



# Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.  
ProQA is a medical priority dispatching system and Aqua is a reporting tool that works in conjunction with TriTech Software Corporation's VisiCAD system utilized at Fresno County Emergency Medical Services (EMS) Communications Center. The ProQA product allows staff to determine the problem nature of 911 calls. The Aqua Reporting tool allows staff to automate the ER dispatch case review process.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.  
Priority Dispatch Corporation - Cheryl Collins 110 S. Regent St., Suite 500, Salt Lake City, UT 84111, 1-800-243-0343, cheryl.collins@prioritydispatch.net
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.  
The term of the proposed agreement is three years with an option of two one-year extensions. The total cost of the agreement for five years is \$377,913.00
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.  
These products are integrated with the emergency dispatch computer software and used on a daily basis for every fire and EMS 911 call received. They have been used by the Fresno County EMS Communications center for approximately 15 years and are an integral part of the dispatch system.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.  
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.  
☐ When the contract is with a federal, state, or local governmental agency.  
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.  
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.  
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.  
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.  
These products have been sanctioned by the TriTech Software Corporation as approved products to integrate with the VisiCAD emergency dispatch system for quickly determining the problem nature of fire and emergency medical 911 calls. Additionally, use of this product is required for maintenance of the dispatch center's accreditation.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.  
This product has been in use by EMS for approximately 15 years, maintains a low maintenance cost, and meeting EMS system requirements. There are no other vendors with tools that meet the same unique qualities, capabilities, and approvals as stated above.

dlynch 1/7/2019 11:58:09

Requested By:

Division Manager

Title

[\[Sign\]](#) Double click!

**I approve this request to suspend competition for the service(s) and/or product(s) identified herein.**

dpomaville 1/10/2019 11:54:28 AM

Department Head Signature

[\[Sign\]](#) Double click!

gcornuelle 1/22/2019 12:16:49 PM

Purchasing Manager Signature

[\[Sign\]](#) Double click!