

AMENDMENT NO. 1 TO AGREEMENT

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2 This Amendment No. 1 to Service Agreement (“Amendment No. 22-264) is dated
3 January 24, 2023 and is between the COUNTY OF FRESNO, a Political Subdivision of
4 the State of California, hereinafter referred to as “COUNTY”, and TURNING POINT OF
5 CENTRAL CALIFORNIA, INC., a California non-profit 501 (c) (3) corporation, whose address is
6 P.O. Box 7447, Visalia, CA 93290, hereinafter referred to as “CONTRACTOR” (collectively the
7 parties).

8 WHEREAS, the parties entered into that certain Agreement, identified as COUNTY
9 Agreement No. 22-264, effective June 21, 2022, whereby CONTRACTOR agreed to provide
10 substance use disorder (SUD) and mental health outpatient, full service partnership, and
11 assertive community treatment services under California Assembly Bill (AB) 109 Public Safety
12 Realignment and the Post-Release Community Supervision Act of 2011; and mental health
13 diversion under AB 1810, California Senate Bill (SB) 317 and Penal Code 1001.36; and

14 WHEREAS, COUNTY is authorized through its Intergovernmental Agreement with the
15 California State Department of Health Care Services, hereinafter referred to as State or DHCS,
16 to subcontract for Drug Medi-Cal services (DMC) in Fresno County; and

17 WHEREAS, COUNTY is authorized to contract with privately operated agencies for the
18 provision of alcohol and other drug treatment services, pursuant to Title 9, Division 4 of the
19 California Code of Regulations and Division 10.5 (commencing with Section 11750) of the
20 California Health and Safety Code; and

21 WHEREAS, COUNTY, through its DBH, is a Mental Health Plan (MHP) as defined in
22 Title 9 of the California Code of Regulations, Section 1810.226; and

23 WHEREAS, CONTRACTOR is certified by the State to provide services required by the
24 COUNTY, pursuant to the terms and conditions of this Agreement; and

25 WHEREAS, CONTRACTOR is qualified and willing to operate a forensic behavioral
26 health program pursuant with said services to the terms and conditions of this Agreement; and
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28

1 WHEREAS, the COUNTY has received grant funds for, and wishes CONTRACTOR to
2 provide Whole Person Care Like navigation and linkage services in conjunction with other
3 services provided pursuant to Agreement No. 22-264.

4 NOW, THEREFORE, the parties agree to amend the Agreement as follows:

5 1. That in existing COUNTY Agreement No. 22-264, all references to “Exhibit A” shall be
6 deemed references to “Exhibit A and Exhibit A-1.” Exhibit A-1 is the Whole Person Care Like
7 Scope of Work, and is attached hereto and incorporated herein by this reference.

8 2. That in existing COUNTY Agreement No. 22-264, all references to “Exhibit D” shall be
9 deemed references to “Exhibit D and Exhibit D-1.” Exhibit D-1 is the Whole Person Care Like
10 Budget, and is attached hereto and incorporated herein by this reference.

11 3. That the COUNTY Agreement No. 22-264, Section Four (4) “COMPENSATION”, on
12 Page Six (6), beginning on Line Seventeen (17) with the word “The” and ending on Page Seven
13 (7), Line Nine (9) with the word “Agreement” be deleted and that the following inserted in its
14 place:

15 “The maximum amount to be paid to CONTRACTOR by COUNTY under this Agreement
16 for the operating period of July 1, 2022 through June 30, 2023, shall not exceed Five Million,
17 Three Hundred Eighty-Six Thousand, Four Hundred Seventy-Four and No/100 Dollars
18 (\$5,386,474.00).

19 The maximum amount to be paid to CONTRACTOR by COUNTY under this Agreement
20 for the operating period of July 1, 2023 through June 30, 2024, shall not exceed Five Million,
21 Five Hundred Seventy-Nine Thousand, Five Hundred Thirty-Four and No/100 Dollars
22 (\$5,579,534.00).

23 The maximum amount to be paid to CONTRACTOR by COUNTY under this Agreement
24 for the operating period of July 1, 2024 through June 30, 2025, shall not exceed Five Million,
25 Six Hundred Eighty-Three Thousand, Eight Hundred Thirty-Six and No/100 Dollars
26 (\$5,683,836.00).

27 The maximum amount to be paid to CONTRACTOR by COUNTY under this Agreement
28 for the operating period of July 1, 2025 through June 30, 2026, shall not exceed Five Million,

1 Four Hundred Fourteen Thousand, Six Hundred Eighty-Three and No/100 Dollars
2 (\$5,414,683.00).

3 The maximum amount to be paid to CONTRACTOR by COUNTY under this Agreement
4 for the twelve (12) month period, (July 1, 2026 through June 30, 2027), shall not exceed Five
5 Million, Five Hundred Twelve Thousand, Seven Hundred Forty-Five and No/100 Dollars
6 (\$5,512,745.00).

7 In no event shall compensation for services performed under this Agreement be in
8 excess of Twenty-Seven Million, Five Hundred Seventy-Seven Thousand, Two Hundred
9 Seventy-Three and No/100 Dollars (\$27,577,272.00) during the term of this Agreement.”

10 The Agreement, as hereby amended, effective January 24, 2023, is ratified and
11 continued. All provisions, terms, covenants, conditions, and promises contained in the
12 Agreement and not amended herein shall remain in full force and effect.

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1 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day
2 and year first hereinabove written.
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4 **CONTRACTOR:**
5 **TURNING POINT OF**
6 **CENTRAL CALIFORNIA, INC.**

COUNTY OF FRESNO

7 By: Raymond Banks

8 Sal Quintero
9 Sal Quintero,
10 Chairman of the Board of Supervisors of
11 the County of Fresno

12 Print Name: Raymond Banks

13 Title: Chief Executive Officer

14 Chairman of Board, or President
15 or any Vice President

16 ATTEST:
17 BERNICE E. SEIDEL
18 Clerk of the Board of Supervisors
19 County of Fresno, State of California

20 By: Will Goodall

21 Print Name: Will Goodall

22 By: Hanani

23 Deputy

24 Title: Chief Financial Officer

25 Secretary of Corporation, or
26 any Assistant Secretary, or
27 Chief Financial Officer, or
28 any Assistant Treasurer

MAILING ADDRESS:

615 S. Atwood St.
Visalia, CA 93277
Phone No.: (559) 732-8086
Contact: Sharon Ross, COO

FOR ACCOUNTING USE ONLY:

Fund/Subclass: 0001/10000
ORG No.: 56302081 (DMC); 56302070 (AB109 OP/FSP/ACT); 56304784 (MHSA OP);
56304525 (MHSA FSP/ACT); 56302362 (WPCL)
Account: 7295/0

Whole Person Care-Like Pilot

SCOPE OF WORK

I. PROJECT DESCRIPTION

California's Whole Person Care-Like (WPCL) Pilot program coordinates physical health, behavioral health, and social services in a person-centered manner with the goal of improved beneficiary health and well-being. Low-income populations are more likely to experience a multitude of physical health, behavioral health, and social needs, requiring individuals to seek care across multiple and fragmented systems. The need for a Whole Person Care approach arose due to unmet social, behavioral health, and physical health needs within vulnerable populations, and from the existing fragmentation of organization and financing of current health and human services systems.

In December 2019, the County of Fresno (COUNTY) applied for one-time funding in the amount of \$894,377.20 made possible by the 2019-20 Governor's Budget to initiate WPCL capacity with the intention of utilizing the funds for administrative and programmatic activities specific to high-risk populations, specifically individuals who are experiencing homelessness who have mental illness and/or two or more chronic health conditions.

CONTRACTOR shall include, at a minimum, the following services in utilization of this funding:

- System Navigation
- Short-term care coordination
- Intensive care management
- Linkage to housing services and supports
- Homeless prevention/intervention

The CONTRACTOR shall provide system navigation to a target population of Penal Code, section 1203 probationers (PC 1203), and Mandatory Supervision (MS) defendants, or as recommended by COUNTY, who meet the following criteria:

- Have a mental health diagnosis and chronic physical health condition;
- Are homeless, or at-risk of homelessness;
- Have a term of formal probation or MS upon release;
And have a scheduled release date within 60-90 days of referral.

The WPCL component is new to the Forensic Behavioral Health – Continuum of Care program and involves many partners. Processes are being developed and expected to change to improve service delivery. CONTRACTOR shall be flexible and is welcomed to propose improvements and communicate concerns to the COUNTY.

II. SERVICES START DATE

In the first 60 days, the CONTRACTOR shall complete a series of tasks and deliverables outlined in the Training and Education Start-Up Timeline summarized as follows:

Anticipated Timeline

1. **FEB 2023 – MAR 2023** – Training and Education Start-up
 - A. First 30 days- Recruitment and Infrastructure Enhancements

- Purchase infrastructure enhancements (e.g., laptops, equipment, etc.).
 - Post job openings and begin recruitment/staff orientation by Fresno County Mental Health Plan (FCMHP).
 - Collaborate with COUNTY and community partners to review existing information management systems, including Homeless Management Information System (HMIS) and Fresno Community Health Improvement Partnership (FCHIP)'s community health worker network system. Work with CalAIM Managed Care Plan justice-involved Enhanced Care Management (ECM) services and supports.
 - Begin to develop screening and data/outcome tracking tools.
 - Coordinate and facilitate meetings with justice partners to develop referral process.
- B. First 45 days- Coordinate Outreach Trainings
- Finalize printed flyers and brochures in portable document format (PDF) for hardcopy and/or electronic distribution.
 - Finalize individual referral processes.
- C. First 60 days- Engage Community Partners
- Distribute updated flyers and brochures reflecting system navigation and referral process.
2. **MAR 2023 – FEB 2025** – Services
- A. See “Description of Services” section in following sections
3. **MAR 2025 – JUN 2025** – Evaluation and Report Writing
- A. See “Outcomes” section in following sections

CONTRACTOR and Department of Behavioral Health (DBH) shall remain in constant communication with regards to capacity based on funding streams, as well as the need to modify the start-up period earlier or later than anticipated. Initial services are anticipated to start on March 1, 2023, or later as applicable.

III. TARGET POPULATION

The target population shall include adults 18 years or older being released from Fresno County Jail (Jail) on PC 1203 probation and MS defendants who meet the following criteria:

- Have a mental health diagnosis and chronic physical health condition;
- Are homeless, or at-risk of homelessness;
- Have a term of formal probation or MS upon release; and,
- Have a scheduled release date within 60-90 days of referral.

Individuals shall be referred for the WPCL navigation program through screening and review by the Probation Department, the Jail health service provider, DBH, and the CONTRACTOR.

IV. LOCATION OF SERVICES

WPCL services shall be provided in the community setting where the individual is located. This shall include delivering services while the individual is incarcerated at the Jail. Services are expected to be provided at locations that are most convenient for individuals. Telehealth services shall be available, if preferred by the person served, or if there is a public health order to discontinue face-to-face services.

V. HOURS OF OPERATION

Hours of operation should meet the needs of the population to be served. At minimum, services shall be available eight (8) hours a day, five (5) days a week. CONTRACTOR shall make adjustments for unique needs as necessary.

VI. DESCRIPTION OF SERVICES

The intended benefit of creating the WPCL Pilot program is to establish a navigation system to meet the physical health, behavioral health, social, and housing needs of individuals reentering the community after incarceration.

1. Behavioral Health

- A. CONTRACTOR shall ensure that all services are:
 - Values-driven, strengths based, individual-driven, and co-occurring capable;
 - Culturally and linguistically competent;
 - Age, culture, gender, and language appropriate;
 - Include accommodations for individuals with physical disability(ies);
 - Include close and constant communication and collaboration between CONTRACTOR , the criminal justice system (including the Courts, Public Defender and Probation Department); and,
 - Include evidence-based practices (EBPs) appropriate for the target population.
- B. Methods for service coordination and communication between program and other service providers shall be developed and implemented consistent with FCMHP confidentiality rules.
- C. CONTRACTOR shall maintain up to date caseload record of all individuals enrolled in services, and provide individual, programmatic, and other demographic information to DBH.
- D. CONTRACTOR shall utilize the Substance Abuse and Mental Health Services Administration (SAMHSA) Risk-Needs-Responsivity (RNR) model to inform and determine level of services to correctly link individuals to services based on their level of needs and risk factors.

2. System Navigation Services

CONTRACTOR shall initiate and facilitate outreach and engagement to WPCL-eligible individuals after the Probation Department, DBH, Jail service provider, and CONTRACTOR reviews their case for appropriate services. Individual may be in custody or subject to early/unplanned release at time of referral.

- A. CONTRACTOR shall apply for a Jail Pass for access to the Jail
- B. Services shall include and are not limited to the following:
- Jail visits to build first-hand familiarity and coordination with the corresponding Jail personnel and understand Jail procedures around visitation;
 - Face-to-face interviews with the suitable candidates for WPCL;
 - Building rapport and therapeutic alliance with individuals;
 - Screening assessments of the primary and priority needs of the individual, as well as strengths and potential natural sources including established family and social supports;
 - Sharing information and collaboration between the WPCL team so that preparations can be made in advance to assist in planning and arranging the preliminary release arrangement. This would include, at a minimum, basic assessment data about the individual's symptoms, needs, medications, housing status, etc.;
 - Engagement – Maintaining contact with the individual while waiting for release. Warm handoff to appropriate mental health and physical health providers;
 - System Navigation
 - a. Coordinate post release transportation. Individual shall first be transported to the program for a face-to-face meeting where they shall review screening and linkage plan with the navigation team if one has been completed, or complete one if needed;
 - b. Education regarding behavioral health rights; and,
 - c. Linkage to mental health, physical health, and housing needs.

3. **Housing**

Housing services are vital to provide stability, reduce hospital/Jail returns, and allow for recovery and the building of resiliency. The CONTRACTOR shall offer linkages for a variety of housing options for persons served including crisis housing, transitional or low-barrier housing, recovery residence, residential drug treatment, board and care homes, and room and board homes.

4. **Other Collaborative Relationships**

The CONTRACTOR shall establish and maintain collaborative relationships with agencies and individuals who have frequent contact with adult that are hospitalized, experiencing homelessness, or incarcerated. Examples of collaborative relationships include but are not limited to local law enforcement agencies, Veterans Administration, Marjorie Mason Center, Fresno County Human Services Departments, Faith-Based Organizations, acute psychiatric facilities, schools, community centers, etc. There may be a need for a Memorandum of Understanding (MOU) or Data Use Agreement between the CONTRACTOR and one or more of the community partners if data is to be shared and collected. Health Insurance Portability and Accountability Act (HIPAA) regulations must always be considered and adhered to when discussing protected health information (PHI) with another agency.

5. **County Responsibilities**

- A. Provide oversight and collaborate with CONTRACTOR and other County Departments and community agencies to help achieve program goals and outcomes. In addition to contract monitoring of program(s), oversight includes, but is not limited

to, coordination with the State Department of Health Care Services (DHCS) in regard to program administration and outcomes.

- B. Assist CONTRACTOR in making linkages to the appropriate level of care within the behavioral health system of care to ensure continuity of care. This shall be accomplished through regularly scheduled meetings as well as formal and informal consultation.
- C. Participate in evaluating the progress of the overall program and the efficiency of collaboration with the CONTRACTOR staff and shall be available to CONTRACTOR for ongoing consultation.
- D. Receive and analyze statistical outcome data from CONTRACTOR throughout the term of contract monthly. DBH shall notify the CONTRACTOR when additional participation is required. The performance outcome measurement process shall not be limited to survey instruments but shall also include, as appropriate, individual and staff interviews, chart reviews, and other methods of obtaining required information.
- E. Recognize that cultural competence is a goal toward which professionals, agencies, and systems should strive. Becoming culturally competent is a developmental process and incorporates at all levels the importance of culture, the assessment of cross-cultural relations, vigilance towards the dynamics that result from cultural differences, the expansion of cultural knowledge, and the adaptation of services to meet culturally-unique needs. Offering those services in a manner that fails to achieve its intended result due to cultural and linguistic barriers is not cost effective. To assist the CONTRACTOR's efforts towards cultural and linguistic competency, County shall provide the following at no cost to CONTRACTOR:
 - Mandatory cultural competency training including sexual orientation and sensitivity training for CONTRACTOR personnel, at minimum once per year. County shall provide mandatory training regarding the special needs of this diverse population and shall be included in the cultural competence training(s) if CONTRACTOR does not have a similar training in place. Sexual orientation and sensitivity to gender differences is a basic cultural competence principle and shall be included in the cultural competency training. Literature suggests that the mental health needs of lesbian, gay, bisexual, transgender (LGBT) individuals may be at increased risk for mental disorders and mental health problems due to exposure to societal stressors such as stigmatization, prejudice, and anti-gay violence. Social support may be critical for this population. Access to care may be limited due to concerns about providers' sensitivity to differences in sexual orientation.
 - Assistance to CONTRACTOR in locating appropriate providers who can translate behavioral health and substance use disorder services information into County's threshold languages (English, Spanish, and Hmong). Translation services and costs associated shall be the responsibility of the CONTRACTOR.

VII. STAFFING

The staffing plan should be clear and concise and allow for full implementation of all items described in the program. It is expected that the WPCL team shall complete the services and

linkages as identified above. CONTRACTOR shall be knowledgeable of cultural sensitivity/competency and well versed in community resources.

Staff work schedules shall be responsive to person served needs and shall permit staff to be available at times/locations that are convenient for the person served and/or respond to family members' concerns.

There is no mental health treatment currently offered or anticipated at this program. The staffing plan should include Case Managers, supervision of Case Managers, and additional positions as needed to ensure full implementation of the program. The staffing ratio shall be 1:30 for Case Managers hired for the WPCL team, with a capacity of 60 individuals at any given time.

VIII. PEER SUPPORT RESOURCES

The CONTRACTOR recognizes the value of the use of individual directed peer-to-peer support networks. As part of an individual's recovery, a variety of peer activities are made available for persons served. WPCL team shall employ peer support staff who have lived mental health /criminal justice involvement/substance use disorder experience and has a heart to give back as part of the WPCL team.

IX. AVERAGE CLIENT LENGTH OF STAY

The services to be provided by the WPCL system navigation program are to be short term- lasting less than 90 days- and focused on providing persons served with access to health and social services that promote health, financial, and social well-being in the community. The CONTRACTOR is expected to provide case management services for individuals until they have been successfully linked to appropriate services and have begun attending appointments.

X. REPORTING

CONTRACTOR shall comply with the following reporting requirements:

1. WPCL Reporting
 - A. CONTRACTOR provide all necessary data to allow DBH to capture all WPCL data for services provided and to meet all DHCS reporting requirements. Data to be collected shall include, but not be limited to, the following:
 - General:
 - a. Service refusal rates for all linkage areas: physical health, mental health, substance use disorder and housing;
 - b. Number of needs assessments/screenings administered;
 - c. Number of persons released with health insurance coverage (reactivated Medicaid, private insurance, etc.);
 - d. Rate of linkage to services;
 - Physical Health:
 - a. What is the primary chronic physical health condition (diabetes, hypertension, heart condition, etc.);
 - b. Number of linkages to primary care;
 - c. Average number of days between release from incarceration and contact with primary care physician; and,

- d. Number of individuals who were referred to doctor appointments and didn't go.
 - Mental Health and Substance Use Disorder:
 - a. What is the primary mental health diagnosis;
 - b. Number and percentage of persons with substance use disorders;
 - c. Number and percentage of persons who kept their first appointments; and,
 - d. Number and percentage of persons released with psychotropic medications.
 - Housing:
 - a. Number of persons discharged to homelessness, a shelter, or unknown address;
 - b. Number of persons enrolled in the Homeless Management Information System (HMIS) program;
 - c. Number of individuals linked to temporary or permanent housing;
 - d. Number of individuals linked to housing in the Metro area; and
 - e. Number of individuals linked to housing in the Rural area.
2. CONTRACTOR shall comply with all reporting requests made by DBH. Reporting requirements are subject to change as the program develops.
 3. The COUNTY will submit an evaluation and summary within 90 days after the full expenditure of WPCL funding. The report will demonstrate the disposition of funds, types of services provided, and number of individuals who received services related to this one-time funding. CONTRACTOR shall assist in the writing of this report by providing data and review on the pilot program.

XI. PERFORMANCE AND OUTCOME MEASUREMENTS

CONTRACTOR shall comply with all project monitoring and compliance protocols, procedures, data collection methods, and reporting requirements requested by the COUNTY. COUNTY and CONTRACTOR shall use performance outcome measures for evaluating program and system effectiveness to ensure services and service delivery strategies are positively impacting the service population.

Performance outcome measures shall be tracked on an ongoing basis and used to update the COUNTY monthly (by the 10th of the month following the report period). In addition, performance outcome measures are reported to the COUNTY annually in accumulative reports for overall program and contract evaluation. CONTRACTOR shall work closely with the COUNTY to analyze the data and make necessary adjustments to service delivery and reporting requirements before the start of each new fiscal year and at appropriate intervals during the fiscal year.

The following items listed below represent program goals to be achieved by CONTRACTOR. The program's success shall be based on the number of goals it can achieve, resulting from performance outcomes. CONTRACTOR shall utilize a computerized tracking system with which outcome measures and other relevant individual data, such as demographics, shall be maintained.

CONTRACTOR shall collect data about the characteristics of the individuals served and measure service delivery performance indicators in the four Commission on Accreditation of

Rehabilitation Facilities (CARF) domains, with at least one performance indicator for each of the four domains. CONTRACTOR shall submit annual outcomes on a report template to be provided by the COUNTY for each level of care provided.

1. Effectiveness-

a. Linkage Objectives/Achievements

- i. Indicator: Percentage of individuals that were linked to each part of their case plan and attended 75% or more of their first appointments.
- ii. Who Applied: A sample of individuals served by the program.
- iii. Time of Measure: Fiscal Year
- iv. Data Source: Provider
- v. Target Goal Expectancy: A minimum of 95% of individuals who complete a screening shall complete at least 75% of treatment plan goals.

b. Successful Completion

- i. Indicator: Percentage of individuals that complete a screening or leave with satisfactory progress.
- ii. Who Applied: Individuals that participated in system navigation services provided by the program.
- iii. Time of Measure: Fiscal Year
- iv. Data Source: Discharge Summaries and Post treatment surveys
- v. Target Goal Expectancy: A minimum of 70% of individuals served shall successfully complete a screening or leave before completion with satisfactory progress.

2. Efficiency-

a. Cost per Individual

Costs include all staffing and overhead costs associated with operation of the program.

- i. Indicator: Total program costs compared to the number of unique individuals served.
- ii. Who Applied: Individuals served by the program.
- iii. Time of Measure: Fiscal Year
- iv. Data Source: Provider Data Tool and Financial Records
- v. Target Goal Expectancy: To keep within departmental budgeted costs for the program.

3. Access-

a. Length of time from referral to first outreach session offered

- i. Indicator: Percentage of individuals offered an outreach session within 10 business days of their referral.
- ii. Who Applied: A sample of individuals referred to the program.
- iii. Time of Measure: Fiscal Year
- iv. Data Source: Provider
- v. Target Goal Expectancy: 70% of referred individuals shall be offered their first outreach session within 10 business days of their referral.

b. Length of time from Jail release to first mental health referral offered

- vi. Indicator: Percentage of individuals offered a mental health referral within 10 business days of their Jail release.
- vii. Who Applied: A sample of individuals referred to the program.
- viii. Time of Measure: Fiscal Year

satisfied with services. A performance dimension that describes reports of ratings from persons served about services received from an organization

- i. Objective: To gauge satisfaction of stakeholders and collect data for service planning and quality improvement.
- ii. Indicator: Average percent of stakeholders who complete the survey and response was 'Agree' or 'Strongly Agree' for the following domains: General Satisfaction, Perception of Access, Perception of Quality and Appropriateness, Perception of Treatment Participation, Perception of Outcomes of Services, Perception of Functioning, and Perception of Social Connectedness.
- iii. Who Applied: Individuals who completed the survey in June.
- iv. Time of Measure: Surveys were completed in June.
- v. Data Source: Provider Stakeholder Survey data
- vi. Target Goal Expectancy: The program would like to see a majority of stakeholders satisfied for each domain.

Turning Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (Start-up) January 24, 2023 - June 30, 2023

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS					
Direct Employee Salaries					
Acct #	Administrative Position	FTE	Admin	Program	Total
1101					\$ -
1102	Secretary	0.25	5,169		5,169
1103	Program Bookkeeper	0.05	1,108		1,108
1104			-		-
1105			-		-
1106			-		-
1107			-		-
1108			-		-
1109			-		-
1110			-		-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-
Direct Personnel Admin Salaries Subtotal		0.30	\$ 6,277		\$ 6,277
Acct #	Program Position	FTE	Admin	Program	Total
1116	Case Manager	2.00		\$ 50,223	\$ 50,223
1117	Supervising Personal Services Coordinator	0.25		8,671	8,671
1118	Program Director	0.25		12,285	12,285
1119				-	-
1120				-	-
1121				-	-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-
Direct Personnel Program Salaries Subtotal		2.50		\$ 71,179	\$ 71,179
			Admin	Program	Total
Direct Personnel Salaries Subtotal		2.80	\$ 6,277	\$ 71,179	\$ 77,456
Direct Employee Benefits					
Acct #	Description		Admin	Program	Total
1201	Retirement		\$ 209	\$ 2,405	\$ 2,614
1202	Worker's Compensation		110	1,263	1,373
1203	Health/Dental/Other Insurance		1,296	10,809	12,105
1204	Other (Accrued Paid Leave)		697	8,017	8,714
1205	Other (specify)		-	-	-
1206	Other (specify)		-	-	-

Direct Employee Benefits Subtotal:				\$ 2,312	\$ 22,494	\$ 24,806
Direct Payroll Taxes & Expenses:						
Acct #	Description	Admin	Program	Total		
1301	OASDI	\$ 101	\$ 1,162	\$ 1,263		
1302	FICA/MEDICARE	436	5,011	5,447		
1303	SUI	102	1,170	1,272		
1304	Other (specify)	-	-	-		
1305	Other (specify)	-	-	-		
1306	Other (specify)	-	-	-		
Direct Payroll Taxes & Expenses Subtotal:				\$ 639	\$ 7,343	\$ 7,982
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:						
		Admin	Program	Total		
		\$ 9,228	\$ 101,016	\$ 110,244		

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	8%	92%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	1,000
2004	Clothing, Food, & Hygiene	1,900
2005	Education Support	1,000
2006	Employment Support	800
2007	Household Items for Clients	-
2008	Medication Supports	2,000
2009	Program Supplies - Medical	275
2010	Utility & Rental Security Deposits	600
2011	Other (Client Personal Needs)	800
2012	Other (O&E Client Needs)	800
2013	Other (Client Physical Exams)	250
2014	Other (Client Activities)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 9,425

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 750
3002	Printing/Postage	400
3003	Office, Household & Program Supplies	2,550
3004	Advertising	-
3005	Staff Development & Training	1,500
3006	Staff Mileage	400
3007	Subscriptions & Memberships	75
3008	Vehicle Maintenance	350
3009	Other (Vehicle Insurance/Fuel)	5,437
3010	Other (Recruitment)	500
3011	Other (Staff Meetings/Employee Relations)	300
3012	Other (Miscellaneous Expense - COVID Supplies)	650
DIRECT OPERATING EXPENSES TOTAL:		\$ 12,912

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 862

4002	Rent/Lease Building	2,750
4003	Rent/Lease Equipment	75
4004	Rent/Lease Vehicles	5,000
4005	Security	100
4006	Utilities	1,125
4007	Other (Insurance)	350
4008	Other (Equipment Maintenance)	75
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 10,337

5000: DIRECT SPECIAL EXPENSES		
Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ -
5002	HMIS (Health Management Information System)	-
5003	Contractual/Consulting Services (Specify)	-
5004	Translation Services	500
5005	Other (HRIS & PR Processing)	500
5006	Other (Audit)	75
5007	Other (specify)	-
5008	Other (specify)	-
DIRECT SPECIAL EXPENSES TOTAL:		\$ 1,075

6000: INDIRECT EXPENSES		
Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Use this line and only this line for approved indirect cost rate	\$ -
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	-
6004	External Audit	-
6005	Insurance (Specify):	-
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional Supports)	23,332
6010	Other (specify)	-
6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 23,332

INDIRECT COST RATE	15.00%
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7000: DIRECT FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computer Equipment & Software	\$ 50
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	4,000
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (Expendable Equipment)	7,500
7008	Other (Specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 11,550

TOTAL PROGRAM EXPENSES	\$ 178,875
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)

Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify)	0	-	-
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		0		\$ -
Estimated % of Clients who are Medi-Cal Beneficiaries				0%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				-
Federal Financial Participation (FFP) %			0%	-
MEDI-CAL FFP TOTAL				\$ -

8100 - SUBSTANCE USE DISORDER FUNDS

Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT

Acct #	Line Item Description	Amount
8201	Realignment	\$ -
REALIGNMENT TOTAL		\$ -

8300 - MENTAL HEALTH SERVICE ACT (MHSA)

Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE

Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (WPCL)	178,875
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ 178,875

TOTAL PROGRAM FUNDING SOURCES: \$ 178,875

NET PROGRAM COST: \$ -

**Turining Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (Start-up) January 24, 2023 - June 30, 2023**

PARTIAL FTE DETAIL

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Program Director	22-264/FSC FSP/Fresno	0.38
	WPCL	0.25
	Jail Diversion	0.38
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Supervising Personal Services Coordinator	22-264/FSC FSP/Fresno	0.38
	WPCL	0.25
	Jail Diversion	0.38
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Secretary	22-264/FSC FSP/Fresno	0.75
	WPCL	0.25
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Program Bookkeeper	WPCL	0.05
	FSC OP	0.40
	22-264/FSC FSP/Fresno	0.50
	Jail Diversion	0.05
Total		1.00

Position	Contract #/Name/Department/County	FTE %

Turning Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (Start-up) January 24, 2023 - June 30, 2023 Budget Narrative

PROGRAM EXPENSE				
	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS			110,244	
Administrative Positions			6,277	
	1101	0	-	
	1102	Secretary	5,169	General secretarial and front desk receptionist duties including: Answering the telephone, greeting clients/guests, notifying staff when clients arrive for scheduled appointments, preparing forms to be sent to the administrative office, and performing general office duties.
	1103	Program Bookkeeper	1,108	The Program Bookkeeper will be assisting the clients with their client fees for their portion of rent if necessary and keeping track of all the incoming and outgoing of petty cash as needed. Allocation to Jail Diversion only pertains to Start-up.
	1104	0	-	
	1105	0	-	
	1106	0	-	
	1107	0	-	
	1108	0	-	
	1109	0	-	
	1110	0	-	
	1111	0	-	
	1112	0	-	
	1113	0	-	
	1114	0	-	
	1115	0	-	
Program Positions			71,179	
	1116	Case Manager	50,223	The Case Managers provide services which will assist individuals in gaining access to needed medical, social, housing, economic, educational and other services as directed by the Program Director and Supervising PSC. The case manager will carry a caseload assisting in linking those who recently were released from jail for any and all services needed in the community. This position does not provide funding source documentation, nor is providing rehab services, only linkages.
	1117	Supervising Personal Services Coordinator	8,671	Provides supervision to all Case Managers to ensure client care, maintain compliance with Turning Point policies and procedures. Supervisor also assisting in training new staff and reporting to the Program Director. Allocation to Jail Diversion only pertains to Start-up.
	1118	Program Director	12,285	The Program Director currently oversees the program, hiring, training and supervising staff. Allocation to Jail Diversion only pertains to Start-up.
	1119	0	-	
	1120	0	-	
	1121	0	-	
	1122	0	-	
	1123	0	-	
	1124	0	-	
	1125	0	-	
	1126	0	-	
	1127	0	-	
	1128	0	-	
	1129	0	-	
	1130	0	-	
	1131	0	-	
	1132	0	-	
	1133	0	-	
	1134	0	-	
Direct Employee Benefits				
	1201	Retirement	2,614	Cost of Agency contribution to employee retirement plans.
	1202	Worker's Compensation	1,373	Cost of workers compensation insurance.
	1203	Health/Dental/Other Insurance	12,105	Agency cost for health, dental, and other insurance
	1204	Other (Accrued Paid Leave)	8,714	The monetary value of staff Paid Leave hours as they accrue on a monthly basis.
	1205	Other (specify)	-	
	1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:			7,982	
	1301	OASDI	1,263	Employer pays 1.40% of employee's full salary.
	1302	FICA/MEDICARE	5,447	Employer portion of F.I.C.A. taxes charged to the Agency by the Internal Revenue Service. F.I.C.A. is comprised of "Old-Age, Survivors, and Disability Insurance" (OASDI), plus "Hospital Insurance" (Medicare).
	1303	SUI	1,272	Employer portion of S.U.I. taxes charged to the Agency by the various states in which wages are paid.

PROGRAM EXPENSE				
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE	
1304	Other (specify)	-		
1305	Other (specify)	-		
1306	Other (specify)	-		

2000: DIRECT CLIENT SUPPORT		9,425		
2001	Child Care	-		
2002	Client Housing Support	-		
2003	Client Transportation & Support	1,000	Cost for client transportation. (Examples: bus tokens/passes, taxi, other public transportation, bicycles, etc.)	
2004	Clothing, Food, & Hygiene	1,900	Cost of client hygiene supplies and non-work related clothing. Cost of food for a particular client to be consumed while off site of program location. Cost of food and drink to be consumed by the residents/clients at the program location. This includes the food items stored at outpatient facilities that are not purchased for any particular client, may be used for outpatient programs while on site.	
2005	Education Support	1,000	Cost of course fees and educational materials distributed to clients and prospective clients. Including court ordered educational class.	
2006	Employment Support	800	Cost of course fees and educational materials distributed to clients and prospective clients. Including court ordered educational class.	
2007	Household Items for Clients	-		
2008	Medication Supports	2,000	Cost of medical supplies or treatment/medical expense for a specific client. (Examples: co-pays*, prescription/lab work not covered by insurance, over-the-counter medications*, first aid kit/supplies for client's use at home, etc.) *if allowable per contract	
2009	Program Supplies - Medical	275	Cost of medical supplies to be used by staff or clients at the program location to meet program objective. Such items are to remain at the program location and not sent home with the client. Such items include, but are not limited to first aid kits, blood pressure monitor, latex gloves, syringes, hazard disposal service, over-the-counter medication*, etc. *if allowable per contract.	
2010	Utility & Rental Security Deposits	600	Cost of client utility bills and/or security deposits.	
2011	Other (Client Personal Needs)	800	Cost of supplying clients with necessary personal items not detailed in other other accounts.	
2012	Other (O&E Client Needs)	800	Cost related to services and supplies used during outreach and engagement events/activities.	
2013	Other (Client Physical Exams)	250	Cost of client admission physical examinations and TB testing.	
2014	Other (Client Activities)	-		
2015	Other (specify)	-		
2016	Other (specify)	-		

3000: DIRECT OPERATING EXPENSES		12,912		
3001	Telecommunications	750	Cost of electronic communications. (Examples: internet, phone, fax, cell phones, etc.)	
3002	Printing/Postage	400	Cost of custom copying/printing charges (Examples: letterhead, business forms, business cards, flyers, brochures, signs, etc.) and Postage and delivery, including delivery by the USPS, UPS, FEDEX and other courier services	
3003	Office, Household & Program Supplies	2,550	Cost of items normally used in an office setting. Cost of any items normally used by clients to meet program objectives while receiving services. These items are to remain at the program location and not sent home with the client. Cost of supplies used by staff during their scheduled work hours. These items are normally used to operate the building at the program location. These items are to remain at program location and not sent home with client. Cost of items generally used by all at program's location.	
3004	Advertising	-		
3005	Staff Development & Training	1,500	Cost of employee training courses and materials.	
3006	Staff Mileage	400	Cost of employee mileage reimbursement paid in accordance with FPM section 1005.	
3007	Subscriptions & Memberships	75	Cost of membership dues and subscriptions. (Examples: magazine, newspaper, memberships, etc.)	
3008	Vehicle Maintenance	350	Cost of vehicle maintenance. Including cost of parts, supplies and labor associated with maintenance and repair of vehicles used by Agency programs. Cost in obtaining and renewing licenses and permits.	
3009	Other (Vehicle Insurance/Fuel)	5,437	Cost for vehicle insurance and gas.	
3010	Other (Recruitment)	500	Costs of Live Scans, DMV printouts, ads for recruiting staff and other tests that might happen for the purposes of employment	
3011	Other (Staff Meetings/Employee Relations)	300	Cost relating to improvement of working conditions, employer/employee relations and employee morale. Cost of room rental and supplies necessary for staff meetings.	
3012	Other (Miscellaneous Expense - COVID Supplies)	650	Cost not more appropriately assigned to another account.	

4000: DIRECT FACILITIES & EQUIPMENT		10,337		
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PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
4001	Building Maintenance	862	Cost of Agency building repairs and maintenance. (Examples: electrical work, A/C and heating, hood cleaning, plumbing, etc.) This account should not be used if a specific outside labor contractor is doing an identifiable project.
4002	Rent/Lease Building	2,750	Cost of rent/lease payments made for building leases from outside sources.
4003	Rent/Lease Equipment	75	
4004	Rent/Lease Vehicles	5,000	Rental cost of vehicles and lease of agency vehicles.
4005	Security	100	Cost of installation, maintenance and monthly service fees for building alarms and other security measures. (Examples: security/surveillance equipment, service and installation, safes, etc.)
4006	Utilities	1,125	Cost of service for power, gas, water, sewer, garbage, etc.
4007	Other (Insurance)	350	Cost of insurance for general liability.
4008	Other (Equipment Maintenance)	75	Cost of rent/lease payments made for furniture and equipment leases from outside sources. (Examples: high capacity copier/printer/scanner, washer/dryer, vending machine, furniture, water cooler, postage meter, etc.)
4009	Other (specify)	-	
4010	Other (specify)	-	

5000: DIRECT SPECIAL EXPENSES		1,075	
5001	Consultant (Network & Data Management)	-	
5002	HMIS (Health Management Information System)	-	
5003	Contractual/Consulting Services (Specify)	-	
5004	Translation Services	500	Paid to an outside vendor for translation / interpreter services
5005	Other (HRIS & PR Processing)	500	HRIS costs.
5006	Other (Audit)	75	Cost of outside audit fees.
5007	Other (specify)	-	
5008	Other (specify)	-	

6000: INDIRECT EXPENSES		23,332	
6001	Administrative Overhead	-	
6002	Professional Liability Insurance	-	
6003	Accounting/Bookkeeping	-	
6004	External Audit	-	
6005	Insurance (Specify):	-	
6006	Payroll Services	-	
6007	Depreciation (Provider-Owned Equipment to be Used	-	
6008	Personnel (Indirect Salaries & Benefits)	-	
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional	23,332	
6010	Other (specify)	-	
6011	Other (specify)	-	
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		11,550	
7001	Computer Equipment & Software	50	Cost of computer software and computer support
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	
7003	Furniture & Fixtures	4,000	Cost of small, inexpensive Agency property with a normal useful life generally less than one year or a value that is minor or insignificant, typically items with a total cost of less than \$2000 per item.
7004	Leasehold/Tenant/Building Improvements	-	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
7006	Assets over \$5,000/unit (Specify)	-	
7007	Other (Expendable Equipment)	7,500	Cost of purchasing office equipment that has a cost less than \$2000 per item.
7008	Other (Specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		
8004	Medication Support		
8005	Collateral		
8006	Plan Development		
8007	Assessment		
8008	Rehabilitation		
8009	Other (Specify)		
8010	Other (Specify)		

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE: 178,875

TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE: 178,875

BUDGET CHECK: -

Turning Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (1) July 1, 2023 - June 30, 2024

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS				
Direct Employee Salaries				
Acct #	Administrative Position	FTE	Admin	Total
1101			\$ -	\$ -
1102	Secretary	0.25	10,447	10,447
1103	Program Bookkeeper	0.05	2,330	2,330
1104			-	-
1105			-	-
1106			-	-
1107			-	-
1108			-	-
1109			-	-
1110			-	-
1111			-	-
1112			-	-
1113			-	-
1114			-	-
1115			-	-
Direct Personnel Admin Salaries Subtotal		0.30	\$ 12,777	\$ 12,777
Acct #	Program Position	FTE	Admin	Total
1116	Case Manager	2.00		\$ 100,446
1117	Supervising Personal Services Coordinator	0.25		18,231
1118	Peer Support	1.00		39,349
1119	Program Director	0.13		14,989
1120				-
1121				-
1122				-
1123				-
1124				-
1125				-
1126				-
1127				-
1128				-
1129				-
1130				-
1131				-
1132				-
1133				-
1134				-
Direct Personnel Program Salaries Subtotal		3.38		\$ 173,015
Direct Personnel Salaries Subtotal		3.68	\$ 12,777	\$ 185,792
Direct Employee Benefits				
Acct #	Description		Admin	Total
1201	Retirement		\$ 426	\$ 5,800
1202	Worker's Compensation		224	3,044
1203	Health/Dental/Other Insurance		2,593	29,177
1204	Other (Accrued Paid Leave)		1,420	19,332
1205	Other (specify)		-	-
1206	Other (specify)		-	-
Direct Employee Benefits Subtotal:			\$ 4,663	\$ 57,353
Direct Payroll Taxes & Expenses:				
Acct #	Description		Admin	Total
1301	OASDI		\$ 206	\$ 2,803
1302	FICA/MEDICARE		887	12,082
1303	SUI		207	2,822
1304	Other (specify)		-	-
1305	Other (specify)		-	-
1306	Other (specify)		-	-
Direct Payroll Taxes & Expenses Subtotal:			\$ 1,300	\$ 17,707
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:			\$ 18,740	\$ 248,075

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	7%	93%

2000: DIRECT CLIENT SUPPORT

Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	1,000
2004	Clothing, Food, & Hygiene	1,900
2005	Education Support	1,000
2006	Employment Support	800
2007	Household Items for Clients	-
2008	Medication Supports	2,000
2009	Program Supplies - Medical	275
2010	Utility & Rental Security Deposits	800
2011	Other (Client Personal Needs)	800
2012	Other (O&E Client Needs)	1,000
2013	Other (Client Physical Exams)	250
2014	Other (Client Activities)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 9,825

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 750
3002	Printing/Postage	150
3003	Office, Household & Program Supplies	650
3004	Advertising	-
3005	Staff Development & Training	500
3006	Staff Mileage	413
3007	Subscriptions & Memberships	100
3008	Vehicle Maintenance	1,250
3009	Other (Vehicle Insurance/Fuel)	9,200
3010	Other (Recruitment)	350
3011	Other (Staff Meetings/Employee Relations)	350
3012	Other (Miscellaneous Expense - COVID Supplies)	534
DIRECT OPERATING EXPENSES TOTAL:		\$ 14,247

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 750
4002	Rent/Lease Building	5,200
4003	Rent/Lease Equipment	150
4004	Rent/Lease Vehicles	9,600
4005	Security	100
4006	Utilities	2,500
4007	Other (Insurance)	500
4008	Other (Equipment Maintenance)	150
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 18,950

5000: DIRECT SPECIAL EXPENSES		
Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ -
5002	HMIS (Health Management Information System)	-
5003	Contractual/Consulting Services (Specify)	-
5004	Translation Services	500
5005	Other (HRIS & PR Processing)	300
5006	Other (Audit)	150
5007	Other (specify)	-
5008	Other (specify)	-
DIRECT SPECIAL EXPENSES TOTAL:		\$ 950

6000: INDIRECT EXPENSES		
Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Use this line and only this line for approved indirect cost rate	\$ -
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	-
6004	External Audit	-
6005	Insurance (Specify):	-
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional Supports)	46,664
6010	Other (specify)	-

6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 46,664

INDIRECT COST RATE	15.00%
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7000: DIRECT FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computer Equipment & Software	\$ 100
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	100
7004	Leasehold/Tenant/Building Improvements	-
7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (Expendable Equipment)	100
7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 300

TOTAL PROGRAM EXPENSES	\$ 357,751
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)				
Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify)	0	-	-
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		0		\$ -
Estimated % of Clients who are Medi-Cal Beneficiaries				0%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				-
Federal Financial Participation (FFP) %			0%	-
MEDI-CAL FFP TOTAL				\$ -

8100 - SUBSTANCE USE DISORDER FUNDS		
Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT		
Acct #	Line Item Description	Amount
8201	Realignment	\$ -
REALIGNMENT TOTAL		\$ -

8300 - MENTAL HEALTH SERVICE ACT (MHSA)			
Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE		
Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (WPCL)	357,751
8405	Other (Specify)	-
OTHER REVENUE TOTAL		\$ 357,751

TOTAL PROGRAM FUNDING SOURCES:	\$ 357,751
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NET PROGRAM COST:	\$ -
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**Turining Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (1) July 1, 2023 - June 30, 2024**

PARTIAL FTE DETAIL

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Program Director	22-264/FSC FSP/Fresno	0.88
	WPCL	0.13
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Supervising Personal Services Coordinator	22-264/FSC FSP/Fresno	0.75
	WPCL	0.25
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Secretary	22-264/FSC FSP/Fresno	0.75
	WPCL	0.25
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Program Bookkeeper	WPCL	0.05
	22-264/FSC FSP/Fresno	0.50
	FSC OP	0.45
Total		1.00

Position	Contract #/Name/Department/County	FTE %

Turning Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (1) July 1, 2023 - June 30, 2024 Budget Narrative

PROGRAM EXPENSE				
	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS			266,815	
Administrative Positions			12,777	
	1101	0	-	
	1102	Secretary	10,447	General secretarial and front desk receptionist duties including: Answering the telephone, greeting clients/guests, notifying staff when clients arrive for scheduled appointments, preparing forms to be sent to the administrative office, and performing general office duties. Assumed increase for FY 22-23 & 23-24.
	1103	Program Bookkeeper	2,330	The Program Bookkeeper will be assisting the clients with their client fees for their portion of rent if necessary and keeping track of all the incoming and outgoing of petty cash as needed. Assumed increase for FY 22-23 & 23-24.
	1104	0	-	
	1105	0	-	
	1106	0	-	
	1107	0	-	
	1108	0	-	
	1109	0	-	
	1110	0	-	
	1111	0	-	
	1112	0	-	
	1113	0	-	
	1114	0	-	
	1115	0	-	
Program Positions			173,015	
	1116	Case Manager	100,446	The Case Managers provide services which will assist individuals in gaining access to needed medical, social, housing, economic, educational and other services as directed by the Program Director and Supervising PSC. The case manager will carry a caseload assisting in linking those who recently were released from jail for any and all services needed in the community. This position does not provide funding source documentation, nor is providing rehab services, only linkages.
	1117	Supervising Personal Services Coordinator	18,231	Provides supervision to all Case Managers to ensure client care, maintain compliance with Turning Point policies and procedures. Supervisor also assisting in training new staff and reporting to the Program Director. Assumed increase for FY 22-23 & 23-24.
	1118	Peer Support	39,349	Serves as a client advocate and provides information and peer support to clients throughout their recovery process.
	1119	Program Director	14,989	The Program Director currently oversees the program, hiring, training and supervising staff. Assumed increase for FY 22-23 & 23-24. Based on internal salary analysis, this position is in need of a salary increase due to clinical supervision of the program and requirement of BBS licensure.
	1120	0	-	
	1121	0	-	
	1122	0	-	
	1123	0	-	
	1124	0	-	
	1125	0	-	
	1126	0	-	
	1127	0	-	
	1128	0	-	
	1129	0	-	
	1130	0	-	
	1131	0	-	
	1132	0	-	
	1133	0	-	
	1134	0	-	
Direct Employee Benefits			62,016	
	1201	Retirement	6,226	Cost of Agency contribution to employee retirement plans.
	1202	Worker's Compensation	3,268	Cost of workers compensation insurance.
	1203	Health/Dental/Other Insurance	31,770	Agency cost for health, dental, and other insurance
	1204	Other (Accrued Paid Leave)	20,752	The monetary value of staff Paid Leave hours as they accrue on a monthly basis.
	1205	Other (specify)	-	
	1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:			19,007	
	1301	OASDI	3,009	Employer pays 1.40% of employee's full salary.

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1302	FICA/MEDICARE	12,969	Employer portion of F.I.C.A. taxes charged to the Agency by the Internal Revenue Service. F.I.C.A. is comprised of "Old-Age, Survivors, and Disability Insurance" (OASDI), plus "Hospital Insurance" (Medicare).
1303	SUI	3,029	Employer portion of S.U.I. taxes charged to the Agency by the various states in which wages are paid.
1304	Other (specify)	-	
1305	Other (specify)	-	
1306	Other (specify)	-	

2000: DIRECT CLIENT SUPPORT		9,825	
2001	Child Care	-	
2002	Client Housing Support	-	
2003	Client Transportation & Support	1,000	Cost for client transportation. (Examples: bus tokens/passes, taxi, other public transportation, bicycles, etc.)
2004	Clothing, Food, & Hygiene	1,900	Cost of client hygiene supplies and non-work related clothing. Cost of food for a particular client to be consumed while off site of program location. Cost of food and drink to be consumed by the residents/clients at the program location. This includes the food items stored at outpatient facilities that are not purchased for any particular client, may be used for outpatient programs while on site.
2005	Education Support	1,000	Cost of course fees and educational materials distributed to clients and prospective clients. Including court ordered educational class.
2006	Employment Support	800	Cost of course fees and educational materials distributed to clients and prospective clients. Including court ordered educational class.
2007	Household Items for Clients	-	
2008	Medication Supports	2,000	Cost of medical supplies or treatment/medical expense for a specific client. (Examples: co-pays*, prescription/lab work not covered by insurance, over-the-counter medications*, first aid kit/supplies for client's use at home, etc.) *if allowable per contract
2009	Program Supplies - Medical	275	Cost of medical supplies to be used by staff or clients at the program location to meet program objective. Such items are to remain at the program location and not sent home with the client. Such items include, but are not limited to first aid kits, blood pressure monitor, latex gloves, syringes, hazard disposal service, over-the-counter medication*, etc. *if allowable per contract.
2010	Utility & Rental Security Deposits	800	Cost of client utility bills and/or security deposits.
2011	Other (Client Personal Needs)	800	Cost of supplying clients with necessary personal items not detailed in other other accounts.
2012	Other (O&E Client Needs)	1,000	Cost related to services and supplies used during outreach and engagement events/activities.
2013	Other (Client Physical Exams)	250	Cost of client admission physical examinations and TB testing.
2014	Other (Client Activities)	-	
2015	Other (specify)	-	
2016	Other (specify)	-	

3000: DIRECT OPERATING EXPENSES		14,247	
3001	Telecommunications	750	Cost of electronic communications. (Examples: internet, phone, fax, cell phones, etc.)
3002	Printing/Postage	150	Cost of custom copying/printing charges (Examples: letterhead, business forms, business cards, flyers, brochures, signs, etc.) and Postage and delivery, including delivery by the USPS, UPS, FEDEX and other courier services
3003	Office, Household & Program Supplies	650	Cost of items normally used in an office setting. Cost of any items normally used by clients to meet program objectives while receiving services. These items are to remain at the program location and not sent home with the client. Cost of supplies used by staff during their scheduled work hours. These items are normally used to operate the building at the program location. These items are to remain at program location and not sent home with client. Cost of items generally used by all at program's location.
3004	Advertising	-	
3005	Staff Development & Training	500	Cost of employee training courses and materials.
3006	Staff Mileage	413	Cost of employee mileage reimbursement paid in accordance with FPM section 1005.
3007	Subscriptions & Memberships	100	Cost of membership dues and subscriptions. (Examples: magazine, newspaper, memberships, etc.)
3008	Vehicle Maintenance	1,250	Cost of vehicle maintenance. Including cost of parts, supplies and labor associated with maintenance and repair of vehicles used by Agency programs. Cost in obtaining and renewing licenses and permits.
3009	Other (Vehicle Insurance/Fuel)	9,200	Cost for vehicle insurance and gas.
3010	Other (Recruitment)	350	Costs of Live Scans, DMV printouts, ads for recruiting staff and other tests that might happen for the purposes of employment
3011	Other (Staff Meetings/Employee Relations)	350	Cost relating to improvement of working conditions, employer/employee relations and employee morale. Cost of room rental and supplies necessary for staff meetings.

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
3012	Other (Miscellaneous Expense - COVID Supplies)	534	Cost not more appropriately assigned to another account.

4000: DIRECT FACILITIES & EQUIPMENT		18,950	
4001	Building Maintenance	750	Cost of Agency building repairs and maintenance. (Examples: electrical work, A/C and heating, hood cleaning, plumbing, etc.) This account should not be used if a specific outside labor contractor is doing an identifiable project.
4002	Rent/Lease Building	5,200	Cost of rent/lease payments made for building leases from outside sources.
4003	Rent/Lease Equipment	150	0
4004	Rent/Lease Vehicles	9,600	Rental cost of vehicles and lease of agency vehicles.
4005	Security	100	Cost of installation, maintenance and monthly service fees for building alarms and other security measures. (Examples: security/surveillance equipment, service and installation, safes, etc.)
4006	Utilities	2,500	Cost of service for power, gas, water, sewer, garbage, etc.
4007	Other (Insurance)	500	Cost of insurance for general liability.
4008	Other (Equipment Maintenance)	150	Cost of rent/lease payments made for furniture and equipment leases from outside sources. (Examples: high capacity copier/printer/scanner, washer/dryer, vending machine, furniture, water cooler, postage meter, etc.)
4009	Other (specify)	-	
4010	Other (specify)	-	

5000: DIRECT SPECIAL EXPENSES		950	
5001	Consultant (Network & Data Management)	-	
5002	HMIS (Health Management Information System)	-	
5003	Contractual/Consulting Services (Specify)	-	
5004	Translation Services	500	Paid to an outside vendor for translation / interpreter services
5005	Other (HRIS & PR Processing)	300	HRIS costs.
5006	Other (Audit)	150	Cost of outside audit fees.
5007	Other (specify)	-	
5008	Other (specify)	-	

6000: INDIRECT EXPENSES		46,664	
6001	Administrative Overhead	-	
6002	Professional Liability Insurance	-	
6003	Accounting/Bookkeeping	-	
6004	External Audit	-	
6005	Insurance (Specify):	-	
6006	Payroll Services	-	
6007	Depreciation (Provider-Owned Equipment to be Used	-	
6008	Personnel (Indirect Salaries & Benefits)	-	
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional)	46,664	
6010	Other (specify)	-	
6011	Other (specify)	-	
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		300	
7001	Computer Equipment & Software	100	Cost of computer software and computer support
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	
7003	Furniture & Fixtures	100	Cost of small, inexpensive Agency property with a normal useful life generally less than one year or a value that is minor or insignificant, typically items with a total cost of less than \$2000 per item.
7004	Leasehold/Tenant/Building Improvements	-	
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	
7006	Assets over \$5,000/unit (Specify)	-	
7007	Other (Expendable Equipment)	100	Cost of purchasing office equipment that has a cost less than \$2000 per item.
7008	Other (specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		
8004	Medication Support		
8005	Collateral		
8006	Plan Development		
8007	Assessment		

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
8008	Rehabilitation		
8009	Other (Specify)		
8010	Other (Specify)		

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE:	357,751
TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE:	357,751
BUDGET CHECK:	-

Turining Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (2) July 1, 2024 - June 30, 2025

PROGRAM EXPENSES

1000: DIRECT SALARIES & BENEFITS					
Direct Employee Salaries					
Acct #	Administrative Position	FTE	Admin	Program	Total
1101			\$ -		\$ -
1102	Secretary	0.25	10,447		10,447
1103	Program Bookkeeper	0.05	2,330		2,330
1104			-		-
1105			-		-
1106			-		-
1107			-		-
1108			-		-
1109			-		-
1110			-		-
1111			-		-
1112			-		-
1113			-		-
1114			-		-
1115			-		-
Direct Personnel Admin Salaries Subtotal		0.300	\$ 12,777		\$ 12,777
Acct #	Program Position	FTE	Admin	Program	Total
1116	Case Manager	2.00		\$ 100,446	\$ 100,446
1117	Supervising Personal Services Coordinator	0.25		18,231	18,231
1118	Peer Support	1.00		39,349	39,349
1119	Program Director	0.13		14,989	14,989
1120				-	-
1121				-	-
1122				-	-
1123				-	-
1124				-	-
1125				-	-
1126				-	-
1127				-	-
1128				-	-
1129				-	-
1130				-	-
1131				-	-
1132				-	-
1133				-	-
1134				-	-
Direct Personnel Program Salaries Subtotal		3.38		\$ 173,015	\$ 173,015
			Admin	Program	Total
Direct Personnel Salaries Subtotal		3.68	\$ 12,777	\$ 173,015	\$ 185,792
Direct Employee Benefits					
Acct #	Description		Admin	Program	Total
1201	Retirement		\$ 426	\$ 5,800	\$ 6,226
1202	Worker's Compensation		224	3,044	3,268
1203	Health/Dental/Other Insurance		2,593	29,177	31,770
1204	Other (Accrued Paid Leave)		1,420	19,332	20,752

1205	Other (specify)			-
1206	Other (specify)			-
Direct Employee Benefits Subtotal:		\$ 4,663	\$ 57,353	\$ 62,016
Direct Payroll Taxes & Expenses:				
Acct #	Description	Admin	Program	Total
1301	OASDI	\$ 206	\$ 2,803	\$ 3,009
1302	FICA/MEDICARE	887	12,082	12,969
1303	SUI	207	2,822	3,029
1304	Other (specify)	-	-	-
1305	Other (specify)	-	-	-
1306	Other (specify)	-	-	-
Direct Payroll Taxes & Expenses Subtotal:		\$ 1,300	\$ 17,707	\$ 19,007
DIRECT EMPLOYEE SALARIES & BENEFITS TOTAL:		Admin	Program	Total
		\$ 18,740	\$ 248,075	\$ 266,815

DIRECT EMPLOYEE SALARIES & BENEFITS PERCENTAGE:	Admin	Program
	7%	93%

2000: DIRECT CLIENT SUPPORT		
Acct #	Line Item Description	Amount
2001	Child Care	\$ -
2002	Client Housing Support	-
2003	Client Transportation & Support	1,000
2004	Clothing, Food, & Hygiene	1,900
2005	Education Support	1,000
2006	Employment Support	800
2007	Household Items for Clients	-
2008	Medication Supports	2,000
2009	Program Supplies - Medical	275
2010	Utility & Rental Security Deposits	800
2011	Other (Client Personal Needs)	800
2012	Other (O&E Client Needs)	1,000
2013	Other (Client Physical Exams)	250
2014	Other (Client Activities)	-
2015	Other (specify)	-
2016	Other (specify)	-
DIRECT CLIENT CARE TOTAL		\$ 9,825

3000: DIRECT OPERATING EXPENSES		
Acct #	Line Item Description	Amount
3001	Telecommunications	\$ 750
3002	Printing/Postage	150
3003	Office, Household & Program Supplies	650
3004	Advertising	-
3005	Staff Development & Training	500
3006	Staff Mileage	413
3007	Subscriptions & Memberships	100
3008	Vehicle Maintenance	1,250
3009	Other (Vehicle Insurance/Fuel)	9,200
3010	Other (Recruitment)	350
3011	Other (Staff Meetings/Employee Relations)	350
3012	Other (Miscellaneous Expense - COVID Supplies)	534
DIRECT OPERATING EXPENSES TOTAL:		\$ 14,247

4000: DIRECT FACILITIES & EQUIPMENT		
Acct #	Line Item Description	Amount
4001	Building Maintenance	\$ 750
4002	Rent/Lease Building	5,200
4003	Rent/Lease Equipment	150
4004	Rent/Lease Vehicles	9,600
4005	Security	100
4006	Utilities	2,500
4007	Other (Insurance)	500
4008	Other (Equipment Maintenance)	150
4009	Other (specify)	-
4010	Other (specify)	-
DIRECT FACILITIES/EQUIPMENT TOTAL:		\$ 18,950

5000: DIRECT SPECIAL EXPENSES		
Acct #	Line Item Description	Amount
5001	Consultant (Network & Data Management)	\$ -
5002	HMIS (Health Management Information System)	-
5003	Contractual/Consulting Services (Specify)	-
5004	Translation Services	500
5005	Other (HRIS & PR Processing)	300
5006	Other (Audit)	150
5007	Other (specify)	-
5008	Other (specify)	-
DIRECT SPECIAL EXPENSES TOTAL:		\$ 950

6000: INDIRECT EXPENSES		
Acct #	Line Item Description	Amount
	Administrative Overhead	
6001	Use this line and only this line for approved indirect cost rate	\$ -
	Administrative Overhead	
6002	Professional Liability Insurance	-
6003	Accounting/Bookkeeping	-
6004	External Audit	-
6005	Insurance (Specify):	-
6006	Payroll Services	-
6007	Depreciation (Provider-Owned Equipment to be Used for Program Purposes)	-
6008	Personnel (Indirect Salaries & Benefits)	-
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional Supports)	46,664
6010	Other (specify)	-
6011	Other (specify)	-
6012	Other (specify)	-
6013	Other (specify)	-
INDIRECT EXPENSES TOTAL		\$ 46,664

INDIRECT COST RATE	15.00%
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7000: DIRECT FIXED ASSETS		
Acct #	Line Item Description	Amount
7001	Computer Equipment & Software	\$ 100
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA Data	-
7003	Furniture & Fixtures	100
7004	Leasehold/Tenant/Building Improvements	-

7005	Other Assets over \$500 with Lifespan of 2 Years +	-
7006	Assets over \$5,000/unit (Specify)	-
7007	Other (Expendable Equipment)	100
7008	Other (specify)	-
FIXED ASSETS EXPENSES TOTAL		\$ 300

TOTAL PROGRAM EXPENSES	\$ 357,751
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PROGRAM FUNDING SOURCES

8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)				
Acct #	Line Item Description	Service Units	Rate	Amount
8001	Mental Health Services	0	-	\$ -
8002	Case Management	0	-	-
8003	Crisis Services	0	-	-
8004	Medication Support	0	-	-
8005	Collateral	0	-	-
8006	Plan Development	0	-	-
8007	Assessment	0	-	-
8008	Rehabilitation	0	-	-
8009	Other (Specify)	0	-	-
8010	Other (Specify)	0	-	-
Estimated Specialty Mental Health Services Billing Totals:		0		\$ -
Estimated % of Clients who are Medi-Cal Beneficiaries				0%
Estimated Total Cost of Specialty Mental Health Services Provided to Medi-Cal Beneficiaries				-
Federal Financial Participation (FFP) %				0%
MEDI-CAL FFP TOTAL				\$ -

8100 - SUBSTANCE USE DISORDER FUNDS		
Acct #	Line Item Description	Amount
8101	Drug Medi-Cal	\$ -
8102	SABG	\$ -
SUBSTANCE USE DISORDER FUNDS TOTAL		\$ -

8200 - REALIGNMENT		
Acct #	Line Item Description	Amount
8201	Realignment	\$ -
REALIGNMENT TOTAL		\$ -

8300 - MENTAL HEALTH SERVICE ACT (MHSA)			
Acct #	MHSA Component	MHSA Program Name	Amount
8301	CSS - Community Services & Supports		\$ -
8302	PEI - Prevention & Early Intervention		-
8303	INN - Innovations		-
8304	WET - Workforce Education & Training		-
8305	CFTN - Capital Facilities & Technology		-
MHSA TOTAL			\$ -

8400 - OTHER REVENUE		
Acct #	Line Item Description	Amount
8401	Client Fees	\$ -
8402	Client Insurance	-
8403	Grants (Specify)	-
8404	Other (WPCL)	\$ 357,751

8405	Other (Specify)		-
OTHER REVENUE TOTAL			\$ 357,751
TOTAL PROGRAM FUNDING SOURCES:			\$ 357,751
NET PROGRAM COST:			\$ -

**Turining Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (2) July 1, 2024 - June 30, 2025**

PARTIAL FTE DETAIL

For all positions with FTE's split among multiple programs/contracts the below must be filled out

Position	Contract #/Name/Department/County	FTE %
Program Director	22-264/FSC FSP/Fresno	0.88
	WPCL	0.13
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Supervising Personal Services Coordinator	22-264/FSC FSP/Fresno	0.75
	WPCL	0.25
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Secretary	22-264/FSC FSP/Fresno	0.75
	WPCL	0.25
Total		1.00

Position	Contract #/Name/Department/County	FTE %
Program Bookkeeper	WPCL	0.05
	22-264/FSC FSP/Fresno	0.50
	FSC OP	0.45
Total		1.00

Position	Contract #/Name/Department/County	FTE %

Turning Point of Central California, Inc.
Whole Person Care Like
Fiscal Year (2) July 1, 2024 - June 30, 2025 Budget Narrative

PROGRAM EXPENSE				
	ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
1000: DIRECT SALARIES & BENEFITS			266,815	
Administrative Positions			12,777	
	1101	0	-	
	1102	Secretary	10,447	General secretarial and front desk receptionist duties including: Answering the telephone, greeting clients/guests, notifying staff when clients arrive for scheduled appointments, preparing forms to be sent to the administrative office, and performing general office duties. Assumed increase for FY 22-23 & 23-24.
	1103	Program Bookkeeper	2,330	The Program Bookkeeper will be assisting the clients with their client fees for their portion of rent if necessary and keeping track of all the incoming and outgoing of petty cash as needed. Assumed increase for FY 22-23 & 23-24.
	1104	0	-	
	1105	0	-	
	1106	0	-	
	1107	0	-	
	1108	0	-	
	1109	0	-	
	1110	0	-	
	1111	0	-	
	1112	0	-	
	1113	0	-	
	1114	0	-	
	1115	0	-	
Program Positions			173,015	
	1116	Case Manager	100,446	The Case Managers provide services which will assist individuals in gaining access to needed medical, social, housing, economic, educational and other services as directed by the Program Director and Supervising PSC. The case manager will carry a caseload assisting in linking those who recently were released from jail for any and all services needed in the community. This position does not provide funding source documentation, nor is providing rehab services, only linkages.
	1117	Supervising Personal Services Coordinator	18,231	Provides supervision to all Case Managers to ensure client care, maintain compliance with Turning Point policies and procedures. Supervisor also assisting in training new staff and reporting to the Program Director. Assumed increase for FY 22-23 & 23-24. Based on internal salary analysis, this position is in need of a salary increase due to clinical supervision of the program and requirement of BBS licensure.
	1118	Peer Support	39,349	Serves as a client advocate and provides information and peer support to clients throughout their recovery process.
	1119	Program Director	14,989	The Program Director currently oversees the program, hiring, training and supervising staff. Assumed increase for FY 22-23 & 23-24.
	1120	0	-	
	1121	0	-	
	1122	0	-	
	1123	0	-	
	1124	0	-	
	1125	0	-	
	1126	0	-	
	1127	0	-	
	1128	0	-	
	1129	0	-	
	1130	0	-	
	1131	0	-	
	1132	0	-	
	1133	0	-	
	1134	0	-	
Direct Employee Benefits			62,016	
	1201	Retirement	6,226	Cost of Agency contribution to employee retirement plans.
	1202	Worker's Compensation	3,268	Cost of workers compensation insurance.
	1203	Health/Dental/Other Insurance	31,770	Agency cost for health, dental, and other insurance
	1204	Other (Accrued Paid Leave)	20,752	The monetary value of staff Paid Leave hours as they accrue on a monthly basis.
	1205	Other (specify)	-	
	1206	Other (specify)	-	
Direct Payroll Taxes & Expenses:			19,007	
	1301	OASDI	3,009	Employer pays 1.40% of employee's full salary.

PROGRAM EXPENSE				
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE	
1302	FICA/MEDICARE	12,969	Employer portion of F.I.C.A. taxes charged to the Agency by the Internal Revenue Service. F.I.C.A. is comprised of "Old-Age, Survivors, and Disability Insurance" (OASDI), plus "Hospital Insurance" (Medicare).	
1303	SUI	3,029	Employer portion of S.U.I. taxes charged to the Agency by the various states in which wages are paid.	
1304	Other (specify)	-	0	
1305	Other (specify)	-		
1306	Other (specify)	-		

2000: DIRECT CLIENT SUPPORT		9,825		
2001	Child Care	-		
2002	Client Housing Support	-		
2003	Client Transportation & Support	1,000	Cost for client transportation. (Examples: bus tokens/passes, taxi, other public	
2004	Clothing, Food, & Hygiene	1,900	Cost of client hygiene supplies and non-work related clothing. Cost of food for a	
2005	Education Support	1,000	Cost of course fees and educational materials distributed to clients and prospective	
2006	Employment Support	800	Cost of course fees and educational materials distributed to clients and prospective	
2007	Household Items for Clients	-	0	
2008	Medication Supports	2,000	Cost of medical supplies or treatment/medical expense for a specific client. (Examples:	
2009	Program Supplies - Medical	275	Cost of medical supplies to be used by staff or clients at the program location to meet	
2010	Utility & Rental Security Deposits	800	Cost of client utility bills and/or security deposits.	
2011	Other (Client Personal Needs)	800	Cost of supplying clients with necessary personal items not detailed in other other	
2012	Other (O&E Client Needs)	1,000	Cost related to services and supplies used during outreach and engagement	
2013	Other (Client Physical Exams)	250	Cost of client admission physical examinations and TB testing.	
2014	Other (Client Activities)	-		
2015	Other (specify)	-		
2016	Other (specify)	-		

3000: DIRECT OPERATING EXPENSES		14,247		
3001	Telecommunications	750	Cost of electronic communications. (Examples: internet, phone, fax, cell phones, etc.)	
3002	Printing/Postage	150	Cost of custom copying/printing charges (Examples: letterhead, business forms, business cards, flyers, brochures, signs, etc.) and Postage and delivery, including delivery by the USPS, UPS, FEDEX and other courier services	
3003	Office, Household & Program Supplies	650	Cost of items normally used in an office setting. Cost of any items normally used by	
3004	Advertising	-	0	
3005	Staff Development & Training	500	Cost of employee training courses and materials.	
3006	Staff Mileage	413	Cost of employee mileage reimbursement paid in accordance with FPM section 1005.	
3007	Subscriptions & Memberships	100	Cost of membership dues and subscriptions. (Examples: magazine, newspaper,	
3008	Vehicle Maintenance	1,250	Cost of vehicle maintenance. Including cost of parts, supplies and labor associated with	
3009	Other (Vehicle Insurance/Fuel)	9,200	Cost for vehicle insurance and gas.	
3010	Other (Recruitment)	350	Costs of Live Scans, DMV printouts, ads for recruiting staff and other tests that might	
3011	Other (Staff Meetings/Employee Relations)	350	Cost relating to improvement of working conditions, employer/employee relations and	
3012	Other (Miscellaneous Expense - COVID Supplies)	534	Cost not more appropriately assigned to another account.	

4000: DIRECT FACILITIES & EQUIPMENT		18,950		
4001	Building Maintenance	750	Cost of Agency building repairs and maintenance. (Examples: electrical work, A/C and heating, hood cleaning, plumbing, etc.) This account should not be used if a specific outside labor contractor is doing an identifiable project.	
4002	Rent/Lease Building	5,200	Cost of rent/lease payments made for building leases from outside sources.	
4003	Rent/Lease Equipment	150	0	
4004	Rent/Lease Vehicles	9,600	Rental cost of vehicles and lease of agency vehicles.	
4005	Security	100	Cost of installation, maintenance and monthly service fees for building alarms and other security measures. (Examples: security/surveillance equipment, service and installation, safes, etc.)	
4006	Utilities	2,500	Cost of service for power, gas, water, sewer, garbage, etc.	
4007	Other (Insurance)	500	Cost of insurance for general liability.	
4008	Other (Equipment Maintenance)	150	Cost of rent/lease payments made for furniture and equipment leases from outside	
4009	Other (specify)	-		
4010	Other (specify)	-		

5000: DIRECT SPECIAL EXPENSES		950		
5001	Consultant (Network & Data Management)	-		
5002	HMIS (Health Management Information System)	-		
5003	Contractual/Consulting Services (Specify)	-		
5004	Translation Services	500	Paid to an outside vendor for translation / interpreter services	
5005	Other (HRIS & PR Processing)	300	HRIS costs.	
5006	Other (Audit)	150	Cost of outside audit fees.	
5007	Other (specify)	-		
5008	Other (specify)	-		

6000: INDIRECT EXPENSES		46,664		
6001	Use this line and only this line for approved indirect	-		
6002	Professional Liability Insurance	-		
6003	Accounting/Bookkeeping	-		

PROGRAM EXPENSE			
ACCT #	LINE ITEM	AMT	DETAILED DESCRIPTION OF ITEMS BUDGETED IN EACH ACCOUNT LINE
6004	External Audit	-	
6005	Insurance (Specify):	-	
6006	Payroll Services	-	
6007	Depreciation (Provider-Owned Equipment to be Used	-	
6008	Personnel (Indirect Salaries & Benefits)	-	
6009	Other (Admin, HR, Fiscal, IT, Executive, Regional	46,664	
6010	Other (specify)	-	
6011	Other (specify)	-	
6012	Other (specify)	-	
6013	Other (specify)	-	

7000: DIRECT FIXED ASSETS		300	
7001	Computer Equipment & Software	100	Cost of computer software and computer support
7002	Copiers, Cell Phones, Tablets, Devices to Contain HIPAA	-	0
7003	Furniture & Fixtures	100	Cost of small, inexpensive Agency property with a normal useful life generally less than
7004	Leasehold/Tenant/Building Improvements	-	0
7005	Other Assets over \$500 with Lifespan of 2 Years +	-	0
7006	Assets over \$5,000/unit (Specify)	-	0
7007	Other (Expendable Equipment)	100	Cost of purchasing office equipment that has a cost less than \$2000 per item.
7008	Other (specify)	-	

PROGRAM FUNDING SOURCES			
8000 - SHORT/DOYLE MEDI-CAL (FEDERAL FINANCIAL PARTICIPATION)			
ACCT #	LINE ITEM	PROVIDE DETAILS OF METHODOLOGY(IES) USED IN DETERMINING MEDI-CAL SERVICE RATES AND/OR SERVICE UNITS, IF APPLICABLE AND/OR AS REQUIRED BY THE RFP	
8001	Mental Health Services		
8002	Case Management		
8003	Crisis Services		
8004	Medication Support		
8005	Collateral		
8006	Plan Development		
8007	Assessment		
8008	Rehabilitation		
8009	Other (Specify)		
8010	Other (Specify)		

TOTAL PROGRAM EXPENSE FROM BUDGET NARRATIVE: 357,751
 TOTAL PROGRAM EXPENSES FROM BUDGET TEMPLATE: 357,751
 BUDGET CHECK: -

0