

MASTER AGREEMENT FOR PEST CONTROL SERVICES

THIS MASTER AGREEMENT FOR PEST CONTROL SERVICES ("Agreement") is made and entered into this 23rd day of April, 2019 ("Effective Date"), by and between the County of Fresno, a political subdivision of the State of California ("COUNTY"), and each contractor (each a "CONTRACTOR" and collectively the "CONTRACTORS") listed in Attachment A to this Agreement, which is attached and incorporated by reference. COUNTY and each CONTRACTOR may be referred to as a "Party" or collectively as "Parties" to this Agreement.

WITNESSETH

WHEREAS, on February 1, 2019, COUNTY issued Request for Proposal (RFP) No. 19-048 for pest control services, soliciting bids for an Integrated Pest Management (IPM) program, for properties owned, occupied, leased, or otherwise operated by COUNTY. The types of facilities to be serviced include, but are not limited to, office buildings, detention facilities, warehouses, trailers, yards, and other facilities. COUNTY desired to award multiple vendors under one Master Agreement to provide the services described herein.

WHEREAS, four (4) CONTRACTORS submitted responsive bids to the RFP;

WHEREAS, COUNTY evaluated each CONTRACTOR's response to the RFP and determined that Pestmaster Services, Inc., Rentokil North America, Inc., dba Western Exterminator, and Orkin Pest Control were the most qualified and capable of performing the work specified in the RFP; and

WHEREAS, COUNTY now desires to enter into an Agreement with each CONTRACTOR listed in Attachment A to provide for COUNTY's need for pest control services, as provided herein.

NOW, THEREFORE, in consideration of their mutual covenants and conditions, the parties agree as follows:

SECTION 1. -- SERVICES

The work to be performed pursuant to this Agreement is for pest control services, pursuant to an Integrated Pest Management (IPM) program. An IPM is a planned program for effective, long-term pest suppression that reduces dependence on pesticide use. Monitoring provides the

1 basis for reliable decisions when intervention measures are needed, the type of control measure to
2 select, and the method of application. Pest management practices in an IPM program give priority
3 to non-pesticidal control methods, which include structural and procedural modifications that
4 establish physical barriers to pests, and reduce the food, water, and harborage available to them.

5 A. The only authorized user of this Agreement is the Fresno County Internal Services
6 Department, Facility Services Division.

7 B. The obligations of all Parties shall be as set forth in this Agreement, as detailed in
8 accordance with COUNTY's Request for Proposal No. 19-048 and Addendum 1
9 (collectively, the "RFP"), and as described in each CONTRACTOR's Response, which are
10 attached as Attachments B and C, respectively, and incorporated by reference, and are
11 made a part of this Agreement. Each CONTRACTOR shall be identified as C-1, C-2, C-3,
12 and so on; each subpart lettering will also identify each CONTRACTOR's Response to the
13 RFP.

14 C. As of the Effective Date, CONTRACTORS have been initially awarded specific facilities, as
15 described in Attachment A. CONTRACTORS agree that inclusion in Attachment A does not
16 constitute a guarantee or promise that any CONTRACTOR shall provide any certain
17 amount of work or services to COUNTY under this Agreement; see Section 1(G) and
18 Section 13 for more information on reduction of initially awarded facilities.

19 D. ROUTINE & CALLBACK SERVICES – COUNTY shall evaluate CONTRACTORS in
20 accordance with their performance of effective, long-term pest suppression. If pests appear
21 between scheduled routine treatments, the responsible CONTRACTOR will be called back
22 to treat the building where the problem occurred, at no cost to COUNTY. When services for
23 callback services are requested by COUNTY, CONTRACTOR shall acknowledge the
24 request within two (2) hours, and provide onsite services within forty-eight (48) hours or
25 less. CONTRACTOR shall be available to provide Routine and Callback services Monday
26 through Friday, 7:00 am through 5:00 pm, including COUNTY holidays, as listed in
27 <https://bit.ly/2RvUx6Q>.

28 E. EMERGENCY RESPONSE SERVICES -- Emergency Response services are defined as

1 situations that may pose an immediate risk to COUNTY employees, citizens, business
2 processes, and property. Emergency Response services require urgent intervention to
3 prevent a worsening of a situation. Emergency Response services will be requested on an
4 as-needed basis. When COUNTY requests Emergency Response services, a
5 CONTRACTOR shall acknowledge the request within two (2) hours, and provide onsite
6 services within twenty-four (24) hours or less. In urgent situations, as deemed by COUNTY,
7 COUNTY may also require a CONTRACTOR to acknowledge the request within two (2)
8 hours and provide onsite services within four (4) hours or less. CONTRACTOR shall be
9 available to provide Emergency Response services seven (7) days per week, at all times,
10 including COUNTY holidays as listed <https://bit.ly/2RvUx6Q>.

11 F. SCHEDULING -- For Routine, Callback, and Emergency Response services, details
12 regarding each type of request shall be relayed to CONTRACTOR at the time of each call.
13 Additionally, each CONTRACTOR responding to a service request, whether Routine,
14 Callback, or an Emergency Response, shall always report to the Department
15 Representative or their designee prior to beginning work, and at the completion of work.

16 G. FAILURE TO RESPOND -- If a CONTRACTOR fails to deliver Routine, Callback, or
17 Emergency Response services as described above in Section 1 (D-E), COUNTY shall
18 have the right to obtain the service from another CONTRACTOR listed in Attachment A.
19 COUNTY shall contact CONTRACTORS listed in Attachment A via a round-robin
20 scheduling process using telephone or email, informing the contacted CONTRACTOR of
21 details of a service request. If a CONTRACTOR does not acknowledge ability to fulfill the
22 service request within the time required by the COUNTY, as specified in Section 1(D-E),
23 COUNTY will then contact the next CONTRACTOR in the scheduling process. The
24 CONTRACTOR who was first contacted but unable to meet the COUNTY's needs will not
25 receive any preference in any future service requests. Each CONTRACTOR must utilize its
26 cost of services to those provided by that CONTRACTOR in the Attachment C series.
27 For Callback services only, CONTRACTOR agrees that the actual cost of such service
28 shall be deducted from the non-performing CONTRACTOR's invoice covering the period

1 for which the outside service was obtained. This deduction will be supported by a copy of
2 the invoice covering the services obtained by the performing CONTRACTOR. Poor
3 performance, as determined by CONTY, may result in a reduction of buildings initially
4 awarded to CONTRACTOR. This determination, and the resulting action is at the sole
5 discretion of the CIO or his/her authorized representative. If a non-performing
6 CONTRACTOR fails to deliver services as described above in Section 1(D-E), COUNTY
7 may withhold payment or terminate this Agreement as to the non-performing and breaching
8 CONTRACTOR only. Each CONTRACTOR shall furnish all necessary labor, supervision,
9 equipment, tools, materials, transportation and other incidentals as may be required to
10 perform these services. Each CONTRACTOR may use COUNTY owned water, power and
11 toilet facilities at job site (when existing) at no expense to that CONTRACTOR. Each
12 CONTRACTOR shall be required, however, to provide piping, fittings and other items as
13 necessary to bring water and power from existing service to job site, if needed.

14 H. COUNTY REPRESENTATIVE -- COUNTY shall provide a County Representative ("County
15 Representative") to represent COUNTY. This County Representative will be the County of
16 Fresno, Internal Services Department, Facilities Division Manager and his or her
17 designees.

18 I. DEPARTMENT REPRESENTATIVE – COUNTY has designated a Department
19 Representative ("Department Representative") for each facility listed in this Agreement, as
20 described in Attachment A, which is attached and incorporated by reference, who will serve
21 the following functions with each CONTRACTOR:

- 22 1. Department Representative will serve as the communication and coordination link
23 between each CONTRACTOR and department personnel regarding needs, issues,
24 and concerns, including any need for COUNTY or Security staff to escort each
25 CONTRACTOR through the facility to complete their work, as needed;
- 26 2. All work must be approved and authorized in writing by the Department
27 Representatives or their designee prior to commencement of any work; and
- 28 3. All pest control services must be provided to the complete satisfaction of the County

Representative and the Department Representative.

J. LAWS AND REGULATIONS – Each CONTRACTOR shall comply with all applicable Federal, State, County, and City laws and regulations regarding wages, hours, and working conditions. Each CONTRACTOR must comply with the following:

1. Must meet NSF STANDARD 61;
2. All materials used must be registered with the Environmental Protection Agency (EPA); and
3. All pesticides shall be applied according to manufacturer's label instructions. No pesticides shall be stored on COUNTY premises.

K. SECURITY – Failure to fully comply with the security requirements as set forth in this Section 1(K) shall be considered a breach of contract, and may result in termination of this Agreement for default as to the breaching CONTRACTOR only. Each CONTRACTOR's personnel shall cooperate with all COUNTY Security personnel at all times, and shall be subject to and conform to COUNTY security rules and regulations. Any violations or disregard of these rules may be cause for denial of access to COUNTY property. COUNTY may change these policies and procedures at any time, without any prior notice to any CONTRACTOR. It is each CONTRACTOR's responsibility to have the most recent versions of the Attachments below.

1. Each CONTRACTOR acknowledges that the Juvenile Justice Campus (JJC) and the Fresno Sheriff – Coroner's Office (FSCO) Jail Detention Facilities are "no-hostage facilities". CONTRACTORS shall ensure that its employees and any sub-contractors working in the JJC, and associated facilities, agree to abide by COUNTY'S rules for a no-hostage facility as set forth in Attachment D and E, attached and incorporated by this reference. CONTRACTORS shall plan and execute all work in such a manner as to prevent a security breach of the JJC and FSCO detention facilities or any other COUNTY secured facility.
2. CONTRACTORS shall comply with all Prison Rape Elimination Act (PREA) standards for juvenile correctional facilities, as set forth in Attachment F, attached

1 and incorporated by this reference. The Probation Department shall provide
2 Trainings, as necessary, at no charge to each CONTRACTOR. CONTRACTORS
3 shall comply with all Probation Department Policies and Procedures. In the event of
4 a dispute involving COUNTY staff and a CONTRACTOR employee or
5 subcontractor, the on-duty Facility Administrator will have the final decision.

6 Information on the Prison Rape Elimination Act can be found at:

7 <http://www.prearesourcecenter.org/>.

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- 9 3. COUNTY may require CONTRACTORS to have their respective staff pass a
10 background investigation through the Fresno County's Sheriff – Coroner Office, as
11 set forth in Attachment G, attached and incorporated by this reference. Facilities
12 requiring a CONTRACTOR's staff to pass a background investigation are identified
13 in Attachment A. Decision to require a background investigation throughout the
14 term of the Agreement, or lack thereof on a facility, will be at the sole discretion of
15 COUNTY's Director of Internal Services/Chief Information Officer (CIO) or his or her
16 designee, through written approval.
- 17 4. Morgue – CONTRACTOR staff providing pest control services to the morgue may
18 be exposed to deceased persons, temporary strong odors, and an environment
19 similar to a hospital setting.
- 20 5. Company uniforms, or smocks, must be worn at all times by all each
21 CONTRACTOR'S staff while on COUNTY property, which shall identify the
22 CONTRACTOR's staff by name. CONTRACTOR's staff shall have photo
23 identification on their person at all times while performing services.
- 24 L. NO RELATIONSHIP TO OTHER CONTRACTORS – Under this Agreement, each
25 CONTRACTOR only has rights and obligations with respect to the COUNTY. This
26 Agreement creates no rights or obligations between any CONTRACTORS. No
27 CONTRACTOR has any right to receive performance under this Agreement from, or to
28 enforce any part of this Agreement against, any other CONTRACTOR.

1 M. In accordance with Labor Code Section 1770, et seq., the Director of the Department of
2 Industrial Relations of the State of California has determined the general prevailing wages
3 rates and employer payments for health and welfare pension, vacation, travel time and
4 subsistence pay as provided for in Section 1773.1, apprenticeship or other training
5 programs authorized by Section 3093, and similar purposes applicable to the work to be
6 done.

7 Information pertaining to applicable Prevailing Wage Rates may be found on the
8 website for the State of California – Department of Industrial Relations:
9 <http://www.dir.ca.gov/oprl/PWD/index.htm>. Information pertaining to applicable prevailing
10 wage rates for apprentices may be found on the website for the State of California –
11 Department of Industrial Relations:
12 <http://www.dir.ca.gov/oprl/pwappwage/PWAppWageStart.asp>.

13 It shall be mandatory upon the CONTRACTORS and upon any subcontractor to
14 pay not less than the prevailing wage rates, including overtime and holiday rates, to all
15 workers, laborers, or mechanics employed on this public work project, including those
16 workers employed as apprentices. Further, CONTRACTORS and each subcontractor shall
17 comply with Labor Code sections 1777.5 and 1777.6 concerning the employment of
18 apprentices. A copy of the above-mentioned prevailing wage rates shall be posted by
19 CONTRACTORS at the job site where it will be available to any interested party.
20

21 CONTRACTORS shall comply with Labor Code section 1775, and shall forfeit as a
22 penalty to COUNTY Two Hundred Dollars (\$200.00) for each calendar day or portions
23 thereof, for each worker paid less than the prevailing wage rates for the work or craft in
24 which the worker is employed for any work done under this project by CONTRACTORS or
25 by any subcontractor under CONTRACTORS in violation of Labor Code section 1770, et
26 seq. In addition to the penalty, the difference between the prevailing wage rates and
27 amount paid to each worker for each calendar day or portion thereof for which each worker
28 was paid less than the prevailing wage rate shall be paid to each worker by

1 CONTRACTORS or subcontractor.

2 CONTRACTORS and each of their subcontractors shall keep an accurate record
3 showing the name, address, social security number, work classification, straight time and
4 overtime hours worked each day and week, and the actual per diem wages paid to each
5 journeyman, apprentice, worker, or other employee employed by him or her in connection
6 with this public work project. In accordance with Labor Code section 1776, each payroll
7 record shall be certified and verified by a written declaration under penalty of perjury stating
8 that the information within the payroll record is true and correct and that the
9 CONTRACTOR or subcontractor has complied with the requirements of Labor Code
10 sections 1771, 1811 and 1815 for any work performed by its employees on this public work
11 project. These records shall be open at all reasonable hours to inspection by the COUNTY,
12 its officers and agents, and to the representatives of the State of California – Department of
13 Industrial Relations, including but not limited to the Division of Labor Standards
14 Enforcement.

15 N. Licensing – CONTRACTORS shall possess at all times and maintain proof of any licenses
16 that cover the work to be performed in this Agreement, which must include the following:

- 17 1. Branch license to operate in Fresno County
- 18 2. Registration form in Fresno County
- 19 3. License with the Structural Pest Control Board, State of California
- 20 4. Owner Operator Registration (OPR) License
- 21 5. Field Representative License
- 22 6. Registered Applicator, Category 2 & 3

23 CONTRACTORS must immediately give notice to the COUNTY if the licenses above are
24 suspended or revoked at any time during the Term of this Agreement. If at any time during
25 the Term of this Agreement, CONTRACTORS' licenses, as described in this Section 1(N),
26 are not in full force and effect, this shall be grounds for immediate termination by COUNTY,
27 in accordance with Section 6.
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1 **SECTION 2. -- TERM**

2 The initial term of this Agreement shall be for a period of three (3) years, commencing on
3 May 20, 2019, through and including May 19, 2022 ("Term"). This Agreement shall automatically
4 renew for two (2) one (1) year terms upon the same terms and conditions herein set forth, unless
5 written notice of non-renewal is given by either Party, no later than sixty (60) days prior to the close
6 of the then-current Agreement term. COUNTY's CIO or his or her designee, is authorized to
7 execute such written approval on behalf of COUNTY.

8 **SECTION 3. -- COMPENSATION**

- 9 A. SERVICES -- COUNTY shall only provide compensation and payment to each
10 CONTRACTOR for work authorized by the County Representative or the Departmental
11 Representative. Except for Emergency Services, this authorization must be in writing.
12 COUNTY agrees to pay each CONTRACTOR and each CONTRACTOR agrees to receive
13 compensation in accordance with each CONTRACTOR's respective rates provided in
14 Attachment C. In no event shall the total compensation paid to all the CONTRACTORS
15 listed in Attachment A, for Routine and Callback services, exceed the sum of five hundred
16 thousand dollars (\$500,000) for the entire potential five-year term.
- 17 B. ADDITIONAL SERVICES -- CONTRACTOR shall not undertake any Additional Services
18 without the advance written authorization of the County Representative or Department
19 Representative. Such Additional Services are expressly contemplated to include, but are
20 not necessarily limited to, Emergency Response, the addition of any new facilities that
21 could not be anticipated at the commencement of this Agreement, and any miscellaneous
22 services related to pest control (bed bugs, termites, etc.). Each CONTRACTOR must
23 reference its cost for Additional Services to those provided by that CONTRACTOR in the
24 Attachment C series. If no rate applicable to the particular services is specified in the
25 Attachment C series, then such services will be negotiated with the County Representative
26 or Departmental Representative and shall be based on facilities similarly situated in the
27 RFP. In no event shall the total compensation for Additional Services paid to all
28 CONTRACTORS listed in Attachment A exceed the sum of two hundred thousand dollars

1 (\$200,000) for the entire potential five-year term.

2 C. CONTRACT MAXIMUM -- In no event shall the total compensation paid to
3 CONTRACTORS for Routine, Callback, Emergency Response, and Additional Services
4 during the entire potential five-year term of this Agreement exceed the sum of seven
5 hundred thousand dollars (\$700,000).

6 **SECTION 4. -- INVOICING**

7 Each CONTRACTOR shall submit invoices in accordance with Attachment A, and the
8 rates and charges agreed upon for the services provided to COUNTY by that CONTRACTOR
9 during the previous monthly billing period on the first day of the month. Each invoice shall be
10 emailed to lsdap-ar@fresnocountyca.gov or mailed to The County of Fresno, ISD, ATTN:
11 Business Office (A/P Division), 333 W. Pontiac Way, Clovis, CA 93612. COUNTY shall make
12 payment to CONTRACTORS no later than forty-five (45) days after receipt and approval of each
13 invoice, which shall be given upon verification of satisfactory performance.

14 CONTRACTORS must be able to invoice each facility on a separate invoice, if
15 requested. Mailing addresses for each building or facility will be provided upon award to each
16 Contractor. Each invoice must include:

- 17 1. Agreement number;
- 18 2. Building number, Name and Address;
- 19 3. Date and Time of Service;
- 20 4. Label each invoice as "Routine Services", "Emergency Response Services", or
21 "Additional Services";
- 22 5. Name of service technician who provided the service;
- 23 6. Itemization of charges; and
- 24 7. Printed name of Department Representative authorizing the work.

25 **SECTION 5. -- INDEPENDENT CONTRACTORS**

26 In performance of the work, duties, and obligations assumed by each CONTRACTOR
27 under this Agreement, it is mutually understood and agreed that each CONTRACTOR, including
28

1 any and all of CONTRACTOR's officers, agents, subcontractors, and employees shall at all
2 times be acting and performing as independent contractors, and shall act in an independent
3 capacity and not as an officer, agent, servant, employee, joint venturer, partner, or associate of
4 COUNTY.

5 Furthermore, COUNTY shall have no right to control or supervise or direct the manner or
6 method by which each CONTRACTOR shall perform its work and function. However, each
7 CONTRACTOR's methods must be compatible with COUNTY's standards and must result in
8 satisfactory and timely completion of the work assigned, and the quality and quantity of work
9 produced must be acceptable to COUNTY. COUNTY retains the right to verify that each
10 CONTRACTOR is performing their obligations in accordance with this Agreement's terms and
11 conditions. Each CONTRACTOR and COUNTY shall comply with all applicable provisions of
12 law and the rules and regulations, if any, of governmental authorities having jurisdiction over
13 matters covered by this Agreement.

14 Because of their status as independent contractors, each CONTRACTOR shall have
15 absolutely no right to employment rights and benefits available to COUNTY employees. Each
16 CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, their
17 employees all legally required employee benefits. In addition, each CONTRACTOR shall be
18 solely responsible and shall hold the COUNTY harmless from all matters relating to payment of
19 CONTRACTORS' employees, including compliance with Social Security withholding, and all
20 other regulations governing such matters. It is acknowledged that during the term of this
21 Agreement, each CONTRACTOR may be providing services to others unrelated to the
22 COUNTY or to this Agreement.

23 **SECTION 6. -- TERMINATION OF AGREEMENT**

24 This Agreement may be terminated for the following reasons:

- 25 A. Non-Allocation of Funds - The terms of this Agreement and any extensions, and the
26 services to be provided, are contingent on the approval of funds by the appropriating
27 government agency. If sufficient funds are not allocated, the services provided may be
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1 modified, or this Agreement terminated at any time by giving all or some
2 CONTRACTORS thirty (30) days advance written notice.

3 B. Breach of Contract - COUNTY may immediately suspend or terminate this Agreement as
4 to one or more CONTRACTORS, in whole or in part, where in the determination of the
5 COUNTY there is:

- 6 1. An illegal or improper use of funds;
- 7 2. A failure to comply with any term of this Agreement
- 8 3. A substantially incorrect or incomplete report submitted to the COUNTY;
- 9 or
- 10 4. Improperly performed services.

11 In no event shall any payment by the COUNTY constitute a waiver by the COUNTY of
12 any breach of this Agreement or any default that may then exist on the part of the
13 CONTRACTORS. Such payment shall not impair or prejudice any remedy to the
14 COUNTY with respect to the breach or default. COUNTY shall have the right to demand
15 of a CONTRACTOR the repayment to the COUNTY of any funds disbursed to that
16 CONTRACTOR under this Agreement, which in the judgment of the COUNTY were not
17 expended in accordance with the terms of this Agreement. That CONTRACTOR shall
18 promptly refund any such funds upon demand.

19 C. Without Cause - Under circumstances other than those set forth above, this Agreement
20 may be terminated by COUNTY by giving sixty (60) days advance written notice of an
21 intention to terminate to one, some, or all CONTRACTORS. In the event that COUNTY
22 terminates this Agreement as to one or more CONTRACTORS, this Agreement shall
23 stay in full force and effect as to the remaining CONTRACTORS. Termination of one or
24 more CONTRACTOR from this Agreement shall not terminate the Agreement as to the
25 remaining CONTRACTORS. In the event of such termination, COUNTY shall pay
26 CONTRACTORS for satisfactory services or supplies provided up until the date of
27 termination. COUNTY's Director of Internal Services/Chief Information Officer (CIO) or
28 his or her designee, is authorized to execute such non-renewal on behalf of COUNTY.

1 **SECTION 7. -- HOLD HARMLESS AND INDEMNIFICATION**

2 CONTRACTORS agree to indemnify, save, hold harmless, and at COUNTY's request,
3 defend the COUNTY, its officers, agents and employees, from any and all costs and expenses
4 (including attorney's fees and costs), claims, suits, liabilities, losses and damages occurring or
5 resulting to COUNTY in connection with the performance, or failure to perform, by
6 CONTRACTORS, their officers, agents or employees under this Agreement, and from any and
7 all costs and expenses (including attorney's fees and costs), damages, liabilities, claims and
8 losses occurring or resulting to any person, firm or corporation who may be injured or damaged
9 by the performance, or failure to perform, of CONTRACTORS, their officers, agents,
10 subcontractors, assigns, or employees under this Agreement. The provisions of this Section 7
11 shall survive the termination of this Agreement.

12 **SECTION 8. -- INSURANCE**

13 Without limiting COUNTY's right to obtain indemnification from a CONTRACTOR or any
14 third parties, each CONTRACTOR, at its sole expense, shall maintain in full force and effect, the
15 following insurance policies or a program of self-insurance, including but not limited to, an
16 insurance pooling arrangement or Joint Powers Agreement (JPA) throughout the term of the
17 Agreement:

18 A. Commercial General Liability

19 Commercial General Liability Insurance with limits of not less than Two Million
20 Dollars (\$2,000,000.00) per occurrence and an annual aggregate of Four Million
21 Dollars (\$4,000,000.00). This policy shall be issued on a per occurrence basis.
22 County may require specific coverage including completed operations, product
23 liability, contractual liability, Explosion-Collapse-Underground, fire legal liability or
24 any other liability insurance deemed necessary because of the nature of the
25 contract.

26 B. Automobile Liability

27 Comprehensive Automobile Liability Insurance with limits of not less than One
28 Million Dollars (\$1,000,000.00) per accident for bodily injury and for property

1 damages. Coverage should include any auto used in connection with this
2 Agreement.

3 C. Professional Liability

4 If CONTRACTOR employs licensed professional staff, (e.g., Ph.D., R.N.,
5 L.C.S.W., M.F.C.C.) in providing services, Professional Liability Insurance with
6 limits of not less than One Million Dollars (\$1,000,000.00) per occurrence, Three
7 Million Dollars (\$3,000,000.00) annual aggregate. This coverage shall be issued
8 on a per claim basis. Contractor agrees that it shall maintain, at its sole expense,
9 in full force and effect for a period of three years following the termination of this
10 Agreement, one or more policies of professional liability insurance with limits of
11 coverage as specified herein.

12 D. Worker's Compensation

13 A policy of Worker's Compensation insurance as may be required by the
14 California Labor Code. CONTRACTOR shall obtain endorsements to the
15 Commercial General Liability insurance naming the County of Fresno, its officers,
16 agents, and employees, individually and collectively, as additional insured, but
17 only insofar as the operations under this Agreement are concerned. Such
18 coverage for additional insured shall apply as primary insurance and any other
19 insurance, or self-insurance, maintained by COUNTY, its officers, agents and
20 employees shall be excess only and not contributing with insurance provided
21 under CONTRACTOR's policies herein. This insurance shall not be cancelled or
22 changed without a minimum of thirty (30) days advance written notice given to
23 COUNTY.

24 Each CONTRACTOR hereby waives its right to recover from COUNTY, its officers, agents,
25 and employees any amounts paid by the policy of worker's compensation insurance required by
26 this Agreement. Each CONTRACTOR is solely responsible to obtain any endorsement to such
27 policy that may be necessary to accomplish such waiver of subrogation, but a CONTRACTOR's
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1 waiver of subrogation under this paragraph is effective whether or not that CONTRACTOR
2 obtains such an endorsement.

3 Within thirty (30) days from the date each CONTRACTOR executes this Agreement, each
4 CONTRACTOR shall provide certificates of insurance and endorsement as stated above for all
5 of the foregoing policies, as required herein, to the County of Fresno, Facility Services, Attn:
6 Facility Manager, 4590 E. Kings Canyon Road, Fresno, CA 93702, stating that such insurance
7 coverage have been obtained and are in full force; that the County of Fresno, its officers, agents
8 and employees will not be responsible for any premiums on the policies; that such Commercial
9 General Liability insurance names the County of Fresno, its officers, agents and employees,
10 individually and collectively, as additional insured, but only insofar as the operations under this
11 Agreement are concerned; that such coverage for additional insured shall apply as primary
12 insurance and any other insurance, or self-insurance, maintained by COUNTY, its officers,
13 agents and employees, shall be excess only and not contributing with insurance provided under
14 CONTRACTOR's policies herein; and that this insurance shall not be cancelled or changed
15 without a minimum of thirty (30) days advance, written notice given to COUNTY.

16 In the event a CONTRACTOR fails to keep in effect at all times insurance coverage as
17 herein provided, the COUNTY may, in addition to other remedies it may have, suspend or
18 terminate this Agreement upon the occurrence of such event.

19 All policies shall be with admitted insurers licensed to do business in the State of California.
20 Insurance purchased shall be purchased from companies possessing a current A.M. Best, Inc.
21 rating of A FSC VII or better.

22 **SECTION 9. -- MODIFICATION**

23 This Agreement may be modified from time to time by the written consent of all the
24 parties without, in any way, affecting the remainder.

25 **SECTION 10. -- NON - ASSIGNMENT**

26 CONTRACTORS shall not assign, transfer or sub-contract this Agreement or any of its
27 respective rights or duties hereunder without the prior written consent of COUNTY.

28 **SECTION 11. -- AUDITS AND INSPECTIONS**

1 CONTRACTORS shall at any time during business hours, and as often as the COUNTY
2 may deem necessary, make available to the COUNTY for examination all of its records and
3 data with respect to the matters covered by this Agreement. CONTRACTORS shall, upon
4 request by the COUNTY, permit the COUNTY to audit and inspect all of such records and data
5 necessary to ensure CONTRACTORS' compliance with the terms of this Agreement. If this
6 Agreement exceeds ten thousand dollars (\$10,000.00), CONTRACTORS shall be subject to the
7 examination and audit of the California State Auditor for a period of three (3) years after final
8 payment under contract (Government Code section 8546.7).

9 **SECTION 12. -- NOTICES**

10 The persons and their addresses having authority to give and receive written notices
11 under this Agreement include the following:

<u>COUNTY OF FRESNO</u>	<u>CONTRACTORS</u>
County of Fresno-ISD Director of Internal Services/ Chief Information Officer 333 W. Pontiac Way Clovis, CA 93612	As indicated on Attachment A

17 Any and all notices between the COUNTY and the CONTRACTORS provided for or
18 permitted under this Agreement or by law shall be in writing and shall be deemed duly served
19 when personally delivered to all of the parties, or in lieu of such personal service, when deposited
20 in the United States Mail, postage prepaid, addressed to such party, or by electronic mail sent to
21 CONTRACTOR at CONTRACTOR's email address identified by the email address on Attachment
22 B, or if to COUNTY, at COUNTY's email address noted above.

23 **SECTION 13. MODIFICATION OF SERVICES**

24 The CIO reserves the right at any time during the term of this Agreement to add and
25 remove building locations from the facilities listed in the RFP. The CIO also reserves the right to
26 modify services at any time during the Agreement term to facilities involved in this Agreement.
27 Each CONTRACTOR understands that any additions and removals of facilities will affect the
28 compensation paid to the affected CONTRACTORS.

1 A. ADDITION OF FACILITIES – COUNTY shall have the right to add facilities to
2 those listed in the RFP (Additional Facility). In such cases, the County
3 Representative will contact CONTRACTORS listed in Attachment A via a round-
4 robin scheduling process via telephone or email, informing the contacted
5 CONTRACTOR of details of the Additional Facility. If CONTRACTOR does not
6 acknowledge ability to fulfill the Additional Facility request within three (3)
7 business days, COUNTY will then contact the next CONTRACTOR in the
8 scheduling process. The CONTRACTOR who was first contacted but unable to
9 meet the COUNTY's needs will not receive any preference in any future service
10 requests. COUNTY may add a facility without notice to or approval of the
11 CONTRACTORS under this Agreement. For cost of Additional Facilities, see
12 Section 3 (B).

13 **SECTION 14. – LEGAL AUTHORITY**

14 Each individual executing this Agreement on behalf of a CONTRACTOR hereby
15 covenants, warrants, and represents: (i) that he or she is duly authorized to execute or attest
16 and deliver this Agreement on behalf of such entity, e.g. (without limitation), corporation, limited
17 liability company, limited partnership, partnership or sole proprietorship, in accordance with all
18 applicable formalities and under California law; (ii) that this Agreement is binding on such entity;
19 and (iii) that CONTRACTOR (as applicable) is a duly organized and legally existing corporation,
20 limited liability company, limited partnership, partnership or sole proprietorship in good standing
21 in the State of California.

22 **SECTION 15. -- GOVERNING LAW**

23 Venue for any action arising out of or relating to this Agreement shall only be in Fresno
24 County, California. The rights and obligations of the parties and all interpretation and
25 performance of this Agreement shall be governed in all respects by the laws of the State of
26 California.

27 **SECTION 16. – TIME IS OF THE ESSENCE**

28 Time is of the essence in each CONTRACTOR's performance of this Agreement.

1
2 **SECTION 17. -- DISCLOSURE OF SELF-DEALING TRANSACTIONS**

3 This provision is only applicable if a CONTRACTOR is operating as a corporation (a for-
4 profit or non-profit corporation) or if during the term of this agreement, a CONTRACTOR
5 changes its status to operate as a corporation.

6 Members of CONTRACTOR's Board of Directors shall disclose any self-dealing
7 transactions that they are a party to while a CONTRACTOR is providing goods or performing
8 services under this agreement. A self-dealing transaction shall mean a transaction to which the
9 CONTRACTOR is a party and in which one or more of its directors has a material financial
10 interest. Members of a CONTRACTOR'S Board of Directors shall disclose any self-dealing
11 transactions that they are a party to by completing and signing a *Self-Dealing Transaction*
12 *Disclosure Form* (Attachment H) and submitting it to the COUNTY prior to commencing with the
13 self-dealing transaction or immediately thereafter.

14 **SECTION 18. -- ENTIRE AGREEMENT**

15 This Agreement constitutes the entire agreement between CONTRACTORS and
16 COUNTY with respect to the subject matter hereof and supersedes all previous Agreement
17 negotiations, proposals, commitments, writings, advertisements, publications, and
18 understandings of any nature whatsoever unless expressly included in this Agreement.

19 In the event of any inconsistency in interpreting the documents that constitute this
20 Agreement, the inconsistency shall be resolved by giving precedence in the following order of
21 priority: (1) the text of this Agreement, including Attachments A, D, E, F, G, and H, (2) The
22 COUNTY's RFP (Attachment B); and (3) each respective CONTRACTOR's response to the
23 RFP, Attachment C series .

24
25 //

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1 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the
2 Effective Date.

3
4 **CONTRACTOR**

COUNTY OF FRESNO

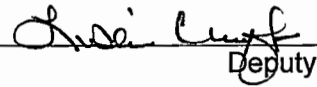
5
6 

7 **See Additional Signature Pages Attached**

Nathan Magsig, Chairman of the Board of
Supervisors of the County of Fresno

8
9
10 **ATTEST:**
11 Bernice E. Seidel
12 Clerk of the Board of Supervisors
13 County of Fresno, State of California

14
15 By:


Deputy

16
17
18 **FOR ACCOUNTING USE ONLY:**

19 **FUND: 1045**

20 **SUBCLASS: 10000**

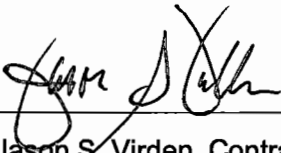
21 **ORG No.: 8935**

22 **Account No.: 7205**
23
24
25
26
27
28

1 By executing this signature page, CONTRACTOR becomes a signatory to the Master
2 Agreement for Pest Control Services (the "Agreement), dated APR-23, 2019 and agrees that it
3 is a party to the Agreement with the COUNTY and is bound by its terms.

4 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the
5 Effective Date.

6
7 **CONTRACTOR**

8
9
10 

11 Jason S. Virden, Contracts Manager

12
13 3/29/19

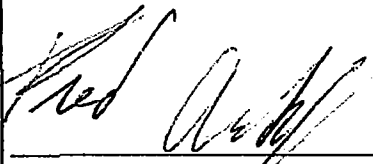
14 Date:

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20
21 Pestmaster Services, Inc.
22 9716 S. Virginia St. Suite E
23 Reno, NV, 89511
24
25
26
27
28

1 By executing this signature page, CONTRACTOR becomes a signatory to the Master
2 Agreement for Pest Control Services (the "Agreement), dated Apr. 23, 2019 and agrees that it
3 is a party to the Agreement with the COUNTY and is bound by its terms.

4 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the
5 Effective Date.

6
7 **CONTRACTOR**

8
9 
10

11 Fred Ashford, Vice President

12
13 4/4/2019

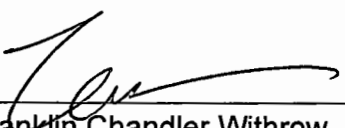
14 Date:

15
16
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18
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22
23
24 Rentokil North America, Inc., dba Western
25 Exterminator Company
26 1125 Berkshire Blvd. Ste. 150
27 Redding, PA 19610
28

1 By executing this signature page, CONTRACTOR becomes a signatory to the Master
2 Agreement for Pest Control Services (the "Agreement"), dated Apr. 23, 2019 and agrees that it
3 is a party to the Agreement with the COUNTY and is bound by its terms.

4 IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the
5 Effective Date.

6
7 **CONTRACTOR**

8
9
10 
11 _____
12 Franklin Chandler Withrow, Branch
13 Manager

14 Date:

15  Region manager
16 _____
17 Louis Warman, Region Manager

18
19
20 Date:

21
22
23
24
25 5830 E. Shields
26 Ave. Fresno,
27 CA 93727
28

PESTMASTER SERVICES

Shelly Ichord
Vice President
9716 S. Virginia St. #E
Reno, NV 89511
(775) 858-7378
(775) 358-7378 (fax)
sichord@pestmaster.com
<http://www.pestmaster.com/>



To Whom It May Concern,

3/29/2019

I Shelly Ichord, Vice President of Pestmaster Services, Inc. grant authority to Jason Virden, General Manager/Contracts Manager to represent, negotiate and sign documentation on behalf of Pestmaster Services, Inc. Should you have any questions, please do not hesitate to reach out to me at sichord@pestmaster.com or by phone at 775-858-7378.



Shelly Ichord, Vice President



Service centers across Arizona, California, D.C., Florida, Georgia, Kansas, Maryland, Nevada, New Jersey, New York, Pennsylvania, South Carolina, Texas, Virginia and Lebanon



Certificate of Authorization for
County of Fresno (CA) First Amendment to Agreement

We, **Mike Sullivan** and **John Wilson**, Vice Presidents of Orkin Services of California, Inc. ("Orkin"), hereby certify that **Franklin Chandler "Chad" Withrow** and **Louis Warman**, Branch Manager and Region Manager (respectively) of Orkin's Fresno, California, Branch #741, are hereby authorized to execute all documents related to the **County of Fresno's First Amendment to Agreement** for Pest Control Services in accordance with the specifications, terms and conditions set forth in Orkin's Bid and/or Agreement, and to do all things necessary to implement, maintain, amend or renew said services.

The authority granted herein shall remain effective until such time as **Franklin Chandler "Chad" Withrow** and **Louis Warman** are no longer in their respective positions.

Whereupon, we have executed this Certificate of Authorization on this 14TH day of February, 2019.

Mike Sullivan
Vice President
Orkin Services of California, Inc.

John Wilson
Vice President
Orkin Services of California, Inc.

ATTACHMENT A

CONTRACTOR INFORMATION			
Primary Contact:	Routine or callback:	Emergency Response:	Notices:
1. Pestmaster Services, Inc.			
Tyrone Malone	(559) 285-8029	Same	9716 S Virginia St., Ste. E Reno, NV 89511
2. Western Exterminator, Co.			
TBD	TBD	1-800-937-8398	1788 N Helm Ave Suite #110 Fresno, CA 93727
3. Orkin Pest Control			
Tim Kenner	(559) 389-7770	(800) 800-6754	5830 E. Shields Ave. Fresno, CA 93727

Routine Services -- Vendor, Awarded Facilities, & Departmental Contacts

Pestmaster Services, Inc.

Group 1

Building No.	Building	Address	Department	Department Representative	Est. Sq. Ft.	Fixed Cost Per Month	Fixed Annual Cost	Included Pests
404	Agriculture Commissioner	1730 S. Maple, Fresno	Agriculture	Gosia Trexler, 559-600-1906, Mtrexler@fresnocountyca.gov	6,220	\$ 13.75	\$ 165.03	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	Agriculture		6,750	\$ 12.25	\$ 24.50	Note: Quotation on left is for 2x per year, as requested in the RFP. Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
317	Main Mental Health	4441 E. Kings Canyon, Fresno	Behavioral Health	Ed Moreno, 559-600-9037, dbhfacilities@fresnocountyca.gov	25,265	\$ 55.86	\$ 670.34	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
319	Psychiatric Health Facility	4411 E. Kings Canyon, Fresno	Behavioral Health		44,064	\$ 97.43	\$ 1,169.12	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
320	Health Facility - Paths	515 S Cedar, Fresno	Behavioral Health		18,589	\$ 41.10	\$ 493.21	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
332	Modular Unit A	4409 E Inyo Avenue, Fresno	Behavioral Health		5,040	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
333	Modular Unit B	4417 E Inyo Avenue, Fresno	Behavioral Health		4,979	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
335	Modular Unit E	4447 E Kings Canyon, Fresno	Behavioral Health		7,100	\$ 15.70	\$ 188.38	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
336	Modular Unit F	4463 E. Kings Canyon, Fresno	Behavioral Health		1,420	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
658	Health and Wellness Center	1925 E. Dakota, Fresno	Behavioral Health		80,000	\$ 168.72	\$ 2,024.59	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
311	Main Welfare	4455 E. Kings Canyon, Fresno	Social Services	Sandy Huerta, 559-600-1969, shuerta@fresnocountyca.gov	33,300	\$ 73.63	\$ 883.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
313	Commissary Building	4449 E. Kings Canyon, Fresno	Social Services		31,280	\$ 69.16	\$ 829.93	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
315	Barton Building	4499 E. Kings Canyon, Fresno	Social Services		25,846	\$ 57.15	\$ 685.76	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
318	Huntington Hall	435 S. Boyd, Fresno	Social Services		25,806	\$ 57.06	\$ 684.69	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
326	Modular Building	445 S. Cedar	Social Services		1,920	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
334	Modular Unit C	4445 E Inyo Aven., Fresno	Social Services		4,268	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
340	Intake Building	4468 E. Kings Canyon, Fresno	Social Services		13,361	\$ 29.54	\$ 354.50	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
341	Intake Annex Building	4468 E. Kings Canyon, Fresno	Social Services		1,750	\$ 12.25	\$ 147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
343	Modular Unit D	4452 E Kings Canyon, Fresno	Social Services		6,370	\$ 14.08	\$ 169.01	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs

641	Air Fresno	2719 N. Air Fresno Drive, Fresno	Social Services		38,921	\$	86.06	\$	1,032.67	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
834	E Street	1209 E Street, Fresno	Social Services		10,500	\$	23.22	\$	278.59	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	Social Services		28,823	\$	63.73	\$	764.74	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	Ken Christiansen, 559-600-7511, kchristiansen@fresnocountyca.gov	7,498	\$	16.58	\$	198.94	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services		19,032	\$	42.08	\$	504.96	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services		12,922	\$	28.57	\$	342.85	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	Internal Services		80	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services		6,300	\$	13.93	\$	167.15	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
429	Steam Plant	4551 E. Hamilton, Fresno	Internal Services		640	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
434	Storage - Fleet Services	4551 E. Hamilton, Fresno	Internal Services		3,125	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
649	Pontiac	333 W. Pontiac Way, Clovis	Internal Services	Internal Services Department, 559-600-6200	39,300	\$	86.89	\$	1,042.72	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
621	Graphic Communication	844 Van Ness Ave., Fresno	Internal Services		11,250	\$	24.87	\$	298.49	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
426	Manager's Office	4551 E. Hamilton, Fresno	Internal Services	James Wickham, 559-600-5883, jwickham@fresnocountyca.gov	468	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
427	Service Dispatch	4551 E. Hamilton, Fresno	Internal Services		120	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
431	Radio Tower	4551 E. Hamilton, Fresno	Internal Services		400	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
433	Radio Shop Communications	4551 E. Hamilton, Fresno	Internal Services		4,494	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	Internal Services	Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	720	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
419	Training Center	4535 E. Hamilton, Fresno	Internal Services		1,620	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
657	West Fresno	188 E California Ave.	Library	Gabriel Mata, Desk: 559-600-6279, Cell: 559-614-4907, Gabriel.Mata@fresnolibrary.org	8,431	\$	18.64	\$	223.69	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
800	Central Branch	2420 Mariposa, Fresno	Library		82,716	\$	166.55	\$	1,998.65	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
802	Woodward Park Branch	944 E Perrin Ave, Fresno	Library		22,200	\$	49.08	\$	589.02	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
819	Politi Branch	5771 N First, Fresno	Library		5,000	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
820	Fig Garden Branch	3071 W Bullar, Fresno	Library		10,218	\$	22.59	\$	271.11	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
821	Sunnyside Branch	5566 E Kings Canyon, Fresno	Library		18,033	\$	39.87	\$	478.46	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs

822	Gillis Branch	629 W Dakota, Fresno	Library		6,263	\$	13.85	\$	166.17	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
1825	Betty Rodriguez Branch	3040 N. Cedar Ave., Fresno	Library		13,969	\$	30.89	\$	370.63	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
801	Clovis Branch	1155 5th St., Clovis	Library		8,627	\$	19.07	\$	228.89	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
648	Adult Services	2048 N. Fine Ave., Fresno	Probation	Christopher Bump, 599-600-1244 cbump@fresnocountyca.gov	19,000	\$	42.01	\$	504.12	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	Probation		14,396	\$	31.83	\$	381.96	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works - Parks	Amina Becker, Public Works & Planning, Parks, 559-600-4078, alforesbecker@fresnocountyca.gov	2,400	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	Public Works - Parks		1,200	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
202	Kearney Park - Carpenter Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks		1,200	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
203	Kearney Park - Welding Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks		2,200	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
205	Storage Building #1	6725 W. Kearney Blvd., Fresno	Public Works - Parks		2,400	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
206	Storage Building #2	6725 W. Kearney Blvd., Fresno	Public Works - Parks		2,400	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	Public Works - Parks		660	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
229	Kearney Warehouse	6725 W. Kearney Blvd., Fresno	Public Works - Parks		5,160	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
915	Liberty Cemetery	1831 W Belmont, Fresno	Public Works - Parks		800	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
916	Liberty Cemetery Warehouse	1831 W Belmont, Fresno	Public Works - Parks		800	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
409	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	Nadia Lopez, Main Office 559-600-4240, Direct 559-600-4275, nllopez@fresnocountyca.gov	1,175	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
410	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads		1,764	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
411	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads		1,175	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
412	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads		1,175	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
426	Alternate Dispatch	4551 E. Hamilton, Fresno	Internal Services	Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	468	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno	Sheriff	Jan Stevens, 559-600-8579,	10,800	\$	23.88	\$	286.55	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
652	Air Support Unit	5029 Anderson Ave., Fresno	Sheriff		6,750	\$	14.92	\$	179.09	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
891	Area 2 Sheriff Substation	5717 E Shields, Clovis	Sheriff		8,480	\$	18.75	\$	224.99	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs

896	Helicopter Headquarters	5029 Anderson Ave., Fresno	Sheriff	janice.stevens@fresnosheriff.org	3,016	\$	12.25	\$	147.00	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
1869	Sheriff's SID	2590 N. Grove Industrial Dr., Fresno	Sheriff		10,933	\$	24.17	\$	290.08	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
439	Sheriff CCW	770 E. Shaw Suites 300 & 308, Fresno	Sheriff		6,358	\$	14.06	\$	168.69	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
615	Animal Control	760 W. Nielson Ave., Fresno	Public Health	Trevor Harris, 559-600-6409, tharris@fresnocountyca.gov	13,500	\$	29.85	\$	358.19	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
308	UMC Laundry	445 S. Cedar, Fresno	Internal Services	Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	6,197	\$	13.70	\$	164.42	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Internal Services		23,460	\$	51.87	\$	622.45	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	Internal Services		7,636	\$	16.88	\$	202.60	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	SHARED		8,076	\$	17.86	\$	214.28	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
603	Hall of Records	2281 Tulare Street, Fresno	SHARED		81,334	\$	163.50	\$	1,961.99	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
610	Fresno County Plaza (Plaza map attached)	2220 Tulare Street, Fresno	SHARED		approx. 400,000	\$	530.65	\$	6,367.78	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Child Support, #210P (Plaza map attached)	2220 Tulare Street, Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Child Support, #310P (Plaza map attached)	2220 Tulare Street, Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Public Works, Suite A (Plaza map attached)	2220 Tulare Street, Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Public Works, Suite B (Plaza map attached)	2220 Tulare Street, Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Elections (Plaza map attached)	2221 Kern St., Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
	Probation (Plaza map attached)	2233 Kern St., Fresno				\$	58.96	\$	707.53	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
611	Brix Building	1221 Fulton Mall, Fresno	Public Health		81,274	\$	163.37	\$	1,960.39	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
898	Center Mall Court	2011 Fresno St., Fresno	Social Services	Sandy Huerta, 559-600-1969, shuerta@fresnocountyca.gov	42,486	\$	93.94	\$	1,127.26	Rats, mice, spiders, ants, roaches, earwigs, crickets, pill bugs
Total Square Ft.=					1,073,671					
TOTAL COST FOR GROUP # 1						\$	3,448.91	\$	41,264.37	
Western Exterminator, Inc.										
Group 2										
864	Crocker Building	2135 Fresno St., Fresno	SHARED	Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	85,803	\$	125.00	\$	1,500.00	Rats, mice, cockroaches, ants
604	Sheriff's Administration Building	2200 Fresno St., Fresno	Sheriff		64,613	\$	125.00	\$	1,500.00	Rats, mice, cockroaches, ants

605	South Annex Jail	2204 Fresno St., Fresno	Sheriff	Jan Stevens, 559-600-8579, janice.stevens@fresnosheriff.org	91,962	\$	125.00	\$	1,600.00	Rats, mice, cockroaches, ants
607	Main Jail	1225 M St., Fresno	Sheriff		220,167	\$	250.00	\$	3,000.00	Rats, mice, cockroaches, ants
608	North Annex Jail	1265 M St., Fresno	Sheriff		195,661	\$	250.00	\$	3,000.00	Rats, mice, cockroaches, ants
619	Satellite Jail	110 M St, Fresno	Sheriff		72,066	\$	125.00	\$	1,500.00	Rats, mice, cockroaches, ants
628	Airport	4944 E. Clinton Way Ste. 112B, Fresno	Social Services	Sandy Huerta, 559-600-1969, shuerta@fresnocountyca.gov	8,000	\$	90.00	\$	1,080.00	Rats, mice, cockroaches, ants
Total Square Ft.=					738,272					
TOTAL COST FOR GROUP # 2						\$	1,090.00	\$	13,180.00	
Orkin Pest Control										
Group 3										
826	Sanger Ag Office	1705 O Street, Sanger	Agriculture	Gosia Trexler, 559-600-1906, Mtrexler@fresnocountyca.gov	528	\$	18.00	\$	216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
897	Huron District Ag Office	17353 Oakland Ave., Five Points	Agriculture		442	\$	18.00	\$	216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
870	Coalinga Regional Center - HSS	311 Coalinga Plaza, Coalinga	Social Services	Sandy Huerta, 559-600-1969, shuerta@fresnocountyca.gov	24,000	\$	56.10	\$	673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
154	Meadow Lakes	42480 Radio Lane, Meadow Lakes	Internal Services	James Wickham, 559-600-5883, jwickham@fresnocountyca.gov	262	\$	18.00	\$	216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
829	Bear Mountain Radio Site	30787 Bear Mountain Rd.	Internal Services		14,300	\$	52.50	\$	630.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
829	Radio Facility Bear Mountain	30787 Bear Mountain Rd.	Internal Services		14,300	Included	Included			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
831	Musick Peak Radio Facility	Shaver Lake, Shaver	Internal Services		25					Rats, mice, spiders, ants, roaches, earwigs, occasional invader
895	North Central Fire Station	15850 W Kearney, Kerman	Internal Services		100					Rats, mice, spiders, ants, roaches, earwigs, occasional invader
9952	Joaquin Ridge	GPS 36-18-16.8 N 120-24-11.5 W	Internal Services		19					Rats, mice, spiders, ants, roaches, earwigs, occasional invader
9957	Radio Tower Lease	740 W North, Reedley	Internal Services		200	\$	23.58	\$	283.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
9975	Joaquin Ridge Radio Site	Joaquin Rdg.	Internal Services		19	Included	Included			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
803	Sanger Branch	1812 Seventh St., Fresno	Library		8,994	\$	44.00	\$	528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
804	Selma Branch	2200 Selma St., Selma	Library		7,272	\$	52.00	\$	624.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
805	Easton Branch	25 E. Fantz, Fresno	Library		3,120	\$	43.12	\$	517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
806	San Joaquin Branch	8781 Main St., San Joaquin	Library		2,996	\$	39.60	\$	475.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

807	Firebaugh Branch	1315 O St., Firebough	Library	Gabriel Mata, Desk: 559-600-6279, Cell: 559-614-4907, Gabriel.Mata@fresnolibrary.org	1,581	\$ 24.25	\$ 291.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
808	Parlier Branch	1130 E Parlier, Parlier	Library		3,778	\$ 43.12	\$ 517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
809	Bear Mountain Branch	30733 E Kings Canyon, Squaw Valley	Library		7,150	\$ 50.00	\$ 600.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
810	Riverdale Branch	20975 S Malsbary, Riverdale	Library		2,190	\$ 24.25	\$ 291.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
811	Reedley Branch	1027 E Street, Reedley	Library		5,000	\$ 51.92	\$ 623.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
812	Orange Cove Branch	815 Park Blvd., Orange Cove	Library		10,072	\$ 52.00	\$ 624.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
813	Kingsburg Branch	1399 Draper, Kingsburg	Library		4,550	\$ 50.00	\$ 600.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
814	Fowler Branch	306 S. 7th Street, Fowler	Library		8,660	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
815	Laton Branch	6313 DeWoody, Laton	Library		1,563	\$ 43.12	\$ 517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
824	Mendota Branch	1246 Belmont, Mendota	Library		12,575	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
876	Auberry Branch	33049 Auberry Rd., Auberry	Library		5,024	\$ 51.92	\$ 623.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
878	Shaver Lake Branch	41344 Tollhouse Road, Shaver Lake	Library		1,000	\$ 24.33	\$ 291.96	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
879	Piedra Branch	25385 Trimmer Springs Road, Piedra	Library		1,800	\$ 30.80	\$ 369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
880	Big Creek Branch	55190 Point Road, Big Creek	Library		375	\$ 24.33	\$ 291.96	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
887	Tranquillity Branch	25561 Williams, Tranquillity	Library		3,484	\$ 50.00	\$ 600.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
889	Kerman Branch	15081 West Kearney Plaza, Kerman	Library		4,370	\$ 43.12	\$ 517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
899	Caruthers Branch	13382 S Henderson Ave., Caruthers	Library		6,050	\$ 43.00	\$ 516.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
701	JJC Courthouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	121,008	\$ 154.00	\$ 1,848.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno (see JJC map attached)	Probation		34,369	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
703	Detention Administration	3333 E. American Ave., Fresno (see JJC map attached)	Probation		126,462			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
704	JJC Commitment Administration 1	3333 E. American Ave., Fresno (see JJC map attached)	Probation		23,098			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
705	JJC Court Schools	3333 E. American Ave., Fresno (see JJC map attached)	Probation		34,536	\$ 198.00	\$ 2,376.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
706	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation		562	\$ 198.00	\$ 2,376.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
707	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation		14,628	\$ 198.00	\$ 2,376.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

708	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation		15,190	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
709	Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	SHARED		21,918	\$ 198.00	\$ 2,376.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
710	JJC Water Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED		2,016	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
711	JJC Wastewater Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED		2,000			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED		17,916			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
716	JJC Coroner Building	3333 E. American Ave., Fresno (see JJC map attached)	SHARED		14,330	\$ 55.00	\$ 660.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
446	AADS Office Building	18950 W. American, Kerman	Public Works - Resources	Lionel Smiley, Scalehouse: 559-600-6138, Cell: 559-352-6104, lsmiley@fresnocountyca.gov	2,990	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
447	Kerman Self-Hauler Recycling	18950 W. American, Kerman	Public Works - Resources		18,900			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
495	AADS Maintenance Shop	18950 W. American, Kerman	Public Works - Resources		7,740	\$ 248.16	\$ 2,977.92	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
496	AADS Scale House	18950 W. American, Kerman	Public Works - Resources		720	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
923	Avocado Warehouse 2	3625 N Piedra Rd., Piedra	Public Works - Parks	Amina Becker, Public Works & Planning, Parks, 559-600-4078, afloresbecker@fresnocountyca.gov	1,592	\$ 35.00	\$ 420.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
925	Avocado Restroom	3625 N Piedra Rd., Piedra	Public Works - Parks		384	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
983	Skaggs Ticket Booth	5901 N Madera Ave., Kerman	Public Works - Parks		25	\$ 18.00	\$ 216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh	Public Works - Roads		3,500	\$ 52.80	\$ 633.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
452	Area 1 Equipment Building & Office	38835 W. Nees Ave., Firebaugh	Public Works - Roads		5,270	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
453	Area 1 Pump Shed	38835 W. Nees Ave., Firebaugh	Public Works - Roads			Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
455	Area 2 Office & Storage	25411 W. Silveria Ave., Tranquility	Public Works - Roads		1,276	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
456	Area 2 Equipment Building	25411 W. Silveria Ave., Tranquility	Public Works - Roads		450	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
457	Area 2 Fuel Shed	25411 W. Silveria Ave., Tranquility	Public Works - Roads		4,620			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
460	Area 3 Office & Storage	779 E. Polk Ave., Coalinga	Public Works - Roads		800	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Area 3 Fuel Shed	779 E. Polk Ave., Coalinga	Public Works - Roads		96	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
407	Area 3 Steam Cleaner Shed	779 E. Polk Ave., Coalinga	Public Works - Roads		130			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
461	Area 3 Equipment Shed	779 E. Polk Ave., Coalinga	Public Works - Roads		6,125			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
463	Area 4 Office & Storage Building	12855 W. G Street, Biola	Public Works - Roads		516	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

464	Area 4 Equipment Shed	12855 W. G Street, Biola	Public Works - Roads	Nadia Lopez, Main Office 559-600-4240, Direct 559-600-4275, nlopez@fresnocountyca.gov	7,290	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
465	Area 4 Fuel Shed	12855 W. G Street, Biola	Public Works - Roads		144			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
466	Area 4 Restroom	12855 W. G Street, Biola	Public Works - Roads		258			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
467	Area 4 Loading Dock	12855 W. G Street, Biola	Public Works - Roads		70			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
469	Area 5&6 - Office - Storage	2544 W. Mt. View, Caruthers	Public Works - Roads		6,230	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
470	Area 5&6 Fuel Shed & Equipment	2544 W. Mt. View, Caruthers	Public Works - Roads		9,599	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
471	Area 5 - Workshop	2544 W. Mt. View, Caruthers	Public Works - Roads		2,835			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Area 5 Steam Cleaner Shed	2544 W. Mt. View, Caruthers	Public Works - Roads		156			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
473	Area 7 - Office & Equipment Building	9400 Matus, Clovis	Public Works - Roads		7,000	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
474	Area 7 - Fuel Shed	9400 Matus, Clovis	Public Works - Roads		90	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
475	Area 8 - Office & Equipment Building	9525 E. Olive Ave., Sanger	Public Works - Roads		6,562	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
476	Area 8 - Fuel Shed	9525 E. Olive Ave., Sanger	Public Works - Roads		130	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
475	Area 8 - Pressure Washing Shed	9525 E. Olive Ave., Sanger	Public Works - Roads		130			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
477	Area 9 - Residence	3633 S. Del Rey Ave., Sanger	Public Works - Roads					Rats, mice, spiders, ants, roaches, earwigs, occasional invader
478	Area 9 - Office	3633 S. Del Rey Ave., Sanger	Public Works - Roads		714	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
479	Area 9 - Equipment Building	3633 S. Del Rey Ave., Sanger	Public Works - Roads		5,712	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
480	Area 9 - Fuel Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads		96			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Area 9 - Salt Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads		525			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
484	Dunlap Storage Shed	40315 Dunlap Road, Dunlap	Public Works - Roads		1,848	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
485	Dunlap Restroom	40315 Dunlap Road, Dunlap	Public Works - Roads		77	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
486	Area 11 - Office & Shop	33148 Auberry Road, Auberry	Public Works - Roads		3,498	\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
487	Area 11 - Equipment Shed	33148 Auberry Road, Auberry	Public Works - Roads		3,000	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
488	Area 11 - Fuel Shed	33148 Auberry Road, Auberry	Public Works - Roads		96			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
489	Area 11 - Storage Dock	33148 Auberry Road, Auberry	Public Works - Roads					Rats, mice, spiders, ants, roaches, earwigs, occasional invader

490	Area 11 - Shed & Storage	33148 Auberry Road, Auberry	Public Works - Roads	Daniel Vang, Office 559-600-4259, Direct 559-600-4319, danielvang@fresnocountyca.gov	1,840			Rats, mice, spiders, ants, roaches, earwigs, occasional invader
492	Area 11 - Office & Equipment Building	41686 Dinkey Creek Rd.	Public Works - Roads			\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 34SWTP	24111 Brighton Crest Drive, Friant	Public Works - Special Districts			\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 34WWTF	24111 Brighton Crest Drive, Friant	Public Works - Special Districts			Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake	Public Works - Special Districts			\$ 44.00	\$ 528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis	Public Works - Special Districts			\$ 22.00	\$ 264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis	Public Works - Special Districts			\$ 22.00	\$ 264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis	Public Works - Special Districts			\$ 18.00	\$ 216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis	Public Works - Special Districts		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
150	Sheriff 's Substation	30691 E. Kings Canyon Rd., Squaw Valley	Sheriff	Jan Stevens, 559-600-8579, janice.stevens@fresnosheriff.org	2,155	\$ 20.57	\$ 246.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry	Sheriff		1,241	\$ 30.80	\$ 369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
651	Sheriff Mendota Office	101 Straw, Mendota	Sheriff		1,064	\$ 20.57	\$ 246.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma	Sheriff		9,770	\$ 30.80	\$ 369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626	Sheriff		4,198	\$ 26.40	\$ 316.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626	Sheriff		802	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
859	Orange Cove Substation	550 Center Street, Orange Cove	Sheriff		8,000	\$ 20.58	\$ 247.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin	Sheriff		4,900	\$ 30.80	\$ 369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
9953	Sheriff Cottage	Huntington Lake	Sheriff		900	\$ 22.00	\$ 264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
713	Sheriff Coroner	3150 E. Jefferson	Sheriff		1,200	\$ 72.00	\$ 864.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Shooting Range	7633 E. Weber	Sheriff			\$ 22.00	\$ 264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
152	Reedley Court	815 G Street, Reedley	SHARED		Facility Services, 559-600-7242, facilityservices@fresnocountyca.gov	1,288	Included	Included
	Reedley Regional Center	1680 Manning Ave., Reedley	Social Services	Sandy Huerta, 559-600-1969, shuerta@fresnocountyca.gov	27,177	\$ 56.10	\$ 673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
882	Selma Regional Center	3800 McCall & Dinuba, Selma	Social Services		34,477	\$ 56.10	\$ 673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
Total Square Ft.=					794,038			

TOTAL COST FOR GROUP # 3						\$	3,456.74	\$	41,480.96
TOTAL COST FOR POTENTIAL 5-YEAR TERM									
Group 1						\$	206,934.35		
Group 2						\$	65,900.00		
Group 3						\$	207,404.80		
Total=						\$	480,239.15		

Additional Services

In the section below, bidder must provide labor rates for on-site technician service only. Contractor will bill the County at the below rates for on-site time worked.

Name of Vendor	Description of Services	Regular business hours M-F, (7am-5pm)	After normal business hours
Pestmaster Services, Inc.	Emergency Response services includes the inspection and treatment of rats, mice, spiders, roaches, earwigs, crickets, and pill bugs.	NC per hour	\$150 per hour
	Fleas, bed bugs, mosquitos, gophers, large and small flies, ticks, and scorpions: If observed during routine or callback services, inspections for stated pests are free of charge. Otherwise, hourly cost will be charged for each inspection. Chemicals and materials are included in hourly labor cost.	\$89 per hour	\$119 per hour
	Termites & birds: If observed during routine or callback services, inspections for stated pests are free of charge. Otherwise, hourly cost will be charged for each inspection. Materials and any related misc. item required for treatment will be provided in a quotation.	TBD	TBD
Western Exterminator, Co.	Emergency Response services includes inspections and treatments. Materials and chemicals we be an additional charge and are itemized below for non- covered pests such as fleas, bedbugs, termites, mosquitos and squirrels.	NC per hour	\$125 per hour
	Fleas: Free inspections. Cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations. Materials and chemicals will be at an additional cost.	\$125 per hour	\$125 per hour
	Bedbugs: Free inspections. Cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations. Materials and chemicals will be at an additional cost.	\$125 per hour	\$125 per hour
	Mosquitos: Free inspections. Cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations. Materials and chemicals will be at an additional cost.	\$100 per hour	\$150 per hour
Orkin Pest Control	Emergency Response services will apply to pests that are not the following: rats, mice, spiders, ants, roaches, earwigs, fleas, gophers, squirrels, bed bugs, mosquitos, drywood termite fumigation, & the occasional invader. Rats, mice, spiders, ants, roaches, earwigs, and occasional invader are covered at no cost in routine/callback services).	\$85 per hour	\$85 per hour
	Flea, gopher, squirrel, bed bug, & mosquito inspections are completed at no charge. Pest which are transient in nature or wood destroying insects are included in this quotation. Quotations will be be priced out based on the approximate amount of labor hours to complete the work. Materials, chemicals, and most equipment are included in the labor hour cost.	\$85 per hour	\$85 per hour
	Drywood termite fumigation. Price based on size of structure. \$76 per cubic ft., with a minimum cost of \$1,704.	\$85 per hour	\$85 per hour

ATTACHMENT B

COUNTY OF FRESNO



REQUEST FOR PROPOSAL

NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 1, 2019

Closing Date: MARCH 1, 2019 AT 2:00 P.M.

All Questions and Responses must be electronically submitted on the Bid Page on Public Purchase.

For assistance, contact **Bryan Hernandez** at Phone (559) 600-7110.

BIDDER TO COMPLETE

Undersigned agrees to furnish the commodity or service stipulated in the attached at the prices and terms stated in this RFP.
Bid must be signed and dated by an authorized officer or employee.

COMPANY

CONTACT PERSON

ADDRESS

CITY

STATE

ZIP CODE

()

TELEPHONE NUMBER

E-MAIL ADDRESS

AUTHORIZED SIGNATURE

PRINT NAME

TITLE

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OVERVIEW

The County of Fresno on behalf of the Internal Services Department, Facility Services Division (County), is requesting proposals from qualified pest control companies that are registered and licensed in the State of California to provide all labor, material, equipment, taxes, fees and permits for pest control services to the County. The successful bidder(s) shall provide an integrated pest management (IPM) program for approximately 125 County locations. Vendors interested in submitting a bid must have a valid branch license to operate in Fresno County.

It is the intent of the County to award multiple contractors, under one Master Agreement, to provide the services described herein.

Contractors who can demonstrate capability, qualifications, and IPM experience may be awarded a Master Agreement for a term of up to 3-years with two optional 1-year extensions. The County intends to spend approximately \$500,000 for the potential 5-year term of the agreement.

KEY DATES

RFP Issue Date:	February 1, 2019
Bidders' Conference:	February 12, 2019 at 10:00 AM County of Fresno - Purchasing 4525 E. Hamilton Avenue, 2 nd Floor Fresno, CA 93702
Written Questions for RFP Due:	February 15, 2019 at 10:00 AM Questions must be submitted on the Bid Page.
RFP Closing Date:	March 1, 2019 at 2:00 PM Proposals must be electronically submitted on the Bid Page.

BIDDERS' CONFERENCE:

A bidders' conference will be held in which the scope of the project and proposal requirements will be explained. Addenda will be prepared and distributed to all bidders if questions are submitted.

Bidders are to contact **Bryan Hernandez** at County of Fresno - Purchasing, (559) 600-7117, if they are planning to attend.

GENERAL REQUIREMENTS & CONDITIONS

TERM: It is County's intent to contract with the successful bidder for a term of three years with the option to renew for up to two additional one year periods based on mutual written consent.

The County reserves the right to terminate any resulting contract upon written notice.

AWARD: The award will be made to the vendor offering the proposal that is deemed the most advantageous to the County. Past performance (County contracts within the past seven years) and references may factor into awarding of a contract. The County will be the sole judge in making such determination. The County reserves the right to reject any and all proposals. Award Notices are tentative. Acceptance of an offer made in response to this RFP shall occur only upon execution of an agreement by both parties or issuance of a valid Purchase Order by Purchasing. After award, all bids shall be open to public inspection. The County assumes no responsibility for the confidentiality of information offered in a bid.

Award may require approval by the County of Fresno – Board of Supervisors.

PARTICIPATION: The bidder may agree to extend the terms of the resulting contract to other political subdivisions, municipalities, and tax-supported agencies. Such participating governmental bodies may make purchases in their own name, make payment directly to the bidder, and be liable directly to the bidder, holding the County of Fresno harmless.

CONFIDENTIALITY: Services performed by the bidder shall be in strict conformance with all applicable Federal, State of California and/or local laws and regulations relating to confidentiality, including but not limited to, California Civil Code, California Welfare and Institutions Code, Health and Safety Code, California Code of Regulations, Code of Federal Regulations.

The bidder shall submit to County's monitoring of said compliance.

The bidder may be a Business associate of County, as that term is defined in the "Privacy Rule" enacted by the Health Insurance Portability and Accountability Act of 1996 (HIPAA). As a HIPAA Business Associate, vendor may use or disclose protected health information ("PHI") to perform functions, activities or services for or on behalf of County, as specified by the County, provided that such use or disclosure shall not violate HIPAA and its implementing regulations. The uses and disclosures of PHI may not be more expansive than those applicable to County, as the "Covered Entity" under HIPAA's Privacy Rule, except as authorized for management, administrative or legal responsibilities of the Business Associate.

The bidder shall not use or further disclose PHI other than as permitted or required by the County, or as required by law without written notice to the County. The bidder shall ensure that any agent, including any subcontractor, to which vendor provides PHI received from, or created or received by the vendor on behalf of County, shall comply with the same restrictions and conditions with respect to such information.

SUBCONTRACTORS: If a subcontractor is proposed, complete identification of the subcontractor and his tasks should be provided. The primary contractor is not relieved of any responsibility by virtue of using a subcontractor. A specialty contractor cannot contract for work outside of their classification even if they are going to subcontract that work to another licensee who does hold the classification. The only classification that may do that is the B – General Building contractor.

SELF-DEALING TRANSACTION DISCLOSURE: Contractor agrees that when operating as a corporation (a for-profit or non-profit corporation), or if during the term of the agreement the Contractor changes its status to operate as a corporation, members of the Contractor's Board of Directors shall disclose any self-dealing transactions that they are a party to while Contractor is providing goods or performing services under the agreement with the County. A self-dealing transaction shall mean a transaction to which the Contractor is a party and in which one or more of its directors has a material financial interest. Members of the Board of Directors shall disclose any self-dealing transactions that they are a party to by completing and signing a Fresno County Self-Dealing Transaction Disclosure Form and submitting it to the County prior to commencing with the self-dealing transaction or immediately thereafter.

LOCAL VENDOR PREFERENCE: The Local Vendor Preference **does not** apply to this Request for Proposal.

BONDS: Bidders shall provide and submit with their bid, a bid deposit in an amount equal to ten percent (10%) of the total bid amount. In the event a bidder or bidders fail to enter into an agreement(s) for the services offered under their bid(s), such bid deposit shall be forfeited to County. The bid deposit shall be in the form of a cashier's check, irrevocable letter of credit or a bid bond. The bidder's security when in the form of a cashier's check or bond shall be made payable to the County of Fresno. The bid deposit of the apparent successful bidder(s) shall be retained by County until the agreement(s) have been fully executed by the apparent successful bidder(s) and the County or until County determines that all bids have been rejected. All other bid deposits (except bonds) will be returned promptly following execution of all agreements or when all bids have been rejected. Bonds will be returned only upon written request from the bidder.

The successful bidder shall furnish a faithful performance bond and a payment bond in the amount of one hundred percent (100%) of the contract amount.

CONFLICT OF INTEREST: The County shall not contract with, and shall reject any bid or proposal submitted by the persons or entities specified below, unless the Board of Supervisors finds that special circumstances exist which justify the approval of such contract:

1. Employees of the County or public agencies for which the Board of Supervisors is the governing body.
2. Profit-making firms or businesses in which employees described in Subsection (1) serve as officers, principals, partners or major shareholders.
3. Persons who, within the immediately preceding twelve (12) months, came within the provisions of Subsection (1), and who were employees in positions of substantial responsibility in the area of service to be performed by the contract, or participated in any way in developing the contract or its service specifications.
4. Profit-making firms or businesses in which the former employees described in Subsection (3) serve as officers, principals, partners or major shareholders.
5. No County employee, whose position in the County enables him to influence the selection of a contractor for this RFP, or any competing RFP, and no spouse or economic dependent of such employee, shall be employees in any capacity by a bidder, or have any other direct or indirect financial interest in the selection of a contractor.
6. In addition, no County employee will be employed by the selected vendor to fulfill the vendor's contractual obligations to the County.

DISCLOSURE: The bidder is required to disclose if, within the three-year period preceding the proposal, their owners, officers, corporate managers and partners have been convicted of, or had a civil judgment rendered against them for:

- fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction;
- violation of a federal or state antitrust statute;
- embezzlement, theft, forgery, bribery, falsification, or destruction of records; or
- false statements or receipt of stolen property

Within a three-year period preceding their proposal, they have had a public transaction (federal, state, or local) terminated for cause or default.

ORDINANCE 3.08.130 – POST-SEPARATION EMPLOYMENT PROHIBITED: No officer or employee of the County who separates from County service shall for a period of one year after separation enter into any employment, contract, or other compensation arrangement with any County consultant, vendor, or other County provider of goods, materials, or services, where the officer or employee participated in any part of the decision making process that led to the County relationship with the consultant, vendor or other County provider of goods, materials or services.

Pursuant to Government Code section 25132(a), a violation of the ordinance may be enjoined by an injunction in a civil lawsuit, or prosecuted as a criminal misdemeanor.

TIE BIDS: In the event of a tie score between two or more proposals at the completion of the evaluation process, the evaluation team will break the tie by re-evaluating the proposals and coming to a consensus on which proposal to award. Additional information or interviews may be requested from bidders with the tied proposals.

DATA SECURITY: Individuals and/or agencies that enter into a contractual relationship with the County for the purpose of providing services must employ adequate controls and data security measures, both internally and externally to ensure and protect the confidential information and/or data provided to contractor by the County, preventing the potential loss, misappropriation or inadvertent access, viewing, use or disclosure of County data including sensitive or personal client information; abuse of County resources; and/or disruption to County operations.

Individuals and/or agencies may not connect to or use County networks/systems via personally owned mobile, wireless or handheld devices unless authorized by County for telecommuting purposes and provide a secure connection; up to date virus protection and mobile devices must have the remote wipe feature enabled. Computers or computer peripherals including mobile storage devices may not be used (County or Contractor device) or brought in for use into the County's system(s) without prior authorization from County's Chief Information Officer and/or designee(s).

No storage of County's private, confidential or sensitive data on any hard-disk drive, portable storage device or remote storage installation unless encrypted according to advance encryption standards (AES of 128 bit or higher).

The County will immediately be notified of any violations, breaches or potential breaches of security related to County's confidential information, data and/or data processing equipment which stores or processes County data, internally or externally.

County shall provide oversight to Contractor's response to all incidents arising from a possible breach of security related to County's confidential client information. Contractor will be responsible to issue any notification to affected individuals as required by law or as deemed necessary by County in its sole discretion. Contractor will be responsible for all costs incurred as a result of providing the required notification.

AUDITS & RETENTION: The Contractor shall maintain in good and legible condition all books, documents, papers, data files and other records related to its performance under this contract. Such records shall be complete and available to Fresno County, the State of California, the federal government or their duly authorized representatives for the purpose of audit, examination, or copying during the term of the contract and for a period of at least three (3) years following the County's final payment under the contract or until conclusion of any pending matter (e.g., litigation or audit), whichever is later. Such records must be retained in the manner described above until all pending matters are closed.

PAYMENT: County will make partial payments for all purchases made under the contract and accumulated during the month. Terms of payment will be net forty-five (45) days.

DISPUTE RESOLUTION: The ensuing contract shall be governed by the laws of the State of California.

Any claim which cannot be amicably settled without court action will be litigated in the U. S. District Court for the Eastern District of California in Fresno, CA or in a state court for Fresno County.

ASSIGNMENTS: The ensuing proposed contract will provide that the vendor may not assign any payment or portions of payments without prior written consent of the County of Fresno.

ASSURANCES: Any contract awarded under this RFP must be carried out in full compliance with The Civil Rights Act of 1964, The Americans With Disabilities Act of 1990, their subsequent amendments, and any and all other laws protecting the rights of individuals and agencies. The County of Fresno has a zero tolerance for discrimination, implied or expressed, and wants to ensure that policy continues under this RFP. The contractor must also guarantee that services, or workmanship, provided will be performed in compliance with all applicable local, state, or federal laws and regulations pertinent to the types of services, or project, of the

nature required under this RFP. In addition, the contractor may be required to provide evidence substantiating that their employees have the necessary skills and training to perform the required services or work.

LICENSES AND CERTIFICATIONS: Any license(s) and/or certification(s) required in this RFP must be obtained by the bidder prior to submitting a proposal and must be active and in good standing. Proposals submitted without the proper license(s) and/or certification(s) will be deemed non-responsive.

PUBLIC CONTRACT CODE SECTION 7028.15: Where the State of California requires a Contractor's license; it is a misdemeanor for any person to submit a bid unless specifically exempted.

INSURANCE REQUIREMENTS

Without limiting the County's right to obtain indemnification from contractor or any third parties, contractor, at its sole expense, shall maintain in full force and effect, the following insurance policies or a program of self-insurance, including but not limited to, an insurance pooling arrangement or Joint Powers Agreement (JPA) throughout the term of the Agreement:

- A. Commercial General Liability: Commercial General Liability Insurance with limits of not less than Two Million Dollars (\$2,000,000.00) per occurrence and an annual aggregate of Four Million Dollars (\$4,000,000.00). This policy shall be issued on a per occurrence basis. County may require specific coverage including completed operations, product liability, contractual liability, Explosion-Collapse-Underground, fire legal liability or any other liability insurance deemed necessary because of the nature of the contract.
- B. Automobile Liability: Comprehensive Automobile Liability Insurance with limits of not less than One Million Dollars (\$1,000,000.00) per accident for bodily injury and for property damages. Coverage should include any auto used in connection with this Agreement.
- C. Professional Liability: If Contractor employs licensed professional staff, (e.g., Ph.D., R.N., L.C.S.W., M.F.C.C.) in providing services, Professional Liability Insurance with limits of not less than One Million Dollars (\$1,000,000.00) per occurrence, Three Million Dollars (\$3,000,000.00) annual aggregate.

This coverage shall be issued on a per claim basis. Contractor agrees that it shall maintain, at its sole expense, in full force and effect for a period of three years following the termination of this Agreement, one or more policies of professional liability insurance with limits of coverage as specified herein.
- D. Worker's Compensation: A policy of Worker's Compensation insurance as may be required by the California Labor Code.

Additional Requirements Relating to Insurance:

Contractor shall obtain endorsements to the Commercial General Liability insurance naming the County of Fresno, its officers, agents, and employees, individually and collectively, as additional insured, but only insofar as the operations under this Agreement are concerned. Such coverage for additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained by County, its officers, agents and employees shall be excess only and not contributing with insurance provided under Contractor's policies herein. This insurance shall not be cancelled or changed without a minimum of thirty (30) days advance written notice given to County.

Contractor hereby waives its right to recover from County, its officers, agents, and employees any amounts paid by the policy of worker's compensation insurance required by this Agreement. Contractor is solely responsible to obtain any endorsement to such policy that may be necessary to accomplish such waiver of subrogation, but Contractor's waiver of subrogation under this paragraph is effective whether or not Contractor obtains such an endorsement.

Within thirty (30) days from the date Contractor executes this Agreement, Contractor shall provide certificates of insurance and endorsement as stated above for all of the foregoing policies, as required herein, to the **County of Fresno, ISD Contracts, 333 W. Pontiac Way, Clovis, CA 93612**, stating that such insurance coverage have been obtained and are in full force; that the County of Fresno, its officers, agents and employees will not be responsible for any premiums on the policies; that such Commercial General Liability insurance names the County of Fresno, its officers, agents and employees, individually and collectively, as additional insured, but only insofar as the operations under this Agreement are concerned; that such coverage for additional insured shall apply as primary insurance and any other insurance, or self-insurance, maintained by County, its officers, agents and employees, shall be excess only and not contributing with insurance provided under Contractor's policies herein; and that this insurance shall not be cancelled or changed without a minimum of thirty (30) days advance, written notice given to County.

In the event Contractor fails to keep in effect at all times insurance coverage as herein provided, the County may, in addition to other remedies it may have, suspend or terminate this Agreement upon the occurrence of such event.

All policies shall be with admitted insurers licensed to do business in the State of California. Insurance purchased shall be purchased from companies possessing a current A.M. Best, Inc. rating of A FSC VII or better.

BID INSTRUCTIONS

- All prices and notations must be typed or written in ink.
- Unless otherwise noted, prices shall remain firm for 180 days after the closing date of the bid.
- Proposals must be electronically submitted on the forms provided in this RFP with all pages numbered.
- Additional material may be submitted with the proposal as attachments. Any additional descriptive material that is used in support of any information in your proposal must be referenced by the appropriate paragraph(s) and page number(s).
- Bidders must electronically submit their proposal in .pdf format, no later than the proposal closing date and time as stated on the front of this document, to the Bid Page on Public Purchase. The County will not be responsible for and will not accept late bids due to slow internet connection or incomplete transmissions.
- County of Fresno will not be held liable for any costs incurred by vendors in responding to this RFP.
- Bidders are instructed not to submit confidential, proprietary and related information within the request for proposal. If you are submitting trade secrets, it must be electronically submitted in a separate PDF file clearly named "TRADE SECRETS" and marked as Confidential, see Trade Secret Acknowledgement section.
- If a bidder finds any discrepancies or has any questions, submit all inquiries to the Bid Page on Public Purchase or contact **Bryan Hernandez** at (559) 600-7110. Any change in the RFP will be made only by written addendum issued by the County. The County will not be responsible for any other explanations or interpretations.
- Failure to respond to all questions or to not supply the requested information could result in rejection of your proposal. Merely offering to meet the specifications is insufficient and will not be accepted. Each bidder shall submit a complete proposal with all information requested.
- Proposals received after the closing date and time will NOT be considered.
- Proposals will be evaluated by an evaluation team led by County Purchasing and may consist of County of Fresno department staff, community representatives from advisory boards, and other members as appropriate. If a proposal does not respond adequately to the RFP or the bidder is deemed unsuitable or incapable of delivering services, the proposal may be eliminated from consideration. Upon review and evaluation, the evaluation team will make the final recommendation to the County department.
- Appeals must be submitted in writing within seven (7) working days after notification of proposed recommendations for award. A "Notice of Award" is not an indication of County's acceptance of an offer made in response to this RFP. Appeals shall be submitted to County of Fresno Purchasing, 4525 E. Hamilton Avenue 2nd Floor, Fresno, California 93702-4599 and in Word format to gcornuelle@FresnoCountyCA.gov. Appeals should address only areas regarding RFP contradictions, procurement errors, proposal rating discrepancies, legality of procurement context, conflict of interest, and inappropriate or unfair competitive procurement grievance regarding the RFP process.

Purchasing will provide a written response to the complainant within seven (7) working days unless the complainant is notified more time is required. If the appealing bidder is not satisfied with the decision of Purchasing, bidder shall have the right to appeal to the County Administrative Office within seven (7) working days after Purchasing's notification; if the appealing bidder is not satisfied with CAO's decision, the final appeal is with the Board of Supervisors. Please contact Purchasing if the appeal will be going to the Board of Supervisors.

- All communication regarding this RFP shall be directed to an authorized representative of County Purchasing. The specific Analyst managing this RFP is identified on the cover page, along with his or her contact information, and he or she should be the primary point of contact for discussions or information pertaining to the RFP. Contact with any other County representative, including elected officials, for the purpose of discussing this RFP, its content, or any other issue concerning it, is prohibited unless authorized by Purchasing. Violation of this clause, by the vendor having unauthorized contact (verbally or in writing) with such other County representatives, may constitute grounds for rejection by Purchasing of the vendor's quotation.

The above stated restriction on vendor contact with County representatives shall apply until the County has awarded a purchase order or contract to a vendor or vendors, except as follows. First, in the event that a vendor initiates a formal appeal against the RFP, such vendor may contact the Purchasing Manager who manages that appeal as outlined in the County's established appeal procedures. All such contact must be in accordance with the sequence set forth under the appeal procedures. Second, in the event a public hearing is scheduled before the Board of Supervisors to hear testimony prior to its approval of a purchase order or contract, any vendor may address the Board at scheduled Board Meeting.

SCOPE OF WORK

The County is soliciting bids for the implementation of an Integrated Pest Management (IPM) program to service properties owned, occupied, leased or otherwise operated by the County. The types of buildings to be serviced include but are not limited to office buildings, detention facilities, warehouses, trailers, yards, and other facilities.

INTEGRATED PEST MANAGEMENT PROGRAM (IPM) DESCRIPTION

This RFP is for a comprehensive Integrated Pest Management (IPM) program for approximately 125 County locations.

IPM is a process and planned program for effective, long-term pest suppression that reduces dependence on pesticide use.

Monitoring provides the basis for reliable decisions on when intervention measures are needed, the type of control measure to select, and the method of application. Pest management practices in an IPM program give priority to non-pesticidal control methods which include structural and procedural modifications which establish physical barriers to pests, and reduce the food, water, and harborage available to them. Pesticides are used as a last resort with priority to low toxicity pesticides and application methods which minimize exposure to humans and non-target species.

I. GENERAL REQUIREMENTS

1. **INSPECTIONS:** Contractor must provide a tentative schedule for a one (1) year, twelve (12) month period, for each building listed in this RFP for both initial and routine inspections. In the initial inspection, the Contractor will evaluate the needs of the premises and present an IPM Plan for each building. After the initial inspection, routine, regularly scheduled pest control services will be provided by Contractor
2. **SERVICES:** For both call-back and emergency response services, Contractor shall be available, Monday through Friday, during normal and after normal business hours to coordinate any requests, including County holidays as listed <https://bit.ly/2RvUx6Q>. Details regarding each request will be relayed at the time of each call.
 - a) **CALL-BACK COSTS:** Each Contractor will be evaluated in accordance with their performance of effective, long-term pest suppression. If pests appear between scheduled routine treatments, the Contractor will be called back to treat the building where the problem occurred at no cost to County. In Section 4 – Cost Proposal, Contractor will have the opportunity to list the names of the pests included in routine inspections. When services for call-back services are requested by County, Contractor shall acknowledge the request within two (2) hours and provide onsite services within 48 hours.
 - b) **EMERGENCY RESPONSE SERVICES:** Emergency response services are defined as situations that may pose an immediate risk to County employees, citizens, business processes, and property. They require urgent intervention to prevent a worsening of a situation. Contractor shall provide cost for emergency services in the Cost Proposal of this RFP. Emergency Response Services will be requested on an as-needed basis. When services for emergency response services are requested by County, Contractor shall acknowledge the request within two (2) hours and provide onsite services within 24 hours.

If the Contractor fails to deliver call-back and emergency response service as describe above, County shall have the right to obtain the service from another Contractor. The Contractor agrees that the actual cost of such service shall be deducted from the non-performing Contractor's invoice covering the period for which the outside service was obtained. This deduction will be supported by a copy of the invoice covering the services obtained by the other performing Contractor.

When services for both call-back and emergency response services are requested by County, Contractor shall acknowledge the request within two (2) hours and inform if the request can be fulfilled. Contractor must provide onsite services within 24-48 hours. If the Contractor fails to deliver such services, County shall have the right to obtain the service from another Contractor. The Contractor agrees that the actual cost of such service shall be deducted from the non-performing Contractor's invoice covering the period for which the outside service was obtained. This deduction will be supported by a copy of the invoice covering the services obtained by the other performing Contractor.

Poor performance, as deemed by County, may result in a reduction of buildings assigned or no service requests from County. Determination of this action is at the sole discretion of the Director of Internal Services or his/her authorized representatives.

3. The Contractor should have a flexible organization and be capable of performing multiple assignments simultaneously for call-back and emergency calls.
4. The Contractor shall furnish all necessary labor, supervision, equipment, tools, materials, transportation and other incidentals as may be required to perform these services.
5. Each building included in this RFP has a designated Department Contact, as listed in Exhibit A – Department Contacts, who will serve the following functions:
 - i. Department Contacts will serve as the communication and coordination link between the vendor and department personnel regarding needs, issues, and concerns; including any need for County or Security staff to escort the Contractor through the facility to complete their work, as needed;
 - ii. All work must be approved and authorized in writing by the Department Contact or their designee prior to commencement of any work; and
 - iii. All pest control service must be done to the complete satisfaction of the Departmental Contact in charge of the building/area.
6. The Contractor must comply with all Federal, State, and local laws and regulations, including the following:
 - i. Must not have any violations with the Structural Pest Control Board of California, Department of Pesticide Regulation, and with the local County Agricultural Commissioner for the past two (2) years. County will verify such violations;
 - ii. Must meet NSF STANDARD 61;
 - iii. All materials used must be registered with the Environmental Protection Agency (EPA); and
 - iv. All pesticides shall be applied according to manufacturer's label instructions. No pesticides shall be stored on County premises.
7. Company uniforms, or smocks, must be worn at all times by all employees while on County property that will identify the Contractor's employee by name. The uniformed employees must present a neat appearance. Uniform should prominently bear the contractor's name/company logo. Each contractor's employee shall have picture identification on their person while performing services. Contractor personnel's uniforms shall not be covered by sweaters, jackets, etc. while working on site at the County.

8. Successful bidder may use County owned water, power and toilet facilities at job site (when existing) at no expense to the successful bidder. Successful bidder will be required, however, to provide piping, fittings and other items as necessary to bring water and power from existing service to job site if needed.

II. MODIFICATION OF SERVICES

1. Locations may be added and/or deleted, services may be modified, and frequencies may be increased/decreased at any time during the contract period. Cost of services for an added location will be negotiated with the County's Contract Administrator.
2. Any damage to existing utilities, building structures, equipment or furnished surfaces resulting from the performance of this contract shall be repaired to the County's satisfaction at the Contractor's expense.
3. The pest control services shall be performed in all buildings listed in this RFP, occupied or unoccupied, including but not limited to basements, crawl spaces, offices, storage areas/rooms, closets, baseboards, plumbing and heating pipes, shelves, elevators, dumb waiters (and surrounding pits/walls/enclosures), kitchens, dining rooms, cafeterias, food preparation and storage areas, loading platforms, refuse containers (and surrounding storage areas), dorms, bedrooms, cells, lavatory and shower areas, hallways and lounge areas.

III. COMMUNICATION & SCHEDULING

1. Contractor(s) responding to a service request, scheduled or emergency, shall report to the Department Contact or their designee prior to beginning work, and at the completion of work.
2. Before any pest control application is made, the Contractor shall notify the Department Contact of any precautionary actions, if any, that may need to be taken.
3. Note, buildings requiring services on pre-determined days, are identified in Scope of Work Proposal Requirements, Section 4 – Cost Proposal.

IV. SECURITY

Security is of great concern to the County. Failure to comply with the security requirements below will be considered a breach of security and shall result in termination of any ensuing contract for default.

Contractor personnel shall cooperate with all Security personnel at all times and be subject to and conform to County security rules and regulations. Any violations or disregard of these rules may be cause for denial of access to County property.

The background checks required and policies below may change throughout the life of this Agreement, it is the vendor(s) responsibility to request updates from the County. Please see the following Exhibits:

1. Probation Juvenile Detention Facilities – No Hostage Policy. See Exhibit B
2. Fresno Sheriff – Coroner's Office (FSCO) Jail Detention Facilities – No Hostage Policy. See Exhibit C
3. The Prison Rape Elimination Act. See Exhibit D.
4. Background Investigations & Identification (ID) Badges. See Exhibit E
5. Morgue – Contractor staff providing pest control services to the morgue may be exposed to deceased persons, temporary strong odors, and an environment similar to a hospital setting.

V. INVOICING

All the buildings relevant to this RFP are identified in Section 4 – Cost Proposal. Awarded Contractor(s) must be able to invoice each building on a separate invoice. Mailing addresses for each building/area will be provided upon award to each Contractor. Each invoice must include (either as a separate document, or integrated into the invoice itself) the associated Service Report, which has been signed by the County department's representative. If the invoice and Service Report are separate documents (not integrated into one), the invoices must also include:

1. Contract number
2. Building number, Name and Address
3. Date and Time of Service
4. Label each invoice as "Routine" or "Emergency Response"
5. Name of service technician who provided the service
6. Itemization of charges
7. Printed name of Departmental Contact authorizing the work

SCOPE OF WORK PROPOSAL REQUIREMENTS

County does not guarantee a minimum or maximum number of jobs to be awarded to a specific contractor during the term of this agreement. County guarantees no minimum amount to each awarded vendor in the Master Agreement.

The County reserves the right, at its sole discretion, to terminate this RFP process or negotiations with a selected vendor or begin a new RFP process. Nothing herein, or in the process, shall be construed as having obligated the County to pay for any expenses incurred by respondents to this RFP, or to the selected vendor(s) prior to Board of Supervisors' approval on a services agreement.

Pursuant to instructions included in this RFP, Proposal Requirements, a bidder's proposal shall include a response to the following four (4) sections:

	Section 1 -- Experience & Qualifications
Cover Letter	<p>A cover letter is required and should not exceed two (2) single-sided pages and should include:</p> <ul style="list-style-type: none"> a) The name, address, telephone number, email, and fax number of the primary contact person during the solicitation process through potential contract award; b) Description of the Contractor's organization (e.g. corporation, partnership, etc.), how many years it's been in existence; and c) Table of contents.
Experience	<p>Contractor must provide the following information:</p> <ul style="list-style-type: none"> a) How many years has your company been in business under its present business name? b) Describe your management personnel's experience with accounts of like-sized public and/or private jurisdictions similar size and scope. c) Contractor must have experience utilizing an IPM program for pest control services. d) Provide information on the field personnel who will fulfill the terms of this contract. Contractor must demonstrate that all personnel assigned to this account have sufficient expertise in IPM principles and practices, entomology, and pest control to carry out these responsibilities effectively. e) State any and all instances of being disqualified, removed, or otherwise prevented from completing the terms of any previous contracts over the past five (5) years. Give names, street addresses, and phone numbers and explain the circumstances.

Qualifications	<p>Contractor must provide a copy of the following documents and state the number of employees possessing each license. Contractor must also provide copies of the individual certificates:</p> <ul style="list-style-type: none"> a) Branch license to operate in Fresno County b) Registration form in Fresno County c) License with the Structural Pest Control Board, State of California d) Owner Operator Registration (OPR) License e) Field Representative License f) Registered Applicator, Category 2 & 3
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Section 2 -- Integrated Pest Management (IPM) Plan	
Contractor's RFP proposal shall include answers to the questions below, in the order listed:	
Evaluate & Control	a) Detail of plan to evaluate and inspect the needs of County buildings. How will you evaluate the current situation at each building? How will you generate a plan for addressing each individual County building and its needs based on site inspections?
	b) Detail of plan to manage the following pests, including methods for setting thresholds for them: spiders; cockroaches and beetles; crickets and other hoppers; ants (all species), earwigs, sow bugs, silverfish and other crawling insects; flies, moths and other flying insects; weevils and other food pests; and mice and rats.
	c) Detail of plan to manage the following pests, including methods for setting thresholds for them: gophers; squirrels; snakes and other reptiles; termite inspections and eradication; lice, mites, bed bugs, fleas and other biting insects; wasps, hornets and other stinging insects nesting in the interior or exterior, up to a maximum height of twenty-one (21) stories.
	d) Provide a sample of the pest control Service Report utilized by Contractor and an explanation of all information to be recorded; include sample forms() with your proposal.
	e) Describe how Contractor will reduce, or minimize, chemical illness draft to County staff and customers.
Communication	a) Describe how Contractor will communicate with the Department Contact of any observations made by the service technician of foodstuffs or other substances that may be contributing to the pest problem.

	b) Describe how emergency and call-back requests will be met (e.g. the use of radio dispatched service, call centers, technician's cell phone numbers, the names of office personnel handling the account for contact, availability of trucks and personnel, etc.).
	c) Describe your communication plan or system to assure proper communication between the technicians assigned to this contract and the County's Department Contacts and Contract Administrator for scheduled and emergency services.
	d) Describe any education material, tools, etc. Contractor can provide to County throughout the life of the contract.
Customer Satisfaction	a) Describe how Contractor will address complaints, including but not limited to the performance of technicians, service response times, call-back issues, methods of pest control, and overall the successful performance, or lack thereof, of Contractor as deemed by County.
	b) Describe your existing customer service program, how do you monitor customer satisfaction, how are complaints resolved and what is your plan for quality control.
Reporting Systems	a) Describe the systems you use to assign, track, and evaluate work performed by your field technicians.
	b) Contractor shall address process for maintaining computerized records and providing reports as requested. Our desire is to be able to request reports by site, by pesticide or a County wide summary report.

Section 3 – Tentative Schedule

The buildings for this RFP are divided into three (3) sections: Group 1, 2, and 3. As such, Contractors are not required to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each group separately. Note, if awarded, Contractor must be able to provide pest control services outside normal business hours (Monday-Friday, 7-5pm), including weekends for all building locations specified in this RFP. In this section, Contractor shall answer the questions below:

1. For Initial Services, Contractor is required to provide to the Contract Administrator and each Departmental Contact a schedule depicting a day and time each building will receive services. The Contractor will do this within _____ business days of contract execution.
2. For Routine Services, Contractor is required to provide to the Contract Administrator and each Departmental Contact a one (1) year, twelve (12) month schedule showing the day(s) and time(s) each building will receive services, including the frequency of services per month. The Contractor will do this within _____ business days of contract execution.

Section 4 – Cost Proposal

Contractor please complete Section 4 -- Cost Proposal. This document will be posted in MS Excel format and will be posted separately from the main RFP. Please ensure you obtain this document.

AWARD CRITERIA

All proposals will be evaluated using the same criteria. While cost is important, other factors are also significant, and the County may not select the lowest cost proposal. The objective is to choose the proposal that offers the highest quality services and will best achieve the County's goals and objectives within a reasonable budget. Evaluations will be based on the criteria listed below:

COST

- As submitted under the "COST PROPOSAL" section.

CAPABILITY AND QUALIFICATIONS

- Do the service descriptions address all the areas identified in the RFP? Will the proposed services satisfy County's needs and to what degree?
- Does the bidder demonstrate knowledge or awareness of the problems associated with providing the services proposed and knowledge of laws, regulations, statutes and effective operating principles required to provide this service?
- The amount of demonstrated experience in providing the services desired in a California County.

MANAGEMENT PLAN

- Is the organizational plan and management structure adequate and appropriate for overseeing the proposed services?

PROPOSAL CONTENT REQUIREMENTS

It is required that the vendor submit his/her proposal in accordance with the format and instructions provided under this section.

- I. RFP PAGE 1 AND ADDENDUM(S) PAGE 1 (IF APPLICABLE) completed and signed by participating individual or agency.
- II. COVER LETTER: A one-page cover letter and introduction including the company name and address of the bidder and the name, address and telephone number of the person or persons to be used for contact and who will be authorized to make representations for the bidder.
 - A. Whether the bidder is an individual, partnership or corporation shall also be stated. It will be signed by the individual, partner, or an officer or agent of the corporation authorized to bind the corporation, depending upon the legal nature of the bidder. A corporation submitting a proposal may be required before the contract is finally awarded to furnish a certificate as to its corporate existence, and satisfactory evidence as to the officer or officers authorized to execute the contract on behalf of the corporation.
- III. TABLE OF CONTENTS
- IV. CONFLICT OF INTEREST STATEMENT: The Contractor may become involved in situations where conflict of interest could occur due to individual or organizational activities that occur within the County. **The Contractor must provide a statement addressing the potential, if any, for conflict of interest and indicate plans, if applicable, to address potential conflict of interest.** This section will be reviewed by County Counsel for compliance with conflict of interest as part of the review process. The Contractor shall comply with all federal, state and local conflict of interest laws, statutes and regulations.
- V. TRADE SECRET:
 - A. Sign where required.
- VI. CERTIFICATION – DISCLOSURE – CRIMINAL HISTORY & CIVIL ACTIONS
- VII. REFERENCES
- VIII. PARTICIPATION
- IX. EXCEPTIONS: This portion of the proposal will note any exceptions to the requirements and conditions taken by the bidder. If exceptions are not noted, the County will assume that the bidder's proposals meet those requirements. The exceptions shall be noted as follows:
 - A. Exceptions to General Conditions.
 - B. Exceptions to General Requirements.
 - C. Exceptions to Specific Terms and Conditions.
 - D. Exceptions to Scope of Work and/or Scope of Work Proposal Requirements.
 - E. Exceptions to Proposal Content Requirements.
 - F. Exceptions to any other part of this RFP.
- X. VENDOR COMPANY DATA: This section should include:
 - A. A narrative which demonstrates the vendor's basic familiarity or experience with problems associated with this service/project.
 - B. Descriptions of any similar or related contracts under which the bidder has provided services.
 - C. Descriptions of the qualifications of the individual(s) providing the services.

- D. Any material (including letters of support or endorsement) indicative of the bidder's capability.
 - E. A brief description of the bidder's current operations, and ability to provide the services.
 - F. Copies of the audited Financial Statements for the last three (3) years for the agency or program that will be providing the service(s) proposed. If audited statements are not available, compiled or reviewed statements will be accepted with copies of three years of corresponding federal tax returns. This information is to be provided after the RFP closes, if requested. **Do not provide with your proposal.**
 - G. Describe all contracts that have been terminated before completion within the last five (5) years:
 - 1. Agency contract with
 - 2. Date of original contract
 - 3. Reason for termination
 - 4. Contact person and telephone number for agency
 - H. Describe all lawsuit(s) or legal action(s) that are currently pending; and any lawsuit(s) or legal action(s) that have been resolved within the last five (5) years:
 - 1. Location filed, name of court and docket number
 - 2. Nature of the lawsuit or legal action
 - I. Describe any payment problems that you have had with the County within the past three (3) years:
 - 1. Funding source
 - 2. Date(s) and amount(s)
 - 3. Resolution
 - 4. Impact to financial viability of organization.
- XI. SCOPE OF WORK:
- A. Bidders are to use this section to describe the essence of their proposal.
 - B. This section should be formatted as follows:
 - 1. A general discussion of your understanding of the project, the Scope of Work proposed and a summary of the features of your proposal.
 - 2. A detailed description of your proposal as it relates to each item listed under the "Scope of Work Proposal Requirements" section of this RFP. Bidder's response should be stated in the same order as are the "Scope of Work Proposal Requirements" items. Each description should begin with a restatement of the "Scope of Work Proposal Requirements" item that it is addressing. Bidders must explain their approach and method of satisfying each of the listed items.
 - C. When reports or other documentation are to be a part of the proposal a sample of each must be submitted. Reports should be referenced in this section and submitted in a separate section entitled "REPORTS."
 - D. A complete description of any alternative solutions or approaches to accomplishing the desired results.
- XII. COST PROPOSAL: Quotations may be prepared in any manner to best demonstrate the worthiness of your proposal. Include details and rates/fees for all services, materials, equipment, etc. to be provided or optional under the proposal.
- XIII. CHECK LIST

TRADE SECRET ACKNOWLEDGEMENT

Each proposal submitted is public record under the California Public Records Act (Cal. Gov. Code, secs. 6250 and following) and is therefore open to inspection by the public as required by Section 6253 of the California Government Code. This section generally states that "every person has a right to inspect any public record". The County will not exclude any proposal or portion of a proposal from treatment as a public record except information that it is properly submitted as a "trade secret" (defined below), and determined by the County to be a "trade secret" (if not otherwise subject to disclosure, as stated below). Information submitted as "proprietary", "confidential" or under any other terms that might state or suggest restricted public access will not be excluded from treatment as public record.

"Trade secrets" as defined by Section 6254.7 of the California Government Code are not treated as a public record under that section. This section defines trade secrets as:

"...Trade secrets," as used in this section, may include, but are not limited to, any formula, plan, pattern, process, tool, mechanism, compound, procedure, production data or compilation of information that is not patented, which is known only to certain individuals within a commercial concern who are using it to fabricate, produce, or compound an article of trade or a service having commercial value and which gives its user an opportunity to obtain a business advantage over competitors who do not know or use it."

Such information must be submitted in a separate PDF file named "Trade Secret" and marked as "Confidential" in the Public Purchase system. Bidders must include a clear and concise statement that sets out the reasons for confidentiality in accordance with the foregoing definition of "trade secret." Examples of information not considered trade secrets are pricing, cover letter, promotional materials, references, and the like.

Information submitted by a bidder as "trade secret" will be reviewed by County of Fresno's Purchasing Division, with the assistance of the County's legal counsel, to determine conformance or non-conformance to the foregoing definition.

Information that is properly identified as "trade secret" and which the County determines to conform to the definition will not become public record (if not otherwise subject to disclosure, as stated below). The County will safeguard this information in an appropriate manner, provided however, in the event of a request, demand, or legal action by any person or entity seeking access to the "trade secret" information, the County will inform the bidder of such request, demand, or legal action, and the bidder shall defend, indemnify, and hold harmless the County, including its officers and employees, against any and all claims, liabilities, damages, or costs or expenses, including attorney's fees and costs, relating to such request, demand or legal action, seeking access to the "trade secret" information.

Information submitted by bidder as trade secret and determined by the County not to be in conformance with the foregoing California Government Code definition shall be excluded from the proposal and deleted by the County.

The County shall not in any way be liable or responsible for the disclosure of any proposals or portions thereof, if (1) they are not electronically submitted in a separate PDF that is marked "Trade Secret" and marked as Confidential in the Public Purchase system; or (2) disclosure thereof is required or allowed under the law or by order of court.

Bidders are advised that the County does not wish to receive trade secrets and that bidders are not to supply trade secrets unless they are absolutely necessary.

I have read and understand, and agree to the above "Trade Secret Acknowledgement."

BIDDER MUST CHECK ONE OF THE FOLLOWING:

Has bidder submitted certain bid information that is a "trade secret," as defined by Section 6254.7 of the California Government Code, and in compliance with the requirements of this Trade Secrets Acknowledgement?

By marking "**NO**", bidder does not claim any confidentiality of any bid information submitted to the County.

☐ **YES** ☐ **NO**

ACKNOWLEDGED AND AGREED BY BIDDER:

Signature

Date

Print Name

Title

DISCLOSURE – CRIMINAL HISTORY & CIVIL ACTIONS

In their proposal, the bidder is required to disclose if any of the following conditions apply to them, their owners, officers, corporate managers and partners (hereinafter collectively referred to as “Bidder”):

1. Within the three-year period preceding the proposal, they have been convicted of, or had a civil judgment rendered against them for:
 - a. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction;
 - b. violation of a federal or state antitrust statute;
 - c. embezzlement, theft, forgery, bribery, falsification, or destruction of records; or
 - d. false statements or receipt of stolen property
2. Within a three-year period preceding their proposal, they have had a public transaction (federal, state, or local) terminated for cause or default.

Disclosure of the above information will not automatically eliminate a Bidder from consideration. The information will be considered as part of the determination of whether to award the contract and any additional information or explanation that a Bidder elects to submit with the disclosed information will be considered. If it is later determined that the Bidder failed to disclose required information, any contract awarded to such Bidder may be immediately voided and terminated for material failure to comply with the terms and conditions of the award.

Any Bidder who is awarded a contract must sign an appropriate Certification Regarding Debarment, Suspension, and Other Responsibility Matters. Additionally, the Bidder awarded the contract must immediately advise the County in writing if, during the term of the agreement: (1) Bidder becomes suspended, debarred, excluded or ineligible for participation in federal or state funded programs or from receiving federal funds as listed in the excluded parties list system (<http://www.epls.gov>); or (2) any of the above listed conditions become applicable to Bidder. The Bidder will indemnify, defend and hold the County harmless for any loss or damage resulting from a conviction, debarment, exclusion, ineligibility or other matter listed in the signed Certification Regarding Debarment, Suspension, and Other Responsibility Matters.

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS - PRIMARY COVERED TRANSACTIONS

INSTRUCTIONS FOR CERTIFICATION

1. By signing and submitting this proposal, the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. The prospective participant shall submit an explanation of why it cannot provide the certification set out below. The certification or explanation will be considered in connection with the department or agency's determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when the department or agency determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the department or agency to which this proposal is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms covered transaction, debarred, suspended, ineligible, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549. You may contact the department or agency to which this proposal is being submitted for assistance in obtaining a copy of those regulations.
6. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

CERTIFICATION

- (1) The prospective primary participant certifies to the best of its knowledge and belief, that it, its owners, officers, corporate managers and partners:
- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency;
 - (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: _____

Date: _____

(Printed Name & Title)

(Name of Agency or Company)

REFERENCE LIST

VENDOR MUST COMPLETE AND RETURN WITH REQUEST FOR PROPOSAL

Firm: _____

Provide a list of at least five (5) customers for whom you have recently provided similar services. If you have held a contract for similar services with the County of Fresno within the past seven (7) years, list the County as one of your customers. Please list the person most familiar with your contract. Be sure to include all requested information.

Reference Name: _____ Contact: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone No.: (_____) _____ Project Date: _____
 Service Provided: _____

Reference Name: _____ Contact: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone No.: (_____) _____ Project Date: _____
 Service Provided: _____

Reference Name: _____ Contact: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone No.: (_____) _____ Project Date: _____
 Service Provided: _____

Reference Name: _____ Contact: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone No.: (_____) _____ Project Date: _____
 Service Provided: _____

Reference Name: _____ Contact: _____
 Address: _____
 City: _____ State: _____ Zip: _____
 Phone No.: (_____) _____ Project Date: _____
 Service Provided: _____

Failure to provide a list of at least five (5) customers may be cause for rejection of this RFP.

PARTICIPATION

The County of Fresno is a member of the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter. This group consists of Fresno, Kern, Kings, and Tulare Counties and all governmental, tax supported agencies within these counties.

Whenever possible, these and other tax supported agencies co-op (piggyback) on contracts put in place by one of the other agencies.

Any agency choosing to avail itself of this opportunity, will make purchases in their own name, make payment directly to the contractor, be liable to the contractor and vice versa, per the terms of the original contract, all the while holding the County of Fresno harmless. If awarded this contract, please indicate whether you would extend the same terms and conditions to all tax supported agencies within this group as you are proposing to extend to Fresno County.

*** Note: This form/information is not rated or ranked for evaluation purposes.**

☐

Yes, we will extend contract terms and conditions to all qualified agencies within the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter and other tax supported agencies.

☐

No, we will not extend contract terms to any agency other than the County of Fresno.

(Authorized Signature)

Title

CHECK LIST

This Checklist is provided to assist vendors in the preparation of their RFP response. Included are important requirements the bidder is responsible to submit with the RFP package in order to make the RFP compliant.

Check off each of the following (if applicable):

1. _____ Signed cover page of Request for Proposal (RFP).
2. _____ Check <http://www.FresnoCountyCA.gov/departments/internal-services/purchasing/bid-opportunities> for any addenda.
3. _____ Signed cover page of each Addendum.
4. _____ Provide a Conflict of Interest Statement.
5. _____ Signed *Trade Secret Form* as provided with this RFP (Trade Secret Information, if provided, must be electronically submitted in a separate PDF file and marked as Confidential).
6. _____ Signed *Criminal History Disclosure Form* as provided with this RFP.
7. _____ Signed *Participation Form* as provided with this RFP.
8. _____ The completed *Reference List* as provided with this RFP.
9. _____ Indicate all of bidder exceptions to the County's requirements, conditions and specifications as stated within this RFP.
10. _____ Bidder's proposal, in PDF format, electronically submitted to the Bid Page on Public Purchase.

Return Checklist with your RFP response

EXHIBITS

- A.** Department Contacts
- B.** No Hostage Policy – JJC
- C.** No Hostage Policy – Sheriff
- D.** The Prison Rape Elimination (PREA) ACT
- E.** Background Investigations and Identification (ID) Badges
- F.** Map – Plaza Building – 2220 Tulare St.
- G.** Map – Juvenile Justice Center

Exhibit A - Department Contacts

Building #	Building Name	Building Address	Department Contact
Department of Agriculture			
404	Agriculture Commissioner	1730 S. Maple, Fresno	Gosia Trexler 559-600-1906, Mtrexler@fresnocountyca.gov
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	
826	Sanger Ag Office - Ag Department	1705 O Street, Sanger	
897	Huron District Ag Office - Ag	17353 Oakland Ave., Five Points	
Department of Behavioral Health			
317	Main Mental Health - Behavioral Health	4441 E. Kings Canyon, Fresno	Ed Moreno 559-600-9037, dbhfacilities@fresnocountyca.gov
319	Psychiatric Health Facility - Behavioral Health	4411 E. Kings Canyon, Fresno	
320	Health Facility - Behavioral Health - Paths	515 S Cedar, Fresno	
332	Modular Unit A - Behavioral Health	4409 E Inyo Avenue, Fresno	
333	Modular Unit B - Behavioral Health	4417 E Inyo Avenue, Fresno	
335	Modular Unit E - Behavioral Health	4447 E Kings Canyon, Fresno	
336	Modular Unit F - Behavioral Health	4463 E. Kings Canyon, Fresno	
658	Health and Wellness Center	1925 E. Dakota, Fresno	
Department of Social Services			
311	Main Welfare - DSS	4455 E. Kings Canyon, Fresno	Sandy Huerta 559-600-1969, shuerta@fresnocountyca.gov
313	Commissary Building - DSS	4449 E. Kings Canyon, Fresno	
315	Barton Building - DSS	4499 E. Kings Canyon, Fresno	
318	Huntington Hall - DSS	435 S. Boyd, Fresno	
326	Modular Building - DSS	445 S. Cedar	
334	Modular Unit C	4445 E Inyo Aven., Fresno	
340	Intake Building - DSS	4468 E. Kings Canyon, Fresno	
341	Intake Annex Building - DSS	4468 E. Kings Canyon, Fresno	
343	Modular Unit D - DSS	4452 E Kings Canyon, Fresno	
622	DSS Fulton Annex	1821 Fulton, Fresno	
641	Air Fresno	2719 N. Air Fresno Drive	
834	E Street Department of Social Services	1209 E Street, Fresno	
870	Coalinga Regional Center - HSS - DSS	311 Coalinga Plaza, Coalinga	
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	
628	Airport	4944 E. Clinton Way Ste. 112B	
882	Selma Regional Center - DSS	3800 McCall & Dinuba, Selma	
	Reedley Regional Center	1680 Manning Ave., Reedley	
898	Center Mall Court	2011 Fresno St., Fresno	
Department of Internal Services			
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Ken Christiansen, 559-600-7511, kchristiansen@fresnocountyca.gov
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	
429	Steam Plant	4551 E. Hamilton, Fresno	
434	Fleet Services - Storage	4551 E. Hamilton, Fresno	

Building #	Building Name	Building Address	Department Contact
649	Admin. & IT - Pontiac	333 W. Pontiac Way, Clovis	Brian Martin, 559-600-5804, bmartin@fresnocountyca.gov
621	Graphic Communication	844 Van Ness Ave., Fresno	Christopher Campise, 559-600-3175, ccampise@fresnocountyca.gov
154	Meadow Lakes	42480 Radio Lane, Meadow Lakes	James Wickham, 559-600-5883, jwickham@fresnocountyca.gov
426	Manager's Office	4551 E. Hamilton, Fresno	
427	Service Dispatch	4551 E. Hamilton, Fresno	
431	Radio Tower	4551 E. Hamilton, Fresno	
433	Radio Shop Communications	4551 E. Hamilton, Fresno	
829	Bear Mountain Radio Site	30787 Bear Mountain Rd.	
829	Radio Facility Bear Mountain	30787 Bear Mountain Rd.	
831	Musick Peak Radio Facility	Shaver Lake, Shaver	
895	North Central Fire Station	15850 W Kearney, Kerman	
9952	Joaquin Ridge	GPS 36-18-16.8 N 120-24-11.5 W	
9957	Radio Tower Lease	740 W North, Reedley	
9975	Joaquin Ridge Radio Site	Joaquin Rdg.	
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Work Control Center, Facility Services 559-600-7242 facilityservices@fresnocountyca.gov
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	
308	UMC Laundry	445 S. Cedar, Fresno	
			Internal Services
Public Library			
657	West Fresno Library	188 E California Ave.	Gabriel Mata Desk: 559-600-6279 Cell: 559-614-4907 Gabriel.Mata@fresnolib.org
800	Central Library	2420 Mariposa, Fresno	
802	Woodward Park Branch - Library	944 E Perrin Ave, Fresno	
803	Sanger Branch - Library	1812 Seventh St., Fresno	
804	Selma Branch - Library	2200 Selma St., Selma	
805	Easton Branch - Library	25 E. Fantz, Fresno	
806	San Joaquin Branch - Library	8781 Main St., San Joaquin	
807	Firebaugh Branch - Library	1315 O St., Firebough	
808	Parlier Branch - Library	1130 E Parlier, Parlier	
809	Bear Mountain Branch - Library	30733 E Kings Canyon, Squaw Valley	
810	Riverdale Branch - Library	20975 S Malsbary, Riverdale	
811	Reedley Branch - Library	1027 E Street, Reedley	
812	Orange Cove Branch - Library	815 Park Blvd., Orange Cove	
813	Kingsburg Branch - Library	1399 Draper, Kingsburg	
814	Fowler Branch - Library	306 S. 7th Street, Fowler	
815	Laton Branch - Library	6313 DeWoody, Laton	
819	Politi Branch - Library	5771 N First, Fresno	
820	Fig Garden Branch - Library	3071 W Bullar, Fresno	
821	Sunnyside Branch - Library	5566 E Kings Canyon, Fresno	
822	Gillis Branch - Library	629 W Dakota, Fresno	
824	Mendota Branch Library	1246 Belmont, Mendota	
876	Auberry Branch - Library	33049 Auberry Rd., Auberry	
878	Shaver Lake Branch - Library	41344 Tollhouse Road, Shaver Lake	

Building #	Building Name	Building Address	Department Contact
879	Piedra Branch - Library	25385 Trimmer Springs Road, Piedra	
880	Big Creek Branch - Library	55190 Point Road, Big Creek	
887	Tranquillity Branch - Library	25561 Williams, Tranquility	
889	Kerman Branch - Library	15081 West Kearney Plaza, Kerman	
899	Caruthers Branch - Library	13382 S Henderson Ave., Caruthers	
1825	Betty Rodriguez - Library	3040 N. Cedar Ave., Fresno	
801	Clovis Branch	1155 5th St., Clovis	
Probation Department			
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno	Joshua Noel, ISD Facility Services 559-6007268 jnoel@fresnocountyca.gov
703	Detention Administration	3333 E. American Ave., Fresno	
704	JJC Commitment Administration 1	3333 E. American Avenue, Fresno	
705	JJC Court Schools	3333 E. American Avenue, Fresno	
706	JJC Commitment Housing	3333 E. American Avenue, Fresno	
707	JJC Commitment Housing	3333 E. American Avenue, Fresno	
708	JJC Commitment Housing	3333 E. American Ave., Fresno	
701	JJC Courthouse	3333 E. American Ave., Fresno	
709	Commitment Housing	3333 E. American Avenue, Fresno	
710	JJC Water Treatment Plant	3333 E. American Avenue, Fresno	
711	JJC Wastewater Treatment Plant	3333 E. American Avenue, Fresno	
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno	
716	JJC Coroner Building	3333 E. American Avenue, Fresno	
648	Adult Services	2048 N. Fine Ave., Fresno	Christopher Bump, 599-600-1244 cbump@fresnocountyca.gov
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	
Department of Public Works and Planning			
American Avenue			
446	AADS Office Building	18950 W. American, Kerman	Lionel Smiley Scalehouse: 559-600-6138 Cell: 559-352-6104 lsmiley@fresnocountyca.gov
447	Kerman Self-Hauler Recycling-Public Works-Resources	18950 W. American, Kerman	
495	AADS Maintenance Shop	18950 W. American, Kerman	
496	AADS Scale House	18950 W. American, Kerman	
Parks			
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works & Planning, Parks 559-600-3004
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	
202	Kearney Park - Carpenter Shop - Public Works - Parks	6725 W. Kearney Blvd., Fresno	
203	Kearney Park - Welding Shop - Public Works - Parks	6725 W. Kearney Blvd., Fresno	
205	Storage Building #1 - Public Works - Parks	6725 W. Kearney Blvd., Fresno	
206	Storage Building #2 - Public Works - Parks	6725 W. Kearney Blvd., Fresno	
210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	
229	Kearney Warehouse - Public Works - Parks	6725 W. Kearney Blvd., Fresno	
915	Liberty Cemetery - Parks	1831 W Belmont, Fresno	
916	Liberty Cemetery Warehouse - Parks	1831 W Belmont, Fresno	
923	Avocado Warehouse 2 - Parks	3625 N Piedra Rd., Piedra	
925	Avocado Restroom - Parks	3625 N Piedra Rd., Piedra	
983	Skaggs Ticket Booth - Parks	5901 N Madera Ave., Kerman	

Building #	Building Name	Building Address	Department Contact	
Roads				
409	Traffic Sign Shop - Public Works - Roads	4557 E. Hamilton, Fresno	Nadia Lopez Main Office 559-600-4240, Direct 559-600-4275, nllopez@fresnocountyca.gov	
410	Traffic Sign Shop - Public Works - Roads	4557 E. Hamilton, Fresno		
411	Traffic Sign Shop - Public Works - Roads	4557 E. Hamilton, Fresno		
412	Traffic Sign Shop - Public Works - Roads	4557 E. Hamilton, Fresno		
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh		
452	Area 1 Equipment Building & Office - Public Works - Roads	38835 W. Nees Ave., Firebaugh		
453	Area 1 Pump Shed - Public Works - Roads	38835 W. Nees Ave., Firebaugh		
455	Area 2 Office & Storage - Public Works - Roads	25411 W. Silveria Ave., Tranquility		
456	Area 2 Equipment Building - Public Works - roads	25411 W. Silveria Ave., Tranquility		
457	Area 2 Fuel Shed - Public Works - Roads	25411 W. Silveria Ave., Tranquility		
460	Area 3 Office & Storage - Public Works - Roads	779 E. Polk Ave., Coalinga		
461	Area 3 Equipment Shed - Public Works - Roads	779 E. Polk Ave., Coalinga		
463	Area 4 Office & Storage Building - Public Works - Roads	12855 W. G Street, Biola		
464	Area 4 Equipment Shed - Public Works - Roads	12855 W. G Street, Biola		
465	Area 4 Fuel Shed - Public Works - Roads	12855 W. G Street, Biola		
466	Area 4 Restroom - Public Works - Roads	12855 W. G Street, Biola		
469	Area 5&6 - Office - Storage - Public Works - Roads	2544 W. Mt. View, Caruthers		
470	Area 5&6 Fuel Shed & Equipment - Public Works - Roads	2544 W. Mt. View, Caruthers		
471	Area 5&6 - Workshop - Public Works - Roads	2544 W. Mt. View, Caruthers		
473	Area 7 - Office & Equipment Building - Public Works - Roads	9400 Matus, Clovis		
474	Area 7 - Fuel Shed - Public Works - Roads	9400 Matus, Clovis		
475	Area 8 - Office & Equipment Building - Public Works - Roads	9525 E. Olive Ave., Sanger		
476	Area 8 - Fuel Shed - Public Works - Roads	9525 E. Olive Ave., Sanger		
477	Area 9 - Residence - Public Works - Roads	3633 S. Del Rey Ave., Sanger		
478	Area 9 - Office - Public Works - Roads	3633 S. Del Rey Ave., Sanger		
479	Area 9 - Equipment Building - Public Works - Roads	3633 S. Del Rey Ave., Sanger		
480	Area 9 - Fuel Shed - Public Works - Roads	3633 S. Del Rey Ave., Sanger		
484	Dunlap Storage Shed - Public Works - Roads	40315 Dunlap Road, Dunlap		
485	Dunlap Restroom - Public Works - Roads	40315 Dunlap Road, Dunlap		
486	Area 11 - Office & Shop - Public Works - Roads	33148 Auberry Road, Auberry		
487	Area 11 - Equipment Shed - Public Works - Roads	33148 Auberry Road, Auberry		
488	Area 11 - Fuel Shed - Public Works - Roads	33148 Auberry Road, Auberry		
489	Area 11 - Storage Dock - Public Works - Roads	33148 Auberry Road, Auberry		
490	Area 11 - Shed & Storage - Public Works - Roads	33148 Auberry Road, Auberry		
492	Area 11 - Office & Equipment Building - Public Works - Roads	41686 Dinkey Creek Rd.		
Sheriff				
150	Sheriff 's Substation	50091 E. Kings Canyon Rd., Squaw Valley		Jan Stevens, 559-600-8579, janice.stevens@fresnosheriff.org
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry		
426	Alternate Dispatch - Sheriff	4551 E. Hamilton, Fresno		
604	Sheriff's Administration Building	2200 Fresno St., Fresno		
605	South Annex Jail	2204 Fresno St., Fresno		
607	Main Jail	1225 M St., Fresno		
608	North Annex Jail	1265 M St., Fresno		
619	Satellite Jail	110 M St, Fresno		
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno		
651	Sheriff Mendota Office	101 Straw, Mendota		
652	Air Support Unit - Sheriff	5029 Anderson Ave., Fresno		
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma		
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626		
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626		
859	Orange Cove Substation - Sheriff	550 Center Street, Orange Cove		
891	Area 2 Sheriff Substation	5717 E Shields, Clovis		
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin		
896	Helicopter Headquarters - Sheriff	5029 Anderson Ave., Fresno		

Building #	Building Name	Building Address	Department Contact
1869	Sheriff's SID - Sheriff	2590 N. Grove Industrial Dr., Fresno	
9953	Sheriff Cottage - Sheriff	Huntington Lake	
713	Sheriff Coroner	3150 E. Jefferson	
439	Sheriff CCW	770 E. Shaw Suites 300 & 308	
	Shooting Range	7633 E. Weber	
Department of Public Health			
615	Animal Control	760 W. Nielson Ave., Fresno	Trevor Harris 559-600-6409 tharris@fresnocountyca.gov
611	Brix Building - Community Health	1221 Fulton Mall, Fresno	
612	Mercer Building - Community Health	1221 Fulton Mall, Fresno	
Shared Buildings			
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	Work Control Center, Facility Services 559-600-7242 facilityservices@fresnocountyca.gov
603	Hall of Records	2281 Tulare Street, Fresno	
610	Fresno County Plaza		
419	Training Trailer	4535 E. Hamilton, Fresno	
864	Crocker Building	2135 Fresno St., Fresno	
152	Reedley Court	815 G Street, Reedley	
308	UMC Laundry	445 S. Cedar, Fresno	
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	
Public Works & Planning, Special Districts			
	County Service Area No. 34SWTP	24111 Brighton Crest Dr, Friant, CA 93626	Daniel Vang, Office 559-600-4259, Direct 559-600-4319, danielvang@fresnocountyca.gov
	County Service Area No. 34WWTF	24111 Brighton Crest Dr, Friant, CA 93626	
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake, CA 93664	
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis, CA 93619	
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis, CA 93619	
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis, CA 93619	
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis, CA 93619	



Subject: Hostage Situations

Policy Number: 326.0

Page: 1 of 2

Date Originated: April 1, 2004

Date Revised: February 1, 2008

**Authority: Title 15; Section 1327;
California Code of Regulations**

It is imperative for the safety and security of all persons within Juvenile Justice Campus (JJC) facilities, as well as for those in the community, that minors are not allowed to leave the secure confines of the facilities by the taking of a hostage(s). If successful in securing a release through these means minors would be much more likely in the future to use this practice again in an attempt to escape the confines of the facilities. This would put those visiting and working at the JJC at higher level of risk and would jeopardize the safety of the community if the minor was in fact successful in securing his/her release.

The JJC is a "no-hostage" facility. This means that minors will not be released from custody under any circumstances due to the taking of a hostage(s). Any staff person taken hostage, no matter what their rank or status, immediately loses their authority and any orders issued by that person will not be followed.

I. HOSTAGE SITUATION PROCEDURES

- A. If any minor(s) and/or other person(s) in the facility attempt to hold any person hostage, and they do not respond to verbal commands to stop staff will immediately notify the Watch Commander. He/she will respond to the location and assess the situation. If a hostage situation is in progress the Watch Commander will:
 1. Summon assistance from other officers as required.
 2. Establish a secure perimeter around the hostage takers and allow no one to pass into it for any reason without authorization. Risks should not be taken that might allow the taking of additional hostages.
 3. Evacuate all non-essential persons at the scene to a safe location or any housing pod that is not directly involved in the incident.
 4. Direct officers to place minors in uninvolved housing pods in their rooms and have them remain there until directed otherwise. Minors outside of housing pods will remain in place under officer supervision until it is safe to return to their respective housing pods or any housing pod that is not directly involved in the incident.
 5. Immediately notify the Director or the Probation Services Manager/Assistant Director in his/her absence and confer with higher authority as to action to be taken. Administration in turn will notify the Chief.
- B. The Fresno Sheriff's Dispatch Center (488-3111) will be notified immediately and a request for a trained hostage negotiator and other emergency personnel will be made as needed. Prior to the arrival of the Sheriff Department's hostage negotiator the Watch Commander will attempt to ascertain:

1. The number and identity of both the hostages and hostage takers;
 2. Any known weapons possessed by the hostage takers;
 3. The demands of the hostage takers.
- C. The Watch Commander will retain and direct departing custody officers, as well as, available Probation peace officer staff to assist with security and safety needs, as necessary. Additional Juvenile Correctional Officers should be called in as may be needed to insure the safe and secure operation of the facility.
- D. The Watch Commander will coordinate with the Sheriff's Department all activities taken to resolve the hostage situation, including the use of appropriate force, and will maintain control of the facility until relieved of that duty by the presence of a Probation Services Manager/Assistant Director, Director, or the Chief Probation Officer.
- E. Once the hostage situation has been resolved the minors involved should be housed in the most secure setting available and all appropriate charges should be filed.
- F. Each officer and/or non-sworn staff member who was involved or observed the incident will complete an incident report and if required, the appropriate critical incident evaluation report(s) regarding the details of the incident prior to the end of his/her shift. (See Incident Report, located in JAS Probation View, under "Word Templates".)
- G. The Watch Commander will prepare a Critical Incident Investigation Report, using the Critical Incident Evaluation Report - Page 2 report form and the critical incident evaluation report(s) completed by the reporting persons at the time of the incident.

II. PARENTAL AND MEDIA INFORMATION

- A. Attempts will be made at the direction of Administration to reach the families of the hostages to advise them of the situation. Notification will also be made to the parents of the hostage takers as deemed appropriate.
- B. All media inquiries will be referred to the Chief's office per departmental policy.

III. SECURITY AND OPERATIONAL REVIEW

- A. Once the incident has been resolved a team will be established to conduct a security and operational review of the incident. The review will be conducted within 2 days of the resolution of the incident. The review team will be comprised of the facility administrator and/or facility Director, Probation Services Manager/Assistant Director and Supervising Juvenile Correctional Officers who are relevant to the incident. The team will review the circumstances leading up to the incident and any necessary corrective action necessary to insure that such an incident does not repeat itself.

Exhibit C – “NO HOSTAGE” POLICY

EFFECTIVE DATE: 12-18-89

REVISED: 08-06-90, 12-25-94, 05-06-96, 09-01-99,
12-01-10

APPROVED BY: Sheriff M. Mims

BY: Assistant Sheriff T. Gattie

AUTHORITY: California Code of Regulations, Title 15, Section 1029(a)(7)(B)
and Penal Code Section 236.

PURPOSE:

The purpose of this policy is to establish procedures which provide for the resolution of a hostage-taking incident while preserving the safety of staff, public, inmates, and hostages, and maintaining facility security.

POLICY:

The Fresno County Sheriff's Office Jail Division maintains a **NO HOSTAGE FACILITY** and will not consider bargaining with hostage takers for ANY reason.

It is the policy of the Fresno County Sheriff's Office Jail Division that once any staff member is taken hostage, they immediately lose their authority and any orders issued by that person will not be followed regardless of their rank or status.

It is the policy of the Fresno County Sheriff's Office Jail Division that the primary responsibility of all staff members in a hostage situation is to protect every person involved, if possible, from serious injury or death.

PROCEDURES:

I. DEFINITION

HOSTAGE SITUATION: any staff member, citizen or inmate held against their will by another person for the purpose of escape, monetary gain or any reason which may place an individual in danger of losing life or suffering serious injury.

II. NOTIFICATIONS, CONTAINMENT AND CONTROL OF THE SITUATION

- A. Emergency procedures and notifications shall be implemented as per Emergency Planning procedures (B-101/FILE: EMERGENCY).

Exhibit D

THE PRISON RAPE ELIMINATION (PREA) ACT

All bidders must comply with the Prison Rape Elimination (PREA) Act as stated below:

"CONTRACTOR shall comply with all Prison Rape Elimination (PREA) Act standards for juvenile correctional facilities. Training will be provided by Probation at no charge to CONTRACTOR." "CONTRACTOR will ensure that all staff assigned to work at the Juvenile Justice Campus (JJC) undergo a pre-employment Live Scan and criminal background security clearance by the Probation Department at no charge to CONTRACTOR. No alcoholic beverages/drugs will be brought into any facility. Nor will anyone under the influence of alcoholic beverages or drugs be allowed inside. In the event of any disturbance inside the facilities, the CONTRACTOR'S employees will immediately follow the orders of the Facility Administrator or his/her designees.

CONTRACTOR shall comply with all Probation Department Policies and Procedures. In the event of a dispute involving COUNTY staff and the contract employee, the on-duty Facility Administrator will have the final decision." **INFORMATION ON THE PRISON RAPE ELIMINATION ACT CAN BE FOUND HERE:**

<http://www.prearesourcecenter.org/>

Exhibit E

BACKGROUND INVESTIGATIONS AND IDENTIFICATION (ID) BADGES

Background Investigations

Prior to the beginning of any services, one (1) background check may be required for every member of the Contractor's personnel providing services to a building location for the life of the agreement. The background check may be required before access is given to any County facility/property. Clearance will only be granted after a successful background check, completed by the County of Fresno Sheriff's Department. Background checks provided by any agency other than the County of Fresno Sheriff's Department will not be accepted.

The current cost of a background check is \$52 per person. This cost will be incurred by the successful Bidder. One check covering the cost of background checks for all employees shall be made payable to: Sheriff, County of Fresno. The successful bidder will be notified regarding the result of background checks. Those that are accepted will report to County of Fresno Security to have their photo taken and ID badge issued.

Background checks are done on a first-come, first serve basis between the hours of 7:00 a.m and 12:00 noon. Monday through Friday. The process takes approximately 20 minutes time. The amount of time it takes to receive the result of background checks varies from one day to a month (or longer), dependent upon the individual's history.

Individuals who are cleared through this process are entered into the Department of Justice database. Their records are flagged and the County of Fresno Sheriff's Department is notified if the person is ever arrested in the future.

When required by County, applicants' background checks must be approved prior to entering any County facility. Approval will not be granted to any individual possessing any of the following circumstances:

1. They have been convicted of a felony, or any crime involving moral turpitude, or carrying or possessing a dangerous weapon.
2. They have ever been charged with a felony or are currently under investigation for a felony.
3. They are charged with or convicted of any crime committed in or at a correctional institution.
4. They are currently on parole or probation or are a sentenced inmate at any correctional facility.
5. They have been refused a license as a private investigator or had such license revoked.
6. They have fraudulently represented themselves, their credentials, their employment or their criminal or arrest record on their application.
7. Make omissions or false statements on their application.
8. They have no valid reason for entering a facility.
9. Their admission into a facility could represent a threat to security, staff or inmate safety.
10. Further information regarding the criteria for background check clearance, including an appeal for process for someone who may be denied clearance is available upon request.

Identification (ID) Badges

The successful bidder's employees will be issued a badge that must be worn and be visible at all times during performance of work in any County building to identify the wearer as an individual who is authorized to enter County facilities.

1. ID badges will be given only after successfully completing the background investigation. ID badges will be issued when the photo is taken. If electronic access to any County facility is required, activation of the badge may take an additional 48 hours to complete.
2. The successful Bidder shall pay \$11.99 per individual badge by submitting one check covering the cost for all the Bidder's employees made payable to: County of Fresno, Security.
3. Costs for ID badges are established by County Auditor and fluctuate annually, therefore the cost of obtaining a new ID badge for a Bidder's new employee may not remain the same throughout the contract term.
4. The wearer will not escort or bring any other individuals into any County facilities. County issued ID badges are for the exclusive use of the individual named and pictured on the badge.
5. All ID badges will remain the property of the County and are returnable upon demand or upon the expiration of the contract. The successful Bidder will be responsible for collecting all ID badges issued and turning them in to the County Security Office when a contract ends or when an employee leaves employment. The Bidder will ~~assume~~ all responsibility for their employee's use of and the return of the County ID badges.
6. The ID badges will only be issued to individuals passing the Background check. Each individual will need to present themselves in person with a valid, clean, and legible copy of a Driver's license or State issued Identification Card to receive an ID badge.

Exhibit F

Juvenile Justice Center (JJC) Map

—— County is in need of squirrel and gopher control services within this boundary.

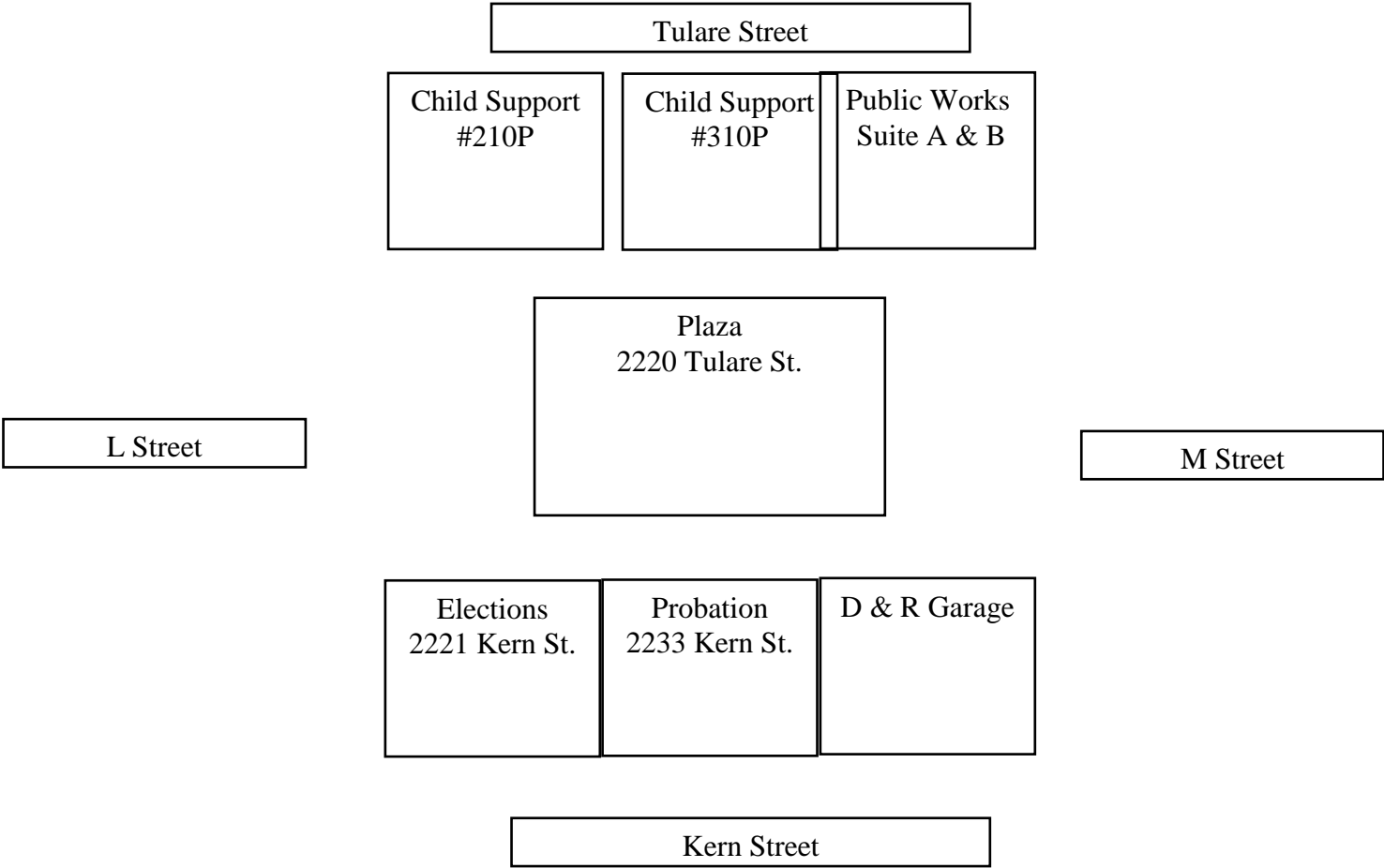
----- Gopher control services are heavily required in this area.



Exhibit G

MAPS OF BUILDING LOCATIONS

PLAZA-2220 Tulare St.



Section 4 -- Cost Proposal

Note, this Cost Proposal is divided into three (3) sections: Group 1, 2, and 3. Vendors do not have to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each Group separately. Bidding Contractors, however, **are** required to complete the "Additional Services" section on the bottom of the page. For Groups 1, 2, and 3, Contractor must provide quotations for Routine pest control inspections. Contractor must also list the names of the pests included in these Routine Inspections (rats, mice, cockroaches, ants, flies, fleas, spiders, etc.). For the Additional Services section toward the bottom of the page, Contractor must provide quotations for pests **excluded** from Routine Inspections. Lastly, the quotations Contractor provides for both Routine and Additional Services must include both interior and exterior pest control services. All quotations shall include all labor, travel, taxes, permits, etc. to perform the specified services in this RFP. Lastly, Bidder must indicate if quotations provided are all or nothing, or contingent upon award of another section.

* Prices quoted shall be fixed for the entire term of the contract, which is three (3) years. There is an option for an additional two (2) one (1) year periods.

Group 1 (Routine Inspections)

Building No.	Building	Address	Department	Est. Sq. Ft.	Special Notes	Cost per month	Cost per year	Included Pests
404	Agriculture Commissioner	1730 S. Maple, Fresno	Agriculture	6,220		\$ _____	\$ _____	
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	Agriculture	6,750	Service only twice (2) per year.	\$ _____	\$ _____	
317	Main Mental Health	4441 E. Kings Canyon, Fresno	Behavioral Health	25,265	Cockroaches	\$ _____	\$ _____	
319	Psychiatric Health Facility	4411 E. Kings Canyon, Fresno	Behavioral Health	44,064	Cockroaches, spiders	\$ _____	\$ _____	
320	Health Facility - Paths	515 S Cedar, Fresno	Behavioral Health	18,589	Cockroaches, spiders reoccurring problem. Spray after 5pm	\$ _____	\$ _____	
332	Modular Unit A	4409 E Inyo Avenue, Fresno	Behavioral Health	5,040	Cockroaches	\$ _____	\$ _____	
333	Modular Unit B	4417 E Inyo Avenue, Fresno	Behavioral Health	4,979	Cockroaches	\$ _____	\$ _____	
335	Modular Unit E	4447 E Kings Canyon, Fresno	Behavioral Health	7,100	Cockroaches	\$ _____	\$ _____	
336	Modular Unit F	4463 E. Kings Canyon, Fresno	Behavioral Health	1,420	Cockroaches	\$ _____	\$ _____	
658	Health and Wellness Center	1925 E. Dakota, Fresno	Behavioral Health	80,000		\$ _____	\$ _____	
311	Main Welfare	4455 E. Kings Canyon, Fresno	Social Services	33,300	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
313	Commissary Building	4449 E. Kings Canyon, Fresno	Social Services	31,280	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
315	Barton Building	4499 E. Kings Canyon, Fresno	Social Services	25,846	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
318	Huntington Hall	435 S. Boyd, Fresno	Social Services	25,806	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
326	Modular Building	445 S. Cedar	Social Services	1,920	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
334	Modular Unit C	4445 E Inyo Aven., Fresno	Social Services	4,268	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
340	Intake Building	4468 E. Kings Canyon, Fresno	Social Services	13,361	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
341	Intake Annex Building	4468 E. Kings Canyon, Fresno	Social Services	1,750	Flea, bedbug, & mosquitos	\$ _____	\$ _____	

343	Modular Unit D	4452 E Kings Canyon, Fresno	Social Services	6,370	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
641	Air Fresno	2719 N. Air Fresno Drive, Fresno	Social Services	38,921	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
834	E Street	1209 E Street, Fresno	Social Services	10,500	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	Social Services	28,823	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	7,498		\$ _____	\$ _____	
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	19,032		\$ _____	\$ _____	
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	12,922		\$ _____	\$ _____	
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	80		\$ _____	\$ _____	
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	6,300		\$ _____	\$ _____	
429	Steam Plant	4551 E. Hamilton, Fresno	Internal Services	640		\$ _____	\$ _____	
434	Storage - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	3,125		\$ _____	\$ _____	
649	Pontiac	333 W. Pontiac Way, Clovis	Internal Services	39,300		\$ _____	\$ _____	
621	Graphic Communication	844 Van Ness Ave., Fresno	Internal Services	11,250		\$ _____	\$ _____	
426	Manager's Office	4551 E. Hamilton, Fresno	Internal Services	468		\$ _____	\$ _____	
427	Service Dispatch	4551 E. Hamilton, Fresno	Internal Services	120		\$ _____	\$ _____	
431	Radio Tower	4551 E. Hamilton, Fresno	Internal Services	400		\$ _____	\$ _____	
433	Radio Shop Communications	4551 E. Hamilton, Fresno	Internal Services	4,494		\$ _____	\$ _____	
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	Internal Services	720		\$ _____	\$ _____	
419	Training Center	4535 E. Hamilton, Fresno	Internal Services	1,620		\$ _____	\$ _____	
657	West Fresno	188 E California Ave.	Library	8,431		\$ _____	\$ _____	
800	Central Branch	2420 Mariposa, Fresno	Library	82,716		\$ _____	\$ _____	
802	Woodward Park Branch	944 E Perrin Ave, Fresno	Library	22,200		\$ _____	\$ _____	
819	Politi Branch	5771 N First, Fresno	Library	5,000		\$ _____	\$ _____	
820	Fig Garden Branch	3071 W Bullar, Fresno	Library	10,218		\$ _____	\$ _____	

821	Sunnyside Branch	5566 E Kings Canyon, Fresno	Library	18,033		\$ _____	\$ _____	
822	Gillis Branch	629 W Dakota, Fresno	Library	6,263		\$ _____	\$ _____	
1825	Betty Rodriguez Branch	3040 N. Cedar Ave., Fresno	Library	13,969		\$ _____	\$ _____	
801	Clovis Branch	1155 5th St., Clovis	Library	8,627		\$ _____	\$ _____	
648	Adult Services	2048 N. Fine Ave., Fresno	Probation	19,000		\$ _____	\$ _____	
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	Probation	14,396		\$ _____	\$ _____	
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ _____	\$ _____	
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200		\$ _____	\$ _____	
202	Kearney Park - Carpenter Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200		\$ _____	\$ _____	
203	Kearney Park - Welding Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,200		\$ _____	\$ _____	
205	Storage Building #1	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ _____	\$ _____	
206	Storage Building #2	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ _____	\$ _____	
210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	Public Works - Parks	660		\$ _____	\$ _____	
229	Kearney Warehouse	6725 W. Kearney Blvd., Fresno	Public Works - Parks	5,160		\$ _____	\$ _____	
915	Liberty Cemetery	1831 W Belmont, Fresno	Public Works - Parks	800		\$ _____	\$ _____	
916	Liberty Cemetery Warehouse	1831 W Belmont, Fresno	Public Works - Parks	800		\$ _____	\$ _____	
409	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ _____	\$ _____	
410	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,764		\$ _____	\$ _____	
411	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ _____	\$ _____	
412	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ _____	\$ _____	
426	Alternate Dispatch	4551 E. Hamilton, Fresno	Internal Services	468		\$ _____	\$ _____	
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno	Sheriff	10,800		\$ _____	\$ _____	
652	Air Support Unit	5029 Anderson Ave., Fresno	Sheriff	6,750		\$ _____	\$ _____	
891	Area 2 Sheriff Substation	5717 E Shields, Clovis	Sheriff	8,480		\$ _____	\$ _____	

896	Helicopter Headquarters	5029 Anderson Ave., Fresno	Sheriff	3,016		\$ _____	\$ _____	
1869	Sheriff's SID	2590 N. Grove Industrial Dr., Fresno	Sheriff	10,933		\$ _____	\$ _____	
439	Sheriff CCW	770 E. Shaw Suites 300 & 308, Fresno	Sheriff	6,358		\$ _____	\$ _____	
615	Animal Control	760 W. Nielson Ave., Fresno	Public Health	13,500		\$ _____	\$ _____	
308	UMC Laundry	445 S. Cedar, Fresno	Internal Services	6,197		\$ _____	\$ _____	
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Internal Services	23,460		\$ _____	\$ _____	
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	Internal Services	7,636		\$ _____	\$ _____	
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	SHARED	8,076		\$ _____	\$ _____	
603	Hall of Records	2281 Tulare Street, Fresno	SHARED	81,334		\$ _____	\$ _____	
610	Fresno County Plaza (Plaza map attached)	2220 Tulare Street, Fresno	SHARED	approx. 400,000	21 floor building	\$ _____	\$ _____	
	Child Support, #210P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ _____	\$ _____	
	Child Support, #310P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ _____	\$ _____	
	Public Works, Suite A (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ _____	\$ _____	
	Public Works, Suite B (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ _____	\$ _____	
	Elections (Plaza map attached)	2221 Kern St., Fresno				\$ _____	\$ _____	
	Probation (Plaza map attached)	2233 Kern St., Fresno				\$ _____	\$ _____	
611	Brix Building	1221 Fulton Mall, Fresno	Public Health	81,274		\$ _____	\$ _____	
898	Center Mall Court	2011 Fresno St., Fresno	Social Services	42,486	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
Total Square Ft.				1,073,671				
Total for Group 1						\$ _____	\$ _____	
Group 2 (Routine Inspections)								
864	Crocker Building	2135 Fresno St., Fresno	SHARED	85,803		\$ _____	\$ _____	
604	Sheriff's Administration Building	2200 Fresno St., Fresno	Sheriff	64,613	Reoccurring rodent issues	\$ _____	\$ _____	
605	South Annex Jail	2204 Fresno St., Fresno	Sheriff	91,962		\$ _____	\$ _____	

607	Main Jail	1225 M St., Fresno	Sheriff	220,167		\$ _____	\$ _____	
608	North Annex Jail	1265 M St., Fresno	Sheriff	195,661		\$ _____	\$ _____	
619	Satellite Jail	110 M St, Fresno	Sheriff	72,066		\$ _____	\$ _____	
628	Airport	4944 E. Clinton Way Ste. 112B, Fresno	Social Services	8,000	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
Total Square Ft.=				738,272				
Total for Group 2						\$ _____	\$ _____	
Group 3 (Routine Inspections)								
826	Sanger Ag Office	1705 O Street, Sanger	Agriculture	528	Cockroaches	\$ _____	\$ _____	
897	Huron District Ag Office	17353 Oakland Ave., Five Points	Agriculture	442		\$ _____	\$ _____	
870	Coalinga Regional Center - HSS	311 Coalinga Plaza, Coalinga	Social Services	24,000		\$ _____	\$ _____	
154	Meadow Lakes	42480 Radio Lane, Meadow Lakes	Internal Services	262		\$ _____	\$ _____	
829	Bear Mountain Radio Site	30787 Bear Mountain Rd.	Internal Services	14,300		\$ _____	\$ _____	
829	Radio Facility Bear Mountain	30787 Bear Mountain Rd.	Internal Services	14,300		\$ _____	\$ _____	
831	Musick Peak Radio Facility	Shaver Lake, Shaver	Internal Services	25		\$ _____	\$ _____	
895	North Central Fire Station	15850 W Kearney, Kerman	Internal Services	100		\$ _____	\$ _____	
9952	Joaquin Ridge	GPS 36-18-16.8 N 120-24-11.5 W	Internal Services	19		\$ _____	\$ _____	
9957	Radio Tower Lease	740 W North, Reedley	Internal Services	200		\$ _____	\$ _____	
9975	Joaquin Ridge Radio Site	Joaquin Rdg.	Internal Services	19		\$ _____	\$ _____	
803	Sanger Branch	1812 Seventh St., Fresno	Library	8,994		\$ _____	\$ _____	
804	Selma Branch	2200 Selma St., Selma	Library	7,272		\$ _____	\$ _____	
805	Easton Branch	25 E. Fantz, Fresno	Library	3,120		\$ _____	\$ _____	
806	San Joaquin Branch	8781 Main St., San Joaquin	Library	2,996		\$ _____	\$ _____	
807	Firebaugh Branch	1315 O St., Firebough	Library	1,581		\$ _____	\$ _____	

808	Parlier Branch	1130 E Parlier, Parlier	Library	3,778		\$ _____	\$ _____	
809	Bear Mountain Branch	30733 E Kings Canyon, Squaw Valley	Library	7,150		\$ _____	\$ _____	
810	Riverdale Branch	20975 S Malsbary, Riverdale	Library	2,190		\$ _____	\$ _____	
811	Reedley Branch	1027 E Street, Reedley	Library	5,000		\$ _____	\$ _____	
812	Orange Cove Branch	815 Park Blvd., Orange Cove	Library	10,072		\$ _____	\$ _____	
813	Kingsburg Branch	1399 Draper, Kingsburg	Library	4,550		\$ _____	\$ _____	
814	Fowler Branch	306 S. 7th Street, Fowler	Library	8,660		\$ _____	\$ _____	
815	Laton Branch	6313 DeWoody, Laton	Library	1,563		\$ _____	\$ _____	
824	Mendota Branch	1246 Belmont, Mendota	Library	12,575		\$ _____	\$ _____	
876	Auberry Branch	33049 Auberry Rd., Auberry	Library	5,024		\$ _____	\$ _____	
878	Shaver Lake Branch	41344 Tollhouse Road, Shaver Lake	Library	1,000		\$ _____	\$ _____	
879	Piedra Branch	25385 Trimmer Springs Road, Piedra	Library	1,800		\$ _____	\$ _____	
880	Big Creek Branch	55190 Point Road, Big Creek	Library	375		\$ _____	\$ _____	
887	Tranquillity Branch	25561 Williams, Tranquillity	Library	3,484		\$ _____	\$ _____	
889	Kerman Branch	15081 West Kearney Plaza, Kerman	Library	4,370		\$ _____	\$ _____	
899	Caruthers Branch	13382 S Henderson Ave., Caruthers	Library	6,050		\$ _____	\$ _____	
701	JJC Courthouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	121,008	Gophers & squirrel control	\$ _____	\$ _____	
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,369	Gophers & squirrel control	\$ _____	\$ _____	
703	Detention Administration	3333 E. American Ave., Fresno (see JJC map attached)	Probation	126,462	Gophers & squirrel control	\$ _____	\$ _____	
704	JJC Commitment Administration 1	3333 E. American Ave., Fresno (see JJC map attached)	Probation	23,098	Gophers & squirrel control	\$ _____	\$ _____	
705	JJC Court Schools	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,536	Gophers & squirrel control	\$ _____	\$ _____	
706	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	562	Gophers & squirrel control	\$ _____	\$ _____	
707	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	14,628	Gophers & squirrel control	\$ _____	\$ _____	
708	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	15,190	Gophers & squirrel control	\$ _____	\$ _____	

709	Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	21,918	Gophers & squirrel control	\$ _____	\$ _____	
710	JJC Water Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,016	Gophers & squirrel control	\$ _____	\$ _____	
711	JJC Wastewater Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,000	Gophers & squirrel control	\$ _____	\$ _____	
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	17,916	Gophers & squirrel control	\$ _____	\$ _____	
716	JJC Coroner Building	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	14,330	Gophers & squirrel control	\$ _____	\$ _____	
446	AADS Office Building	18950 W. American, Kerman	Public Works - Resources	2,990	Mice, rats, flies	\$ _____	\$ _____	
447	Kerman Self-Hauler Recycling	18950 W. American, Kerman	Public Works - Resources	18,900	Mice, rats, flies	\$ _____	\$ _____	
495	AADS Maintenance Shop	18950 W. American, Kerman	Public Works - Resources	7,740	Mice, rats, flies	\$ _____	\$ _____	
496	AADS Scale House	18950 W. American, Kerman	Public Works - Resources	720	Mice, rats, flies	\$ _____	\$ _____	
923	Avocado Warehouse 2	3625 N Piedra Rd., Piedra	Public Works - Parks	1,592		\$ _____	\$ _____	
925	Avocado Restroom	3625 N Piedra Rd., Piedra	Public Works - Parks	384		\$ _____	\$ _____	
983	Skaggs Ticket Booth	5901 N Madera Ave., Kerman	Public Works - Parks	25		\$ _____	\$ _____	
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh	Public Works - Roads	3,500		\$ _____	\$ _____	
452	Area 1 Equipment Building & Office	38835 W. Nees Ave., Firebaugh	Public Works - Roads	5,270		\$ _____	\$ _____	
453	Area 1 Pump Shed	38835 W. Nees Ave., Firebaugh	Public Works - Roads			\$ _____	\$ _____	
455	Area 2 Office & Storage	25411 W. Silveria Ave., Tranquility	Public Works - Roads	1,276		\$ _____	\$ _____	
456	Area 2 Equipment Building	25411 W. Silveria Ave., Tranquility	Public Works - Roads	450		\$ _____	\$ _____	
457	Area 2 Fuel Shed	25411 W. Silveria Ave., Tranquility	Public Works - Roads	4,620		\$ _____	\$ _____	
460	Area 3 Office & Storage	779 E. Polk Ave., Coalinga	Public Works - Roads	800		\$ _____	\$ _____	
	Area 3 Fuel Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	96		\$ _____	\$ _____	
407	Area 3 Steam Cleaner Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	130		\$ _____	\$ _____	
461	Area 3 Equipment Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	6,125		\$ _____	\$ _____	
463	Area 4 Office & Storage Building	12855 W. G Street, Biola	Public Works - Roads	516		\$ _____	\$ _____	
464	Area 4 Equipment Shed	12855 W. G Street, Biola	Public Works - Roads	7,290		\$ _____	\$ _____	

465	Area 4 Fuel Shed	12855 W. G Street, Biola	Public Works - Roads	144		\$ _____	\$ _____	
466	Area 4 Restroom	12855 W. G Street, Biola	Public Works - Roads	258		\$ _____	\$ _____	
467	Area 4 Loading Dock	12855 W. G Street, Biola	Public Works - Roads	70		\$ _____	\$ _____	
469	Area 5&6 - Office - Storage	2544 W. Mt. View, Caruthers	Public Works - Roads	6,230		\$ _____	\$ _____	
470	Area 5&6 Fuel Shed & Equipment	2544 W. Mt. View, Caruthers	Public Works - Roads	9,599		\$ _____	\$ _____	
471	Area 5 - Workshop	2544 W. Mt. View, Caruthers	Public Works - Roads	2,835		\$ _____	\$ _____	
	Area 5 Steam Cleaner Shed	2544 W. Mt. View, Caruthers	Public Works - Roads	156		\$ _____	\$ _____	
473	Area 7 - Office & Equipment Building	9400 Matus, Clovis	Public Works - Roads	7,000		\$ _____	\$ _____	
474	Area 7 - Fuel Shed	9400 Matus, Clovis	Public Works - Roads	90		\$ _____	\$ _____	
475	Area 8 - Office & Equipment Building	9525 E. Olive Ave., Sanger	Public Works - Roads	6,562		\$ _____	\$ _____	
476	Area 8 - Fuel Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		\$ _____	\$ _____	
475	Area 8 - Pressure Washing Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		\$ _____	\$ _____	
477	Area 9 - Residence	3633 S. Del Rey Ave., Sanger	Public Works - Roads			\$ _____	\$ _____	
478	Area 9 - Office	3633 S. Del Rey Ave., Sanger	Public Works - Roads	714		\$ _____	\$ _____	
479	Area 9 - Equipment Building	3633 S. Del Rey Ave., Sanger	Public Works - Roads	5,712		\$ _____	\$ _____	
480	Area 9 - Fuel Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	96		\$ _____	\$ _____	
	Area 9 - Salt Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	525	Ongoing problem with rodents that eat wires in vehicles. Currently using bait stations.	\$ _____	\$ _____	
484	Dunlap Storage Shed	40315 Dunlap Road, Dunlap	Public Works - Roads	1,848		\$ _____	\$ _____	
485	Dunlap Restroom	40315 Dunlap Road, Dunlap	Public Works - Roads	77		\$ _____	\$ _____	
486	Area 11 - Office & Shop	33148 Auberry Road, Auberry	Public Works - Roads	3,498		\$ _____	\$ _____	
487	Area 11 - Equipment Shed	33148 Auberry Road, Auberry	Public Works - Roads	3,000		\$ _____	\$ _____	
488	Area 11 - Fuel Shed	33148 Auberry Road, Auberry	Public Works - Roads	96		\$ _____	\$ _____	
489	Area 11 - Storage Dock	33148 Auberry Road, Auberry	Public Works - Roads			\$ _____	\$ _____	
490	Area 11 - Shed & Storage	33148 Auberry Road, Auberry	Public Works - Roads	1,840		\$ _____	\$ _____	

492	Area 11 - Office & Equipment Building	41686 Dinkey Creek Rd.	Public Works - Roads			\$ _____	\$ _____	
	County Service Area No. 34SWTP	24111 Brighton Crest Drive, Friant	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
	County Service Area No. 34WWTF	24111 Brighton Crest Drive, Friant	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ _____	\$ _____	
150	Sheriff 's Substation	30691 E. Kings Canyon Rd., Squaw Valley	Sheriff	2,155		\$ _____	\$ _____	
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry	Sheriff	1,241		\$ _____	\$ _____	
651	Sheriff Mendota Office	101 Straw, Mendota	Sheriff	1,064		\$ _____	\$ _____	
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma	Sheriff	9,770		\$ _____	\$ _____	
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626	Sheriff	4,198		\$ _____	\$ _____	
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626	Sheriff	802		\$ _____	\$ _____	
859	Orange Cove Substation	550 Center Street, Orange Cove	Sheriff	8,000		\$ _____	\$ _____	
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin	Sheriff	4,900		\$ _____	\$ _____	
9953	Sheriff Cottage	Huntington Lake	Sheriff	900		\$ _____	\$ _____	
713	Sheriff Coroner	3150 E. Jefferson	Sheriff	1,200		\$ _____	\$ _____	
	Shooting Range	7633 E. Weber	Sheriff		Gopher & rats			
152	Reedley Court	815 G Street, Reedley	SHARED	1,288		\$ _____	\$ _____	
	Reedley Regional Center	1680 Manning Ave., Reedley	Social Services	27,177	Flea, bedbug, & mosquitos			
882	Selma Regional Center	3800 McCall & Dinuba, Selma	Social Services	34,477	Flea, bedbug, & mosquitos	\$ _____	\$ _____	
Total Square Ft.= 794,038								
Total for Group 3						\$ _____	\$ _____	

Total Group Cost								
Please provide the <u>annual</u> total cost for each group wherein quotations are provided. Then sum all the groups for a total sum:								
Group 1						\$ _____		
Group 2						\$ _____		
Group 3						\$ _____		
Total=						\$ _____		
	Additional Services							
	In the section below, bidder must provide labor rates for on-site technician service only. Contractor will bill the County at the below raates for on-site time worked.							
	Description of Services	Regular business hours M-F, (7am-5pm)	After normal business hours					
	Emergency Response Services	\$ _____ per hour	\$ _____ per hour					
	Other: In the below sections, please provide quotations on excluded pests (Example: fleas, bed bugs, mosquito, gophers, termites, etc.)	\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					
		\$ _____ per hour	\$ _____ per hour					

COUNTY OF FRESNO



ADDENDUM NUMBER: ONE (1)

RFP NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 20, 2019

Closing Date: March 1, 2019 at 2:00 PM

All Questions and Proposals must be electronically submitted to the Bid Page on Public Purchase.

For assistance, contact Bryan Hernandez at (559) 600-7110.

NOTE THE FOLLOWING AND ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR PROPOSAL NUMBER: 19-048 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

- Delete "**Bonds:**" section in its entirety on page 6 of the RFP.

ACKNOWLEDGMENT OF ADDENDUM NUMBER ONE (1) TO RFP 19-048

COMPANY NAME: _____
(PRINT)

SIGNATURE: _____

NAME & TITLE: _____
(PRINT)

Purchasing Use: BH:yj

ORG/Requisition: 8935 / 1321901115

QUESTIONS AND ANSWERS

Q1. The RFP, page 6 of 44, section “BONDS” states that a bid deposit in the amount equal to 10% of the total bid amount should be submitted with vendor’s bid. It also states that a performance bond and payment bond in the amount of 100% of the contract amount should also be provided by the successful bidder. Is this necessary?

A1. No. The entire “Bond” section on page 6 of 44 is deleted. Please disregard both the requirement for a bid and performance bond.

Q2. Which buildings currently get the most callback requests for pest control services?

A2. The Plaza Building, 2220 Tulare Street, Fresno CA. The building is composed of 21 floors and is occupied by various departments. A single floor can be occupied by multiple departments.

Q3. Do they have an IPM escalation process?

A3. Yes, see Attachment A – IPM Escalation Process.

Q4. What was the winning bid amount for the previous RFP?

A4. The previous contract was awarded off an RFQ, not an RFP. The awarded contract dollar amount could not exceed \$447,905.75 within the potential 5-year term.

Q5. Who is the current pest provider?

A5. Orkin Services of California, Inc.

Q6. What was the yearly total spend for pest control related services?

A6. The average spend for the last 3 years is approximately \$94,500 per year.

Q7. Does the County have any organic locations?

A7. We do not have any organic locations but we would be open to such proposals.

Q8. Is prior pricing available for this contract?

A8. See Attachment B – Orkin Quotation Summary

Attachment A – IPM Escalation Process

While we assume that the majority of pest control issues will be resolved at Level 0, Levels 1-3 are described below for escalatable issues that need a path of resolution. The purpose of the escalation process is to assure a quality of service, as well as to monitor the effectiveness of pest control measures.

Escalation Level	Description
Level 0	Day-to-day issues that can be handled in the course of normal business operations wherein an issue can be resolved and not escalated. For example, a callback service from vendor may be requested.
Level 1	Problem analysis and corrective measures. Customer is complaining about a reoccurring problem wherein pest control objectives are at risk. Vendor would meet with County department and provide a plan of action for resolving the problem.
Level 2	Containment. Pest control aims and objectives continue to fail. Facility Services, County department, and vendor meet to create a joint plan of action to resolve the problem. Customer complaint(s) are investigated, past measures are reviewed, and another plan of action is created.
Level 3	Disagreements/Impasses. Pest control services to the building in question may be removed from non-performing vendor. County may re-distribute services to other vendors on the contract.

Attachment B - Orkin Quotation Summary

		Annual Cost					
		Year					
Asset No	Asset Name	1	2	3	4*	5*	
Group 1 - Agriculture		\$ 1,133.28	\$ 1,133.28	\$ 1,191.00	\$ 1,191.00	\$ 1,191.00	\$ 5,839.56
403	Detection Trapping Trailer	inclusive	incl	incl	incl	incl	\$ -
404	Agriculture Commissioner	\$ 269.28	\$ 269.28	\$ 283.00	\$ 283.00	\$ 283.00	\$ 1,387.56
405	Rodent & Weed Control	inclusive	incl	incl	incl	incl	\$ -
406	Ag Warehouse	inclusive	incl	incl	incl	incl	\$ -
407	Weights and Measures - Pesticides	inclusive					\$ -
415	Weights and Measures - Calibration Station	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
416	Weights and Measures - Calibration Office	inclusive					\$ -
417	Weights and Measures - Meter Testing	inclusive					\$ -
418	Weights and Measures - Meter Testing	inclusive					\$ -
419	Training Trailer	inclusive					\$ -
438	Agriculture Commissioner Annex	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
825	Selma District Office	inclusive					\$ -
826	Sanger Ag Office - Ag Department	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
897	Huron District Ag Office - Ag	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
Sub Total:		\$ 1,133.28	\$ 1,133.28	\$ 1,191.00	\$ 1,191.00	\$ 1,191.00	\$ 5,839.56
Group 2 - Behavioral Health		\$ 1,570.80	\$ 1,570.80	\$ 1,652.00	\$ 1,652.00	\$ 1,652.00	\$ 8,097.60
317	Main Mental Health - Behavioral Health	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
319	Psychiatric Health Facility - Behavioral Health	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
320	Health Facility - Behavioral Health - Paths	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
332	Modular Unit A - Behavioral Health	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
333	Modular Unit B - Behavioral Health	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
335	Modular Unit E - Behavioral Health	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
336	Modular Unit F - DSS	\$ 224.40	\$ 224.40	\$ 236.00	\$ 236.00	\$ 236.00	\$ 1,156.80
Sub Total:		\$ 1,570.80	\$ 1,570.80	\$ 1,652.00	\$ 1,652.00	\$ 1,652.00	\$ 8,097.60
Group 3 - Coroner - Morgue		\$ 660.00	\$ 660.00	\$ 693.00	\$ 693.00	\$ 693.00	\$ 3,399.00
716	CORONERS OFFICE-MORGUE-PUBLIC ADMIN-CORONERS	\$ 660.00	\$ 660.00	\$ 693.00	\$ 693.00	\$ 693.00	\$ 3,399.00
Sub Total:		\$ 660.00	\$ 660.00	\$ 693.00	\$ 693.00	\$ 693.00	\$ 3,399.00
Group 4- Social Services		\$ 7,249.04	\$ 7,249.04	\$ 7,712.00	\$ 7,712.00	\$ 7,712.00	\$ 37,634.08
311	Main Welfare - DSS	\$ 336.30	\$ 336.30	\$ 353.00	\$ 353.00	\$ 353.00	\$ 1,731.60
313	Commissary Building - DSS	\$ 336.30	\$ 336.30	\$ 353.00	\$ 353.00	\$ 353.00	\$ 1,731.60
315	Barton Building - DSS	\$ 291.72	\$ 291.72	\$ 306.00	\$ 306.00	\$ 306.00	\$ 1,501.44
318	Huntington Hall - DSS	\$ 686.40	\$ 686.40	\$ 721.00	\$ 721.00	\$ 721.00	\$ 3,535.80
326	Modular Building - DSS	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
334	Modular Unit C	\$ 224.40	\$ 224.40	\$ 336.00	\$ 336.00	\$ 336.00	\$ 1,456.80
340	Intake Building - DSS	\$ 540.00	\$ 540.00	\$ 567.00	\$ 567.00	\$ 567.00	\$ 2,781.00
341	Intake Annex Building - DSS	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
343	Modular Unit D - DSS	\$ 291.72	\$ 291.72	\$ 307.00	\$ 307.00	\$ 307.00	\$ 1,504.44
622	E&TA Fulton Annex	\$ 792.00	\$ 792.00	\$ 831.00	\$ 831.00	\$ 831.00	\$ 4,077.00
628	Airport Office	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
834	E Street Department of Social Services	\$ 396.00	\$ 396.00	\$ 416.00	\$ 416.00	\$ 416.00	\$ 2,040.00
836	Veteran Services	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
864	Crocker Building	\$ 449.00	\$ 449.00	\$ 471.00	\$ 471.00	\$ 471.00	\$ 2,311.00
870	Coalinga Regional Center - HSS - E&TA	\$ 673.20	\$ 673.20	\$ 707.00	\$ 707.00	\$ 707.00	\$ 3,467.40
884	Child Protective Services - Child & Family Services	inclusive					\$ -
898	Center Mall Court	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
Sub Total:		\$ 7,249.04	\$ 7,249.04	\$ 7,712.00	\$ 7,712.00	\$ 7,712.00	\$ 37,634.08
Group 5 - Fleet Services		\$ 1,176.00	\$ 1,176.00	\$ 1,235.00	\$ 1,235.00	\$ 1,235.00	\$ 6,057.00
420	Office & Parts - GSA - Fleet Services	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
421	Truck & Tractor Shop - GSA - Fleet Services	\$ 264.00	\$ 264.00	\$ 277.00	\$ 277.00	\$ 277.00	\$ 1,359.00
422	Automobile Repair Shop - GSA - Fleet Services	\$ 264.00	\$ 264.00	\$ 277.00	\$ 277.00	\$ 277.00	\$ 1,359.00
423	Service Station - GSA - Fleet Services	inclusive					\$ -
424	Welding Shop - GSA - Fleet Services	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
429	Steam Plant	inclusive					\$ -
434	Fleet Services - Storage	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
Sub Total:		\$ 1,176.00	\$ 1,176.00	\$ 1,235.00	\$ 1,235.00	\$ 1,235.00	\$ 6,057.00

Group 6 - Graphic Communications	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
621 Graphic Communication - GS	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
Sub Total	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00

Group 7 - ITSD	\$ 1,407.84	\$ 1,407.84	\$ 1,478.00	\$ 1,478.00	\$ 1,478.00	\$ 7,249.68
509 ITSD - Information Tech Services	\$ 807.84	\$ 807.84	\$ 848.00	\$ 848.00	\$ 848.00	\$ 4,159.68
511 Emergency Generator Building - Computer Services	inclusive					\$
648 ITSD - Fine	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
Sub Total	\$ 1,407.84	\$ 1,407.84	\$ 1,478.00	\$ 1,478.00	\$ 1,478.00	\$ 7,249.68

Group 8 - ITSD RADIO	\$ 1,354.56	\$ 1,354.56	\$ 1,423.00	\$ 1,423.00	\$ 1,423.00	\$ 6,978.12
154 Meadow Lakes	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
426 Manager's Office	inclusive					\$
427 Service Dispatch	inclusive					\$
431 Radio Tower	inclusive					\$
433 Radio Shop Communications	\$ 269.28	\$ 269.28	\$ 283.00	\$ 283.00	\$ 283.00	\$ 1,387.56
433 Radio Shop	inclusive					\$
829 Bear Mountain Radio Site	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
829 Radio Facility Bear Mountain	inclusive					\$
831 Musick Peak Radio Facility	inclusive					\$
895 North Central Fire Station	inclusive					\$
9952 Joaquin Ridge	inclusive					\$
9957 Radio Tower Lease	\$ 269.28	\$ 269.28	\$ 283.00	\$ 283.00	\$ 283.00	\$ 1,387.56
9975 Joaquin Ridge Radio Site	inclusive					\$
Sub Total	\$ 1,354.56	\$ 1,354.56	\$ 1,423.00	\$ 1,423.00	\$ 1,423.00	\$ 6,978.12

Group 9 - Libraries	\$ 14,830.00	\$ 14,830.00	\$ 15,562.00	\$ 15,562.00	\$ 15,562.00	\$ 76,346.00
657 West Fresno Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
800 Central Library	\$ 497.00	\$ 497.00	\$ 522.00	\$ 522.00	\$ 522.00	\$ 2,560.00
802 Woodward Park Branch - Library	\$ 792.00	\$ 792.00	\$ 831.60	\$ 831.60	\$ 831.60	\$ 4,078.80
803 Sanger Branch - Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
804 Selma Branch - Library	\$ 624.00	\$ 624.00	\$ 655.00	\$ 655.00	\$ 655.00	\$ 3,213.00
805 Easton Branch - Library	\$ 517.00	\$ 517.00	\$ 543.00	\$ 543.00	\$ 543.00	\$ 2,663.00
806 San Joaquin Branch - Library	\$ 475.00	\$ 475.00	\$ 499.00	\$ 499.00	\$ 499.00	\$ 2,447.00
807 Firebaugh Branch - Library	\$ 291.00	\$ 291.00	\$ 305.00	\$ 305.00	\$ 305.00	\$ 1,497.00
808 Parlier Branch - Library	\$ 517.00	\$ 517.00	\$ 540.00	\$ 540.00	\$ 540.00	\$ 2,654.00
809 Bear Mountain Branch - Library	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
810 Riverdale Branch - Library	\$ 291.00	\$ 291.00	\$ 305.00	\$ 305.00	\$ 305.00	\$ 1,497.00
811 Reedley Branch - Library	\$ 623.00	\$ 623.00	\$ 654.00	\$ 654.00	\$ 654.00	\$ 3,208.00
812 Orange Cove Branch - Library	\$ 624.00	\$ 624.00	\$ 655.00	\$ 655.00	\$ 655.00	\$ 3,213.00
813 Kingsburg Branch - Library	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
814 Fowler Branch - Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
815 Laton Branch - Library	\$ 517.00	\$ 517.00	\$ 543.00	\$ 543.00	\$ 543.00	\$ 2,663.00
817 Cedar-Clinton Branch - Library	\$ 636.00	\$ 636.00	\$ 668.00	\$ 668.00	\$ 668.00	\$ 3,276.00
819 Politi Branch - Library	\$ 528.00	\$ 528.00	\$ 554.40	\$ 554.40	\$ 554.40	\$ 2,719.20
820 Fig Garden Branch - Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
821 Sunnyside Branch - Library	\$ 292.00	\$ 292.00	\$ 306.00	\$ 306.00	\$ 306.00	\$ 1,502.00
822 Gillis Branch - Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
824 Mendota Branch Library	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
876 Auberry Branch - Library	\$ 623.00	\$ 623.00	\$ 654.00	\$ 654.00	\$ 654.00	\$ 3,208.00
878 Shaver Lake Branch - Library	\$ 292.00	\$ 292.00	\$ 306.00	\$ 306.00	\$ 306.00	\$ 1,502.00
879 Piedra Branch - Library	\$ 397.00	\$ 397.00	\$ 415.00	\$ 415.00	\$ 415.00	\$ 2,039.00
880 Big Creek Branch - Library	\$ 292.00	\$ 292.00	\$ 306.00	\$ 306.00	\$ 306.00	\$ 1,502.00
887 Tranquility Branch - Library	\$ 600.00	\$ 600.00	\$ 630.00	\$ 630.00	\$ 630.00	\$ 3,090.00
889 Kerman Branch - Library	\$ 517.00	\$ 517.00	\$ 543.00	\$ 543.00	\$ 543.00	\$ 2,663.00
899 Caruthers Branch - Library	\$ 517.00	\$ 517.00	\$ 543.00	\$ 543.00	\$ 543.00	\$ 2,663.00
Sub Total	\$ 14,830.00	\$ 14,830.00	\$ 15,562.00	\$ 15,562.00	\$ 15,562.00	\$ 76,346.00

Group 10 - Probation	\$ 15,691.80	\$ 15,691.80	\$ 16,208.43	\$ 16,208.43	\$ 16,208.43	\$ 80,008.89
514 Domestic Violence	\$ 336.60	\$ 336.60	\$ 353.43	\$ 353.43	\$ 353.43	\$ 1,733.49
515 Adult Administration	\$ 475.20	\$ 475.20	\$ 499.00	\$ 499.00	\$ 499.00	\$ 2,447.40
704 JJC Commitment Administration 1	inclusive					\$
705 JJC Court Schools	\$ 2,376.00	\$ 2,376.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 12,237.00
706 JJC Commitment Housing	\$ 2,376.00	\$ 2,376.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 12,237.00
707 JJC Commitment Housing	\$ 2,376.00	\$ 2,376.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 12,237.00
709 Commitment Housing	\$ 2,376.00	\$ 2,376.00	\$ 2,495.00	\$ 2,495.00	\$ 2,495.00	\$ 12,237.00

Gopher Control for Juvenile Justice Center Campus as shown on Exhibit 2	\$ 5,376.00	\$ 5,376.00	\$ 5,376.00	\$ 5,376.00	\$ 5,376.00	\$ 26,880.00
Squirrel Control for Juvenile Justice Center Campus as shown on Exhibit 2	inclusive	inclusive	inclusive	inclusive	inclusive	\$ -
						\$ -
Sub Total:	\$ 15,691.80	\$ 15,691.80	\$ 16,208.43	\$ 16,208.43	\$ 16,208.43	\$ 80,008.89
						\$ -
Group 11- Public Works - American Avenue	\$ 2,977.92	\$ 2,977.92	\$ 3,127.00	\$ 3,127.00	\$ 3,127.00	\$ 15,336.84
446 Kerman Maintenance & Operations Building - Public Works - Resources	Inclusive					\$ -
447 Kerman Self-Hauler Recycling - Public Works - Resources	Inclusive					\$ -
449 Mobile Trailers - Public Works - Construction	Inclusive					\$ -
494 Equipment Building - Public Works - Resources	Inclusive					\$ -
495 Chem - American Avenue Disposal	\$ 2,977.92	\$ 2,977.92	\$ 3,127.00	\$ 3,127.00	\$ 3,127.00	\$ 15,336.84
496 Weigh Station - Public Works - Resources	Inclusive					\$ -
Sub Total:	\$ 2,977.92	\$ 2,977.92	\$ 3,127.00	\$ 3,127.00	\$ 3,127.00	\$ 15,336.84
						\$ -
Group 12 - Public Works - Parks	\$ 2,916.00	\$ 2,916.00	\$ 3,062.00	\$ 3,062.00	\$ 3,062.00	\$ 15,018.00
200 Kearney Park	\$ 780.00	\$ 780.00	\$ 819.00	\$ 819.00	\$ 819.00	\$ 4,017.00
201 Kearney Park - Employee Day Room & Storage	inclusive					\$ -
202 Kearney Park - Carpenter Shop - Public Works - Parks	inclusive					\$ -
						\$ -
203 Kearney Park - Welding Shop - Public Works - Parks	inclusive					\$ -
						\$ -
204 Kearney Park - Lath House	inclusive					\$ -
205 Storage Building #1 - Public Works - Parks	\$ 264.00	\$ 264.00	\$ 277.00	\$ 277.00	\$ 277.00	\$ 1,359.00
206 Storage Building #2 - Public Works - Parks	\$ 264.00	\$ 264.00	\$ 277.00	\$ 277.00	\$ 277.00	\$ 1,359.00
210 Storage Building #6 - Parks & Recreation	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
229 Kearney Warehouse - Public Works - Parks	\$ 540.00	\$ 540.00	\$ 567.00	\$ 567.00	\$ 567.00	\$ 2,781.00
915 Liberty Cemetery - Parks	inclusive					\$ -
916 Liberty Cemetery Warehouse - Parks	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
923 Avocado Warehouse 2 - Parks	\$ 420.00	\$ 420.00	\$ 441.00	\$ 441.00	\$ 441.00	\$ 2,163.00
925 Avocado Restroom - Parks	inclusive					\$ -
983 Skaggs Ticket Booth - Parks	\$ 216.00	\$ 216.00	\$ 227.00	\$ 227.00	\$ 227.00	\$ 1,113.00
Sub Total:	\$ 2,916.00	\$ 2,916.00	\$ 3,062.00	\$ 3,062.00	\$ 3,062.00	\$ 15,018.00
						\$ -
Group 13 - Public Works - Special Districts						
710 JJC Water Treatment Plant	inclusive					\$ -
711 JJC Wastewater Treatment Plant	inclusive					\$ -
Sub Total:	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
						\$ -
Group 14 - Public Works - Roads	\$ 6,338.00	\$ 6,338.00	\$ 6,648.00	\$ 6,648.00	\$ 6,648.00	\$ 32,616.00
409 Traffic Sign Shop - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
410 Traffic Sign Shop - Public Works - Roads	inclusive					\$ -
411 Traffic Sign Shop - Public Works - Roads	inclusive					\$ -
412 Traffic Sign Shop - Public Works - Roads	inclusive					\$ -
451 Area 1 Equipment Shed	inclusive					\$ -
452 Area 1 Equipment Building & Office - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
453 Area 1 Pump Shed - Public Works - Roads	inclusive					\$ -
455 Area 2 Office & Storage - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
456 Area 2 Equipment Building - Public Works - roads	inclusive					\$ -
457 Area 2 Fuel Shed - Public Works - Roads	inclusive					\$ -
460 Area 3 Office & Storage - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
461 Area 3 Equipment Shed - Public Works - Roads	inclusive					\$ -
463 Area 4 Office & Storage Building - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
						\$ -
464 Area 4 Equipment Shed - Public Works - Roads	inclusive					\$ -
465 Area 4 Fuel Shed - Public Works - Roads	inclusive					\$ -
466 Area 4 Restroom - Public Works - Roads	inclusive					\$ -
469 Area 5&6 - Office - Storage - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
470 Area 5&6 Fuel Shed & Equipment - Public Works - Roads	inclusive					\$ -
						\$ -
471 Area 5&6 - Workshop - Public Works - Roads	inclusive					\$ -
473 Area 7 - Office & Equipment Building - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00
474 Area 7 - Fuel Shed - Public Works - Roads	inclusive					\$ -
475 Area 8 - Office & Equipment Building - Public Works - Roads	\$ 528.00	\$ 528.00	\$ 554.00	\$ 554.00	\$ 554.00	\$ 2,718.00

476 Area 8 - Fuel Shed - Public Works - Roads	inclusive	\$	-								
477 Area 9 - Residence - Public Works - Roads	inclusive	\$	-								
478 Area 9 - Office - Public Works - Roads	\$ 528.00	\$	528.00	\$	554.00	\$	554.00	\$	554.00	\$	2,718.00
479 Area 9 - Equipment Building - Public Works - Roads	inclusive	\$	-								
480 Area 9 - Fuel Shed - Public Works - Roads	inclusive	\$	-								
484 Dunlap Storage Shed - Public Works - Roads	\$ 528.00	\$	528.00	\$	554.00	\$	554.00	\$	554.00	\$	2,718.00
485 Dunlap Restroom - Public Works - Roads	inclusive	\$	-								
486 Area 11 - Office & Shop - Public Works - Roads	\$ 528.00	\$	528.00	\$	554.00	\$	554.00	\$	554.00	\$	2,718.00
487 Area 11 - Equipment Shed - Public Works - Roads	inclusive	\$	-								
488 Area 11 - Fuel Shed - Public Works - Roads	inclusive	\$	-								
489 Area 11 - Storage Dock - Public Works - Roads	inclusive	\$	-								
490 Area 11 - Shed & Storage - Public Works - Roads	inclusive	\$	-								
492 Area 11 - Office & Equipment Building - Public Works - Roads	\$ 528.00	\$	528.00	\$	554.00	\$	554.00	\$	554.00	\$	2,718.00
Sub Total:	\$ 6,336.00	\$	6,336.00	\$	6,648.00	\$	6,648.00	\$	6,648.00	\$	32,616.00

Group 15 - Sheriff	\$ 7,390.64	\$	7,390.64	\$	7,759.24	\$	7,759.24	\$	7,759.24	\$	38,059.00
150 Sheriff Substation	\$ 623.00	\$	623.00	\$	654.00	\$	654.00	\$	654.00	\$	3,208.00
155 Auberry Sheriff Substation	\$ 369.60	\$	369.60	\$	388.08	\$	388.08	\$	388.08	\$	1,903.44
604 Sheriff's Administration Building	\$ 449.00	\$	449.00	\$	471.00	\$	471.00	\$	471.00	\$	2,311.00
605 South Annex Jail	\$ 448.80	\$	448.80	\$	471.00	\$	471.00	\$	471.00	\$	2,310.60
607 Main Jail	\$ 673.20	\$	673.20	\$	707.00	\$	707.00	\$	707.00	\$	3,467.40
608 North Annex Jail	\$ 673.20	\$	673.20	\$	707.00	\$	707.00	\$	707.00	\$	3,467.40
619 Satellite Jail	\$ 448.80	\$	448.80	\$	471.00	\$	471.00	\$	471.00	\$	2,310.60
631 Sheriff's Forensic Lab	\$ 1,416.00	\$	1,416.00	\$	1,487.00	\$	1,487.00	\$	1,487.00	\$	7,293.00
651 Sheriff Mendota Office	\$ 246.84	\$	246.84	\$	259.00	\$	259.00	\$	259.00	\$	1,270.68
652 Air Support Unit - Sheriff											
858 Selma Substation	\$ 369.60	\$	369.60	\$	388.00	\$	388.00	\$	388.00	\$	1,903.20
859 Orange Cove Substation - Sheriff	\$ 247.00	\$	247.00	\$	259.00	\$	259.00	\$	259.00	\$	1,271.00
891 Area 2 Sheriff Substation											
893 Area 1 San Joaquin Sheriff Substation	\$ 369.60	\$	369.60	\$	388.08	\$	388.08	\$	388.08	\$	1,903.44
896 Helicopter Headquarters - Sheriff	\$ 369.60	\$	369.60	\$	388.08	\$	388.08	\$	388.08	\$	1,903.44
9953 Sheriff Cottage - Sheriff											
858a Sheriff Boating Unit (86100A)	\$ 316.80	\$	316.80	\$	333.00	\$	333.00	\$	333.00	\$	1,632.60
858b Ag Task Force - Sheriff Area 3 Substation	inclusive	\$	-								
1869 Sheriff's SID - Sheriff	\$ 369.60	\$	369.60	\$	388.00	\$	388.00	\$	388.00	\$	1,903.20
Sub Total:	\$ 7,390.64	\$	7,390.64	\$	7,759.24	\$	7,759.24	\$	7,759.24	\$	38,059.00

Group 16 - SHARED (Facility Services will bill back to departments based on square footage occupied within these buildings)	\$ 12,073.84	\$	12,073.84	\$	12,676.10	\$	12,676.10	\$	12,676.10	\$	62,175.98
152 Reedley Court	Inclusive	\$	-								
308 UMC Laundry - DSS	\$ 336.60	\$	336.60	\$	353.00	\$	353.00	\$	353.00	\$	1,732.20
348 Facility Services	\$ 336.60	\$	336.60	\$	353.00	\$	353.00	\$	353.00	\$	1,732.20
349 Carpenter Shop - Building Maintenance	\$ 336.60	\$	336.60	\$	353.00	\$	353.00	\$	353.00	\$	1,732.20
437 Purchasing - Warehouse - Elections	\$ 852.72	\$	852.72	\$	896.00	\$	896.00	\$	896.00	\$	4,393.44
603 Hall of Records	\$ 239.36	\$	239.36	\$	251.00	\$	251.00	\$	251.00	\$	1,231.72
610 Fresno County Plaza	\$ 7,046.84	\$	7,046.84	\$	7,399.00	\$	7,399.00	\$	7,399.00	\$	36,290.68
611 Brix Building - Community Health	\$ 201.96	\$	201.96	\$	212.05	\$	212.05	\$	212.05	\$	1,040.07
612 Mercer Building - Community Health	\$ 201.96	\$	201.96	\$	212.05	\$	212.05	\$	212.05	\$	1,040.07
701 JJC Courthouse - Probation, DA, PD	\$ 1,848.00	\$	1,848.00	\$	1,940.00	\$	1,940.00	\$	1,940.00	\$	9,516.00
702 JJC Admin: Finance Office, Automation, Booking	Inclusive	\$	-								
703 Detention Administration	Inclusive	\$	-								
708 JJC Commitment Housing	Inclusive	\$	-								
712 JJC Central Plant/Warehouse	Inclusive	\$	-								
882 Selma Regional Center	\$ 673.20	\$	673.20	\$	707.00	\$	707.00	\$	707.00	\$	3,467.40
Sub Total:	\$ 12,073.84	\$	12,073.84	\$	12,676.10	\$	12,676.10	\$	12,676.10	\$	62,175.98

Other - Addition of services or facilities at the request of Departments	\$ 10,000.00	\$	10,000.00	\$	10,000.00	\$	10,000.00	\$	10,000.00	\$	10,000.00
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Grand Total:	\$ 87,367.72	\$	87,367.72	\$	91,056.77	\$	91,056.77	\$	91,056.77	\$	447,905.75
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ATTACHMENT “C” SERIES

COUNTY OF FRESNO



REQUEST FOR PROPOSAL

NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 1, 2019

Closing Date: MARCH 1, 2019 AT 2:00 P.M.

All Questions and Responses must be electronically submitted on the Bid Page on Public Purchase.

For assistance, contact **Bryan Hernandez** at Phone (559) 600-7110.

BIDDER TO COMPLETE

Undersigned agrees to furnish the commodity or service stipulated in the attached at the prices and terms stated in this RFP.
Bid must be signed and dated by an authorized officer or employee.

Pestmaster Services, Inc.

COMPANY

Jason S. Virden

CONTACT PERSON

9716 S Virginia St., Ste. E

ADDRESS

Reno

NV

89511

CITY

STATE

ZIP CODE

(775) 858-7378

contracts@pestmaster.com

TELEPHONE NUMBER

E-MAIL ADDRESS

AUTHORIZED SIGNATURE

Jason S. Virden

Contracts Manger

PRINT NAME

TITLE

COUNTY OF FRESNO



ADDENDUM NUMBER: ONE (1)

RFP NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 20, 2019

Closing Date: March 1, 2019 at 2:00 PM

All Questions and Proposals must be electronically submitted to the Bid Page on Public Purchase.

For assistance, contact Bryan Hernandez at (559) 600-7110.

NOTE THE FOLLOWING AND ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR PROPOSAL NUMBER: 19-048 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

- Delete "**Bonds:**" section in its entirety on page 6 of the RFP.

ACKNOWLEDGMENT OF ADDENDUM NUMBER ONE (1) TO RFP 19-048

COMPANY NAME: Pestmaster Services, Inc.
(PRINT)

SIGNATURE: 

NAME & TITLE: Jason S. Virden, Contracts Manager
(PRINT)

Purchasing Use: BH:yj

ORG/Requisition: 8935 / 1321901115

Section 1 - Experience and Qualifications

Cover Letter – SOW Proposal Requirement

Thank you for the opportunity to present you with this proposal. Pestmaster Services has a long history as leaders in the “green” integrated pest management industry. Pestmaster Services Inc. first opened its doors in 1979. President Jeff Van Diepen, the founder of Pestmaster Services and the Pestmaster Team share a vision of providing the most effective pest and vegetation management services possible, while maintaining an earnest concern for our environment and the safety of the public. Our commitment to maximizing the use of non-chemical methods of pest control and our dedication to our customers’ satisfaction have made us a trusted source nationwide for pest control services.

We offer an extensive resume and have managed contracts with similar SOW to yours, as well as with other federal and local government agencies, private contractors, school districts, and others. Pestmaster Services intends to perform all of the services outlined in the SOW. Should Pestmaster Services be awarded, it is the intention of Pestmaster Services to enter into an agreement under the terms and conditions as set forth herein. Pestmaster Services acknowledges all addenda released for this RFP.

We have been a GSA contract holder (GS-06F-0013L) since February 15, 2001 and currently hold contracts for complex and sensitive IPM services (see references). We also hold a California Multiple Award Schedule (CMAS) and strive to provide a customized IPM approach for each customer and situation that will identify and address all the pest management needs specified.

As owner of Pestmaster Services Inc., I am an Associate Certified Entomologist with over 39 years of experience in pest control personally. Together with my Operations Manager and service team, we bring decades of experience along with world-class products, methodology and techniques for solving tough pest problems like yours throughout the State of California. My team and I look forward to collaborating with you on solutions so that we can create a custom IPM plan that delivers effective results, while maintaining the highest standards for safety, quality control, record keeping, and schedules.

I look forward to the opportunity to earn your business and your trust. Individuals listed below are authorized representatives of Pestmaster Services Inc. and are able to bind company into a service contract. Should you have any questions about the items in this proposal, or require any additional information, please contact our Contracts Manager, Jason Virden who can be reached at (775) 858-7378 or by email at contracts@pestmaster.com. Pestmaster does not foresee any conflicts of interest occurring while working with the Fresno County and does not intend to sub-contract any of the work required by the university within this solicitation.

Sincerely,

Jeff Van Diepen, President / CEO

Pestmaster Services Inc.

Phone: (775) 858-7378

Fax: 775-358-7378

contracts@pestmaster.com

Jason S. Virden, Contracts Manager

Pestmaster Services

Phone: (775) 858-7378

Fax: 775-358-7378

contracts@pestmaster.com



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Trade Secret

Proposal No. 19-048

Page 24

TRADE SECRET ACKNOWLEDGEMENT

Each proposal submitted is public record under the California Public Records Act (Cal. Gov. Code, secs. 6250 and following) and is therefore open to inspection by the public as required by Section 6253 of the California Government Code. This section generally states that "every person has a right to inspect any public record". The County will not exclude any proposal or portion of a proposal from treatment as a public record except information that it is properly submitted as a "trade secret" (defined below), and determined by the County to be a "trade secret" (if not otherwise subject to disclosure, as stated below). Information submitted as "proprietary", "confidential" or under any other terms that might state or suggest restricted public access will not be excluded from treatment as public record.

"Trade secrets" as defined by Section 6254.7 of the California Government Code are not treated as a public record under that section. This section defines trade secrets as:

"...Trade secrets," as used in this section, may include, but are not limited to, any formula, plan, pattern, process, tool, mechanism, compound, procedure, production data or compilation of information that is not patented, which is known only to certain individuals within a commercial concern who are using it to fabricate, produce, or compound an article of trade or a service having commercial value and which gives its user an opportunity to obtain a business advantage over competitors who do not know or use it."

Such information must be submitted in a separate PDF file named "Trade Secret" and marked as "Confidential" in the Public Purchase system. Bidders must include a clear and concise statement that sets out the reasons for confidentiality in accordance with the foregoing definition of "trade secret." Examples of information not considered trade secrets are pricing, cover letter, promotional materials, references, and the like.

Information submitted by a bidder as "trade secret" will be reviewed by County of Fresno's Purchasing Division, with the assistance of the County's legal counsel, to determine conformance or non-conformance to the foregoing definition.

Information that is properly identified as "trade secret" and which the County determines to conform to the definition will not become public record (if not otherwise subject to disclosure, as stated below). The County will safeguard this information in an appropriate manner, provided however, in the event of a request, demand, or legal action by any person or entity seeking access to the "trade secret" information, the County will inform the bidder of such request, demand, or legal action, and the bidder shall defend, indemnify, and hold harmless the County, including its officers and employees, against any and all claims, liabilities, damages, or costs or expenses, including attorney's fees and costs, relating to such request, demand or legal action, seeking access to the "trade secret" information.

Information submitted by bidder as trade secret and determined by the County not to be in conformance with the foregoing California Government Code definition shall be excluded from the proposal and deleted by the County.

The County shall not in any way be liable or responsible for the disclosure of any proposals or portions thereof, if (1) they are not electronically submitted in a separate PDF that is marked "Trade Secret" and marked as Confidential in the Public Purchase system; or (2) disclosure thereof is required or allowed under the law or by order of court.

Bidders are advised that the County does not wish to receive trade secrets and that bidders are not to supply trade secrets unless they are absolutely necessary.

I have read and understand, and agree to the above "Trade Secret Acknowledgement."

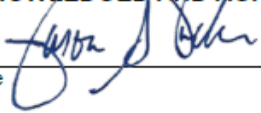
BIDDER MUST CHECK ONE OF THE FOLLOWING:

Has bidder submitted certain bid information that is a "trade secret," as defined by Section 6254.7 of the California Government Code, and in compliance with the requirements of this Trade Secrets Acknowledgement?

By marking "NO", bidder does not claim any confidentiality of any bid information submitted to the County.

☐ YES ☒ NO

ACKNOWLEDGED AND AGREED BY BIDDER:

 _____ Signature	3/1/2019 _____ Date
Jason S. Virden, Contracts Manager _____ Print Name	_____ Title

Criminal History Disclosure

Proposal No. 19-048

Page 25

DISCLOSURE – CRIMINAL HISTORY & CIVIL ACTIONS

In their proposal, the bidder is required to disclose if any of the following conditions apply to them, their owners, officers, corporate managers and partners (hereinafter collectively referred to as "Bidder"):

1. Within the three-year period preceding the proposal, they have been convicted of, or had a civil judgment rendered against them for:
 - a. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction;
 - b. violation of a federal or state antitrust statute;
 - c. embezzlement, theft, forgery, bribery, falsification, or destruction of records; or
 - d. false statements or receipt of stolen property
2. Within a three-year period preceding their proposal, they have had a public transaction (federal, state, or local) terminated for cause or default.

Disclosure of the above information will not automatically eliminate a Bidder from consideration. The information will be considered as part of the determination of whether to award the contract and any additional information or explanation that a Bidder elects to submit with the disclosed information will be considered. If it is later determined that the Bidder failed to disclose required information, any contract awarded to such Bidder may be immediately voided and terminated for material failure to comply with the terms and conditions of the award.

Any Bidder who is awarded a contract must sign an appropriate Certification Regarding Debarment, Suspension, and Other Responsibility Matters. Additionally, the Bidder awarded the contract must immediately advise the County in writing if, during the term of the agreement: (1) Bidder becomes suspended, debarred, excluded or ineligible for participation in federal or state funded programs or from receiving federal funds as listed in the excluded parties list system (<http://www.epls.gov>); or (2) any of the above listed conditions become applicable to Bidder. The Bidder will indemnify, defend and hold the County harmless for any loss or damage resulting from a conviction, debarment, exclusion, ineligibility or other matter listed in the signed Certification Regarding Debarment, Suspension, and Other Responsibility Matters.

*Non of the conditions stated apply to Pestmaster Services, Inc., their owners, officers, corporate managers or partners.


 Jason S. Virden, Contracts Manager

Certification

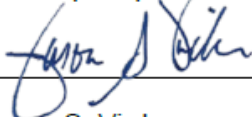
Proposal No. 19-048

Page 27

CERTIFICATION

- (1) The prospective primary participant certifies to the best of its knowledge and belief, that it, its owners, officers, corporate managers and partners:
- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency;
 - (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: _____



Jason S. Virden

(Printed Name & Title)

Date: _____

3/1/2019

Pestmaster Services, Inc.

(Name of Agency or Company)

References

Proposal No. 19-048

Page 28

REFERENCE LIST**VENDOR MUST COMPLETE AND RETURN WITH REQUEST FOR PROPOSAL**Firm: Pestmaster Services, Inc.

Provide a list of at least five (5) customers for whom you have recently provided similar services. If you have held a contract for similar services with the County of Fresno within the past seven (7) years, list the County as one of your customers. Please list the person most familiar with your contract. Be sure to include all requested information.

Reference Name: LA Metro Contact: Rommel Hilario
 Address: One Gateway Plaza
 City: Los Angeles State: CA Zip: 90012
 Phone No.: (213) 922 - 4654 Project Date: 1/2018 - 12/2023
 Service Provided: Provide Pest and bird control for Metro lines and facilities.

Reference Name: City of Mountain View Contact: hollis.burnett@mountainview.gov
 Address: 500 Castro St
 City: Mountain View State: CA Zip: 94041
 Phone No.: (650) 903 - 6314 Project Date:
 Service Provided: Provide General Pest Control for city facilities

Reference Name: VA Phoenix Contact: Chuck Aubry
 Address: 650 East Indian School Road
 City: Phoenix State: AZ Zip: 85012
 Phone No.: (602) 277-5551 ext. 7229 Project Date: 2009 - Present
 Service Provided: General IPM services that include but not limited to: Inspections, monitoring, and treatment for general pest, termites, bed bugs and rodents

Reference Name: West Point Military Academy Contact: Rick Nosek
 Address: 681 Hardee Place, Building 144
 City: West Point State: NY Zip: 10996
 Phone No.: (845) 938-4963 Project Date: 2000 - Present
 Service Provided: General IPM services that include but not limited to: Inspections, monitoring, and treatment for general pest, termites, bed bugs and rodents and Vegetation Management

Reference Name: Veterans Affairs A NCHCS Contact: Kimberly Adams
 Address: 5342 Dudley Blvd. Bldg. 209
 City: McClellan Park State: CA Zip: 35652
 Phone No.: (510) 374-2026 Project Date: 2013 - Present
 Service Provided: General IPM services that include but not limited to: Inspections, monitoring, and treatment for general pest, termites, bed bugs and rodents

Failure to provide a list of at least five (5) customers may be cause for rejection of this RFP.

Participation

Proposal No. 19-048

Page 29

PARTICIPATION

The County of Fresno is a member of the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter. This group consists of Fresno, Kern, Kings, and Tulare Counties and all governmental, tax supported agencies within these counties.

Whenever possible, these and other tax supported agencies co-op (piggyback) on contracts put in place by one of the other agencies.

Any agency choosing to avail itself of this opportunity, will make purchases in their own name, make payment directly to the contractor, be liable to the contractor and vice versa, per the terms of the original contract, all the while holding the County of Fresno harmless. If awarded this contract, please indicate whether you would extend the same terms and conditions to all tax supported agencies within this group as you are proposing to extend to Fresno County.

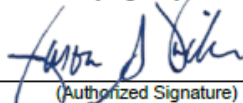
*** Note: This form/information is not rated or ranked for evaluation purposes.**



Yes, we will extend contract terms and conditions to all qualified agencies within the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter and other tax supported agencies.



No, we will not extend contract terms to any agency other than the County of Fresno.



(Authorized Signature)

Jason S. Virden, Contracts Manager

Title

Exceptions

Pestmaster does not have any exceptions to RFP-19-048

Experience— SOW Proposal Requirement

Pestmaster Services is pleased to offer the Fresno County this proposal for services from a contractor with an extensive resume of completed and on-going contracts, similar to the requirements required by Fresno County. We have been a GSA contract holder (GS-06F-0013L) since February 15, 2001 and currently have twenty (26) IPM contracts as a result of our schedule. Pestmaster Services according to the Federal Procurement Data System under NAICS Code 561710 is the #1 Small Business Enterprise (SBE) providing pest control services to the United States Government. A Distinction we are proud of.

Pest prevention begins with the correct identification of the pest and knowledge of its needs and entry points. Our Integrated Pest Management approach is a pest management strategy that focuses on long-term prevention of pests through a combination of techniques such as monitoring, habitat modification, improving sanitation and employing both mechanical and physical controls prior to using any pesticides.

Our company will complete this in “green” fashion, with an emphasis on the newest materials and strategies in pest management. This includes:

- Reliance on monitoring and inspection
- Recommendations on sanitation and exclusion of pests (versus simply “spraying” bugs)
- Use of EPA’s list of “Exempt” and “Reduced Risk” pesticides, which are so low toxic, they are considered “food grade”



Pestmaster Services qualifies as a Small Business Enterprise (SBE) which meets the SET ASIDE requirements should you have one on this contract.

During our 40 years in business our company has built its reputation on the safe and effective procedures of IPM, and that has led to the development of a national pest control franchise program, Pestmaster Franchise Network, which has IPM at the heart of its “Mission Statement”. Education, training, and new procedures are always part of the three annual training seminars that are part of the on-going training of our franchisees and employees.

We understand that pricing is very important to Fresno County and part of your decision-making process. Who you have perform your pest control service is just as important. Dealing with a pest control provider that has extensive experience should be taken into consideration. Pestmaster Services is one of less than 3% of USA companies offering QualityPro certified service. As a part of this exclusive group, Pestmaster Services has placed itself in the top echelon of pest management companies in the country.

Summary of Qualifications – SOW Proposal Requirement



JEFFREY MARK VAN DIEPEN

Current Positions

President / CEO Pestmaster Services, Inc.

President / CEO of The Kaigan Corporation, dba Pestmaster Services

President / Board Member - Pestmaster Franchise Network, Inc.

Mr. Van Diepen has been in the Pest Management / Weed Control industry for over 39 years. On April 1, 1979 Pestmaster Services, Inc. was established in Bishop, California, with Jeff as the proprietor / operator. Mr. Van Diepen has formulated the Pestmaster way of service for both Pest and Vegetation Management by utilizing IPM / IVM methodology and protocols. His personal commitment to the environment has led him to many industry-related projects throughout the nation. He earned his MBA from Pepperdine University in Executive Leadership in December 2008.

Since 2012, corporate operations for all Pestmaster Operations have been based in Reno, NV, where new franchise owners train, existing franchisees receive updated training in pest control service protocols (including bed bug contracting and methods for controlling this pest in the hospitality industry, property management companies, apartment complexes, military housing, and residential settings), and a full-time contracts department identifies agency contract opportunities nation-wide.

Mr. Van Diepen has been a consultant for many years, with experience in bed bug litigation, pesticide mis-applications, Integrated Pest Management (IPM) protocols, pesticide drift, EPA label interpretation, soil contamination and run-off of pesticides. He consulted/contracted with Pacific Gas and Electric for eight years, with an emphasis on being “risk and liability averse” while doing pesticide applications to thousands of PG&E sites.

The notion of being “risk and liability averse” has been woven into the company culture of Pestmaster by Mr. Van Diepen, and the company presently operates businesses in NV, CA and AZ. Franchise operations are located in 14 states, DC and Lebanon.

Relevant Experience

- Pestmaster Services, and Jeffrey M. Van Diepen has worked numerous government contracts, including but not limited to:
 - ✓ NDOT, NV
 - ✓ NV Energy, NV
 - ✓ Fallon NAS, NV

- ✓ Lincoln Military Housing, CA
- ✓ Balfoir Beatty Military Housing, CA, GA and FL
- ✓ US Army Corp of Engineers, CA, CO
- ✓ B.O.R. Department of Interior, Folsom Dam, CA
- ✓ Charleston AFB, SC
- ✓ Annapolis Naval Academy, MD
- ✓ VA Hospital Palo Alto, CA
- ✓ VA Hospital Gainesville, FL
- ✓ VA Hospital Phoenix, AZ
- ✓ Miramar Marine Corp, CA
- ✓ NASA Jet Propulsion Laboratory, CA
- ✓ Arlington National Cemetery, VA
- ✓ NAVFAC Mid-Atlantic Region, VA
- ✓ China Lake NAWS, CA
- ✓ Beale Air Force Base, CA

- Government Approved Vendor

- ✓ General Services Administration (GSA) – 25-year contract
- ✓ California Multiple Award Schedule (CMAS)

Other business contracts range from general Pest Management for residential and commercial customers, to statewide utility contracts, which include Pacific Gas and Electric Company (PG&E) and a 30 plus year contract with the Los Angeles Department of Water and Power (LA DWP). Pestmaster also has had contract relationships with state and local agencies such as Los Angeles Metro Transportation Authority, the City of Simi Valley, and school districts throughout California, Nevada, Arizona and Texas.

Licenses and Certifications

MBA, Executive Leadership, Pepperdine County, 2008

- A.C.E. credential (Associate Certified Entomologist), 2015
- Various Structural and Agricultural Pest Control licenses for the states of: California, Nevada, Arizona, Idaho, Virginia, Florida, Oregon and Washington
- California Contractors License for Tree Trimming and Removal (D49/C61)



Specific Technical Skills

- Pioneer for developing, training, authoring and Pest Management business applications of IPM
- Vegetation operations focus on Vegetation Management, with Environmental Issues as a front-and-center consideration
- Hantavirus decontamination and clean up
- Mosquito and Vector Control at various Military Installations
- VA Hospital Health Related Pest Control Operations, nation-wide
- Developed “Eco-Freeze” technologies for pesticide free bed bug protocols in hospitals

Training and Speaking Engagements

- National Invasive Weed Awareness Week (NIWAW-9)
- Department of Pesticide Regulations (DPR – CA) – IPM Trainer
- Pest Control Technology
- LA Unified School District IPM Expert
- Society of Industry Leaders Consultant
- Centers for Disease Control Consultant
- Authored numerous IPM Programs for Military Installations
- Franchise Training Events

Professional Affiliations and Awards

- National Pest Management Association (NPMA) member
- Entomological Society of America
- California Exotic Pest Plant Council
- Pest Control Operators of California
- Mosquito & Vector Control Association of California
- International Franchise Association
- International Right of Way Association
- American Mosquito Control Association
- Professional Services Council
- Aircraft Owners & Pilots Association
- Pest Control Technology magazine “Top 100” since 2002

Donald E. Wiggins, Operations Manager



Don Wiggins oversees operations in California and works directly with the CA technicians to assure all of Pestmaster Services contracts run as smooth as possible. Don is a very experienced professional that specializes in Bird remediation services and General Pest Control, he has been a part of the industry for over 31 years and is currently licensed in the State of California with a Qualified Applicators License and a Branch 2 Pest Control License from the Structural Pest Control Board, this means that if needed Don will be able to even provide service himself.

Don will be conducting scheduled and random QC checks to ensure compliance with Pestmaster and Fresno County standards of control. Don also manages our LA Metro Contract worth \$6.4 Million.

Technicians:

NAME: HAREL, URI

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 44455 PRIMARY STATUS: CLEAR

Experience: 12 Years

NAME: ONTIVEROS, JOSE

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 35979 PRIMARY STATUS: CLEAR

Experience: 15 Years

NAME: MALONE, TYRONE ANTHONY

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 39087 PRIMARY STATUS: CLEAR

Experience: 15 Years

NAME: VILLARREAL, AARON D

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 41852 PRIMARY STATUS: CLEAR

Experience: 10 Years

NAME: BRAVO, MARIO J

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 45808 PRIMARY STATUS: CLEAR

Experience: 10 Years

NAME: MORSHED, MONZUR

LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE

LICENSE NUMBER: 49883 PRIMARY STATUS: CLEAR

Experience: 5 Years

NAME: SANCHEZ, EDGAR G

LICENSE/REGISTRATION TYPE: APPLICATOR

LICENSE NUMBER: 58435 PRIMARY STATUS: CLEAR

Experience: 15 Years

NAME: MATAMOROS, CHRISTOPHER A

LICENSE/REGISTRATION TYPE: APPLICATOR

LICENSE NUMBER: 60469 PRIMARY STATUS: CLEAR

Experience: 6 Years

NAME: WALLACE, MYRL A JR

LICENSE/REGISTRATION TYPE: APPLICATOR

LICENSE NUMBER: 61042 PRIMARY STATUS: CLEAR

Experience: 3 Years

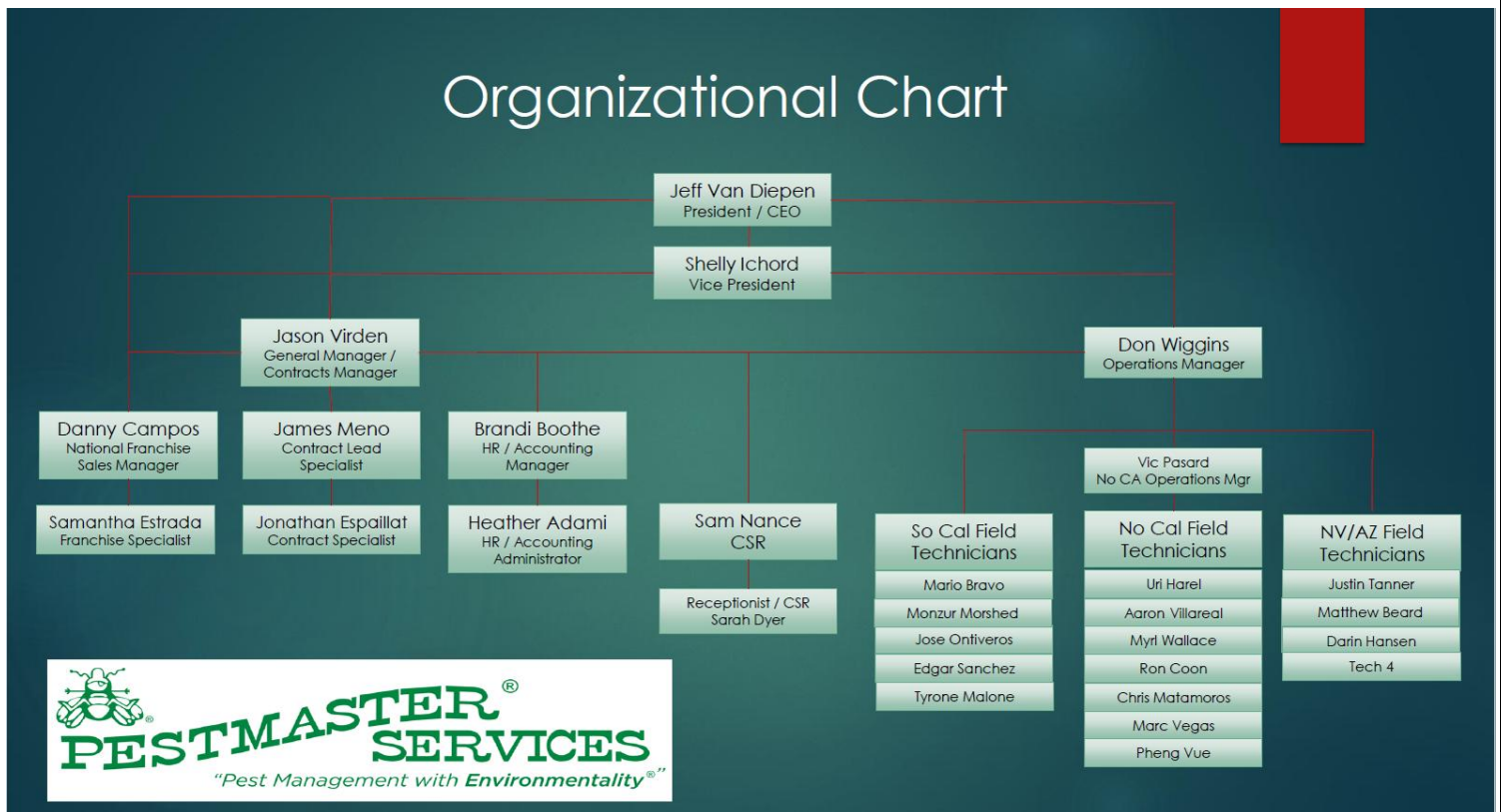
Key Personnel:

Pestmaster Services intends to assign a primary technician for services and there will be multiple technicians throughout the state of California who be able to assist should the need arise to assist the Fresno County. All contact information for normal and after business hours will be provided to ensure that Fresno County has multiple ways to reach Pestmaster Services at any time of a day.

Disqualification/Removed:

Pestmaster has not had any instances of being disqualified, removed, or otherwise prevented from completing the terms of any previous contracts over the past five (5) years.

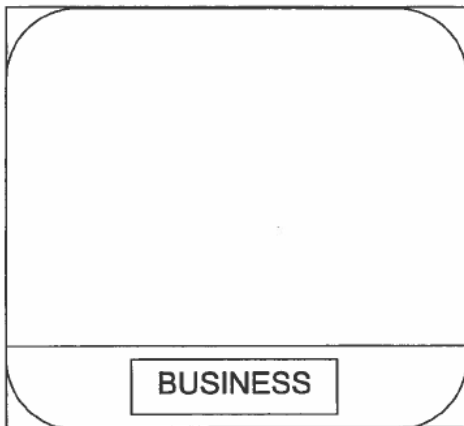
Organizational Chart



Licenses:

County Registration **Pest Control Business**

For Registration in the County of Fresno
Registration Expiration Date: **December 31, 20** 19



PAID
12-28-18

Registration Fee: \$ 50
Business Location: ☒ Main ☐ Branch

30261
Business License Number
Pestmaster Services Inc
Business Name
9716 S Virginia St Ste E
Address
Reno
City 89511
Zip Code
775-858-7378
Phone

Jeffrey Van Drepen
Qualified Applicator Name
775-858-7378 contracts@pestmaster.com
Phone Email
775-358-7378
Alternate Phone Fax

[Signature] 12/20/18
Qualified Applicator's Signature Date
Robert Smith 12/28/18
Agricultural Commissioner's Signature Date

Main Area of Work: ☐ Eastside ☐ Westside ☐ Both
(Eastside: area east of HWY 99 / Westside: area west of HWY 99)

1730 S. Maple Avenue | Fresno, California | (559) 600-7510
<http://www.fresnocountyca.gov/fresnoag> - fresnoag@fresnocountyca.gov



County of Fresno

DEPARTMENT OF AGRICULTURE

LES WRIGHT

AGRICULTURAL COMMISSIONER/SEALER OF WEIGHTS & MEASURES

STRUCTURAL BRANCH 2 & 3 REGISTRATION

\$10.00 REGISTRATION BRANCH 2 & 3

Date Submitted: 12-28-18

Year: 20 19

COMPANY INFORMATION

Pestmaster Services Inc

Company Name

9716 S Virginia Street STE E

Mailing Address

775-858-7378

Phone

775-358-7378

Fax

Reno

City

89511

Zip Code

contracts@pestmaster.com

Email

4901 PATATA ST STE 401

Physical Address (if different than above)

Jeffrey Van Diepen

Operator Name (Please Print)

Cudahy

City

7872

License Number

90201

Zip Code

6/30/2020

Expiration Date

SUPERVISION

Qualifying Manager (Please Print)

Donald Wiggins

Branch Supervisor (Please Print)

License Number

55426

License Number

Expiration Date

6/30/2021

Expiration Date

REGISTRATION INFORMATION/FEE: \$10.00 (Submit all pages with appropriate fees and signatures)

Total Fees Submitted: \$ 10

Make check payable to: Fresno County Treasure

I CERTIFY THAT THE INFORMATION PROVIDED IS TRUE AND CORRECT

Jeffrey Van Diepen

Name (Please Print)

12/21/18

Date

Signature

12/20/18

Date

THIS REGISTRATION WILL NOT BE VALID IF THE REQUIRED FEE DOES NOT ACCOMPANY IT.

Food and Agricultural Code section 14204(a) requires each licensed Branch 2 and Branch 3 structural pest control operator qualifying manager and (SPCB) registered company to register with the commissioner prior to operating a structural pest control business in the county. The registration shall cover a calendar year. A fee may also be required at the time of registration. The fee shall be set by the county Board of Supervisors, except that in no case shall the fee exceed the actual cost of processing the registration or twenty-five dollars (\$25), whichever is less. Registrations may be amended to add operators, field representatives and locations during the year for a fee not to exceed ten dollars (\$10).

1730 S. Maple Avenue / Fresno, CA 93702-4586 / (559) 600-7510
<http://www.FresnoCountyCA.gov/fresnoag> - fresnoag@FresnoCountyCA.gov
 Equal Employment Opportunity - Affirmative Action - Disabled Employer

9/6/18

State of California
Secretary of State

CERTIFICATE OF STATUS

ENTITY NAME:

PESTMASTER SERVICES, INC.

FILE NUMBER: C1077999
FORMATION DATE: 05/20/1981
TYPE: DOMESTIC CORPORATION
JURISDICTION: CALIFORNIA
STATUS: ACTIVE (GOOD STANDING)

I, ALEX PADILLA, Secretary of State of the State of California,
hereby certify:

The records of this office indicate the entity is authorized to
exercise all of its powers, rights and privileges in the State of
California.

No information is available from this office regarding the financial
condition, business activities or practices of the entity.



IN WITNESS WHEREOF, I execute this certificate
and affix the Great Seal of the State of
California this day of September 19, 2017.

ALEX PADILLA
Secretary of State



Legal Name	Registration Number	County	City	License Type/Number(s)	Current Status	Registration Date	Expiration Date
PESTMASTER SERVICES INC	1000045071	OUT OF STATE	RENO	CSLB:800113	Active	06/19/2018	06/30/2019

STRUCTURAL PEST CONTROL BOARD

LICENSING DETAILS FOR: 152

NAME: PESTMASTER SERVICES INC
LICENSE TYPE: COMPANY REGISTRATION
LICENSE STATUS: CLEAR
SECONDARY STATUS: CLEAR, ACCUSATION DISMISSED
LICENSE OR REGISTRATION CLASS: BRANCH 2 & 3
ADDRESS
 9716 S VIRGINIA STREET SUITE E
 RENO NV 89511
 OUT OF STATE COUNTY

ISSUANCE DATE

JANUARY 1, 1982

EXPIRATION DATE

N/A

CURRENT DATE / TIMESEPTEMBER 12, 2018
12:16:01 PM

OWNERS, QUALIFIED MANAGERS AND PRINCIPALS

♦ **LICENSED QUALIFIED MANAGER:** VAN DIEPEN,
JEFFREY MARK

LICENSE RELATIONSHIPS

NAME: VAN DIEPEN, JEFFREY MARK
LICENSE/REGISTRATION TYPE: OPERATOR
LICENSE NUMBER: 7872 **PRIMARY STATUS:** CLEAR ♦ CLEAR,
 ACCUSATION DISMISSED

NAME: HAREL, URI
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 44455 **PRIMARY STATUS:** CLEAR

NAME: BRAVO, MARIO J
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 45808 **PRIMARY STATUS:** CLEAR

NAME: WALLACE, MYRL A JR
LICENSE/REGISTRATION TYPE: APPLICATOR
LICENSE NUMBER: 61042 **PRIMARY STATUS:** CLEAR

NAME: VELLARREAL, AARON D
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 41852 **PRIMARY STATUS:** CLEAR

NAME: SANCHEZ, EDGAR G
LICENSE/REGISTRATION TYPE: APPLICATOR
LICENSE NUMBER: 58435 **PRIMARY STATUS:** CLEAR

NAME: MATAMOROS, CHRISTOPHER A
LICENSE/REGISTRATION TYPE: APPLICATOR
LICENSE NUMBER: 60469 **PRIMARY STATUS:** CLEAR

NAME: ONTIVEROS, JOSE
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 35979 **PRIMARY STATUS:** CLEAR

NAME: MALONE, TYRONE ANTHONY
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 39087 **PRIMARY STATUS:** CLEAR

NAME: WIGGINS, DONALD E
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 55426 **PRIMARY STATUS:** CLEAR

NAME: MORSHED, MONZUR
LICENSE/REGISTRATION TYPE: FIELD REPRESENTATIVE
LICENSE NUMBER: 49883 **PRIMARY STATUS:** CLEAR

ADDRESS :
 9716 S VIRGINIA ST SUITE E
 RENO NV 89511
 OUT OF STATE COUNTY

MAP

ADDRESS :
 1031 MARCIE CIRCLE
 SOUTH SAN FRANCISCO CA 94080
 SAN MATEO COUNTY

MAP

ADDRESS :
 3595 SANTA FE AVE #203
 LONG BEACH CA 90810
 LOS ANGELES COUNTY

MAP

ADDRESS :
 15500 HIGHWAY 9
 BOULDER CREEK CA 95008
 SANTA CRUZ COUNTY

MAP

ADDRESS :
 9716 S VIRGINIA STREET
 RENO NV 89511
 OUT OF STATE COUNTY

MAP

ADDRESS :
 6417 ALBANY STREET
 HUNTINGTON PARK CA 90255
 LOS ANGELES COUNTY

MAP

ADDRESS :
 259 BLOSSOM HILL ROAD, APT. #105
 SAN JOSE CA 95123
 SANTA CLARA COUNTY

MAP

ADDRESS :
 14639 DIALWOOD AVENUE
 NORWALK CA 90650
 LOS ANGELES COUNTY

MAP

ADDRESS :
 1960 W SIMPSON AVENUE #103
 FRESNO CA 93705
 FRESNO COUNTY


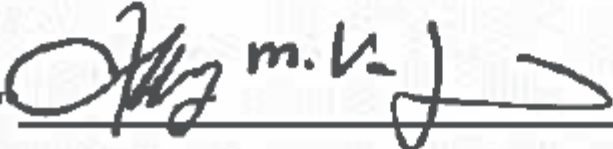
MAP

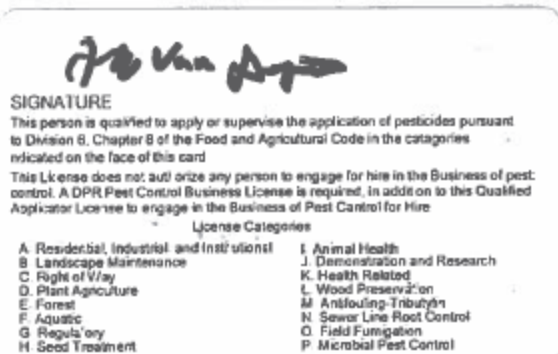
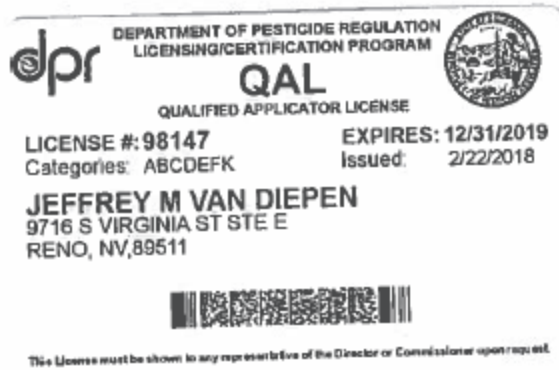
ADDRESS :
 1255 AUTUMN WIND WAY
 HENDERSON NV 89052
 OUT OF STATE COUNTY

MAP

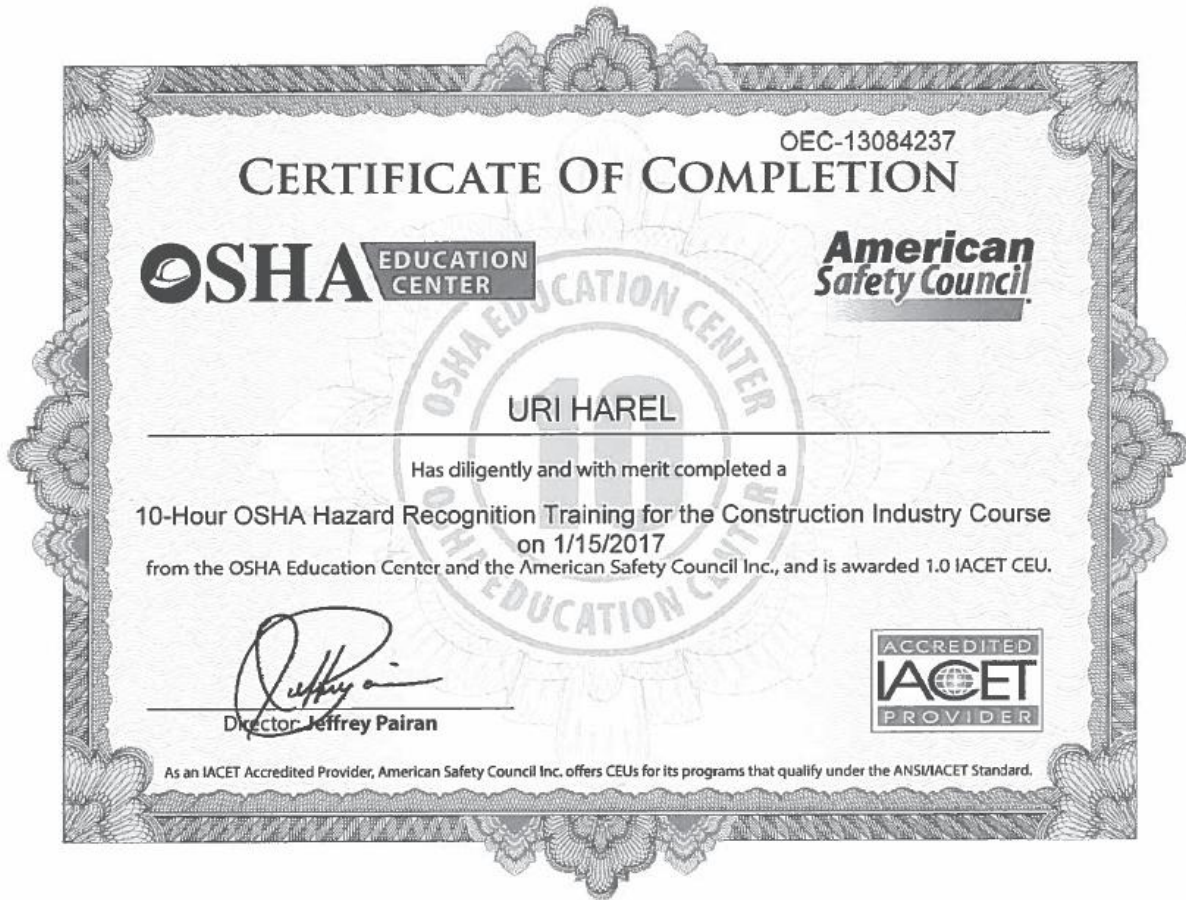
ADDRESS :
 1222 E LEXINGTON DRIVE #5
 GLENDALE CA 91206
 LOS ANGELES COUNTY

MAP

STATE OF CALIFORNIA		Structural Pest Control Board	
dca		2005 EVERGREEN STREET, SUITE 1500	
DEPARTMENT OF CONSUMER AFFAIRS		SACRAMENTO, CA 95815-3831	
		(916) 561-8704	
			
OPERATOR			
General Pest and Termite			
LICENSE NO.	OPR 7872	EXPIRATION	06/30/20
JEFFREY MARK VAN DIEPEN			
9716 S VIRGINIA ST			
RENO NV 89511			
Signature			
	RECEIPT NO.		
	71790173		



WIGGINS, DONALD E	QAL	146819	05/16/2018	12/31/2019	1258 AUTUMN WIND WAY	HENDERSON	OUT OF STATE	AB
VILLARREAL, AARON	QAL	145653	04/03/2018	12/31/2019	453 SILVER PARK AVE	RIO LONDA	SACRAMENTO	A
VUE, PHENG	QAL	139590	01/12/2018	12/31/2019	3920 COTTONTAIL WAY	SACRAMENTO	PLACER	B



Section 2 - Work Plan:

Evaluation and Control – SOW Proposal Requirement

Pestmaster Services is one of less than 3% of USA companies offering QualityPro certified service. As a part of this exclusive group, Pestmaster Services has placed itself in the top echelon of pest management companies in the country. QualityPro companies voluntarily ascribe to a set of qualifications that go above and beyond state or federal requirements. These include:

- Member of the National Pest Management Association
- Checking employee references and driving history
- Doing criminal background checks on all employees
- Employing only highly-trained, registered and credentialed employees
- Maintaining a drug free workplace
- Ensuring all technicians are highly skilled, trained professionals
- Offering a clear, easy-to-understand warranty
- Maintaining an up-to-date insurance policy
- Truthful and ethical advertising

To offer QualityPro Schools service, a company must take additional steps to prove their professionalism. Every employee working on grounds has passed a comprehensive exam dedicated to verifying individual knowledge of Integrated Pest Management. This exam ensures technicians of QualityPro certified companies have the knowledge to practice Integrated Pest Management in a school environment.



Certified Entomologists

Within the ranks of Pestmaster, we have certified Entomologists that are available full time;

Board Certified Entomologist (BCE): Dr. Stewart Mitchell

Associate Certified Entomologist (ACE): Jeff Van Diepen

Associate Certified Entomologist (ACE): Paul Alley

Associate Certified Entomologist (ACE): Wayne Holliday

Associate Certified Entomologist (ACE): Dan Foard



Schedule:

Pestmaster Services is available to start service, if awarded, within two-weeks from contract signing date. We also anticipate providing re-occurring services to all facilities listed in this solicitation at a minimum frequency which has been provided by the RFP.

Specific dates and schedules of work for each location will be provided to the County's Contract Manager after the initial pre-work meeting and proper initial inspections are made.

Scheduling, Routing and reporting will be conducted at our Corporate Location in Reno. Pestmaster Services has dedicated teams of Customer Service Representatives and Contracts Department available to the Fresno County for assistance.

Some Key Pestmaster Safety Points:

- 40 years and over 50,000 Military, Government, utility and railroad applications with a 100% Safety Record.
- Zero OSHA violations
- Safety Tail Board Meetings with Documentation
- Hazmat Preparation (although we have never had a pesticide spill)
- No client has ever received a Notice of Violation from any services Pestmaster has performed – this involves sites with sensitive habitat, endangered species, vernal pools, adjacent croplands, aquatic environments, etc.
- We were the "Sole Source" vendor to Pacific Gas and Electric (PG&E), the largest utility in CA, largely due to being price competitive as well as our safety record, with over 20,000 applications without accidents, spills or incidents.

Service Report

Attached you will find a sample of a service report which contains detailed information of the treatment of a service location. Service report is available to track: inspection/treatment, method of treatment, notes, chemical used (if any), weather, supervisor name, tech issuing service, time of service, items invoiced, targeted pests, area for service interior or exterior,

Method for Treatment

In all aspects of our services, we will always choose the least toxic methods 1st. Only when these do not seem practical, will Pestmaster professionals "notch up" the treatment to include other options.

A choice to use Pestmaster Services is a choice to use a professional who thinks like a doctor, speaks like a doctor, and offers thorough explanations as to what the treatment will be like, and what the anticipated time frame will be to achieve the results. Pestmaster Services "prescribes" treatments, like a doctor prescribes medical treatments. We "diagnose" infestations and infections, and we make "treatment recommendations". We also follow up to see if these recommended treatments had any "side effects". We look forward to showing the County, how a state-of-the-art pest control program is performed, but with an abundance of care and concern for safety and the environment.

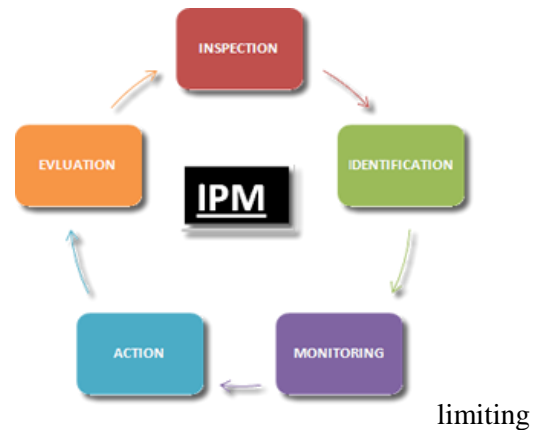
With the direction and guidance of Mr. Jeff Van Diepen, Pestmaster Services intends to conduct and provide the Fresno County a true IPM approach to address all the needs set forth within this RFP. Below are the basic steps Pestmaster will take in its approach.

Work Plan – Integrated Pest Management (IPM)

While there are different types of pests, the concept of an effective Work Plan is implementing a true IPM approach. We manage the pest with the most effective yet safest environmental methods.

Our strategy is this:

- Inspect all locations and facilities
- Record and define all pest activity
- Develop a plan/strategy for each pest
- Establish action thresholds
- Monitor populations of pests
- Control the pest (if required)
- Document the result
- Regularly evaluate and redesign the program
- Recommend and communicate to the COR best practices for entry of pests



Inspection

In the diagnosis of *any* pest presence, the question which must be addressed is, ‘Why are the pests present?’ The first step of IPM, the inside inspection, usually answers this question. Our entomologist, sanitarian and operations managers are available to inspect and review the availability of entry points for pest species, sanitation issues, actual current pest infestations, and any other issues conducive to pest infestation with the Facility POC. During our inspections, we place pesticide free monitoring boards in strategic locations. These monitoring boards assist our technicians in determining what pests and which exact species are present.

When we inspect the interior of any building some of the main areas we will inspect if applicable are the kitchens, cafeterias, break rooms and vending / coffee area. One of the first things we look at is the floors, are they cleaned, is there material stacked on them? Are the floor drains functioning and empty? Can you access and clean under cooking equipment and are the grease traps clean? Are trash and spills cleaned as they occur? In the storage areas are the supplies kept on wire shelving, are supplies taken out of cardboard boxes? Is there a locker area; is there food present in the lockers? Are cleaning supplies up off the floor and stored properly? In the dining areas are the table legs cleaned? Is the drink and condiment area cleaned at least daily? Are the food trays cleaned and dried before they are put away? Are all cracks and crevices sealed?

The second part of this process will be a full and complete inspection of the perimeter of the building. Pest infestations usually come from outside the building. This will give us an overview of the possible habitats and transportation corridors for the pests. It will also show where the possible entry points are. By inspecting outside, it helps us to know where to concentrate inside.

The inspection process, including the formation of the pest control plans for the Fresno County facilities is absolutely the most important step and should not be done in a rushed manner. We will arrange to meet the Point of Contact of each facility and devote whatever time is needed to ensure a complete inspection inside and outside of the facility.

Once we have completed the inspection, we will again meet with the Facility POC and discuss any issues, pests or potential problems we encountered. When we have agreed upon a plan of action a final Work Plan will be developed for the Fresno County and submitted to the Point of Contact within 5 working days. A copy of this Work Plan will be kept in our technician's vehicle also. The Work Plan will outline the frequency of services, inspection of monitoring devices and any controls necessary to reach an agreed upon goal of control.

Every Pest technician is equipped with an IPM inspection kit, which includes specialized equipment to facilitate better inspections in unseen and hard to reach areas. These kits include, at a minimum:

- Flashlight
- Telescoping mirror
- Marker (for recording date on monitors)
- Baits for gun: ant bait,
- Duster w/Delta Dust
- Drill (cordless)
- Magnifying glass
- Putty knife
- Extra batteries
- Whitmire Products
- Various Treatment tips
- Patch for 1/8" holes
- Monitor boards
- Razor knife
- Bait gun
- Roach & ant bait for gun
- Stud/wire finder to avoid drilling into studs or wiring
- Clip Board for Maintenance and Sanitation Reports

Non-chemical pest control methods are implemented or recommended wherever feasible. These methods will include:

- Sanitation
- Interception
- Trapping and monitoring
- Environmental alteration
- Exclusion/Caulking
- Vacuuming
- Harborage Removal
- Lighting

A brief explanation of each of these methods follows:

Sanitation: Sanitation involves cleaning up and removing potential food and water sources for pests. The fewer food sources that exist the fewer pests that can survive. Also, pests will be more drawn to the baits when there are fewer options around for them to feed. We recommend a regular schedule of cleaning floors, equipment, floor drains, trash receptacles, and dumpsters as the best approach to minimize food sources for pests. We also recommend that water leaks be repaired promptly, and wet mops hung up to dry.

Exclusion: Exclusion involves sealing up cracks and holes where pests can enter. This is accomplished by caulking and the use of screens or steel wool. Exclusion is the most effective method to prevent pests from entering a building. We perform minor exclusion as necessary and recommend structural modifications when we observe the necessity.

Harborage Removal: The less shelter or nesting material that is available, the fewer number of pests that will be attracted to an area. We identify and recommend the removal of piles of debris, cutting tall weeds, and eliminating cardboard boxes in storage rooms, which are examples of harborage removal.

Environmental alteration: Changing the environmental conditions of a room or area so pests cannot survive there can be an effective long-term strategy. For example, a wet crawl space under a building can serve as a source of infestation for many pests. Installing ventilation and vapor barriers to dry out the crawl space dissuades most pests from living under the building. As conducive conditions are observed, we report them to the Agency.

Interception: When building occupants or workers examine goods and items for pests as they are brought onto the facility, they can often prevent numerous introductions of pests, especially German cockroaches. This is especially important for food items, in particular bagged or boxed produce. We discuss this IPM method with the appropriate staff during regular inspections.

Trapping and monitoring: Rodents can be effectively controlled in many situations using traps alone. For insect control, traps work best for monitoring activity of insects and other arthropod pests. These techniques are used during our regular scheduled inspections where it is feasible to use traps. No pest control material or trap shall be placed where it might be recovered by any adults, children, or interior pets, nor shall such material be allowed to contact food or cooking utensils.

Vacuuming: Physical removal of pests by vacuuming is now widely accepted. This technique is especially effective for cockroach and spider control. Our staff may as necessary, remove pests by vacuuming. These vacuums are equipped with HEPA filters to prevent airborne transfer of disease pathogens.

Lighting: Exterior lights can attract large numbers of insects to buildings where they would then enter the structure. These insects also serve as food for spiders, which promotes spider infestations. Exterior lighting should always be changed to sodium vapor lamps where feasible to attract as few insects as possible to a building. During our regular inspections, we will note any recommended lighting alterations and report those back to the government.

SPECIFIC APPROACH TO PESTS

RODENTS – MICE and RATS

Mice are considered one of the most troublesome and economically important rodent's categories in the United States. Mice live and thrive under a variety of conditions. They are found in cities, tending towards a food source such as restaurants and around homes and farms as well as in open fields and agricultural lands. Mice consume and contaminate food meant for humans, livestock, or other animals. They cause damage to structures and property, and they may transmit diseases. The deer mouse in particular, has been identified as the carrier of Hantavirus.



Rats have caused more economic loss and more human suffering than any other vertebrate pest. From plague epidemics (the "Black Death" of Europe), rat bites of inner-city children, gnawing electrical wires in an attic, to feeding on stored food in a warehouse; rats are an unfavorable pest of humankind. Rats have adapted well to living around people. So well, in fact, rats are commonly called "domestic" rodents. They live and breed inside buildings and granaries, in city sewers and attics, in agricultural fields and warehouses, and under concrete slabs. Although adapted to people, rats are wary and intelligent. Hundreds can be living in, under, and around a complex of buildings with few people in the area aware of their existence. The Roof Rat is ½ the size of the Norway Rat and is often confused for mice. It tends to need a larger water source than the Norway Rat.

While these are completely different species, their control is similar in approach. One of the first things you must do to control rodents is to determine their habits, their pathways and what they are looking for, food, water or shelter. Once these things are determined eliminating the infestation is easily done.

Non-chemical methods of control. One of the first things we will do is to determine their habits and pathways in this particular building. One of our techniques is to use a product from Bell Laboratories, "Detex". This product is completely harmless and non-toxic. It is simply a bait we use in traps to determine where they are moving and feeding. Once we are equipped with this knowledge we can move forward to eliminate them. Effective control always involves three aspects: sanitation, exclusion and population reduction. The first two are useful as preventive measures. When a rodent infestation exists, some form of population reduction is almost always necessary.

Improved Sanitation. Rodents are attracted by food spills, open garbage, and food stored in accessible sites. Baiting and trapping programs often fail because the bait can't compete with the rodent's regular food. Reducing the rodent's food will reduce the capacity of the site to support the rodent, as well as making lethal control programs more effective. Garbage provides a large food source for rodents. Regular trash pickups at the end of each day, rather than storing trash overnight, and the use of rodent-proof trash containers are relatively simple methods of reducing rodent food sources. Damaged dumpsters and containers should be repaired or replaced and should always be kept closed overnight. Staff eating at their desks should be kept to a minimum. Seeds, nuts, and snacks that are improperly stored or disposed of can provide ample food supply for a rodent.

Along with food, water supplies must also be looked into. Drainpipes and leaking water pipes, faucets in buildings and sewers are all water sources for rodents. Rodents must have a consistent water supply for survival, especially Roof Rats, cutting the supply of water is as important as the supply of food in combating these pests. All these sanitation issues are discussed and documented during our regular inspections.

Harborage Reduction. Landscaping should not include thick hedges or bushes, which obscure the ground. Ground covers such as ivy, which provide cover or runs for rodents, should not be planted adjacent to buildings. High grass, weeds, woodpiles, and construction debris should not be permitted near structures. Dumpsters and outside garbage containers should sit on a paved or concrete pad. Indoors, reduce clutter in rarely used rooms and organize storage areas. We note any harborage issues during our normal inspections.

Exclusion. A key point in our rodent control program is a thorough inspection of all buildings, both inside and out. As rodents can squeeze through a space as small as $\frac{1}{4}$ ", and they can build nests in crawl spaces, attics, walls, and other hidden areas, care should be taken to minimize the entry to the building from the outside as well as preventing the rodents from moving inside the structure if they do gain access. We perform exclusion as necessary on cracks and crevices and report other conditions requiring structural modification when identified.

Trapping. Trapping is an effective control method. It is our preferred method in structures where only a few rodents are present. Trapping has several advantages: 1) it is an effective non-chemical method; 2) it permits confirmation that the rodent has been killed and 3) it allows for simple disposal of the rodent carcasses.

The simple wood-based snap trap is very effective. It can be baited with peanut butter, candy, dried fruit, or nuts tied securely to the trigger, these baits are completely safe if there is ever contact with humans. The traps are set so that the trigger is sensitive and will spring easily. We will always place these traps in areas that should not have contact with your staff and customers.

For the exterior we use bait stations that look like rocks. These stations blend into the habitat and work well for all rodent populations. We will tend to use Detex for monitoring purposes even after an infestation has been contained. Once monitoring shows a station to be part of a habit, we will switch to a low toxic bait such as EcoSmart.

Chemical methods of control. Rodent baits are placed inside tamper-proof rodent bait stations, which are then strategically placed, based on the knowledge of the rodent infestation. As with the snap traps, bait stations are placed along the walls and runways where rodents are known to travel.

Introducing: ContraPest (additional cost)

ContraPest is a new material that is birth control for rats and is growing nationally in IPM and pest control where non-toxic approaches and sensitive environments demand an approach that doesn't impact non-targets, plus minimizes the pain and suffering of animals who eat the poisons, get caught in the traps, and otherwise are killed by pest control operations. This is being widely accepted by PETA advocates, and other

“animal rights” groups. (Wouldn’t it be good for the Fresno County to announce these types of approaches that environmentalists and conservationists would embrace?)

The trouble with traditional rodent poisoning programs are the “unintended consequences”. This can be accidental poisoning of people, non-target animals and secondary poisoning of animals that are eating the rats, as the illustration demonstrates:

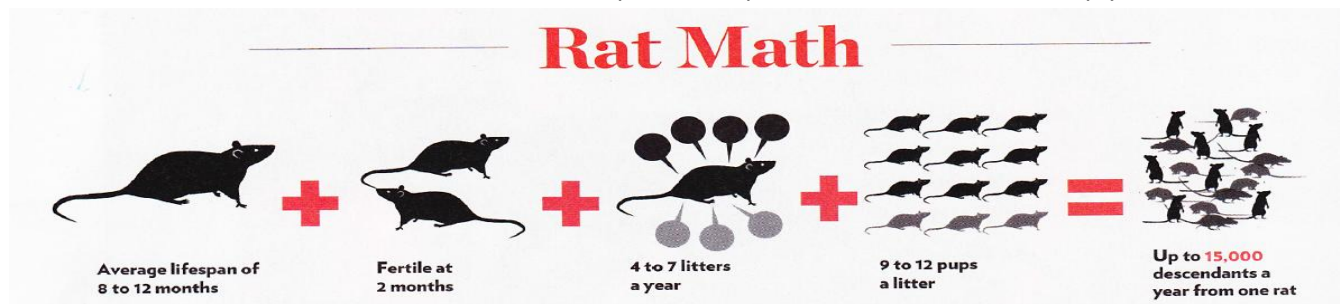


Domestic dogs and cats are often the victims of secondary poisoning, as the rat is consumed by these animals, not knowing they are dying from consuming rodent poison.

Pestmaster’s unique approach to rodent control includes use of ContraPest in selected areas. The program does not rely on poisoning rats, rather, in *preventing rats* with a liquid bait, that sterilizes the male rat the 1st feeding, and the female rat by the 3rd feeding.

There is NO risk of secondary effects. The rat does not die; rather, it continues to live its life, including breeding. There are, however, few, if any pups that are born.

As the “Rat Math” demonstrates, it’s essential to prevent reproduction, rather than simply KILL rats with



poisons. This concept is a paradigm shift in the way rat management and control will be done in the future.

Other Rodent Controls we are employing include use of repellants, such as "Nature's Defense". This natural material, which is non-toxic and has no EPA #, is used to repel rodents from certain areas, and push them towards traps or other control measures.



COCKROACHES



There are five species of cockroaches found throughout the US, however in the course of this contract there are three that are of concern, the American Cockroach, Oriental Cockroach and the German Cockroach. They are found in different environments but will need similar approaches for control. The German Cockroach is usually found in kitchens and houses. They eat the same food as humans and prefer an inside habitat. The American Cockroach is usually found in restaurants and outside, in environments such as sewers. They prefer a bacterial diet found in sludge and debris. They also prefer a wetter, moister climate, thus making sewers and restaurant drains the perfect environment. Oriental Cockroaches generally live in moist areas, but can survive in dry areas if they have access to water. They prefer cooler temperatures around 75 degrees Fahrenheit and can over winter in protected areas outdoors where temperatures average 40 to 45 degrees Fahrenheit. These cockroaches are common in basements, crawl spaces, cracks and crevices of porches, foundations, and walkways adjacent to buildings. They feed on a wide variety of plant and animal material.

Non-chemical methods of control. The keys to success in pest management are, first, inspection to determine the nature and extent of the infestation, second, sanitation to eliminate readily available food and water and third, the choice of the right combination of tools, either non-chemical or chemical to eliminate the problem.

Improved Sanitation. Roaches need food, water, and shelter to survive. By limiting these three essentials, it is more difficult for roaches to live in the infested area. Simply by improving sanitation you can often suppress existing populations and discourage new invasions. Food spills also feed roaches. Consistent cleaning will help to minimize roaches. Frequent vacuuming, sweeping, or mopping of floors and washing of counter and tabletops eliminates much of the food roaches may be foraging on. Trash should be stored away from infested areas and monitored for spills. We discuss and document sanitation issues during our inspections. Roaches can get their water from many sources inside a structure: condensation on pipes and air conditioners, leaky plumbing, houseplant containers, floor drains, etc., and limiting these is rarely practical. We note water sources during our inspections.

Roach-Proofing/Exclusion. Roaches can enter and move through a structure through innumerable tiny cracks and openings. Caulking and otherwise sealing cracks and crevices being used by roaches can often have great effect in suppressing the population. Many easy-to-use and effective silicon sealers and expandable caulk products have been recently developed, including some designed specifically for pest management. We perform exclusion as necessary on cracks and crevices and report other conditions requiring structural modification when identified.

Chemical methods of control. The judicious use of baits and bait stations are effective control measures when chemical control is needed. Baits and bait stations are placed in areas where roach activity has been identified. American Cockroaches generally will not respond to the gel baits and will be treated when necessary with the granular controls. Gentrol is also used as birth control for roaches, with excellent results.

ANTS

While ants are a nuisance pest, they are not truly a health hazard. They do not carry nor spread disease. The Argentine Ants in particular are hard to control due to the prolific nature of the species. The majority of ants will have a single colony and a single queen ant, the Argentine Ant has numerous breeders and will “bud” to colonize several mounds quickly. This gives this species the ability to overrun a facility or location at a very rapid pace.



Because of their very small size, Pharaoh ants are often considered a minor pest but if they are ignored, they can multiply rapidly and become a serious risk to health. They are one of the most difficult pests to eliminate in structures, requiring the training and experience of a professional. Pesticide sprays will only worsen the problem. The pavement ant is a small, brown to black ant with pale legs and a black abdomen.

Pavement ants feed on a variety of materials, including live and dead insects, honeydew from aphids, meats, grease, etc. They often enter houses looking for food. They may become numerous in a short period of time in a kitchen setting.

Non-chemical methods of control. The keys to success in pest management are, first, inspection to determine the nature and extent of the infestation, and, if at all possible, the location of the nest. Second, sanitation to eliminate readily available food and water, third, the choice of the right combination of tools, either non-chemical or chemical to eliminate the problem.

Improved Sanitation. Ants need food, water, and shelter to survive. By limiting these three essentials, it is more difficult for ants to live in the infested area. Simply by improving sanitation you can often suppress existing populations and discourage new invasions. Food spills also feed ants. Consistent cleaning will help to minimize ants. Frequent vacuuming, sweeping, or mopping of floors and washing of counter and tabletops eliminates much of the food ants may be foraging on. Trash should be stored away from infested areas and monitored for spills.

Ants can get their water from many sources inside a structure: condensation on pipes and air conditioners, leaky plumbing, houseplant containers, floor drains, etc. As some of the factors may not be practical to limit,

the knowledge of these conducive conditions will become a factor in the pest management strategies. We note food and water sources during our inspections.

Ant-Proofing/Exclusion. Ants can enter and move through a structure through innumerable tiny cracks and openings. Caulking and otherwise sealing cracks and crevices being used by ants can often have great effect in suppressing the population. Many easy-to-use and effective silicon sealers and expandable caulk products have been recently developed, including some designed specifically for pest management. Repairing torn screens and installing door sweeps can also prevent ants from easily entering a structure. We perform exclusion as necessary on cracks and crevices and report other conditions requiring structural modification when identified.

Habitat Modification. By trimming the branches of trees located close to structures, the branches do not act as runways from nest sites to building roofs. Altering landscaping can minimize the number of aphids and other honeydew-producing insects that attract ants. Moving trashcans is disruptive since ants often nest under objects. Conditions requiring habitat modification are reported during our inspections.

Chemical methods of control. The best baits for ants are those whose toxicant kills ants slowly. Worker ants live long enough to take the baits back to the nest and feed it to the colony and queen, thereby reducing the colony at its source. A variety of baits formulations are now available. Some are prepackaged in tamper-resistant bait stations. Formulations in gel, paste, or granule form are strategically placed in small amounts at a point of infestation. The Advion line of products from Bayer is registered by the EPA in the USA as “Reduced Risk” pesticide and is one of our preferred products for ants. The first aid recommendations for ingestion, eye contact, inhalation and skin contact is “no first aid required”.

FLY CONTROL

Because of the environmental condition’s flies are a major potential. High heat and high humidity quickly cause food spoilage. Because of this, exclusion and sanitation are key components we will be reviewing with all facility staff during our regular IPM inspections. Flies are one of the primary species that can be controlled by proactive actions of the staff in buildings.



House Flies. The house fly (*Musca domestica*) is a cosmopolitan companion of humans and domestic animals. House flies are generally found in greatest numbers during the hotter summer months. House flies are less than 3/8 inch in length and have four dark stripes down the back of their thorax. House flies have sponging mouthparts and eat solid food by first liquefying it with their saliva. Under favorable conditions house flies can reproduce prodigiously because of their rapid developmental time and the large number of eggs produced by each female—several batches of about 100 to 150 eggs. Eggs are laid in warm, moist, organic materials such as manure, garbage, lawn clippings, decaying vegetables and fruits, or soils contaminated with any of these materials. Larvae of the house fly are cream colored, have a blunt posterior end and taper to a point at the head. Young larvae respond negatively to light and will burrow into the organic material in which they are developing. Older larvae respond positively to light and will emerge from their organic habitat to seek drier and cooler areas to transform into pupae. Under optimal summertime conditions, house flies can complete their development from egg to adult in as little as 7 days.

Fruit Flies. If you have been seeing small flies or gnats in a kitchen, they're probably fruit flies. Fruit flies can be a problem year-round, but are especially common during late summer/fall. Fruit flies lay their eggs near the surface of fermenting foods or other moist, organic materials. Upon emerging, the tiny larvae continue to feed near the surface of the fermenting mass. This surface-feeding characteristic of the larvae is significant in that damaged or over-ripened portions of fruits and vegetables can be cut away without having to discard the remainder for fear of retaining any developing larvae. The reproductive potential of fruit flies is enormous; given the opportunity, they will lay about 500 eggs. The entire lifecycle from egg to adult can be completed in about a week. Fruit flies are primarily nuisance pests. However, they also have the potential to contaminate food with bacteria and other disease-producing organisms.

Non-Chemical Control, Harborage Reduction and Improved Sanitation. These factors are all inter-related with fly control. The presence of food and water sources must be eliminated, especially when the food source is spoiled. The reduction of food in work areas, the maintenance of kitchens and trash collection sites all must be performed regularly. Windows must be screened to eliminate the flies coming into the buildings affected. When we inspect an area, we will note food left to spoil, trash not covered and any rot in the buildings themselves and the window screens.

Trapping. We will place fly traps as necessary and report on any sanitation issues we encounter. Fly problems can be greatly reduced by the use of traps that work by using bait to attract the flies into a container. Two effective baits used are ripe banana and vinegar. Another type of trap used works by luring the flies through a funnel or similar "one-way" opening. Control of food sources is important. All counters should be kept free of food and food remnants. Food brought into buildings should be refrigerated or covered. Garbage should be sealed and emptied on a regular basis. Fruit should not be left out in the open. We can use fly traps such as fly paper and cone traps for exterior areas.

Light Traps: Pestmaster will identify areas where flies are causing concerns with food production as well as storage, and make recommendations for the installation of fly machines. These lights are designed to attract flies, but catch them on a glue board. We do not use "bug zapper" type fly controls as these can explode the fly parts and the bacteria and virus that spread diseases that flies are a vector of.

Chemical Control. Chemical control will be performed on areas outside the facilities if flytraps and sanitation are not sufficient for control within two calendar days. Except for odor-eliminating chemicals such as borax, pesticides are not recommended for fly control.

FLEAS

It is important to properly identify fleas as there are numerous other insects and skin conditions that can cause bites and itching. Since an application is necessary for control, we want to ensure that it is necessary. Adult fleas live off of the blood of animals and control is important to stop the spread of disease. While all fleas have a preferred host for blood supply, all fleas will bite any warm-blooded animal when hungry. Flea control in an urban area should be directed to dogs and cats along with rodents.



Non-Chemical Methods of Control. The best method of non-chemical control for fleas is to maintain cleanliness of the premises. Vacuuming especially is helpful in the control of immature fleas. While adult fleas can be vacuumed, they are usually already on a host, and so not exposed to the vacuum. Frequent washing of any materials in a flea infestation will also help with immature fleas. By getting the immature fleas we at least slow down the future infestations.

Improved Sanitation. While consistent vacuuming and washing do well to control immature fleas, they do not work well with adult fleas. The best sanitation for adult fleas is to prevent the influx into an area of rodents, dogs and cats, especially the non-domesticated animals. By confining the hosts of the fleas, you confine the fleas themselves. This also applies in the categories of **Harborage Reduction and Exclusion.**

Trapping. There is not a method to trap fleas per say; however, by trapping feral dogs and cats along with rodents you will be able to help maintain flea infestation.

Chemical Methods of Control. Treatments for fleas will involve a dust or a spray application. The best methods will be in a high traffic area for the host animals. The best defense will contain two different chemical approaches, one for adults and one for immature fleas and pupae. Additionally, PreCor is added to spray solutions as a “birth control” for fleas, known as an Insect Growth Regulator (IGR).

PANTRY PESTS

Indian Meal Moths. The Indian Meal Moth was given its name after an insect scientist found it feeding on corn meal, also known as Indian meal. From wing tip to wing tip, adult moths measure from five-eighths of an inch to three-fourths of an inch long.



These moths like to feed on dried fruits, grains, seeds, nuts, chocolate, candies, bird seed, dog food, powdered milk, dried red peppers and candy. Attracted to the light, these bugs are found worldwide in areas where food is stored, such as grocery stores. Indian Meal Moths infest foods and can contaminate food products. Dried food products should be inspected thoroughly for signs of moth infestations. Discard infested foods in outdoor trash bins. Clean infested cupboards thoroughly with a vacuum and soap and water.

Confused Flour Beetles. These beetles are very common pests infesting many flour mills, warehouses, and grocery stores. They also feed upon grain, beans, dried fruits, nuts, chocolate, and other foods in the house. The adult female may live for as long as two years, depositing 300 to 400 eggs. The mature larva is brownish-white, has six legs, and is up to 13mm long. The life cycle requires one to four months when temperatures are favorable. Flour beetles attack milled grain products such as flour and cereals. These beetles often hitchhike into the house in infested flour and can build up into large populations on food accumulations in cabinet cracks and crevices and in furniture. Control of these pests begins with the location of the infested food. A thorough clean up, using a vacuum cleaner to get into the cracks and crevices, will control this pest. Confused flour beetles are the most abundant and injurious insect pest of flour mills in the United States.



Control Methods With our experience, Pestmaster will be able to fully control the varied types of moths and beetles found in foods. After inspection, we will strive to control the pests through IPM methods. We have found that some pheromone traps work well also.

During our scheduled inspections of food storage and food handling areas, we will identify any pests that have infested commodities. There are many varieties of moths that are food pests as well as gnats and beetles. IPM methods will be employed including vacuuming or sanitation measures, to name just a few.

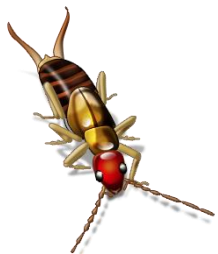
Prevention is the best strategy to avoid insect problems in stored grains. Proper bin sanitation before introduction of new foods minimizes the need for pesticides. Good sanitation involves the removal of old food crumbs and dust in and around the storage container. Any food remaining when a bin is emptied can harbor insect infestations that will move into the new product. We train employees to closely inspect the packaging for any signs of insect infestation, open any packages that seem suspicious. Infected products must be then discarded or heat treated. Heat treatment means that all of the product must be maintained at 125 degrees Fahrenheit for a period of at least 45 minutes.

In any cabinet where we have found evidence of the insects, we will clear out the cabinets entirely; use a strong vacuum to clean out the cabinets, paying special attention to the cracks and crevices where the insects hide. Making sure we get up UNDERNEATH the shelves, both larva and adults will hide in and under the little nooks and crannies, is especially important. The thorough vacuuming is essential, and can make or break the job.

Chemical Control. Chemical control will be performed only after all sanitation methods have failed.

OTHER MISCELLANEOUS PEST SPECIES SUCH AS SILVERFISH AND CRICKETS

OCCASIONAL INVADERS



Occasional invaders include centipedes, pill bugs, sow bugs, silverfish, millipedes, clover mites, box elders, stinkbugs, ground beetles and crickets. Identification is important in choosing the best course of action. We will use a variety of methods to catch and identify the pests. Pestmaster will again, employ IPM strategies and approaches, to control the pests. Where ever possible this will include various non-pesticide approaches, as well as green strategies that are effective.

Non-chemical methods of control. The methods involved in any Integrated Pest Management program can be used to manage multiple species. While pests are different in some ways, the protocols to prevent and manage infestations are consistent in many control processes. As with other species, non-chemical methods include improved sanitation, exclusion, and removal of harborage.

Improved Sanitation. Pests need food, water, and shelter to survive. By limiting these three essentials, it is more difficult for pests to live in the infested area. Simply by improving sanitation you can often suppress existing populations and discourage new invasions.

Exclusion. Pests can enter and move through a structure through innumerable tiny cracks and openings. Caulking and otherwise sealing cracks and crevices can often have great effect in suppressing the population. Effective silicon sealers and expandable caulk products, designed specifically for pest management are available. We perform exclusion as necessary on cracks and crevices and report other conditions requiring structural modification when identified.

Lighting. For cricket control, the removal or changing the style of outside lights may prove very effective in controlling crickets. This control measure will be discussed with your representative if we find conducive conditions.

Chemical methods of control. When chemical controls are necessary for miscellaneous pest species such as silverfish and crickets, and for that matter, any other pest that enters the building, small amounts of targeted pesticides are used, and only where the pests are seen inside or around the structures. By using a combination of Integrated Pest Management techniques and small applications of non-toxic pesticides, control can be achieved. Excessive applications of pesticides are not necessary for an effective control program.

Baits, dusts, granules, and liquid pesticides have been developed that work on many different species.

BEE, WASP, HORNET and STINGING ARTHROPOD CONTROL



Stinging arthropods such as bees, wasps, or hornets may cause a situation, which interferes with the mission of the facility and must be dealt with by utilizing quicker response times. Integrated Pest Management techniques may be used in some situations by removing nests or improving sanitation, which will remove food sources. In other cases, the key to effective control is with a product such as Wasp Freeze, which will provide a quick 'knock down' of the infestation. We may use traps, which have pheromones inside. These swarm traps will be inspected on a regular basis. When bees are swarming, they are looking for a place to nest and are attracted to these swarm nests. Evidence of swarming activity will then initiate control measures.

As part of our regular inspections on all areas, we will identify nests that are being constructed and will remove those as part of our IPM services. Stinging arthropod control will be an important area for Pestmaster Services to provide a proactive control strategy. Should we receive a call, we will respond within four hours or immediately if there is a swarm. Complete control will happen within 24 hours.

Safety is of the utmost importance. If there is a situation in which nesting removal for stinging insects be needed outside of buildings up to the height of 21 floors, Pestmaster Services will locate a sub-contractor to conduct the service.

Termites, Carpenter Ants and Other Wood Destroying Organisms

Pestmaster will offer the following service protocols for treatment of termites and other wood destroying pests:

- Treatment of soil for subterranean termites, using “trench and treat” methods, and drill and treat when treatment below concrete is recommended;
- Fast knockdown of termite or carpenter ant “swarmer’s”. This is done with fast acting fogging equipment, and performed when building is empty. Pyrethrums is a preferred material because of its fast kill of swarmer’s, and the fact that it has no residual.
- Dry wood termites may be addressed with localized treatments using borates such as Nisus Bora Care. It is essentially non-toxic, and lasts indefinitely on the wood. We will use our 40 years of experience to determine if treating the wood with a drill/spot treat method is best, but in some cases, we will utilize a “foaming” type of service, with the active ingredient in the foam.
- Carpenter ants are nocturnal, so a night time inspection will help us locate the source of the infestation. We will use a material well known for successful treatment of carpenter ants called Termidor (or equivalent). Additionally, we may utilize a bait that foraging carpenter ants will locate and transport to the colony, thereby eliminating the entire infestation.
- Other wood destroying organisms, such as fungus infections, will be treated once the cause is identified and checked. Examples of this would be excessive moisture buildups (in sub areas) due to a plumbing leak or possibly insufficient ventilation.
- The use of heat will be employed where practical. This can be done locally OR for entire structures.

(Intentionally left blank)

Commitment to Education

Pestmaster will work closely with County staff to be sure all members of the Team understand the service protocols we envision for an effective IPM Program. The various building managers will be kept informed via regular e-mail communications. This e-mail system will also facilitate the response of our technicians in handling IPM Inspection scheduling, treatments and record keeping.

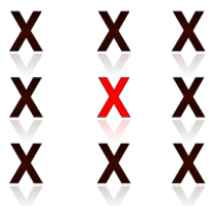
Quality of Staffing:

Pestmaster is a Quality Pro Company, and adheres to a strict set of criteria for its service staff. Each team member will:

- Be in Pestmaster Uniform and wearing distinctive uniforms;
- The service technicians will be thoroughly trained in modern IPM service inspections, as well as treatment protocols;
- We will not hire anyone with a criminal background, or anyone who cannot pass a safe driver review of their license history. Additionally: we are a drug free workplace;
- Quality Control Program will be implemented 5 days prior to starting the work, but we will have it mirror the QC Plan that we have on 35 Veterans Administration Hospitals, across the USA. It is truly our goal to bring the Best Practices and Advanced IPM Protocols to you, as well as the country.
- Will be supported by credentialed entomologists

Additional (Optional) Services Pestmaster:

Expanded Service Description- Bed Bug Inspection and Treatment



If there has been a positive citing of bed bugs. Pestmaster Services will initiate a protocol that has been developed and a proven protocol to treat and eradicate bed bugs. Pestmaster has created a Bed Bug MRI (Multiple Room Inspection) protocol to ensure eradication of bed bugs. "Peace of Mind" inspections are a required component of the Bed Bug MRI Service and are designed to determine the presence or absence of bed bugs. If an infestation is uncovered by your staff or through a Pestmaster Services inspection, it will immediately trigger the Bed Bug MRI critical control component. Rooms to the immediate left, immediate right, above, and or below the suspected infestation must be inspected to determine the presence or absence of bed bugs.

Tools for inspection include but are not limited to:

- | | |
|------------------------|--|
| • Flashlights | • Small microscopes |
| • Set of screw drivers | • Small 10X hand lens |
| • Magnifying glass | • Small blade |
| • Mirror | • Set of combination tools, pliers, etc. |

Bed Bug Monitors are a common tool used by Pestmaster Technicians. They are installed in the headboard areas of hospital, and are designed to actively attract bed bugs. The monitors provide good discretion for the unit's occupant, as well as nursing staff. The monitors contain no pesticides, but can capture bedbugs, thereby facilitating fast inspections of rooms.

Starting with the bed and working outward, the technician will inspect all areas of the room including: Folds and tufts of mattresses and box springs, cracks and hollow posts of head and footboards, upholstery of chairs and sofas, behind loose wallpaper, electrical outlets and switch plates, behind pictures and frames, in nightstands, behind wall and crown moldings, in chairs and other furniture, check the bathroom and closet areas, on the floor or in floor cracks beneath the bed, in nap (fibers) of the carpet, in draperies and drapery hardware, suitcases, duffel bags, etc. and luggage racks.

Pestmaster Services also has found accurate and scientifically-proven alternative to the inspection process, trained bed bug detection dogs. Bed bug detection is complicated by the fact that the insects can hide almost anywhere. Bed bug detection dogs solve this problem because they are small and agile, finding bugs in places humans cannot, such as wall voids, crevices and furniture gaps.

Signs that the Pestmaster Services technician will look for to identify a bed bug infestation include but are not limited to:

- Live bugs
- Eggs and egg shells
- Molted skin
- Reddish spots and stains
- Bite marks on skin

Inspection note: Any evidence triggers service, e.g.: eggs, nymphs, adults, casts, dead bugs, ink spots, etc.

Preparation / Pre-treatment

Prior to treatment there are many important steps and considerations. Use caution when removing items for disposal or laundering to avoid transporting bed bugs to another location. The following steps are to be taken prior to treatment (speak with your Pestmaster Services technician about pre-treat services that may be available):

- Remove all clothing and bedding from affected rooms and place in plastic bags. Wash items in hot water and dry in dryer on high heat. Transport all laundry in tightly sealed bag and do not reuse bag
- Remove everything from dresser drawers, nightstands, tables and place them plastic bags
- Remove drapes and have them washed, dry cleaned or replaced
- Discard all “clutter” and other unnecessary items from infested rooms
- Vacuum all carpeted areas and closets including baseboards and furniture
- Vacuum mattresses and box springs paying close attention to the seams and button areas
- Thoroughly inspect and pull apart items in infested areas



Portable Thermal Chamber

such as chest drawers and night stands. Make sure to remove all drawers from the furniture, remove picture frames, headboards, curtains, mini blinds, lights, televisions, and open filing cabinets (check for cracks and crevices in all of these items). Use a vacuum cleaner with a crack and crevice tool in all the areas to pick up any bed bugs that might be hiding here. Place vacuum bags in sealed plastic bags and discard

- Pull all items away from the walls to provide access to all of the interior parameters of the infested rooms
- Discard any ripped or torn materials or heavily infested items
- Dismantle bed frames and other furniture
- Remove the cheesecloth from the bottom of the box spring for proper inspection and treatment;
- Do not remove items that could potentially be infested because these can be brought back into the treated areas after the treatment and re-infest.

Treatment - Pestmaster Services uses the Eco Freeze™ system. Eco Freeze™ is free of pesticides, chemicals and toxins. It is safe to use anywhere, anytime and approved for use on surfaces that come into contact with food. Because Eco Freeze™ is chemical free there is no concern for resistance build-up. Patients can return to their rooms immediately after treatment.

Another option available to Pestmaster is the use of a Portable Thermal Chamber, pictured below, made by Hetta Solutions. The large portable heating chamber allows for a non-chemical treatment option to kill bed bugs and their eggs using high temperatures. The Chamber uses controlled heat to exterminate bed bugs and their eggs hiding in furniture and on articles right within the infested space. This method is more effective in the long run in comparison to total room heat remediation techniques because the Chamber does not allow the insects to scatter into adjoining areas for temporary shelter. The Portable Thermal Chamber confines the temperature treatment in a concentrated fashion to the infested items contained within for a safe, portable and effective treatment.

Bed Bug “green” Treatments (additional cost for heat/freeze treatments)



Pestmaster Services can use Heat treatments to individually heat items in addition to whole room treatments or we can use our Eco Freeze™ system. Eco Freeze™ and Heat Treatments are both free of pesticides, chemicals and toxins.



We expect to introduce Fresno County to unique and most up to date approaches, in checking and treating for bed bug infestations.

Post Treatment - There is no need to stay out of the treated areas after treatment with Eco Freeze™;

- Re-vacuum all areas again the following day after treatment. Place vacuum bags in sealed plastic bags and discard;
- When using zippered bags, put mattress back on frame and leave in bag for at least 30 days. Place fresh washed linens over the bags;
- Maintain clutter free environment prior to and following treatment;
- Do not touch or remove any monitoring devices;
- Inspect for pest activity before removing bagged items;
- “Follow up” insecticide treatments should not be made by employees;
- Keep all equipment such as dollies, room carts, vacuum cleaners, service tray tables, in the same floor. This will avoid cross contamination or further spread of infestation to other floors.

Follow up - It is important to understand that the initial treatment is followed up by two or more follow up inspections/treatments two weeks apart. Follow up inspections/treatments are necessary to ensure the elimination of the bed bug infestation.

A multifaceted IPM (integrated pest management) approach to exterminate the infestation is necessary when considering the variety of bed bug harborages and varying susceptibility of bed bug life stages to the different control/treatment measures available. A successful bed bug control program requires the participation of the pest control provider, employees and patients.

- Ask your Pestmaster representative about educational material for your staff
- Tell your staff if an infestation is suspected to immediately contact your Pestmaster Services representative for an inspection
- Secure the infested room; take it and surround rooms out of service
- Secure any vacuum that was used when the suspected infestation was discovered and take it out of service
- Contact your Pestmaster Services representative and, most importantly, leave the room exactly as you found it - do *not* remove anything.

Gopher (additional cost for PERC)

Pestmaster plans to take the “Green Approach” first as described above and deploy the use of our PERC machine which has produced a 100% effectiveness No MSDS/SDS sheet is required for this service.

How it Works: “Pure exhaust (2.5% carbon monoxide, CO) is captured off a gas engine that drives a compressor, cooled, pressurized, and injected into the burrow of a burrowing rodent. The air in the burrow is purged very rapidly. The rodent is engulfed almost immediately in a high concentration of CO gas and overcome before it has a chance to escape or block the burrow.” as described at <https://www.hmgophercontrol.com/index.php/how-it-works>



Should there be any questions or concerns Donald Wiggins, Pestmaster Operations Manager will be available to answer them.

County Staff and Customer Safety

Pestmaster Services uses a true IPM plan and will work on treating for pests and how they have come about. The use of chemicals is a last resort and in some cases some chemicals must be used. If chemicals are to be used, Pestmaster Services uses Category 4 least toxic chemicals. Every chemical used can be inspected by anyone who wishes. The technician will have a copy of the SDS for review.

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Communication – SOW Proposal Requirement

Here at Pestmaster Services when our technicians conduct their inspection and treatments, they are not simply just treating for pests. Our technicians are trained to identify what is the contributing factor for the pest infestation.

Once identified, the technician will perform a treatment to ensure that we are in compliance with our partnership and then notify the POC of that facility that there is a contributing factor to their pest infestation. Our technician will then help educate personnel what can be done differently to help deter the invitation of unwanted pests.

Pestmaster Technician will then ensure that all notes are placed in facilities account to follow-up with the POC to see if the discussed plan to reduce the pest infestation has shown improvement.

Pestmaster Services anticipate assigning primary technicians to this account. Once identified, Pestmaster will provide all the contact information such as, direct cell and email. The county will also receive the direct information for all management associated with this account as well as our President Mr. Jeff Van Diepen. Lastly, Pestmaster will be providing our 1-800 number which will be available 24 hrs a day. Pestmaster Services will ensure that we are compliant with the RFP response times for all types of services calls.

Each of Pestmaster Service Technicians have an assigned vehicle with all the necessary SDS, Safety and equipment needed to service any issue that the county may come across.

Pestmaster Services keeps an open line of communication from top to bottom for all of our contracts. If there is ever a request for services, call backs or emergency services, the county will have all contact information to reach management, scheduling department (CSRs), billing or the contracts department.

Pestmaster services considers education as an ongoing process and will always ensure that material needed for the education and safety of all is provided i.e. SDS sheets and IPM plan for each facility location. Any new information and techniques that comes out in the IPM world, Pestmaster Services will ensure that the county is educated on the new information.

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Customer Satisfaction - Quality Control Overview - – SOW Proposal Requirement

Pestmaster Services does conduct Quality Assurance on its contracts to ensure that our Partners receive and continue to receive the best service possible. Should there be any concerns during inspections; that concern will be rectified immediately.

Our Quality Control Program will work to ensure that the contract requirements are met or exceeded by Pestmaster Services.

The service technician's phone number as well as the company's contact information is available to the customer for notification of any concerns after treatments. The branch manager's phone number as well as the company's contact information is available to the customer for any concerns regarding the technician. All personnel concerns will be reviewed by a supervisor at least one management level above the person involved.

Customer Service Representatives will randomly call project managers to perform quality control surveys. The "QC Form" requests answers to a number of questions involving:

- Neatness of Technicians
- Timeliness
- Procedures used (IPM)
- Suggestions to Improve our Services.

All QC efforts will be logged and maintained by Pestmaster Services staff. We will make these logs available for review by Government personnel upon request.

If QC efforts document performance concerns or poor pest control results, we will immediately dispatch technicians to correct deficiencies, at no extra charge to the government.

Employee's performance concerns, such as not practicing IPM methods or poor service will not be tolerated. Employees will be disciplined and if improvement isn't demonstrated, they will face other actions up to and including termination.

Weekly reviews of service vehicles are mandatory to ensure that the vehicles are clean, maintenance is up to date, spill kits are in place, and that the technician has MSDS sheets for all chemicals on the vehicle.

Pestmaster Services is dedicated to providing the finest pest control programs. Any employee who is not dedicated to these same goals will not be employed long with our operations! We are dedicated to providing quality service.

Duties and Responsibilities, Project Manager:

The project Manager will oversee the CSR/Quality Control Person. Any issues will be reported to the Project Manager and they will investigate.

Quality Control Person and the CSR

The Quality Control Person or QCP will be coordinating the entire QC Plan. The QCP will investigate any and all issues found during the random QC calls. The QCP will also investigate any problems they see developing. The QCP will have the lead technician reporting to them their findings from the random field inspections and the way the lead technician sees the job progressing. The QCP will investigate with the Project Manager any complaints. The QCP will make random inspections at all bases covered by this contract. The CSR will be making random calls to the bases and checking for customer satisfaction. The CSR will also be documenting calls in from the bases and the customer comments. If the CSR feels a quality control problem is developing the CSR will immediately report this to the Project Manager and the Quality Control Person.

Technicians - Lead Technician

The lead technician will be in constant contact with the point of contact in this contract. The lead technician will be assigning tasks to the field technicians and will be doing follow up to insure the task has been completed correctly. The lead technician will also do scheduled and random inspections in the field.

Field Technician

The field technician will be performing the tasks required on the bases included in this contract. The field technician will be reporting to the lead technician any problems or concerns they have regarding the tasks assigned them. The field technician will be held accountable for their performance on the bases.

Documentation Procedures

Our Quality Control Program will work to ensure that the contract requirements are met or exceeded by Pestmaster Services. Pestmaster is a fully licensed and bondable company that will not perform work without having the proper certifications. Our Employees sustain a thorough background check prior to employment and have all necessary paperwork filed through the appropriate governmental agency.

Pestmaster Services will appoint the appropriate managers to oversee our projects, a Project Manager and a Quality Control Manager. In the case of multiple locations being serviced under a single contract each location will have a Project Manager and there will be a Quality Control Person over all locations.

The Project Manager or the CSR will randomly inspect service work performed by Pestmaster Technicians and record the results on a QC form. Additionally, staff will make random phone calls to facility managers. This will be monitored by the Quality Control Manager who will also make inspections at random times. They will use a "QC Survey Form" that request answers to a number of questions. These will include questions on:

- Work Performed on specifications of contract.
- Timeliness and Professional Appearance
- Procedures used for Integrated Pest Management and brush mastication.
- Safety Guidelines and OSHA standards being followed.

All QC efforts will be logged and maintained by Pestmaster Services staff. We will make these logs available for review by any contracted customer upon request.

If QC efforts document performance concerns or poor pest control results, we will immediately dispatch technicians to correct deficiencies, at no extra charge to the agency. Employee's performance concerns, such as not practicing IPM methods or poor service will not be tolerated. Employees will be disciplined and if improvement isn't demonstrated, they will face other actions up to and including termination. Following is the CSR Survey Form, the Scheduled and Unscheduled Inspection forms.

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CSR Customer

Feedback Form

Service Order Number _____

Customer Name _____

Customer Address _____

Phone Number _____

Quarter _____

Please use the following scale to rate Pestmaster Services, Inc. on their performance;

1. Very Poor
2. Poor
3. Satisfactory
4. Good
5. Excellent

Courtesy of the Technician on the job _____

Timeliness of the Technicians arrival _____

Quality of the Technicians work _____

Appearance of the Technician _____

Condition of the work area upon Technicians Departure _____

Pest Control Situation when Technician Departed _____

Did the Technician interfere, cause a disruption or disturbance _____

If so

explain _____

Please let us know how we may better satisfy your needs _____



<p align="center">Scheduled Services Quality Control Inspection Report Form</p>
--

Date: _____ Inspected By: _____

Location Inspected: _____

Type of Services Provided: _____

STAFF REVIEW ON SITE:

Employee appearance neat and in company uniform _____ Yes _____ No

Company vehicle neat with logos on both sides _____ Yes _____ No

Equipment seemed in good, safe working order _____ Yes _____ No

IF pesticides were applied

Were they applied in a professional manner _____ Yes _____ No

INTERNAL SERVICE REVIEW:

Response to request was timely _____ Yes _____ No

Comments: _____

Inspection or Treatment completed as scheduled _____ Yes _____ No

Comments: _____

Reports submitted complete and on time _____ Yes _____ No

Comments: _____

IPM procedures used by technician _____



<p align="center">Unscheduled Services Quality Control Inspection Report Form</p>
--

Date: _____ Inspected By: _____

Location Inspected: _____

Routine Service _____ Urgent Service _____ Emergency Service _____

Type of Services Provided: _____

STAFF REVIEW ON SITE:

Employee appearance neat and in company uniform _____ Yes _____ No

Company vehicle neat with logos on both sides _____ Yes _____ No

Equipment seemed in good, safe working order _____ Yes _____ No

IF pesticides were applied

Were they applied in a professional manner _____ Yes _____ No

INTERNAL SERVICE REVIEW:

Response to request was timely _____ Yes _____ No

Comments: _____

Inspection or Treatment completed as scheduled _____ Yes _____ No

Comments: _____

Reports submitted complete and on time _____ Yes _____ No

Comments: _____

IPM procedures used by technician _____

Performing the Three Phases of Work

The three phases of control will adequately cover on and off-site work. Each definable feature of work will be considered distinct and will require separate quality control requirements.

Preparatory Phase

Prior to beginning work on a definable feature of work there will be a meeting including the Supervisors and Technicians. The results of these meetings will be documented on the daily CQC report and on the Preparatory Phase checklist. The following functions will be performed prior to beginning work on a definable feature of work:

1. Review applicable specifications
2. Review submitted materials for use and their approval
3. Review the testing or inspection plan for control
4. Examine the work area for hazards
5. Examine all equipment prior to use
6. Discuss control methods and IPM approaches
7. Review safety plan and MSDS Sheets, make sure all chemicals have had MSDS Sheets submitted and approved.

Initial Phase

Pestmaster will notify the Contracting Officer at least two days in advance of initial phase of work for each definable work feature. The Supervisor will insure that the initial phase follows contract requirements. The results will be documented in the Initial Phase Checklist. The following is the steps to be performed for the initial phase of work:

1. Establish the quality and control levels that are acceptable
2. Resolve any conflicts
3. Check work procedures compared to the Safety Plan and the appropriate Hazard Analysis to ensure safety issues are met

Follow Up Phase

The follow up phase is performed on a daily basis, on each definable feature of work. This is documented at the completion of a phase of work on the QA to ensure the work performed follows the contract specifications:

1. Maintain the quality of our workmanship
2. Ensure that any re work items are being corrected
3. Perform daily safety inspections
4. Document follow up with the QC report.

Completion Inspection Procedures - Pre-Final Inspection

The Pre-Final Inspection will be performed with the Supervisor and the Contracting Officer. Any Phases of definable work features not completed to contract specifications will be re worked.

Final Inspection

Final Inspection will be performed by the Supervisor, and the Contracting Officer. All definable features of work will be inspected and signed off by the Contracting Officer.

(Intentionally left blank)

Reporting System - SOW Proposal Requirement

Mobil Route Software - Record Keeping & Reporting Capability

Pestmaster Services has implemented state-of-the-art, cloud-based scheduling and reporting software. Our technicians work on wireless mobile devices, and they receive scheduling information, real-time updates, contract details, and notes about an upcoming site visit all from their handheld devices. At each service call, the service technician records notes about their site visit, photos when important, and other details which are recorded with entries on their mobile devices. The information can be e-mailed to you promptly, as work is completed.

As our partner, our primary contact at the Fresno County facilities will receive scheduling emails about upcoming visits, as well as automatic email reports based on a technician's visit.

Pestmaster Services is able to accommodate any additional record keeping and reporting requirements that Fresno County specifies.

Notification of Upcoming Service (at least one week before scheduled visit)

(Intentionally left blank)

Reports

2/6/2019

Service Notification

Service Notification
 Pestmaster Services
 9716 S Virginia St suite E
 Reno, NV 89511
 United States



Customer Service
 (775)858-7378
 www.pestmaster.com
 csr@pestmaster.com

Customer Information

Customer SPB Utility Services
 Christian SPB Utility Services
CustomerID 231206
Account # 141905
Invoice # 175507
Address 1805 Mud Springs dr.
 RENO, NV 89508
 United States
County Washoe
Phone: (775)221-1850

Service Information



Tech Justin Tanner
License # 501297
Supervisor Don Wiggins
Supervisor Lic. # CA - FR55426 NV - 204128
Date 12/21/18
Service Type Rodent Control Monthly Svc
Service Time 8:00 am - 8:00 pm
Time In 9:17 am
Time Out 10:21 am
Wind 3 mph W
Temperature 44.00 °F

Service Instructions

Products Used

IPC - GLUE BOARD-MICE Diluted Amount: 8.000 each Glue Boards
[Monitoring Device] Concentrated Amount: 8 each
EPA REG. # Equipment Dilution Rate: 100.00000000% **Application Rate:** Each
Targets: General Pests, Inspect/Monitor, Mice /
 Areas Treated: Entry Ways, Interior Rats, Field Mice, Scorpions, Beetles, Crickets,
 Baseboards, Interior Ants, Silverfish
IPC - DEMAND CS [Lambda Diluted Amount: 4.000 gals Backpack Sprayer
Cyhalothrin] Concentrated Amount: 0.1536 fl oz
EPA REG. # - 100-1066 Dilution Rate: 0.03000000% **Application Rate:** .2 fl oz /gal
Targets: Beetles, General Pests, Spiders, Wolf f water
 Areas Treated: Perimeter, Perimeter Spider, Scorpions, Ants, Black Widow,
 Band, Exterior Foundation (spot treat), Centipedes, Crickets, Gnat, House Fly, Millipede,
 Interior Baseboards (spot treat), Entry Mosquito
 Ways, Eave - Spot Treatment, Fence
 Attachments, Vents, Basement
Label Link: https://labelsds.com/images/user_uploads/demand-cs-label.pdf

Invoice Items

Rodent Control Monthly Svc	\$0.00
Rodent Control Monthly Svc	\$95.00
General Pest Monthly Svc	\$20.00
Rodent Control Monthly Svc	\$85.00
Subtotal	\$180.00
Tax 0.000 %	\$0.00
Service Total:	\$180.00

Equipment Placed/Checked

Technician Comments:

technician inspected and serviced exterior of buildings and interior glue boards stations. Rodent activity seems to be minimal at this time. Technician found scorpions, beetles, spiders, mosquitoes, ants, and other in identified insects in glue board stations. Perimeter spot treatment and station refresh performed.

Pestmaster Services is committed to the safety of our customers and our environment. All materials used by Pestmaster Services have been registered by the Environmental Protection Agency. Please avoid unnecessary contact with materials and comply with all instructions and recommendations from our technicians. Thanks for your patronage! National Emergency Poison Control: (800)222-1222

Tech Signature:

Please pay from this invoice

BILLING INFORMATION

Customer SPB Utility Services
 A/P Julie Freeto
CustomerID 231206
Account # 141905
Invoice # 175507
Address 430 STOKER AVE Suite 207
 RENO, NV 89503-5029 US
Phone: (775)329-7757
Service Date 12/21/18
Service Type Rodent Control Monthly Svc
Service Time 8:00 am - 8:00 pm

Please pay online or remit payment to:

9716 S Virginia St suite E
 Reno, NV 89511

(775)858-7378
 www.pestmaster.com
 csr@pestmaster.com

ACCOUNT STATEMENT:

Service Total	\$180.00
Amount paid	\$(180.00)
Service Amount Due	\$0.00
Current Account Balance	\$0.00
Amount Included	

Section 3 - Tentative Schedule

Schedule – SOW Proposal Requirement

The buildings for this RFP are divided into three (3) sections: Group 1, 2, and 3. As such, Contractors are not required to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each group separately. Note, if awarded, Contractor must be able to provide pest control services outside normal business hours (Monday-Friday, 7-5pm), including weekends for all building locations specified in this RFP. In this section, Contractor shall answer the questions below:

1. For Initial Services, Contractor is required to provide to the Contract Administrator and each Departmental Contact a schedule depicting a day and time each building will receive services. The Contractor will do this within 10 business days of contract execution.
2. For Routine Services, Contractor is required to provide to the Contract Administrator and each Departmental Contact a one (1) year, twelve (12) month schedule showing the day(s) and time(s) each building will receive services, including the frequency of services per month. The Contractor will do this within 10 business days of contract execution.

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Section 4 – Cost Proposal

Cost Sheet - – SOW Proposal Requirement

Please see the attached excel file named:
Section 4 – Cost proposal

Checklist

Proposal No. 19-048

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CHECK LIST

This Checklist is provided to assist vendors in the preparation of their RFP response. Included are important requirements the bidder is responsible to submit with the RFP package in order to make the RFP compliant.

Check off each of the following (if applicable):

1. ☒ Signed cover page of Request for Proposal (RFP).
2. ☒ Check <http://www.FresnoCountyCA.gov/departments/internal-services/purchasing/bid-opportunities> for any addenda.
3. ☒ Signed cover page of each Addendum.
4. ☒ Provide a Conflict of Interest Statement.
5. ☒ Signed *Trade Secret Form* as provided with this RFP (Trade Secret Information, if provided, must be electronically submitted in a separate PDF file and marked as Confidential).
6. ☒ Signed *Criminal History Disclosure Form* as provided with this RFP.
7. ☒ Signed *Participation Form* as provided with this RFP.
8. ☒ The completed *Reference List* as provided with this RFP.
9. ☒ Indicate all of bidder exceptions to the County's requirements, conditions and specifications as stated within this RFP.
10. ☒ Bidder's proposal, in PDF format, electronically submitted to the Bid Page on Public Purchase.

Return Checklist with your RFP response

Conclusion

We hope the information presented above will provide sufficient detail on our capability to not only meet the Statement of Work in the solicitation, but also show the ability to recognize other potential areas where our pest management services will be in the best interest of the Fresno County. It is our dedication to detail that has provided our rise in the pest and vegetation control industry over the past 39 years.

We appreciate having the opportunity to submit a proposal for the Fresno County and feel that the diversity of our resume, and backed by our commitment to developing a long-range partnership with the Fresno County will provide a winning, productive, and cost-efficient program for not only the services under this solicitation, but for future requirements identified. Our goal and plan are to provide safe and efficient pest management services at the best value for the Fresno County.

We do not foresee any conflicts of interest in working with the Fresno County and look forward to the opportunity to demonstrate our abilities to you and earn your trust and business!

Thank You for the Opportunity!

Points of Contact:

Jason Virden - Contracts Manager - jvirden@pestmaster.com P: 775-870-4206

Donald (Don) Wiggins – Operations Manager – dwiggins@pestmaster.com P: 702-742-2028

Tax ID:	95-3718404
Small Business:	Yes
SAM Registered:	Yes
Duns:	103034559
Cage:	0JEU5
GSA Contract#:	GS-06F-0013L

PESTMASTER SERVICES

Contracts Department

Jason Virden

Contracts Manager

9716 S. Virginia St. #E

Reno, NV 89511

(775) 858-7378

(775) 358-7378 (fax)

jvirden@pestmaster.com

<http://www.pestmaster.com/>



Contract Holder

Internal Services Department | Purchasing
4525 E. Hamilton Ave.
Fresno, CA 93702
ATTN: Bryan Hernandez | Purchasing Technician II

Dear Mr. Hernandez,

3/1/2019

CONFLICT OF INTEREST STATEMENT:

Pestmaster Services does not have or foresee any conflicts of interest with the Fresno County. Pestmaster Services will comply with all federal, state and local conflict of interest laws, statutes and regulations.


Jason S. Virden, Contracts Manger

Service centers across Arizona, California, D.C., Florida, Georgia, Kansas, Maryland, Nevada,
New Jersey, New York, Pennsylvania, South Carolina, Texas, Virginia and Lebanon

Section 4 -- Cost Proposal

Note, this Cost Proposal is divided into three (3) sections: Group 1, 2, and 3. Vendors do not have to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each Group separately. Bidding Contractors, however, **are** required to complete the "Additional Services" section on the bottom of the page. For Groups 1, 2, and 3, Contractor must provide quotations for Routine pest control inspections. Contractor must also list the names of the pests included in these Routine Inspections (rats, mice, cockroaches, ants, flies, fleas, spiders, etc.). For the Additional Services section toward the bottom of the page, Contractor must provide quotations for pests **excluded** from Routine Inspections. Lastly, the quotations Contractor provides for both Routine and Additional Services must include both interior and exterior pest control services. All quotations shall include all labor, travel, taxes, permits, etc. to perform the specified services in this RFP. Lastly, Bidder must indicate if quotations provided are all or nothing, or contingent upon award of another section.

* Prices quoted shall be fixed for the entire term of the contract, which is three (3) years. There is an option for an additional two (2) one (1) year periods.

Group 1 (Routine Inspections)

Building No.	Building	Address	Department	Est. Sq. Ft.	Special Notes	Cost per month	Cost per year	Included Pests
404	Agriculture Commissioner	1730 S. Maple, Fresno	Agriculture	6,220		\$ 13.75	\$ 165.03	
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	Agriculture	6,750	Service only twice (2) per year.	\$ 12.25	\$ 147.00	
317	Main Mental Health	4441 E. Kings Canyon, Fresno	Behavioral Health	25,265	Cockroaches	\$ 55.86	\$ 670.34	
319	Psychiatric Health Facility	4411 E. Kings Canyon, Fresno	Behavioral Health	44,064	Cockroaches, spiders	\$ 97.43	\$ 1,169.12	
320	Health Facility - Paths	515 S Cedar, Fresno	Behavioral Health	18,589	Cockroaches, spiders reoccurring problem. Spray after 5pm	\$ 41.10	\$ 493.21	
332	Modular Unit A	4409 E Inyo Avenue, Fresno	Behavioral Health	5,040	Cockroaches	\$ 12.25	\$ 147.00	
333	Modular Unit B	4417 E Inyo Avenue, Fresno	Behavioral Health	4,979	Cockroaches	\$ 12.25	\$ 147.00	
335	Modular Unit E	4447 E Kings Canyon, Fresno	Behavioral Health	7,100	Cockroaches	\$ 15.70	\$ 188.38	
336	Modular Unit F	4463 E. Kings Canyon, Fresno	Behavioral Health	1,420	Cockroaches	\$ 12.25	\$ 147.00	
658	Health and Wellness Center	1925 E. Dakota, Fresno	Behavioral Health	80,000		\$ 168.72	\$ 2,024.59	
311	Main Welfare	4455 E. Kings Canyon, Fresno	Social Services	33,300	Flea, bedbug, & mosquitos	\$ 73.63	\$ 883.53	
313	Commissary Building	4449 E. Kings Canyon, Fresno	Social Services	31,280	Flea, bedbug, & mosquitos	\$ 69.16	\$ 829.93	
315	Barton Building	4499 E. Kings Canyon, Fresno	Social Services	25,846	Flea, bedbug, & mosquitos	\$ 57.15	\$ 685.76	
318	Huntington Hall	435 S. Boyd, Fresno	Social Services	25,806	Flea, bedbug, & mosquitos	\$ 57.06	\$ 684.69	
326	Modular Building	445 S. Cedar	Social Services	1,920	Flea, bedbug, & mosquitos	\$ 12.25	\$ 147.00	
334	Modular Unit C	4445 E Inyo Aven., Fresno	Social Services	4,268	Flea, bedbug, & mosquitos	\$ 12.25	\$ 147.00	
340	Intake Building	4468 E. Kings Canyon, Fresno	Social Services	13,361	Flea, bedbug, & mosquitos	\$ 29.54	\$ 354.50	
341	Intake Annex Building	4468 E. Kings Canyon, Fresno	Social Services	1,750	Flea, bedbug, & mosquitos	\$ 12.25	\$ 147.00	

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343	Modular Unit D	4452 E Kings Canyon, Fresno	Social Services	6,370	Flea, bedbug, & mosquitos	\$ 14.08	\$ 169.01	
641	Air Fresno	2719 N. Air Fresno Drive, Fresno	Social Services	38,921	Flea, bedbug, & mosquitos	\$ 86.06	\$ 1,032.67	
834	E Street	1209 E Street, Fresno	Social Services	10,500	Flea, bedbug, & mosquitos	\$ 23.22	\$ 278.59	
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	Social Services	28,823	Flea, bedbug, & mosquitos	\$ 63.73	\$ 764.74	
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	7,498		\$ 16.58	\$ 198.94	
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	19,032		\$ 42.08	\$ 504.96	
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	12,922		\$ 28.57	\$ 342.85	
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	80		\$ 12.25	\$ 147.00	
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	6,300		\$ 13.93	\$ 167.15	
429	Steam Plant	4551 E. Hamilton, Fresno	Internal Services	640		\$ 12.25	\$ 147.00	
434	Storage - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	3,125		\$ 12.25	\$ 147.00	
649	Pontiac	333 W. Pontiac Way, Clovis	Internal Services	39,300		\$ 86.89	\$ 1,042.72	
621	Graphic Communication	844 Van Ness Ave., Fresno	Internal Services	11,250		\$ 24.87	\$ 298.49	
426	Manager's Office	4551 E. Hamilton, Fresno	Internal Services	468		\$ 12.25	\$ 147.00	
427	Service Dispatch	4551 E. Hamilton, Fresno	Internal Services	120		\$ 12.25	\$ 147.00	
431	Radio Tower	4551 E. Hamilton, Fresno	Internal Services	400		\$ 12.25	\$ 147.00	
433	Radio Shop Communications	4551 E. Hamilton, Fresno	Internal Services	4,494		\$ 12.25	\$ 147.00	
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	Internal Services	720		\$ 12.25	\$ 147.00	
419	Training Center	4535 E. Hamilton, Fresno	Internal Services	1,620		\$ 12.25	\$ 147.00	
657	West Fresno	188 E California Ave.	Library	8,431		\$ 18.64	\$ 223.69	
800	Central Branch	2420 Mariposa, Fresno	Library	82,716		\$ 166.55	\$ 1,998.65	
802	Woodward Park Branch	944 E Perrin Ave, Fresno	Library	22,200		\$ 49.08	\$ 589.02	
819	Politi Branch	5771 N First, Fresno	Library	5,000		\$ 12.25	\$ 147.00	
820	Fig Garden Branch	3071 W Bullar, Fresno	Library	10,218		\$ 22.59	\$ 271.11	

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821	Sunnyside Branch	5566 E Kings Canyon, Fresno	Library	18,033		\$ 39.87	\$ 478.46	
822	Gillis Branch	629 W Dakota, Fresno	Library	6,263		\$ 13.85	\$ 166.17	
1825	Betty Rodriguez Branch	3040 N. Cedar Ave., Fresno	Library	13,969		\$ 30.89	\$ 370.63	
801	Clovis Branch	1155 5th St., Clovis	Library	8,627		\$ 19.07	\$ 228.89	
648	Adult Services	2048 N. Fine Ave., Fresno	Probation	19,000		\$ 42.01	\$ 504.12	
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	Probation	14,396		\$ 31.83	\$ 381.96	
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ 12.25	\$ 147.00	
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200		\$ 12.25	\$ 147.00	
202	Kearney Park - Carpenter Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200		\$ 12.25	\$ 147.00	
203	Kearney Park - Welding Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,200		\$ 12.25	\$ 147.00	
205	Storage Building #1	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ 12.25	\$ 147.00	
206	Storage Building #2	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400		\$ 12.25	\$ 147.00	
210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	Public Works - Parks	660		\$ 12.25	\$ 147.00	
229	Kearney Warehouse	6725 W. Kearney Blvd., Fresno	Public Works - Parks	5,160		\$ 12.25	\$ 147.00	
915	Liberty Cemetery	1831 W Belmont, Fresno	Public Works - Parks	800		\$ 12.25	\$ 147.00	
916	Liberty Cemetery Warehouse	1831 W Belmont, Fresno	Public Works - Parks	800		\$ 12.25	\$ 147.00	
409	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ 12.25	\$ 147.00	
410	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,764		\$ 12.25	\$ 147.00	
411	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ 12.25	\$ 147.00	
412	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175		\$ 12.25	\$ 147.00	
426	Alternate Dispatch	4551 E. Hamilton, Fresno	Internal Services	468		\$ 12.25	\$ 147.00	
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno	Sheriff	10,800		\$ 23.88	\$ 286.55	
652	Air Support Unit	5029 Anderson Ave., Fresno	Sheriff	6,750		\$ 14.92	\$ 179.09	
891	Area 2 Sheriff Substation	5717 E Shields, Clovis	Sheriff	8,480		\$ 18.75	\$ 224.99	

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896	Helicopter Headquarters	5029 Anderson Ave., Fresno	Sheriff	3,016		\$ 12.25	\$ 147.00	
1869	Sheriff's SID	2590 N. Grove Industrial Dr., Fresno	Sheriff	10,933		\$ 24.17	\$ 290.08	
439	Sheriff CCW	770 E. Shaw Suites 300 & 308, Fresno	Sheriff	6,358		\$ 14.06	\$ 168.69	
615	Animal Control	760 W. Nielson Ave., Fresno	Public Health	13,500		\$ 29.85	\$ 358.19	
308	UMC Laundry	445 S. Cedar, Fresno	Internal Services	6,197		\$ 13.70	\$ 164.42	
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Internal Services	23,460		\$ 51.87	\$ 622.45	
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	Internal Services	7,636		\$ 16.88	\$ 202.60	
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	SHARED	8,076		\$ 17.86	\$ 214.28	
603	Hall of Records	2281 Tulare Street, Fresno	SHARED	81,334		\$ 163.50	\$ 1,961.99	
610	Fresno County Plaza (Plaza map attached)	2220 Tulare Street, Fresno	SHARED	approx. 400,000	21 floor building	\$ 530.65	\$ 6,367.78	
	Child Support, #210P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ 58.96	\$ 707.53	
	Child Support, #310P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ 58.96	\$ 707.53	
	Public Works, Suite A (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ 58.96	\$ 707.53	
	Public Works, Suite B (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$ 58.96	\$ 707.53	
	Elections (Plaza map attached)	2221 Kern St., Fresno				\$ 58.96	\$ 707.53	
	Probation (Plaza map attached)	2233 Kern St., Fresno				\$ 58.96	\$ 707.53	
611	Brix Building	1221 Fulton Mall, Fresno	Public Health	81,274		\$ 163.37	\$ 1,960.39	
898	Center Mall Court	2011 Fresno St., Fresno	Social Services	42,486	Flea, bedbug, & mosquitos	\$ 93.94	\$ 1,127.26	
Total Square Ft.				1,073,671				
Total for Group 1						\$ 3,448.91	\$ 41,386.87	
Group 2 (Routine Inspections)								
864	Crocker Building	2135 Fresno St., Fresno	SHARED	85,803		\$ 185.39	\$ 2,224.63	
604	Sheriff's Administration Building	2200 Fresno St., Fresno	Sheriff	64,613	Reoccurring rodent issues	\$ 139.60	\$ 1,675.24	
605	South Annex Jail	2204 Fresno St., Fresno	Sheriff	91,962		\$ 198.69	\$ 2,384.32	

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607	Main Jail	1225 M St., Fresno	Sheriff	220,167		\$ 475.69	\$ 5,708.32	
608	North Annex Jail	1265 M St., Fresno	Sheriff	195,661		\$ 422.75	\$ 5,072.95	
619	Satellite Jail	110 M St, Fresno	Sheriff	72,066		\$ 155.71	\$ 1,868.47	
628	Airport	4944 E. Clinton Way Ste. 112B, Fresno	Social Services	8,000	Flea, bedbug, & mosquitos	\$ 17.28	\$ 207.42	
Total Square Ft.=				738,272				
Total for Group 2						\$ 1,595.11	\$ 19,141.34	
Group 3 (Routine Inspections)								
826	Sanger Ag Office	1705 O Street, Sanger	Agriculture	528	Cockroaches	\$ 12.25	\$ 147.00	
897	Huron District Ag Office	17353 Oakland Ave., Five Points	Agriculture	442		\$ 12.25	\$ 147.00	
870	Coalinga Regional Center - HSS	311 Coalinga Plaza, Coalinga	Social Services	24,000		\$ 72.98	\$ 875.70	
154	Meadow Lakes	42480 Radio Lane, Meadow Lakes	Internal Services	262		\$ 12.25	\$ 147.00	
829	Bear Mountain Radio Site	30787 Bear Mountain Rd.	Internal Services	14,300		\$ 43.48	\$ 521.77	
829	Radio Facility Bear Mountain	30787 Bear Mountain Rd.	Internal Services	14,300		\$ 43.48	\$ 521.77	
831	Musick Peak Radio Facility	Shaver Lake, Shaver	Internal Services	25		\$ 12.25	\$ 147.00	
895	North Central Fire Station	15850 W Kearney, Kerman	Internal Services	100		\$ 12.25	\$ 147.00	
9952	Joaquin Ridge	GPS 36-18-16.8 N 120-24-11.5 W	Internal Services	19		\$ 12.25	\$ 147.00	
9957	Radio Tower Lease	740 W North, Reedley	Internal Services	200		\$ 12.25	\$ 147.00	
9975	Joaquin Ridge Radio Site	Joaquin Rdg.	Internal Services	19		\$ 12.25	\$ 147.00	
803	Sanger Branch	1812 Seventh St., Fresno	Library	8,994		\$ 27.35	\$ 328.17	
804	Selma Branch	2200 Selma St., Selma	Library	7,272		\$ 22.11	\$ 265.34	
805	Easton Branch	25 E. Fantz, Fresno	Library	3,120		\$ 12.25	\$ 147.00	
806	San Joaquin Branch	8781 Main St., San Joaquin	Library	2,996		\$ 12.25	\$ 147.00	
807	Firebaugh Branch	1315 O St., Firebough	Library	1,581		\$ 12.25	\$ 147.00	

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808	Parlier Branch	1130 E Parlier, Parlier	Library	3,778		\$ 11.49	\$ 137.85	
809	Bear Mountain Branch	30733 E Kings Canyon, Squaw Valley	Library	7,150		\$ 21.74	\$ 260.89	
810	Riverdale Branch	20975 S Malsbary, Riverdale	Library	2,190		\$ 12.25	\$ 147.00	
811	Reedley Branch	1027 E Street, Reedley	Library	5,000		\$ 15.20	\$ 182.44	
812	Orange Cove Branch	815 Park Blvd., Orange Cove	Library	10,072		\$ 30.63	\$ 367.50	
813	Kingsburg Branch	1399 Draper, Kingsburg	Library	4,550		\$ 13.83	\$ 166.02	
814	Fowler Branch	306 S. 7th Street, Fowler	Library	8,660		\$ 26.33	\$ 315.98	
815	Laton Branch	6313 DeWoody, Laton	Library	1,563		\$ 12.25	\$ 147.00	
824	Mendota Branch	1246 Belmont, Mendota	Library	12,575		\$ 38.24	\$ 458.83	
876	Auberry Branch	33049 Auberry Rd., Auberry	Library	5,024		\$ 15.28	\$ 183.31	
878	Shaver Lake Branch	41344 Tollhouse Road, Shaver Lake	Library	1,000		\$ 12.25	\$ 147.00	
879	Piedra Branch	25385 Trimmer Springs Road, Piedra	Library	1,800		\$ 12.25	\$ 147.00	
880	Big Creek Branch	55190 Point Road, Big Creek	Library	375		\$ 12.25	\$ 147.00	
887	Tranquillity Branch	25561 Williams, Tranquillity	Library	3,484		\$ 10.59	\$ 127.12	
889	Kerman Branch	15081 West Kearney Plaza, Kerman	Library	4,370		\$ 13.29	\$ 159.45	
899	Caruthers Branch	13382 S Henderson Ave., Caruthers	Library	6,050		\$ 18.40	\$ 220.75	
701	JJC Courthouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	121,008	Gophers & squirrel control	\$ 367.94	\$ 4,415.29	
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,369	Gophers & squirrel control	\$ 104.50	\$ 1,254.04	
703	Detention Administration	3333 E. American Ave., Fresno (see JJC map attached)	Probation	126,462	Gophers & squirrel control	\$ 384.52	\$ 4,614.30	
704	JJC Commitment Administration 1	3333 E. American Ave., Fresno (see JJC map attached)	Probation	23,098	Gophers & squirrel control	\$ 70.23	\$ 842.79	
705	JJC Court Schools	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,536	Gophers & squirrel control	\$ 105.01	\$ 1,260.14	
706	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	562	Gophers & squirrel control	\$ 12.25	\$ 147.00	
707	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	14,628	Gophers & squirrel control	\$ 44.48	\$ 533.74	
708	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	15,190	Gophers & squirrel control	\$ 46.19	\$ 554.25	

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709	Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	21,918	Gophers & squirrel control	\$ 66.64	\$ 799.74	
710	JJC Water Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,016	Gophers & squirrel control	\$ 12.25	\$ 147.00	
711	JJC Wastewater Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,000	Gophers & squirrel control	\$ 12.25	\$ 147.00	
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	17,916	Gophers & squirrel control	\$ 54.48	\$ 653.71	
716	JJC Coroner Building	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	14,330	Gophers & squirrel control	\$ 43.57	\$ 522.87	
446	AADS Office Building	18950 W. American, Kerman	Public Works - Resources	2,990	Mice, rats, flies	\$ 12.25	\$ 147.00	
447	Kerman Self-Hauler Recycling	18950 W. American, Kerman	Public Works - Resources	18,900	Mice, rats, flies	\$ 57.47	\$ 689.62	
495	AADS Maintenance Shop	18950 W. American, Kerman	Public Works - Resources	7,740	Mice, rats, flies	\$ 23.53	\$ 282.41	
496	AADS Scale House	18950 W. American, Kerman	Public Works - Resources	720	Mice, rats, flies	\$ 12.25	\$ 147.00	
923	Avocado Warehouse 2	3625 N Piedra Rd., Piedra	Public Works - Parks	1,592		\$ 12.25	\$ 147.00	
925	Avocado Restroom	3625 N Piedra Rd., Piedra	Public Works - Parks	384		\$ 12.25	\$ 147.00	
983	Skaggs Ticket Booth	5901 N Madera Ave., Kerman	Public Works - Parks	25		\$ 12.25	\$ 147.00	
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh	Public Works - Roads	3,500		\$ 12.25	\$ 147.00	
452	Area 1 Equipment Building & Office	38835 W. Nees Ave., Firebaugh	Public Works - Roads	5,270		\$ 16.02	\$ 192.29	
453	Area 1 Pump Shed	38835 W. Nees Ave., Firebaugh	Public Works - Roads			\$ 12.25	\$ 147.00	
455	Area 2 Office & Storage	25411 W. Silveria Ave., Tranquility	Public Works - Roads	1,276		\$ 12.25	\$ 147.00	
456	Area 2 Equipment Building	25411 W. Silveria Ave., Tranquility	Public Works - Roads	450		\$ 12.25	\$ 147.00	
457	Area 2 Fuel Shed	25411 W. Silveria Ave., Tranquility	Public Works - Roads	4,620		\$ 14.05	\$ 168.57	
460	Area 3 Office & Storage	779 E. Polk Ave., Coalinga	Public Works - Roads	800		\$ 12.25	\$ 147.00	
	Area 3 Fuel Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	96		\$ 12.25	\$ 147.00	
407	Area 3 Steam Cleaner Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	130		\$ 12.25	\$ 147.00	
461	Area 3 Equipment Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	6,125		\$ 18.62	\$ 223.49	
463	Area 4 Office & Storage Building	12855 W. G Street, Biola	Public Works - Roads	516		\$ 12.25	\$ 147.00	
464	Area 4 Equipment Shed	12855 W. G Street, Biola	Public Works - Roads	7,290		\$ 22.17	\$ 265.99	

ATTACHMENT C-1

465	Area 4 Fuel Shed	12855 W. G Street, Biola	Public Works - Roads	144		\$ 12.25	\$ 147.00	
466	Area 4 Restroom	12855 W. G Street, Biola	Public Works - Roads	258		\$ 12.25	\$ 147.00	
467	Area 4 Loading Dock	12855 W. G Street, Biola	Public Works - Roads	70		\$ 12.25	\$ 147.00	
469	Area 5&6 - Office - Storage	2544 W. Mt. View, Caruthers	Public Works - Roads	6,230		\$ 18.94	\$ 227.32	
470	Area 5&6 Fuel Shed & Equipment	2544 W. Mt. View, Caruthers	Public Works - Roads	9,599		\$ 29.19	\$ 350.24	
471	Area 5 - Workshop	2544 W. Mt. View, Caruthers	Public Works - Roads	2,835		\$ 12.25	\$ 147.00	
	Area 5 Steam Cleaner Shed	2544 W. Mt. View, Caruthers	Public Works - Roads	156		\$ 12.25	\$ 147.00	
473	Area 7 - Office & Equipment Building	9400 Matus, Clovis	Public Works - Roads	7,000		\$ 21.28	\$ 255.41	
474	Area 7 - Fuel Shed	9400 Matus, Clovis	Public Works - Roads	90		\$ 12.25	\$ 147.00	
475	Area 8 - Office & Equipment Building	9525 E. Olive Ave., Sanger	Public Works - Roads	6,562		\$ 19.95	\$ 239.43	
476	Area 8 - Fuel Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		\$ 12.25	\$ 147.00	
475	Area 8 - Pressure Washing Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		\$ 12.25	\$ 147.00	
477	Area 9 - Residence	3633 S. Del Rey Ave., Sanger	Public Works - Roads			\$ 12.25	\$ 147.00	
478	Area 9 - Office	3633 S. Del Rey Ave., Sanger	Public Works - Roads	714		\$ 12.25	\$ 147.00	
479	Area 9 - Equipment Building	3633 S. Del Rey Ave., Sanger	Public Works - Roads	5,712		\$ 17.37	\$ 208.42	
480	Area 9 - Fuel Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	96		\$ 12.25	\$ 147.00	
	Area 9 - Salt Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	525	Ongoing problem with rodents that eat wires in vehicles. Currently using bait stations.	\$ 12.25	\$ 147.00	
484	Dunlap Storage Shed	40315 Dunlap Road, Dunlap	Public Works - Roads	1,848		\$ 12.25	\$ 147.00	
485	Dunlap Restroom	40315 Dunlap Road, Dunlap	Public Works - Roads	77		\$ 12.25	\$ 147.00	
486	Area 11 - Office & Shop	33148 Auberry Road, Auberry	Public Works - Roads	3,498		\$ 10.64	\$ 127.63	
487	Area 11 - Equipment Shed	33148 Auberry Road, Auberry	Public Works - Roads	3,000		\$ 12.25	\$ 147.00	
488	Area 11 - Fuel Shed	33148 Auberry Road, Auberry	Public Works - Roads	96		\$ 12.25	\$ 147.00	
489	Area 11 - Storage Dock	33148 Auberry Road, Auberry	Public Works - Roads			\$ 12.25	\$ 147.00	
490	Area 11 - Shed & Storage	33148 Auberry Road, Auberry	Public Works - Roads	1,840		\$ 12.25	\$ 147.00	

ATTACHMENT C-1

492	Area 11 - Office & Equipment Building	41686 Dinkey Creek Rd.	Public Works - Roads			\$ 12.25	\$ 147.00	
	County Service Area No. 34SWTP	24111 Brighton Crest Drive, Friant	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
	County Service Area No. 34WWTF	24111 Brighton Crest Drive, Friant	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis	Public Works - Special Districts		Mice, rats, spiders, yellow jackets, occasional squirrel issues	\$ 12.25	\$ 147.00	
150	Sheriff 's Substation	30691 E. Kings Canyon Rd., Squaw Valley	Sheriff	2,155		\$ 12.25	\$ 147.00	
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry	Sheriff	1,241		\$ 12.25	\$ 147.00	
651	Sheriff Mendota Office	101 Straw, Mendota	Sheriff	1,064		\$ 12.25	\$ 147.00	
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma	Sheriff	9,770		\$ 29.71	\$ 356.48	
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626	Sheriff	4,198		\$ 12.76	\$ 153.17	
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626	Sheriff	802		\$ 12.25	\$ 147.00	
859	Orange Cove Substation	550 Center Street, Orange Cove	Sheriff	8,000		\$ 24.33	\$ 291.90	
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin	Sheriff	4,900		\$ 14.90	\$ 178.79	
9953	Sheriff Cottage	Huntington Lake	Sheriff	900		\$ 12.25	\$ 147.00	
713	Sheriff Coroner	3150 E. Jefferson	Sheriff	1,200		\$ 12.25	\$ 147.00	
	Shooting Range	7633 E. Weber	Sheriff		Gopher & rats	\$ 12.25	\$ 147.00	
152	Reedley Court	815 G Street, Reedley	SHARED	1,288		\$ 12.25	\$ 147.00	
	Reedley Regional Center	1680 Manning Ave., Reedley	Social Services	27,177	Flea, bedbug, & mosquitos	\$ 82.64	\$ 991.62	
882	Selma Regional Center	3800 McCall & Dinuba, Selma	Social Services	34,477	Flea, bedbug, & mosquitos	\$ 104.83	\$ 1,257.98	
Total Square Ft.= 794,038								
Total for Group 3						\$ 3,058.88	#####	

[illegible]

SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"

The definition above will be utilized for purposes of completing this disclosure form.

INSTRUCTIONS

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
 - a. The name of the agency/company with which the corporation has the transaction; and
 - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

(1) Company Board Member Information:			
	Date:		
(2) Company/Agency Name and Address:			
(3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to):			
(4) Explain why this self-dealing transaction is consistent with the requirements of Corporations Code 5233 (a):			
(5) Authorized Signature			
Signature:		Date:	

COUNTY OF FRESNO



REQUEST FOR PROPOSAL

NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 1, 2019

Closing Date: MARCH 1, 2019 AT 2:00 P.M.

All Questions and Responses must be electronically submitted on the Bid Page on Public Purchase.

For assistance, contact **Bryan Hernandez** at Phone (559) 600-7110.

BIDDER TO COMPLETE

Undersigned agrees to furnish the commodity or service stipulated in the attached at the prices and terms stated in this RFP.
Bid must be signed and dated by an authorized officer or employee.

Western Exterminator Co.

COMPANY

Shaun Leslie

CONTACT PERSON

1788 N Helm Ave

ADDRESS

Fresno

CITY

California 93727

STATE ZIP CODE

(800)937-8398

TELEPHONE NUMBER

jshaun.leslie@west-ext.com

E-MAIL ADDRESS

AUTHORIZED SIGNATURE

Shaun Leslie

PRINT NAME

District Manager

TITLE

COUNTY OF FRESNO



ADDENDUM NUMBER: ONE (1) RFP NUMBER: 19-048 PEST CONTROL SERVICES

Issue Date: February 20, 2019

Closing Date: March 1, 2019 at 2:00 PM

All Questions and Proposals must be electronically submitted to the Bid Page on Public Purchase.


For assistance, contact Bryan Hernandez at (559) 600-7110.

NOTE THE FOLLOWING AND ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR PROPOSAL NUMBER: 19-048 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

- Delete "**Bonds:**" section in its entirety on page 6 of the RFP.

ACKNOWLEDGMENT OF ADDENDUM NUMBER ONE (1) TO RFP 19-048

COMPANY NAME: Western Exterminator / Rentokil
(PRINT)

SIGNATURE: 

NAME & TITLE: Shawn Leslie District Manager
(PRINT)

Purchasing Use: BH:yj

ORG/Requisition: 8935 / 1321901115

County of Fresno Bid- Proposal 19-048

Jesse Sandoval

Regional Account Executive- Sales

Cell - 209-740-8625

Jesse.sandoval@rentokil.com

**Rentokil is incorporated in the state of PA and is a publicly traded company on the London UK
Stock Exchange**

**Rentokil Steritech protects the workplace through its full service capabilities, including
General Pest Control, Bird Management, Bioremediation, Termite, Vegetation Management,
Bed Bug Remediation, Pheromone Monitoring and ULV, Green & Organic Programs and
Fumigation services. Our sister company *Ambius* enhances the workplace through its interior
plant, premium scenting, Living Green Wall, Live Picture, fresh floral, artwork and holiday
décor services.**

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Section XI: Cost Proposal

Section XII: Checklist

Section IV: Conflict of Interest Statement

Western Exterminator confirms on behalf of our corporation that there have been no involvements that might raise the question of bias in the work reported or in the conclusions, implications, or opinions in our RFP response.

Printed Name: Shaun Leslie

Signature: _____



Date: 2/27/2019

Section V: Trade Secret Form

TRADE SECRET ACKNOWLEDGEMENT

Each proposal submitted is public record under the California Public Records Act (Cal. Gov. Code, secs. 6250 and following) and is therefore open to inspection by the public as required by Section 6253 of the California Government Code. This section generally states that "every person has a right to inspect any public record". The County will not exclude any proposal or portion of a proposal from treatment as a public record except information that it is properly submitted as a "trade secret" (defined below), and determined by the County to be a "trade secret" (if not otherwise subject to disclosure, as stated below). Information submitted as "proprietary", "confidential" or under any other terms that might state or suggest restricted public access will not be excluded from treatment as public record.

"Trade secrets" as defined by Section 6254.7 of the California Government Code are not treated as a public record under that section. This section defines trade secrets as:

"...Trade secrets," as used in this section, may include, but are not limited to, any formula, plan, pattern, process, tool, mechanism, compound, procedure, production data or compilation of information that is not patented, which is known only to certain individuals within a commercial concern who are using it to fabricate, produce, or compound an article of trade or a service having commercial value and which gives its user an opportunity to obtain a business advantage over competitors who do not know or use it."

Such information must be submitted in a separate PDF file named "Trade Secret" and marked as "Confidential" in the Public Purchase system. Bidders must include a clear and concise statement that sets out the reasons for confidentiality in accordance with the foregoing definition of "trade secret." Examples of information not considered trade secrets are pricing, cover letter, promotional materials, references, and the like.

Information submitted by a bidder as "trade secret" will be reviewed by County of Fresno's Purchasing Division, with the assistance of the County's legal counsel, to determine conformance or non-conformance to the foregoing definition.

Information that is properly identified as "trade secret" and which the County determines to conform to the definition will not become public record (if not otherwise subject to disclosure, as stated below). The County will safeguard this information in an appropriate manner, provided however, in the event of a request, demand, or legal action by any person or entity seeking access to the "trade secret" information, the County will inform the bidder of such request, demand, or legal action, and the bidder shall defend, indemnify, and hold harmless the County, including its officers and employees, against any and all claims, liabilities, damages, or costs or expenses, including attorney's fees and costs, relating to such request, demand or legal action, seeking access to the "trade secret" information.

Information submitted by bidder as trade secret and determined by the County not to be in conformance with the foregoing California Government Code definition shall be excluded from the proposal and deleted by the County.

The County shall not in any way be liable or responsible for the disclosure of any proposals or portions thereof, if (1) they are not electronically submitted in a separate PDF that is marked "Trade Secret" and marked as Confidential in the Public Purchase system; or (2) disclosure thereof is required or allowed under the law or by order of court.

Bidders are advised that the County does not wish to receive trade secrets and that bidders are not to supply trade secrets unless they are absolutely necessary.

I have read and understand, and agree to the above "Trade Secret Acknowledgement."

BIDDER MUST CHECK ONE OF THE FOLLOWING:

Has bidder submitted certain bid information that is a "trade secret," as defined by Section 6254.7 of the California Government Code, and in compliance with the requirements of this Trade Secrets Acknowledgement?

By marking "NO", bidder does not claim any confidentiality of any bid information submitted to the County.

☐ YES ☒ NO

ACKNOWLEDGED AND AGREED BY BIDDER:

	
Signature	Date
	
Print Name	Title

Section VI: Certification – Disclosure – Criminal History & Civil Actions

DISCLOSURE - CRIMINAL HISTORY & CIVIL ACTIONS

In their proposal, the bidder is required to disclose if any of the following conditions apply to them, their owners, officers, corporate managers and partners (hereinafter collectively referred to as "Bidder"):

1. Within the three-year period preceding the proposal, they have been convicted of, or had a civil judgment rendered against them for:
 - a. fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (federal, state, or local) transaction or contract under a public transaction;
 - b. violation of a federal or state antitrust statute;
 - c. embezzlement, theft, forgery, bribery, falsification, or destruction of records; or
 - d. false statements or receipt of stolen property
2. Within a three-year period preceding their proposal, they have had a public transaction (federal, state, or local) terminated for cause or default.

Disclosure of the above information will not automatically eliminate a Bidder from consideration. The information will be considered as part of the determination of whether to award the contract and any additional information or explanation that a Bidder elects to submit with the disclosed information will be considered. If it is later determined that the Bidder failed to disclose required information, any contract awarded to such Bidder may be immediately voided and terminated for material failure to comply with the terms and conditions of the award.

Any Bidder who is awarded a contract must sign an appropriate Certification Regarding Debarment, Suspension, and Other Responsibility Matters. Additionally, the Bidder awarded the contract must immediately advise the County in writing if, during the term of the agreement: (1) Bidder becomes suspended, debarred, excluded or ineligible for participation in federal or state funded programs or from receiving federal funds as listed in the excluded parties list system (<http://www.epls.gov>); or (2) any of the above listed conditions become applicable to Bidder. The Bidder will indemnify, defend and hold the County harmless for any loss or damage resulting from a conviction, debarment, exclusion, ineligibility or other matter listed in the signed Certification Regarding Debarment, Suspension, and Other Responsibility Matters.

CERTIFICATION REGARDING DEBARMENT, SUSPENSION, AND OTHER RESPONSIBILITY MATTERS - PRIMARY COVERED TRANSACTIONS

INSTRUCTIONS FOR CERTIFICATION

1. By signing and submitting this proposal, the prospective primary participant is providing the certification set out below.
2. The inability of a person to provide the certification required below will not necessarily result in denial of participation in this covered transaction. The prospective participant shall submit an explanation of why it cannot provide the certification set out below. The certification or explanation will be considered in connection with the department or agency's determination whether to enter into this transaction. However, failure of the prospective primary participant to furnish a certification or an explanation shall disqualify such person from participation in this transaction.
3. The certification in this clause is a material representation of fact upon which reliance was placed when the department or agency determined to enter into this transaction. If it is later determined that the prospective primary participant knowingly rendered an erroneous certification, in addition to other remedies available to the Federal Government, the department or agency may terminate this transaction for cause or default.
4. The prospective primary participant shall provide immediate written notice to the department or agency to which this proposal is submitted if at any time the prospective primary participant learns that its certification was erroneous when submitted or has become erroneous by reason of changed circumstances.
5. The terms covered transaction, debarred, suspended, ineligible, participant, person, primary covered transaction, principal, proposal, and voluntarily excluded, as used in this clause, have the meanings set out in the Definitions and Coverage sections of the rules implementing Executive Order 12549. You may contact the department or agency to which this proposal is being submitted for assistance in obtaining a copy of those regulations.
6. Nothing contained in the foregoing shall be construed to require establishment of a system of records in order to render in good faith the certification required by this clause. The knowledge and information of a participant is not required to exceed that which is normally possessed by a prudent person in the ordinary course of business dealings.

CERTIFICATION

- (1) The prospective primary participant certifies to the best of its knowledge and belief, that it, its owners, officers, corporate managers and partners:
- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency;
 - (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: _____


Shaun Leslie DM
(Printed Name & Title)

Date: _____

2/28/2019
Western Exterminator/Rankleil
(Name of Agency or Company)

Section VII: References

REFERENCE LIST

VENDOR MUST COMPLETE AND RETURN WITH REQUEST FOR PROPOSAL

Firm: Western Exterminator Co.

Provide a list of at least five (5) customers for whom you have recently provided similar services. If you have held a contract for similar services with the County of Fresno within the past seven (7) years, list the County as one of your customers. Please list the person most familiar with your contract. Be sure to include all requested information.

Reference Name: Tulare School District Contact: Annette Borges
 Address: 600 North Cherry Street
 City: Tulare State: Ca Zip: 93274
 Phone No.: (559) 827-6913 Project Date: Various
 Service Provided: Pest / Bird Programs

Reference Name: City of Fresno Contact: Danielle
 Address: 1516 E Princeton Ave
 City: Fresno State: Ca Zip: 93704
 Phone No.: (559) 222-8574 Project Date: Various
 Service Provided: Pest

Reference Name: City of Bakersfield Contact: Esther Parra
 Address: 4101 Truxtun Ave
 City: Bakersfield State: Ca Zip: 93309
 Phone No.: (661) 326-3781 Project Date: Various
 Service Provided: Pest / Bird

Reference Name: City of Santa Clara Contact: Ken Winland
 Address: 1500 Warburton Avenue
 City: Santa Clara State: Ca Zip: 95050
 Phone No.: (408) 615-2241 Project Date: Various
 Service Provided: Pest

Reference Name: City of Clovis Contact: Ron Long
 Address: 555 Villa Ave
 City: Clovis State: Ca Zip: 93611
 Phone No.: (559) 324-2233 Project Date: Various
 Service Provided: Pest

Failure to provide a list of at least five (5) customers may be cause for rejection of this RFP.

Section VIII: Participation

PARTICIPATION

The County of Fresno is a member of the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter. This group consists of Fresno, Kern, Kings, and Tulare Counties and all governmental, tax supported agencies within these counties.

Whenever possible, these and other tax supported agencies co-op (piggyback) on contracts put in place by one of the other agencies.

Any agency choosing to avail itself of this opportunity, will make purchases in their own name, make payment directly to the contractor, be liable to the contractor and vice versa, per the terms of the original contract, all the while holding the County of Fresno harmless. If awarded this contract, please indicate whether you would extend the same terms and conditions to all tax supported agencies within this group as you are proposing to extend to Fresno County.

*** Note: This form/information is not rated or ranked for evaluation purposes.**



Yes, we will extend contract terms and conditions to all qualified agencies within the California Association of Public Procurement Officials (CAPPO) Central Valley Chapter and other tax supported agencies.



No, we will not extend contract terms to any agency other than the County of Fresno.



(Authorized Signature)



Title

Section IX Exceptions

EXCEPTIONS: This portion of the proposal will note any exceptions to the requirements and conditions taken by the bidder. If exceptions are not noted, the County will assume that the bidder's proposals meet those requirements. The exceptions shall be noted as follows:

- A. Exceptions to General Conditions.
- B. Exceptions to General Requirements.
- C. Exceptions to Specific Terms and Conditions.
- D. Exceptions to Scope of Work and/or Scope of Work Proposal Requirements.
 - 1. Termite Eradication shall be provided at a price based on an inspection and scope of work and not on an hourly rate. A proposal will be submitted per job to dictate pricing.
- E. Exceptions to Proposal Content Requirements.
- F. Exceptions to any other part of this RFP.

Section IX: Vendor Company Data

Company History

J.C. Ehrlich; established in **1928** and incorporated in the state of Pennsylvania on January 22, 1960. It was a privately owned company until 2006 at which time purchased by Rentokil-Initial, based in London, UK. Rentokil North America Inc. is a publicly traded company on the UK stock exchange and our trading symbol is RTO.I

For 90 years, professional, reliable and effective pest control has been the mission of Rentokil North America Pest Control. Rentokil NAPC has combined modern research with extensive practical experience to provide our customers with safe application of the latest and most effective pest control materials.

As a division of Rentokil Initial, the world's largest commercial pest control company, Rentokil NAPC can provide innovative, state of the art service in any area of the globe through our network of local district offices. Established in 1927, Rentokil NAPC operates in 50 countries worldwide with over 1,000 branches and 60,000 employees. In North America, we have over 200 branches and approximately 6200 employees.

In North America, Rentokil operates under several trusted brands:

- Ehrlich- East Coast
- Steritech- US and Canada
- Anderson- MI, MO, WI
- Presto X- Midwest, SW and central Markets
- Western Exterminator- CA, OR, WA, ID, UT, AZ, and Nevada
- Alpha Eden- WA, ID and Oregon
- Oliver- Puerto Rico
- Eradico- Michigan
- Watch All- MA and New England
- Jones –An Ehrlich Company- SC
- Rentokil Mexico
- Rentokil Steritech Canada
- Atlantic – Maine & NH
- Eden- Pacific NW
- Ambius- North America



Rentokil Team Overview

The Chief Executive Officer and President, Vice Presidents of Operations, Regional Managers of Operations, District Managers, Operation Managers and Technicians are responsible for establishing close personal relationships with our customers to ensure that the lines of communication are always open, our value proposition is being fulfilled and that our service levels meet the requirements of our customers. This policy will ensure that we deliver consistent world-class service to all Rentokil NAPC customers.

Each property's pest management relationship is managed directly by an assigned Service Representative, who is responsible for program execution, communication, and documentation at the site level. This individual reports to a District Manager, who is ultimately responsible that we are meeting service level agreements and are attentive to each property's unique needs. The District Manager is supported operationally at another level with an Operations Manager, who ensures that the Service Representative is carrying out his or her responsibilities according to your expectations and our internal standards. These positions are supported by a team of administrative personnel who receive and disseminate service requests, handle billing, and ensure the timely flow of information both internally and externally to you as our customer. Additionally, we have a Quality Assurance and a Technical Department that offers yet another layer of quality control through troubleshooting challenging pest situations, pest identification, updating the organization and our customers on regulatory issues that might affect our businesses, and customized training of our and your personnel on various pest control, sanitation, food safety, and related topics.

Education:

From the moment you walk through our door and are introduced to your colleagues, we are committed to your development.

- No matter what business you join in Rentokil, your initial career will begin with an induction program that introduces you to the business and guides you through the first few weeks.
- From then on, we work with you at every stage of your career. Supporting you as you take ownership of where you want to go and what you want to learn.
- Our technical and sales academies provide industry standard training to help you become the expert in your role.
- And because we know what might be right for you now might not be right in a few years, there are plenty of opportunities to move across the businesses as well as up through our Aspiring Everything programs.

All technicians train in accordance with our standards, focusing on service quality. As Technicians progress through the program, they gain valuable knowledge, skill and experience. Their advancement through the program is facilitated by a technician mentoring program and managed by their direct supervisor.

Every Rentokil Technician participates in an annual performance evaluation, which considers customer relations, productivity, work skills, safety, equipment maintenance and technical knowledge.

They must attend monthly technical training meetings approved for recertification credit by numerous states in which we operate.

Monthly training meetings held at every local district office to ensure that our colleagues continuous updates and training on industry best practices, techniques, new regulations that affect our industry and our customers, label changes, company initiatives and communications, etc. Additionally we conduct quarterly meetings focusing on the development of our leadership team as well as an annual Technical Conference held for additional training for our entire organization. The training curriculum and sessions produced in-house by our Training and Development Department and Technical Departments.

Each Technician must pass the Purdue University Pest Control Technology Correspondence course within their first year of employment. An eight week on board training program in classroom and in the field is required; each National Account has a service protocol and quiz that the servicing technician is required to pass before assigned to that location.

In addition, all technicians, as part of their training, are required to complete a series of e-learning courses specifically designed for safety and includes GMP training as well as general safety with pesticides. Course completions tracked through our learning management system and accessed at any time. Compliance with these materials monitored through mandatory coaching rides that manager's conduct with the technicians throughout the year. Safety is one of the specific areas covered during coaching rides and documented on coaching forms that managers are required to complete and discuss with technicians after each coaching event. Our Technical Dept. oversees the entire process and regularly trains our Operation Managers to ensure all aspects of the process conducted properly

Quality:

Rentokil's Total Quality Management (TQM) program sets the industry standard, ensuring that your facility receives a superior level of service today and in the future. Our three-fold quality assurance program incorporates telephone surveys, on-site inspections by local Service Center Managers, and random Inspections by our Quality Assurance Department staff. Your account is assigned a Stewart to oversee the relationship at the corporate level.

Random on sight Quality Assurance Reviews performed by our Quality Assurance Managers. This service designed to ensure that we are providing service to your satisfaction at today's standards. These reviews note the level of service your Technical Service Representative is providing, the condition of pest management equipment and the accuracy and detail of the documentation program. Your comments are also noted, and any follow up action necessary initiated and monitored. Our Quality Assurance reviews will assure that you are getting the best return on your investment in pest management programming.

The Client Services Representative is responsible for day-to-day monitoring and maintenance of your service program. This includes assuring a consistent flow of information between the local servicing partner, Account Stewart, service personnel, and facility management. The chain of command for service issues is as follows: Local Service Manager, Regional Operations, Regional Vice President, and CEO. Rentokil also has in place a First Alert program initiated by our employees to notify us if there is a pest or service related problem with an account. In response, a team immediately addresses the concern. Surveys show this process provides our customers with the confidence in our service; knowing that we hold ourselves accountable for their concerns. Our Goodwill Program provides an Opportunity to proactively solicit feedback from our customers increases our understanding of their pest of their pest management needs, and helps build long-term business relationships.

Company Mission:

- To protect our residential and commercial customers from a wide range of pest risks and problems.
- To take the Rentokil experience to every market worldwide where we can create value for our shareholders.
- To have lasting relationships with our Customers based on trust earned through their experience of our professional and reassuring service and our focus on their needs – "to live our Customer Promise".
- To develop and retain an engaged group of Colleagues by making their value count through leadership based on trust, respect and integrity.
- To build on our heritage as "The Local Pest Control Experts" and to champion the role of our industry as part of the public health agenda.

**Company Vision:**

To be the world's finest pest control company – delivering great service locally, leading the industry globally.

Company Values:

- Service – we are passionate about delivering excellent service to every Customer.
- Relationships – we value productive, long-lasting relationships with our Colleagues and Customers.
- Teamwork – We work together to deliver great results.

Customer Promise: We promise to ...

- Prevent pest problems; and deal with them quickly they occur.
- Respond rapidly to resolve any regrets, problems or emergencies.
- Deliver service you can rely on from expert Technicians who understand your specific needs.
- Give professional advice by making recommendations on appropriate products and services and providing feedback on how to prevent future pest problems.
- Remain accurate and transparent in all our records and communications.
- Minimize our environmental impact by being efficient, reducing waste and restricting the use of chemicals to the effective minimum.



Environment Policy

Rentokil Initial is committed to the provision of services and products, which improve the quality of life, for both our customers and the community.

Rentokil Initial aims to operate in such a way as to minimise adverse impacts on the environment and communities in which it operates. Each employee plays an effective role in working in a way to protect the environment in order to meet this commitment.

In pursuing this commitment we will:

- Integrate environmental protection into business strategy and planning, so that risks to and impacts on the environment are considered in business decisions.
- Reduce our environmental impact by identifying environmental impacts of Rentokil Initial business operations, albeit divisional, and continually improve processes and products to conserve resources, increase energy efficiency, reduce greenhouse gas emissions, prevent pollution and minimise waste and water usage.
- Set measurable objectives and targets to continuously improve our environmental performance.
- Maintain systems to identify and manage risks to the environment in the communities in which Rentokil Initial operates so to prevent environmental incidents.
- Consult with employees to provide opportunities to contribute to the making of decisions affecting the environment through effective implementation and communication of the Environmental policy and other related information.
- Comply with the relevant environmental legislation and other requirements.
- Inform employees and other persons of their obligations to comply with Environmental policy, systems and legislation.
- Facilitate training for employees to achieve minimum environmental impact and incident free operations.
- Enable employees to access environmental expertise as is necessary.
- Provide management commitment to the environment so to ensure appropriate support and resourcing is available to support environmental management and initiatives in the workplace.
- Be prepared for emergencies, so that the environmental outcome of any incident may be mitigated quickly and effectively.

This signed statement of Policy confirms our commitment.

A handwritten signature in black ink, appearing to read 'Alain Moffroid'.

Alain Moffroid
Managing Director - Pacific

Section X: Scope of Service

Structure & IPM Practices

Integrated pest management

Integrated Pest Management (IPM) is an effective and environmentally sensitive approach to pest management that uses a combination of common sense practices to eliminate the causes of pest infestations. It is widely used in agricultural, business and residential pest control.

IPM programs use current, comprehensive information on the life cycles of pests and their interaction with the environment. This information combined with pest control methods to manage pest infestations by the most economical means and with the least possible hazard to people, property, and the environment.

Rentokil has developed a unique IPM approach using our expertise in pest control methods and industry-leading technology that we call ERDM, which stands for exclusion, restriction, destruction and monitoring.

Principles of integrated pest management

There are four basic principles of ***Integrated Pest Management***:

1. *Set action thresholds*

Rentokil works with customers to understand when pests are a problem for their particular business requirements — each customer segment is different. We help pinpoint the level at which pest populations or environmental conditions indicate that pest control action needs to happen. A single pest doesn't always mean control is required, but in sectors such as food processing, food retail and healthcare, zero tolerance is expected.

Our technician will make recommendations based on a variety of factors, such as:

- The pest species involved and its appearance
- Individual tolerance
- The environment
- The type of business or structure.

2. Monitor and identify pests

Monitoring and identifying pests includes having highly trained technicians, accurate pest identifications, proper inspections, monitoring devices and client participation.

Client participation is an important part of a successful pest management program. We provide our commercial accounts with a pest sighting logbook on site to help keep track of activity.

In addition, we encourage our customers to look for:

- Pest evidence
- Pest-conducive conditions
- Areas with moisture, heat, humidity
- Food or water that pests can access
- Pest harborage (interior/exterior, trash areas, drains, building perimeter-weeds and debris,)
- pest entry points (doors, loading docks)

3. Pest prevention

There are many procedures from sanitation practices to laying out mechanical trapping devices that help prevent pests from becoming a threat and lowering the risk of infestation.

Practicing good sanitation eliminates food, water, harborage and concealed routes of movement for pests. Sanitation assessed at every inspection — in both the interior and exterior of the facility.

Any deficiencies in sanitation is documented and recommendations on how to improve the current conditions will be provided.

Another integral part of IPM is exclusion, which limits pest access to the inside of a facility. Since the majority of insects enter into buildings from the outside, general maintenance measures such as sealing holes and gaps, replacing screens and repairing defects around entryways, pipes, drains and other structures will exclude pests.

Lastly, mechanical trapping devices are a preventative approach to intercept invading pests. They capture flying/crawling insects and rodents such as rats and mice. Our range of devices include rodent trapping devices such as RADAR and Lumnia insect light traps.

4. Pest control methods

An IPM program evaluates the proper control methods for effectiveness and risk.

- **Physical methods:** This is the manipulation of an environmental condition to make it unfavorable for a pest to thrive. Environmental conditions can be manipulated include relative humidity, light and temperature. Examples of physical control tactics or devices include the use of dehumidifiers, less-attractive light bulbs and heat treatments.
- **Mechanical methods:** Many of the same techniques or devices used in pest prevention, such as glue traps and insect light traps. Mechanical control also includes using items such as vacuum cleaners and spider/cobweb brushes.
- **Chemical methods:** Pesticides are an important and necessary part of IPM. The goal of IPM programs, however, is to reduce the amount of pesticides used. When necessary, we make highly targeted applications and follow environmental, health and safety, and wildlife regulations to ensure their application does not harm people, pets or the environment.

Integrated Pest Management programs continuously evaluated to monitor pest levels and to keep customers informed on sanitation levels in order to prevent new pest problems.

In addition to monitoring practices, Rentokil provides thorough documentation of pest activity and any pesticide application used during a service visit.

Support

Behind the technician you see on a routine basis is a dedicated team of local and corporate technical experts. At the helm of your Technician's local office is a District manager who plays a very active role in developing his colleagues to provide the level of service and quality you require. Operations Managers report to their District Managers and are directly responsible for a select team of technicians.

All technicians train in accordance with our standards, focusing on service quality. As Technicians progress through the program, they gain valuable knowledge, skill and experience. Their advancement through the program is facilitated by a technician mentoring program and managed by their direct supervisor.

Every Rentokil Technician participates in an annual performance evaluation, which considers customer relations, productivity, work skills, safety, equipment maintenance and technical knowledge.

They must attend monthly technical training meetings approved for recertification credit by numerous states in which we operate. Rentokil requires all Technicians licensed by the State Department of Agriculture; even if that State does not require it. Each technician is individually licensed.

As part of our value proposition, we mutually design and offer customized training for our current customers to help support their internal food safety training objectives. Our North American Technical Department is comprised of 4 Doctorates of Entomology, 2 Board-Certified Entomologists, 6 Registered Sanitarians, and 14 Technical Service Managers who author and deliver our customized customer training programs. The topics are widespread, covering the disciplines of IPM, HACCP, GMP, FDA/USDA/Third party audit standards, OSHA, safety, etc. and would be mutually developed between the customer and Rentokil at either the local, business unit, and/or corporate level.

We feel that each time our Technical Service Representatives, District or Operations Managers, Commercial Sales Representatives, Quality Assurance Managers, and/or Technical Service Managers are on our customer's property we provide:

- valuable insight and education about general pest management practices, sanitation & structural issues that can create conditions conducive to pest attraction & ongoing infestations
- Recommendations to enhance your operation.
- Sanitation Audits by our Technical and Operations personnel, some of which are Registered Sanitarians, who review the hygiene and structural integrity of your entire operation beyond just pest control.

Service Programs: Please refer to the attached document on Rentokil Service Programs available to control the pests listed as part of the proposal process.

Reporting: Brochure on PestNetOnline Included

PestNetOnline (PNOL) is a secure web-based system that provides you 24/7/365 internet access to all pest-related data about your facilities. PNOL gives you timely access to pest activity trends and customized reports about the pest management program in your facilities. Reports filtered by date, area, pest type, etc. for complete information.

- PestNetOnline is a proprietary product used by Rentokil globally. This online tool used to provide improved reporting capabilities, the ability to action sanitation and structural concerns for them to be remedied faster than ever before. The trend analysis function of PestNetOnline designed to allow each user the ability to trend activity by a defined area or pest species allowing the user to cross-reference worksites. This tool utilized during the scheduled business reviews with corporate to discuss any outstanding deficiencies that are affecting the program and agreed upon key performance indicators related to trending. PestNetOnline will easily create any trend report selected and generate the report at any requested frequency making trending happen seamlessly.
- Using PestNetOnline, your Technician scans the barcode assigned to every monitoring device, bait station, room, building or area to record precise information about that inspection. At the completion of every visit, your Technician will provide you with a Summary & Detailed Service Report that outlines the service performed that day, including: areas inspected and treated, types of materials application; active ingredients, time and date of application, any facility recommendations (sanitation, structural deficiencies, pest harborage areas), pest activity found, etc. A hard copy of that report will be printed and placed in the Program Manual on site.

**Pest Control & the Environment:**

Rentokil Steritech is committed to green pest control, which means we only use chemicals such as pesticide when necessary. It means taking a holistic approach to pest removal that looks for the source of the problem and providing a solution before anything applied to eliminate the infestation.

Rentokil Steritech pest control services are Green Pro Certified through the National Pest Management Association. We use a technique that finds the real problem and targets solutions that are friendly to the environment, using organic methods to rid residential and commercial property of pests.

We provide environmental-sensitive ways to service your property and use pest control products that keep the safety of our customers in mind. Our approach Integrated Pest Management (IPM).

With IPM, your Ehrlich Technician inspects your premises to identify all points of pest vulnerability. We will then make recommendations to reduce these occurrences and use organic materials, which produce the maximum effect with the least environment impact. These steps represent our "Green Approach".

Emergency & Call Back Policy

Pest concerns between regularly scheduled visits for concerns covered in the Standard Service Agreement would be free- no charge.

Ancillary services outside of those that are included in the Pest Control RFP would be priced out based on our hourly labor rate plus any necessary materials and equipment required to perform the service.

Service requests received via phone or e-mail. The request then dispatched out to the relevant servicing District's customer service team, who will immediately deliver the request via phone, text, and/or e-mail on the Service Representative's hand held device for follow up by phone within 4 hours of the original request. Company policy dictates follow up in person on site within 24 hours of the service request. Based on the urgency of the situation as discussed on the initial follow up phone call, our physical response time on site will expedite in less than the standard 24-hour policy.

Rentokil

Ehrlich | Western | Presto-X
Your Local Pest Control Experts

ATTACHMENT C-2

PestNetOnline

Provides online access to every detail about
your pest management program



PestNetOnline: The complete online pest reporting solution



Whether on-site or on the move, have instant access to a secure, web-based real time pest reporting system with PestNetOnline®. Flexible and easy to use, whether you have single or multiple locations, or you need trend analysis and report scheduling, PestNetOnline is a comprehensive pest management solution.

Real peace-of-mind that your business is protected as you want it to be — with PestNetOnline, you have absolute transparency of every element of your pest control service. You can monitor our visits and keep track of recorded pest activity, recommendations, and preparations used.

A system that you can tailor to meet your needs — PestNetOnline can be configured to suit your data needs, at both the site and user level — you can control what data your users have access to. You can use the interactive site plans to identify areas of your site with infestations, as well as the analysis and report functions.

A safe place for all your pest control records — providing you with reassurance is an important part of PestNetOnline. The system is password protected and communications between you and PestNetOnline are encrypted ensuring that your data is safe. Data is securely managed at a data center with an established disaster recovery plan.

PestNetOnline

The functionality you expect

Accurate, detailed records of pest activity

Your PestNetOnline report identifies detected pest species, locations with high levels of activity, and site plans with complete activity history. You get instant access to key information with a pre-populated and personalized dashboard, by single or multiple locations, for all your business needs. From the dashboard you can view site summaries, manage recommendations and pest activity, and create proactive email alerts for recommendations.

Recommendations to help improve your pest management program

Communication and teamwork are essential elements in an effective pest management program. PestNetOnline helps you proactively manage improvements to your program by monitoring recommendations from the technician designated as “unactioned”, “pending”, or “closed”, and allows you to provide feedback at each stage.

Interactive site plans to demonstrate your pest management coverage

Site plans show all the devices and inspection points throughout your site, graphically displaying your defenses against pest infestations. Our interactive site plans highlight areas with a history of activity and assist with identifying areas at risk.

Customized charts assist you in identifying pest trends

Knowing your pest management risk is the first step in preventing pest problems. View, monitor, and report on pest activity and recommendations. See how improvements in operational processes have impacted pest activity versus the same period previously. Email reports and extract key information for more detailed analysis.

Reports that deliver data directly to your inbox

Choose from different report types, which can be tailored to your specifications — pest activity, recommendations, and material usage. Reports are automatically generated and emailed directly to your inbox. You can also schedule exports to be run at intervals of daily, weekly, monthly, or quarterly, ensuring that you are always up-to-date with the most critical details impacting your account.

Multi-site tools to help you manage your entire pest control program

PestNetOnline offers tools that identify each registered site in your program with pest problems or recommendations. These tools include the “Sites” function which displays a summary of the current status of your pest control program across your entire property portfolio.

Proof of service

The Proof of Service Report captures all visit details a technician records during his visit. This document will either be printed and provided to you, or emailed directly to your inbox. PestNetOnline also captures the same Proof of Service Report for review online along with all other pest activity, recommendation, and material used details.

Access information on pest activity 24/7

Whether in the office or on the move, access PestNetOnline when you need it. Using the lite smartphone app you can make changes to recommendations when on the move, view pest activity in the last 90 days (listed by site and visit date), view individual site locations including preparations used, set-up email alerts on open recommendations, and more.



Complete activity history in a dashboard view for single or multiple sites



Comprehensive trend analysis of pest activity

PestNetOnline		
Pest Activity(14)		
1125 BERSKIRE BLVD		
last visit: 23/10/2014		
Date	Location	Pest Species
09/10/2014	RBS 03	Mouse Feeding
09/10/2014	RBS 05	Mouse Feeding
09/10/2014	RBS 04	Mouse Feeding
25/09/2014	RBS 60	Mouse Feeding
11/09/2014	RBS 13	Mouse Feeding
11/09/2014	RBS 14	Mouse Feeding
11/09/2014	RBS 21	Mouse Feeding
28/08/2014	RBS 58	Rodent Feeding
28/08/2014	RBS 60	Rodent Feeding
14/08/2014	WORKSITE	Fruit flies

Smartphone app (lite) for Apple® and Android®



Rodent Management Program

To provide a preventive rodent control program for your facility, Rentokil will combine various non-chemical measures, supplemented by a carefully managed treatment program.

Interior Rodent Management

Service portions of the facility will be inspected to determine if any rodent activity or evidence is present and to identify areas that require corrective sanitation and structural maintenance measures.

Rodent management equipment will be maintained on the interior of the facility around entry points, along exterior walls, and in other appropriate areas. All traps will be inspected and cleaned upon each visit.

All mechanical traps are labeled, numbered, and appropriately identified with wall placards as needed. Service includes the inspection, analysis, and cleaning of mechanical traps. A record of service is maintained in the on-site pest management program manual.

Exterior Rodent Management

Multi-catch traps and/or tamper resistant rodent bait stations will be maintained in appropriate areas around the immediate exterior foundation of the facility. Exterior rodent bait stations will be secured to the ground and/or building to keep them in place and locked to ensure tamper resistance. Rodent bait stations will be inspected, cleaned, and maintained with fresh bait as necessary. Also, rodent burrows will be baited as necessary.

Service of exterior rodent management equipment includes inspection, activity analysis, cleaning and re-baiting (if needed). A record of service is maintained in the on-site pest management program manual.

Crawling Insect Management Program

Insects are proven vectors of disease and pose a constant threat. Your crawling insect management program will proactively protect your facility from a possible infestation. When made, treatments are specific to the target species and focus on the habits and biology of the insects. Rentokil, in accordance with EPA, Federal, State and local regulations, uses targeted applications of approved pest management materials when necessary. Emphasis is placed on the use of low



volatile pesticides such as gel baits and dusts, applied strategically and only when needed for interior areas.

Inspection and Treatment

Each service will consist of the systematic inspection of the interior service portions of the facility as well as the exterior of the facility to identify insect activity or evidence. Insect management procedures will include the use of insect monitoring devices, the proactive placement of baits, and applications of insect management dust formulations, and/or crack and crevice applications of insect management materials and insect growth regulators.

Fire Ant Management

Your service representative will inspect for potential fire ant nesting areas. Treatment methods may include the application of a residual insect management material or bait to nest sites. If colonies are well-established, several service visits may be necessary to gain control.

Exterior Perimeter Treatments

Exterior treatments can be provided to the exterior foundation and immediate grounds of the building, using approved residual insect management materials. These treatments are designed to assist with the management of ants, crickets, ground beetles, and flying insects on the exterior of the facility.

Flying Insect Management Program

Flying insects pose a significant threat to the health and safety of those in and around your facility, as well as your brand's integrity. Due to their mobility, a multi-faceted approach to flying insect management is necessary to assure a successful flying insect management program.

Inspection, Sanitation, and Exclusion

Each service visit will entail a detailed inspection of your facility to identify any infiltrating species, entry points and breeding sites. In addition, this inspection will note sanitary conditions conducive to flying insect activity. Recommendations to correct sanitation-related deficiencies will be noted and monitored on service reports. Further recommendations will be made in regards to structural deficiencies that facilitate access to your facility for flying insects. Insect-proofing your facility will minimize accessibility to flying insects.



Flying Insect Light Traps

Equipment

Flying insect light traps can be purchased or leased in order to monitor activity and assist with the management of flying insects within your facility. Rentokil will recommend the purchase and placement of Flying Insect Light Traps for installation in critical areas of the facilities. Flying insect light traps are an effective means of eliminating flying insects should they enter your structure.

Service

Routine service will be provided to ensure proper function and maximum effectiveness of the insect light traps. Units will be inspected and cleaned during each service visit. The type and amount of insect activity present will be documented for trending purposes. Glue boards (if applicable) will be replaced as necessary. Shatter catch bulbs will be replaced at an additional cost at least annually prior to peak insect season, generally early spring.

Exterior Perimeter Treatments

Exterior treatments will be provided to the exterior foundation and immediate grounds of the building, including compactor and dumpster areas, using approved residual insect management materials. These treatments are designed to assist with the management of flying insects on the exterior of the facility.

Exterior Fly Baiting

Fly bait stations using approved insect management baits will be strategically placed on, around or near the compactor or dumpster, entry points, and other fly breeding areas to assist with the management of flying insects on the exterior of the facility. These traps will be inspected per the above mentioned frequency and bait will be replaced as necessary.

Interior Aerosol Applications

Aerosol applications of an approved insect management material by in-house or Rentokil personnel will assist with the management of flying insects within the facility. The flushing and contact insect management material, along with an applicator kit, is designed for fast knockdown of exposed flying insects. Information on the use of this material will be provided by Rentokil.



Ultra Low Volume (ULV) Treatments

Ultra Low Volume applications of an approved insect management material will be made in designated enclosed spaces of the facility at the above mentioned frequency. These treatments are designed to assist with the management of exposed stages of stored product, flying, and crawling insects.

Interior Cluster Fly Management

Approved insect management materials will be utilized to assist with the management of cluster flies within the facility. Contact and/or residual materials, in the form of dusts, aerosols, or liquids, will be applied inside of wall and ceiling voids, other openings where flies are entering the facility, and areas in which flies are congregating.

If needed, portable Flying Insect Light Traps can be purchased and placed in attics, false ceilings, and void areas in order to supplement the cluster fly management program. Additional information is available upon request.

Exterior Cluster Fly Management

An exterior treatment will be provided to the exterior of the building using approved residual insect management materials. Such treatments are usually applied in August or early September to help prevent cluster fly concerns in the spring.

Micro TimeMist Automatic System

Equipment

Micro Time Mist Automatic Flying Insect System units can be purchased to assist with the management of flying insects on the interior of the facility. The units automatically dispense an approved insect management material mist every 15 minutes, 24 hours a day, 7 days a week and are designed to assist in managing flies, mosquitoes, gnats, and small moths. Units will be placed in critical areas of the facilities, such as restrooms, vestibules, etc.

Service

Routine servicing of the Micro Time Mist Automatic Flying Insect System will ensure that the units are functioning properly, as well as the replacement of batteries insect management material as needed.

***Maxforce Paint / Quick Strike Strips***

Maxforce Paint and Quick Strike fly strips will be applied in approved areas to assist in the reduction of the flying insect population.

Bioremediation Program

Grease and organic material buildup cause odors and provides breeding sites for small flies. Rentokil's bioremediation services use microbe-based materials to reduce and/or minimize organic build-up in floor drains, trough drains, ice and soda machine drains, grease traps, on walls, baseboards, and cracks and crevices where food and moisture collect. The microbes digest and convert odor-causing bacteria and small fly breeding sites into naturally occurring carbon dioxide and water.

All bioremediation services conducted at your facility will be documented in detail, noting any conditions or practices inhibiting the bioremediation process.

Foaming Service

A foam application of bioremediation materials will be made to drains, walls and other suitable locations. The benefit of using foam versus liquid bioremediation treatment is the longer-lasting effect of the foaming agent.

Drain Service

Rentokil will apply bioremediation materials to floor and service drains.

Drain Line Injection System***Equipment***

Rentokil will install the Bioremediation Injection System into your facilities. The said system is designed to meter microbes into the drain lines on a daily basis in your facilities, assuring a consistent level of microbial activity over time.

Service

The Drain Injection System includes a regularly scheduled metered dose of microbes into the main drain line to maintain a free-flowing drainage system. The injection system will be inspected, serviced and refilled during service visits.

**Bioremediation Post-treatment Instructions**

1. Do not pour bleach directly in drains for control of odors or flies
2. Do not use enzyme cleansers
3. Do not use caustic cleaners
4. Do not turn the pump unit off (if using injection system)
5. Do not pour large quantities of extremely hot water (>160°F) down drains. This does not include dishwasher effluent.
6. Notify Rentokil if pump or tubing is damaged.
7. Do not attempt to clean "film" from inside of drains. It is ok to removed large debris or add a screen.
8. Notify Rentokil if you make any changes to the grease trap.

Vegetation Management Program

Vegetation management will be provided to prevent and/or eliminate the growth of undesirable vegetation. Predetermined areas of the facility grounds will be treated with a single or a combination of broad spectrum, non-selective, pre-emergent herbicides. A diagram of the specific areas to be treated on the facility grounds will be developed, approved by facility management, and maintained in the Pest Management Program Manual. The service will be completed as early in the growing season as possible and as weather permits. Retreatments of the specific areas included in the program will be performed as required throughout the growing season.

Stored Product Pest Management Program***Pheromone Monitoring***

Pheromone traps will be utilized to monitor levels of stored product pest activity within the facility. The traps, with insect specific lures, will be placed out during the first service and each trap will be inspected during each service visit.

Pheromone lures will be replaced approximately every 90 days.

Ultra Low Volume (ULV) Treatments

Ultra Low Volume applications of an approved insect management material will be made in designated enclosed spaces of the facility at the above mentioned frequency. These treatments are designed to assist with the management of exposed stages of stored product, flying, and crawling insects.



Spider Management and Web Removal Program

Rentokil will assist with the management of spiders and elimination of spider webbing. Procedures will include the application of residual pest management materials to cracks, crevices, and other harborage areas, as well as the removal of present webbing. This will aid spider management efforts by indicating locations of new activity.

Stinging Insect Management Program

Management of bees, wasps, hornets, yellow jackets, etc. will be performed upon request or as required. Approved stinging insect management materials, such as aerosols or dusts, will be applied to the nest, generally during evening hours when the entire colony is in the nest and there is little presence of human or other non-target species in the immediate area.

After the initial treatment, the nest will be removed and the area will be treated again with a residual insect management material to ensure that any workers not present at the time will be eliminated upon their return.

Odor Management Program

Equipment

Micro Time Mist Metered Air Freshener Dispenser units can be purchased to assist with attacking and neutralizing unpleasant and unavoidable odors on the interior of the facility, resulting in a clean and fresh smell. The units automatically dispense an ultra concentrated premium fragrance mist that meets the nation's strictest clean air standards every 15, 30, or 45 minutes, lasting 15, 30, and 45 days, respectively.

Service

Routine servicing of the Micro TimeMist Metered Air Freshener Dispenser units will ensure that the dispensers are functioning properly, replace the batteries and air freshener as needed.

Pest Bird Management

Avitrol Flock Dispersal Service Program

Pre-baiting with untreated grain is necessary to establish feeding sites and acceptance of the bait by the target pest bird. During pre-baiting, multiple visits



will be necessary to assure a constant supply of bait and to confirm feeding patterns.

Once it is established the pest birds are eating in the pre-bait sites, the Avitrol treated grain will be placed out and maintained in the baiting sites at least once per week until control is obtained. It is anticipated that control will be obtained within four to six weeks after initial application of Avitrol.

Once control of the present infestation is obtained, preventive control will be accomplished with a once per month inspection and treatment as needed. Treatment will consist of maintaining Avitrol treated grain in areas where pest birds dust, pick up gravel, feed.

Pest Bird Exclusion (Equipment and Installation)

Approved bird management materials will be installed to deter birds from roosting and/or nesting in, on, or around the building structure. Labor, materials, and equipment required to render these services will be provided by Rentokil and are guaranteed for a period of one year from the original date of installation.

Pest Bird Trapping (Equipment, Installation and Service)

Pest birds will be trapped near their roosting, loafing, or feeding sites. Labor, materials, and equipment required to render these services will be provided by Rentokil. Trapped birds will be euthanized, relocated, turned over to animal control, and/or disposed of in accordance with local ordinances.

Bed Bug Services

As the experts in Pest Control, our proactive approach to Bed Bugs involves education, early detection and proven eradication methods. Our team of professional experts is trained to understand the biological and behavioral nature of this elusive pest. Our solutions to eliminate Bed Bugs, involve combinations of the following services:

Entotherm Treatments – Bringing the HEAT

- Electric or Propane based heat
- Effective on all stages of Bed Bug development
- Heat ambient air to a temperature above Bed Bug mortality level and keep it there until the internal temps for all objects in the room reach the mortality level
- Heat probes placed in strategic locations to monitor and verify critical locations (Mattresses and wall voids, etc.)
- Temperatures monitored continuously
- Process takes about 8-10 hours



- **Rooms back in service quickly**
- **Factors affecting control – density, air movement, residuals, exposure time and temp.**

Conventional Services

- **3 Thorough Services spaced 10-14 days apart**
- **Team of 2 Trained and Focused Technicians**
- **Combinations of Materials of Different Formulations and Different Modes of Action**
- **Targeted Applications Based on Bed Bug Behavior and Biology**
- **Preparations Need to Be Made Prior to Each Application and May Affect Service Warranty**
- **Control and Eradication must be the Goal, population reduction is not good enough**

Inspection Services

- **Human**
- **Canine**
 - **Specially trained to detect live Bed Bugs and viable eggs**
 - **Inspections performed quickly with no dismantling of furniture**
 - **Alerts are verified by trained professional**
 - **Canines receive continuous training and training logs are kept on file**
 - **Inspections take as little as 30 seconds per room**
 - **Thoroughness and accuracy depend on Inspection Team**
 - **Early Detection = Quicker and Greater Control of Possible Infestations**

Fumigation

- **Effective on all stages of Bed Bug development**
- **Utilizes materials in a gaseous state**
- **When introduced properly, the gas penetrates all items – furniture, wall voids, carpet, etc. – as the material reaches equilibrium with the ambient air**
- **Causes mortality to ALL insects present during the exposure period**
- **Chambers used for small fumigations – belongings moved to the chamber**
- **Whole structure fumigations for entire buildings requires tenting**
- **No odor, residue or film is deposited during the service.**

Educational Sessions

- **Directed to your staff and/or tenants**



- **Discuss:**
 - **Bed Bug History**
 - **Bed Bug Biology and Behavior**
 - **How Infestations Occur**
 - **What To Look For**
 - **Help Create a Pro-Active Plan for Dealing with Bed Bugs**

Section XI: Cost Proposal

Section 4 -- Cost Proposal

Note, this Cost Proposal is divided into three (3) sections: Group 1, 2, and 3. Vendors do not have to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each Group separately. Bidding Contractors, however, are required to complete the "Additional Services" section on the bottom of the page. For Groups 1, 2, and 3, Contractor must provide quotations for Routine pest control inspections. Contractor must also list the names of the pests included in these Routine Inspections (rats, mice, cockroaches, ants, flies, spiders, etc.). For the Additional Services section toward the bottom of the page, Contractor must provide quotations for pests excluded from Routine Inspections. Lastly, the quotations Contractor provides for both Routine and Additional Services must include both interior and exterior pest control services. All quotations shall include all labor, travel, taxes, permits, etc. to perform the specified services in this RFP. Lastly, Bidder must indicate if quotations provided are all or nothing, or contingent upon award of another section.

* Prices quoted shall be fixed for the entire term of the contract, which is three (3) years. There is an option for an additional two (2) one (1) year periods.

Group 1 (Routine Inspections)

Building No.	Building	Address	Department	Est. Sq. Ft.	Special Notes	Cost per month	Cost per year	Included Pests
404	Agriculture Commissioner	1730 S. Maple, Fresno	Agriculture	6,220		45	540	rats, mice, cockroaches, ants
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	Agriculture	6,750	Service only twice (2) per year.	45	90	rats, mice, cockroaches, ants
317	Main Mental Health	4441 E. Kings Canyon, Fresno	Behavioral Health	25,265	Cockroaches	125	1500	rats, mice, cockroaches, ants
319	Psychiatric Health Facility	4411 E. Kings Canyon, Fresno	Behavioral Health	44,064	Cockroaches, spiders	125	1500	rats, mice, cockroaches, ants
320	Health Facility - Paths	515 S Cedar, Fresno	Behavioral Health	18,589	Cockroaches, spiders recurring problem. Spray after 5pm	250	3000	rats, mice, cockroaches, ants
332	Modular Unit A	4409 E Inyo Avenue, Fresno	Behavioral Health	5,040	Cockroaches	45	540	rats, mice, cockroaches, ants
333	Modular Unit B	4417 E Inyo Avenue, Fresno	Behavioral Health	4,979	Cockroaches	45	540	rats, mice, cockroaches, ants
335	Modular Unit E	4447 E Kings Canyon, Fresno	Behavioral Health	7,100	Cockroaches	45	540	rats, mice, cockroaches, ants
336	Modular Unit F	4463 E. Kings Canyon, Fresno	Behavioral Health	1,420	Cockroaches	35	420	rats, mice, cockroaches, ants
658	Health and Wellness Center	1925 E. Dakota, Fresno	Behavioral Health	80,000		250	3000	rats, mice, cockroaches, ants
311	Main Welfare	4455 E. Kings Canyon, Fresno	Social Services	33,300	Flea, bedbug, & mosquitos	125	1500	rats, mice, cockroaches, ants
313	Commissary Building	4449 E. Kings Canyon, Fresno	Social Services	31,280	Flea, bedbug, & mosquitos	125	1500	rats, mice, cockroaches, ants
315	Barton Building	4439 E. Kings Canyon, Fresno	Social Services	25,846	Flea, bedbug, & mosquitos	125	1500	rats, mice, cockroaches, ants
318	Huntington Hall	435 S. Boyd, Fresno	Social Services	25,806	Flea, bedbug, & mosquitos	125	1500	rats, mice, cockroaches, ants
326	Modular Building	445 S. Cedar	Social Services	1,920	Flea, bedbug, & mosquitos	35	420	rats, mice, cockroaches, ants
334	Modular Unit C	4445 E Inyo Aven., Fresno	Social Services	4,288	Flea, bedbug, & mosquitos	45	540	rats, mice, cockroaches, ants
340	Intake Building	4468 E. Kings Canyon, Fresno	Social Services	13,361	Flea, bedbug, & mosquitos	45	540	rats, mice, cockroaches, ants
341	Intake Annex Building	4468 E. Kings Canyon, Fresno	Social Services	1,750	Flea, bedbug, & mosquitos	20	240	rats, mice, cockroaches, ants

343	Modular Unit D	4452 E Kings Canyon, Fresno	Social Services	6,370	Flea, bedbug, & mosquitos	45	540	rats, mice, cockroaches, ants
641	Air Fresno	2719 N. Air Fresno Drive, Fresno	Social Services	38,921	Flea, bedbug, & mosquitos	150	1800	rats, mice, cockroaches, ants
834	E Street	1208 E Street, Fresno	Social Services	10,500	Flea, bedbug, & mosquitos	45	540	rats, mice, cockroaches, ants
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	Social Services	28,823	Flea, bedbug, & mosquitos	150	1800	rats, mice, cockroaches, ants
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	7,498		45	540	rats, mice, cockroaches, ants
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	19,032		100	1200	rats, mice, cockroaches, ants
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	12,922		45	540	rats, mice, cockroaches, ants
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	80		20	240	rats, mice, cockroaches, ants
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	6,300		45	540	rats, mice, cockroaches, ants
429	Steam Plant	4551 E. Hamilton, Fresno	Internal Services	640		20	240	rats, mice, cockroaches, ants
434	Storage - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	3,125		45	540	rats, mice, cockroaches, ants
649	Pontiac	333 W. Pontiac Way, Clovis	Internal Services	39,300		150	1800	rats, mice, cockroaches, ants
621	Graphic Communication	844 Van Ness Ave., Fresno	Internal Services	11,250		45	540	rats, mice, cockroaches, ants
426	Manager's Office	4551 E. Hamilton, Fresno	Internal Services	468		20	240	rats, mice, cockroaches, ants
427	Service Dispatch	4551 E. Hamilton, Fresno	Internal Services	120		20	240	rats, mice, cockroaches, ants
431	Radio Tower	4551 E. Hamilton, Fresno	Internal Services	400		20	240	rats, mice, cockroaches, ants
433	Radio Shop Communications	4551 E. Hamilton, Fresno	Internal Services	4,494		45	540	rats, mice, cockroaches, ants
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	Internal Services	720		20	240	rats, mice, cockroaches, ants
419	Training Center	4535 E. Hamilton, Fresno	Internal Services	1,620		35	420	rats, mice, cockroaches, ants
657	West Fresno	188 E California Ave.	Library	8,431		45	540	rats, mice, cockroaches, ants
800	Central Branch	2420 Mariposa, Fresno	Library	82,716		125	1500	rats, mice, cockroaches, ants
802	Woodward Park Branch	944 E Perrin Ave, Fresno	Library	22,200		100	1200	rats, mice, cockroaches, ants
819	Politi Branch	5771 N First, Fresno	Library	5,000		45	540	rats, mice, cockroaches, ants
820	Fig Garden Branch	3071 W Bullar, Fresno	Library	10,218		45	540	rats, mice, cockroaches, ants

821	Sunnyside Branch	5566 E Kings Canyon, Fresno	Library	18,033	100	1200	rats, mice, cockroaches, ants
822	Gillis Branch	629 W Dakota, Fresno	Library	6,263	45	540	rats, mice, cockroaches, ants
1825	Betty Rodriguez Branch	3040 N. Cedar Ave., Fresno	Library	13,969	75	900	rats, mice, cockroaches, ants
801	Clovis Branch	1155 5th St., Clovis	Library	8,627	45	540	rats, mice, cockroaches, ants
648	Adult Services	2048 N. Fine Ave., Fresno	Probation	19,000	125	1500	rats, mice, cockroaches, ants
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	Probation	14,396	100	1200	rats, mice, cockroaches, ants
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	25	300	rats, mice, cockroaches, ants
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200	20	240	rats, mice, cockroaches, ants
202	Kearney Park - Carpenter Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200	20	240	rats, mice, cockroaches, ants
203	Kearney Park - Welding Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,200	35	420	rats, mice, cockroaches, ants
205	Storage Building #1	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	35	420	rats, mice, cockroaches, ants
206	Storage Building #2	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	35	420	rats, mice, cockroaches, ants
210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	Public Works - Parks	660	20	240	rats, mice, cockroaches, ants
229	Kearney Warehouse	6725 W. Kearney Blvd., Fresno	Public Works - Parks	5,160	35	420	rats, mice, cockroaches, ants
915	Liberty Cemetery	1831 W Belmont, Fresno	Public Works - Parks	800	20	240	rats, mice, cockroaches, ants
916	Liberty Cemetery Warehouse	1831 W Belmont, Fresno	Public Works - Parks	800	20	240	rats, mice, cockroaches, ants
409	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	15	180	rats, mice, cockroaches, ants
410	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,764	15	180	rats, mice, cockroaches, ants
411	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	15	180	rats, mice, cockroaches, ants
412	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	15	180	rats, mice, cockroaches, ants
426	Alternate Dispatch	4551 E. Hamilton, Fresno	Internal Services	468	15	180	rats, mice, cockroaches, ants
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno	Sheriff	10,800	45	540	rats, mice, cockroaches, ants
652	Air Support Unit	5029 Anderson Ave., Fresno	Sheriff	6,750	45	540	rats, mice, cockroaches, ants
891	Area 2 Sheriff Substation	5717 E Shields, Clovis	Sheriff	8,480	45	540	rats, mice, cockroaches, ants

896	Helicopter Headquarters	5029 Anderson Ave., Fresno	Sheriff	3,016	45	540	rats, mice, cockroaches, ants
1869	Sheriff's SID	2590 N. Grove Industrial Dr., Fresno	Sheriff	10,933	45	540	rats, mice, cockroaches, ants
439	Sheriff CCW	770 E. Shaw Suites 300 & 308, Fresno	Sheriff	6,358	50	600	rats, mice, cockroaches, ants
615	Animal Control	760 W. Nielson Ave., Fresno	Public Health	13,500	125	1500	rats, mice, cockroaches, ants
308	UMC Laundry	445 S. Cedar, Fresno	Internal Services	6,197	45	540	rats, mice, cockroaches, ants
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Internal Services	23,460	200	2400	rats, mice, cockroaches, ants
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	Internal Services	7,636	45	540	rats, mice, cockroaches, ants
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	SHARED	8,076	45	540	rats, mice, cockroaches, ants
603	Hall of Records	2281 Tulare Street, Fresno	SHARED	81,334	250	3000	rats, mice, cockroaches, ants
610	Fresno County Plaza (Plaza map attached)	2220 Tulare Street, Fresno	SHARED	approx. 400,000	350	4200	rats, mice, cockroaches, ants
	Child Support, #210P (Plaza map attached)	2220 Tulare Street, Fresno			45	540	rats, mice, cockroaches, ants
	Child Support, #310P (Plaza map attached)	2220 Tulare Street, Fresno			45	540	rats, mice, cockroaches, ants
	Public Works, Suite A (Plaza map attached)	2220 Tulare Street, Fresno			45	540	rats, mice, cockroaches, ants
	Public Works, Suite B (Plaza map attached)	2220 Tulare Street, Fresno			45	540	rats, mice, cockroaches, ants
	Elections (Plaza map attached)	2221 Kern St., Fresno			45	540	rats, mice, cockroaches, ants
	Probation (Plaza map attached)	2233 Kern St., Fresno			45	540	rats, mice, cockroaches, ants
611	Brix Building	1221 Fulton Mall, Fresno	Public Health	81,274	250	3000	rats, mice, cockroaches, ants
898	Center Mall Court	2011 Fresno St., Fresno	Social Services	42,486	125	1500	rats, mice, cockroaches, ants
Total Square Ft.				1,073,671			
				Total for Group 1		5890	70230
Group 2 (Routine Inspections)							
864	Crocker Building	2135 Fresno St., Fresno	SHARED	85,803	125	1500	rats, mice, cockroaches, ants
604	Sheriff's Administration Building	2200 Fresno St., Fresno	Sheriff	64,613	125	1500	rats, mice, cockroaches, ants
605	South Annex Jail	2204 Fresno St., Fresno	Sheriff	91,962	125	1500	rats, mice, cockroaches, ants

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607	Main Jail	1225 M St., Fresno	Sheriff	220,167	250	3000	rats, mice, cockroaches, ants
608	North Annex Jail	1265 M St., Fresno	Sheriff	195,661	250	3000	rats, mice, cockroaches, ants
619	Satellite Jail	110 M St, Fresno	Sheriff	72,066	125	1500	rats, mice, cockroaches, ants
628	Airport	4944 E. Clinton Way Ste. 112B, Fresno	Social Services	8,000	90	1080	rats, mice, cockroaches, ants
				Total Square Ft. =			
				738,272			
				Total for Group 2 1090			
				13080			
Group 3 (Routine Inspections)							
826	Sanger Ag Office	1705 O Street, Sanger	Agriculture	528	Cockroaches	20	240
897	Huron District Ag Office	17363 Oakland Ave., Five Points	Agriculture	442		20	240
870	Coalinga Regional Center - HSS	311 Coalinga Plaza, Coalinga	Social Services	24,000		125	1500
154	Meadow Lakes	42480 Radio Lane, Meadow Lakes	Internal Services	262		20	240
829	Bear Mountain Radio Site	30787 Bear Mountain Rd.	Internal Services	14,300		65	780
829	Radio Facility Bear Mountain	30787 Bear Mountain Rd.	Internal Services	14,300		65	780
831	Musick Peak Radio Facility	Shaver Lake, Shaver	Internal Services	25		20	240
895	North Central Fire Station	15550 W Kearney, Kernan	Internal Services	100		20	240
9952	Joaquin Ridge	GPS 36-18-15.8 N 120-24-11.5 W	Internal Services	19		20	240
9957	Radio Tower Lease	740 W North, Reedley	Internal Services	200		20	240
9975	Joaquin Ridge Radio Site	Joaquin Rdg	Internal Services	19		20	240
803	Sanger Branch	1812 Seventh St., Fresno	Library	8,994		45	540
804	Selma Branch	2200 Selma St., Selma	Library	7,272		45	540
805	Easton Branch	25 E. Fantz, Fresno	Library	3,120		25	300
806	San Joaquin Branch	8781 Main St., San Joaquin	Library	2,996		25	300
807	Firebaugh Branch	1315 O St., Firebough	Library	1,581		25	300

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ATTACHMENT C-2

808	Parlier Branch	1130 E Parlier, Parlier	Library	3,778		35	420	rats, mice, cockroaches, ants
809	Bear Mountain Branch	30733 E Kings Canyon, Squaw Valley	Library	7,150		45	540	rats, mice, cockroaches, ants
810	Riverdale Branch	20975 S Malsbary, Riverdale	Library	2,190		25	300	rats, mice, cockroaches, ants
811	Reedley Branch	1027 E Street, Reedley	Library	5,000		45	540	rats, mice, cockroaches, ants
812	Orange Cove Branch	815 Park Blvd., Orange Cove	Library	10,072		45	540	rats, mice, cockroaches, ants
813	Kingsburg Branch	1399 Draper, Kingsburg	Library	4,550		45	540	rats, mice, cockroaches, ants
814	Fowler Branch	306 S. 7th Street, Fowler	Library	8,660		45	540	rats, mice, cockroaches, ants
815	Laton Branch	6313 DeWoody, Laton	Library	1,563		25	300	rats, mice, cockroaches, ants
824	Mendota Branch	1246 Belmont, Mendota	Library	12,575		55	660	rats, mice, cockroaches, ants
876	Auberry Branch	33049 Auberry Rd., Auberry	Library	5,024		45	540	rats, mice, cockroaches, ants
878	Shaver Lake Branch	41344 Tollhouse Road, Shaver Lake	Library	1,000		25	300	rats, mice, cockroaches, ants
879	Piedra Branch	25385 Trimmer Springs Road, Piedra	Library	1,800		25	300	rats, mice, cockroaches, ants
880	Big Creek Branch	55190 Point Road, Big Creek	Library	375		25	300	rats, mice, cockroaches, ants
887	Tranquility Branch	25561 Williams, Tranquility	Library	3,484		35	420	rats, mice, cockroaches, ants
889	Kerman Branch	15081 West Keamey Plaza, Kerman	Library	4,370		45	540	rats, mice, cockroaches, ants
899	Caruthers Branch	13382 S Henderson Ave., Caruthers	Library	6,050		45	540	rats, mice, cockroaches, ants
701	JJC Courthouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	121,008	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,359	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
703	Detention Administration	3333 E. American Ave., Fresno (see JJC map attached)	Probation	126,462	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
704	JJC Commitment Administration 1	3333 E. American Ave., Fresno (see JJC map attached)	Probation	23,098	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
705	JJC Court Schools	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,536	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
706	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	562	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
707	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	14,628	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
708	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probation	15,190	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel

709	Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	21,918	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
710	JJC Water Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,016	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
711	JJC Wastewater Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	2,000	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	17,916	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
716	JJC Coroner Building	3333 E. American Ave., Fresno (see JJC map attached)	SHARED	14,330	Gophers & squirrel control	50	600	rats, mice, cockroaches, ants, gopher and Squirrel
446	AADS Office Building	18950 W. American, Kerman	Public Works - Resources	2,990	Mice, rats, flies	20	240	rats, mice, cockroaches, ants
447	Kerman Self-Hauler Recycling	18950 W. American, Kerman	Public Works - Resources	18,900	Mice, rats, flies	125	1500	rats, mice, cockroaches, ants
495	AADS Maintenance Shop	18950 W. American, Kerman	Public Works - Resources	7,740	Mice, rats, flies	50	600	rats, mice, cockroaches, ants
496	AADS Scale House	18950 W. American, Kerman	Public Works - Resources	720	Mice, rats, flies	20	240	rats, mice, cockroaches, ants
923	Avocado Warehouse 2	3625 N Piedra Rd., Piedra	Public Works - Parks	1,592		20	240	rats, mice, cockroaches, ants
925	Avocado Restroom	3625 N Piedra Rd., Piedra	Public Works - Parks	384		20	240	rats, mice, cockroaches, ants
983	Skaggs Ticket Booth	5901 N Madera Ave., Kerman	Public Works - Parks	25		20	240	rats, mice, cockroaches, ants
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh	Public Works - Roads	3,500		20	240	rats, mice, cockroaches, ants
452	Area 1 Equipment Building & Office	38835 W. Nees Ave., Firebaugh	Public Works - Roads	5,270		45	540	rats, mice, cockroaches, ants
453	Area 1 Pump Shed	38835 W. Nees Ave., Firebaugh	Public Works - Roads			20	240	rats, mice, cockroaches, ants
455	Area 2 Office & Storage	25411 W. Silveria Ave., Tranquility	Public Works - Roads	1,276		20	240	rats, mice, cockroaches, ants
456	Area 2 Equipment Building	25411 W. Silveria Ave., Tranquility	Public Works - Roads	450		20	240	rats, mice, cockroaches, ants
457	Area 2 Fuel Shed	25411 W. Silveria Ave., Tranquility	Public Works - Roads	4,620		35	420	rats, mice, cockroaches, ants
460	Area 3 Office & Storage	779 E. Polk Ave., Coalinga	Public Works - Roads	800		20	240	rats, mice, cockroaches, ants
	Area 3 Fuel Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	96		20	240	rats, mice, cockroaches, ants
407	Area 3 Steam Cleaner Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	130		20	240	rats, mice, cockroaches, ants
461	Area 3 Equipment Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	6,125		25	300	rats, mice, cockroaches, ants
463	Area 4 Office & Storage Building	12855 W. G Street, Biola	Public Works - Roads	516		20	240	rats, mice, cockroaches, ants
464	Area 4 Equipment Shed	12855 W. G Street, Biola	Public Works - Roads	7,290		50	600	rats, mice, cockroaches, ants

465	Area 4 Fuel Shed	12855 W. G Street, Biola	Public Works - Roads	144		20	240	rats, mice, cockroaches, ants
466	Area 4 Restroom	12855 W. G Street, Biola	Public Works - Roads	258		20	240	rats, mice, cockroaches, ants
467	Area 4 Loading Dock	12855 W. G Street, Biola	Public Works - Roads	70		20	240	rats, mice, cockroaches, ants
469	Area 5&6 - Office - Storage	2544 W. Mt. View, Caruthers	Public Works - Roads	6,230		45	540	rats, mice, cockroaches, ants
470	Area 5&6 Fuel Shed & Equipment	2544 W. Mt. View, Caruthers	Public Works - Roads	9,599		45	540	rats, mice, cockroaches, ants
471	Area 5 - Workshop	2544 W. Mt. View, Caruthers	Public Works - Roads	2,835		20	240	rats, mice, cockroaches, ants
	Area 5 Steam Cleaner Shed	2544 W. Mt. View, Caruthers	Public Works - Roads	156		20	240	rats, mice, cockroaches, ants
473	Area 7 - Office & Equipment Building	9400 Matus, Clovis	Public Works - Roads	7,000		45	540	rats, mice, cockroaches, ants
474	Area 7 - Fuel Shed	9400 Matus, Clovis	Public Works - Roads	90		20	240	rats, mice, cockroaches, ants
475	Area 8 - Office & Equipment Building	9525 E. Olive Ave., Sanger	Public Works - Roads	6,562		45	540	rats, mice, cockroaches, ants
476	Area 8 - Fuel Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		20	240	rats, mice, cockroaches, ants
475	Area 8 - Pressure Washing Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		20	240	rats, mice, cockroaches, ants
477	Area 9 - Residence	3633 S. Del Rey Ave., Sanger	Public Works - Roads			20	240	rats, mice, cockroaches, ants
478	Area 9 - Office	3633 S. Del Rey Ave., Sanger	Public Works - Roads	714		20	240	rats, mice, cockroaches, ants
479	Area 9 - Equipment Building	3633 S. Del Rey Ave., Sanger	Public Works - Roads	5,712		45	540	rats, mice, cockroaches, ants
480	Area 9 - Fuel Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	96		20	240	rats, mice, cockroaches, ants
	Area 9 - Salt Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	525	Ongoing problem with rodents that eat wires in vehicles. Currently using bait stations.	20	240	rats, mice, cockroaches, ants
484	Dunlap Storage Shed	40315 Dunlap Road, Dunlap	Public Works - Roads	1,848		20	240	rats, mice, cockroaches, ants
485	Dunlap Restroom	40315 Dunlap Road, Dunlap	Public Works - Roads	77		20	240	rats, mice, cockroaches, ants
486	Area 11 - Office & Shop	33148 Auberry Road, Auberry	Public Works - Roads	3,498		20	240	rats, mice, cockroaches, ants
487	Area 11 - Equipment Shed	33148 Auberry Road, Auberry	Public Works - Roads	3,000		20	240	rats, mice, cockroaches, ants
488	Area 11 - Fuel Shed	33148 Auberry Road, Auberry	Public Works - Roads	96		20	240	rats, mice, cockroaches, ants
489	Area 11 - Storage Dock	33148 Auberry Road, Auberry	Public Works - Roads			20	240	rats, mice, cockroaches, ants
490	Area 11 - Shed & Storage	33148 Auberry Road, Auberry	Public Works - Roads	1,840		20	240	rats, mice, cockroaches, ants

482	Area 11 - Office & Equipment Building	41686 Dinkley Creek Rd.	Public Works - Roads			20	240		rats, mice, cockroaches, ants
	County Service Area No. 34SWTP	24111 Brighton Crest Drive, Friant	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
	County Service Area No. 34WWTF	24111 Brighton Crest Drive, Friant	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis	Public Works - Special Districts			45	540		rats, mice, cockroaches, ants
150	Sheriff's Substation	30691 E. Kings Canyon Rd., Squaw Valley	Sheriff		2,155	45	540		rats, mice, cockroaches, ants
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry	Sheriff		1,241	45	540		rats, mice, cockroaches, ants
651	Sheriff Mendota Office	101 Straw, Mendota	Sheriff		1,064	45	540		rats, mice, cockroaches, ants
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma	Sheriff		9,770	45	540		rats, mice, cockroaches, ants
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626	Sheriff		4,198	45	540		rats, mice, cockroaches, ants
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626	Sheriff		802	25	300		rats, mice, cockroaches, ants
859	Orange Cove Substation	550 Center Street, Orange Cove	Sheriff		8,000	45	540		rats, mice, cockroaches, ants
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin	Sheriff		4,900	45	540		rats, mice, cockroaches, ants
9953	Sheriff Cottage	Huntington Lake	Sheriff		900	25	300		rats, mice, cockroaches, ants
713	Sheriff Coroner	3150 E. Jefferson	Sheriff		1,200	25	300		rats, mice, cockroaches, ants
	Shooting Range	7633 E. Weber	Sheriff			45	540		rats, mice, cockroaches, ants
152	Reedley Court	815 G Street, Reedley	SHARED		1,288	45	540		rats, mice, cockroaches, ants
	Reedley Regional Center	1680 Manning Ave., Reedley	Social Services		27,177	100	1200		rats, mice, cockroaches, ants
882	Selma Regional Center	3800 McCall & Dinuba, Selma	Social Services		34,477	150	1800		rats, mice, cockroaches, ants
				Total Square Ft.=		794,038			
				Total for Group 3		4100	49200		

Total Group Cost				
Please provide the <u>annual</u> total cost for each group wherein quotations are provided. Then sum all the groups for a total sum:				
Group 1				70230
Group 2				13080
Group 3				49200
Total=				132510
Additional Services				
In the section below, bidder must provide labor rates for on-site technician service only. Contractor will bill the County at the below rates for on-site time worked.				
Description of Services	Regular business hours M-F, (7am-5pm)	After normal business hours		
Emergency Response Services	NC	125		
Other: In the below sections, please provide quotations on excluded pests (Example: fleas, bed bugs, mosquito, gophers, termites, etc.)	\$_____ per hour	\$_____ per hour		
Flea's: free inspection for issues; cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations	\$ <u>125</u> per hour	\$ <u>125</u> per hour		
Bed Bug: free inspection for issues; cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations	\$ <u>125</u> per hour	\$ <u>125</u> per hour		
Mosquito	\$ 100 per hour	\$ 150 per hour		
Termite: free inspection for issues; cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations	\$_____ per hour	\$_____ per hour		
Gopher: free inspection for issues; cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations	\$_____ per hour	\$_____ per hour		
Bat/Bird: free inspection for issues; cost will be determined after inspection and a formal price proposal will be generated with proper service recommendations	\$_____ per hour	\$_____ per hour		
	\$_____ per hour	\$_____ per hour		
	\$_____ per hour	\$_____ per hour		
	\$_____ per hour	\$_____ per hour		
	\$_____ per hour	\$_____ per hour		
	\$_____ per hour	\$_____ per hour		

Section XII: Checklist

CHECK LIST

This Checklist is provided to assist vendors in the preparation of their RFP response. Included are important requirements the bidder is responsible to submit with the RFP package in order to make the RFP compliant.

Check off each of the following (if applicable):

1. ☒ Signed cover page of Request for Proposal (RFP).
2. ☒ Check <http://www.FresnoCountyCA.gov/departments/internal-services/purchasing/bid-opportunities> for any addenda.
3. ☒ Signed cover page of each Addendum.
4. ☒ Provide a Conflict of Interest Statement.
5. ☒ Signed *Trade Secret Form* as provided with this RFP (Trade Secret Information, if provided, must be electronically submitted in a separate PDF file and marked as Confidential).
6. ☒ Signed *Criminal History Disclosure Form* as provided with this RFP.
7. ☒ Signed *Participation Form* as provided with this RFP.
8. ☒ The completed *Reference List* as provided with this RFP.
9. ☒ Indicate all of bidder exceptions to the County's requirements, conditions and specifications as stated within this RFP.
10. ☒ Bidder's proposal, in PDF format, electronically submitted to the Bid Page on Public Purchase.

Return Checklist with your RFP response

SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"

The definition above will be utilized for purposes of completing this disclosure form.

INSTRUCTIONS

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
 - a. The name of the agency/company with which the corporation has the transaction; and
 - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

(1) Company Board Member Information:			
	Date:		
(2) Company/Agency Name and Address:			
(3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to):			
(4) Explain why this self-dealing transaction is consistent with the requirements of Corporations Code 5233 (a):			
(5) Authorized Signature			
Signature:		Date:	

COUNTY OF FRESNO



REQUEST FOR PROPOSAL

NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 1, 2019

Closing Date: MARCH 1, 2019 AT 2:00 P.M.

All Questions and Responses must be electronically submitted on the Bid Page on Public Purchase.

For assistance, contact **Bryan Hernandez** at Phone (559) 600-7110.

BIDDER TO COMPLETE

Undersigned agrees to furnish the commodity or service stipulated in the attached at the prices and terms stated in this RFP.
Bid must be signed and dated by an authorized officer or employee.

Orkin Pest Control
 COMPANY
 Franklin (Chad) Withrow
 CONTACT PERSON
 2590 N. Grove Industrial Dr
 ADDRESS
 Fresno
 CITY
 Ca
 STATE
 93727
 ZIP CODE
 (559) 682-7190
 TELEPHONE NUMBER
 Fwithrow@Orkin.com
 E-MAIL ADDRESS
 [Signature]
 AUTHORIZED SIGNATURE
 Franklin Withrow
 PRINT NAME
 Branch Manager
 TITLE

Cover/Disclosure Page

Orkin is a pest control company, which has a long standing tradition of offering superior pest control services to a variety of different clients and business segments. From manufacturing, food processing, healthcare and office settings to even your home, Orkin has you covered. Servicing over 1.7 million clients around the world, Orkin offers a unique perspective when it comes to pest control that our competitors simply can't match. The foundation of our service lies in Integrated Pest Management (IPM) where we as your pest control professional, partner with you, to achieve our collective goal: a clean, pest free environment for you to conduct your business in.

Orkin, and its parent company: Rollins is a publically traded entity on the New York Stock Exchange (ROL-NYSE) where all financial statements are made transparent and subject to all necessary oversight including Sarbanes Oxley auditing requirements. Rollins' fully audited financial statements (3 years worth) can be found at: <https://www.rollins.com/investor-relations/fundamentals/balance-sheet>

The 2017 Annual report can be found at: <https://www.rollins.com/-/media/Files/R/Rollins-V2/documents/annual-reports/rollins-ar-2017.pdf>

In the normal course of business, Orkin has been named as a defendant in a number of lawsuits and/or arbitrations which it has contested or is currently contesting. Orkin believes these lawsuits to be without merit and intends to vigorously defend itself through trial, if necessary. However, none of these matters will materially affect Orkin's operations or financial condition.

As one of the nation's oldest and largest pest management providers, Orkin is not exempt from being a defendant in lawsuits on occasion. While we can't provide specific information on pending or prior litigation, these cases represent a very small percentage of the 1.7+ million satisfied clients we serve. They are not representative of Orkin's high standards or our nearly 10,000 dedicated and highly skilled men and women. Our mission is to protect our clients' businesses and their homes, and we do so with pride and care. As an Orkin customer, you can rest assured that you will be getting the best service in the industry.



OFFICE
PRECISION
PROTECTION®



Prepared for
The County of Fresno

Orkin® Commercial Services
Phone: (559)389-7770
Email: fwithrow@orkin.com

ORKIN IS A PROUD MEMBER OF



This proposal only. It does not constitute a final agreement or sale. This proposal is subject to execution of a formal agreement and the terms and conditions therein. information is a

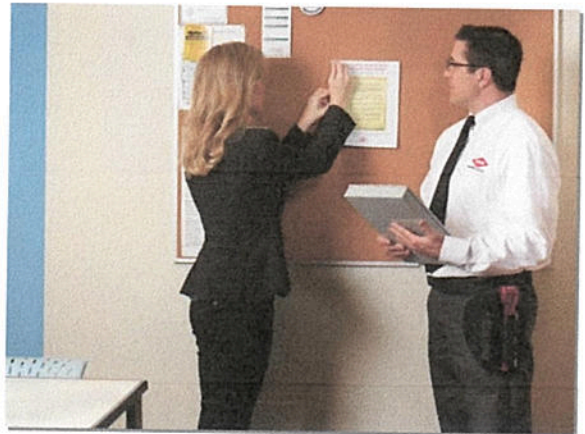
Orkin®: Pest Control Down to a Science.®

Founded in 1901, Atlanta-based Orkin®, LLC serves more than 1.7 million clients through more than 400 locations across the world. Ever since the young Otto Orkin spent countless hours observing rat behavior to understand how to control them, we have taken a scientific approach to the job of pest control. We'd like to put our century of pest research and real-world results to work for your property. Our goal is to get to know your office inside and out, customize an Integrated Pest Management (IPM) program to fit your needs, and integrate seamlessly into your team—so you can breathe easier when it comes to pest control.

Why Choose Orkin as Your Partner?

Our Commercial Pest Specialists have extensive experience in the property management industry and receive world-class training, so they understand the unique challenges that offices face. We understand your need for a provider who can communicate effectively with your staff and tenants.

- **Perfected treatment and inspection** – With Orkin's Office Precision Protection®, you know that you're getting the most advanced solution available to solve your property's problems.
- **Specialized training** – Our Commercial Pest Specialists must complete 160 hours of hands on training and are thoroughly prepared in the science of pest control.
- **Rapid, effective response** – Because pest problems can occur at any time, we provide fast, reliable and high-quality service to help you ensure your property is protected.
- **Breadth and depth of experience** – Our commitment to the commercial real estate industry and consistent nationwide service mean we deliver outstanding, consistent results, no matter where you are.
- **Security** – Orkin is bonded, and our Commercial Pest Specialists are screened and randomly drug tested to allay security concerns.



Dedicated to the Commercial Real Estate Industry

We are actively involved in your industry so we can stay abreast of the trends and issues that affect your property. We support a variety of commercial property management organizations through memberships and sponsorships, and collaborate with the Centers for Disease Control and Prevention (CDC).

Orkin is a proud member of:

- Building Owners and Managers Association (BOMA)
- International Facility Management Association (IFMA)



PEST CONTROL DOWN TO A SCIENCE™



OFFICE
PRECISION
PROTECTION®

Our A.I.M.® Approach to Pest Prevention

Environmental Commitment

Effective pest management is a process, not a one-time event. Through our Integrated Pest Management (IPM) approach, which we call A.I.M., we identify the best program for your property's needs based on scientific research and custom solutions. Our methods combine a collaborative and ongoing cycle of three critical activities, so you can rest assured that your property is getting maximum protection with minimum exposure.

Assess

First, we inspect, identify and evaluate all the underlying reasons pests infest your property.

- **Comprehensive inspections**
We detect environmental, sanitation and structural issues conducive to pests.
- **Identification of pest activity**
We examine and report any evidence of pest infestation.
- **Risk evaluation**
We consider your property's current pest activity, geography and conditions conducive to pest activity.



Implement

Your Orkin® Commercial Pest Specialist continually works with you to develop customized solutions to suit your property's unique needs.

- **Focus on prevention**
When we can, we start with exclusion, sanitation and other non-chemical options.
- **Environmentally responsible**
We use the most environmentally responsible method that will effectively treat pests and keep them from coming back with the least impact on the environment.
- **Sanitation consultation**
Your Orkin Commercial Pest Specialist will consult with you to make sure your cleaning, maintenance and exclusion efforts make a real impact on potential pest "hot spots."

Monitor

- **Ongoing monitoring**
During regular service inspections, your Orkin Commercial Pest Specialist monitors for signs of pest activity, looks for pest-friendly conditions and helps make sure your program is working.
- **Documentation and communication**
After each service, your Orkin Commercial Pest Specialist documents all services performed, pest activity and any recommendations.

Partnership Roles & Responsibilities

Orkin® knows from experience that the most successful pest management programs are true partnerships between our Commercial Pest Specialists and our clients' management and staff. By working together to fulfill the roles and responsibilities outlined below, we can make your Office Precision Protection® program as effective as possible, day in and day out.

Orkin Commercial Services

1. Provide service to your property a minimum of 1 time per month- some sites require twice per month or weekly service. In the unlikely event that additional services are necessary between regular visits, they will be provided at no additional cost.
2. Perform a comprehensive inspection during each scheduled visit and determine appropriate treatment methods.
3. Provide a written Service Report after each service visit, which will describe any deficiencies in housekeeping, maintenance or sanitation that could promote pest problems. Recommendations will be made for correcting these deficiencies and submitted to you.
4. If necessary, carefully select and apply least-hazardous insecticide formulations in accordance with federal, state and local regulations and label instructions. Copies of labels and Safety Data Sheets (SDS) will be housed on site for your reference.
5. Your Orkin Account Manager will visit your establishment within 60 days of your initial service to review your program and ensure it meets your expectations.

County of Fresno

1. Make the premises available for service at the specified time and ensure that all areas are accessible for inspection and treatment.
2. Prepare your premises for service according to the agreed upon conditions to ensure protection of your property from contamination.
3. Promptly correct deficiencies noted on the written reports provided by your Orkin Commercial Pest Specialist. This is critical to ensure the integrity of your IPM program.
4. Train your employees to conduct routine cleaning processes that do not disturb, remove or contaminate the control methods placed by your Orkin Commercial Pest Specialist (or, Orkin can provide training to your staff upon request).
5. Designate one or two employees to report all pest sightings to your Orkin Commercial Pest Specialist for review during each visit.

Standards of Performance

To effectively prevent and manage pests at your property, your Orkin® Commercial Pest Specialist will adhere to the Standards of Performance outlined below as part of your IPM program.

1. METHODS OF CONTROL

A. Non-Chemical Techniques

1. **Glue boards/sticky traps** of varying types may be used to trap crawling insects and rodents for the dual purpose of monitoring and control. They will be positioned in areas most likely to be frequented by pests, yet placed so as not to interfere with operations. All placements will be recorded on a detailed site diagram.
2. **Pheromone traps** may be deployed, as needed, and as defined by the scope of service agreement to monitor insect populations.
3. **Mechanical traps** of various types may be used, as needed, to monitor and/or control rodents. Each station will be mapped on a site diagram.
4. **Light traps** (if required) may be used to trap and monitor various flying insects. These traps will be checked and serviced, as needed, according to the scope of service agreement.
5. **Vacuums** may be used, as needed, to remove insects and any debris that might serve as an insect food source.
6. **Foam sealant or caulking** may be used to close openings that can be used by pests, either as harborages or entry points.

B. Chemical Techniques

1. **Insecticides**, if needed, will be applied in accordance with individual product label instructions and only when non-chemical methods have been ineffective or are inappropriate. Materials will be selected from a list of preferred products offered by Orkin or from a property-approved list developed in consultation with Orkin. Copies of product labels and Safety Data Sheets (SDS) will be provided.
2. **Rodenticides** will be used in enclosed and tamper-resistant bait stations on exterior locations of the property, such as the building perimeter and fence line. Bait



stations in all exterior locations and other areas that are accessible to children, pets or non-target wildlife will be of a tamper-resistant variety.

2. **SERVICE PHASES**

Your service will be broken down into two phases: the initial service and ongoing maintenance inspections.

A. **Initial Service**

During the initial service, your Orkin[®] Commercial Pest Specialist will conduct an intensive service of the tenant units in the building. Kitchen cabinets, vanities, sinks and wall voids from which plumbing protrudes may be treated with bait formulations applied in cracks at the backs of the units. Possible pest entry points will be identified, and the appropriate treatment used as necessary.

Administrative offices and tenant common areas, such as the lobby, meeting rooms and recreational and vending areas, will be given a comprehensive inspection and treatment during the initial service phase. In addition, Orkin will conduct an inspection and treatment of the exterior of the building and any low-traffic areas, including engineering, machine and electrical rooms.

B. **Maintenance Inspections**

During the second phase of your service, your Orkin Commercial Pest Specialist will inspect one-third of the tenant units on a rotating basis as well as any specific locations at a tenant's request. Orkin also will perform a comprehensive inspection of tenant common areas, administrative offices, low-traffic areas and the building's exterior. During maintenance inspections, your Orkin Commercial Pest Specialist will identify any existing problems and may renew bait applications in critical areas as necessary.

3. **SERVICE PROCEDURES**

A. **Exterior¹ Locations**

1. **Insect and Crawling Pest Control**

As part of Orkin's Perimeter Defense System, baits or seasonal residual insecticide applications will be made, as needed, in specific, targeted areas around the immediate exterior of the property. These areas might include door frames, window frames and foundation walls. Care will be exercised to prevent the drift of materials into the property or from landing on surfaces, such as door thresholds, that might allow them to be transported inside on shoes or wheels of equipment. The Perimeter Defense System also will include the use of exclusion techniques. Orkin always considers appropriate non-chemical methods of control before utilizing chemical options.

¹ Exterior coverage extends to immediate area around structures under contract unless otherwise indicated. Amount of property serviced may be dependent on local or state regulations as well.

2. **Rodent Control**

Orkin® will install and maintain a supply of weatherproof and tamper-resistant rodent bait stations around the exterior of the property in locations such as fence lines, building perimeters and other areas likely to be attractive to rodents. The bait stations will be anchored in place. Each bait station will be serially numbered to correspond with a site diagram that notes its location. The stations will be inspected monthly to monitor for rodent activity and to ensure that rodent bait remains fresh. Orkin will dispose of any rodent remains—client staff should not attempt to remove or disturb bait stations or their contents.

B. **Interior – Non-Tenant Areas**

1. **Insect and Crawling Pest Control**

The primary control measures in non-tenant areas will be visual inspections and monitoring devices. During each service visit, your Orkin Commercial Pest Specialist will inspect for conditions conducive to pest infestations and report any needed repairs or maintenance and sanitation issues.

To monitor pest activity, glue traps may be used as needed on floor areas where crawling pests are likely to frequent, and pheromone traps may be used for insects. All traps will be inspected monthly and the information kept on an accumulative log sheet to show increases in numbers of insects trapped. The results of the trap catches and visual inspections will largely determine what course of action is necessary to prevent an infestation.

Control measures may include physical removal of pests and infested materials, sealing cracks and crevices, and bait application. In the event that baiting and trapping fail to achieve an acceptable level of control, Orkin may use other measures (*identified in Sections 1A and 1B above*), as needed, in specific, targeted areas within the property.

2. **Rodent Control**

A combination of single-catch and multiple-catch mechanical traps may be placed in areas most likely to be used as runways by rodents, serving as a monitoring and control measure. The types of traps used will be determined upon inspection by your Orkin Commercial Pest Specialist. Baits will not be used in public areas inside the property.

Rodent devices may be placed along walls or in other areas that rodents might use as runways. All such rodent devices will be serially numbered and maintained monthly. Orkin will dispose of any captured rodents or rodent remains—client staff

should not attempt to remove or disturb trap contents. Traps must remain accessible for service by Orkin at all times.

In the event that baiting and trapping fail to achieve an acceptable level of control, Orkin may use other measures (*identified in Sections 1A and 1B above*), as needed, in specific, targeted areas within the property.

C. **Interior – Tenant Units**

1. **Insect and Crawling Pest Control**

The primary control measure in tenant units will be visual inspections for insects and signs of insect activity. Orkin® will report any needed repairs or maintenance and sanitation issues identified during inspections to your designated property representative.

Control measures may include physical removal of pests and bait application. In the event that baiting fails to achieve an acceptable level of control, your Orkin Commercial Pest Specialist will notify your designated property representative and may use other measures (*identified in Sections 1A and 1B above*), as needed, in specific, targeted areas.

2. **Rodent Control**

The primary control measure in tenant units will be visual inspections for rodents and signs of rodent activity. Orkin will report any needed repairs or maintenance and sanitation issues identified during inspections to your designated property representative.

In the event that inspections reveal rodent activity, your Orkin Commercial Pest Specialist will notify your designated property representative and may use other measures (*identified in Sections 1A and 1B above*), as needed, in specific, targeted areas.

3. **SCOPE OF SERVICE**

A. **Covered Pests**

Unless specified elsewhere, only the following pests are covered under this proposal: cockroaches, mice, rats, common ants (excludes carpenter, pharaoh, and fire ants), spiders (excludes brown recluse spiders), pill bugs, centipedes and millipedes.

B. **Separate Proposal and Scope**

A separate proposal and scope of service is required for pests such as bed bugs, bat bugs, mosquitoes, termites and other wood destroying organisms.

Quality Assurance

We back our Office Precision Protection® program with Orkin's Quality Assurance program (featured in the American Society for Quality's *Quality Progress* magazine), which assures your pest management service meets Orkin's high quality standards—and your own.

60-Day Follow-up Inspection

A follow-up visit by your Orkin® Account Manager will be scheduled within 60 days of your initial service to review your IPM program. All findings will be documented and discussed with your designated property representative.

ISO 9001:2015 Certified Corporate Compliance Audits

Orkin employs a National Quality Systems Team, which utilizes an ISO 9001:2015 certified audit process to ensure proper documented procedures are followed. Close monitoring by the ISO Certification Process reinforces Orkin's documented quality management processes and strict regulatory compliance.

Orkin also has an independent Pest and Termite Control Quality Assurance Department that regularly audits the services provided by our branch locations to ensure they meet the Orkin standard. These audits include:

- On-site Safety & Regulatory Review
- Vehicle Safety Inspections
- Service Equipment Inspections
- Administrative Review
- Personnel Training Requirements
- Client On-site Service Inspections
- Service Standard Adherence (Orkin, AIB International, FDA, USDA, etc.)





ORKIN COMMERCIAL SERVICES
TRIPLE GUARANTEE

2x24 Response Guarantee

When you see a pest, you need service right away—365 days a year. Orkin® makes it easy with a direct priority line to our national customer service department and to your local branch. We'll respond to your request within 2 hours and, if needed, have someone on site at your property within 24 hours—guaranteed.

Reimbursement Guarantee*

Should your company be fined by a regulatory agency due solely to a pest infestation, Orkin will reimburse you for the amount of those fines that are paid.

360° Satisfaction Guarantee

With Orkin, your satisfaction is guaranteed on all sides with three unique 60-day guarantees.

- **60 days complimentary service if you're not satisfied with the way we begin our service** – After you choose Orkin, we provide a 60-day guarantee of our service. If you're not satisfied after the first 60 days, we reimburse you in full.
- **60 days complimentary service if you're not satisfied at any time thereafter** – At any time, if you are not completely satisfied with results of your regularly scheduled service, Orkin will provide complimentary service for up to 60 days until you're satisfied.
- **60 days complimentary service by another provider if you're still not satisfied** – If you are still dissatisfied after 60 days of Orkin's complimentary service and you wish to cancel our service, we will pay for the first 60 days of regular service by another provider of your choice.

**See agreement for details.*



What You Can Expect from Your Orkin® Service

We pride ourselves on open, ongoing communication with you and your staff to set the stage for successful service. If you choose Orkin®, in addition to customized solutions grounded in science, you can expect:

- Free, on-site training with your staff (on request) to help your staff learn how to identify and help prevent a pest problem at your property.
- Checklists and other educational resources that can be downloaded from orkincommercial.com.
- Comprehensive documentation of all services provided, including written reports and recommendations that are reviewed with your designated representative following each regular service visit.
- Pest control materials including all forms of monitor boards, insect light traps and product formulations, as required.
- Full insurance protection with personal liability and property damage to a limit of \$10,000,000.

Orkin offers additional services not included in this proposal. We would be happy to submit a proposal for additional services upon request.

- | | |
|--|---|
| ▪ Bed bug control | ▪ ULV treatments* |
| ▪ Bird control (baiting, netting, exclusion) | ▪ Orkin Actizyme® Odor Neutralizer |
| ▪ Fly control (service, fly light rental) | ▪ Wildlife control (groundhogs, skunks, etc.) |
| ▪ Orkin Actizyme® Floor and Drain | ▪ Mosquito control |
| ▪ OrkinTherm® insulation | ▪ Orkin Leaf Stopper® gutter protection |

**Where available*

A separate service agreement would be required for the above additional pests and services.



PEST CONTROL DOWN TO A SCIENCE[®]



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For Pricing, please refer to attached

"Section 4- cost proposal"



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Section 4 -- Cost Proposal

Note, this Cost Proposal is divided into three (3) sections: Group 1, 2, and 3. Vendors do not have to submit a bid on all three (3) sections in order to be considered for award. The County reserves the right to award each Group separately. Bidding Contractors, however, are required to complete the "Additional Services" section on the bottom of the page. For Groups 1, 2, and 3, Contractor must provide quotations for Routine pest control inspections. Contractor must also list the names of the pests included in these Routine Inspections (rats, mice, cockroaches, ants, flies, spiders, etc.). For the Additional Services section toward the bottom of the page, Contractor must provide quotations for pests **excluded** from Routine Inspections. Lastly, the quotations Contractor provides for both Routine and Additional Services must include both interior and exterior pest control services. All quotations shall include all labor, travel, taxes, permits, etc. to perform the specified services in this RFP. Lastly, Bidder must indicate if quotations provided are all or nothing, or contingent upon award of another section.

* Prices quoted shall be fixed for the entire term of the contract, which is three (3) years. There is an option for an additional two (2) one (1) year periods.

Group 1 (Routine Inspections)

Building No.	Building	Address	Department	Est. Sq. Ft.	Special Notes	Cost per month	Cost per year	Included Pests
404	Agriculture Commissioner	1730 S. Maple, Fresno	Agriculture	6,220		\$23.58	\$283.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
415	Weights and Measures - Calibration Station	4535 E. Hamilton, Fresno	Agriculture	6,750	Service only twice (2) per	\$18.92/ Service	\$37.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
317	Main Mental Health	4441 E. Kings Canyon, Fresno	Behavioral Health	25,265	cockroach	\$18.70	224.4	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
319	Psychiatric Health Facility	4411 E. Kings Canyon, Fresno	Behavioral Health	44,064	roaches, spiders	\$19.67	\$236.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
320	Health Facility - Paths	515 S Cedar, Fresno	Behavioral Health	18,589	Cockroaches, spiders	\$18.70	224.4	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
332	Modular Unit A	4409 E Inyo Avenue, Fresno	Behavioral Health	5,040	cockroach	\$18.70	\$224.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
333	Modular Unit B	4417 E Inyo Avenue, Fresno	Behavioral Health	4,979	cockroach	\$18.70	\$224.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
335	Modular Unit E	4447 E Kings Canyon, Fresno	Behavioral Health	7,100	cockroach	\$18.70	\$224.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
336	Modular Unit F	4463 E. Kings Canyon, Fresno	Behavioral Health	1,420	cockroach	\$18.70	\$224.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
658	Health and Wellness Center	1925 E. Dakota, Fresno	Behavioral Health	80,000		\$55	\$660	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
311	Main Welfare	4455 E. Kings Canyon, Fresno	Social Services	33,300	dbug, & m	\$29.73	\$356.76	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
313	Commissary Building	4449 E. Kings Canyon, Fresno	Social Services	31,280	dbug, & m	\$28.05	\$336.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
315	Barton Building	4499 E. Kings Canyon, Fresno	Social Services	25,846	dbug, & m	\$24.31	\$291.72	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
318	Huntington Hall	435 S. Boyd, Fresno	Social Services	25,806	dbug, & m	\$57.20	\$686.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

326	Modular Building	445 S. Cedar	Social Services	1,920 dbug, & m	18.92	\$227.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
334	Modular Unit C	4445 E Inyo Aven., Fresno	Social Services	4,268 dbug, & m	\$18.70	\$224.40	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
340	Intake Building	4468 E. Kings Canyon, Fresno	Social Services	13,361 dbug, & m	\$47.25	\$567.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
341	Intake Annex Building	4468 E. Kings Canyon, Fresno	Social Services	1,750 dbug, & m	\$18.92	\$227.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
343	Modular Unit D	4452 E Kings Canyon, Fresno	Social Services	6,370 dbug, & m	\$24.31	291.72	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
641	Air Fresno	2719 N. Air Fresno Drive, Fresno	Social Services	38,921 dbug, & m	\$50.00	\$600	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
834	E Street	1209 E Street, Fresno	Social Services	10,500 dbug, & m	\$66	\$792	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
884	Child Protective Services - Child & Family Services	1404 L Street, Fresno	Social Services	28,823 dbug, & m	\$48.40	\$580.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
420	Office & Parts - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	7,498	\$22.44	\$269.28	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
421	Truck & Tractor Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	19,032	\$23.08	\$277.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
422	Automobile Repair Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	12,922	\$23.08	\$277	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
423	Service Station - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	80	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
424	Welding Shop - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	6,300	\$18.92	\$227.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
429	Steam Plant	4551 E. Hamilton, Fresno	Internal Services	640	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
434	Storage - Fleet Services	4551 E. Hamilton, Fresno	Internal Services	3,125	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
649	Pontiac	333 W. Pontiac Way, Clovis	Internal Services	39,300	\$110	\$1,320	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
621	Graphic Communication	844 Van Ness Ave., Fresno	Internal Services	11,250	\$55	\$660	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
426	Manager's Office	4551 E. Hamilton, Fresno	Internal Services	468	\$22.44	\$269.28	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
427	Service Dispatch	4551 E. Hamilton, Fresno	Internal Services	120	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
431	Radio Tower	4551 E. Hamilton, Fresno	Internal Services	400	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

433	Radio Shop Communications	4551 E. Hamilton, Fresno	Internal Services	4,494	\$22.44	\$269.28	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
403	Detection Trapping Trailer	4555 E. Hamilton, Fresno	Internal Services	720	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
419	Training Center	4535 E. Hamilton, Fresno	Internal Services	1,620	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
657	West Fresno	188 E California Ave.	Library	8,431	\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
800	Central Branch	2420 Mariposa, Fresno	Library	82,716	\$41.14	\$493.68	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
802	Woodward Park Branch	944 E Perrin Ave, Fresno	Library	22,200	\$66	\$792	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
819	Politi Branch	5771 N First, Fresno	Library	5,000	\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
820	Fig Garden Branch	3071 W Bullar, Fresno	Library	10,218	\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
821	Sunnyside Branch	5566 E Kings Canyon, Fresno	Library	18,033	\$24.31	\$291.72	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
822	Gillis Branch	629 W Dakota, Fresno	Library	6,263	\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
1825	Betty Rodriguez Branch	3040 N. Cedar Ave., Fresno	Library	13,969	\$65	\$780	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
801	Clovis Branch	1155 5th St., Clovis	Library	8,627	\$28.05	\$336.24	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
648	Adult Services	2048 N. Fine Ave., Fresno	Probation	19,000	30.57	\$366.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
627	Rehabilitation Center	2171 N. Fine Ave., Fresno	Probation	14,396	\$40	\$480	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
200	Kearney Park	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	\$68.25	\$819	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
201	Kearney Park - Employee Day Room & Storage	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
202	Kearney Park - Carpenter Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	1,200	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
203	Kearney Park - Welding Shop	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,200	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
205	Storage Building #1	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	\$23.08	\$277	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
206	Storage Building #2	6725 W. Kearney Blvd., Fresno	Public Works - Parks	2,400	\$23.08	\$277	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

210	Storage Building #6 - Parks & Recreation	6725 W. Kearney Blvd., Fresno	Public Works - Parks	660	\$18.92	\$227	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
229	Kearney Warehouse	6725 W. Kearney Blvd., Fresno	Public Works - Parks	5,160	\$47.25	\$567	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
915	Liberty Cemetery	1831 W Belmont, Fresno	Public Works - Parks	800	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
916	Liberty Cemetery Warehouse	1831 W Belmont, Fresno	Public Works - Parks	800	\$18	\$216	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
409	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
410	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,764	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
411	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
412	Traffic Sign Shop	4557 E. Hamilton, Fresno	Public Works - Roads	1,175	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
426	Alternate Dispatch	4551 E. Hamilton, Fresno	Internal Services	468	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
631	Sheriff's Forensic Lab	1256 Divisadero, Fresno	Sheriff	10,800	\$118.80	\$1,425.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
652	Air Support Unit	5029 Anderson Ave., Fresno	Sheriff	6,750	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
891	Area 2 Sheriff Substation	5717 E Shields, Clovis	Sheriff	8,480	\$51.92	\$623.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
896	Helicopter Headquarters	5029 Anderson Ave., Fresno	Sheriff	3,016	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
1869	Sheriff's SID	2590 N. Grove Industrial Dr., Fresno	Sheriff	10,933	\$32.33	\$388.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
439	Sheriff CCW	770 E. Shaw Suites 300 & 308, Fresno	Sheriff	6,358	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
615	Animal Control	760 W. Nielson Ave., Fresno	Public Health	13,500	\$67.32	807.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
308	UMC Laundry	445 S. Cedar, Fresno	Internal Services	6,197	\$49.73	\$596.76	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
348	Facility Services Headquarters	4590 E. Kings Canyon, Fresno	Internal Services	23,460	\$28.05	\$336.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
349	Carpenter Shop - Building Maintenance	4590 E. Kings Canyon, Fresno	Internal Services	7,636	\$28.05	\$336.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
437	Purchasing - Warehouse - Elections	4525 E. Hamilton, Fresno	SHARE D	8,076	\$26.18	\$314.16	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

603	Hall of Records	2281 Tulare Street, Fresno	SHARE D	81,334		\$29.92	\$359.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
610	Fresno County Plaza (Plaza map attached)	2220 Tulare Street, Fresno	SHARE D	approx. 400,000	21 floor building	\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Child Support, #210P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Child Support, #310P (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Public Works, Suite A (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Public Works, Suite B (Plaza map attached)	2220 Tulare Street, Fresno			2 floor building	\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Elections (Plaza map attached)	2221 Kern St., Fresno				\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Probation (Plaza map attached)	2233 Kern St., Fresno				\$22.32	\$267.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
611	Brix Building	1221 Fulton Mall, Fresno	Public Health	81,274		\$38.17	\$458.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
898	Center Mall Court	2011 Fresno St., Fresno	Social Services	42,486	dbug, & m	28.05	336.6	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
Total Square Ft.				1,073,671				
Total for Group 1						\$2,400.45	\$28,842.92	
Group 2 (Routine Inspections)								
864	Crocker Building	2135 Fresno St., Fresno	SHARE D	85,803		\$37.40	\$448.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
604	Sheriff's Administration Building	2200 Fresno St., Fresno	Sheriff	64,613	ring rodent	\$37.40	\$448.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
605	South Annex Jail	2204 Fresno St., Fresno	Sheriff	91,962		\$37.40	\$448.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
607	Main Jail	1225 M St., Fresno	Sheriff	220,167		\$56.10	\$673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
608	North Annex Jail	1265 M St., Fresno	Sheriff	195,661		\$56.10	\$673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
619	Satellite Jail	110 M St, Fresno	Sheriff	72,066		\$37.40	\$448.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
628	Airport	4944 E. Clinton Way Ste. 112B, Fresno	Social Services	8,000	dbug, & m	\$48.62	\$583.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

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[illegible]

808	Parlier Branch	1130 E Parlier, Parlier	Library	3,778		\$43.12	\$517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
809	Bear Mountain Branch	30733 E Kings Canyon, Squaw Valley	Library	7,150		\$50.00	\$600	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
810	Riverdale Branch	20975 S Malsbary, Riverdale	Library	2,190		\$24.25	\$291.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
811	Reedley Branch	1027 E Street, Reedley	Library	5,000		\$51.92	\$623.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
812	Orange Cove Branch	815 Park Blvd., Orange Cove	Library	10,072		\$52.00	\$624.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
813	Kingsburg Branch	1399 Draper, Kingsburg	Library	4,550		\$50.00	\$600.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
814	Fowler Branch	306 S. 7th Street, Fowler	Library	8,660		\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
815	Laton Branch	6313 DeWoody, Laton	Library	1,563		\$43.12	\$517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
824	Mendota Branch	1246 Belmont, Mendota	Library	12,575		\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
876	Auberry Branch	33049 Auberry Rd., Auberry	Library	5,024		\$1.92	\$623.04	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
878	Shaver Lake Branch	41344 Tollhouse Road, Shaver Lake	Library	1,000		\$24.33	\$291.96	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
879	Piedra Branch	25385 Trimmer Springs Road, Piedra	Library	1,800		\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
880	Big Creek Branch	55190 Point Road, Big Creek	Library	375		\$24.33	\$291.96	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
887	Tranquillity Branch	25561 Williams, Tranquillity	Library	3,484		\$50	\$600.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
889	Kerman Branch	15081 West Kearney Plaza, Kerman	Library	4,370		\$43.12	\$517.44	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
899	Caruthers Branch	13382 S Henderson Ave., Caruthers	Library	6,050		\$43.00	\$516.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
701	JJC Courthouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	121,008	Gophers & squirrel control	\$154	\$1,848	Gophers, squirrels
702	JJC Admin; Finance Office, Automation, Booking	3333 E. American Ave., Fresno (see JJC map attached)	Probation	34,369	Gophers & squirrel control	Included	Included	Gophers, squirrels
703	Detention Administration	3333 E. American Ave., Fresno (see JJC map attached)	Probation	126,462	Gophers & squirrel control	Included	Included	Gophers, squirrels
704	JJC Commitment Administration 1	3333 E. American Ave., Fresno (see JJC map attached)	Probation	23,098	Gophers & squirrel control	Included	Included	Gophers, squirrels

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705	JJC Court Schools	3333 E. American Ave., Fresno (see JJC map attached)	Probatio n	34,536	Gophers & squirrel control	\$198	\$2,376	Gophers, squirrels
706	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probatio n	562	Gophers & squirrel control	\$198.00	\$2,376.00	Gophers, squirrels
707	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probatio n	14,628	Gophers & squirrel control	\$198.00	\$2,376.00	Gophers, squirrels
708	JJC Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	Probatio n	15,190	Gophers & squirrel control	Included	Included	Gophers, squirrels
709	Commitment Housing	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	21,918	Gophers & squirrel control	\$198.00	\$2,376.00	Gophers, squirrels
710	JJC Water Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	2,016	Gophers & squirrel control	Included	Included	Gophers, squirrels
711	JJC Wastewater Treatment Plant	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	2,000	Gophers & squirrel control	Included	Included	Gophers, squirrels
712	JJC Central Plant/Warehouse	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	17,916	Gophers & squirrel control	Included	Included	Gophers, squirrels
716	JJC Coroner Building	3333 E. American Ave., Fresno (see JJC map attached)	SHARE D	14,330	Gophers & squirrel control	\$55.00	\$660.00	Gophers, squirrels
446	AADS Office Building	18950 W. American, Kerman	Public Works - Resourc	2,990	ce, rats, fil	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
447	Kerman Self-Hauler Recycling	18950 W. American, Kerman	Public Works - Resourc	18,900	ce, rats, fil	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
495	AADS Maintenance Shop	18950 W. American, Kerman	Public Works - Resourc	7,740	ce, rats, fil	\$248.16	\$2,977.92	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
496	AADS Scale House	18950 W. American, Kerman	Public Works - Resourc	720	ce, rats, fil	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
923	Avocado Warehouse 2	3625 N Piedra Rd., Piedra	Public Works - Parks	1,592		\$35	\$420	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
925	Avocado Restroom	3625 N Piedra Rd., Piedra	Public Works - Parks	384		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
983	Skaggs Ticket Booth	5901 N Madera Ave., Kerman	Public Works - Parks	25		\$18.00	\$216.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
451	Area 1 Equipment Shed	38835 W. Nees, Firebaugh	Public Works - Roads	3,500		\$52.80	\$633.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
452	Area 1 Equipment Building & Office	38835 W. Nees Ave., Firebaugh	Public Works - Roads	5,270		\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
453	Area 1 Pump Shed	38835 W. Nees Ave., Firebaugh	Public Works - Roads			Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
455	Area 2 Office & Storage	25411 W. Silveria Ave., Tranquility	Public Works - Roads	1,276		\$44	\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

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456	Area 2 Equipment Building	25411 W. Silveria Ave., Tranquility	Public Works - Roads	450		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
457	Area 2 Fuel Shed	25411 W. Silveria Ave., Tranquility	Public Works - Roads	4,620		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
460	Area 3 Office & Storage	779 E. Polk Ave., Coalinga	Public Works - Roads	800	\$44		\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
407	Area 3 Fuel Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	96		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
461	Area 3 Steam Cleaner Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	130		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
461	Area 3 Equipment Shed	779 E. Polk Ave., Coalinga	Public Works - Roads	6,125		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
463	Area 4 Office & Storage Building	12855 W. G Street, Biola	Public Works - Roads	516	\$44		\$528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
464	Area 4 Equipment Shed	12855 W. G Street, Biola	Public Works - Roads	7,290		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
465	Area 4 Fuel Shed	12855 W. G Street, Biola	Public Works - Roads	144		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
466	Area 4 Restroom	12855 W. G Street, Biola	Public Works - Roads	258		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
467	Area 4 Loading Dock	12855 W. G Street, Biola	Public Works - Roads	70		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
469	Area 5&6 - Office - Storage	2544 W. Mt. View, Caruthers	Public Works - Roads	6,230	\$44		\$528	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
470	Area 5&6 Fuel Shed & Equipment	2544 W. Mt. View, Caruthers	Public Works - Roads	9,599		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
471	Area 5 - Workshop	2544 W. Mt. View, Caruthers	Public Works - Roads	2,835		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Area 5 Steam Cleaner Shed	2544 W. Mt. View, Caruthers	Public Works - Roads	156		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
473	Area 7 - Office & Equipment Building	9400 Matus, Clovis	Public Works - Roads	7,000	\$44		\$528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
474	Area 7 - Fuel Shed	9400 Matus, Clovis	Public Works - Roads	90		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
475	Area 8 - Office & Equipment Building	9525 E. Olive Ave., Sanger	Public Works - Roads	6,562	\$44		\$528.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
476	Area 8 - Fuel Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
475	Area 8 - Pressure Washing Shed	9525 E. Olive Ave., Sanger	Public Works - Roads	130		Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader

ATTACHMENT C-3

477	Area 9 - Residence	3633 S. Del Rey Ave., Sanger	Public Works - Roads			Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
478	Area 9 - Office	3633 S. Del Rey Ave., Sanger	Public Works - Roads	714		\$44	\$528.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
479	Area 9 - Equipment Building	3633 S. Del Rey Ave., Sanger	Public Works - Roads	5,712		Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
480	Area 9 - Fuel Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	96		Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	Area 9 - Salt Shed	3633 S. Del Rey Ave., Sanger	Public Works - Roads	525	Ongoing problem with	Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
484	Dunlap Storage Shed	40315 Dunlap Road, Dunlap	Public Works - Roads	1,848		\$44.00	\$528.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
485	Dunlap Restroom	40315 Dunlap Road, Dunlap	Public Works - Roads	77		Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
486	Area 11 - Office & Shop	33148 Auberry Road, Auberry	Public Works - Roads	3,498		\$44.00	\$528		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
487	Area 11 - Equipment Shed	33148 Auberry Road, Auberry	Public Works - Roads	3,000		Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
488	Area 11 - Fuel Shed	33148 Auberry Road, Auberry	Public Works - Roads	96		Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
489	Area 11 - Storage Dock	33148 Auberry Road, Auberry	Public Works - Roads			Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
490	Area 11 - Shed & Storage	33148 Auberry Road, Auberry	Public Works - Roads	1,840		included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
492	Area 11 - Office & Equipment Building	41686 Dinkey Creek Rd.	Public Works - Roads			\$44.00	\$528.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 34SWTP	24111 Brighton Crest Drive, Friant	Public Works - Special		Mice, rats, spiders	\$44.00	\$528.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 34WWTF	24111 Brighton Crest Drive, Friant	Public Works - Special		Mice, rats, spiders	Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
163	Shaver Lake Field Office	39360 Solitude Lane, Shaver Lake	Public Works - Special		Mice, rats, spiders	\$44.00	\$528.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 47 Water Building	4382 N Waterside Dr, Clovis	Public Works - Special		Mice, rats, spiders	\$22.00	\$264.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 47 Wastewater Buildings	4121 N Quail Lake Dr, Clovis	Public Works - Special		Mice, rats, spiders	\$22.00	\$264.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 44D Water Building	12222 N Willow Ave, Clovis	Public Works - Special		Mice, rats, spiders	\$18.00	\$216.00		Rats, mice, spiders, ants, roaches, earwigs, occasional invader
	County Service Area No. 44D Wastewater Building	12222 N Willow Ave, Clovis	Public Works - Special		Mice, rats, spiders	Included	Included		Rats, mice, spiders, ants, roaches, earwigs, occasional invader

ATTACHMENT C-3

150	Sheriff's Substation	30691 E. Kings Canyon Rd., Squaw Valley	Sheriff	2,155	\$20.57	\$246.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
155	Auberry Sheriff Substation	33155 Auberry Road, Auberry	Sheriff	1,241	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
651	Sheriff Mendota Office	101 Straw, Mendota	Sheriff	1,064	\$20.57	\$246.84	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
858	Area 3 Sheriff Substation	1055 Golden State Blvd., Selma	Sheriff	9,770	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
858a	Sheriff Boating Unit (86100A)	1053 South Golden State, Selma, CA 93626	Sheriff	4,198	\$26.40	\$316.80	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
858b	Ag Task Force - Sheriff Area 3 Substation	1057 Golden State Blvd. Selma, CA 93626	Sheriff	802	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
859	Orange Cove Substation	550 Center Street, Orange Cove	Sheriff	8,000	\$20.58	\$247.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
893	Area 1 San Joaquin Sheriff Substation	21925 W Manning, San Joaquin	Sheriff	4,900	\$30.80	\$369.60	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
9953	Sheriff Cottage	Huntington Lake	Sheriff	900	\$22.00	\$264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
713	Sheriff Coroner	3150 E. Jefferson	Sheriff	1,200	\$72.00	\$864.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
	Shooting Range	7633 E. Weber	Sheriff	Gopher & rat	\$22.00	\$264.00	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
152	Reedley Court	815 G Street, Reedley	SHARE D	1,288	Included	Included	Rats, mice, spiders, ants, roaches, earwigs, occasional invader	
	Reedley Regional Center	1680 Manning Ave., Reedley	Social Services	27,177	dbug, & m	\$56.10	\$673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
882	Selma Regional Center	3800 McCall & Dinuba, Selma	Social Services	34,477	dbug, & m	\$56.10	\$673.20	Rats, mice, spiders, ants, roaches, earwigs, occasional invader
Total Square Ft. =				794,038				
Total for Group 3					\$3,457	\$41,480.96		
Total Group Cost								
Please provide the <u>annual</u> total cost for each group wherein quotations are provided. Then sum all the groups for a total sum:								
Group 1				\$28,842.92				
Group 2				\$3,725.04				

ATTACHMENT C-3

Group 3		\$41,480.96
Total=		\$74,048.92
Additional Services		
In the section below, bidder must provide labor rates for on-site technician service only. Contractor will bill the County at the below rates for on-site time worked.		
Description of Services	Regular business hours	After normal business hours
Emergency Response Services	\$85	\$85 per hour
Other: In the below sections, please provide quotations on excluded pests (Example: fleas, bed bugs, mosquito, gophers, termites, etc.)	\$5	\$85 per hour
The Base Monthly service charge does not cover other pests such as bed bugs, bat bugs, mosquitoes, termites and other wood destroying organisms, mold, birds and wildlife		
Coverage for these excluded pests are available as an ancillary service at additional charge on an as needed basis (as requested and approved by the County). Termite and bed bug control service (if any) require a separate agreement as different service terms apply.		
Bedbugs	85	\$85
Mosquitos (additional charge may apply if sale of equipment is required)	85	85
Termites (subterranean termites)- does not include fumigation for drywood termites	85	85
Drywood termites fumigation- priced based on size of structure \$76/M	per	\$ per hour
	per	\$ per hour
	per	\$ per hour
	per	\$ per hour
	per	\$ per hour



CERTIFICATE OF LIABILITY INSURANCE

DATE (MM/DD/YYYY)
12/10/2018

THIS CERTIFICATE IS ISSUED AS A MATTER OF INFORMATION ONLY AND CONFERS NO RIGHTS UPON THE CERTIFICATE HOLDER. THIS CERTIFICATE DOES NOT AFFIRMATIVELY OR NEGATIVELY AMEND, EXTEND OR ALTER THE COVERAGE AFFORDED BY THE POLICIES BELOW. THIS CERTIFICATE OF INSURANCE DOES NOT CONSTITUTE A CONTRACT BETWEEN THE ISSUING INSURER(S), AUTHORIZED REPRESENTATIVE OR PRODUCER, AND THE CERTIFICATE HOLDER.

IMPORTANT: If the certificate holder is an ADDITIONAL INSURED, the policy(ies) must have ADDITIONAL INSURED provisions or be endorsed. If SUBROGATION IS WAIVED, subject to the terms and conditions of the policy, certain policies may require an endorsement. A statement on this certificate does not confer rights to the certificate holder in lieu of such endorsement(s).

PRODUCER Willis Insurance Services of Georgia, Inc. c/o 26 Century Blvd P.O. Box 305191 Nashville, TN 372305191 USA		CONTACT NAME: Willis Towers Watson Certificate Center PHONE (A/C, No, Ext): 1-877-945-7378 FAX (A/C, No): 1-888-467-2378 E-MAIL ADDRESS: certificates@willis.com	
INSURED Orkin, LLC Orkin Services of California, Inc. Orkin Pest Control / Orkin Commercial Services 2170 Piedmont Road Atlanta, GA 30324		INSURER(S) AFFORDING COVERAGE INSURER A: Old Republic Insurance Company INSURER B: ACE Property & Casualty Insurance Company INSURER C: New Hampshire Insurance Company INSURER D: National Union Fire Insurance Company of P INSURER E: INSURER F:	
		NAIC # 24147 20699 23841 19445	

COVERAGES

CERTIFICATE NUMBER: W9132486

REVISION NUMBER:

THIS IS TO CERTIFY THAT THE POLICIES OF INSURANCE LISTED BELOW HAVE BEEN ISSUED TO THE INSURED NAMED ABOVE FOR THE POLICY PERIOD INDICATED. NOTWITHSTANDING ANY REQUIREMENT, TERM OR CONDITION OF ANY CONTRACT OR OTHER DOCUMENT WITH RESPECT TO WHICH THIS CERTIFICATE MAY BE ISSUED OR MAY PERTAIN, THE INSURANCE AFFORDED BY THE POLICIES DESCRIBED HEREIN IS SUBJECT TO ALL THE TERMS, EXCLUSIONS AND CONDITIONS OF SUCH POLICIES. LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS.

INSR LTR	TYPE OF INSURANCE	ADDL INSD	SUBR WVD	POLICY NUMBER	POLICY EFF (MM/DD/YYYY)	POLICY EXP (MM/DD/YYYY)	LIMITS
A	<input checked="" type="checkbox"/> COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS-MADE <input checked="" type="checkbox"/> OCCUR <input checked="" type="checkbox"/> Pesticide/Herbicide Coverage <input checked="" type="checkbox"/> Pest Control Professional GEN'L AGGREGATE LIMIT APPLIES PER: <input type="checkbox"/> POLICY <input checked="" type="checkbox"/> PROJECT <input checked="" type="checkbox"/> LOC OTHER:			MWZY 312034-19	01/01/2019	01/01/2020	EACH OCCURRENCE \$ 2,000,000 DAMAGE TO RENTED PREMISES (Ea occurrence) \$ 2,000,000 MED EXP (Any one person) \$ 10,000 PERSONAL & ADV INJURY \$ 2,000,000 GENERAL AGGREGATE \$ 2,000,000 PRODUCTS - COMP/OP AGG \$ 2,000,000
	<input checked="" type="checkbox"/> AUTOMOBILE LIABILITY <input checked="" type="checkbox"/> ANY AUTO <input checked="" type="checkbox"/> OWNED AUTOS ONLY <input checked="" type="checkbox"/> HIRED AUTOS ONLY <input type="checkbox"/> SCHEDULED AUTOS <input checked="" type="checkbox"/> NON-OWNED AUTOS ONLY			MWTB 312033-19	01/01/2019	01/01/2020	COMBINED SINGLE LIMIT (Ea accident) \$ 3,000,000 BODILY INJURY (Per person) \$ BODILY INJURY (Per accident) \$ PROPERTY DAMAGE (Per accident) \$
	<input checked="" type="checkbox"/> UMBRELLA LIAB <input checked="" type="checkbox"/> OCCUR <input type="checkbox"/> EXCESS LIAB <input type="checkbox"/> CLAIMS-MADE DED <input checked="" type="checkbox"/> RETENTION \$ 50,000			XOO G27927683 004	01/01/2019	01/01/2020	EACH OCCURRENCE \$ 5,000,000 AGGREGATE \$ 5,000,000
	<input checked="" type="checkbox"/> WORKERS COMPENSATION AND EMPLOYERS' LIABILITY ANY PROPRIETOR/PARTNER/EXECUTIVE OFFICER/MEMBER EXCLUDED? (Mandatory in NH) If yes, describe under DESCRIPTION OF OPERATIONS below Y/N <input type="checkbox"/> No N/A			WC 046912728	01/01/2019	01/01/2020	<input checked="" type="checkbox"/> PER STATUTE <input type="checkbox"/> OTH-ER E.L. EACH ACCIDENT \$ 2,000,000 E.L. DISEASE - EA EMPLOYEE \$ 2,000,000 E.L. DISEASE - POLICY LIMIT \$ 2,000,000
D	Excess Workers Comp			WC5565579	01/01/2019	01/01/2020	E.L. Each Accident \$2,000,000 E.L. Disease-Ea Emp \$2,000,000 E.L. Disease-Pol. Lim \$2,000,000

DESCRIPTION OF OPERATIONS / LOCATIONS / VEHICLES (ACORD 101, Additional Remarks Schedule, may be attached if more space is required)

CERTIFICATE HOLDER

CANCELLATION

Evidence	SHOULD ANY OF THE ABOVE DESCRIBED POLICIES BE CANCELLED BEFORE THE EXPIRATION DATE THEREOF, NOTICE WILL BE DELIVERED IN ACCORDANCE WITH THE POLICY PROVISIONS.
	AUTHORIZED REPRESENTATIVE

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ACORD 25 (2016/03)

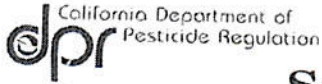
The ACORD name and logo are registered marks of ACORD

SR ID: 17198535

BATCH: 983362

Workers' Compensation and Employers Liability Policies

<u>Coverage</u>	<u>Policy Number</u>	<u>Carrier</u>	<u>WC Coverage</u>	<u>EL Limits</u>
Work Comp/EL	WC046912728	New Hampshire Ins. Co. - covers states of AL,AR,CO,CT,DE,HI,IA,ID,IN,KS,LA,MD,ME,MI,MN,MO,MS,MT,NE,NH,NM,NV,NY,OK,OR,RI,SC,SD,TN,TX,WV	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	WC046912725	American Home Assurance Company - covers state of CA	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	WC046912726	New Hampshire Ins. Co. - covers states of MA and WI - This policy also provides Stop Gap coverage for WA, WY	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Work Comp/EL	WC046912727	New Hampshire Ins. Co. - covers state of AZ,IL,KY,NC,NJ,PA,UT,VA,VT	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Excess Work Comp/EL	XWC5565579	National Union Fire Insurance Company of Pittsburgh, PA and coverage applies to the qualified self insured states: GA & OH	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease
Excess Work Comp/EL	XWC5565580	National Union Fire Insurance Company of Pittsburgh, PA and coverage applies to the qualified self insured state of FL	Statutory	\$2,000,000 Bodily Injury by Accident - Each Accident/\$2,000,000 Each Employee Bodily Injury by Disease/\$2,000,000 Policy Limit Bodily Injury by Disease



Structural Pest Control Board

ORIGINAL CERTIFICATE

Branch Office Registration

Fumigation-General Pest and Termite

REGISTRATION BR 5258

ISSUE DATE DECEMBER 21, 2010

ORKIN PEST CONTROL

2590 N GROVE INDUSTRIAL DRIVE #112
FRESNO CA 93727

The above is registered with the State Structural Pest Control Board as a Corporation.

THIS REGISTRATION IS NOW, AND SHALL REMAIN, THE PROPERTY OF THE
STRUCTURAL PEST CONTROL BOARD AND SHALL BE SURRENDERED TO SAID
BOARD AT ANY TIME UPON DEMAND, PENDING FINAL ACTION AS TO
SUSPENSION, REVOCATION, OR RENEWAL OF SAME.

RECEIPT NUMBER 00075651

This Original Registration must be kept for the life of the registration and posted in Public View.
The above named is a registered Branch Office in the State of California.

This registration is issued pursuant to, and continues in effect subject to compliance with, the provisions
of Chapter 14 of Division 3 of the Business and Professions Code of the State of California, and the
Rules and Regulations established thereunder, and the above named registrant is duly authorized under
said Chapter.

Registrations are non-transferable. You must notify the California Structural Pest Control Board within 30
days when there is a change of location. You must notify the California Structural Pest Control Board
within 10 days when there is a change of Branch Office Supervisor.

STRUCTURAL PEST CONTROL BOARD
2005 EVERGREEN STREET, SUITE 1500
SACRAMENTO, CA 95815-3831
(916) 561-8704

----- POST IN PUBLIC VIEW -----

TRADE SECRET ACKNOWLEDGEMENT

Each proposal submitted is public record under the California Public Records Act (Cal. Gov. Code, secs. 6250 and following) and is therefore open to inspection by the public as required by Section 6253 of the California Government Code. This section generally states that "every person has a right to inspect any public record". The County will not exclude any proposal or portion of a proposal from treatment as a public record except information that it is properly submitted as a "trade secret" (defined below), and determined by the County to be a "trade secret" (if not otherwise subject to disclosure, as stated below). Information submitted as "proprietary", "confidential" or under any other terms that might state or suggest restricted public access will not be excluded from treatment as public record.

"Trade secrets" as defined by Section 6254.7 of the California Government Code are not treated as a public record under that section. This section defines trade secrets as:

"...Trade secrets," as used in this section, may include, but are not limited to, any formula, plan, pattern, process, tool, mechanism, compound, procedure, production data or compilation of information that is not patented, which is known only to certain individuals within a commercial concern who are using it to fabricate, produce, or compound an article of trade or a service having commercial value and which gives its user an opportunity to obtain a business advantage over competitors who do not know or use it."

Such information must be submitted in a separate PDF file named "Trade Secret" and marked as "Confidential" in the Public Purchase system. Bidders must include a clear and concise statement that sets out the reasons for confidentiality in accordance with the foregoing definition of "trade secret." Examples of information not considered trade secrets are pricing, cover letter, promotional materials, references, and the like.

Information submitted by a bidder as "trade secret" will be reviewed by County of Fresno's Purchasing Division, with the assistance of the County's legal counsel, to determine conformance or non-conformance to the foregoing definition.

Information that is properly identified as "trade secret" and which the County determines to conform to the definition will not become public record (if not otherwise subject to disclosure, as stated below). The County will safeguard this information in an appropriate manner, provided however, in the event of a request, demand, or legal action by any person or entity seeking access to the "trade secret" information, the County will inform the bidder of such request, demand, or legal action, and the bidder shall defend, indemnify, and hold harmless the County, including its officers and employees, against any and all claims, liabilities, damages, or costs or expenses, including attorney's fees and costs, relating to such request, demand or legal action, seeking access to the "trade secret" information.

Information submitted by bidder as trade secret and determined by the County not to be in conformance with the foregoing California Government Code definition shall be excluded from the proposal and deleted by the County.

The County shall not in any way be liable or responsible for the disclosure of any proposals or portions thereof, if (1) they are not electronically submitted in a separate PDF that is marked "Trade Secret" and marked as Confidential in the Public Purchase system; or (2) disclosure thereof is required or allowed under the law or by order of court.

Bidders are advised that the County does not wish to receive trade secrets and that bidders are not to supply trade secrets unless they are absolutely necessary.

I have read and understand, and agree to the above "Trade Secret Acknowledgement."

BIDDER MUST CHECK ONE OF THE FOLLOWING:

Has bidder submitted certain bid information that is a "trade secret," as defined by Section 6254.7 of the California Government Code, and in compliance with the requirements of this Trade Secrets Acknowledgement?

By marking "**NO**", bidder does not claim any confidentiality of any bid information submitted to the County.

☐ YES ☒ NO

ACKNOWLEDGED AND AGREED BY BIDDER:

Signature

Date

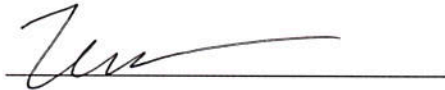
Print Name

Title

CERTIFICATION

- (1) The prospective primary participant certifies to the best of its knowledge and belief, that it, its owners, officers, corporate managers and partners:
- (a) Are not presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded by any Federal department or agency;
 - (b) Have not within a three-year period preceding this proposal been convicted of or had a civil judgment rendered against them for commission of fraud or a criminal offense in connection with obtaining, attempting to obtain, or performing a public (Federal, State or local) transaction or contract under a public transaction; violation of Federal or State antitrust statutes or commission of embezzlement, theft, forgery, bribery, falsification or destruction of records, making false statements, or receiving stolen property;
 - (c) Have not within a three-year period preceding this application/proposal had one or more public transactions (Federal, State or local) terminated for cause or default.
- (2) Where the prospective primary participant is unable to certify to any of the statements in this certification, such prospective participant shall attach an explanation to this proposal.

Signature: _____



Franklin C. Withrow
(Printed Name & Title)

Date: _____

3/1/19 -

Orkin Pest Control
(Name of Agency or Company)

Conflict of Interest Statement:

In the unlikely event that during the execution of any work conducted by Orkin Pest Control there becomes any situation, event, or proposal which may constitute a conflict of interest, Orkin will immediately take evasive measures to eliminate that conflict. If the matter can be resolved by a change of personnel on a work site or bid process, Orkin substitute an employee with similar training and expertise immediately. If the issue is more involved or complex, Orkin will excuse themselves entirely from that event.

Franklin C. Withrow

Branch Manager

Orkin Pest Control



COUNTY OF FRESNO



ADDENDUM NUMBER: ONE (1)

RFP NUMBER: 19-048

PEST CONTROL SERVICES

Issue Date: February 20, 2019

Closing Date: March 1, 2019 at 2:00 PM

All Questions and Proposals must be electronically submitted to the Bid Page on Public Purchase.

For assistance, contact Bryan Hernandez at (559) 600-7110.

NOTE THE FOLLOWING AND ATTACHED ADDITIONS, DELETIONS AND/OR CHANGES TO THE REQUIREMENTS OF REQUEST FOR PROPOSAL NUMBER: 19-048 AND INCLUDE THEM IN YOUR RESPONSE. PLEASE SIGN AND RETURN THIS ADDENDUM WITH YOUR PROPOSAL.

- Delete "Bonds:" section in its entirety on page 6 of the RFP.

ACKNOWLEDGMENT OF ADDENDUM NUMBER ONE (1) TO RFP 19-048

COMPANY NAME:

Orkin Pest Control

(PRINT)

SIGNATURE:

[Signature]

NAME & TITLE:

Franklin (Chad) Withrow / Branch Manager

(PRINT)

Purchasing Use: BH:yj

ORG/Requisition: 8935 / 1321901115

QUESTIONS AND ANSWERS

- Q1. The RFP, page 6 of 44, section "BONDS" states that a bid deposit in the amount equal to 10% of the total bid amount should be submitted with vendor's bid. It also states that a performance bond and payment bond in the amount of 100% of the contract amount should also be provided by the successful bidder. Is this necessary?**
- A1. *No. The entire "Bond" section on page 6 of 44 is deleted. Please disregard both the requirement for a bid and performance bond.*
- Q2. Which buildings currently get the most callback requests for pest control services?**
- A2. *The Plaza Building, 2220 Tulare Street, Fresno CA. The building is composed of 21 floors and is occupied by various departments. A single floor can be occupied by multiple departments.*
- Q3. Do they have an IPM escalation process?**
- A3. *Yes, see Attachment A – IPM Escalation Process.*
- Q4. What was the winning bid amount for the previous RFP?**
- A4. *The previous contract was awarded off an RFQ, not an RFP. The awarded contract dollar amount could not exceed \$447,905.75 within the potential 5-year term.*
- Q5. Who is the current pest provider?**
- A5. *Orkin Services of California, Inc.*
- Q6. What was the yearly total spend for pest control related services?**
- A6. *The average spend for the last 3 years is approximately \$94,500 per year.*
- Q7. Does the County have any organic locations?**
- A7. *We do not have any organic locations but we would be open to such proposals.*
- Q8. Is prior pricing available for this contract?**
- A8. *See Attachment B – Orkin Quotation Summary*

Attachment A – IPM Escalation Process

While we assume that the majority of pest control issues will be resolved at Level 0, Levels 1-3 are described below for escalatable issues that need a path of resolution. The purpose of the escalation process is to assure a quality of service, as well as to monitor the effectiveness of pest control measures.

Escalation Level	Description
Level 0	Day-to-day issues that can be handled in the course of normal business operations wherein an issue can be resolved and not escalated. For example, a callback service from vendor may be requested.
Level 1	Problem analysis and corrective measures. Customer is complaining about a reoccurring problem wherein pest control objectives are at risk. Vendor would meet with County department and provide a plan of action for resolving the problem.
Level 2	Containment. Pest control aims and objectives continue to fail. Facility Services, County department, and vendor meet to create a joint plan of action to resolve the problem. Customer complaint(s) are investigated, past measures are reviewed, and another plan of action is created.
Level 3	Disagreements/Impasses. Pest control services to the building in question may be removed from non-performing vendor. County may re-distribute services to other vendors on the contract.

SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"

The definition above will be utilized for purposes of completing this disclosure form.

INSTRUCTIONS

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
 - a. The name of the agency/company with which the corporation has the transaction; and
 - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

(1) Company Board Member Information:			
	Date:		
(2) Company/Agency Name and Address:			
(3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to):			
(4) Explain why this self-dealing transaction is consistent with the requirements of Corporations Code 5233 (a):			
(5) Authorized Signature			
Signature:		Date:	

NO HOSTAGE SITUATIONS



California Code of Regulations

Subject: Hostage Situations

Policy Number: 326.0

Page: 1 of 2

Date Originated: April 1, 2004

Date Revised: February 1, 2008

It is imperative for the safety and security of all persons within Juvenile Justice Campus (JJC) facilities, as well as for those in the community, that minors are not allowed to leave the secure confines of the facilities by the taking of a hostage(s). If successful in securing a release through these means minors would be much more likely in the future to use this practice again in an attempt to escape the confines of the facilities. This would put those visiting and working at the JJC at higher level of risk and would jeopardize the safety of the community if the minor was in fact successful in securing his/her release.

The JJC is a "no-hostage" facility. This means that minors will not be released from custody under any circumstances due to the taking of a hostage(s). Any staff person taken hostage, no matter what their rank or status, immediately loses their authority and any orders issued by that person will not be followed.

I. HOSTAGE SITUATION PROCEDURES

- A. If any minor(s) and/or other person(s) in the facility attempt to hold any person hostage, and they do not respond to verbal commands to stop staff will immediately notify the Watch Commander. He/she will respond to the location and assess the situation. If a hostage situation is in progress the Watch Commander will:
 1. Summon assistance from other officers as required.
 2. Establish a secure perimeter around the hostage takers and allow no one to pass into it for any reason without authorization. Risks should not be taken that might allow the taking of additional hostages.
 3. Evacuate all non-essential persons at the scene to a safe location or any housing pod that is not directly involved in the incident.
 4. Direct officers to place minors in uninvolved housing pods in their rooms and have them remain there until directed otherwise. Minors outside of housing pods will remain in place under officer supervision until it is safe to return to their respective housing pods or any housing pod that is not directly involved in the incident.
 5. Immediately notify the Director or the Probation Services Manager/Assistant Director in his/her absence and confer with higher authority as to action to be taken. Administration in turn will notify the Chief.

- B. The Fresno Sheriff's Dispatch Center (488-3111) will be notified immediately and a request for a trained hostage negotiator and other emergency personnel will be made as needed. Prior to the arrival of the Sheriff Department's hostage negotiator the Watch Commander will attempt to ascertain:
 - 1. The number and identity of both the hostages and hostage takers;
 - 2. Any known weapons possessed by the hostage takers;
 - 3. The demands of the hostagetakers.
- C. The Watch Commander will retain and direct departing custody officers, as well as, available Probation peace officer staff to assist with security and safety needs, as necessary. Additional Juvenile Correctional Officers should be called in as may be needed to insure the safe and secure operation of the facility.
- D. The Watch Commander will coordinate with the Sheriff's Department all activities taken to resolve the hostage situation, including the use of appropriate force, and will maintain control of the facility until relieved of that duty by the presence of a Probation Services Manager/Assistant Director, Director, or the Chief Probation Officer.
- E. Once the hostage situation has been resolved the minors involved should be housed in the most secure setting available and all appropriate charges should be filed.
- F. Each officer and/or non-sworn staff member who was involved or observed the incident will complete an incident report and if required, the appropriate critical incident evaluation report(s) regarding the details of the incident prior to the end of his/her shift. (See Incident Report, located in JAS Probation View, under "Word Templates".)
- G. The Watch Commander will prepare a Critical Incident Investigation Report, using the Critical Incident Evaluation Report - Page 2 report form and the critical incident evaluation report(s) completed by the reporting persons at the time of the incident.

II. PARENTAL AND MEDIA INFORMATION

- A. Attempts will be made at the direction of Administration to reach the families of the hostages to advise them of the situation. Notification will also be made to the parents of the hostage takers as deemed appropriate.
- B. All media inquiries will be referred to the Chief's office per departmental policy.

III. SECURITY AND OPERATIONAL REVIEW

Once the incident has been resolved a team will be established to conduct a security and operational review of the incident. The review will be conducted within 2 days of the resolution of the incident. The review team will be comprised of the facility administrator and/or facility Director, Probation Services Manager/Assistant Director and Supervising Juvenile Correctional Officers who are relevant to the incident. The team will review the circumstances leading up to the incident and any necessary corrective action necessary to insure that such an incident does not repeat itself.

NO HOSTAGE POLICY

EFFECTIVE DATE: 12-18-89 REVISED: 08-06-90, 12-25-94, 05-06-96, 09-01-99,
12-01-10

APPROVED BY: Sheriff M. Mims BY: Assistant Sheriff T. Gattie

AUTHORITY: California Code of Regulations, Title 15, Section 1029(a)(7)(B) and Penal
Code Section 236.

PURPOSE:

The purpose of this policy is to establish procedures which provide for the resolution of a hostage-taking incident while preserving the safety of staff, public, inmates, and hostages, and maintaining facility security.

POLICY:

The Fresno County Sheriff's Office Jail Division maintains a **NO HOSTAGE FACILITY** and will not consider bargaining with hostage takers for ANY reason.

It is the policy of the Fresno County Sheriff's Office Jail Division that once any staff member is taken hostage, they immediately lose their authority and any orders issued by that person will not be followed regardless of their rank or status.

It is the policy of the Fresno County Sheriff's Office Jail Division that the primary responsibility of all staff members in a hostage situation is to protect every person involved, if possible, from serious injury or death.

PROCEDURES:

I. DEFINITION

HOSTAGE SITUATION: any staff member, citizen or inmate held against their will by another person for the purpose of escape, monetary gain or any reason which may place an individual in danger of losing life or suffering serious injury.

II. NOTIFICATIONS, CONTAINMENT AND CONTROL OF THE SITUATION

- A. Emergency procedures and notifications shall be implemented as per Emergency Planning procedures (B-101/FILE: EMERGENCY)

THE PRISON RAPE ELIMINATION (PREA) ACT

All bidders **must comply** with the Prison Rape Elimination (PREA) Act as stated below:

“CONTRACTOR shall comply with all Prison Rape Elimination (PREA) Act standards for juvenile correctional facilities. Training will be provided by Probation at no charge to CONTRACTOR.” “CONTRACTOR will ensure that all staff assigned to work at the Juvenile Justice Campus (JJC) undergo a pre-employment Live Scan and criminal background security clearance by the Probation Department at no charge to CONTRACTOR. No alcoholic beverages/drugs will be brought into any facility. Nor will anyone under the influence of alcoholic beverages or drugs be allowed inside. In the event of any disturbance inside the facilities, the CONTRACTOR'S employees will immediately follow the orders of the Facility Administrator or his/her designees.

CONTRACTOR shall comply with all Probation Department Policies and Procedures. In the event of a dispute involving COUNTY staff and the contract employee, the on-duty Facility Administrator will have the final decision.” **INFORMATION ON THE PRISON RAPE ELIMINATION ACT CAN BE FOUND HERE:**

<http://www.prearesourcecenter.org/>

BACKGROUND INVESTIGATIONS AND IDENTIFICATION (ID) BADGES

Background Investigations

Prior to the beginning of any services, one (1) background check may be required for every member of the Contractor's personnel providing services to a building location for the life of the agreement. The background check may be required before access is given to any County facility/property. Clearance will only be granted after a successful background check, completed by the County of Fresno Sheriff's Department. Background checks provided by any agency other than the County of Fresno Sheriff's Department will not be accepted.

The current cost of a background check is \$52 per person. This cost will be incurred by the successful Bidder. One check covering the cost of background checks for all employees shall be made payable to: Sheriff, County of Fresno. The successful bidder will be notified regarding the result of background checks. Those that are accepted will report to County of Fresno Security to have their photo taken and ID badge issued.

Background checks are done on a first-come, first serve basis between the hours of 7:00 a.m and 12:00 noon. Monday through Friday. The process takes approximately 20 minutes time. The amount of time it takes to receive the result of background checks varies from one day to a month (or longer), dependent upon the individual's history.

Individuals who are cleared through this process are entered into the Department of Justice database. Their records are flagged and the County of Fresno Sheriff's Department is notified if the person is ever arrested in the future.

When required by County, applicants' background checks must be approved prior to entering any County facility. Approval will not be granted to any individual possessing any of the following circumstances:

1. They have been convicted of a felony, or any crime involving moral turpitude, or carrying or possessing a dangerous weapon.
2. They have ever been charged with a felony or are currently under investigation for a felony.
3. They are charged with or convicted of any crime committed in or at a correctional institution.
4. They are currently on parole or probation or are a sentenced inmate at any correctional facility.
5. They have been refused a license as a private investigator or had such license revoked.
6. They have fraudulently represented themselves, their credentials, their employment or their criminal or arrest record on their application.
7. Make omissions or false statements on their application.
8. They have no valid reason for entering a facility.
9. Their admission into a facility could represent a threat to security, staff or inmate safety.
10. Further information regarding the criteria for background check clearance, including an appeal for process for someone who may be denied clearance is available upon request.

Identification (ID) Badges

The successful bidder's employees will be issued a badge that must be worn and be visible at all times during performance of work in any County building to identify the wearer as an individual who is authorized to enter County facilities.

1. ID badges will be given only after successfully completing the background investigation. ID badges will be issued when the photo is taken. If electronic access to any County facility is required, activation of the badge may take an additional 48 hours to complete.
2. The successful Bidder shall pay \$11.99 per individual badge by submitting one check covering the cost for all the Bidder's employees made payable to: County of Fresno, Security.
3. Costs for ID badges are established by County Auditor and fluctuate annually, therefore the cost of obtaining a new ID badge for a Bidder's new employee may not remain the same throughout the contract term.
4. The wearer will not escort or bring any other individuals into any County facilities. County issued ID badges are for the exclusive use of the individual named and pictured on the badge.
5. All ID badges will remain the property of the County and are returnable upon demand or upon the expiration of the contract. The successful Bidder will be responsible for collecting all ID badges issued and turning them in to the County Security Office when a contract ends or when an employee leaves employment. The Bidder will assume all responsibility for their employee's use of and the return of the County ID badges.
6. The ID badges will only be issued to individuals passing the Background check. Each individual will need to present themselves in person with a valid, clean, and legible copy of a Driver's license or State issued Identification Card to receive an ID badge.