

**A G R E E M E N T**

THIS AGREEMENT ("Agreement") is made and entered into this 21st day of Sept., 2021 ("Effective Date"), by and between the COUNTY OF FRESNO, a political subdivision of the State of California, ("COUNTY"), and Cook's Communications Corp., a California corporation, whose address is 160 N. Broadway, Fresno Ca 93701, ("CONTRACTOR").

**W I T N E S S E T H:**

WHEREAS, COUNTY desires to obtain vehicle upfitting and maintenance and repair of equipment installed by CONTRACTOR for the Sheriff-Coroner-Public Administrator ("Sheriff") and Internal Services Department ("ISD"), (referred to individually as "COUNTY Department" or collectively as "COUNTY Departments");

WHEREAS, COUNTY has contacted vendors throughout the State who provide specialized law enforcement upfitting services, and only one vendor met the requirements of COUNTY;

WHEREAS, CONTRACTOR is the only local vendor providing vehicle upfitting and maintenance and repair of installed; and

WHEREAS, CONTRACTOR hereby represents that it is professionally capable of performing the services called for by this Agreement, and COUNTY desires to engage the services of CONTRACTOR.

NOW, THEREFORE, in consideration of the mutual covenants, terms and conditions herein contained, the parties hereto agree as follows:

**1. OBLIGATIONS OF THE CONTRACTOR**

A. CONTRACTOR agrees to provide all labor, materials, and equipment to upfit vehicles when requested by COUNTY Departments. At the time a COUNTY Department requests vehicle upfitting, COUNTY Department shall detail in writing the changes/additions that need to be made to each individual vehicle. The changes and parts necessary to upfit a vehicle may change depending on the particular make, model, and year of the vehicle, as well as the COUNTY Department's intended use for the vehicle (i.e., patrol vehicle, undercover vehicle). Examples of parts necessary to upfit a current Chevrolet Tahoe Patrol K9 Unit, Ford FPI Utility Patrol Unit, and a Chevrolet Tahoe Patrol Unit are attached as Exhibit B, marked as quotation numbers 10904, 10905 and 10906, respectively.

1 B. Additionally, CONTRACTOR shall provide all labor, materials, and equipment to provide  
2 maintenance and repair services for the equipment installed in COUNTY Department vehicles by  
3 CONTRACTOR. Repairs will be completed, and the vehicle returned to the COUNTY Department, not  
4 later than 24 hours after the vehicle is provided to CONTRACTOR for repair.

5 C. Nothing herein is intended to create, nor shall it be construed as creating, an exclusive  
6 arrangement with CONTRACTOR. This Agreement shall not restrict COUNTY from obtaining these same  
7 or like goods and/or services from other entities or sources.

8 D. All equipment provided by CONTRACTOR must be guaranteed to operate in accordance  
9 with acceptable current industry standards.

10 E. CONTRACTOR shall pick up and deliver vehicles to the requesting COUNTY Department  
11 at the COUNTY Department's request.

12 F. CONTRACTOR shall provide warranty service for Federal Signal and JVC Kenwood  
13 products.

14 G. CONTRACTOR must be able to complete two (2) full builds, (completed vehicle, ready  
15 for service), or four (4) partial builds (partially completed vehicle, not ready for service), per week.

16 2. OBLIGATIONS OF THE COUNTY

17 A. COUNTY shall compensate CONTRACTOR as provided in Section 5 of this  
18 Agreement.

19 B. COUNTY shall participate with CONTRACTOR in an annual inventory review of  
20 products.

21 3. TERM

22 The term of this Agreement shall be for a period of three (3) years, commencing retroactively on  
23 August 1, 2021, through and including July 31, 2024. This Agreement may be extended for two (2)  
24 additional consecutive twelve (12) month periods upon written approval of both parties no later than thirty  
25 (30) days prior to the first day of the next twelve (12) month extension period. The Fresno County Sheriff or  
26 his or her designee is authorized to execute such written approval on behalf of COUNTY based on  
27 CONTRACTOR'S satisfactory performance.

28 4. TERMINATION

1           A.     Non-Allocation of Funds - The terms of this Agreement, and the services to be  
2 provided hereunder, are contingent on the approval of funds by the appropriating government agency.  
3 Should sufficient funds not be allocated, the services provided may be modified, or this Agreement  
4 terminated, at any time by giving the CONTRACTOR thirty (30) days advance written notice.

5           B.     Breach of Contract - The COUNTY may immediately suspend or terminate this  
6 Agreement in whole or in part, where in the determination of the COUNTY there is:

- 7                   1)     An illegal or improper use of funds;
- 8                   2)     A failure to comply with any term of this Agreement;
- 9                   3)     A substantially incorrect or incomplete report submitted to the COUNTY;
- 10                  4)     Improperly performed service.

11           In no event shall any payment by the COUNTY constitute a waiver by the COUNTY of any breach  
12 of this Agreement or any default which may then exist on the part of the CONTRACTOR. Neither shall such  
13 payment impair or prejudice any remedy available to the COUNTY with respect to the breach or default.  
14 The COUNTY shall have the right to demand of the CONTRACTOR the repayment to the COUNTY of any  
15 funds disbursed to the CONTRACTOR under this Agreement, which in the judgment of the COUNTY were  
16 not expended in accordance with the terms of this Agreement. The CONTRACTOR shall promptly refund  
17 any such funds upon demand.

18           C.     Without Cause - Under circumstances other than those set forth above, this  
19 Agreement may be terminated by COUNTY by giving thirty (30) days advance written notice of an  
20 intention to terminate to CONTRACTOR.

21           5.     COMPENSATION/INVOICING:

22           A.     COUNTY agrees to pay CONTRACTOR for all equipment and parts installed by  
23 CONTRACTOR when upfitting a vehicle upon written request by COUNTY. Equipment and parts shall be  
24 priced as follows:

- 25                   1)     A thirty-five percent (35%) discount from manufacturer's current model year  
26 published price list will be provided on purchases of all items from both Federal Signal and JVC Kenwood  
27 Communications.
- 28                   2)     A twenty percent (20%) discount from manufacturer's current model year

published price list will be provided on purchases of all items from Troy Products.

3) A fifteen percent (15%) discount from manufacturer's current model year published price list will be provided on purchases of all items from both Setina and Pro-Gard.

4) A twenty percent (20%) discount from manufacturer's current model year published price list will be provided on purchases of all items from Havis Products.

5) A twenty percent (20%) discount from manufacturer's current model year published price list will be provided on purchases of all items from Tuffy Products.

6) A twenty percent (20%) discount from manufacturer's current model year published price list will be provided on purchases of all items from Santa Cruz Gun Locks Products.

7) Additional quantity discounts may apply at time of purchase of any equipment and parts.

B. COUNTY shall pay CONTRACTOR for actual labor to upfit a vehicle or to maintain or repair equipment and parts installed by CONTRACTOR at an hourly rate not to exceed \$125.00 per hour. Labor for standard patrol vehicle upfitting shall not exceed 26 billable hours, and therefore, the cost for standard patrol vehicle upfitting shall not exceed \$3,250.00. CONTRACTOR shall not charge a pick-up or delivery fee.

C. CONTRACTOR shall submit monthly invoices in triplicate to COUNTY on a monthly basis for the services provided under this Agreement. Invoices will include an itemized description of services performed with contract billing price, purchase order/contract number, date of service, invoice number, billing period, and amount. Invoices will be mailed to the County Department which requested the services at the addresses listed below:

Fresno County Sheriff's Office  
Attn: Business Office  
2200 Fresno Street, P.O. Box 1788  
Fresno, CA 93721

ISD-Fleet Services  
4551 E. Hamilton  
Fresno, CA. 93702

Payments will be made to CONTRACTOR within 45 days of receipt and verification of invoices.

Payments will be mailed to:

Cook's Communications  
160 North Broadway  
Fresno, CA. 93701

D. In no event shall compensation paid for services performed under this Agreement exceed One Million-Two Hundred Thousand Dollars (\$1,200,000) per year, or Six Million Dollars (\$6,000,000.00) during the potential sixty (60) month term of this Agreement, consisting of One Million Dollars (\$1,000,000) allocated to ISD, and Five Million Dollars (\$5,000,000) allocated to Sheriff. It is understood that all expenses incidental to CONTRACTOR's performance of services under this Agreement shall be borne by CONTRACTOR.

6. INDEPENDENT CONTRACTOR: In performance of the work, duties and obligations assumed by CONTRACTOR under this Agreement, it is mutually understood and agreed that CONTRACTOR, including any and all of the CONTRACTOR'S officers, agents, and employees will at all times be acting and performing as an independent contractor, and shall act in an independent capacity and not as an officer, agent, servant, employee, joint venturer, partner, or associate of the COUNTY. Furthermore, COUNTY shall have no right to control or supervise or direct the manner or method by which CONTRACTOR shall perform its work and function. However, COUNTY shall retain the right to administer this Agreement so as to verify that CONTRACTOR is performing its obligations in accordance with the terms and conditions thereof.

CONTRACTOR and COUNTY shall comply with all applicable provisions of law and the rules and regulations, if any, of governmental authorities having jurisdiction over matters the subject thereof.

Because of its status as an independent contractor, CONTRACTOR shall have absolutely no right to employment rights and benefits available to COUNTY employees. CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, CONTRACTOR shall be solely responsible and save COUNTY harmless from all matters relating to payment of CONTRACTOR'S employees, including compliance with Social Security withholding and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, CONTRACTOR may be providing services to others unrelated to the COUNTY or to this Agreement.

7. MODIFICATION: Any matters of this Agreement may be modified from time to time by the written consent of all the parties without, in any way, affecting the remainder.

8. NON-ASSIGNMENT: Neither party shall assign, transfer or sub-contract this Agreement nor their rights or duties under this Agreement without the prior written consent of the other party.

9. HOLD HARMLESS: CONTRACTOR agrees to indemnify, save, hold harmless, and at COUNTY'S request, defend the COUNTY, its officers, agents, and employees from any and all costs and expenses (including attorney's fees and costs), damages, liabilities, claims, and losses occurring or resulting to COUNTY in connection with the performance, or failure to perform, by CONTRACTOR, its officers, agents, or employees under this Agreement, and from any and all costs and expenses (including attorney's fees and costs), damages, liabilities, claims, and losses occurring or resulting to any person, firm, or corporation who may be injured or damaged by the performance, or failure to perform, of CONTRACTOR, its officers, agents, or employees under this Agreement.

The provisions of this Section 9 shall survive termination of this Agreement.

10. INSURANCE

Without limiting the COUNTY's right to obtain indemnification from CONTRACTOR or any third parties, CONTRACTOR, at its sole expense, shall maintain in full force and effect, the following insurance policies or a program of self-insurance, including but not limited to, an insurance pooling arrangement or Joint Powers Agreement (JPA) throughout the term of the Agreement:

A. Commercial General Liability

Commercial General Liability Insurance with limits of not less than Two Million Dollars (\$2,000,000.00) per occurrence and an annual aggregate of Four Million Dollars (\$4,000,000.00). This policy shall be issued on a per occurrence basis. COUNTY may require specific coverages including completed operations, products liability, contractual liability, Explosion-Collapse-Underground, fire legal liability or any other liability insurance deemed necessary because of the nature of this contract.

B. Automobile Liability

Comprehensive Automobile Liability Insurance with limits of not less than One Million Dollars (\$1,000,000.00) per accident for bodily injury and for property damages. Coverage should include any auto used in connection with this Agreement.

1 C. Professional Liability

2 If CONTRACTOR employs licensed professional staff, (e.g., Ph.D., R.N., L.C.S.W., M.F.C.C.) in  
3 providing services, Professional Liability Insurance with limits of not less than One Million Dollars  
4 (\$1,000,000.00) per occurrence, Three Million Dollars (\$3,000,000.00) annual aggregate.

5 D. Worker's Compensation

6 A policy of Worker's Compensation insurance as may be required by the California Labor  
7 Code.

8 Additional Requirements Relating to Insurance

9 CONTRACTOR shall obtain endorsements to the Commercial General Liability insurance naming  
10 the County of Fresno, its officers, agents, and employees, individually and collectively, as additional  
11 insured, but only insofar as the operations under this Agreement are concerned. Such coverage for  
12 additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained  
13 by COUNTY, its officers, agents and employees shall be excess only and not contributing with insurance  
14 provided under CONTRACTOR's policies herein. This insurance shall not be cancelled or changed without  
15 a minimum of thirty (30) days advance written notice given to COUNTY.

16 CONTRACTOR hereby waives its right to recover from COUNTY, its officers, agents, and  
17 employees any amounts paid by the policy of worker's compensation insurance required by this  
18 Agreement. CONTRACTOR is solely responsible to obtain any endorsement to such policy that may be  
19 necessary to accomplish such waiver of subrogation, but CONTRACTOR's waiver of subrogation under  
20 this paragraph is effective whether or not CONTRACTOR obtains such an endorsement.

21 Within Thirty (30) days from the date CONTRACTOR signs and executes this Agreement,  
22 CONTRACTOR shall provide certificates of insurance and endorsement as stated above for all of the  
23 foregoing policies, as required herein, to the County of Fresno, (Name and Address of the official who will  
24 administer this contract), stating that such insurance coverage have been obtained and are in full force; that  
25 the County of Fresno, its officers, agents and employees will not be responsible for any premiums on the  
26 policies; that for such worker's compensation insurance the CONTRACTOR has waived its right to recover  
27 from the COUNTY, its officers, agents, and employees any amounts paid under the insurance policy and  
28 that waiver does not invalidate the insurance policy; that such Commercial General Liability insurance

names the County of Fresno, its officers, agents and employees, individually and collectively, as additional insured, but only insofar as the operations under this Agreement are concerned; that such coverage for additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained by COUNTY, its officers, agents and employees, shall be excess only and not contributing with insurance provided under CONTRACTOR's policies herein; and that this insurance shall not be cancelled or changed without a minimum of thirty (30) days advance, written notice given to COUNTY.

In the event CONTRACTOR fails to keep in effect at all times insurance coverage as herein provided, the COUNTY may, in addition to other remedies it may have, suspend or terminate this Agreement upon the occurrence of such event.

All policies shall be issued by admitted insurers licensed to do business in the State of California, and such insurance shall be purchased from companies possessing a current A.M. Best, Inc. rating of A FSC VII or better.

11. AUDITS AND INSPECTIONS: The CONTRACTOR shall at any time during business hours, and as often as the COUNTY may deem necessary, make available to the COUNTY for examination all of its records and data with respect to the matters covered by this Agreement. The CONTRACTOR shall, upon request by the COUNTY, permit the COUNTY to audit and inspect all of such records and data necessary to ensure CONTRACTOR'S compliance with the terms of this Agreement.

If this Agreement exceeds ten thousand dollars (\$10,000.00), CONTRACTOR shall be subject to the examination and audit of the California State Auditor for a period of three (3) years after final payment under contract (Government Code Section 8546.7).

12. NOTICES: The persons and their addresses having authority to give and receive notices under this Agreement include the following:

COUNTY  
COUNTY OF FRESNO  
Sheriff's Business Office  
2200 Fresno Street  
Fresno, Ca 93721

CONTRACTOR  
Cook's Communications Corp.  
160 N. Broadway  
Fresno, Ca 93701

All notices between the COUNTY and CONTRACTOR provided for or permitted under this Agreement must be in writing and delivered either by personal service, by first-class United States mail, by an overnight commercial courier service, or by telephonic facsimile transmission. A notice delivered by

1 personal service is effective upon service to the recipient. A notice delivered by first-class United States  
2 mail is effective three COUNTY business days after deposit in the United States mail, postage prepaid,  
3 addressed to the recipient. A notice delivered by an overnight commercial courier service is effective one  
4 COUNTY business day after deposit with the overnight commercial courier service, delivery fees prepaid,  
5 with delivery instructions given for next day delivery, addressed to the recipient. A notice delivered by  
6 telephonic facsimile is effective when transmission to the recipient is completed (but, if such transmission is  
7 completed outside of COUNTY business hours, then such delivery shall be deemed to be effective at the  
8 next beginning of a COUNTY business day), provided that the sender maintains a machine record of the  
9 completed transmission. For all claims arising out of or related to this Agreement, nothing in this section  
10 establishes, waives, or modifies any claims presentation requirements or procedures provided by law,  
11 including but not limited to the Government Claims Act (Division 3.6 of Title 1 of the Government Code,  
12 beginning with section 810).

13 13. GOVERNING LAW: Venue for any action arising out of or related to this  
14 Agreement shall only be in Fresno County, California.

15 The rights and obligations of the parties and all interpretation and performance of this Agreement  
16 shall be governed in all respects by the laws of the State of California.

17 14. DISCLOSURE OF SELF-DEALING TRANSACTIONS

18 This provision is only applicable if the CONTRACTOR is operating as a corporation (a for-profit  
19 or non-profit corporation) or if during the term of the agreement, the CONTRACTOR changes its status  
20 to operate as a corporation.

21 Members of the CONTRACTOR's Board of Directors shall disclose any self-dealing transactions  
22 that they are a party to while CONTRACTOR is providing goods or performing services under this  
23 agreement. A self-dealing transaction shall mean a transaction to which the CONTRACTOR is a party  
24 and in which one or more of its directors has a material financial interest. Members of the Board of  
25 Directors shall disclose any self-dealing transactions that they are a party to by completing and signing a  
26 Self-Dealing Transaction Disclosure Form, attached hereto as Exhibit A and incorporated herein by  
27 reference, and submitting it to the COUNTY prior to commencing with the self-dealing transaction or  
28 immediately thereafter.

1           15.           ELECTRONIC SIGNATURE: The parties agree that this Agreement may be  
2 executed by electronic signature as provided in this section. An "electronic signature" means any symbol or  
3 process intended by an individual signing this Agreement to represent their signature, including but not  
4 limited to (1) a digital signature; (2) a faxed version of an original handwritten signature; or (3) an  
5 electronically scanned and transmitted (for example by PDF document) of a handwritten signature. Each  
6 electronic signature affixed or attached to this Agreement (1) is deemed equivalent to a valid original  
7 handwritten signature of the person signing this Agreement for all purposes, including but not limited to  
8 evidentiary proof in any administrative or judicial proceeding, and (2) has the same force and effect as the  
9 valid original handwritten signature of that person. The provisions of this section satisfy the requirements of  
10 Civil Code section 1633.5, subdivision (b), in the Uniform Electronic Transaction Act (Civil Code, Division 3,  
11 Part 2, Title 2.5, beginning with section 1633.1). Each party using a digital signature represents that it has  
12 undertaken and satisfied the requirements of Government Code section 16.5, subdivision (a), paragraphs  
13 (1) through (5), and agrees that each other party may rely upon that representation. This Agreement is not  
14 conditioned upon the parties conducting the transactions under it by electronic means and either party may  
15 sign this Agreement with an original handwritten signature.

16           16.           ENTIRE AGREEMENT: This Agreement constitutes the entire agreement  
17 between the CONTRACTOR and COUNTY with respect to the subject matter hereof, and supersedes all  
18 previous Agreement negotiations, proposals, commitments, writings, advertisements, publications, and  
19 understanding of any nature whatsoever unless expressly included in this Agreement.

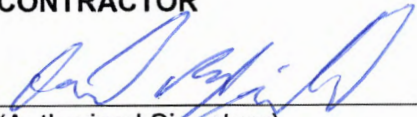
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1 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year  
2 first hereinabove written.

3  
4 **CONTRACTOR**

5   
6 (Authorized Signature)

7 DAVID BURGHFIELD

8 Print Name & Title

9 160 N BROADWAY

10 FRESNO CA 93701

11 Mailing Address  
12  
13  
14  
15  
16

**COUNTY OF FRESNO**

  
Steve Brandau, Chairman of the Board of  
Supervisors of the County of Fresno

**ATTEST:**

Bernice E. Seidel  
Clerk of the Board of Supervisors  
County of Fresno, State of California

17  
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28  
By: 

Deputy

**FOR ACCOUNTING USE ONLY:**

	Sheriff:	ISD - Fleet
Fund:	0001	1000
Subclass:	10000	10000 : 19000
ORG:	3111-3229	8910: 8911
Account:	8300: 7295	7205; 8300

## SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

*"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"*

The definition above will be utilized for purposes of completing this disclosure form.

### INSTRUCTIONS

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
  - a. The name of the agency/company with which the corporation has the transaction; and
  - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

Exhibit A

<b>(1) Company Board Member Information:</b>			
<b>Name:</b>		<b>Date:</b>	
<b>Job Title:</b>			
<b>(2) Company/Agency Name and Address:</b>			
<b>(3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to):</b>			
<b>(4) Explain why this self-dealing transaction is consistent with the requirements of Corporations Code 5233 (a):</b>			
<b>(5) Authorized Signature</b>			
<b>Signature:</b>		<b>Date:</b>	



Exhibit "B"

# Estimate

160 North Broadway  
Fresno, CA 93701-1592

Customer No.: FRESOSCOSHERIF

Quote No.: 10904

Phone: (559) 233-8818

(559) 268-8506

Quote To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

'22 CHEVY TAHOE  
\*\*\*K9 PATROL\*\*\*  
UNIT#

1	K9-C26	Havis Standard K9 Transport fits '21 Chevy Tahoe	3197.00	3197.00
1	F3	K9 Deployment and Heat Alert System w/Pager	1152.00	1152.00
1	K9-A-104	Havis 10" Fan Kit	400.00	400.00
1	SI-340TK06	Secure Idle	153.00	153.00
1	ALGT53PFOB-D-CAL2PKG	FS Allegiant 53" CAL2 LB, Pathfinder 17 button, OBD Red/Blue domes, package.	2726.00	2726.00
2	416910-W	FS Corner LED System White	71.00	142.00
2	416910-R	FS Corner LED System Red	71.00	142.00
6	MPS62U-RB	Fed Sig Micropulse Light Dual Color Red/Blue	101.00	606.00
1	MPS645	Cooks Custom 45deg Bracket for MicroPulse 6 Head (Pair)	30.00	30.00
1	NX-5700BK	Kenwood 50 watt, 1024CH 136-174MHz, RF Deck 3 Year Warranty	478.00	478.00
1	NX-5800BK	Kenwood 50 watt, 1024CH 450-520MHz, RF Deck 3 Year Warranty	478.00	478.00
2	KWD-5004MR	Kenwood License Key for Multiple RF Decks	0.00	0.00
2	KWD-5100CV	Kenwood P25 Conventional License Key	374.00	748.00

Thank You



160 North Broadway  
Fresno, CA 93701-1592

Phone: (559) 233-8818

(559) 268-8506

# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10904

Quote To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount
1	5FMM-MR	Kenwood NX5000 Dual Deck Single Head Dual Speaker Remote Mount Kit	828.00	828.00
1	MMSU-1	Magnetic Mic Conversion Kit	35.00	35.00
2	ROOF-FT-NITI	Stico Flexi-Whip Antenna 136mhz-1ghz. Includes coax.	85.00	170.00
2	RFU505ST	PL259 For RG58	5.00	10.00
1	CC-A-S12	Troy 12" Adjustable Console	353.00	353.00
1	FM-21TH	Troy Floor Mount fits Standard & Wide Body Console fits '21 Chevy Tahoe	0.00	0.00
1	AC-BH95	Dual Cup Holders	41.00	41.00
1	CM-UMNT-SA-LED	Troy U-Mount Swing Arm	254.00	254.00
1	14.0553	Sho-Me 12v outlet (3 Plug)	29.00	29.00
1	GM-SGRF-MNT	Troy Dual Weapon Rack Adjustable. No Locks	229.00	229.00
1	SC-6	Santa Cruz Universal Gun Lock for Extra Large Weapons. Specify Key Type. Old p/n SC5-XL	141.00	141.00
1	SC-1	Gun lock for 870	86.00	86.00
1	G5021UT-V	ProGard Weapon Rack 870 w/ Pistol Grip & Side Saddle	311.00	311.00
1	WS-21TH-R-SET	Troy Cargo Area DS & PS Window Barrier Set fits '21 Chevy Tahoe	167.00	167.00
1	WS-21TH-HATCH	Troy Window Barrier	134.00	134.00

Thank You



160 North Broadway  
Fresno, CA 93701-1592

Phone: (559) 233-8818

(559) 268-8506

# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10904

Quote To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

		Rear Hatch fits '21 Chevy Tahoe		
1	AC-TP-E-TRAY	Troy Equipment Tray 43"w 6.5"d 18"h fits '21 Chevy Tahoe	405.00	405.00
1	BK2124TAH21	Setina PB450L2 Bumper 2 Micropulse Ultra Lights fits '21 Chevy Tahoe	701.00	701.00
1	7615B	Blue Seas Solenoid/Timer. 120amp 12vdc	118.00	118.00
1	5029	12 Circuit Water Resistant Fuse Block w/Cover	38.00	38.00
1	5029 TAH MNT	Mounting Bracket for 5029 Fuse Block. Fits Chevy Tahoe	30.00	30.00
1	MATERIALSFEE3	Installation Material Bundle	200.00	200.00
31.000	LAISREG	Shop Installation 2022 Tahoe Patrol Build K9 Unit  UNIT# 2022 Chevy Tahoe Lic# Vin#*  Mileage-	125.00	3875.00

Subtotal 18407.00

Sales tax @ 8.35000% 1213.42

Total 19620.42

We appreciate your continued patronage

Thank You



Exhibit "B"

# Estimate

160 North Broadway  
Fresno, CA 93701-1592

Customer No.: FRESCOSHERIF

Quote No.: 10905

Phone: (559) 233-8818

(559) 268-8506

Quote To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

		'22 FORD FPI-U PATROL BUILD **UNIT#****		
1	ALGT53PFOBD-CAL2PKG	FS Allegiant 53" CAL2 LB, Pathfinder 17 button, OBD Red/Blue domes, package.	2726.00	2726.00
2	416910-W	FS Corner LED System White	71.00	142.00
2	416910-R	FS Corner LED System Red	71.00	142.00
1	416900-VHB	Fed Sig No Drill Mount fits '20 FPI Utility w/Std Headlight	9.75	9.75
2	MPS62U-RB	Fed Sig Micropulse Light Dual Color Red/Blue	101.00	202.00
1	MPS645	Cooks Custom 45deg Bracket for MicroPulse 6 Head (Pair)	30.00	30.00
1	NX-5700BK	Kenwood 50 watt, 1024CH 136-174MHz, RF Deck 3 Year Warranty	478.00	478.00
1	NX-5800BK	Kenwood 50 watt, 1024CH 450-520MHz, RF Deck 3 Year Warranty	478.00	478.00
2	KWD-5004MR	Kenwood License Key for Multiple RF Decks	0.00	0.00
2	KWD-5100CV	Kenwood P25 Conventional License Key	374.00	748.00
1	5FMM-MR	Kenwood NX5000 Dual Deck Single Head Dual Speaker Remote Mount Kit	828.00	828.00
2	ROOF-FT-NITI	Stico Flexi-Whip Antenna	85.00	170.00

Thank You



160 North Broadway  
Fresno, CA 93701-1592

Phone: (559) 233-8818

(559) 268-8506

# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10905

Quote To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

		136mhz-1ghz. Includes coax.		
2	RFU505ST	PL259 For RG58	5.00	10.00
1	CC-20FDUV-22	Troy 22" Console fits '20 FPI Utility	350.00	350.00
1	AC-INBHG	Troy 4" Dual Beverage Holder	41.00	41.00
1	CM-UMNT-SA-LED	Troy U-Mount Swing Arm	254.00	254.00
1	GM-SGRF-MNT	Troy Dual Weapon Rack Adjustable. No Locks	229.00	229.00
1	SC-6	Santa Cruz Universal Gun Lock for Extra Large Weapons. Specify Key Type. Old p/n SC5-XL	141.00	141.00
1	SC-1	Gun lock for 870	86.00	86.00
1	G5021UT-V	ProGard Weapon Rack 870 w/ Pistol Grip & Side Saddle	311.00	311.00
1	TP-E-SL3-US-SS	Universal Sedan Partition 1/2 Mesh Vinyl Dipped 1/2 Poly Card	689.00	689.00
1	SAB-20-FDUV-BB	Troy Partition Mount Kit fits '20 FPI Utility	0.00	0.00
1	KP-UV20-DAP-SS	Troy Kick Panel fits '20 FPI Utility	149.00	149.00
1	CP-UV20-CARGO	Troy Utility Cargo Mount w/Gas Shocks fits '20 FPI Utility	617.00	617.00
1	AC-UV20-R-SET	Troy Cargo Area Window Barriers fits '20 FPI Utility	146.00	146.00

Thank You



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Fresno, CA 93701-1592

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# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10905

Quote To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount
1	AC-20-UV-HATCH	Troy Rear Window Barrier fits '20 FPI Utility	112.00	112.00
1	BK2124ITU20	Setina PB450L2 Bumper 2 Micropulse Ultra Lights fits '20 FPI Utility	701.00	701.00
1	PK0123ITU202ND	Setina 12vs Rear Partition Fits '20 FPI Utility w/Stock Seat	416.00	416.00
1	QK2316ITU20	Setina C/P Belt Transfer Kit fits '20 FPI Utility Req's #12 Rear Partition	356.00	356.00
1	WK0595ITU20	Setina Poly Window Barriers fits '20 FPI Utility	246.00	246.00
1	ECVDMLTAL00	Sound Off Signal Universal Dome Light Red/White Selectable	88.00	88.00
1	5029	12 Circuit Water Resistant Fuse Block w/Cover	38.00	38.00
1	5029 FPI MNT BRKT	Mounting Bracket for 5029 Fuse Block. Fits '13 FPI Utility	30.00	30.00
1	MMSU-1	Magnetic Mic Conversion Kit	35.00	35.00
2	5080	Relay	12.00	24.00
1	7615B	Blue Seas Solenoid/Timer. 120amp 12vdc	118.00	118.00
1	CB185-150	Bussman 150amp Resettable Circuit Breaker	35.00	35.00
1	MATERIALSFEE3	Installation Material Bundle	200.00	200.00
26.000	LAISSREG	Shop Installation FPI Utility Patrol Car	125.00	3250.00

Thank You



160 North Broadway  
Fresno, CA 93701-1592

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# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10905

Quote To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

1.000	LAISREG	Shop Installation of alarm if not equipped	125.00	125.00
1	FLRSBA	Flash Logic All In One Remote Start w/Data Bus	150.00	150.00
1	ADSTHRFM8	Ford FM8 T Harness Kit	30.00	30.00
2	PE5BZ	Prestige 5 Button Transmitter (Pair)	50.00	100.00
Unit#				
'22 FPI Utility				
Lic# Vin#*				
Mileage-				

Subtotal 15030.75

Sales tax @ 8.35000% 970.75

Total 16001.50

We appreciate your continued patronage

Thank You



Exhibit "B"

# Estimate

160 North Broadway  
Fresno, CA 93701-1592

Customer No.: FRESCOSHERIF

Quote No.: 10906

Phone: (559) 233-8818

(559) 268-8506

Quote To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**

Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

**\*\*22 TAHOE PATROL\*\***  
**\*\*\*\*\*UNIT#\*\*\*\*\***

1	ALGT53PFOB-D-CAL2PKG	FS Allegiant 53" CAL2 LB, Pathfinder 17 button, OBD Red/Blue domes, package.	2726.00	2726.00
2	416910-W	FS Corner LED System White	71.00	142.00
2	416910-R	FS Corner LED System Red	71.00	142.00
2	MPS62U-RB	Fed Sig Micropulse Light Dual Color Red/Blue	101.00	202.00
1	MPS645	Cooks Custom 45deg Bracket for MicroPulse 6 Head (Pair)	30.00	30.00
1	NX-5700BK	Kenwood 50 watt, 1024CH 136-174MHz, RF Deck 3 Year Warranty	478.00	478.00
1	NX-5800BK	Kenwood 50 watt, 1024CH 450-520MHz, RF Deck 3 Year Warranty	478.00	478.00
2	KWD-5004MR	Kenwood License Key for Multiple RF Decks	0.00	0.00
2	KWD-5100CV	Kenwood P25 Conventional License Key	374.00	748.00
1	5FMM-MR	Kenwood NX5000 Dual Deck Single Head Dual Speaker Remote Mount Kit	828.00	828.00
1	MMSU-1	Magnetic Mic Conversion Kit	35.00	35.00
2	ROOF-FT-NITI	Stico Flexi-Whip Antenna 136mhz-1ghz. Includes coax.	85.00	170.00

Thank You



160 North Broadway  
Fresno, CA 93701-1592

Phone: (559) 233-8818

(559) 268-8506

# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10906

Quote To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone: (559) 488-3385

Fax: (559) 488-3699

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount
2	RFU505ST	PL259 For RG58	5.00	10.00
1	CC-A-S12	Troy 12" Adjustable Console	353.00	353.00
1	FM-21TH	Troy Floor Mount fits Standard & Wide Body Console fits '21 Chevy Tahoe	0.00	0.00
1	AC-BH95	Dual Cup Holders	41.00	41.00
1	CM-UMNT-SA-LED	Troy U-Mount Swing Arm	254.00	254.00
1	14.0553	Sho-Me 12v outlet (3 Plug)	29.00	29.00
1	GM-SGRF-MNT	Troy Dual Weapon Rack Adjustable. No Locks	229.00	229.00
1	SC-6	Santa Cruz Universal Gun Lock for Extra Large Weapons. Specify Key Type. Old p/n SC5-XL	141.00	141.00
1	SC-1	Gun lock for 870	86.00	86.00
1	G5021UT-V	ProGard Weapon Rack 870 w/ Pistol Grip & Side Saddle	311.00	311.00
1	TP-E-SL3-FS-SS	Universal FullSize Partition 1/2 Mesh Vinyl 1/2 Poly Carb	716.00	716.00
1	PM-21TH	Trpy Partition Mount fits '21 Chevy Tahoe	0.00	0.00
1	KP-21TH-SS	Troy Kick Panel w/Foot Pockets fits '21 Chevy Tahoe	165.00	165.00
1	WS-21TH-R-SET	Troy Cargo Area DS & PS Window Barrier Set fits '21 Chevy Tahoe	167.00	167.00
1	WS-21TH-HATCH	Troy Window Barrier Rear Hatch	134.00	134.00

Thank You



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Fresno, CA 93701-1592

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# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10906

Quote To: **County of Fresno**  
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Fax: (559) 488-3699

Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

		fits '21 Chevy Tahoe		
1	AC-TP-E-TRAY	Troy Equipment Tray 43"w 6.5"d 18"h fits '21 Chevy Tahoe	405.00	405.00
1	BK2124TAH21	Setina PB450L2 Bumper 2 Micropulse Ultra Lights fits '21 Chevy Tahoe	701.00	701.00
1	PK0316TAH212ND	Setina 12VS Coated Poly Rear Partition fits '21 Tahoe	441.00	441.00
1	QT0655TAH152ND	Setina Cover Transport Seat Transfer Kit fits '15-'19 Chevy Tahoe	348.00	348.00
1	WK0595TAH21	Setina Poly Window Barrier fits '21 Chevy Tahoe	246.00	246.00
1	7615B	Blue Seas Solenoid/Timer. 120amp 12vdc	118.00	118.00
1	5029	12 Circuit Water Resistant Fuse Block w/Cover	38.00	38.00
1	5029 TAH MNT	Mounting Bracket for 5029 Fuse Block. Fits Chevy Tahoe	30.00	30.00
1	MATERIALSFEE3	Installation Material Bundle	200.00	200.00
26.000	LABHRFSO	Hourly Labor Rate Fresno Co Contract ONLY  Mileage-	125.00	3250.00

Thank You



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Fresno, CA 93701-1592

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# Estimate

Customer No.: FRESCOSHERIF

Quote No.: 10906

Quote To: **County of Fresno**  
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Ship To: **County of Fresno**  
Sheriff Fleet Division  
2200 Fresno Street  
Fresno, CA 93721

Phone:

Email:

Date	Ship Via	F.O.B.	Terms	
08/20/21		Origin	Net 45	
Purchase Order Number	Sales Person		Expiration Date	
	David Burchfield		11/22/21	
Quantity Required	Item Number	Description	Unit Price	Amount

Subtotal 14392.00

Sales tax @ 8.35000% 930.36

Total 15322.36

We appreciate your continued patronage

Thank You