



Suspension of Competition Acquisition Request

 [Email Me](#)
Double click!

1. Fully describe the product(s) and/or service(s) being requested.

The Department of Behavioral Health (DBH) is requesting to execute a Service Agreement for the provision of permanent supporting housing, known as the Stasis program, for a potential five-year term, which includes an initial three-year term of February 1, 2026, through January 31, 2029, with two optional, one-year extensions.

The Stasis program by Turning Point of Central California, Inc. provides shared permanent supportive housing for individuals experiencing homelessness who are living with serious mental illness and/or substance use disorders. Many participants are connected to or have received services from DBH. The program offers on-site support including case management, life skills training, transportation, and help accessing vital community resources like mental health services with DBH, food, healthcare, employment, and legal aid. Staff also assist with medication support and appointment reminders, helping residents live more independently and successfully in the community.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

Ryan Banks
Chief Executive Officer
Turning Point of Central California
615 S. Atwood St. Visalia, CA 93277
559-732-8086 ext. 6151
Email: ryanbanks@tpocc.org

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

Provider will be given a \$22.10 daily rate with a 2% annual increase for 25 beds for a total contract maximum of \$1,062,399.

Maximum compensation by fiscal year:

2/1/26-6/30/26 - \$82,875

FY 26-27 - \$205,696

FY 27-28 - \$210,385

FY 28-29 - \$214,006

FY 29-30 - \$218,286

7/1/30-1/31/31 - \$131,151.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

DBH has contracted with Turning Point for the Stasis program since 2007, when Turning Point originally competitively bid and was selected by the Department of Housing and Urban Development (HUD) for the Continuum of Care (CoC) grant. This HUD/CoC grant provides a portion of the funding for the Stasis program. Per the grant cycle, each year Turning Point completes a new application to continue to receive funding. Turning Point has continually been awarded this grant during their time running the Stasis program from 2007 to present. Additionally, Turning Point has already been approved for the grant for 2026.

The well-established Stasis location provides housing for people experiencing homelessness, severe mental illness (SMI) and substance use disorders (SUD) with onsite supportive services. Stasis' apartment complexes are readily available to provide shared housing with case management on-site for each individual.

5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.

- ☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
- ☐ When the contract is with a federal, state, or local governmental agency.
- ☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$5,000 whichever is more.
- ☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
- ☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
- ☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.

6. Explain why the unique qualities and/or capabilities described above are essential to your department.

Turning Point has a long-standing history of successfully housing individuals with co-occurring disorders, including SMI/SUD and chronic homelessness. Turning Point also has an existing HUD CoC grant, which is renewable on an annual basis, and allows the County to leverage existing grant dollars to provide services to DBH persons served at a significantly reduced rate.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

The vendor, Turning Point of Central California Inc. has received the HUD/CoC grant with other projects as noted and is the only recipient with capacity to provide on-site services and an identified property location with the awarded grants. Below are examples in which Turning Point of Central California Inc. has demonstrated the on-site supportive services for other PSH programs.

Turning Point of Central California Inc. (Turning Point), is currently the only vendor in Fresno, California, that 1) operates an existing Permanent Supportive Housing (PSH) program ("Stasis") that is not already contracted the County, 2) possesses an awarded HUD/CoC grant that provides an operating subsidy to the existing PSI-U program, and 3) has the ability to provide their PSH program at a significantly reduced rate.

Turning Point currently also possess a similar HUD/CoC grant for their "Family Villa" PSH program. Turning Point is currently in an active contract with the County for this PSH program.

The Housing Authority of the City of Fresno, California (Housing Authority) also possess a similar HUD/CoC g their "Blackstone" PSH program, "Trinity" PSH program, and "Renaissance at Santa Clara" PSH program. The Housing Authority is currently in multiple active contracts with the County for all three referenced PSH program.

Turning Point and Housing Authority are the two vendors that historically have been awarded this same HUD/CoC grant funding since at least 2007 for their respective PSH programs. These existing collaborations support continuity and alignment across programs, and allow the County to leverage existing grant dollars to provide services to DBH persons served at a significantly reduced rate.

The County of Fresno endeavors to enter into agreements with all vendors that have existing PSH program (including case management/linkage supports) that receive the HUD/CoC grant in order to ensure consistent housing availability to County persons served, at an affordable rate.

rmehia 6/24/2026 1:18:22 PM

Requested By:

Division Manager

Title

[\[✕ Sign\]](#) Double click!

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

sholt 6/24/2026 3:31:27 PM

Department Head Signature

[\[✕ Sign\]](#) Double click!

rblackburn 6/25/2026 3:53:40 PM

Purchasing Manager Signature

[\[✕ Sign\]](#) Double click!