



Board Agenda Item 31

DATE: March 7, 2017

TO: Board of Supervisors

SUBMITTED BY: Robert W. Bash, Director of Internal Services/Chief Information Officer

SUBJECT: Without Cause Termination of Agreement No. 15-025 with Aramark
Uniform Services and Approve New Agreement with Cintas Corporation

RECOMMENDED ACTION(S):

1. **Consider and approve Without Cause termination of Agreement No. 15-025 with Aramark Uniform Services for countywide services related to the rental, laundering and delivery of uniforms, linens, mats and miscellaneous janitorial items.**
2. **Authorize the Director of Internal Services/Chief Information Officer or his designee to immediately provide sixty (60) days prior written notice to Aramark Uniform Services terminating Agreement No. 15-025 pursuant to the Without Cause provision of the Agreement, termination effective May 7, 2017.**
3. **Approve and authorize the Chairman to execute new Agreement with Cintas Corporation for countywide uniforms and dust control services, effective upon execution, not to exceed five consecutive years, which includes a three-year base contract and two optional one-year extensions for a total Agreement amount not to exceed \$1,000,000.**

Approval of the first two recommended actions allow for termination of Agreement No. 15-025 with Aramark Uniform Services ("Aramark") for countywide services related to the rental, laundering and delivery of uniforms, linens, mats and miscellaneous janitorial items pursuant to the Without Cause termination clause of the current Agreement. The final recommended action establishes an Agreement with Cintas Corporation, the vendor that scored second highest during the RFP process, for continued provision of the services currently provided by Aramark.

ALTERNATIVE ACTION(S):

Should your Board not approve the recommended actions, the subject services would continue to be provided by Aramark through the remaining 3 year initial term with that vendor. Staff would begin a new RFP process for provision of the subject services prior to completion of the initial three-year Agreement term which ends on March 31, 2018.

FISCAL IMPACT:

There is no increase in budgeted Net County Cost associated with the recommended actions. Appropriations are budgeted within each County department's budget based upon their needs.

DISCUSSION:

On August 24, 2014, RFP No. 954-5299 was issued in order to solicit qualified vendors to provide outfitting, rental, laundry and delivery/pickup services of uniforms, linens, mats and dust control items for use Countywide. Four proposals were received from the following vendors: Ameripride, Aramark, Cintas Corporation and Prudential. A review of all written proposals, which included samples of the bidders' product offerings, was conducted by an evaluation committee that consisted of employees from the Auditor-Controller/Treasurer-Tax Collector's Office, the Department of Social Services, the Department of Public Works and Planning, and the Internal Services Department. Aramark received the highest overall rating and therefore was recommended for award of the contract. Cintas Corporation scored the second highest overall rating. On January 13, 2015, your Board approved Agreement No. 15-025 with Aramark, commencing on April 1, 2015, for an initial three-year term with annual maximum agreement amounts of \$175,000 with the option for two additional one-year extensions; total five-year Agreement amount not to exceed \$875,000.

Since the inception of the Agreement, the Internal Services Department - Purchasing Division has worked with Aramark to ensure services provided to all County departments caused minimal interruptions and resulted in services that were timely, effective, and efficient. Due to dissatisfaction with the vendor's performance reported from County departments utilizing these services, staff recommends the existing Agreement for these services be terminated pursuant to the Without Cause provision of the Agreement and a new Agreement with Cintas Corporation for provision of the same services be approved.

Approval of the first recommended action will allow for termination of the Aramark Uniform Services Agreement for countywide services related to the rental, laundering and delivery of uniforms, linens, mats and miscellaneous janitorial items pursuant to the Without Cause termination clause of the agreement. The second recommended action authorizes the Director of Internal Services/Chief Information Officer or his designee to provide Aramark sixty (60) days prior written notice that the agreement will be terminated in accordance with the Without Cause (Section 4, Subsection C) provision of the agreement, effective May 7, 2017. The last recommended action will provide for replacement services through an Agreement with Cintas Corporation, which scored second highest during the RFP process and ensure that such services continue uninterrupted.

REFERENCE MATERIAL:

BAI # 14, January 13, 2015

ATTACHMENTS INCLUDED AND/OR ON FILE:

On file with the Clerk - Without Cause Termination Notice
On file with the Clerk - Agreement with Cintas Corporation

CAO ANALYST:

John Hays