



Suspension of Competition Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

BlueDAG is a cloud-hosted software system for performing Americans with Disabilities Act evaluations of buildings and managing compliance planning. BlueDAG provides mobile digital tools for County staff to perform evaluations of buildings, roads, sidewalks, and other facilities and integrates those evaluations into a comprehensive plan to address Title II issues in an ongoing basis.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

BlueDAG, LLC.

Ed LaFrance, Business Development Manager

2999 Gold Canal Dr., Rancho Cordova, CA 95670

(916) 473-9444

sales@bluedag.com

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

The total cost of the acquisition will be \$370,000. The total cost of the initial term will be \$226,000 and the cost for each of the potential renewal terms will be an additional \$72,000. This includes all software licensing for up to 10 users and an additional \$10,000 contingency for possible training or professional services needs.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.

BlueDAG is the only vendor to provide a comprehensive tool that integrates GPS data, effective pre-generated surveys for a variety of buildings and facilities and allows for the generation and management of a Title II management plan. While there are other tools that could accomplish components of this process, they either provide incomplete components or provide unwanted additional functionality

5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.

- ☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
- ☐ When the contract is with a federal, state, or local governmental agency.
- ☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
- ☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
- ☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
- ☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.

6. Explain why the unique qualities and/or capabilities described above are essential to your department.

The Department of Public Works and Planning is responsible for generating a plan to address Title II requirements. BlueDAG will allow Public Works, in cooperation with the Internal Services Department - Facility Services, to evaluate County facilities, generate a plan to address non-ADA compliant facilities, and present detailed plans to renovate individual facilities.

7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.

Extensive research found two alternative options: VFA Facilities and 4Tell Solutions. VFA Facilities is the system that ISD-Facility Services currently uses for capital planning. It would allow the County to generate a plan and effectively manage the ongoing renovations, however it lacks an inbuilt ADA compliance module and would interfere with the capital planning functionality of the existing system. 4Tell Solutions has a facility management system with an ADA evaluation module. While 4Tell's solution would allow for the basics, it is a new solution that exists as a part of a larger system. There is no need for another facility management system, so there is a significant amount of unneeded functionality in the 4Tell solution. Additionally, the BlueDAG solution has more robust tools for evaluation, especially in terms of dynamic GPS tagging, and it exists as a standalone solution.

chjones 4/11/2019 2:43:42 PM

Requested By:

Staff Analyst

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

bmartin 4/11/2019 2:46:46 PM

Department Head Signature

gcornuelle 4/15/2019 11:51:00 AM

Purchasing Manager Signature