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Agreement No. 18-534

1	AGREEMENT					
2	THIS AGREEMENT ("Agreement") is made and entered into this <u>11th</u> day of <u>Sept.</u> 2018 ("Effective					
3	Date"), by and between the COUNTY OF FRESNO, a political subdivision of the State of California,					
4	hereinafter referred to as "COUNTY" and Two Fayre Ladies, a California General Partnership, located at					
5	3936 Rollins Way, Antelope, CA 95843, hereinafter referred to as "CONTRACTOR."					
6	WITNESSETH					
7	WHEREAS, the CONTRACTOR desires to conduct a two-day Renaissance Fair Event ("Event")					
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9 10	at COUNTY's Kearney Park in the years 2018, 2019, 2020, 2021 and 2022; and					
11	WHEREAS, the Event is generally held the weekend following the first complete week in					
12	November; and					
13	WHEREAS, the COUNTY desires to make Kearney Park available to the CONTRACTOR for the					
14	Event under the terms and conditions of this Agreement.					
15	NOW, THEREFORE, in consideration of the mutual promises and covenants contained in this					
16						
17	Agreement, and for other valuable consideration, the receipt and adequacy of which are acknowledge					
18	the parties agree as follows:					
19	1. <u>TERM</u>					
20	The initial term of this Agreement shall begin on the Effective Date and shall end December 15,					
21	2020, unless terminated earlier pursuant to Section 9. TERMINATION ("Initial Term"). Upon expiration					
22	of the Initial Term, this Agreement shall automatically renew for no more than two (2) additional one-					
23	year terms (each a "Renewal Term"). As to COUNTY, the Director of Public Works and Planning shall					
24	be authorized to provide notice of non-renewal or termination of this Agreement.					
25						
26	2. <u>PERMISSION TO USE:</u>					
27	Subject to the terms and conditions of this Agreement, the CONTRACTOR shall be entitled to					
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exclusive use of Kearney Park (the "Property") to conduct a two-day Event each year, provided that the Property, at all times during the Event, shall be open to all members of the public subject to the same terms and conditions of persons who are invited by, or otherwise allowed by CONTRACTOR to attend or participate in the Event. For purposes of this Agreement, the use of the Kearney Park Mansion Complex is excluded. In conjunction with this Event, CONTRACTOR shall be solely responsible for providing all adequate and appropriate staffing, equipment, and supplies to set-up, operate, break down, clean-up (both during the Event and upon its conclusion) and administratively coordinate the Event. CONTRACTOR shall be the responsible sponsor of the Event but may enlist the assistance of or contract with other sponsors for the Event, provided that CONTRACTOR shall always be responsible for all of its obligations under this Agreement.

In 2018, the Event shall occur on November 10<sup>th</sup> and 11th. Event dates in 2019, 2020, 2021 and 2022 shall be mutually agreed upon by COUNTY and CONTRACTOR, however, the Event is generally held the weekend following the first complete week in November. COUNTY is not responsible if inclement weather affects or otherwise prevents CONT RACTOR from holding the Event on any mutually agreed to dates.

CONTRACTOR represents that it anticipates an attendance of approximately 4,000 persons at the Event.

3. COMPENSATION:

A. CONTRACTOR shall make the following payments, in full, to the COUNTY prior to each annual Event.

 (i) Three Thousand Two Hundred Seventy Dollars (\$3,270.00) per day for use of the Property for the Event, which sum is not refundable; and

(ii) One Thousand Dollars (\$1,000.00) per day for a cleanup/ damage deposit which is refundable, provided however, such deposit shall not be refunded to the

extent that the COUNTY incurs costs or expenses to clean up the Property, or otherwise repair any damage to the Property, in connection with the Event. The posting of such deposit shall neither substitute nor serve as any sort of limitation on CONTRACTOR's obligations hereunder to clean up, repair, or otherwise replace any damage to the Property caused in connection with the Event.

B. CONTRACTOR shall also make the following payments, in full, to the COUNTY no later than thirty (30) days after the date of an invoice received from COUNTY.

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(i) CONTRACTOR shall pay the COUNTY the standard vehicle entrance fee ("VEF") of Five Dollars (\$5.00) per vehicle entering the Property each day of the Event. CONTRACTOR shall use sequentially numbered tickets to serve as the vehicle entry passes for the Event. COUNTY shall have the right to verify the vehicle count during the Event, either by mechanical means or by physical count, and it is hereby agreed that the accuracy of COUNTY'S count shall not be disputed and shall be accepted as the final and official count for the purpose of calculating the CONTRACTOR'S total VEF payment (i.e., the total number of vehicles entering the Property during the Event multiplied by the standard VEF charge of Five Dollars (\$5.00) per vehicle).

(ii) CONTRACTOR will be allowed to create up to twenty-five (25) COUNTYapproved, proprietary event staff vehicle identification markers for placement in the upper right hand corner of the front windshield, to identify its event staff vehicles, which will neither be charged the standard VEF nor counted in calculating the CONTRACTOR'S total VEF payment to COUNTY, provided that such event staff vehicles shall be required to use the appropriate vehicle entrance gate which will be specified by COUNTY

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1		in advance of each Event.
2	(iii)	CONTRACTOR shall make such the total VEF payment to the COUNTY
3		within thirty (30) days of the date of an invoice from the COUNTY, and it is
4		expressly acknowledged that such obligation on the part of the
5		CONTRACTOR shall survive the termination or expiration of this
6		Agreement.
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8		ACTOR fails to pay fully any of the foregoing amounts to COUNTY within
9	the time spec	fied above, then:
10	(i) CC	UNTY shall have the sole right to immediately terminate this Agreement,
11 12	upon v	written notice thereof given by COUNTY's Director of the Department of
12	Public	Works and Planning or his or her designee, to CONTRACTOR; and
14	COUN	ITY shall be entitled to retain all of such funds (if any) already paid by
15	CONT	RACTOR, and CONTRACTOR shall remain liable to COUNTY for full
16	payme	ent of any such additional amounts, and for any other damages caused to
17	COUN	ITY.
18	D. Payments	by CONTRACTOR to COUNTY shall be made and delivered to: Fresno
19		, 2220 Tulare Street, 6 <sup>th</sup> Floor, Fresno, CA 93721.
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21	4. <u>EVENT ENTRAN</u>	CE FEE AUTHORIZATION:
22	CONTRACTOR sha	Il not be prohibited from collecting an additional fee for entry (over and
23	above the standard VEF pay	able to the County under Section 3(B) for entry onto the Property during the
24	dates of the Event, and the a	mount of such additional fee is neither approved nor disapproved of by
25	COUNTY.	
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27	5. <u>SECURITY, IRA</u>	FIC CONTROL, PARKING, RUBBISH AND SANITARY FACILITIES:
28	A. CONTRAC	CTOR shall be solely responsible for providing crowd control by making

adequate and appropriate arrangements for security to ensure the safety of all persons in and around
 the Property during the day of the Event. In this regard, CONTRACTOR shall, without any cost or
 expense to COUNTY, provide all necessary security and parking and traffic control on the day of the
 Event, sufficient, as determined by the Fresno County Sheriff's Office and the California Highway Patrol,
 to ensure the safety of all patrons, Event participants, invitees and members of the public and County
 staff who come onto the Property.

B. CONTRACTOR shall provide an adequate number of clean, portable toilets (stocked with appropriate paper supplies) and hand washing stations (stocked with appropriate paper supplies and soap) in the Event area, as determined by COUNTY's Resources Manager.

C. CONTRACTOR shall be responsible for providing, at its sole expense, adequate dumpsters for disposal of all refuse generated by the Event, and litter and debris control.
CONTRACTOR shall also provide, at its own expense, any additional personnel, trash cans, equipment and supplies needed, over and above the COUNTY'S normal and customary operation for making the Property available to CONTRACTOR, in order to maintain the Property in a safe, clean, attractive and orderly condition during the Event.
CONTRACTOR shall provide, at its sole expense, containers for recycling and shall dispose of recycled material at an approved recycling facility.

### 6. CONSTRUCTION OF FACILITIES, STRUCTURES, TENTS AND STANDS

A.. Upon pre-approval from COUNTY, and at CONTRACTOR's sole expense, CONTRACTOR shall be allowed to construct and maintain on the Property, during the Event, such temporary facilities and structures as are necessary for conducting the Event, including, but not limited to, fences, barriers, grandstands and signs, provided however, such temporary facilities and structures shall not cause any damage to the Property.

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B. CONTRACTOR is hereby granted permission to erect tents, concession stands, or

both, during the Event, provided however, such temporary facilities and structures shall not cause any damage to the Property.

C. All construction and installation, including electrical hook-ups, shall be made by CONTRACTOR and at CONTRACTOR'S sole expense, and shall always be done in a good workmanlike manner, with appropriate equipment, supplies and materials, by properly skilled personnel, who shall have contractor's licenses for performing any of such work where contractor's licenses would be required by building and construction codes and laws. CONTRACTOR shall obtain all necessary building permits.

CONTRACTOR shall be removed by CONTRACTOR at CONTRACTOR'S sole expense no later than twenty-four (24) hours following the conclusion of the Event and CONTRACTOR shall fully restore the Property to the condition as it existed prior to the Event.

7. MAINTENANCE OF, AND PAYMENT FOR DAMAGE TO PROPERTY:

COUNTY shall be responsible for making the Property available to CONTRACTOR immediately prior to each Event in as clean, attractive and orderly a condition as would be normal for COUNTY'S parks and recreation facilities that are of a similar type to the Property, provided, however, COUNTY shall not have any obligation to continue to maintain or clean up the Property during the Event, or provide any other services during the event.

For each annual Event, CONTRACTOR shall be liable for any and all theft of, and damage and destruction to, any and all plants, shrubs, trees, turf, paved surfaces, irrigation systems, equipment and structures and improvements located upon the Property, and improvements located beneath the Property, caused by CONTRACTOR or its officers, employees, agents, sponsors, patrons, Event participants, invitees and members of the public who come onto the Property, excluding reasonable wear and tear. Additionally, CONTRACTOR shall be responsible for all cleanup of litter and debris arising from each Event.

COUNTY shall inspect the Property for cleanup purposes no later than twenty-four (24) hours after the conclusion of an Event. COUNTY shall inspect the Property for theft, damage and destruction no later than seventy-two (72) hours after CONTRACTOR has removed all temporary structures, facilities, concession stands and tents referred to in Section 6 above. If, as a result of said inspections by COUNTY, any theft, damage or destruction, or litter or debris is found to exist, COUNTY shall remove any litter and debris and repair or replace any loss, damage or destruction, and the costs and expenses for such repairs or replacement, or cleanup first shall be deducted from the cleaning/damage deposit until exhausted. Any remaining amounts due shall then be billed to CONTRACTOR, who shall be fully responsible for paying all such amounts due. COUNTY shall determine its costs and expenses chargeable to CONTRACTOR by using COUNTY's actual cost and expenses of materials, supplies, goods, and labor, including COUNTY overhead, as applicable.

### 8. <u>SALES:</u>

A. <u>Souvenirs and Apparel:</u> CONTRACTOR shall have the right to sell official Event souvenirs and apparel at the Event and to retain one hundred percent (100%) of such revenue.

B. Food, Drinks and Merchandise: CONTRACTOR or its Concessionaire(s) may sell food, drinks and merchandise onsite and shall retain One Hundred Percent (100%) of such revenue. Alcohol sales shall be permitted at the Event, conditioned on compliance with all applicable laws and regulations, specifically including the responsibility of CONTRACTOR or its concessionaire(s) to obtain all necessary licenses for such sales as required by the Alcoholic Beverage Control Board.

C. <u>Sales and Use Taxes and Other Taxes</u>. CONTRACTOR shall be solely responsible for complying with any and all laws concerning the charging of collecting and paying to the appropriate governmental authorities all sales and use taxes and any other taxes and charges, in connection with the sales of any food, drinks (including, but not limited to alcoholic beverages), merchandise and other

goods in connection with the Event and the COUNTY shall not have any obligation in connection herewith..

#### 9. TERMINATION:

A. <u>Breach of Contract</u>: COUNTY may immediately suspend or terminate this Agreement in whole or in part, upon the determination by COUNTY that there is on the part of the CONTRACTOR:

1) An illegal or improper use of funds;

2) A failure to comply with any term of this Agreement; or

3) A substantially incorrect or incomplete report or false information submitted to the COUNTY.

In no event shall any receipt of any funds by the COUNTY constitute a waiver by the COUNTY of any breach of this Agreement or any default which may then exist on the part of the CONTRACTOR with regard to any additional funds payable to COUNTY in connection with this Agreement. Neither shall such payment impair or prejudice any remedy available to the COUNTY with respect to the breach or default for any additional funds owed by CONTRACTOR to COUNTY.

C. Without Cause: Under circumstances other than those set

forth above, this Agreement may be terminated by COUNTY or CONTRACTOR, by giving fifteen (15) days advance written notice of an intention to terminate to the other party.

10. COMPLIANCE WITH LAWS: CONTRACTOR shall comply with

any and all federal, state and local laws (including, but not limited to, the Fresno County Ordinance Code), ordinances and regulations applicable to the work, activities, and sales covered by this Agreement.

11. <u>INDEPENDENT CONTRACTOR</u>: In the conducting of the Event and the performance of the work, duties and obligations assumed by CONTRACTOR under this Agreement, it is mutually

understood and agreed that CONTRACTOR, including any and all of the CONTRACTOR'S officers, agents, and employees, will at all times be acting and performing as an independent contractor, and shall act in an independent capacity and not as an officer, agent, servant, employee, joint venturer, partner, or associate of the COUNTY. Furthermore, COUNTY shall have no right to control or supervise or direct the manner or method by which CONTRACTOR shall perform its obligations under this Agreement. However, COUNTY shall retain the right to administer this Agreement so as to verify that CONTRACTOR is performing its obligations in accordance with the terms and conditions thereof. CONTRACTOR and COUNTY shall comply with all applicable provisions of law and the rules and regulations, if any, of governmental authorities having jurisdiction over the subject matter.

Because of its status as an independent contractor, CONTRACTOR, including any and all of the CONTRACTOR'S officers, agents and employees shall have absolutely no right to employment rights and benefits available to COUNTY employees. CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, its employees all legally required employee benefits. In addition, CONTRACTOR shall be solely responsible and save COUNTY harmless from all matters relating to payment of CONTRACTOR'S employees and agents, including, but not limited to, compliance with Social Security withholding and all other regulations governing such matters.

12. <u>MODIFICATION:</u> Any matters of this Agreement may only be modified from time to time by the written consent of all the parties without, in any way, affecting the remainder.

13. <u>NON-ASSIGNMENT</u>: Neither party shall assign, transfer or sub-contract this Agreement nor their rights or duties under this Agreement without the prior written consent of the other party.

14. <u>HOLD HARMLESS:</u> CONTRACTOR agrees to indemnify, save, hold harmless, and at COUNTY'S request, defend the COUNTY, its officers, agents, and employees from any and all costs and expenses (including attorney's fees and costs), damages, liabilities, claims, and losses occurring or resulting to COUNTY in connection with the performance, or failure to perform, by CONTRACTOR, its officers, agents, or employees under this Agreement, and from any and all costs and expenses (including

attorney's fees and costs), damages, liabilities, claims, and losses occurring or resulting to any person, firm, or corporation who may be injured or damaged by the performance, or failure to perform, of CONTRACTOR, its officers, agents, or employees under this Agreement.

This Section 14 shall survive the termination of this Agreement.

15. <u>INSURANCE:</u> Without limiting the COUNTY's right to obtain indemnification from CONTRACTOR or any third parties, CONTRACTOR, at its sole expense, shall maintain in full force and effect, the following insurance policies or a program of self-insurance, including but not limited to, an insurance pooling arrangement or Joint Powers Agreement (JPA) throughout the term of the Agreement:

### Commercial General Liability

Commercial General Liability Insurance with limits of not less than Two Million Dollars (\$2,000,000.00) per occurrence and an annual aggregate of Four Million Dollars (\$4,000,000.00). This policy shall be issued on a per occurrence basis. COUNTY may require specific coverages including completed operations, products liability, contractual liability, Explosion-Collapse-Underground, fire legal liability or any other liability insurance deemed necessary because of the nature of this contract.

### Automobile Liability

Comprehensive Automobile Liability Insurance with limits of not less than One Million Dollars (\$1,000,000.00) per accident for bodily injury and for property damages. Coverage should include any auto used in connection with this Agreement.

### Professional Liability

If CONTRACTOR employs licensed professional staff, (e.g., Ph.D., R.N., L.C.S.W., M.F.C.C.) in providing services, Professional Liability Insurance with limits of not less than One Million Dollars (\$1,000,000.00) per occurrence, Three Million Dollars (\$3,000,000.00) annual aggregate.

## Worker's Compensation

A policy of Worker's Compensation insurance as may be required by the California Labor

Code.

## Additional Requirements Relating to Insurance

CONTRACTOR shall obtain endorsements to the Commercial General Liability insurance naming the County of Fresno, its officers, agents, and employees, individually and collectively, as additional

insured, but only insofar as the operations under this Agreement are concerned. Such coverage for
 additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained
 by COUNTY, its officers, agents and employees shall be excess only and not contributing with insurance
 provided under CONTRACTOR's policies herein. This insurance shall not be cancelled or changed without
 a minimum of thirty (30) days advance written notice given to COUNTY.

CONTRACTOR hereby waives its right to recover from COUNTY, its officers, agents, and employees any amounts paid by the policy of worker's compensation insurance required by this Agreement. CONTRACTOR is solely responsible to obtain any endorsement to such policy that may be necessary to accomplish such waiver of subrogation, but CONTRACTOR's waiver of subrogation under this paragraph is effective whether or not CONTRACTOR obtains such an endorsement.

Within Thirty (30) days from the date CONTRACTOR signs and executes this Agreement, CONTRACTOR shall provide certificates of insurance and endorsement as stated above for all of the foregoing policies, as required herein, to the County of Fresno, (Name and Address of the official who will administer this contract), stating that such insurance coverage have been obtained and are in full force; that the County of Fresno, its officers, agents and employees will not be responsible for any premiums on the policies; that such Commercial General Liability insurance names the County of Fresno, its officers, agents and employees, individually and collectively, as additional insured, but only insofar as the operations under this Agreement are concerned; that such coverage for additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained by COUNTY, its officers, agents and employees, shall be excess only and not contributing with insurance provided under CONTRACTOR's policies herein; and that this insurance shall not be cancelled or changed without a minimum of thirty (30) days advance, written notice given to COUNTY.

In the event CONTRACTOR fails to keep in effect at all times insurance coverage as herein provided, the COUNTY may, in addition to other remedies it may have, suspend or terminate this Agreement upon the occurrence of such event.

All policies shall be issued by admitted insurers licensed to do business in the State of California, and such insurance shall be purchased from companies possessing a current A.M. Best, Inc. rating of A FSC VII or better.

### 16. AUDITS AND INSPECTIONS:

CONTRACTOR shall at any time during business hours, and as often as the COUNTY may deem necessary, make available to the COUNTY for examination all of its records and data with respect to the matters covered in the Agreement. The CONTRACTOR shall, upon request by the COUNTY, permit the COUNTY to audit and inspect all such records and data necessary to ensure CONTRACTOR'S compliance with the terms of this Agreement. If this Agreement exceeds ten thousand dollars (\$10,000), the CONTRACTOR shall be subject to the examination and audit of the California State Auditor for a period of three (3) years after final payment under the Agreement (Government Code Section 8546.7). 1. NOTICES: The persons and their addresses having authority to give and receive notices under this Agreement include the following: COUNTY CONTRACTOR Raelynn DeBone, Principal Director of the Department of Public Works and Planning Two Fayre Ladies 2220 Tulare ST., STE 600 3936 Rollins Way, Antelope, CA 95843 Fresno, CA 93721 (916) 223-6725 All notices between the COUNTY and CONTRACTOR provided for or permitted under this Agreement must be in writing and delivered either by personal service, by first-class United States mail, by an overnight commercial courier service, or by telephonic facsimile transmission. A notice delivered by personal service is effective upon service to the recipient. A notice delivered by first-class United States mail is effective three COUNTY business days after deposit in the United States mail, postage prepaid, addressed to the recipient. A notice delivered by an overnight commercial courier service is effective one COUNTY business day after deposit with the overnight commercial courier service, delivery fees prepaid, with delivery instructions given for next day delivery, addressed to the recipient. A notice delivered by telephonic facsimile is effective when transmission to the recipient is completed (but, if such transmission is completed outside of COUNTY business hours, then such delivery shall be deemed to be effective at the next beginning of a COUNTY business day), provided that the sender maintains a machine record of the completed transmission. For all claims arising out of or related to this Agreement, nothing in this section establishes, waives, or modifies any claims presentation requirements or procedures provided by law,

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including but not limited to the Government Claims Act (Division 3.6 of Title 1 of the Government Code, beginning with section 810).

2. GOVERNING LAW: Venue for any action arising out of or related to this Agreement shall only be in Fresno County, California.

The rights and obligations of the parties and all interpretation and performance of this Agreement shall be governed in all respects by the laws of the State of California.

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### DISCLOSURE OF SELF-DEALING TRANSACTIONS

This provision is only applicable if the CONTRACTOR is operating as a corporation (a for-profit or non-profit corporation) or if during the term of the agreement, the CONTRACTOR changes its status to operate as a corporation.

Members of the CONTRACTOR's Board of Directors shall disclose any self-dealing transactions that they are a party to while CONTRACTOR is providing goods or performing services under this agreement. A self-dealing transaction shall mean a transaction to which the CONTRACTOR is a party and in which one or more of its directors has a material financial interest. Members of the Board of Directors shall disclose any self-dealing transactions that they are a party to by completing and signing a Self-Dealing Transaction Disclosure Form, attached hereto as Exhibit A and incorporated herein by reference, and submitting it to the COUNTY prior to commencing with the self-dealing transaction or immediately thereafter.

4. ENTIRE AGREEMENT: This Agreement constitutes the entire agreement between the CONTRACTOR and COUNTY with respect to the subject matter hereof and supersedes all previous Agreement negotiations, proposals, commitments, writings, advertisements, publications, and understanding of any nature whatsoever

IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and year first hereinabove written.

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1 CONTRACTOR **COUNTY OF FRESNO** 2 (Authorized Signature) Sal Quintero, Chairperson of the Board of Supervisors of the County of Fresno 3 01 0 NN 4 Pri Vame & Title 5 ns 6 95843 7 Mailing Address ATTEST: uner of Two FAYRE LADIES OWNER Bernice E. Seidel 8 Clerk of the Board of Supervisors County of Fresno, State of California 9 10 11 By: Kwi Curft. Deputy 12 13 FOR ACCOUNTING USE ONLY: 14 ORG No.: 7910 Account No.: 15 **Requisition No.:** 16 17 18 19 20 21 22 23 24 25 26 27 28

### Exhibit A

### SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"

The definition above will be utilized for purposes of completing this disclosure form.

#### **INSTRUCTIONS**

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
  - a. The name of the agency/company with which the corporation has the transaction; and
  - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

# Exhibit A

(1) Compan	y Board Member Information:							
Name:		Date:						
Job Title:								
(2) Company/Agency Name and Address:								
(2) Disclosu	re (Please describe the pature of	the colf-dealing trans	action you are a party	tal				
(3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to):								
(4) Explain v	why this self-dealing transaction i	is consistent with the	requirements of Corp	orations Code 5233 (a):				
(5) Authoriz	zed Signature							
Signature:		Date:						