



Sole Source Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.

The Fresno County Emergency Communications Center utilizes Trittech VisiCAD emergency dispatch system. Trittech is the sole vendor supporting the VisiCAD emergency dispatch system. The vendor provides 24/7 support and licenses for VisiCAD interfaces and modules.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

Trittech Software Systems
Martha Chavez
Account Manager
9477 Waples Street, Suite 101
San Diego, CA 92121
585-799-7838 (Direct)
martha.chavez@tritech.com

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

The term of the proposed agreement is three years with an option of two one-year extensions. The total cost of the agreement for five years \$1,820,140.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a sole source acquisition.

TriTech is the sole entity to provide maintenance and support of the County's emergency dispatch system.

5. Explain why the unique qualities and/or capabilities described above are essential to your department.

This system is used for the emergency dispatching of 911 requests for emergency medical and fire incidents. This system has been used in the Fresno County EMS Communications Center since 1993 and is integrated throughout the four-county EMS system. While this system is only one of a few dispatch systems that can handle the call volume of our EMS and fire requests, this system has been modified and perfected to meet the local needs of our EMS system. The emergency dispatch system integrates with the system-wide GPS system, cad-to-cad links between other emergency dispatch centers, several fire department records management systems, hospital communications system, and the county's radio and paging system. The emergency dispatch system works very well and is the most important tool in the EMS system.

6. Provide a comprehensive explanation of the research done to verify that there is only a sole vendor that is capable of providing the required service(s) and/or product(s). Include a list of all other vendors contacted with regard to providing the requested product(s) and/or service(s) and indicate their response.

The emergency dispatch system is proprietary to Trittech Software Systems and there are no other entities authorized to provide maintenance and support services on this system.

dlynch 12/21/2018 08:15:20

Requested By:

Division Manager

Title

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I approve this request to sole source for the service(s) and/or product(s) identified herein.

dpomaville 1/7/2019 1:49:30 PM

Department Head Signature

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gcornuelle 1/8/2019 10:48:42 AM

Purchasing Manager Signature

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