Sole Source Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

   Inland Empire Health Information Exchange (IEHIE) operates a health information exchange (HIE). HEI(s) are systems which allow for real-time monitoring of chronic, acute, and other health conditions of interest, de-identified patient data reporting to third party systems, working seamlessly with a variety of electronic health record systems and allow local health care professionals to appropriately access and securely share a patient's protected health information (PHI).

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

   Inland Empire Health Information Exchange; 3993 Jurupa Ave.; Riverside, CA 92506. Massimo Marina, Senior Program Analyst; (951) 686-1826; mmarini@iehie.org

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

   The agreement is for a five year term, with an annual cost of $20,000. There is also a one-time implementation fee of $7,500 due with the first year payment. Total cost = $107,500.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a sole source acquisition.

   Health information exchanges (HIE) are the most comprehensive type of shared health data system providing sharing of individual patients' health information and allowing tracking of patient treatment and outcomes across various facilities and providers that utilize the HIE. IEHIE is the only existing HIE serving Fresno County and the surrounding counties.

5. Explain why the unique qualities and/or capabilities described above are essential to your department.

   A health information exchange allows health care professionals and providers to appropriately access and securely share a patient's protected health information (PHI) electronically, meeting HIPAA Privacy and Security and Meaningful Use requirements. The HIE is a repository that will benefit local healthcare providers and hospitals by making health information available to providers to decrease medical errors and improve patient outcomes. It will allow the County to partner with universities, hospitals and other interested parties to investigate health outcomes in the County of Fresno. Additionally, an HIE will allow the Departments of Public Health and Behavioral Health to monitor health conditions that significantly impact the quality of life of Fresno County residents, in real-time, for the targeted application of educational interventions and materials, managing communicable diseases (eg. TB), and outreach for conditions.

6. Provide a comprehensive explanation of the research done to verify that there is only a sole vendor that is capable of providing the required service(s) and/or product(s). Include a list of all other vendors contacted with regard to providing the requested product(s) and/or service(s) and indicate their response.

   There are a limited number of HIE(s) serving California and only one serving the Central Valley, the Central Valley Health Information Exchange (CVHIE), of which the County of Fresno is already an affiliate. CVHIE in turn is partnered with the Inland Empire Health Information Exchange (IEHIE) for sharing data and resources. After much discussion, it was determined that the County should come to agreement directly with IEHIE rather than CVHIE for provision of the specified services.

   Additionally, the County investigated building and maintaining its own HIE through issuance of RFP No. 962-5233. Bids received ranged from a low of $746,694 to a high of $3,922,815 for acquisition, implementation and first year of annual maintenance. The RFP review committee concluded that no bidder could be selected due to the costs, which significantly exceeded available funds.

jprado 8/26/2016 10:46:21 AM

Requested By:

[⊠ Sign] Double click!

Title

I approve this request to sole source for the service(s) and/or product(s) identified herein.

dpomaville 8/26/2016 1:47:32 PM

Department Head Signature

[⊠ Sign] Double click!

gcornuelle 9/2/2016 9:48:50 AM

Purchasing Manager Signature

[⊠ Sign] Double click!

E-PD-047 (02-2013)