



# Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.

The Probation Department seeks a specialized mobile tattoo removal service with self-contained, ADA-compliant medical units with physician oversight, and trained Registered Nurses for on-site treatments. The unit, designed for on-site treatments within correctional and community settings, function as mobile doctor's offices, ensuring medical oversight and adherence to healthcare standards. The service must ensure efficient, high-volume patient processing, accommodating 6-10 patients per hour with a streamlined process including consent, documentation, treatment and aftercare. Comprehensive reporting, including patient lists, and treatment plans are required at the end of each service day, along with HIPAA-compliant medical record keeping. The service must demonstrate adaptability to secure facilities and offer flexible customization to meet departmental needs, ultimately aiming to support successful re-entry by removing visible tattoos that may hinder employment and social integration.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

Ink Doctors, A Medical Corporation  
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3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

The agreement will be for 3 years with two optional 1-year extensions with a total acquisition cost of \$500,000, with the annual maximum rate not to exceed \$100,000.

The first year of the agreement, Probation is looking to provide 8 sessions with 5 hours of services at an hourly rate of \$1,400. Due to unknown circumstances, there may be events that need additional service time. Additional service time is at \$1,000/hour as needed. The first year of the agreement is estimated to be \$64,000. If additional sessions or hours are needed, the cost is not to exceed \$100,000 per year.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

The vendor possess unique qualities that justify a suspension of competition, primarily their fully self-contained, ADA-compliant mobile medical units that deliver on-site services within correctional and probation facilities. This eliminates transport challenges and security risks, while physician oversight and specialized nursing staff ensure medical expertise and patient safety. Their proven experience operating within secured perimeters, combined with HIPAA-compliant, high patient throughput, and specialized adaptability to institutional needs, including flexible scheduling and tailored treatment plans, creates a distinct service.

Furthermore, their ability to provide comprehensive medical treatments, including medications and advanced aftercare addressing potential complications, alongside a robust clinical quality protocol and direct communication with the Probation Department regarding client progress, sets them apart. This specialized medical expertise within a justice system context, coupled with their unique patient tracking and quality assurance systems, is essential for effective service delivery and is not readily available from other vendors.

5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.

- ☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
- ☐ When the contract is with a federal, state, or local governmental agency.
- ☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
- ☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
- ☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
- ☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.

6. Explain why the unique qualities and/or capabilities described above are essential to your department.

A mobile tattoo removal service specializing in correctional and probation settings offers unique advantages essential to the Probation Department. On-site mobile units provide crucial accessibility and efficiency, eliminating transport challenges and security risks, while medically trained staff ensure safe, compliant procedures. This service directly supports rehabilitation by removing barriers to reintegration, increasing program participation, and optimizing departmental resources. The vendor's experience operating within secure perimeters and HIPAA compliance further

enhance control and confidentiality. However, the unique qualities described above, including the ability to provide comprehensive medical treatments, advanced aftercare addressing potential complications, robust clinical quality protocols, and direct communication with the Probation Department regarding client progress, are not merely advantageous but essential to the department's mission.

These specialized medical capabilities, tailored to the justice-involved population, ensure the safety and well-being of clients while addressing potential medical complications that could hinder their rehabilitation. The robust clinical quality protocols ensure accountability and maintain medical standards within the correctional environment, building trust and ensuring effective service delivery. The direct communication and tracking of client progress allow the department to monitor the program effectiveness and coordinate care, ensuring seamless integration with existing rehabilitation efforts.

Therefore, these unique qualities are not only essential for providing a safe and effective service but also for maximizing the rehabilitation potential of justice-involved individuals, promoting community safety, and optimizing the department's resources in a secure, efficient, and cost-effective manner. The level of medical oversight, clinical quality assurance, and client tracking provided by this vendor is needed for the successful implementation of this program within the Probation Department.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

While tattoo removal shops are prevalent in California, only a small number focus on the justice-involved community. Following comprehensive searches via Google, the following vendors were identified:

1. Removery (removery.com), located in Fresno, provides a community outreach initiative offering free tattoo removal on the hands, neck, and face for individuals who meet specific criteria, such as former incarceration, gang affiliation, or human trafficking survivorship. Removery operates exclusively from their established location, with clients directly reaching out to the vendor for consultation and appointment. They do not work with government entities.
2. Renew Tattoo Removal (renewtattooremoval.org) - Renew Tattoo Removal in Los Angeles, while providing valuable services, lacks the direct, on-site mobile service necessary for our operations. They offer referrals or partner travel, which does not meet the department's need for accessible, on-site treatment or direct coordination.
3. While Homeboy Industries in Los Angeles offers valuable free tattoo removal services to specific populations but they do not provide on-site mobile services.

Therefore, while these vendors meet the general requirement of providing tattoo removals, they do not offer the on-site mobile services, high-volume patient processing, tracking, and coordination with the Probation Department that are essential for the effective delivery of this program within our justice system context. They lack the specialized mobile units, the established expertise operating within secured perimeters and direct coordination required for this specific population. This lack of specialized capabilities makes them unsuitable for this program.

juyang 04/04/2025 2:20:25 PM

Requested By:

Program Manager

Title

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**I approve this request to suspend competition for the service(s) and/or product(s) identified herein.**

khaynes 04/10/2025 12:47:42 PM

Department Head Signature

[ Sign] Double click!

rblackburn 4/28/2025 2:41:01 PM

Purchasing Manager Signature

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