



Suspension of Competition Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.
Mainframe hosting services for the Fresno County Property Tax system
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
Perspecta State and Local, Inc.
Ed Saidkhanian
(714) 920-6821
ed.saidkhanian@perspecta.com

13600 EDS Drive
Herndon, VA 20171
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
The total cost is \$2,550,000 for the 3-year term of the agreement.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
Perspecta is our current hosting service and migrating off of the current environment would incur significant additional costs that are unnecessary.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
 - In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
 - When the contract is with a federal, state, or local governmental agency.
 - When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
 - When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
 - When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
 - When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.
Migrating to a new hosting service would involve significant staff and implementation costs. The last time we migrated this system more than a dozen years ago, it incurred significant migration costs that are unnecessary for a system that the County is exploring replacements for this system.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
The last time that we transitioned services over to Perspecta's servers, it took several dozens of man-hours from County employees. Any savings gained from bidding out the services would be more than offset by the additional costs of transferring the Property Tax system from one service to another, especially considering that the County is exploring options to get off of this mainframe system altogether, so the complete term may not be completed, further inflating the relative cost of a change.

chjones 1/30/2020 8:56:56 AM

Requested By:

Staff Analyst

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

rbash 1/30/2020 9:44:44 AM

Department Head Signature

Purchasing Manager Signature