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## Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.  
Agreement to address overflow psychiatric inpatient hospital needs of Fresno County clients by referring to Kaweah Delta Mental Health Hospital for mandated inpatient psychiatric services effective July 1, 2018 through June 30, 2021.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.  
Kaweah Deleta Health Care District d.b.a. Kaweah Delta Mental Health Hospital  
400 W. Mineral King Avenue, Visalia, CA 93291  
Kim Ferguson, Managed Care Manager; (559) 624-6734; kferguso@kdhcd.org
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.  
Total maximum compensation: Six Million Seven Hundred Fifty Thousand and No/100 Dollars (\$6,750,000.00)  
FY 2018-19: Maximum Compensation is Two Million Two Hundred Fifty Thousand and No/100 Dollars (\$2,250,000.00)  
FY 2019-20: Mamimum Compensation is Two Million Two Hundred Fifty Thousand and No/100 Dollars (\$2,250,00.00).  
FY 2020-21: Mamimum Compensation is Two Million Two Hundred Fifty Thousand and No/100 Dollars (\$2,250,00.00).  
Actual costs will be determined by actual services rendered.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.  
The Department's request to waive the competitive bidding process consistent with Administrative Policy #34 is based on contracting with another facility who is licensed with the State to provide client family and support services to clients at the nearest mental health facility on an overflow basis. Kaweah Delta Mental Health Hospital is one of three certified and State licensed facilities willing to accept the County's indigent referrals on an overflow basis.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.  
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.  
☐ When the contract is with a federal, state, or local governmental agency.  
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$1,000 whichever is more.  
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.  
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.  
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.  
Fresno County operates a Managed Care Mental Health Plan (MHP) through an agreement with the State Department of Health Care Services (DHCS). The MHP oversees the provision of mental health services to Medi-Cal beneficiaries of all ages. The State requires the County to ensure the availability and accessibility of an adequate number of inpatient facilities to provide medically necessary services (Welfare and Institution Code (WIC) Section 5775). The County is also required by DHCS to provide inpatient psychiatric services for indigent persons with serious mental illness with severe disabling conditions requiring mental health treatment (WIC Section 5600).
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.  
Kaweah Delta Mental Health Hospital is one of three certified and State licensed facilities willing to accept the County's indigent referrals on an overflow basis. The County has executed similar agreements with Merced County and Community Behavioral Health Center for acute adult inpatient psychiatric services within and outside of Fresno County on an overflow basis.

jsidney 9/14/2017 8:39:14 AM

Requested By:

Staff Analyst

Title

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**I approve this request to suspend competition for the service(s) and/or product(s) identified herein.**

dutecht 9/14/2017 10:56:48 AM

Department Head Signature

[\[✕ Sign\]](#) Double click!

gcornuelle 9/15/2017 3:24:32 PM

Purchasing Manager Signature

[\[✕ Sign\]](#) Double click!