



Suspension of Competition Acquisition Request

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1. Fully describe the product(s) and/or service(s) being requested.
Contracted inpatient hospital services, emergency care, and outpatient hospital and clinic facility services, and other professional medical services provided within the hospital (Comprehensive Hospital Services) to Fresno County's Medically Indigent Services Program (MISP) beneficiaries.
2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
Community Medical Centers
Vicki L. Anderson
7370 N. Palm
Fresno, CA 93711
vanderson@communitymedical.org
(559) 226-6800
3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
Maximum Compensation for the initial three year term of this agreement is not to be in excess of \$7,043,196. This agreement allows for seven 1-year extensions upon County Dept. of Public Health Director's approval of Contractor's satisfactory performance and mutual agreement. Each additional 1-year extension would add \$2,347,732 maximum compensation to the base \$7,043,197 allowable maximum compensation for a total of \$23,477,320 total allowable maximum compensation for the entire 10 year period of the agreement.
4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
Since 1996, Fresno County has contracted with Community Medical Centers (CMC) as the sole provider for the comprehensive hospital services for the County's MISP. Maintaining the agreement with CMC will maintain the existing relationship with the public and the County that are currently in place for MISP. CMC has numerous medical facilities in Fresno County, including three hospitals and there is a large network of providers who are credentialed to provide services at CRMC. In addition, CMC's downtown Regional Medical Center is the base for the UCSF Fresno residency program.
5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
☐ When the contract is with a federal, state, or local governmental agency.
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
6. Explain why the unique qualities and/or capabilities described above are essential to your department.
Indigent medical care is mandated for counties by Welfare and Institutions Code 17000.
7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
Although other hospitals exist in Fresno County (i.e., St. Agnes, Kaiser Permanente) CMC has been the MISP provider for 23 years and has the necessary established provider network clinic arrangements and relationships with credentialed professional medical services provider networks the County needs to contract with to perform the professional medical services to MISP clients. Other area hospitals do not have a long standing business arrangement with these provider networks. The public is accustomed with CMC as the health care provider to low income individuals. Further, meetings with community partners, hospitals, and FQHCs regarding MISP have made it clear there is an overall lack of interest in providers other than CMC (and providers of medical services at CMC) who were willing to treat the MISP population.

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Requested By:

Title

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

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Department Head Signature

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Purchasing Manager Signature