



Board Agenda Item 32

DATE: June 12, 2018

TO: Board of Supervisors

SUBMITTED BY: Dawan Utecht, Director, Department of Behavioral Health

SUBJECT: Amendments to Various Agreements for Contract Term Extensions

RECOMMENDED ACTION(S):

Approve and Authorize the Chairman to execute the following Amendments with various contractors for contract term extensions with increases to the maximum compensations for FY 2018-19 (identified individually below), effective upon execution:

- 1. Amendment II to Comprehensive Youth Services, Inc. (Agt. 13-311) to provide functional family therapy to underserved or unserved high risk youth (\$987,458)**
- 2. Amendment II to Fresno Center for New Americans (Agt. 13-394) for culturally competent and linguistically accessible outpatient specialty mental health services (\$173,780)**
- 3. Amendment II to Turning Point of Central California, Inc. (Agt. 13-273) for transitional age youth services (\$867,627)**
- 4. Amendment II to Uplift Family Services, Inc., (Agt. 13-316) for assertive community treatment to children and youth (\$1,214,901)**
- 5. Amendment III to Mental Health Systems, Inc. (Agt. 13-395) for substance use disorder and mental health services at County's Juvenile Justice Campus (\$336,668)**
- 6. Amendment III to WestCare California, Inc. (Agt. 12-232) for supervised overnight stay services (\$424,808)**
- 7. Amendment IV to JDT Consultants, Inc. (Agt. 13-398) for therapeutic behavioral services (\$1,700,000)**

Approval of the recommended actions will allow for three to six month contract term extensions and will increase the maximum compensation amounts to allow the various contractors the ability to continue providing necessary behavioral health and/or substance use disorder services to existing clients while the ongoing competitive bid processes are finalized. All of the agreements are in their final year with a June 30, 2018 expiration date. The requested extensions will provide a short-term transition period to allow potential new contractors identified from the current Request for Proposal (RFP) process time to ramp up necessary resources to successfully assume responsibility with minimum impact to existing clients, with no increase in Net County Cost.

ALTERNATIVE ACTION(S):

There is no viable alternative action. Should your Board not approve the recommended action, clients will be subject to negative consequences of inadequate staffing and resources available during the transition period from the current contractor to a new contractor, if selected, as a result of the competitive bidding process. Current vendors will begin to ramp down services thereby affecting existing clients already at risk. Services must be maintained and transitioned as smoothly as possible. If not approved, clients with serious mental

illness may face potential reduction in services and negative consequences due to not meeting with their service provider.

FISCAL IMPACT:

There is no increase in Net County Cost associated with the recommended actions. The increases to the individual maximum compensation amounts as shown in Attachment 1 (for a combined total of \$5,705,242) will be fully funded by their existing funding sources including, but not limited to: Medi-Cal Federal Financial Participation, Mental Health Realignment funds, and Mental Health Services Act funds (Community Services and Supports, Prevention and Early Intervention, and/or Innovation). Sufficient appropriations and estimated revenues are available in the Department's Org 5630 FY 2017-18 Adopted Budget and will be included in the FY 2018-19 Recommended Budget.

DISCUSSION:

The Department is expediting its competitive bid process for all of the contracted services identified in the recommended actions. All RFPs for the services identified have been released to the public and some are already in the evaluation phase and/or contract negotiation phase. Due to the volume of RFPs submitted to County Purchasing for expiring contracts, the Department has agreed to amend various agreements to extend contract terms.

Attachment 1 includes information for all seven requested amendments including: contractor name, services provided, RFP #, Board agreement # (including any related amendments), term extension requested, requested increase for FY 2018-19, and resulting new maximum compensation amount. The Department is requesting approval of these recommended actions with forethought if the circumstance of lengthy contract negotiations were to impede successful client transition.

Approval of the recommended actions will allow for a short-term extension period of program services for three to six months beyond the existing expiration date of June 30, 2018 for each individual contract. The extension will provide sufficient time for contract negotiation, recruitment, hiring, and training of staff (if a different contractor were to be selected) once the competitive bid process is completed. Planning ahead with the recommended contract term extensions for a transition period will allow the Department to continue to provide necessary services for youth, adults, and families including the underserved or unserved populations in Fresno County. The resulting agreements from each RFP will be presented to your Board within the next month or two and are anticipated to include a new 3-year term with the possibility of two renewals upon satisfactory performance.

OTHER REVIEWING AGENCIES:

The Behavioral Health Board was informed of the recommended Amendments at its May 16, 2018 Board Meeting.

REFERENCE MATERIAL:

- BAI #37, July 11, 2017 - Agt. No. 13-311-1 with Comprehensive Youth Services of Fresno, Inc.
- BAI #37, July 11, 2017 - Agt. No. 13-316-1 with Uplift Family Services, Inc.
- BAI #46, June 20, 2017 - Agt. 12-232-2 with WestCare California, Inc.
- BAI #43, June 20, 2017 - Agt. 13-395-2 with Mental Health Systems, Inc.
- BAI #27, June 21, 2016 - Agt. 13-394-1 with Fresno Center for New Americans
- BAI #41, May 24, 2016 - Agt. 13-398-3 with JDT Consultants, Inc.
- BAI #37, May 24, 2016 - Agt. 13-395-2 with Mental Health Systems, Inc.
- BAI #17, February 2, 2016 - Agt. 13-273-1 with Turning Point of Central California, Inc.
- BAI #34, April 21, 2015 - Agt. No. 13-398-2 with JDT Consultants, Inc.
- BAI #39, November 4, 2014 - Agt. No. 12-232-1 with WestCare California, Inc.

BAI #38, September 16, 2014 - Agt. No. 13-395-1 with Mental Health Systems, Inc.
BAI #53, May 20, 2014 - Agt. No. 13-398-1 with JDT Consultants, Inc.
BAI #40, May 21, 2013 - Agt. No. 13-273 with Turning Point of Central California, Inc.
BAI #51, June 18, 2013 - Agt. No. 13-395 with Mental Health Systems, Inc.
BAI #49, June 18, 2013 - Agt. No. 13-394 with Fresno Center for New Americans
BAI #44, June 4, 2013 - Agt. No. 13-311 with Comprehensive Youth Services of Fresno, Inc.
BAI #9, June 4, 2013 - Agt. No. 13-316 with Uplift Family Services, Inc. (formerly EMQ Families First, Inc.)
BAI #57, May 22, 2012 - Agt. No. 12-232 with WestCare California, Inc.

ATTACHMENTS INCLUDED AND/OR ON FILE:

Attachment 1

On file with Clerk - Amendment II to Agt. No. 13-311 with Comprehensive Youth Services of Fresno, Inc.
On file with Clerk - Amendment II to Agt. No. 13-394 with Fresno Center for New Americans
On file with Clerk - Amendment II to Agt. No. 13-273 with Turning Point of Central California, Inc.
On file with Clerk - Amendment II to Agt. No. 13-316 with Uplift Family Services, Inc.
On file with Clerk - Amendment III to Agt. No. 13-395 with Mental Health Systems, Inc.
On file with Clerk - Amendment III to Agt. No. 12-232 with WestCare California, Inc.
On file with Clerk - Amendment IV to Agt. No. 13-398 with JDT Consultants, Inc.

CAO ANALYST:

Ronald W. Alexander, Jr.