



Sole Source Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.

Six each

1. Real Environmental Products (REP) – Sump

- a. Model #: 7000-R-DC-18-24 D
- b. Equipped with Viridian VP4-BL submersible pump

2. Real Environmental Products (REP) Pipe Supports (Infa-just pipe supports/anchors)

- a. 6000 Series

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

Cameron Peoples, 209-296-7900, design@realenvprod.com
Real Environmental Products
1510 S. State Highway 49
Jackson, CA 95642

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

The County will not purchase the requested item directly from vendor. This item is specified by make and model number in the construction plans and specifications for a public works project. Procurement and installation of the specified item will be performed by the lowest responsible bidder awarded the project by the Board of Supervisors. The contractor will purchase the equipment and install it as part of the construction contract. The exact cost of equipment will not be known as it will be included in the contractor's bid. The estimated costs of REP products are \$18,000 each for a total of \$108,000.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a sole source acquisition.

This product is custom fabricated to meet the dimensional needs of the installation site. All components are of very durable materials (HDPE, stainless steel), providing long usage under harsh landfill conditions. Unique features that maximize operability include automatic level control, external quick connections and a pump isolation casing that allows pump removal without shut-down.

5. Explain why the unique qualities and/or capabilities described above are essential to your department.

Department has standardized previously on this very durable sump pump product to facilitate O&M efficiency and component interchangeability. The design allows removal and maintenance of the pump without interrupting operation of the landfill gas collection system.

6. Provide a comprehensive explanation of the research done to verify that there is only a sole vendor that is capable of providing the required service(s) and/or product(s). Include a list of all other vendors contacted with regard to providing the requested product(s) and/or service(s) and indicate their response.
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This specialized product is custom fabricated and sold directly by the manufacturer only. Other similar (but not equivalent) manufacturers (with noted deviations from the County requirements) include:
CB&I LFG Specialties, LLP: Fitting welds not reinforced, no internal pump isolation well, no balance line
Landtec: No double containment, no submersible auto-pump

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Requested By:

Design Engineer

Title

[\[✕ Sign\]](#) Double click!

I approve this request to sole source for the service(s) and/or product(s) identified herein.

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Department Head Signature

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Purchasing Manager Signature

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