



Board Agenda Item 45

DATE: April 7, 2026

TO: Board of Supervisors

SUBMITTED BY: Raymond T. Hunter, Director, General Services Department
Steven E. White, Director, Department of Public Works and Planning

SUBJECT: Agreement with Modesto Industrial Electrical Co., Inc.

RECOMMENDED ACTION(S):

- 1. Approve and authorize the Chairman to execute an Agreement with Modesto Industrial Electrical Co., Inc. for scheduled maintenance, corrective maintenance, and emergency repairs to County generators, effective upon execution, not to exceed five consecutive years, which includes a three-year base contract and two optional one-year extensions, total not to exceed \$1,150,000; and**
- 2. Authorize the Director of General Services or Director Public Works and Planning, or their designees, to add and remove equipment, locations, or otherwise modify services and service levels pursuant to the recommended Agreement as operational needs require, with no change in term or increase to the maximum compensation.**

There is no increase in Net County Cost associated with the recommended actions. Approval of the first recommended action will allow the General Services Department - Facility Services Division (GSD-Facility Services) and the Department Public Works and Planning - Resources Division (PWP-Resources) to utilize Modesto Industrial Electrical Co., Inc. (Industrial Electrical) for scheduled maintenance, corrective maintenance, and emergency repairs to County-owned generators.

The second recommended action will allow the Directors of GSD and PWP (Directors), or their designees, to add and remove equipment, locations, or otherwise modify services and services levels, pursuant to the recommended Agreement, as operational needs require, with no change in term or increase to the maximum compensation. This item is countywide.

ALTERNATIVE ACTION(S):

Should your Board not approve the first recommended action, GSD and PWP would be without a way to efficiently maintain County-owned generators and would otherwise be required to secure alternative methods of maintenance and repair services for emergency backup generators.

Should your Board not approve the second recommended action, GSD and PWP would return to your Board each time it is necessary to add or remove equipment or services at existing County locations, including all buildings bought or sold by the County during the potential term of the recommended Agreement.

FISCAL IMPACT:

There is no increase in Net County Cost associated with the recommended actions. The maximum compensation for the total possible five-year term is \$1,150,000. Costs related to these services will be charged back to the user departments occupying facilities with generators or funded by Special Districts (Org 9140) or American Avenue Disposal Site (Org 9026). Sufficient appropriations and estimated revenues are included in GSD-Facilities Org 8935, PWP Special Districts Org 9140, and PWP American Avenue Disposal Site Org 9026 FY 2025-26 Adopted Budgets and will be included in future Recommended Budget requests for the duration of the Agreement term.

DISCUSSION:

GSD-Facility Services and PWP-Resources operate 43 emergency generators, and one diesel-fueled fire pump, countywide. These generators ensure uninterrupted services for critical infrastructure, such as water and sewer facilities, landfill operations, and County correctional facilities. Preventative maintenance and repair services for these systems contribute to their continued operation and ability to support the County in an event of power failure at a County location.

On July 16, 2025, the County released a Request for Quotation (“RFQ”) No. 26-006 requesting the successful bidder to provide scheduled maintenance, corrective maintenance, and emergency repairs to County generators. The County received no successful bidder responses by the closing date of August 15, 2025. On October 16, 2025, the County released RFQ No. 26-024, requesting the same services but highlighting the need for bidders to comply with the County’s emergency response timelines. The County received four bids by the closing date of November 20, 2025: Industrial Electrical at \$394,105 for the initial term scheduled services, Bay City Electric Works at \$403,425, Cummins Sales and Service at \$493,826, and Quinn Company at \$1,094,631. Industrial Electrical provided the lowest responsive bid for services.

Previously, GSD and PWP received generator maintenance and repair services through two separate agreements, A-20-425 with Cummins, Inc., and P-22-445 with Quinn Group, Inc. dba Quinn Company, which expired October 19, 2025, and October 17, 2025, respectively. To streamline operations and enhance efficiency by eliminating coordination with multiple vendors, the departments sought to consolidate all generator maintenance and repairs under a single vendor. Both departments currently have Blanket Purchase Orders in place with Cummins, Inc. should there be a need for emergency repair services.

Services include, but are not limited to, annual load bank testing; the inspection, cleaning and re-lubrication of equipment parts; cooling system drain flushing; tightening of connection ports; and the verification of voltage, phasing, and proper operation of all electrical monitoring devices.

The first recommended action will approve the recommended Agreement with a three-year initial term and two optional one-year extensions, effective upon execution. The total compensation for the initial three-year term is \$750,000, increasing to \$950,000 and \$1,150,000 if extended into the fourth and fifth years, respectively. Of the total maximum compensation, \$492,854 has been included for any non-routine labor, emergency repairs, or additional materials or equipment purchased under the recommended Agreement based on previous contract expenditures. In no event shall the potential five-year cost exceed \$1,150,000.

The second recommended action will authorize the Directors, or their designees, to add and remove County equipment, locations, or otherwise modify services and service levels pursuant to the recommended Agreement, as operational needs require, with no change to the term or increase in maximum compensation. As operational needs change, and the County expands into new buildings, this provides an efficient way for GSD and PWP to ensure generators are functioning properly in the event of a power outage.

REFERENCE MATERIAL:

BAI #35, October 20, 2020

ATTACHMENTS INCLUDED AND/OR ON FILE:

On file with Clerk - Agreement with Industrial Electrical

CAO ANALYST:

Amy Ryals