



# County of Fresno

## Quarterly Activity Report

Quarter 1

Fiscal Year 2021-2022

July 1, 2021 – September 30, 2021

Lee Ann Eager	President/CEO
Sherry Neil	Chief Operating Officer
Paul Thorn	Controller
Andrea Reyes	VP of Business Development
Will Oliver	VP of Business Services
Julian Ramos	Client Services Manager
Gina Chicconi	Business Attraction Specialist
Jackie Cuevas	Business Retention Specialist
Idalia Hinojosa	Workforce Training Coordinator
Charlene Holguin	Economic Development Specialist
Raymond Jin	Data Administrator - Analyst
Marcella Lara	Business Retention Specialist
Tiffany Louk	Business Attraction Specialist
Renée Nuanes	Economic Support Specialist/Office Manager
Merritt Pacini	Executive Assistant to the CEO
Miguel Ruelas	Economic Development Specialist
Eric Salas	Economic Development Specialist
Chris Zeitz	Research Analyst

# County of Fresno

## Quarterly Activity Report

*This report summarizes the agreement requirements between the County of Fresno and the Fresno County Economic Development Corporation (EDC).*

### Division Mission

To market Fresno County as the premier location for business prosperity.

### Fresno County EDC Services

The Economic Development Corporation serving Fresno County is a nonprofit organization established to market Fresno County as the premier location for business prosperity. We facilitate site selection for new businesses within Fresno County, and assist in the retention and expansion of businesses through our alliance with collaborative partners and resources.

The EDC agrees to the following services:

1. Provide site visits to businesses interested in locating in Fresno County. The EDC will report the number of site visits including names of the business (unless the business expressly requests to remain anonymous), type of industry, and location in the quarterly report to County;
2. The EDC will provide technical assistance to businesses staying in Fresno County or expanding their operations;
3. The EDC will allow County access to industrial inventory. Please see [www.fresnocountycities.com](http://www.fresnocountycities.com);
4. The EDC will maintain, monitor, and draft any required revisions of the County's Comprehensive Economic Development Strategy (CEDS) for approval by the County and help the County achieve the economic development objectives of the CEDS; and
5. The EDC, in coordination with the County Administrative Office, will help implement policies and programs from the Economic Development Element of the County of Fresno General Plan.

## County of Fresno Economic Snapshot

### Quarter 1, FY 21-22

#### Industrial, Office, and Retail Vacancy

In Fresno County this quarter, the industrial vacancy rate decreased from 2.8% to 2.5%, the office vacancy rate increased from 7.4% to 7.6% and the retail vacancy rate increased from 5.0% to 5.2%.

Q1 FY21-22	Industrial	Office	Retail
Fresno County	2.5%	7.6%	5.2%
East Side	3.4%	0.7%	2.5%
West Side	1.1%	1.3%	7.0%

Source: CoStar.com

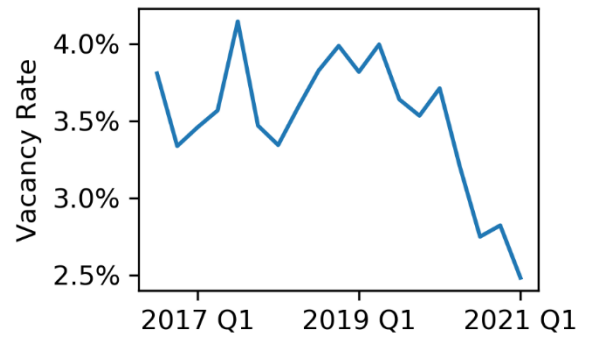
#### September 2021 Unemployment Rates

The unemployment rate in Fresno County was 8.8% in September 2021, steady from the 8.8% in June 2021. This compares to a non-seasonally adjusted unemployment rate of 7.5% for California and 4.8% for the nation during the same period.

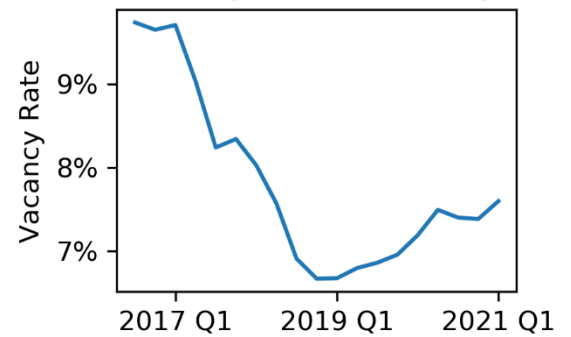
Area	Labor Force	Unemployment Rate
Fresno County	445,500	8.8%
East Side Cities	53,000	9.2%
West Side Cities	25,600	14.1%
Metro Cities	291,300	8.5%
Unincorporated	75,600	8.2%

Source: State of California Employment Development Department

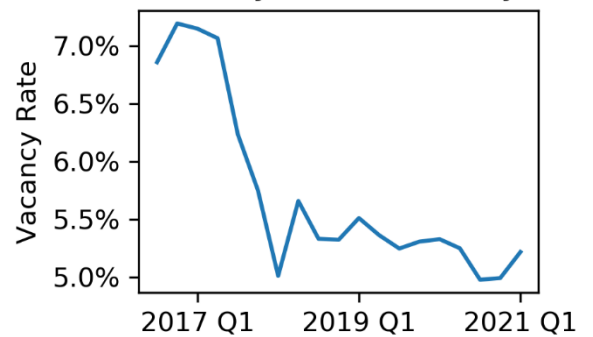
County Industrial Vacancy



County Office Vacancy



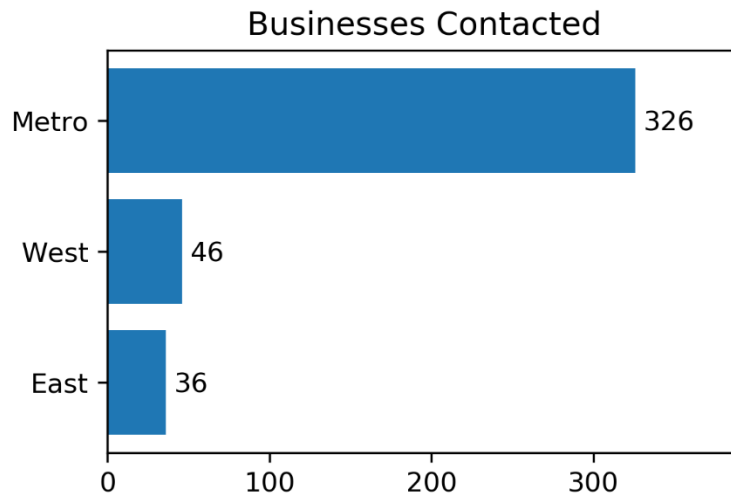
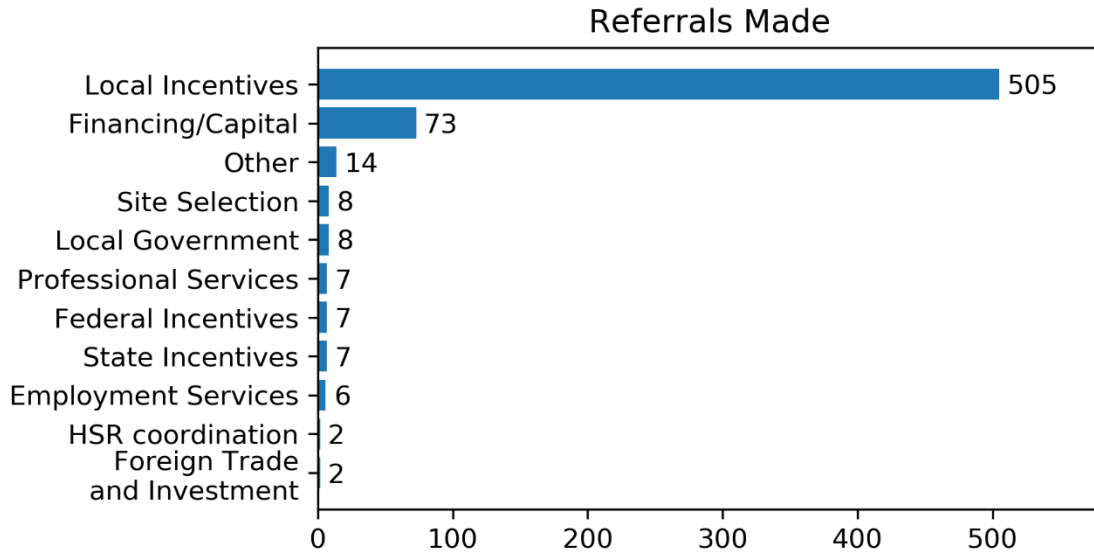
County Retail Vacancy



## Business Retention and Expansion Outreach

Stemming from direct outreach, workshops, one-on-one meetings, and marketing efforts, the areas of interest and number of referrals generated are reflected below:

	Q1 2021-2022
<b>Businesses and Clients Contacted</b>	<b>408</b>
<b>Referrals</b>	<b>639</b>



<b>East Side</b>	<b>West Side</b>	<b>Metro</b>
Fowler	Coalinga	Clovis
Kingsburg	Firebaugh	Fresno
Orange Cove	Huron	
Parlier	Kerman	
Reedley	Mendota	
Sanger	San Joaquin	
Selma		

See Appendix Item 1 for sources

## Business Attraction and Expansion Activity

During the first quarter, the EDC generated **18** new business leads, responded to **4** requests for information, and performed **2** site tours.

### New Leads

Month	Client Number	Source	Industry	Jobs	Site Requirements	Regions
July	CCVEDC 2117	CCVEDC Lead	Dried and Dehydrated Food Manufacturing	500	450,000 sq. ft.   50.0 acres	All
	Project Global NRG H2	GO-Biz Lead	Industrial Gas Manufacturing	57	100,000 sq. ft.   60.0 acres	All
	CCVEDC 2118	CCVEDC	Residential Building Construction	TBD	100.0 acres	All
	Project Dream	GO-Biz Lead	Steel Manufacturer	933	100,000 sq. ft.   45.0 acres	All
August	210816A1	Direct Lead	Forklifts Manufacturing	TBD	40,000 sq. ft.   7.0 acres	All
	210817A1	Direct Lead	Clothing Store	TBD	5,000 sq. ft.	All
	Project EnerVenue	GO-Biz Lead	Storage Battery Manufacturing	2,287	1,000,000 sq. ft.   100.0 acres	All
	CCVEDC 2120	CCVEDC Lead	Solar Power Structure Construction	7	1,800 sq. ft.	All
	CCVEDC 2021	CCVEDC Lead	Plastic Organizer Manufacturing	2	12,000 sq. ft.	Fresno - Metro
	210826A1	Direct Lead	Electrical Equipment and Component Manufacturing	0	1.0 acres	Coalinga, Huron
September	210910A1	CCVEDC Lead	Industrial Gas Manufacturing	2	5.0 acres	Coalinga, Fresno
	210914A2	Local Partner Lead	Dried and Dehydrated Food Manufacturing	135	200,000 sq. ft.   6.0 acres	All
	210914A1	Direct Lead	Industrial Gas Manufacturing	15	5.0 acres	Mendota
	Project Shelf	GO-Biz Lead	Other Animal Food Manufacturing	18	60,000 sq. ft.   5.0 acres	All
	210922A1	Direct Lead	Laminated Plastics Plate Sheet (except Packaging) and Shape Manufacturing	10	100,000 sq. ft.	All
	210920A1	Direct Lead	Battery Manufacturing	TBD	TBD	All
	210921A1	Local Partner Lead	Professional Services	0	6,500 sq. ft.	Clovis
	Project 2127 Multi-FAMILY	CCVEDC Lead	New Multifamily Housing Construction (except For-Sale Builders)	TBD	TBD	All

## Requests for Information

Month	Client Number	Source	Industry	Requirement
August	RFI 210713A1	Direct	Multi-Family Housing Construction	A representative from a So Cal-based developer asked EDC to provide information on Opportunity Zones in the area around Belmont and Blackstone Avenues.
	RFI 210723A1	Local Partner Lead	Warehousing/Logistics	Dallas-based Growe 3PL is working with a local broker on a deal to bring a third-party logistics company to Fresno. Growe 3PL asked EDC to provide information on the local warehousing/logistics workforce.
September	RFI 210819A	Direct Lead	Real Estate	EDC was asked to provide information on local call centers and workforce training centers to a Site Selector firm.
	RFI CCVEDC 2124	CCVEDC Lead	Apiculture	A processor of honey is looking to expand and potentially relocate to the Central Valley. They requested average costs PSF on facilities between 10,000 and 50,000 SF.

## Site Visits

DATE	CLIENT NUMBER	INDUSTRY	SITE OR AREA
7/26/2021	210625A1	Iron and Steel Pipe and Tube Manufacturing from Purchased Steel	Metro - Fresno
8/4/2021	210526A1	New Single-Family Housing Construction (except For-Sale Builders)	Metro - Fresno

## Partnership with Department of Social Services

The EDC has been contracted to assist the Fresno County Department of Social Services in marketing the New Employment Opportunities (NEO) program, and Ready2Hire, and identify prospective employers to hire from the pool of eligible NEO job seekers.

### NEW EMPLOYMENT OPPORTUNITIES (NEO) 2020-2021

To be completed by 9/30/2021

METRIC	Actual	Contract Goal
PARTICIPATING BUSINESSES	153	150
JOB PLACEMENTS	154	200
JOB POSTINGS	523	500
JOB FAIRS	3	4
EMPLOYER TRAINING	9	4

## Customized Workforce Trainings

Realizing the current labor demands among our local businesses, the EDC, Department of Social Services and educational partners have worked with industry stakeholders to develop customized trainings to fulfill today's workforce needs. Utilizing input from various industry practitioners, each training curriculum is developed to create career pathways to meet tomorrow's industry needs, help businesses grow, and put individuals back to work. Below is a list of customized training programs underway:

### Valley Apprenticeship Connections

*Pre-Apprenticeship Program.* The partnership between Fresno County EDC, the Department of Social Services, and Fresno EOC is continuing to provide a 12-week program comprised of classroom and construction-based training.

### John Lawson Truck Driving

*Class A Truck Driving Class.* The 10-week training is a partnership between Fresno County EDC, the Department of Social Services, Fresno City College, and Lawson Rock and Oil.

### Central Valley Training Center

*Pre-Apprenticeship Program.* The partnership between Fresno County EDC, the City of Selma, and High-Speed Rail Authority will provide a 16-week program comprised of classroom and construction-based training.

## High-Speed Rail

Since the program inception in 2013, the EDC has assisted 331 property owners throughout the City and County of Fresno. During this quarter our Business Development Specialist assisted 8 businesses and property owners, making contact 21 times.

### Client Status

Relocated	143
Reconfiguring	41
Relocation Pending	9
Closed	38
Existing	100
<b>Total</b>	<b>331</b>

## County Industrial Park

The EDC has been contracted by Fresno County to assist in the development of the Business and Industrial Campus to be located near Clovis Ave and Central Ave. In the first quarter, the EDC held stakeholder meetings with six property owners, two municipal entities, two independent districts, two industry groups, and an engineering consultant to inform and get feedback on ongoing work. Additionally, property owner information was collected for Sections 1, 2 and 3 and letters were sent to schedule initial meetings. On August 24<sup>th</sup>, 2021, the EDC presented at the Board of Supervisors meeting to outline the impact of the proposed Business and Industrial Campus and the need for increased industrial availability. The EDC will continue to reach out to relevant parties to ensure the proposed Business and Industrial Campus proceeds smoothly.

During the month of October, a contract was executed between the EDC and Kosmont Companies to initiate the infrastructure financing analysis. On October 5<sup>th</sup>, 2021, a kick-off meeting was held between the County of Fresno, Provost & Pritchard, Kosmont Companies and the EDC.

## Highlights

### **Kerman 75 Years of Incorporation Celebration | West Side Cities**

The EDC attended the Kerman 75 years of incorporation celebration event. The event showcased what businesses are active in the community of Kerman and the new mural that was placed in the city of Kerman. EDC staff set up a booth to highlight our services and to show what projects we have done in the past, also the EDC staff handed out flyers and information packets demonstrating what we can do for businesses. Not only did the community like our booth but the City Manager extended his thanks for being at the event and speaking with the public of Kerman.

### **Brix and Barrel | Clovis**

EDC Staff have been providing the business with up-to-date information on the many loan and grant programs that became available throughout the pandemic. When EDC Staff requested a letter of support for a project, Trevor Clinard responded immediately with his appreciation and offered to help stating "let me know if I need to email/mail/smoke signal this to anyone specifically. You helped more than you realize." Trevor has been sharing the information provided by the EDC with his family and friends that are business owners. Brix and Barrel, along with the other businesses helped by information that was passed on, demonstrate the success of the EDC's ongoing COVID-19 business support efforts over the past year and a half.

### **NEO Team | All**

EDC Staff in partnership with the Valley Apprenticeship Connection and Truck Driver Training programs have been attending a series of orientations at the Department of Social Services in an effort to build a stronger workforce community. EDC Staff present these programs and the possibilities they create to Department of Social Services' clients as inspiration, encouraging them to seize the opportunities to advance their careers to the next level and provide a sustainable future for their families. With the addition of the COVID-19 restrictions beginning to lift, we are seeing more activity on Ready2Hire.org for the New Employment Opportunities program and substantially more job placements happening than in previous months.

### **SBA Community Navigator Grant | All**

The Fresno County EDC applied for a competitive grant worth \$2.5 million over two years in partnership with local organizations including the Fresno Metropolitan Black Chamber of Commerce, the California Hmong Chamber of Commerce, the Jakara Movement, the Greater Fresno Chamber of Commerce, the San Joaquin Valley Manufacturing Alliance, the Pi Shop and Access Plus Capital. This grant is designed to use community organizations to connect small businesses to resources and technical assistance on topics such as financing, exporting, procurement/contracting, and operations. The SBA will review our application and if we are awarded the grant, the period of performance will begin September 1, 2021 and last for two years.

### **Exhibit Supply's New Location in Fresno | All**

EDC staff is pleased to have supported Exhibit Supply, a display services company who recently relocated from Oakland to Fresno. Exhibit Supply specializes in providing team logos on canopies, chairs, banners and flags. The business received a contract with Fresno State and recently was on the morning news. EDC staff assisted Jeff the owner in finding two NEO candidates for his business. Jeff's passion is to help the NEO client grow with his start-up company.

### **Business Outreach | East Side Cities**

EDC staff reached out through phone calls, emails and a newsletter to provide businesses with COVID-19 resources throughout the pandemic. EDC conducted follow-up calls to inquire which resources businesses were able to apply for and receive. Seven businesses received the CA Relief Grant of \$5,000, two received the HUB grant of \$5,000 and one business received a CA Relief Grant of \$15,000. Business owners were grateful for the information EDC has provided and continues to provide during the pandemic. The resources received have helped businesses stay open.

### **Ribbon Cutting | Reedley**

EDC staff went to Reedley to show support at the ribbon cutting for the new contract that Mid Valley Disposal has acquired for the City of Reedley. Mid Valley Disposal is local to Kerman and for the company to expand into another city is very significant. Mid Valley Disposal has been a big supporter of the EDC for years and EDC staff showed support in return for the new contract. EDC staff met with the mayor of Reedley, City leaders along with the owners of Mid Valley Disposal. EDC staff met with the Chamber President Erik Valencia and toured the new chamber of commerce building and spoke about business support and how local businesses are doing.

### **Site Tours with Manufacturing Lead | Fresno County**

EDC Attractions staff organized an itinerary for a prospective manufacturing client who is considering relocating their 100,000 square foot Southern California facility to Fresno County. The EDC involved representatives of the San Joaquin Valley Manufacturing Alliance to coordinate introductions to local suppliers like Commercial Plating, who can provide materials to support their supply chain needs.

Lastly, the EDC met with a potential developer/landlord, their broker and City of Fresno staff to propose a build-to-suit facility with an option to buy. The developer will be engaging the City of Fresno to determine timelines for an initial study and other requirements in accordance with CEQA.

The client has short-listed several properties for consideration in Fresno, Fowler and Reedley and once located, is estimated to create 130 jobs.

### **Modular Smart Homes HQ | All**

The EDC team has been working with a prospective company and a local government entity to establish their company headquarters in Fresno and manufacture modular smart homes. The company would also look to place their homes throughout the county to alleviate the local housing crisis. Staff held multiple planning calls to facilitate a deal between the two organizations which could include elements of a low-cost lease, pre-orders, hiring commitments, and low-interest loans. Additionally, the company has committed to using Fresno Impact Economy's (formerly Second Office) Inclusive Community Scorecard. Negotiations are still ongoing between the company, government entity, and their board with a target opening date in November.

### **Central Valley Community Foundation - Council of Business Sponsors | City of Fresno**

The Central Valley Community Foundation invited the Fresno Impact Economy (formerly Second Office) team to present the current status to their Council of Business Sponsors. The EDC staff was joined by Katie Panella of Harvard Business School and Mike Grella of Grella Partnership Strategies, and formerly Amazon. Staff presented the current iteration of the Inclusive Community Scorecard that implements Harvard Business School's Impact Weighted Accounts for employment. Participants on the call were all interested in the Scorecard and some privately reached out to learn more and become involved in the development of the Scorecard.

### **Economic Development Administration Grants: Build Back Better Regional Challenge and Good Jobs Challenge | All**

The US Economic Development Administration (EDA) opened grant applications for the Build Back Better Regional Challenge (BBBRC) and Good Jobs Challenge at the end of July, and EDC Staff met with many partners in September to determine the EDC's role in applications for the two grants. Currently, the EDC is assisting the Central Valley Community Foundation with their BBBRC Phase 1 application (due October 19) focused on Ag Tech and the Fresno-Merced Future of Food Innovation Corridor. The EDC plans on submitting an application to the Good Jobs Challenge as the lead applicant centered on workforce development in the manufacturing sector along with ancillary sectors such as logistics, business services, and construction.

### **Central Valley Training Center Program | All**

The Central Valley Training Center completed its third cohort Friday, September 24, 2021. A total of 27 participants graduated after a 12-week pre-apprenticeship class with hands-on construction industry training. The participants were able to attend a job fair hosted by the Fresno County EDC with nine businesses in attendance seeking to hire for multiple positions reflecting their current training. The graduates showed a high level of enthusiasm and excitement and were ready to start their new journey in the construction industry. This cohort was the largest graduating class in the Central Valley Training Center Program and succeeded despite new obstacles this cohort presented.

### **NEO | All**

Fresno County EDC staff is currently working with High Performance Academy, LLC who are looking to start hiring again since the pandemic. High Performance Academy, LLC is currently looking to find two NEO candidates for their business and plans on opening up and adding new positions as well since business is once again booming!!! "High Performance Academy (HPA) is a youth soccer academy that offers many soccer programs for both youth and adult players. HPA offers classes, leagues, camps, personal training, homeschool programs, indoor soccer facility, recovery and repair labs, and also

specialized clinics to help with striking and more. HPA is located in Clovis! And is one of Central Valley's leading youth soccer programs!" HPA is excited and looking forward to working with Fresno County EDC and the NEO Program and making a difference in the workforce community.

**Other Activities**

July

Veterans Employment Committee   All	Kerman City Council Meeting   West Side Cities
Wake Up Clovis   City of Clovis	EDA 101 and American Rescue Plan Overview Webinar
Managing your small business through the pandemic Webinar   All	All
Clovis City Council Meeting   City of Clovis	Quarterly West Side Meeting   West Side Cities

**APPENDIX**

**Item 1**

**Clients and Businesses Contacted**

**Five Cities JPA**

**Fowler**

City of Fowler	GARCIA & SANCHEZ SMOG AND AUTO REPAIR	National Raisin Company Simonian Fruit Co.
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**Kingsburg**

City of Kingsburg Guardian Industries	Kingsburg Chamber of Commerce	Touch of Experience
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**Parlier**

City of Parlier	Haga's Automotive
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**Reedley**

City of Reedley Glamour Beauty Salon Hair and Nails Magallon's Roofing	New Image Salon Reedley Area Veterans Reedley Chamber of Commerce	Susie's daycare Willie's Cafe
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**Sanger**

Chevrolet Buick GMC of Sanger City of Sanger Fresno Fab-Tech, Inc.	JUST PRINT! Kings River Drilling LLC Sanger Chamber of Commerce	The Sanger Scene Western Camps, Inc.
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**Selma**

Bethel Lutheran Home Bomb Tacos and Beer City of Selma	Kery's Fashion Selma Chamber of Commerce	Wishy Washy
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**East Side Rural/Unincorporated**

Auberry Sawmill, Inc. Bradley and Sons Drilling	Christyal Plaques & Engraving	Poindexter Nut Co.
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**Metro**

## **Clovis**

A Mind Above, A  
Professional Psychology  
Corporation  
AK Beauty Bar  
AMA Management, Inc.  
Accounting America  
Affordable Site Model  
Ambitious Concepts dba  
Best Party Rentals  
Anlin Industries  
Artworkz  
Best Value Rentals, LLC  
Beyond Studios  
Biram Transport  
Bollywood Hollywood  
Threading  
Brix and Barrel  
CALBEC Group  
Circle Automotive  
City of Clovis  
Clovis Chamber of  
Commerce

Clovis Donuts  
Clovis Round Up.  
Cost Cutters Family Hair  
Salon  
Debra L Winegarden, PhD  
DBA Achievements  
Unlimited  
Dough Boys Pizzeria  
Generation Commercial Inc  
Gilbert K. Moran, M.D.  
F.A.C.O.G. INC.  
Goode Plumbing  
Graham Lelliott Kenpo -  
Central Valley Martial Arts  
Granite Mountain Stone  
Design  
Hookah & Cigarettes  
House of Pendragon  
IDLS Sierra Avenue, LLC dba  
Magnolia Crossing, LLC  
Jason Cuaderno Insurance  
Agent

Kemp BBQ  
Michael Angelo Custom  
Painting Inc  
Niacc-Avitech Technologies,  
Inc.  
Outdoor Environment -  
Underground Boring  
Systems, Inc.  
Pacific Martial Arts  
Postal Depot and Gifts  
Precision Plastics, Inc.  
Priced Right Market  
Snowflake Designs  
Steven's Bicycles  
Storage Brothers  
The Brioche Lady  
Valley Chrome Plating Inc  
Wawona Frozen Foods  
oOH La La

## **Fresno**

3 Blind Mice Window  
Coverings  
3 Ink Pro  
4 Seasons Nails and Spa  
5 Stones Open Door  
A Better Choice Preschool  
A Plus Financial Solutions  
A Sense of Place fine art  
gallery  
ALLIED GRAPE GROWERS  
AM Properties  
AVOIDING MEDIOCRITY  
Absolute Pest Control  
Al Abarquez - Self Employed  
Aladdin Food Products Inc  
Aladdin's Carpet Inc. dba  
ServiceMaster Advanced  
Alert-O-Lite  
Alfred & Renada Ford  
All Britten Plumbing Heating  
and Air Conditioning  
All Purpose Sports Training  
Allay Psychological Services  
Ally Carriers Inc.  
AmeriGuard Security  
Amir Sadaghiani DBA Activ  
Meals  
Ananta USA

Antaiuun Evans DBA  
Cleanup Man  
Aquatic Pool Service &  
Repair  
AsuNaro LLC  
Attentive Senior Care II, LLC  
Attentive Senior Care LLC  
Automotive Electronics  
Services, Inc.  
B&B Transport Inc  
Balanced Comfort LLC  
Baljeet Sidhu, MD  
Bedrosian Tile & Marble  
Benaddiction  
Best Tours and Travel  
Best Way Trucking  
Bitwise Industries  
Blue Sky Investment  
Holdings LLC  
Brett Cook Realty  
Brewery District  
Bridgette's Daycare  
Buttons and Bows Day Care  
CAL STATE MUFFLER AND  
BRAKE INC  
CCIS Insurance  
CEP: Commercial Electro  
Plating Inc.

Calburton  
Cali Fitness  
California Indoor Comfort  
Inc  
California Sierra Express  
California Teaching Fellows  
Foundation  
California Trophy  
Carey's Care Center  
Cedarbrook Memory Care  
Community  
CellPros  
Cencal Wingstop LLC  
Central California Inbound  
LLC. DBA Refined Journeys  
Central Fish Company  
Central Piers  
Central Valley BrickWorks  
Central Valley Community  
Sports Foundation  
Central Valley Immigrant  
Integration Collaborative -  
CVIC  
Central Valley Labels, Inc.  
Central Valley Machining  
Inc.  
Chicken King

Chinatown Fresno  
Foundation  
Christian Therapist On  
Demand  
City of Fresno  
Clark Family Residential dba  
Clark House  
Coffee Break Service, Inc.  
Cold Storage Technologies,  
Inc.  
Colorado Grill Fresno, Inc.  
Contemporary Services  
Corp.  
Copart  
D.V. Kap, Inc. dba Canaan  
Company  
DD's Bakery, Inc. dba DD's  
Bakery  
Deli Delicious Franchising  
Delray Tire and Retreading  
Diaz Financial Services, Inc  
Dodson Builders  
Construction Inc  
Downtown Fresno  
Partnership  
Duncan Enterprises  
Dynamic Coatings  
Incorporated  
E&J Gallo  
EDIT LLC  
EEZER PRODUCTS INC  
EXECUTIVE AUTO  
DETAILING, INC.  
EZ FIT MEALS, INC.  
EagleShield Pest Control  
Empire Express  
Engelmann Cellars  
Entertainment 360, LLC  
Environment Control  
Envision Unlimited LLC. dba  
Repeat Performance  
Consignment Superstore  
Eurofins Microbiology  
Laboratories, Inc.  
Evangelicals for Social  
Action/Love INC  
Excelsior America  
Exhibit Supply Company  
FRESNO COOPERATIVE  
RAISIN GROWERS, INC.  
Family Is Why, LLC  
Felix Automotive Repair  
Fig & Honey, LLC

First Health Medical Center  
First Pediatrics Medical  
Group  
First String Sports  
FitLife Fresno  
Floor and Decor  
Food 4 Thought LLC  
Forever Care, Inc.  
Fort Blossom Cafe Bar and  
Grill Inc  
Foundation Success  
Academy  
Free Bird Company  
FreshKO Produce  
Fresno Barber Shop Co.  
Fresno Beverage Company,  
Inc. dba Valley Wide  
Beverage  
Fresno Credit Bureau DBA  
Creditors Bureau USA  
Fresno Elite Car Wash  
Fresno Medical Center Inc.  
Fresno Plumbing & Heating,  
Inc.  
Fresno Reprographics  
Fresno Speed and Sport  
Frida Cafe  
Frontier Fastener  
Full Circle Brewing Company  
Garcia Party Rentals  
Gary McDonald Homes  
Gill and Sandhu, Inc. DBA  
Deli Delicious 17 - Jensen &  
Hwy 99  
Golden Cuts Barber Shop  
and Salon  
Golden State Woodworking  
Inc  
Goodwill Industries of San  
Joaquin Valley, Inc  
Greater Fresno Area  
Chamber of Commerce  
Hair N Motion  
Hamjot Singh DBA Hans  
Transport  
HandsOn Central California  
Haskins Residential Care  
Haute Hair Etc  
Helados La Tapatia  
Helia's Hair Design  
Holiday In Express & Suites  
Herndon Ave  
Hummus Republic

IFCO Systems US, LLC  
IPT, Inc.  
Ideal Care Centers, Inc.  
JC's Painting and Coating, Inc  
JD Food  
JETS TECH, LLC  
JJM Construction  
JLS Global Metro Security  
Jagdeep Singh Insurance  
Agency Inc.  
Jay Homes Inc.  
Johanson Transportation  
Service  
KYJO Enterprises Group  
Home  
Katch Environmental  
LABEL MASTERS INC  
La Carreta Mexican Food  
LandDesign Consulting  
Las Mananitas  
Law Offices of Gary J. Hill  
Law Offices of Jeremy K.  
Lusk, Inc  
Law Offices of Paul M Smith  
II  
Leamon Business Services,  
Inc.  
Lenity Solutions, LLC  
Leon's Cleaning Services  
Lily's Cafe  
Linda Your Travelmaker  
Lion Realtors  
Live Again Fresno  
London Properties - Fresno  
Los Gallos Taqueria  
Lu Kitchen & Bath Inc. DBA  
Lu Granite & Cabinet Inc.  
MAYFIELD WELDING, INC.  
MESA VERDE TRADING CO.,  
INC.  
Mabel's Kitchen  
Made for Them  
Majestic Sounds  
Mann Trucking  
McMillan Consulting  
Mcwealth Care Inc  
Mittal Gastroenterology &  
Rheumatology  
Modernist  
Monif Market  
Monster City Studios  
Moto Deli  
Nations Roof West, LLC.

Neighborhood Thrift  
Netafim USA  
Nevera Juice Bar  
Nichol's Research  
Nicholas Orme Family  
Medicine  
Ohana Pantry  
Olympic Property Services  
Oro Financial of Ca, Inc  
Osso Good Company  
Overhead Door Company of  
Fresno  
PACE Medical Billing and  
Technologies  
PACKAGING CONCEPTS LLC  
PB Loader Corporation  
Pair O' Dice Hair Parlor  
Pana Pacific Shipping  
Panaderia Vista Hermosa  
Papa Murphy's Pizza  
Pappy's Fine Foods  
Param Foggora dba Clear  
Vision Medical Center  
Party City  
Paul's Catering  
Pismo's Coastal Grill  
Pita Grill  
Protec Digital Video Security  
Quail State  
Quality Car Detailing  
R M King Co  
RH Community Builders LP  
RPS Food Service  
RX Auto and Truck Repair  
Rare Earth Coffee  
Raw Fresno  
Renew Auto Body and Paint  
Rocky Mountain Chocolate  
Factory  
Rubber Soul Bicycles Inc  
S&S Casino Chairs Inc

### **Metro Unincorporated**

Malaga Power, LLC

### **Coalinga**

China One Express  
City of Coalinga  
Coalinga Chamber of  
Commerce

SAM'S PARTY RENTAL  
SMB West Vans  
SMS Services Inc.  
Sam's Burger  
Sandys Place LLC  
Scissor Hands  
Sierra Business Services, Inc.  
Sierra Garage Door Repair  
Service  
Sierra HR Partners, Inc.  
Singh Ahluwalia LLC dba  
Singh Ahluwalia Immigration  
Law Firm  
Solar Negotiators Inc.  
South East Fresno  
Community Development  
Association  
Southeast Fresno Child  
Development Center  
Spruce Multispecialty Group  
Steam Cleaners Inc.  
Stitch Master Embroidery  
Stockroom Picks & Picked  
Floristry  
StoutPower Consulting, LLC  
Streamline CPA  
Student Nest  
SunnySkys Smog  
Superior Machine Works,  
Inc.  
Tagua Fair Trade  
Tailored Customs  
Talons Landscape Inc.  
Temika Trina Jacobs DBA  
Karen's House  
Tempest Technology  
Corporation  
Tent City Canvas House  
The Brownie Baker, Inc  
The Gold Hut  
The Light-House

Solitary Cellars

### **West Side**

Feed Store Supply  
Former K-Mart Property -  
Redevelopment  
Image Beauty Salon

The Loving Hut  
The Palms  
Thomas Cuisine  
Tornino's Banquets, Inc.  
Twilight Haven  
Unique USA, Inc. dba Unique  
Looms  
United Conservatory of  
Music  
Universal Meditech Inc.  
Universal Metal Solutions,  
LLC  
VDS Peltola Inc. dba Valley  
Document Solution  
VIPL Global Inc DBA Central  
Valley Auto Glass  
Valley Adult Day Health Care  
Valley Air Conditioning &  
Repair  
Valley Protein  
Valley Vanguard Properties  
Inc  
Valley Workforce  
Compliance and Training  
Vigilant Private Security, Inc.  
WESTSIDE SELF SERVICE  
AUTO DISMANTLERS I  
West Coast Tires  
West Fresno Health Care  
Coalition, Inc. dba West  
Fresno Family Resource  
Center  
WestRock  
Westwood BBQ Spice Co  
Wheel King  
WinnCompanies  
Witness Smog  
Yosemite Ranch  
iPull-uPull Auto Parts

Vesolaya Garden

SW Brew  
The Salty Pickle

**Firebaugh**

Buster Enterprises dba  
Firebaugh Pizza

Buttonwillow Warehouse  
Company - Firebaugh  
City of Firebaugh

Firebaugh Hardware Co.  
Firebaugh Restaurant  
Firebaugh Tire

**Huron**

City of Huron

The LEAP institute

**Kerman**

Anthony's Laser Leveling  
Buttonwillow Warehouse  
Company - Kerman  
California Manufacturing  
and Engineering - Industrial  
BOOM Division

City of Kerman  
Giles Paving  
KAMM AVENUE  
PROCESSING PLANT (KAPP)  
Kerman Chamber of  
Commerce

MJ Avila Company  
Mid Valley Disposal  
Ruiz Daycare  
Sebastian (Kerman)  
Studio 22

**Mendota**

Antojitos Guanacos -  
Mendota  
AutoZone - Mendota

City of Mendota  
Di Amici's Coffee Shop  
Mendota Smog and Repair

Ramon's Tire & Auto Service,  
Inc.

**San Joaquin**

Circle K - San Joaquin  
City of San Joaquin

Freedom Automotive  
Ramirez Restaurant

San Joaquin Valley Chamber  
of Commerce

**West Side Rural/Unincorporated**

Genesis Master of Events  
Gregorio Ranch  
Linmore LED Labs, Inc.

Sequoia Homes  
Southwest Transportation  
Agency

True Organic Products, Inc.  
Valley Family Market