



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
Improve prevention and management of heart disease and stroke through implementation of six clinic-based strategies and promoting opportunities for community-clinical linkages.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
 - 1.) Omni Family Health 4900 California Ave, Ste 400 Bakersfield, CA 93309- Dr Joseph Hayes, 661-459-1900
jhayes@omnifamilyhealth.org
 - 2.) Aria Community Health Center 1000 Skyline Blvd. Avenal, CA 93204- John Kalfayan, 559-386-4500
jkalfayan@ariachc.org
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
 - 1) Omni Family Health - \$190,000 maximum per contract year, effective upon execution through September 29, 2023, with no option to extend contract term. Maximum compensation of \$380,000 for full term.
 - 2) Aria Community Health Center - \$190,000 maximum per contract year, effective upon execution through September 29, 2023, with no option to extend contract term. Maximum compensation of \$380,000 for full term.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

Omni Family Health and Aria Community Health Center are recipients of 2021 Supplemental Funding for Hypertension through the Department of Health and Human Services (HHS) Health Resources and Services Administration (HRSA). They are the only recipients in California with clinic sites in Fresno County. Recipients of this award have achieved blood pressure control in less than 58.9% of their patients 18-85 years of age who have been diagnosed with hypertension and have at least 100 patients 18-85 who have been diagnosed with hypertension. Both Omni and Aria must conduct outreach and engage patients who have uncontrolled hypertension, promote the use of self-measured blood pressure devices among these patients, and collect blood pressure readings through the electronic health record to support and evaluate blood pressure improvement. The Collaborating for Wellness program currently receives federal funding for the management and prevention of hypertension which aligns with the activities above. Collaborating for Wellness program can further support hypertension activities for patients in Fresno County by increasing identification of patients with hypertension, adopting evidence-based clinical quality measures, engaging non-physician team members, promoting Medication Therapy Management, engaging community health workers, and enhancing referrals to cardiac rehabilitation programs. The two clinic systems already have a hypertension program in place and can begin services that improve the prevention and management of heart disease and stroke immediately. Furthermore, the two hypertension initiatives complement one another without duplicating services.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
 - In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
 - When the contract is with a federal, state, or local governmental agency.
 - When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
 - When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
 - When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
 - When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.

The Collaborating for Wellness program staff would deem this as essential and advantageous to the Department because the two organizations already have a hypertension program started, which means the ramp-up period would be minimal for staff. The Collaborating for Wellness program will be entering the final two years of funding at the end of September 2021, with funding set to end on September 29, 2023. To make the most progress in the shortest amount of time left, it would be most beneficial for the program to partner with an organization who is already vested in hypertension prevention and management. Leveraging the hypertension resources available in Fresno County will create a better program for patients to be successful.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

Collaborating for Wellness program staff have verified through the HRSA website (<https://bphc.hrsa.gov/program-opportunities/national-hypertension-control-initiative/fy2021-awards/ca>) that Omni Family Health and Aria Community Health Centers are the only recipients of HRSA funding with clinic sites in Fresno County. No other vendors were contacted. <https://bphc.hrsa.gov/program-opportunities/national-hypertension-control-initiative/fy2021-awards/ca>

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Requested By:

Program Manager

Title

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I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

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Department Head Signature

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Purchasing Manager Signature

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