



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
Risk Assessment software applications for Juvenile and Adult
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
Allvest Information Services, Inc., dba Vant4ge; PO Box 1802, Salt Lake City, UT 84110; Rob Openshaw, VP of Sales; Phone: (801) 833-9779; Email: ropenshaw@vant4ge.com
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
Year 1: Tool Dev. and Validation - \$42,500, Annual Subscription - \$151,200, Additional Services - \$25,000, Total \$218,700
Year 2-5 (Initial Term): Annual Subscription - \$151,200, Additional Services - \$25,000, Total \$176,200
Year 6-7 (Optional Extensions): Annual Subscription - \$151,200, Additional Services - \$25,000, Total \$176,200
Agreement Total: \$1,275,900
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
The Probation Department has been using Allvest's software applications, including the STRONG and PACT risk assessment applications since 2011. Allvest will be able to upgrade the Probation Department from the current Assessments.com Enterprise Application (AEA) to Vant4gePoint while maintaining a majority of the software integration that Probation has expended significant funds and staff time to implement. In addition, Probation will be upgrading from the current STRONG and PACT applications to Allvest's unique STRONG-R and M-PACT applications that will be developed and validated for the Fresno County Probation Department.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
☐ When the contract is with a federal, state, or local governmental agency.
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.
It is necessary for the Probation Department to utilize risk assessment software applications for Adult and Juvenile probationers and Probation has expended significant funds to integrate Allvest Information Services' software into the Probation case management system. In addition, Probation will be upgrading from the current STRONG and PACT applications to the STRONG-R and M-PACT applications that will be developed and validated for the Fresno County Probation Department. The STRONG-R and M-PACT applications are unique to Allvest and not available through other vendors.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
At the time the initial Allvest Information Services agreement was entered into, they were the only company that provided these assessment tools in a web based format that allowed for integration into the Probation case management system. Although there are other companies that can provide web based assessment tools, a majority of the integration required for the upgrade to Vant4gePoint is already in place and staff are familiar with the vendor's product. The upgraded STRONG-R and M-PACT or similar products are not available from other vendors.

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Requested By:

Title

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I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

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Department Head Signature

[\[✕ Sign\]](#) Double click!

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Purchasing Manager Signature

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