

Attachment B

The following table represents an example of the County's equity and risk position for two sample vehicles.

Estimated Market Value is an estimated value at the time of delivery and every 12 months throughout the term of the lease. This value is sight-unseen and comes from third party market data. **Reduced Book Value** is the book value of the vehicle at delivery and every 12 months throughout the term of the lease. **County Position** is the difference between the Market Value and Book Value at the time of delivery and every 12 months throughout the term of the lease. The values in the following table are *SAMPLE* values only and are not representative of actual costs.

Chevy Malibu	Estimated Market Value	Reduced Book Value	County Position	Mileage (Estimated)
At Delivery	\$19,000.00	\$17,924.04	\$1,075.96	0
12 Months	\$13,600.00	\$15,745.68	(\$2,145.68)	8000
24 Months	\$12,700.00	\$13,204.67	(\$504.67)	16000
36 Months	\$11,300.00	\$10,301.03	\$997.97	24000
48 Months	\$10,100.00	\$7,034.76	\$3,065.24	32000
60 Months	\$8,800.00	\$3,405.84	\$5,394.16	40000
Ford F-150	Estimated Market Value	Reduced Book Value	County Position	Mileage (Estimated)
At Delivery	\$33,500.00	\$28,977.00	\$4,523.00	0
12 Months	\$26,600.00	\$25,462.44	\$1,137.56	10000
24 Months	\$25,100.00	\$21,358.02	\$3,741.98	20000
36 Months	\$24,000.00	\$16,663.74	\$7,336.26	30000
48 Months	\$22,000.00	\$11,379.60	\$10,620.40	40000
60 Months	\$18,600.00	\$5,505.60	\$13,094.40	50000