



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
United Health Centers of the San Joaquin Valley (UHC) will provide specialty and adult primary professional medical services within the hospital and clinic setting to eligible patients accessing the County's Medically Indigent Services Program (MISP).
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
United Health Centers of the San Joaquin Valley - Justin Preas, President & Chief Executive Officer; 3875 W. Beechwood Ave., Fresno, CA 93711; Corporate@unitedhealthcenters.org; (559) 646-6618
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
Maximum compensation for the current Master Agreement No.19-444 is \$22,793,197. There will be no increase to the current contract amount with the addition of UHC to Exhibit 1 - List of Contractors.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
UHC has recently contracted with Community Medical Centers (CMC) to provide specialty and professional medical services at CMC affiliated facilities as listed on Exhibit 4 of the Agreement #19-444, specifically at the Community Regional Medical Center (CRMC) Ambulatory Care Center Campus at 290 N. Wayte Lane, Fresno, CA 93701 and CRMC at 2823 Fresno Street, Fresno, CA 93724. UHC will join other contracted specialist groups that are already providing services at CMC facilities and are already parties to this agreement.

The County and CMC currently also have a companion agreement for the provision of hospital services to MISP clients (Agreement #19-411, Provision of Comprehensive Inpatient Hospital Services, Emergency Care, and Outpatient Clinic Services) to be provided at CMC facilities. If UHC is not added to this Agreement No. 19-444, there will not be enough specialists to provide specialty and adult primary professional medical services at the CRMC Campus to provide MISP services to eligible MISP beneficiaries.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
☐ When the contract is with a federal, state, or local governmental agency.
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.
The County is mandated to provide necessary medical services to indigent county residents per Welfare & Institutions Code 17000et seq. The County complies with this mandate by maintaining a Medically Indigent Services Program (MISP) and by contracting with medical service providers who are able to provide the necessary medical services at licensed facilities. Per Agreement 19-444, providers of MISP client medical services must be provided by licensed and certified personnel who are credentialed by CMC, which UHC personnel are and this allows them to provide the contracted services at CMC facilities. Their agreement with CMC will allow them to provide some specialist clinic medical services exclusively at the CRMC Ambulatory Care Center on the CRMC Campus.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
Although other provider groups exist in Fresno County, the others that provide the necessary services specifically at CMC and affiliated facilities are already listed as contractors on Exhibit 1 of Agreement 19-444. Conversations with CMC and UHC staff and the Dept. of Public Health executive staff along with written emails between the parties confirm that UHC will be the only provider of some necessary specialty services at the Ambulatory Care Center clinics on the CRMC Campus as of July 1, 2025. Previous conversations with other community partners, hospitals and FQHCs regarding MISP have made it clear there is an overall lack of interest in providers other than those already on the Exhibit who are willing to contract with the County since there is very limited payment that has been made on this agreement due to Medi-Cal's expansion in the past 5 years. The last paid claim made

on this agreement was in 2017; however, the County is still obligated to have a functioning MISP.

iparada 5/22/2025 8:51:18 AM

Requested By:

Title

[\[✕ Sign\]](#) Double click!

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

dluchini 5/22/2025 9:40:56 AM

Department Head Signature

[\[✕ Sign\]](#) Double click!

rblackburn 5/23/2025 3:18:35 PM

Purchasing Manager Signature

[\[✕ Sign\]](#) Double click!