



Suspension of Competition Acquisition Request

 [Email Me](#)
Double click!

1. Fully describe the product(s) and/or service(s) being requested.
Provide animal control, sheltermaster, shelter and emergency veterinary services, and animal evacuation disaster planning for animals from the unincorporated areas of the County. Enforcement of County's dog licensing and control ordinance per County Ordinance and laws of the State of California pertaining to animal control.
 2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.
Fresno Humane Animal Services
760 W. Nielsen Ave.
Fresno CA 93706
559-600-7387
Info@fresnohumane.org
 3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.
A ten (10) year agreement for \$17,501,342 as follows: Year 1: \$1,788,986; Year 2: \$1,668,316; Year 3: \$1,765,005; Year 4: \$1,887,005; Year 5: \$1,685,005; Year 6: \$1,685,005; Year 7: \$1,765,005; Year 8: \$1,887,005; Year 9: \$1,685,005; Year 10: \$1,685,005.
 4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a Suspension of Competition acquisition.
Fresno Humane Animal Services (FHAS) is the County's current animal control contractor since October 2015. They have the technical expertise and the personal interest to care for animals and humanely treat them. Through their efforts they have been able to lower the euthanasia rate of stray animals to less than 10% while handling 25% to 40% more animals than the previous contractor. The FHAS directors have a longstanding presence in the Fresno pet community with years of experience in rescue and outreach. This is an area of specialized and very limited expertise and proven, experienced contractors are difficult to find. During the last RFQ process there were only two qualified respondents.
 5. Identify from Administrative Policy #34 what circumstances constitute a Suspension of Competition.
☐ In an emergency when goods or services are immediately necessary for the preservation of the public health, welfare, or safety, or for the protection of County property.
☐ When the contract is with a federal, state, or local governmental agency.
☐ When the department head, with the concurrence of the Purchasing Agent, finds that the cost of preparing and administering a competitive bidding process in a particular case will equal or exceed the estimated contract amount or \$2,500 whichever is more.
☐ When a contract provides only for payment of per diem and travel expenses and there is to be no payment for services rendered.
☐ When obtaining the services of expert witnesses for litigation or special counsel to assist the County.
☒ When in unusual or extraordinary circumstances, the Board of Supervisors or the Purchasing Agent/Purchasing Manager determines that the best interests of the County would be served by not securing competitive bids or issuing a request for proposal.
 6. Explain why the unique qualities and/or capabilities described above are essential to your department.
FHAS has provided State and County mandated animal control services along with community outreach since 2015. During that time they have lowered the euthanasia rate for stray animals from over 80% to less than 10%. They provide multiple low cost vaccination clinics throughout the County. They have experience in fundraising and community outreach. Last year alone they brought in over \$75,000 in spay and neuter services from outside grants and donations to benefit Fresno County animals. They do this while providing a very high level of service to the people of Fresno County.
The last RFP for animal control services had only two complete applicants. FHAS came out as the best option for Fresno County. Finding this kind of specialized services is difficult. For FHAS to take over the animal services contract Fresno County had to support them with specialty vehicles and equipment. If a new vendor were selected, Fresno would most likely have to expend startup funds again to support the new vendor to a point where they were also a viable contractor. FHAS has been a reliable and supportive contractor for Fresno County and retaining them is in the best interests of Fresno County.
 7. Provide a comprehensive explanation of the research done to verify that the recommended vendor is the only vendor with the unique qualities and/or capabilities stated above. Include a list of all other vendors contacted, what they were asked, and their responses.
-

In 2015 a RFP for animal control services was released by Fresno County and there were only three applicants. One of the three only wanted to provide field services and did not want to operate the shelter portion of the services, and was disqualified as incomplete. FHAS was selected over the other applicant due to the experience of the vendor in providing animal rescue and community outreach activities. In January 2019 the City of Fresno issued an RFQ for an animal control vendor, but has not been able to come to an agreement with a qualified vendor that meets the needs of the City. It is unlikely that Fresno County would find a uniquely qualified vendor such as FHAS.

kfelisiano 9/5/2019 10:48:24 AM

Requested By:

Senior Staff Analyst

Title

[\[✕ Sign\]](#) Double click!

I approve this request to suspend competition for the service(s) and/or product(s) identified herein.

dpomaville 9/9/2019 8:38:26 AM

Department Head Signature

[\[✕ Sign\]](#) Double click!

gcornuelle 9/12/2019 12:46:52 PM

Purchasing Manager Signature

[\[✕ Sign\]](#) Double click!