



Suspension of Competition Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

Acquisition of specialty overhaul and repair services for the turbine engines, engine gear boxes, and related components for the three (3) Fresno County Sheriff's Office helicopters.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

H.E.R.O.S. (Helicopter Engine Repair Overhaul Services)
Blake Davies
560 North 54TH Street, Suite #9
Chandler, Arizona
(480) 536-9207
blake@herosinc.com
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

Estimate which would be \$1.5 million for parts and labor, which (to include the 3 year term of the agreement including the potential two (1) year extensions; 5 years total).
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

H.E.R.O.S. is a current Fresno County Vendor and has been providing turbine engine overhaul and repair services for the Sheriff's Office since 2013. They provide at no cost 24/7 technical support. H.E.R.O.S. provides exceptional service with rapid turnaround times that minimize aircraft downtime. H.E.R.O.S. will send a service technician to our facility when needed for specialized repairs/service. H.E.R.O.S. gives the Fresno Sheriff's Office repairs/service a priority over non-law enforcement customers. H.E.R.O.S. specializes in overhaul and repair of the Rolls Royce model 250 turbine engine, and they have personnel that are very experienced working on the Rolls Royce model 250-C20 R/2 and 250-C30 engines (the type of turbine engines in the Sheriff's Office helicopters). They provide a discount of as much as 30% when purchasing FAA approved parts needed for repairs and preventative maintenance.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
 - In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
 - When the contract is with a federal, state, or local governmental agency.
 - When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$1,000 whichever is more.
 - When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
 - When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
 - When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.

The 24/7 support, rapid turnaround times for component repair and the discount provided when purchasing needed parts provide value for the Sheriff's Office and greatly minimize aircraft downtime when maintenance is needed. Overhaul and repair of turbine engine components requires a very extensive amount of training and expertise to perform. H.E.R.O.S. and Rolls Royce of Oakland were the only two vendors in California that perform these services when the last contract was awarded. Rolls Royce of Oakland has since gone out of business and H.E.R.O.S has moved from California to Arizona.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

The Sheriff's Office has used H.E.R.O.S. for overhaul and repair of helicopter engines and transmissions since 2013 and has received exemplary service during the term of the contract. H.E.R.O.S. is an independent company that specializes in only the Rolls Royce 250 series of engines. They are also authorized by the FAA to manufacture many of the parts used during engine overhauls and repairs in their facility which lowers costs to Fresno County.

Dallas Airmotive is based in Dallas, Texas and also provides overhaul services for the Rolls Royce 250 series of engines. However, Dallas Airmotive does not specialize in Rolls Royce engines. Rather, they service a wide range of large turbine engines used in commercial jet aircraft. They also are not authorized to manufacture their

own parts and would have to purchase them from another company which would result in increased costs to Fresno County.

Advanced Helicopter Services performs regular maintenance and are now our primary maintenance provider, but they are not an overhaul facility and do not provide these services.

Helimart does not perform maintenance, they are a parts vendor.

kevin.lolkus 2/25/2021 11:40:20 AM

Requested By:

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

greg.gularte 2/25/2021 1:09:50 PM

Department Head Signature

gcornuelle 4/27/2021 1:24:41 PM

Purchasing Manager Signature