594, Section Ten (10), "Insurance", Page Thirteen
20 (13), Line Nine (9), beginning with the number "10" and ending on Page Fifteen, Line Thirteen (13)
21 with the word "better" be deleted and the following inserted in its place:

22 "10. **INSURANCE**

23 Without limiting COUNTY's right to obtain indemnification from CONTRACTOR or any
24 third parties, CONTRACTOR, at its sole expense, shall maintain in full force and affect the following
25 insurance policies throughout the term of this Agreement:

26 A. **Commercial General Liability**

27 Commercial General Liability Insurance with limits of not less than Two
28 Million Dollars (\$2,000,000) per occurrence and an annual aggregate of Five

1 Million Dollars (\$5,000,000). This policy shall be issued on a per occurrence
2 basis. COUNTY may require specific coverage including completed
3 operations, product liability, contractual liability, Explosion, Collapse, and
4 Underground (XCU), fire legal liability or any other liability insurance deemed
5 necessary because of the nature of the Agreement.

6 B. Automobile Liability

7 Comprehensive Automobile Liability Insurance with limits of not less than
8 One Million Dollars (\$1,000,000.00) per accident for bodily injury and for
9 property damages. Coverage should include any auto used in connection
10 with this Agreement.

11 C. Real and Property Insurance

12 CONTRACTOR shall maintain a policy of insurance for all risk real and
13 personal property coverage which shall be endorsed naming the County of
14 Fresno as an additional loss payee. The real and personal property
15 coverage shall be in an amount that will cover the total of the COUNTY
16 purchase and owned property, at a minimum, as discussed in Section
17 Twenty (21) of this Agreement.

18 All Risk Property Insurance

19 CONTRACTOR will provide property coverage for the full replacement value
20 of the COUNTY'S personal property in possession of CONTRACTOR and/or
21 used in the execution of this Agreement. COUNTY will be identified on an
22 appropriate certificate of insurance as the certificate holder and will be
23 named as an Additional Loss Payee on the Property Insurance Policy.

24 D. Professional Liability

25 If CONTRACTOR employs licensed professional staff (e.g. Ph.D., R.N.,
26 L.C.S.W., M.F.T.) in providing services, Professional Liability Insurance with
27 limits of not less than One Million Dollars (\$1,000,000) per occurrence,
28 Three Million Dollars (\$3,000,000) annual aggregate. CONTRACTOR

1 agrees that it shall maintain, at its sole expense, in full force and effect for a
2 period of three (3) years following the termination of this Agreement, one or
3 more policies of professional liability insurance with limits of coverage as
4 specified herein.

5 E. Worker's Compensation

6 A policy of Worker's Compensation Insurance as may be required by the
7 California Labor Code.

8 F. Molestation

9 Sexual abuse / molestation liability insurance with limits of not less than One
10 Million Dollars (\$1,000,000.00) per occurrence, Two Million Dollars
11 (\$2,000,000.00) annual aggregate. This policy shall be issued on a per
12 occurrence basis.

13 G. Cyber Liability

14 Cyber liability Insurance with limits not less than \$2,000,000 per occurrence
15 or claim, \$2,000,000 aggregate. Coverage shall be sufficiently broad to
16 respond to the duties and obligations as is undertaken by Vendor in this
17 agreement and shall include, but not be limited to, claims involving
18 infringement of intellectual property, including but not limited to infringement
19 of copyright, trademark, trade dress, invasion of privacy violations,
20 information theft, damage to or destruction of electronic information, release
21 of private information, alteration of electronic information, extortion and
22 network security. The policy shall provide coverage for breach response
23 costs as well as regulatory fines and penalties as well as credit monitoring
24 expenses with limits sufficient to respond to these obligations.

25 CONTRACTOR shall obtain endorsements to the Commercial General Liability
26 insurance naming the County of Fresno, its officers, agents, and employees, individually and
27 collectively, as additional insured, but only insofar as the operations under this Agreement are
28 concerned. Such coverage for additional insured shall apply as primary insurance and any other

1 insurance, or self-insurance, maintained by COUNTY, its officers, agents and employees shall be
2 excess only and not contributing with insurance provided under CONTRACTOR's policies herein. This
3 insurance shall not be cancelled or changed without a minimum of thirty (30) days advance written
4 notice given to COUNTY.

5 CONTRACTOR hereby waives its right to recover from COUNTY, its officers, agents,
6 and employees any amounts paid by the policy of worker's compensation insurance required by this
7 Agreement. CONTRACTOR is solely responsible to obtain any endorsement to such policy that may
8 be necessary to accomplish such waiver of subrogation, but CONTRACTOR's waiver of subrogation
9 under this paragraph is effective whether or not CONTRACTOR obtains such an endorsement.

10 Within thirty (30) days from the date CONTRACTOR signs this Agreement,
11 CONTRACTOR shall provide certificates of insurance and endorsements as stated above for all of the
12 foregoing policies, as required herein, to the County of Fresno, Department of Behavioral Health, 3133
13 N. Millbrook Ave, Fresno, California, 93703, Attention: Contracted Services Division, stating that such
14 insurance coverages have been obtained and are in full force; that the County of Fresno, its officers,
15 agents and employees will not be responsible for any premiums on the policies; that such Commercial
16 General Liability insurance names the County of Fresno, its officers, agents and employees,
17 individually and collectively, as additional insured, but only insofar as the operations under this
18 Agreement are concerned; that such coverage for additional insured shall apply as primary insurance
19 and any other insurance, or self-insurance, maintained by COUNTY, its officers, agents and
20 employees, shall be excess only and not contributing with insurance provided under CONTRACTOR's
21 policies herein; and that this insurance shall not be cancelled or changed without a minimum of thirty
22 (30) days advance, written notice given to COUNTY.

23 In the event CONTRACTOR fails to keep in effect at all times insurance coverage as
24 herein provided, COUNTY may, in addition to other remedies it may have, suspend or terminate this
25 Agreement upon the occurrence of such event.

26 All policies shall be with admitted insurers licensed to do business in the State of
27 California. Insurance purchased shall be from companies possessing a current A.M. Best, Inc. rating of
28 A FSC VII or better."

1 6. The parties agree that this Amendment may be executed by electronic signature as
2 provided in this section. An "electronic signature" means any symbol or process intended by an
3 individual signing this Amendment to represent their signature, including but not limited to (1) a digital
4 signature; (2) a faxed version of an original handwritten signature; or (3) an electronically scanned and
5 transmitted (for example by PDF document) of a handwritten signature. Each electronic signature
6 affixed or attached to this Amendment (II) is deemed equivalent to a valid original handwritten
7 signature of the person signing this Amendment for all purposes, including but not limited to
8 evidentiary proof in any administrative or judicial proceeding, and (2) has the same force and effect as
9 the valid original handwritten signature of that person. The provisions of this section satisfy the
10 requirements of Civil Code section 1633.5, subdivision (b), in the Uniform Electronic Transaction Act
11 (Civil Code, Division 3, Part 2, Title 2.5, beginning with section 1633.1). Each party using a digital
12 signature represents that it has undertaken and satisfied the requirements of Government Code
13 section 16.5, subdivision (a), paragraphs (1) through (5), and agrees that each other party may rely
14 upon that representation. This Amendment is not conditioned upon the parties conducting the
15 transactions under it by electronic means and either party may sign this Amendment with an original
16 handwritten signature

17 7. COUNTY and CONTRACTOR agree that this Amendment II is sufficient to amend the
18 Agreement and, that upon execution of this Amendment II, the Agreement, Amendment I and this
19 Amendment II together shall be considered the Agreement.

20 8. The Agreement, as hereby amended, is ratified and continued. All provisions, terms,
21 covenants, conditions and promises contained in the Agreement and not amended herein shall remain
22 in full force and effect. This Amendment II shall be effective retroactive to July 1, 2020.

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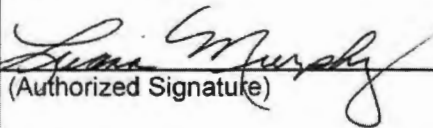
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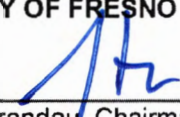
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1 IN WITNESS WHEREOF, the parties hereto have executed this Amendment II as of the day and year
2 first hereinabove written.

3
4 **CONTRACTOR**

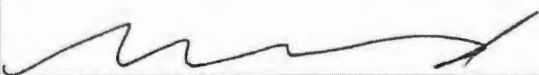
COUNTY OF FRESNO

5 
6 (Authorized Signature)


Steve Brandau, Chairman of the Board
of Supervisors of the County of Fresno

7 Luana Murphy, President/CEO

8 Print Name & Title

9
10 
11 (Authorized Signature)

ATTEST:
Bernice E. Seidel
Clerk of the Board of Supervisors
County of Fresno, State of California

12 LeeAnn Skorohod, Secretary/COO

13 Print Name & Title

14 By: 
15 Deputy

MAILING ADDRESS:

16 Exodus Recovery, Inc.
17 9808 Venice Boulevard, Suite 700
18 Culver City, CA 90232
19 Contact: Luana Murphy, President/CEO
(310) 945-3350

20 **FOR ACCOUNTING USE ONLY:**

21 Fund: 0001
22 Subclass: 10000
Org: 56302490
Account: 7295

23 **Fiscal Year**

24 FY 2015-16 \$ 2,048,296
25 FY 2016-17 \$ 3,698,759
26 FY 2017-18 \$ 3,810,886
27 FY 2018-19 \$ 4,291,345
FY 2019-20 \$ 4,397,877
FY 2020-21 \$ 4,902,954
FY 2021-22 \$ 4,925,120

Total: \$28,075,237

ACUTE INPATIENT PSYCHIATRIC HEALTH FACILITY (PHF)

SCOPE OF WORK

ORGANIZATION: Exodus Recovery, Inc.

ADDRESS: 9808 Venice Blvd Suite 700 Culver City, CA 90232

SITE ADDRESS: 4411 E Kings Canyon Rd Fresno, CA 93702, Bldg 319

SERVICES: Acute Inpatient Psychiatric Services

CONTACT: Luana Murphy, President/CEO

PHONE NUMBER: (310) 945-3350

CONTRACT PERIOD: October 1, 2015 – June 30, 2016, (start up and implementation period) followed by a three (3) year base contract and an option for two (2) twelve (12) month renewals and an additional one year renewal

CONTRACT AMOUNT:	\$2,048,296	October 1, 2015 through June 30, 2016
	\$3,698,759	FY 2016-17
	\$3,810,886	FY 2017-18
	\$4,291,345	FY 2018-19
	\$4,397,877	FY 2019-20
	\$4,902,954	FY 2020-21
	\$4,925,120	FY 2021-22

I. SCHEDULE OF SERVICES:

CONTRACTOR shall operate the Psychiatric Health Facility (PHF) twenty-four (24) hours per day, seven (7) days per week.

II. TARGET POPULATION:

The target population will include male and female clients, who are eighteen (18) years and older, who may be admitted on a voluntary or involuntary basis. These clients will include Medi-Cal beneficiaries; Medicare and Medicare/Medi-Cal beneficiaries; indigent/uninsured clients' and jail inmates who are referred by the Department of Behavioral Health (DBH), a contract provider with the DBH, hospital emergency departments, other COUNTY departments and other agencies to the PHF. Jail inmates brought to the PHF will continue to be transported and supervised by the Sheriff's correctional staff.

In addition, Conservatees of the COUNTY that are placed in other residential settings and attending court in Fresno County will be temporarily placed at the PHF operated by

CONTRACTOR until each such Conservatee's court proceeding is completed. CONTRACTOR shall work with the DBH Client Placement Team to execute placement of COUNTY Conservatees that are being discharged from the PHF operated by the CONTRACTOR.

Medical clearance in keeping with community standards of care will be required for referred clients where there are indicators of an acute medical condition as determined by a medical screening. However, in the event a referred client is known to possess a contagious medical condition, said client shall be medically cleared by a local hospital prior to admission to the PHF operated by CONTRACTOR.

CONTRACTOR shall accept direct admissions to the PHF from COUNTY DBH programs or its contracted providers when PHF beds are available. Said direct admits shall have medical clearance in keeping with community standards.

III. CONTRACTOR'S RESPONSIBILITIES:

CONTRACTOR shall provide the following:

1. Management of clients' acute psychiatric disorders and prepare clients to successfully use a less restrictive level of care.
2. A clinical program which has appropriate professional staffing on a twenty-four (24) hours/seven (7) days a week (24/7) basis.
3. In general, client admissions are executed any time during operating hours (24/7) when there are PHF beds available. Discharges are generally executed before 9:00pm each day of the week.
4. Provide a safe, secure environment for clients that encourage wellness and recovery.
5. Provides for a comprehensive multi-disciplinary evaluation and treatment plan.
6. Provides dietary services.
7. Admission procedures for clients, who may be admitted on a voluntary or involuntary basis. Individuals who are on involuntary holds in accordance with Welfare and Institutions Code 5150 may be referred from hospital emergency departments or by local law enforcement agencies or by licensed medical/mental health professionals certified by the County as 5150 Initial Evaluators.

8. Treatment Planning - CONTRACTOR shall provide the following services:
 - a. Mental Status Examination
 - b. Medical Evaluation
 - c. Psycho-Social Assessment
 - d. Nursing Assessment
 - e. Multi-Disciplinary Milieu Treatment Program
 - f. Individualized Focused Treatment Planning
 - g. Aftercare planning including care coordination with current and/or identified post discharge providers including sharing of records.
 - h. Appropriate prescriptions to clients at discharge as well as make any other necessary arrangements to ensure the client's well-being.
9. Provide an intensive treatment program which has individualized treatment plans.
10. Stabilize clients as soon as possible in order to assist them in their recovery from mental illness.
11. Effectively partner with other programs in accepting COUNTY clients for admission for acute inpatient psychiatric services and also to work collaboratively in discharge planning to insure appropriate ongoing outpatient specialty mental health treatment services are provided.
12. Identify COUNTY clients with frequent admissions during the fiscal year and develop strategies with other COUNTY and community agencies to reduce readmissions.
13. Effectively interact with community agencies, other mental health programs and providers, natural support systems and families to assist clients to be discharged to the most appropriate level of care.
14. Work effectively with the legal system to provide temporary conservatorship if necessary and appropriate for clients who require additional inpatient care.
15. Ancillary Services – CONTRACTOR shall provide the following:
 - a. Provide services to clients who are designated to be incompetent to stand trial in order to allow clients to stand trial.
 - b. CONTRACTOR's psychiatrist staff shall provide court testimony, written reports, and documentation relevant to the PHF clients when required.

16. Comply with the requirements of the Fresno County Mental Health Plan (FCMHP) and must complete and submit a Treatment Authorization Request (TAR) and the supporting documentation for all Medi-Cal, Medi-cal/Medicare, and UMDAP admissions to the FCMHP. The FCMHP will perform a utilization review of all admissions to determine that the documentation demonstrates that medical necessity criteria as defined by the California Department of Health Care Services (DHCS) was met for each day of the hospitalization, except for the day of discharge.
17. Enter all client service information, admission data and billing information into the COUNTY's electronic information system and will be responsible for any and all audit exceptions pertaining to the delivery of services. The CONTRACTOR will also be responsible for the mandated reporting of patient information and admission/discharge data and other required reports to the Office of State Health Planning and Development (OSHPD), DHCS, and meet the submission deadlines each calendar year.
18. Staffing

CONTRACTOR shall provide the appropriate type and level of staffing to provide for a clinically effective program design.

- a. The staffing pattern for the PHF shall meet all State licensing and regulatory requirements including medical staff standards, nursing staff standards, social work and rehabilitation staff requirements pursuant to Title 22, Division 5, Chapter 9, Article 3, Section 77061 of the California Code of Regulations for PHF's. There shall be an appropriate level of supervisory staff as required by regulation or statute. All staff, which requires State licensure or certification, will be required to be licensed or certified in the State of California and be in good standing with the State licensing or certification board.
- b. All facility staff, who provide direct client care or perform coding/billing functions, must meet the requirements of the FCMHP Compliance Program. This includes the screening for excluded persons and entities by accessing or querying the applicable licensing board(s), the National Practitioner Data Bank (NPDB), Office of Inspector General's List of Excluded Individuals/Entities (LEIE), Excluded Parties List System (EPLS) and Medi-Cal Suspended and Ineligible List prior to hire and monthly thereafter. In addition, all licensed/registered/waivered staff must complete a FCMHP Provider Application and be credentialed by the FCMHP's Credentialing Committee. All licensed staff shall have Department of Justice (DOJ), Federal Bureau of Investigation (FBI), and Sheriff fingerprinting (Lives can) executed.

- c. Peer and/or family support staff will be utilized on the treatment team to provide Peer/Family specific services to enhance the services provided by professional staff.
- d. Organized Clinical Staff - The organized clinical staff of CONTRACTOR shall be composed of all licensed mental health professionals as included in Title 22, Division 5, Chapter 9, Article 4, Section 77083 (Organized Clinical Staff) of the California Code of Regulations.
- e. Organized Medical Staff - CONTRACTOR shall meet the requirement for an organized medical staff pursuant to Title 22, Division 5, Chapter 9, Article 3, Section 77061 (Staffing) of the California Code of Regulations.

19. Medical Records and Mandated Reporting to the Office of State Health Planning and Development

- a. The CONTRACTOR shall develop and implement a medical record system which meets all State and Federal requirement and clearly documents medical necessity for both treatment and billing services. Medical records shall be kept in such a manner as to comply with the Fresno County Quality Improvement standards and Federal and State quality standards. Fresno County has an electronic medical record system and the expectation is that the CONTRACTOR will participate in this record keeping system.
- b. CONTRACTOR will be responsible for accommodating appropriate and legal "release of information" requests for the facility and shall adhere to applicable Federal and State regulations in providing protected health information per such requests.
- c. CONTRACTOR will be required to provide mandated reporting of client information and admission/discharge data to the OSHPD and meet the submission deadlines on June 30 and December 31 each calendar year.

20. Pharmaceutical Services- CONTRACTOR must provide for the level of pharmaceutical services as a PHF pursuant to Title 22, Section 5, Chapter 9, Article 3, 77079.13 of the California Code of Regulations. If CONTRACTOR intends to utilize any type of automated dispensing system, the cost of that system and pharmacy consultants shall be included as part of the CONTRACTOR's budget.

21. Physical Health Care - CONTRACTOR shall provide admission history and physical examination, will order and receive ancillary health exams which are considered community standards of care, provide dietary services and maintain a written agreement for medical services with one or more general acute care hospitals.

22. Schedule of Active Therapies - CONTRACTOR shall provide active therapies that will be provided as part of the clinical treatment program. The schedule shall include group therapies, skill development and client education activities, wellness and recovery focused treatment, family therapy, scheduled community meetings, recreational and exercise programs. The treatment team is expected to schedule client's participation activities tailored to each client's individual needs.
23. CONTRACTOR shall provide a safe and secure environment to provide for clinical and medical assessment, diagnostic formulation, crisis intervention, medication management and clinical treatment for mental health clients with an acute psychiatric disorder. CONTRACTOR shall utilize cost containment strategies for the provision of stock and prescription medications to clients (i.e., use of prescription assistance program, contracting with a pharmaceutical benefits management company, etc.).
24. CONTRACTOR shall use the Department's current medication formulary for consistency purposes in the event that clients are discharged from the PHF and potentially linked to other outpatient programs within the Department. In addition, the CONTRACTOR shall execute a contract with a pharmaceutical benefit management (PBM) company or pharmacy. The CONTRACTOR will not use, or be a part of, the Department's current agreement for PBM services. The injectables currently utilized are Haldol and Prolixin.
25. CONTRACTOR shall integrate mental health and substance use disorder services through comprehensive continuous integrated systems of care for the life span of those served and to work as partners with a shared vision: to create a coordinated and comprehensive system of service delivery. CONTRACTOR shall develop a formal written Continuous Quality Improvement (CQI) action plan to identify measurable objectives toward the achievement of Co-Occurring Disorders (COD) capability that will be addressed by the program during the contract period. These objectives should be achievable and realistic for the program, based on the self-assessment and the program priorities, but need to include attention to making progress on the following issues, at minimum:
- a. Welcoming policies, practices, and procedures related to the engagement of individuals with co-occurring issues and disorders;
 - b. Removal or reduction of access barriers to admission based on co-occurring diagnosis or medication;
 - c. Improvement in routine integrated screening, and identification in the County's electronic information system of how many clients served have co-occurring issues;

- d. Developing the goal of basic co-occurring competency for all treatment staff, regardless of licensure or certification; and
- e. Documentation of coordination of care with collaborative mental health and/or substance use disorder providers for each client.

IV. CULTURAL AND LINGUISTIC COMPETENCE REQUIREMENTS:

CONTRACTOR shall:

1. Ensure compliance with Title 6 of the Civil Rights Act of 1964 (42 U.S.C. Section 2000d, and 45 C.F.R. Part 80) and Executive Order 12250 of 1979 which prohibits recipients of Federal financial assistance from discriminating against persons based on race, color, national origin, sex, disability or religion. This is interpreted to mean that a limited English proficient (LEP) individual is entitled to equal access and participation in federally funded programs through the provision of comprehensive and quality bilingual services.
2. Create and maintain policies and procedures for ensuring access and appropriate use of trained interpreters and material translation services for all LEP consumers, including, but not limited to, assessing the cultural and linguistic needs of its clients, training of staff on the policies and procedures, and monitoring its language assistance program. The CONTRACTOR's procedures must include ensuring compliance of any sub-contracted providers with these requirements.
3. Ensure that minors shall not be used as interpreters.
4. Conduct and submit to COUNTY an annual cultural and linguistic needs assessment to promote the provision and utilization of appropriate services for its diverse client population. The needs assessment report shall include findings and a plan outlining the proposed services to be improved or implemented as a result of the assessment findings, with special attention to addressing cultural and linguistic barriers and reducing racial, ethnic, language, abilities, gender, and age disparities.
5. Develop internal systems to meet the cultural and linguistic needs of the CONTRACTOR's client census including the incorporation of cultural competency in the CONTRACTOR's mission; establishing and maintaining a process to evaluate and determine the need for special - administrative, clinical, welcoming, billing, etc. - initiatives related to cultural competency.
6. Develop recruitment and retention initiatives to establish contracted program staffing that is reflective and responsive to the needs of the program and target population.

7. Establish designated staff person to coordinate and facilitate the integration of cultural competency guidelines and attend the COUNTY DBH Cultural Competency Committee monthly meetings. The designated person will provide an array of communication tools to distribute information to staff relating to cultural competency issues.
8. Keep abreast of evidence-based and best practices in cultural competency in mental health care and treatment to ensure that the CONTRACTOR maintains current information and an external perspective in its policies. The CONTRACTOR shall evaluate the effectiveness of strategies and programs in improving the health status of cultural-defined populations.
9. Ensure that an assessment of a client's sexual orientation is included in the bio-psychosocial intake process. CONTRACTOR's staff shall assume that the population served may not be in heterosexual relationships. Gender sensitivity and sexual orientation must be covered in annual training.
10. Utilize existing community supports, referrals to transgender support groups, etc., when appropriate.
11. Report its efforts to evaluate cultural and linguistic activities as part of the CONTRACTOR's ongoing quality improvement efforts in the monthly activities report. Reported information may include clients' complaints and grievances, results from client satisfaction surveys, and utilization and other clinical data that may reveal health disparities as a result of cultural and linguistic barriers.

V. TRAINING REQUIREMENTS:

CONTRACTOR shall:

1. Attend annual Cultural Competence training.
2. Attend annual Compliance, Billing and Documentation training.
3. Attend County's 5150 certification training.
4. Attend other required trainings provided by the COUNTY.

VI. PROGRAM OUTCOMES:

The COUNTY DBH is dedicated to supporting the wellness of individuals, families and communities in Fresno County who are affected by, or at risk of, mental illness and/or substance use disorders through cultivation of strengths toward promoting

recovery in the least restrictive environment (note - the 1st five (5) items listed below will be utilized to support this DBH Mission). The following items listed below represent program goals to be achieved by CONTRACTOR in addition to CONTRACTOR-developed outcomes. The program's success will be based on the number of goals it can achieve, resulting from performance outcomes. The CONTRACTOR will utilize computerize tracking system with which outcome measure and other relevant client data, such as demographics, will be maintained.

1. Behavioral Health Integrated Access – The time between client arrival and admission to the PHF, until assessment.
2. Wellness, Recovery and Resiliency Supports – program, services or philosophical approaches which support the concept of wellness, recovery and resiliency in our clients. Client levels of care, peer support, family advocacy, education and employment, housing
3. Cultural/Community Defined Practices – programs, services or philosophical practices which support the unique cultural specific needs of individuals receiving care. Suggested penetration rate for particular groups can possibly be used to measure.
4. Behavioral Health Clinical Care – programs, services where direct therapeutic treatment is provided. Included in the frame work of 'Levels' of care where a client's needs, as identified through assessment/screening, are matched with a complexity and intensity of services to meet those needs. Recovery 360 – Levels of Care and fidelity of the program are examples.
5. Infrastructure Supports –includes all personnel, equipment, program and facilities which exist to support the delivery of care to the clients we serve. Includes safety, quality and regulatory compliance functions, along with outcome assessments/program evaluation, training and technology (i.e., cost effectiveness of services, Staff Training and development, Quality Improvement, Program evaluation, regularity compliance efforts, personnel recruitment).
6. Effectiveness of discharge planning as demonstrated by the referral and linkage to the COUNTY DBH programs, community providers and other community resources.
7. Collaborative approach and treatment strategies to reduce readmission of clients with frequent readmissions to the facility.
8. Denial rate for PHF days that do not meet Medi-Cal medical necessity criteria as determined by the utilization review performed by the FCMHP.
9. Initial Screening- Percent of patients discharged that were screened by the third day post admission for all of the following: risk of violence to self, risk of violence to others, substance use, psychological trauma history, and patient strengths.
10. Hours of Physical Restraint Use - Total hours all patients spent in physical restraint as a proportion of total inpatient hours. Restraint is defined as mechanical and manual devises that restrict freedom of movement of the body.

11. Hours of Seclusion Use - Total hours all patients spent in seclusion as a proportion of total inpatient hours. Seclusion is defined as restricted alone to a room or area where the patient is not allowed to leave without the permission of staff.
12. Discharge on Multiple Antipsychotic Medications - Percent of patients discharged on two or more antipsychotic medications as a proportion of patients discharged on one or more antipsychotic medications. Antipsychotic medications include regularly scheduled oral doses and long-acting injectable forms, regardless of diagnosis.
13. Discharge on Multiple Antipsychotic Medications with Appropriate Justification. Percent of patients discharged on multiple antipsychotic medications with appropriate justification as a proportion of patients discharged on two or more antipsychotic medications. Appropriate justifications are limited to augmentation of clozapine, tapering to monotherapy, and history of at least three failed trials of monotherapy.
14. Continuing Care Plan Created - Percent of patients discharged with a continuing care plan created that includes all of the following: reason for hospitalization, discharge diagnosis, discharge medications, and next level of care recommendations. Minimum information for all discharge medications includes medication name, dose, and indications for use.
15. Continuing Care Plan Transmitted. Percent of patients discharged with a complete continuing care plan (defined in #14) that is transmitted to next level of care provider by the fifth day post discharge.
16. CONTRACTOR shall also propose their own outcomes measures that are deemed to best evaluate the success of the clients and program.
17. COUNTY DBH may adjust the outcome measurements needed under this program periodically, so as to best measure the success of clients and program as determined by COUNTY.

VII. COUNTY RESPONSIBILITIES:

COUNTY shall:

1. Perform a utilization review (through its FCMHP) of all Medi-Cal, Medi-Cal/Medicare, and UMDAP admissions, to determine that the documentation demonstrates that medical necessity criteria as defined by the DHCS was met for each day of the hospitalization, except for the day of discharge.
2. Provide oversight (through the COUNTY DBH) of the CONTRACTOR'S PHF program. In addition to contract monitoring of program(s), oversight includes, but not limited to, coordination with the DHCS in regard to program administration and outcomes.

3. Assist the CONTRACTOR in making linkages with the total behavioral health system. This will be accomplished through regularly scheduled meetings as well as formal and informal consultation
4. Participate in evaluating the progress of the overall program and the efficiency of collaboration with the vendor staff and will be available to the contractor for ongoing consultation.
5. Receive and analyze statistical data outcome information from CONTRACTOR throughout the term of contract on a monthly basis. DBH will notify the vendor when additional participation is required. The performance outcome measurement process will not be limited to survey instruments but will also include, as appropriate, client and staff interviews, chart reviews, and other methods of obtaining required information.
6. Recognize that cultural competence is a goal toward which professionals, agencies, and systems should strive. Becoming culturally competent is a developmental process and incorporates at all levels the importance of culture, the assessment of cross-cultural relations, vigilance towards the dynamics that result from cultural differences, the expansion of cultural knowledge, and the adaptation of services to meet culturally-unique needs. Offering those services in a manner that fails to achieve its intended result due to cultural and linguistic barriers is not cost effective. To assist the CONTRACTOR'S efforts towards cultural and linguistic competency, DBH shall provide the following at no cost to vendor(s):
 - a. Technical assistance to CONTRACTOR regarding cultural competency requirements and sexual orientation training.
 - b. Technical assistance for CONTRACTOR in translating behavioral health and substance use disorder services information into DBH's threshold languages (English, Spanish, and Hmong). Translation services and costs associated will be the responsibility of the CONTRACTOR.

Adult Inpatient Psychiatric Health Facility (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY 2020-21)

PROGRAM EXPENSES

1000: SALARIES & BENEFITS					
Employee Salaries					
Acct #	Position	FTE	Admin	Direct	Total
1101	Program Director/Quality Improvement	1.00	\$ 106,508	\$ -	\$ 106,508
1102	Program Support Assistant	1.00	51,002	-	51,002
1103	Program Nurse (LVN, LPT)	9.00	-	524,160	524,160
1104	Program Nurse (RN)	4.05	-	401,488	401,488
1105	LMFT	1.00	-	81,120	81,120
1106	Mental Health Worker	21.55	-	859,276	859,276
1107	Recreational Therapist	1.00	-	70,221	70,221
1108	Senior Data Specialist	0.51	20,357	-	20,357
1109	Social Services Coordinator	1.15	70,540	-	70,540
1110	Administrator	0.10	16,034	-	16,034
1111			-	-	-
1112			-	-	-
1113			-	-	-
1114			-	-	-
1115			-	-	-
1116			-	-	-
1117			-	-	-
1118			-	-	-
1119			-	-	-
1120			-	-	-
Personnel Salaries Subtotal		40.36	\$ 264,440	\$ 1,936,265	\$ 2,200,705
Employee Benefits					
Acct #	Description		Admin	Direct	Total
1201	Retirement		\$ 98,789	\$ -	\$ 98,789
1202	Worker's Compensation		141,740	-	141,740
1203	Health Insurance		188,987	-	188,987
1204	Other (Specify)		-	-	-
1205	Other (Specify)		-	-	-
1206	Other (Specify)		-	-	-
Employee Benefits Subtotal:			\$ 429,516	\$ -	\$ 429,516
Payroll Taxes & Expenses:					
Acct #	Description		Admin	Direct	Total
1301	OASDI		\$ 17,319	\$ -	\$ 17,319
1302	FICA/MEDICARE		157,791	-	157,791
1303	SUI		17,319	-	17,319
1304	Other (Specify)		-	-	-
1305	Other (Specify)		-	-	-
1306	Other (Specify)		-	-	-
Payroll Taxes & Expenses Subtotal:			\$ 192,428	\$ -	\$ 192,428
EMPLOYEE SALARIES & BENEFITS TOTAL:			\$ 886,384	\$ 1,936,265	\$ 2,822,649

2000: CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	-
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	22,546
2009	Program Supplies - Medical	18,414
2010	Utility Vouchers	-
2011	Other - Program Supplies - Therapeutic	20,935
2012	Other - Food Service	295,167
2013	Other (Specify)	
2014	Other (Specify)	-
2015	Other (Specify)	-
2016	Other (Specify)	-
DIRECT CLIENT CARE TOTAL		\$ 357,062

3000: OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 25,464
3002	Printing and Postage	500
3003	Office, Household, and Program Supplies	68,396
3004	Advertising	-
3005	Staff Development and Training	6,797
3006	Staff Mileage/Vehicle Maintenance	200
3007	Subscriptions & Memberships	-
3008	Staff Orientation/Recruitment	-
3009	Other - Staff Orientation/Recruitment	3,623
3010	Other (Specify)	-
3011	Other (Specify)	-
3012	Other (Specify)	-
OPERATING EXPENSES TOTAL:		\$ 104,979

4000: FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 10,000
4002	Rent/Lease Building	-
4003	Rent/Lease Equipment	256
4004	Rent/Lease Vehicles	-
4005	Security	153,197
4006	Utilities	60,000
4007	Other - Janitorial	75,506
4008	Other - Business Taxes/License/Permits	199
4009	Other (Specify)	-
4010	Other (Specify)	-
FACILITIES/EQUIPMENT TOTAL:		\$ 299,158

5000: SPECIAL EXPENSES		
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Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ 16,715
5002	HMIS (Health Management Information System)	-
5003	Contractual/Consulting Services - Personnel related (Registry, Parking, Relocation, etc.)	583,183
5004	Translation Services	3,389
5005	Other - Laundry Service	29,757
5006	Other - Medical Waste Disposal	14,198
5007	Other - X-Ray and EKG Services	1,768
5008	Other (Specify)	-
SPECIAL EXPENSES TOTAL:		\$ 649,010

6000: ADMINISTRATIVE EXPENSES		
Acct #	Line Item Description	Amount
6001	Administrative Overhead	\$ 639,607
6002	Professional Liability Insurance	10,000
6003	Accounting/Bookkeeping	-
6004	External Audit	-
6005	Insurance (Specify):	-
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Other (Specify)	-
6009	Other (Specify)	-
6010	Other (Specify)	-
6011	Other (Specify)	-
6012	Other (Specify)	-
ADMINISTRATIVE EXPENSES TOTAL		\$ 649,607

7000: FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computer Equipment & Software	\$ 17,982
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	2,507
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (Specify)	-
7008	Other (Specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 20,489

TOTAL PROGRAM EXPENSES		\$ 4,902,954
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)				
Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Psychiatric Health Facility Services	6,596	743.34	4,902,954
Estimated Specialty Mental Health Services Billing Totals:		6,596		\$ 4,902,954
Estimated % of Clients who are Medi-Cal Beneficiaries				80%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				3,941,975
Federal Financial Participation (FFP) %			50%	1,970,987
MEDI-CAL FFP TOTAL				\$ 1,970,987

8100 - SUBSTANCE USE DISORDER FUNDS		
Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT		
Acct #	Line Item Description	Amount
8201	Realignment	\$ 1,970,987
REALIGNMENT TOTAL		\$ 1,970,987

8300 - MENTAL HEALTH SERVICE ACT (MHSA)			
Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE		
Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	343,206
8403	Grants (Specify)	-
8404	Uninsured	617,774
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ 960,980

TOTAL PROGRAM FUNDING SOURCES: \$ 4,902,954

NET PROGRAM COST: \$ -

Adult Inpatient Psychiatric Health Facility (PHF)
Exodus Recovery, Inc.
Fiscal Year (FY 2020-21) Budget Narrative

ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: SALARIES & BENEFITS		2,822,649	
Employee Salaries		2,200,705	
1101	Program Director/Quality Improvement	106,508	Program Director 1.00 FTE, Administrative Services
1102	Program Support Assistant	51,002	Program Support Assistant 1.00 FTE, Administrative Services
1103	Program Nurse (LVN, LPT)	524,160	Program Nurse (LVN, LPT) 9.00 FTE, Direct Services
1104	Program Nurse (RN)	401,488	Program Nurse (RN) 4.05 FTE Direct Services
1105	LMFT	81,120	LMFT 1.00 FTE Direct Services
1106	Mental Health Worker	859,276	Mental Health Worker 21.5 FTE Direct Services
1107	Recreational Therapist	70,221	Recreational Therapist 1.00 FTE Direct Services
1108	Senior Data Specialist	20,357	Senior Data Specialist 0.51 FTE Admin Services
1109	Social Services Coordinator	70,540	Social Services Coordinator 1.15 FTE Admin Services
1110	Administrator	16,034	Administrator 0.10 FTE Admin Services
1111	0	-	
1112	0	-	
1113	0	-	
1114	0	-	
1115	0	-	
1116	0	-	
1117	0	-	
1118	0	-	
1119	0	-	
1120	0	-	
Employee Benefits		429,516	
1201	Retirement	98,789	Employer contributions to a pool of funds set aside for employees future benefit
1202	Worker's Compensation	141,740	Business Insurance that provides beenfits to employees who suffer work-related injuries
1203	Health Insurance	188,987	Employer covered health insurance plan
1204	Other (Specify)	-	
1205	Other (Specify)	-	
1206	Other (Specify)	-	
Payroll Taxes & Expenses:		192,428	
1301	OASDI	17,319	Old-Age, Survivors, and Disability Insurance Program
1302	FICA/MEDICARE	157,791	Federal Payroll Tax
1303	SUI	17,319	State Unemployment Insurance
1304	Other (Specify)	-	
1305	Other (Specify)	-	
1306	Other (Specify)	-	
2000: CLIENT SUPPORT		357,062	
2001	Child Care	-	
2002	Client Housing Support	-	
2003	Client Transportation & Support	-	
2004	Clothing, Food, & Hygiene	-	
2005	Education Support	-	
2006	Employment Support	-	
2007	Household Items for Clients	-	
2008	Medication Supports	22,546	Medication Cost for clients
2009	Program Supplies - Medical	18,414	Medical Supplies for Clients
2010	Utility Vouchers	-	
2011	Other - Program Supplies - Therapeutic	20,935	Therapeutic Supplies for Clients
2012	Other - Food Service	295,167	Food services cost for clients
2013	Other (Specify)	-	
2014	Other (Specify)	-	
2015	Other (Specify)	-	
2016	Other (Specify)	-	
3000: OPERATING EXPENSES		104,979	
3001	Telecommunications	25,464	Phone and Internet usage

	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
	3002	Printing and Postage	500	Program related postage and delivery
	3003	Office, Household, and Program Supplies	68,396	Office Supplies (pens, paper, binders, staples, paper clips, desk organizers etc.) and Office Equipment
	3004	Advertising	-	
	3005	Staff Development and Training	6,797	On-going staff training
	3006	Staff Mileage/Vehicle Maintenance	200	Mileage, parking, travel expenses etc.
	3007	Subscriptions & Memberships	-	
	3008	Staff Orientation/Recruitment	-	
	3009	Other - Staff Orientation/Recruitment	3,623	On-going staff orientation/recruitment
	3010	Other (Specify)	-	
	3011	Other (Specify)	-	
	3012	Other (Specify)	-	

4000: FACILITIES & EQUIPMENT		299,158		
	4001	Building Maintenance	10,000	Maintenance and Repairs
	4002	Rent/Lease Building	-	
	4003	Rent/Lease Equipment	256	Leased computers, printers, copiers and faxes
	4004	Rent/Lease Vehicles	-	
	4005	Security	153,197	Program Security Personnel
	4006	Utilities	60,000	Program Utilities
	4007	Other - Janitorial	75,506	Program Cleaning Services
	4008	Other - Business Taxes/License/Permits	199	Program business taxes, licenses and permits
	4009	Other (Specify)	-	
	4010	Other (Specify)	-	

5000: SPECIAL EXPENSES		649,010		
	5001	Consultant (Network & Data Management)	16,715	Network & Data management, Cost for consultant IT firm support, network monitoring and off-site back-up for IT system
	5002	HMIS (Health Management Information System)	-	
	5003	Contractual/Consulting Services - Personnel related (Registry, Parking, Relocation, etc.)	583,183	Personnel related services including registry as needed, parking, relocation etc.
	5004	Translation Services	3,389	Translation Services for the program
	5005	Other - Laundry Service	29,757	Linen service for program
	5006	Other - Medical Waste Disposal	14,198	Client medical waste disposal
	5007	Other - X-Ray and EKG Services	1,768	X-Ray and EKG services
	5008	Other (Specify)	-	

6000: ADMINISTRATIVE EXPENSES		649,607		
	6001	Administrative Overhead	639,607	Administrative Overhead fee at 15% of program expenses
	6002	Professional Liability Insurance	10,000	Liability, Business and Vehicle Insurance
	6003	Accounting/Bookkeeping	-	
	6004	External Audit	-	
	6005	Insurance (Specify):	-	
	6006	Payroll Services	-	
	6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-	
	6008	Other (Specify)	-	
	6009	Other (Specify)	-	
	6010	Other (Specify)	-	
	6011	Other (Specify)	-	
	6012	Other (Specify)	-	

7000: FIXED ASSETS		20,489		
	7001	Computer Equipment & Software	17,982	Computers replacement or repair and software for program
	7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-	
	7003	Furniture & Fixtures	2,507	Furniture & fixtures replacement or repair
	7004	Leasehold/Tenant/Building Improvements	-	
	7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
	7006	Assets over \$5,000/unit (Specify)	-	
	7007	Other (Specify)	-	
	7008	Other (Specify)	-	

	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE:			4,902,954	
TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE:			4,902,954	
			-	

Adult Inpatient Psychiatric Health Facility (PHF)

Exodus Recovery, Inc.

Fiscal Year (FY 2021-22)

PROGRAM EXPENSES

1000: SALARIES & BENEFITS

Employee Salaries

Acct #	Position	FTE	Admin	Direct	Total
1101	Program Director/Quality Improvement	1.00	\$ 109,703	\$ -	\$ 109,703
1102	Program Support Assistant	1.00	52,532	-	52,532
1103	Program Nurse (LVN, LPT)	9.00	-	539,885	539,885
1104	Program Nurse (RN)	4.05	-	413,532	413,532
1105	LMFT	1.00	-	83,554	83,554
1106	Mental Health Worker	21.55	-	885,054	885,054
1107	Recreational Therapist	1.00	-	72,327	72,327
1108	Senior Data Specialist	0.51	20,967	-	20,967
1109	Social Services Coordinator	1.15	72,656	-	72,656
1110	Administrator	0.10	16,515	-	16,515
1111			-	-	-
1112			-	-	-
1113			-	-	-
1114			-	-	-
1115			-	-	-
1116			-	-	-
1117			-	-	-
1118			-	-	-
1119			-	-	-
1120			-	-	-
Personnel Salaries Subtotal		40.36	\$ 272,373	\$ 1,994,353	\$ 2,266,726

Employee Benefits

Acct #	Description	Admin	Direct	Total
1201	Retirement	\$ 101,752	\$ -	\$ 101,752
1202	Worker's Compensation	145,992	-	145,992
1203	Health Insurance	194,657	-	194,657
1204	Other (Specify)	-	-	-
1205	Other (Specify)	-	-	-
1206	Other (Specify)	-	-	-
Employee Benefits Subtotal:		\$ 442,401	\$ -	\$ 442,401

Payroll Taxes & Expenses:

Acct #	Description	Admin	Direct	Total
1301	OASDI	\$ 17,838	\$ -	\$ 17,838
1302	FICA/MEDICARE	162,525	-	162,525
1303	SUI	17,838	-	17,838
1304	Other (Specify)	-	-	-
1305	Other (Specify)	-	-	-
1306	Other (Specify)	-	-	-
Payroll Taxes & Expenses Subtotal:		\$ 198,201	\$ -	\$ 198,201
EMPLOYEE SALARIES & BENEFITS TOTAL:		\$ 912,975	\$ 1,994,353	\$ 2,907,328

2000: CLIENT SUPPORT

Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	-
2004	Clothing, Food, & Hygiene	-
2005	Education Support	-
2006	Employment Support	-
2007	Household Items for Clients	-
2008	Medication Supports	23,222
2009	Program Supplies - Medical	18,966
2010	Utility Vouchers	-
2011	Other - Program Supplies - Therapeutic	21,563
2012	Other - Food Service	295,167
2013	Other (Specify)	-
2014	Other (Specify)	-
2015	Other (Specify)	-
2016	Other (Specify)	-
DIRECT CLIENT CARE TOTAL		\$ 358,918

3000: OPERATING EXPENSES

Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 26,228
3002	Printing and Postage	500
3003	Office, Household, and Program Supplies	68,488
3004	Advertising	-
3005	Staff Development and Training	7,001
3006	Staff Mileage/Vehicle Maintenance	206
3007	Subscriptions & Memberships	-
3008	Staff Orientation/Recruitment	-
3009	Other - Staff Orientation/Recruitment	3,623
3010	Other (Specify)	-
3011	Other (Specify)	-
3012	Other (Specify)	-
OPERATING EXPENSES TOTAL:		\$ 106,045

4000: FACILITIES & EQUIPMENT

Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 10,000
4002	Rent/Lease Building	-
4003	Rent/Lease Equipment	264
4004	Rent/Lease Vehicles	-
4005	Security	160,129
4006	Utilities	60,000
4007	Other - Janitorial	75,506
4008	Other - Business Taxes/License/Permits	199
4009	Other (Specify)	-
4010	Other (Specify)	-
FACILITIES/EQUIPMENT TOTAL:		\$ 306,097

5000: SPECIAL EXPENSES

Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ 16,715

5002	HMIS (Health Management Information System)	-
5003	Contractual/Consulting Services - Personnel related (Registry, Parking, Relocation, etc.)	521,078
5004	Translation Services	3,491
5005	Other - Laundry Service	30,650
5006	Other - Medical Waste Disposal	14,624
5007	Other - X-Ray and EKG Services	1,768
5008	Other (Specify)	
SPECIAL EXPENSES TOTAL:		\$ 588,326

6000: ADMINISTRATIVE EXPENSES		
Acct #	Line Item Description	Amount
6001	Administrative Overhead	\$ 642,407
6002	Professional Liability Insurance	10,000
6003	Accounting/Bookkeeping	-
6004	External Audit	-
6005	Insurance (Specify):	-
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Other (Specify)	-
6009	Other (Specify)	-
6010	Other (Specify)	-
6011	Other (Specify)	-
6012	Other (Specify)	-
ADMINISTRATIVE EXPENSES TOTAL		\$ 652,407

7000: FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computer Equipment & Software	\$ 3,000
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	3,000
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (Specify)	-
7008	Other (Specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 6,000

TOTAL PROGRAM EXPENSES	\$ 4,925,120
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)				
Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Psychiatric Health Facility Services	6,626	743.34	4,925,120
Estimated Specialty Mental Health Services Billing Totals:		6,626		\$ 4,925,120

Estimated % of Clients who are Medi-Cal Beneficiaries	80%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries	3,959,796
Federal Financial Participation (FFP) %	50%
MEDI-CAL FFP TOTAL	\$ 1,979,898

8100 - SUBSTANCE USE DISORDER FUNDS		
Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT		
Acct #	Line Item Description	Amount
8201	Realignment	\$ 1,979,898
REALIGNMENT TOTAL		\$ 1,979,898

8300 - MENTAL HEALTH SERVICE ACT (MHSA)			
Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE		
Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	344,758
8403	Grants (Specify)	-
8404	Uninsured	620,566
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ 965,324

TOTAL PROGRAM FUNDING SOURCES:	\$ 4,925,120
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NET PROGRAM COST:	\$ -
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Adult Inpatient Psychiatric Health Facility (PHF)
Exodus Recovery, Inc.
Fiscal Year (FY 2021-22) Budget Narrative

ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: SALARIES & BENEFITS		2,907,328	
Employee Salaries		2,266,726	
1101	Program Director/Quality Improvement	109,703	Program Director 1.00 FTE, Administrative Services
1102	Program Support Assistant	52,532	Program Support Assistant 1.00 FTE, Administrative Services
1103	Program Nurse (LVN, LPT)	539,885	Program Nurse (LVN, LPT) 9.00 FTE, Direct Services
1104	Program Nurse (RN)	413,532	Program Nurse (RN) 4.05 FTE Direct Services
1105	LMFT	83,554	LMFT 1.00 FTE Direct Services
1106	Mental Health Worker	885,054	Mental Health Worker 21.5 FTE Direct Services
1107	Recreational Therapist	72,327	Recreational Therapist 1.00 FTE Direct Services
1108	Senior Data Specialist	20,967	Senior Data Specialist 0.51 FTE Admin Services
1109	Social Services Coordinator	72,656	Social Services Coordinator 1.15 FTE Admin Services
1110	Administrator	16,515	Administrator 0.10 FTE Admin Services
1111	0	-	
1112	0	-	
1113	0	-	
1114	0	-	
1115	0	-	
1116	0	-	
1117	0	-	
1118	0	-	
1119	0	-	
1120	0	-	
Employee Benefits		442,401	
1201	Retirement	101,752	Employer contributions to a pool of funds set aside for employees future benefit
1202	Worker's Compensation	145,992	Business Insurance that provides beenfits to employees who suffer work-related injuries
1203	Health Insurance	194,657	Employer covered health insurance plan
1204	Other (Specify)	-	
1205	Other (Specify)	-	
1206	Other (Specify)	-	
Payroll Taxes & Expenses:		198,201	
1301	OASDI	17,838	Old-Age, Survivors, and Disability Insurance Program
1302	FICA/MEDICARE	162,525	Federal Payroll Tax
1303	SUI	17,838	State Unemployment Insurance
1304	Other (Specify)	-	
1305	Other (Specify)	-	
1306	Other (Specify)	-	
2000: CLIENT SUPPORT		358,918	
2001	Child Care	-	
2002	Client Housing Support	-	
2003	Client Transportation & Support	-	
2004	Clothing, Food, & Hygiene	-	
2005	Education Support	-	
2006	Employment Support	-	
2007	Household Items for Clients	-	
2008	Medication Supports	23,222	Medication Cost for clients
2009	Program Supplies - Medical	18,966	Medical Supplies for Clients
2010	Utility Vouchers	-	
2011	Other - Program Supplies - Therapeutic	21,563	Therapeutic Supplies for Clients
2012	Other - Food Service	295,167	Food services cost for clients
2013	Other (Specify)	-	
2014	Other (Specify)	-	
2015	Other (Specify)	-	
2016	Other (Specify)	-	
3000: OPERATING EXPENSES		106,045	
3001	Telecommunications	26,228	Phone and Internet usage

	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
	3002	Printing and Postage	500	Program related postage and delivery
	3003	Office, Household, and Program Supplies	68,488	Office Supplies (pens, paper, binders, staples, paper clips, desk organizers etc.) and Office Equipment
	3004	Advertising	-	
	3005	Staff Development and Training	7,001	On-going staff training
	3006	Staff Mileage/Vehicle Maintenance	206	Mileage, parking, travel expenses etc.
	3007	Subscriptions & Memberships	-	
	3008	Staff Orientation/Recruitment	-	
	3009	Other - Staff Orientation/Recruitment	3,623	On-going staff orientation/recruitment
	3010	Other (Specify)	-	
	3011	Other (Specify)	-	
	3012	Other (Specify)	-	

4000: FACILITIES & EQUIPMENT		306,097		
	4001	Building Maintenance	10,000	Maintenance and Repairs
	4002	Rent/Lease Building	-	
	4003	Rent/Lease Equipment	264	Leased computers, printers, copiers and faxes
	4004	Rent/Lease Vehicles	-	
	4005	Security	160,129	Program Security Personnel
	4006	Utilities	60,000	Program Utilities
	4007	Other - Janitorial	75,506	Program Cleaning Services
	4008	Other - Business Taxes/License/Permits	199	Program business taxes, licenses and permits
	4009	Other (Specify)	-	
	4010	Other (Specify)	-	

5000: SPECIAL EXPENSES		588,326		
	5001	Consultant (Network & Data Management)	16,715	Network & Data management, Cost for consultant IT firm support, network monitoring and off-site back-up for IT system
	5002	HMIS (Health Management Information System)	-	
	5003	Contractual/Consulting Services - Personnel related (Registry, Parking, Relocation, etc.)	521,078	Personnel related services including registry as needed, parking, relocation etc.
	5004	Translation Services	3,491	Translation Services for the program
	5005	Other - Laundry Service	30,650	Linen service for program
	5006	Other - Medical Waste Disposal	14,624	Client medical waste disposal
	5007	Other - X-Ray and EKG Services	1,768	X-Ray and EKG services
	5008	Other (Specify)	-	

6000: ADMINISTRATIVE EXPENSES		652,407		
	6001	Administrative Overhead	642,407	Administrative Overhead fee at 15% of program expenses
	6002	Professional Liability Insurance	10,000	Liability, Business and Vehicle Insurance
	6003	Accounting/Bookkeeping	-	
	6004	External Audit	-	
	6005	Insurance (Specify):	-	
	6006	Payroll Services	-	
	6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-	
	6008	Other (Specify)	-	
	6009	Other (Specify)	-	
	6010	Other (Specify)	-	
	6011	Other (Specify)	-	
	6012	Other (Specify)	-	

7000: FIXED ASSETS		6,000		
	7001	Computer Equipment & Software	3,000	Computers replacement or repair and software for program
	7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-	
	7003	Furniture & Fixtures	3,000	Furniture & fixtures replacement or repair
	7004	Leasehold/Tenant/Building Improvements	-	
	7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
	7006	Assets over \$5,000/unit (Specify)	-	
	7007	Other (Specify)	-	
	7008	Other (Specify)	-	

	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE:			4,925,120	
TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE:			4,925,120	