

Item 8
7/14/2026 BOS Meeting

July 10, 2026

Fresno County Board of Supervisors
Via Email

Dear Chairman Bredefeld and Members of the Fresno County Board of Supervisors,

As franchised Fresno County waste and recycling haulers, we were informed yesterday by the Department of Public Works and Planning that an item of the utmost significance to our industry and businesses has been placed on the agenda for Tuesday, July 14. The impact of this matter cannot be overstated.

The recommended actions included in the report for Agenda Item No. 8 would fundamentally change how solid waste, recyclables, and organic materials are collected throughout the county. Rather than continuing to build on the success of the existing Exclusive Service Area Program (ESAP) and work with the County's seven contracted haulers to further implement California's regulatory requirements, the Board is being asked to direct a complete redesign of the franchise program, whereby a single contractor would provide all services to all residents and businesses countywide.

As Fresno County's long-standing, trusted service providers, we have spent decades building our businesses, making substantial investments in equipment, infrastructure, facilities, and employees. During that time, we have also worked collaboratively with County staff to develop and improve programs to meet increasingly stringent regulations, while providing reliable, high-quality service to County residents and businesses at reasonable and competitive rates. With this track record of mutual success, we find the sudden push for such sweeping changes concerning.

Given the magnitude of this proposed policy shift, we respectfully request that the Board delay providing direction for at least forty-five (45) days to allow you and your staff time to begin reviewing and analyzing the impacts of the recommended and alternative actions. In our view, a decision with such significant, long-term consequences for our regional industry, local residents and business, and Fresno County's fifteen incorporated cities, should be thoroughly studied.

Historically, Fresno County has approached matters of this importance through a transparent process that includes adequate time for stakeholder input and thoughtful discussion. Our hope is that the Board will take similar steps here, allowing an opportunity for affected parties to review the proposal, evaluate its impact, and provide meaningful feedback.

The below companies have approved this letter and represent the majority of the haulers within the Fresno County ESAP area.

Thank you for your consideration and for your continued service to the residents of Fresno County.

Respectfully,

Richard Caglia
Owner and President
Industrial Waste and Salvage (IWS)

Tim Guy
Vice President
Miramonte Disposal

Art Pena
Owner
Pena's Disposal

Fred Dow
Owner
Western Solid Waste

Josh Mann
Area Manager, Public Sector Solutions
Waste Management

Jeremy Jones
General Manager
Republic Services