



# Suspension of Competition Acquisition Request

[Email Me]  
Double click!

1. Fully describe the product(s) and/or service(s) being requested.  
The Fresno County Probation Department is in need of electronic monitoring and services and alcohol detection equipment and services. These services provide monitoring for individuals under supervision of the Probation Department, and are crucial to both the Department and the Courts.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.  
Satellite Tracking of People, LLC  
5353 W Sam Houston Pkwy, Suite 190 Houston, TX 77041  
Phone: 832-553-9500  
  
Contact Person: Tavis West  
Manager, Account Executives  
Direct: (404) 210-7011  
tavis.west@securusmonitoring.com  
  
Authorized signer: Alex Yeo, Chief Product Officer
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.  
The maximum compensation is \$778,019.20 for the period of June 1, 2023 through December 31, 2023. The maximum compensation during each of the two optional three-month extension periods is \$333,436.80.  
  
Max comp during the total possible thirteen-month term of this Agreement is \$1,444,892.80, from the period of June 1, 2023 through June 30, 2024 .
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.  
The County has contracted with Satellite Tracking of People (STOP) for GPS electronic monitoring services since 2013, piggybacking on NASPO's Electronic Monitoring of Offenders Contract #00212 to secure preferential pricing for these services. The NASPO agreement expired on 05/31/23, as did the County's piggybacking agreement, A-22-578. STOP was amenable to establishing a Procurement Agreement to maintain the same services to County, with no increase in pricing, which was established effective June 1, 2023. NASPO is currently working on developing a new Master Agreement for these services, but it is unclear when the new agreement will be established, and the cost of the services may exceed the authority of the Purchasing Manager by August 31, 2023. STOP continues to be amenable to establishing a short-term agreement to maintain the current services with no increase to the current pricing, until the new NASPO agreement is established. The recommended agreement will not only allow the Department to continue to access the preferential pricing, but will also ensure continuity of electronic monitoring and services and alcohol detection equipment and services until the new agreement is established.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.  
 In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.  
 When the contract is with a federal, state, or local governmental agency.  
 When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.  
 When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.  
 When obtaining the services of expert witnesses for litigation or special counsel to assist the County.  
 When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.  
As indicated above, the recommended Agreement would allow the Department to continue to have access to preferential pricing through June 30, 2024, or until the new NASPO contract is establish. This will also ensure continuity of electronic monitoring and alcohol detection equipment and services until the new agreement is established. These services provide monitoring for individuals under supervision of the Probation Department, and are crucial to both the Department and to the Courts.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

On September 9, 2012, the State of Washington on behalf of the Western States Contracting Alliance-National Association of State Procurement Officials (WSCA-NASPO), a cooperative purchasing organization facilitating public procurement solicitations and agreements, issued a Request for Proposal for the Electronic Monitoring of five categories: Radio Frequency, Alcohol, Transdermal Alcohol, Satellite Tracking GPS one-piece device and Satellite Tracking GPS multi-piece systems. Seven proposals were received. On February 4, 2013 and February 5, 2013 an evaluating team completed evaluation and scoring of each vendor's proposal for each monitoring equipment and service category bid. The evaluation was based on "Best Value".

The Purchasing Manager is authorized to join with other public entities for collectively preparing specifications; requesting and receiving quotations or proposals for piggybacking purposes; and making an award to the lowest responsive, responsible bidder if the source selection method used is in compliance with the requirements of the Purchasing Manual. Purchasing may also use State of California Cooperative Purchasing Contracts if the items under a State contract meet the County's needs, and if it is unlikely that a separate County bid would result in prices, terms and/or conditions that are more favorable. Contract buying groups are considered to take the place of competition if, in Purchasing's opinion, it is in the best interest of the County.

STOP is amenable to establish a short-term agreement that maintains the same services and pricing as was made available to the County by piggybacking on the NASPO agreement, which will not only allow the Department to continue to access the preferential pricing, but will also ensure continuity of electronic monitoring and services and alcohol detection equipment and services until the new agreement is established.

pierrc 07/21/2023 10:49:50 AM

Requested By:

Sr. Staff Analyst

Title

[\[✕ Sign\]](#) [Double click!](#)

**I approve this request to suspend competition for the service(s) and/or product(s) identified herein.**

yzalapa 07/24/2023 2:00:10 PM

Department Head Signature

[\[✕ Sign\]](#) [Double click!](#)

gcornuelle 7/25/2023 10:36:20 AM

Purchasing Manager Signature

[\[✕ Sign\]](#) [Double click!](#)