



2400 Bridge Parkway
Redwood Shores, CA 94065-1166 USA
(650) 581 - 2500

Order
Q-00016697

Order Date: September 12, 2017	Customer: County of Fresno	Account Executive: Haylee Freeman
Bill to Customer: County of Fresno Department of Social Services dssinvoices@co.fresno.ca.us (559) 600-9208 PO Box 1912 Fresno, California 93718-1912 United States	Ship to Customer: County of Fresno Gohar Samarjian dssitinvoices@co.fresno.ca.us (559) 600-2229 3115 N. Millbrook Fresno, California 93718 United States	Order Type: 14-S-1871-SPC Renewal Currency: USD PO#: Ship via: Electronic Download Location: California

Products and Services

SKU	Product Name	QTY	UOM	Term	Total Price
CLD-SPC-301	Saba Cloud Learn Package, Active User Subscription (See Note #1)	2,500	Users	12 Months	\$57,750.00
CLD-SPC-324	Saba Cloud Advanced Testing & Assessment Module	2,500	User	12 Months	\$0.00

Note #1 - Flexible Subscription Usage Model: During the term of the subscription, eleven (11) months after the Order date and on the anniversary of such date thereafter, Saba shall audit the number of Recorded Users. The audit shall be performed as follows: Saba shall determine the peak daily usage for each day in the calendar month and then shall average these to determine the average usage for such month. All such monthly averages shall be averaged to determine the actual subscription usage by Customer ("Real Usage"). If such Real Usage is at or no more than 10% above the number of Recorded Users reflected in this Order, the payment for the following subscription year shall be as set forth above. If such Real Usage is below the number of Recorded Users reflected in this Order, the payment for the following subscription year shall be flexed down accordingly up to a maximum reduction of 10%. If such Real Usage exceeds by more than 10% the number of Recorded Users reflected in this Order, payment for the following subscription year shall be adjusted up to reflect such Real Usage.

Additional Renewal Periods: The Subscription Services will renew automatically with the same period, terms, and amounts due for one (1) additional twelve (12) month period, unless Customer notifies Saba in writing at least thirty (30) days prior to the end of the then-current Subscription Term that customer has elected to discontinue such Subscription Services.

Optional Renewal Period	Products	Price Per Year
First Renewal Period: Twelve (12) Months from Order Date	Saba Cloud Learn Package (CLDSPC301) & Saba Cloud Advanced Testing & Assessment (CLDSPC324)	\$57,750.00

TOTAL: \$57,750.00 USD

Terms:

Payment for the 12 month Subscription Period will be invoiced on the Order Date and is due thirty (30) days after invoice date. The terms and conditions of any purchase order shall not apply. The pricing included in this Order is not valid unless an executed copy of this Order is received by Saba on or before 11/3/17. The above-listed pricing is exclusive of all taxes, duties, withholdings and similar charges. Customer acknowledges that this Order is not reliant or contingent upon the delivery, or promise of delivery, of any future functionality, features, or products. This Order is subject to the terms and conditions of the Saba Cloud Subscription Services Agreement between the parties, Saba Contract #14-S-1870-MSA, the term of which is extended consistent with the term provision of this Order.

Customer: County of Fresno	Saba Software, Inc.
Purchase Order is Required ☐	
Signature:	Signature:
Name: Brian Pacheco	Name: Ed Hayden
Title: Chairman, Board of Supervisors	Title: EVP Finance
Date: September 12, 2017	Date: 7/25/2017

ATTEST:

BERNICE E. SEIDEL, Clerk
Board of Supervisors

By
Deputy



Quote ID: Q-00016697

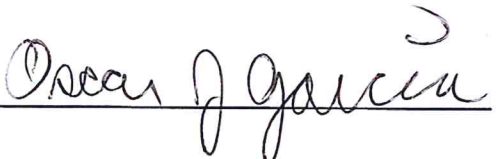
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Please email signed orders to orders@saba.com

1 SABA Order Q-00016697

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3 APPROVED AS TO LEGAL FORM:
4 DANIEL C. CEDERBORG, COUNTY COUNSEL

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6 By: 

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8
9 APPROVED AS TO ACCOUNTING FORM:
10 OSCAR J GARCIA, C.P.A., AUDITOR-CONTROLLER/
11 TREASURER-TAX COLLECTOR

12
13 By: 

14
15
16 REVIEWED AND RECOMMENDED FOR APPROVAL:

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19 By: 

20 Delfino E. Neira, Director
21 Department of Social Services

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24 Fund/Subclass: 0001/10000
25 Organization: 56108550
26 Account/Program: 7295 / 0

27 DEN:ed
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