



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.

Vigilant license plate readers. The cameras capture license plates from all vehicles that drive by the cameras. The purchase includes three (3) complete camera systems to install in either vehicles or mobile trailers. The price includes access to Vigilant's nationwide commercial database for license plates that are scanned by both law enforcement and private vendors. The data base can only be viewed by law enforcement. Also included is the CarDetector software which immediately notifies our agency of a hit on any license plate we enter. This system will be available to all sworn law enforcement members of the Fresno County Sheriff's Office to use during criminal and at-risk persons investigations. The system captures images of all license plates that pass our vehicles or trailer which would be downloaded into Vigilant's nationwide commercial program for investigators to use in their investigations.
 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

LEHR
4707 Northgate Blvd, Sacramento Ca. 95834
Phone 916-646-6626, Fax 916-646-6656
Steve Adair, steve@lehrauto.com, Cell - 916-267-5547
 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

\$76,387.29 for initial purchase and installations.
\$30,520.00, plus tax, a year after initial purchase if we want to continue to access the nationwide commercial data system.
 4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

Vigilant license plate reader system is the only system currently available that offers nationwide commercial database for law enforcement. While other camera systems can capture license plate information, these other companies only capture local vehicles. Vigilant is the only company that has cameras installed in law enforcement and private sector vehicles throughout the nation which allows us to access information from throughout the United States. If one of our suspects flees the State of California, other law enforcement agencies who use the Vigilant system would be notified of a wanted vehicle if the license plate is captured by another Vigilant user and thus, possibly a known criminal associated with that vehicle.
 5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
 - In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
 - When the contract is with a federal, state, or local governmental agency.
 - When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
 - When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
 - When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
 - When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
 6. Explain why the unique qualities and/or capabilities described above are essential to your department.

License plate readers are a tool that can quickly assist in criminal investigations (drug enforcement/gang enforcement and/or any criminal investigation) and/or locating missing/at-risk citizens. The State of California is currently working with Vigilant to install cameras on all major overpasses on interstates and freeways in California. Entering wanted license plates into the Vigilant system it would assist our investigators in locating criminals and/or missing/at-risk citizens' much quicker. The Vigilant system has a nationwide commercial database which gives investigators access to all license plates stored in their database not just California. Wanted criminals frequently leave the state (when they know they are wanted) so this system would allow us to enter their vehicle information so other law enforcement agencies can be notified of wanted vehicles (and possible associated suspects).
 7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
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Currently, the Fresno County Sheriff's Office has some vehicles that use the PIPS license plate readers on some of our vehicles. The PIPS system only captures license plates in Northern California and their database is much smaller than the Vigilant system. We are limited to the license plates that are entered into the PIPS system, even though the Fresno Police Department and Clovis Police Department use the vigilant system. Vigilant is the only vendor I found that offers nationwide commercial data that is shared with all their law enforcement customers. The data is restricted to law enforcement only and it will allow us to share more information between agencies/jurisdictions. I spoke to the representative of Leonardo Group, which also sells license plate readers in California. They also provide nationwide data but it can only be accessed if all the other agencies in their network allow us access. In their system, each individual agency owns their own servers and data and it can only be shared if each individual agency allows it. I called Data911 and Genetec who sell license plate readers in California but I did not get a return call from their sales representatives.

Jose.Salinas 4/12/2018 9:09:09 AM

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Requested By:

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

Jennifer.Horton 4/13/2018 4:27:13 PM

[\[✕ Sign\]](#) Double click!

Department Head Signature

gcornuelle 5/1/2018 1:03:48 PM

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Purchasing Manager Signature