AGREEMENT

THIS AGREEMENT is made and entered into this <u>lst</u> day of <u>July</u>, 2020, by and between the COUNTY OF FRESNO, a Political Subdivision of the State of California, hereinafter referred to as "COUNTY," and **K.W.P.H. ENTERPRISES**, doing business as **AMERICAN AMBULANCE**, a California Corporation, whose address is 2911 East Tulare Street, Fresno, California 93721, hereinafter referred to as "CONTRACTOR".

WITNESSETH:

WHEREAS, COUNTY's Emergency Medical Services ("EMS") Communications Center is staffed and operated by CONTRACTOR through that certain Emergency Medical Services Provider Agreement for Emergency Ambulance Service and Advanced Life Support (Paramedic) Ambulance Service dated May 16, 2017 (COUNTY Agreement No. A-17-218, the "EMS PROVIDER Agreement"), as amended, by and between COUNTY and PROVIDER; and

WHEREAS, Sierra Ambulance Service, Inc. ("SIERRA") desires to receive EMS Dispatch Services from COUNTY's EMS Communications Center, which includes receipt and processing of requests for ambulance services, provision of pre-arrival instructions, dispatch of appropriate ambulances, and notification of first responder agencies, when necessary (collectively, "EMS Dispatch Services"); and

WHEREAS, CONTRACTOR desires to provide dispatching services for SIERRA; and WHEREAS, CONTRACTOR is willing to facilitate the SIERRA-COUNTY Agreement by entering into this Agreement.

NOW, THEREFORE, in consideration of their mutual covenants and conditions, the parties hereto agree as follows:

1. **SERVICES**

- A. Subject to SIERRA's timely paying COUNTY for EMS Dispatching Services (defined in Section 4.A. of the SIERRA-COUNTY Agreement) under the SIERRA-COUNTY Agreement:
- (1) COUNTY shall obtain and maintain the dispatching equipment, hardware, software (including software licenses), and other technologies, which will be utilized for the triage and

supervisor shall be on duty at COUNTY's EMS Communications Center twenty-four (24) hours a day, seven (7) days a week. The supervisor shall be available to SIERRA's administration as needed.

(h) CONTRACTOR shall maintain an up-to-date manual of SIERRA's policies and procedures (approved by COUNTY's Representative, as provided herein) for all dispatch

staff, and shall provide for training and continuing education of dispatch staff as needed.

(i) The goal for the immediate dispatch of a EMS apparatus, in accordance with EMS approved dispatch protocols, and excluding multiple unit responses, reassigned responses and other situations beyond the COUNTY's EMS Communications Center control; shall be sixty (60) seconds. The dispatch time will be measured from the time the telephone is answered by the call taker to the time the first EMS apparatus is alerted to the incident either by radio, telephone, pager, or station alerting device. A review shall occur for all cases in which dispatches are over ninety (90) seconds and results will be evaluated for improvement opportunities by the EMS Dispatch Continuous Quality Improvement (CQI) Committee.

It is understood, because of the dynamic nature of emergency services, there are situations when the sixty (60) second dispatch goal may not be achieved. Examples of these situations include, but are not limited to:

- 1. Calls not received through the 9-1-1 telephone system.
- 2. Calls that do not immediately geo-verify in the CAD.
- 3. Calls in which the public safety answering points (PSAP) dispatcher does not immediately transfer the calling party.
- 4. Calls in which the reporting party is either unable or unwilling to immediately provide all required information as part of the call taking process (i.e., non-English speaking, hysterical, or uncooperative).
- 5. Calls not meeting Priority 1 medical-aid criteria during initial questioning.
- B. It is understood by the parties hereto that:
 - (1) CONTRACTOR's provision of EMS Dispatching Services herein does not

D. CONTRACTOR's performance of EMS Dispatching Services herein shall enhance CONTRACTOR's peak load capacity, disaster readiness and overall efficiency in providing dispatching services in COUNTY's EMS Communications Center, and shall not detract from CONTRACTOR's performance of its obligations under the EMS PROVIDER Agreement, or any other

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agreement, if any, entered into or authorized by COUNTY.

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default. The COUNTY shall have the right to demand of the CONTRACTOR the repayment to the

COUNTY of any funds disbursed to the CONTRACTOR under this Agreement, which in the judgment of the COUNTY were not expended in accordance with the terms of this Agreement. The CONTRACTOR shall promptly refund any such funds upon demand.

C. Without Cause - Under circumstances other than those set forth above, this Agreement may be terminated by COUNTY upon the giving of thirty (30) days advance written notice of an intention to terminate to CONTRACTOR.

4. <u>COMPENSATION FOR SERVICES</u>

- A. For CONTRACTOR's performance of EMS Dispatching Services herein, COUNTY agrees to pay CONTRACTOR and CONTRACTOR agrees to receive compensation pursuant to Exhibit A, attached hereto and incorporated herein by this reference. In no event shall compensation for COUNTY's performance of EMS Dispatching Services under this Agreement be in excess of the amounts listed as follows:
- (1) For the period of July 1, 2020 through June 30, 2021, the amount of this Agreement shall not exceed Eighty-Four Thousand Fifteen and 00/100 Dollars (\$84,015.00)
- (2) For the period of July 1, 2021 through June 30, 2022, the amount of this Agreement shall not exceed Eighty-Six Thousand Five Hundred Thirty-Five and 00/100 Dollars (\$86,535).
- (3) For the period of July 1, 2022 through June 30, 2023, the amount of this Agreement shall not exceed Eighty-Six Thousand Five Hundred Thirty-Five and 00/100 Dollars (\$86,535).
- B. COUNTY's obligation to compensate CONTRACTOR herein is subject to COUNTY receiving sufficient and timely payments of funds from SIERRA under the SIERRA-COUNTY Agreement. Subject to the foregoing sentence, COUNTY, promptly following COUNTY's receipt of such SIERRA funds, shall pay CONTRACTOR no later than the fifteenth (15th) day of the month in which the services are provided by CONTRACTOR without the necessity of CONTRACTOR submitting invoices to COUNTY. All payments shall be remitted to CONTRACTOR at the following address: American Ambulance, 2911 East Tulare Street, Fresno, CA 93721.

5. <u>INDEPENDENT CONTRACTOR</u>

A. In performance of the work, duties, and obligations assumed by CONTRACTOR under this Agreement, it is mutually understood and agreed that CONTRACTOR, including any and all of CONTRACTOR's officers, agents, and employees will at all times be acting and performing as an independent contractor, and shall act in an independent capacity and not as an officer, agent, servant, employee, joint venture, partner, or associate of COUNTY. Furthermore, COUNTY shall have no right to control or supervise or direct the manner or method by which CONTRACTOR shall perform its work and function, except for CONTRACTOR's compliance with SIERRA's and COUNTY's policies and procedures, herein. However, COUNTY shall retain the right to administer this Agreement so as to verify that CONTRACTOR is performing its obligations in accordance with the terms and conditions thereof. CONTRACTOR and COUNTY shall comply with all applicable provisions of law and the rules and regulations, if any, of governmental authorities having jurisdiction over matters which are directly or indirectly the subject of this Agreement.

B. Because of its status as an independent contractor, CONTRACTOR shall have absolutely no right to employment rights and benefits available to COUNTY employees.

CONTRACTOR shall be solely liable and responsible for providing to, or on behalf of, its employees all legally-required employee benefits. In addition, CONTRACTOR shall be solely responsible and save COUNTY harmless from all matters relating to payment of CONTRACTOR's employees, including compliance with Social Security, withholding, and all other regulations governing such matters. It is acknowledged that during the term of this Agreement, CONTRACTOR may be providing services to others unrelated to COUNTY or to this Agreement.

6. MODIFICATION

Any matters of this Agreement may be modified from time to time by the written consent of all the parties hereto without, in any way, affecting the remainder.

7. <u>HOLD-HARMLESS</u>

A. CONTRACTOR agrees to indemnify, save, hold harmless, and at COUNTY's request, defend COUNTY and SIERRA, including their respective officers, agents, and employees from any and all costs and expenses (including attorneys' fees and costs), damages, liabilities, claims, and losses occurring or resulting to COUNTY or SIERRA (as applicable) in connection with the performance, or failure to perform,

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by CONTRACTOR, including its officers, agents, or employees under this Agreement, and from any and all costs and expenses (including attorneys' fees and costs), damages, liabilities, claims, and losses occurring or resulting to any person, firm, or corporation who may be injured or damaged by the performance, or failure to perform, of CONTRACTOR, including its officers, agents, or employees under this Agreement.

- B. COUNTY agrees to indemnify, save, hold harmless, and at CONTRACTOR's request, defend CONTRACTOR, including its officers, agents, and employees from any and all costs and expenses (including attorneys' fees and costs), damages, liabilities, claims, and losses occurring or resulting to CONTRACTOR in connection with the performance, or failure to perform, by COUNTY or SIERRA, including their respective officers, agents, or employees under this Agreement or under the SIERRA-COUNTY Agreement (as applicable), and from any and all costs and expenses (including attorneys' fees and costs), damages, liabilities, claims, and losses occurring or resulting to any person, firm, or corporation who may be injured or damaged by the performance, or failure to perform, of COUNTY or SIERRA, including their respective officers, agents, or employees under this Agreement or under the SIERRA-COUNTY Agreement.
- C. In the event of concurrent negligence on the part of CONTRACTOR or any of its officers, agents or employees, and of COUNTY or SIERRA or any of their respective officers, agents, or employees, the liability for any and all such claims, demands and actions in law or equity for such costs and expenses (including attorneys' fees and costs), damages, and losses shall be apportioned under the State of California's theory of comparative negligence as presently established or as may be modified hereafter.
 - D. This Section 7 shall survive termination or expiration of this Agreement.

8. **INSURANCE**

CONTRACTOR shall obtain and maintain, at all times, insurance coverages, with such policies, and in such amounts, as are provided in the EMS Provider Agreement. The parties hereto agree that the provisions of the EMS Provider Agreement (including any future amendments thereto) shall and will be incorporated herein by this reference, as though each and every of such terms are set forth herein below. CONTRACTOR's failure to maintain all such insurance coverages shall be deemed to be a material breach of this Agreement.

9. <u>CONFIDENTIALITY</u>

All services performed by CONTRACTOR under this Agreement shall be in strict conformance with all applicable Federal, State of California and/or local laws and regulations relating to confidentiality.

10. NON-DISCRIMINATION

During the performance of this Agreement, CONTRACTOR shall not unlawfully discriminate against any employee or applicant for employment, or recipient of services, because of race, religion, color, national origin, ancestry, physical disability, medical condition, marital status, age or gender, pursuant to all applicable State of California and Federal statutes and regulations.

11. <u>DISCLOSURE OF SELF-DEALING TRANSACTIONS</u>

This provision is only applicable if the CONTRACTOR is operating as a corporation (a for-profit or non-profit corporation) or if during the term of this agreement, the CONTRACTOR changes its status to operate as a corporation.

Members of the CONTRACTOR's Board of Directors shall disclose any self-dealing transactions that they are a party to while CONTRACTOR is providing goods or performing services under this agreement. A self-dealing transaction shall mean a transaction to which the CONTRACTOR is a party and in which one or more of its directors has a material financial interest. Members of the Board of Directors shall disclose any self-dealing transactions that they are a party to by completing and signing a Self-Dealing Transaction Disclosure Form, attached hereto as Exhibit B and incorporated herein by reference, and submitting it to the COUNTY prior to commencing with the self-dealing transaction or immediately thereafter.

12. RECORDS

A. Each party shall maintain its books, accounts and records in connection with the respective services referred to under this Agreement. CONTRACTOR's books, accounts and records of such services shall be kept separate and apart from CONTRACTOR's other books, accounts and records of services kept in connection with the EMS PROVIDER Agreement, and any other agreement entered into or approved by COUNTY. All of such CONTRACTOR's books, accounts, and records shall be prepared and kept by CONTRACTOR in an organized manner that facilitates an efficient review of the

costs incurred and funds received in order to give COUNTY a complete and clear understanding of the accounting thereof. All of such CONTRACTOR's books, accounts and records shall be subject to public disclosure as provided in the EMS PROVIDER Agreement (including any future amendments thereto), which shall and will be incorporated herein by this reference, as though each and every of such terms are set forth herein below.

B. Each of the parties' books, accounts and records must be maintained for a minimum of three (3) years. Such books, accounts and records must also be maintained a minimum of three (3) years after the termination of this Agreement. The party generating the books, accounts and records shall maintain ownership thereof upon termination of this Agreement.

13. <u>AUDITS AND INSPECTIONS</u>

- A. Each party shall at any time during business hours, and as often as the other party may deem necessary, make available to the other party for examination all of the former party's records and data with respect to the matters covered by this Agreement. Each party shall, upon request by the other party, permit the other party to audit and inspect all such records and data necessary to ensure the former party's compliance with the terms of this Agreement.
- B. If this Agreement exceeds Ten Thousand and No/100 Dollars (\$10,000.00), CONTRACTOR shall be subject to the examination and audit of the State Auditor for a period of three (3) years after final payment under contract (Government Code Section 8546.7).

14. FORCE MAJEURE

- A. If either party hereto is rendered unable, wholly or in part, by Force Majeure to carry out its obligations under this Agreement, that party shall give to the other party hereto prompt written notice of the Force Majeure with full particulars relating thereto. Thereupon, the obligations of the party giving the notice, so far as they are affected by the Force Majeure, shall be suspended during, but no longer than, the continuance of the Force Majeure, except for a reasonable time thereafter required to resume performance.
- B. During any period in which either party hereto is excused from performance by reason of the occurrence of an event of Force Majeure, the party so excused shall promptly, diligently, and in good faith take all reasonable action required in order for it to be able to promptly commence or resume

performance of its obligations under this Agreement. Without limiting the generality of the foregoing, the party so excused from performance shall, during any such period of Force Majeure, take all reasonable action necessary to terminate any temporary restraining order or preliminary or permanent injunctions to enable it to so commence or resume performance of its obligations under this Agreement.

- C. The party whose performance is excused due to the occurrence of an event of Force Majeure shall, during such period, keep the other party hereto notified of all such actions required in order for it to be able to commence or resume performance of its obligations under this Agreement.
 - D. "Force Majeure" is defined as an Act of God, act of public enemy, war, and other extraordinary causes not reasonably within the control of either of the parties hereto.

15. NOTICES

A. The persons having authority to give and receive notices under this Agreement and their addresses include the following:

| COUNTY | <u>CONTRACTOR</u> |
|-----------------------------|-------------------------|
| Director, County of Fresno | American Ambulance |
| Department of Public Health | Attn: General Manager |
| P.O. Box 11867 | 2911 East Tulare Street |
| Fresno, CA 93775 | Fresno, CA 93721 |

B. Any and all notices between COUNTY and CONTRACTOR provided for or permitted under this Agreement or by law shall be in writing and shall be deemed duly served when personally delivered to one of the parties hereto, or in lieu of such personal service, when deposited in the United States Mail, postage prepaid, addressed to such party, except for notices of termination, which are effective upon receipt. Notices under this Agreement are not modifications to this Agreement.

16. GOVERNING LAW

- A. The parties hereto agree, that for the purposes of venue, performance under this Agreement is to be in Fresno County, California.
- B. The rights and obligations of the parties hereto and all interpretation and performance of this Agreement shall be governed in all respects by the laws of the State of California.

17. SEVERABILITY

The provisions of this Agreement are severable. The invalidity or unenforceability of any one provision in the Agreement shall not affect the other provisions.

18. <u>ENTIRE AGREEMENT</u>

This Agreement constitutes the entire agreement between COUNTY and CONTRACTOR with respect to the subject matter hereof and supersedes all previous agreement negotiations, proposals, commitments, writings, advertisements, publications, and understandings of any nature whatsoever unless expressly included in this Agreement. CONTRACTOR acknowledges that COUNTY detrimentally relies upon each and every of CONTRACTOR's covenants, warranties and representations made herein to COUNTY. This Agreement may be executed in several counterparts by the parties hereto, in which case, all of such executed duplicate counterpart originals thereof, taken together, shall be deemed to be one and the same legal instrument.

19. NO THIRD PARTY BENEFICIARIES

Notwithstanding anything stated to the contrary in this Agreement, there shall not be any intended third party beneficiaries to this Agreement.

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| 1 | IN WITNESS WHEREOF, the parties hereto have executed this Agreement as of the day and | | | |
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| 2 | year first hereinabove written. | | | |
| 3 | | | | |
| 4 | K.W.P.H. ENTERPRISES, dba | COUNTY OF FRESNO | | |
| 5 | AMERICAN AMBULANCE | | | |
| 6 | | | | |
| 7 | By | By Ent Suly Mule | | |
| 8 | President, K.W.P.H. Enterprises | Ernest Buddy Mendes, Chairman of the | | |
| 9 | | Board of Supervisors of the County of | | |
| 10 | | Fresno | | |
| 11 | | | | |
| 12 | Print Name: Todd R. Valeri | ATTEST: | | |
| 13 | | Bernice E. Seidel | | |
| 14 | M | Clerk of the Board of Supervisors of the | | |
| 15 16 | By D | County of Fresno | | |
| 17 | Print Name: Erik S. Peterson | By Susan Bishop | | |
| 18 | Title: Corporate Secretary | Deputy | | |
| 19 | | | | |
| 20 | Chief Financial Officer or Corporate | | | |
| 21 | Secretary to K.W.P.H. Enterprises | | | |
| 22 | d.b.a. American Ambulance, | | | |
| 23 | a California Corporation | | | |
| 24 | | | | |
| 25 | Mailing Address: | Fund/Subclass: 0001/10000 | | |
| 26 | 2911 E. Tulare St. | Organization #: 56201693 | | |
| - 1 | I and the second | | | |

Account #:

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Fresno, CA 93721

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EXHIBIT A

| Payment | Month | Payment Amount |
|---------|----------|-------------------|
| 1 | Jul 2020 | \$7,001.25 |
| 2 | Aug 2020 | \$7,001.25 |
| 3 | Sep 2020 | \$7,001.25 |
| 4 | Oct 2020 | \$7,001.25 |
| 5 | Nov 2020 | \$7,001.25 |
| 6 | Dec 2020 | \$7,001.25 |
| 7 | Jan 2021 | \$7,001.25 |
| 8 | Feb 2021 | \$7,001.25 |
| 9 | Mar 2021 | \$7,001.25 |
| 10 | Apr 2021 | \$7,001.25 |
| 11 | May 2021 | \$7,001.25 |
| 12 | Jun 2021 | \$7,001.25 |
| 13 | Jul 2021 | \$7,211.25 |
| 14 | Aug 2021 | \$7,211.25 |
| 15 | Sep 2021 | \$7,211.25 |
| 16 | Oct 2021 | \$7,211.25 |
| 17 | Nov 2021 | \$7,211.25 |
| 18 | Dec 2021 | \$7,211.25 |
| 19 | Jan 2022 | \$7,211.25 |
| 20 | Feb 2022 | \$7,211.25 |
| 21 | Mar 2022 | \$7,211.25 |
| 22 | Apr 2022 | \$7,211.25 |
| 23 | May 2022 | \$7,211.25 |
| 24 | Jun 2022 | \$7,211.25 |
| 25 | Jul 2022 | \$7,211.25 |
| 26 | Aug 2022 | \$7,211.25 |
| 27 | Sep 2022 | \$7,211.25 |
| 28 | Oct 2022 | \$7,211.25 |
| 29 | Nov 2022 | \$7,211.25 |
| 30 | Dec 2022 | \$7,211.25 |
| 31 | Jan 2023 | \$7,211.25 |
| 32 | Feb 2023 | \$7,211.25 |
| 33 | Mar 2023 | \$7,211.25 |
| 34 | Apr 2023 | \$7,211.25 |
| 35 | May 2023 | \$7,211.25 |
| 36 | Jun 2023 | \$7,211.25 |

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EXHIBIT B

SELF-DEALING TRANSACTION DISCLOSURE FORM

In order to conduct business with the County of Fresno (hereinafter referred to as "County"), members of a contractor's board of directors (hereinafter referred to as "County Contractor"), must disclose any self-dealing transactions that they are a party to while providing goods, performing services, or both for the County. A self-dealing transaction is defined below:

"A self-dealing transaction means a transaction to which the corporation is a party and in which one or more of its directors has a material financial interest"

The definition above will be utilized for purposes of completing this disclosure form.

INSTRUCTIONS

- (1) Enter board member's name, job title (if applicable), and date this disclosure is being made.
- (2) Enter the board member's company/agency name and address.
- (3) Describe in detail the nature of the self-dealing transaction that is being disclosed to the County. At a minimum, include a description of the following:
 - a. The name of the agency/company with which the corporation has the transaction; and
 - b. The nature of the material financial interest in the Corporation's transaction that the board member has.
- (4) Describe in detail why the self-dealing transaction is appropriate based on applicable provisions of the Corporations Code.
- (5) Form must be signed by the board member that is involved in the self-dealing transaction described in Sections (3) and (4).

| 1 | | any Board Member Information: | | | |
|----|--|---|----------------|--|--|
| 2 | Name: | Date: | | | |
| | Job Title: | any/Agency Name and Address: | | | |
| 3 | (2) 0011111 | any//igonoy name and /idanose. | | | |
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| 8 | (3) Disclosure (Please describe the nature of the self-dealing transaction you are a party to): | | | | |
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| 18 | (4) Explain why this self-dealing transaction is consistent with the requirements of Corporations Code | | | | |
| 19 | | with the sen dealing transaction is defined that the requirements of defi | porutions sout | | |
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| 26 | (5) Authoriz Signature: | rized Signature : Date: | | | |
| | Jigilataro. | Date. | | | |
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