County of Fresno

Hall of Records, Rm. 301
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Legislation Details (With Text)

File #:	19-0655	**Name:**	Master Agreement for Occupational and Physical Therapy Services
		In control:	Public Health
On agenda:	6/18/2019	**Final action:**	6/18/2019
Enactment date:		**Enactment #:**	Agreement No. 19-292

Title: Approve and authorize the Chairman to execute a Master Agreement for Occupational and Physical Therapy Services, effective July 1, 2019, not to exceed five consecutive years, which includes a three -year base contract and two optional one-year extensions, total not to exceed $4,286,875; and, approve and authorize the Director of the Department of Public Health, or designee, to add and/or delete qualified contractors to the Master Agreement, as necessary

Sponsors: Public Health

Indexes:

Code sections:

Attachments: 1. Agenda Item, 2. Agreement A-19-292 Master Agmt. for OT and PT Services

Date	Ver.	Action By	Action	Result
6/18/2019	1	Board of Supervisors	Conducted Hearings	Pass

DATE: June 18, 2019

TO: Board of Supervisors

SUBMITTED BY: David Pomaville, Director, Department of Public Health

SUBJECT: Master Agreement for Occupational and Physical Therapy Services

RECOMMENDED ACTION(S):

1. **Approve and authorize the Chairman to execute a Master Agreement for Occupational and Physical Therapy Services, effective July 1, 2019, not to exceed five consecutive years, which includes a three-year base contract and two optional one-year extensions, total not to exceed $4,286,875.**

2. **Approve and authorize the Director of the Department of Public Health, or designee, to add and/or delete qualified contractors to the Master Agreement, as necessary.**

Approval of the first recommended action will allow the Department of Public Health to utilize contracted pediatric occupational and physical therapy services, a California Department of Health Care Services (DHCS) mandated component of the California Children's Services (CCS) Medical Therapy Program (MTP). County Human Resources and the Department of Public Health have had challenges filling permanent Physical and Occupational Therapist positions. Approval of the second recommended action will authorize the Director of the Department of Public Health to add and/or delete qualified contractors to/from the agreement without modifying the terms or conditions of the agreement. The proposed agreement will be funded with DHCS and Health Realignment monies, with no Net County Cost. This item is countywide.

ALTERNATIVE ACTION(S):

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Should your Board not approve the recommended actions, the Department will continue to maintain a waitlist for approximately 552 children needing occupational therapy services and approximately 87 children needing physical therapy services.

FISCAL IMPACT:

There is no increase in Net County Cost associated with the recommended actions. The maximum compensation for the recommended agreement is $857,375 per twelve-month period; $4,286,875 for the five-year term, funded by DHCS (50%) and Health Realignment (50%). Sufficient appropriations and estimated revenues will be included in the Department's Org 5620 FY 2019-20 Requested Budget and will be included in subsequent budget requests for the terms duration. Actual costs will be based on actual services provided.

DISCUSSION:

The MTP is a specialty program within CCS that provides medically necessary outpatient occupational therapy (OT), physical therapy (PT), and medical therapy conference (MTC) services for children ranging in age from 0 to 21 with disabilities and special needs conditions, generally due to neurological or musculoskeletal disorders. The services are provided on-site at Medical Therapy Units (MTU) located at three county public elementary schools: Clovis, Powers-Ginsburg, and Storey. Currently, 769 eligible children receive services at the MTUs; services are provided by departmental employees and contracted provider, Goodfellow Occupational Therapy Services (Goodfellow) (Agreement P-15-007-O). Since 2014, the Department has contracted with Goodfellow to provide on-site pediatric OT/PT services. The contract is a valuable resource to the CCS MTP in addressing the number of children on OT/PT waitlists and challenges with vacant departmental OT and PT positions. The agreement with Goodfellow is scheduled to terminate on June 30, 2019.

CCS MTP anticipates a continued need for pediatric OT/PT contracted services to address the number of CCS waitlisted children. The Department, in consultation with the Department of Internal Services - Purchasing Division, determined that the most effective method to establish a vendor list was a Request for Statement of Qualifications (RFSQ) for the establishment of a Master Agreement. Prior to the release of an RFSQ, the Department conferred with the Human Resources Department - Labor Division, which determined that no collective bargaining issue existed.

On March 11, 2019, the Department issued RFSQ No. 19-059 to solicit vendors capable of providing the necessary OT and PT services to MTP clients. The RFSQ notice was distributed to 11 local pediatric OT/PT agencies and published on the County's Public Purchase site. The RFSQ closed on March 28, 2019 and received three proposals from a licensed OT company and two recruitment agencies specializing in healthcare staffing. All have submitted documentation and references as proof of their qualifications affirming their capability to provide the necessary OT and PT staffing services. The recommended agreement includes two of the three contractors, as one respondent was unable to submit all documentation prior to completion of this item; the Department will exercise section 15 of the agreement to add the third contractor at a later date.

The recommended agreement delegates the authority to the Department's Director to add and/or remove contractors to/from the agreement as they are identified, deemed qualified, and agree to the terms and conditions of the agreement subject to County Counsel's legal review and the Auditor Controller/Treasurer Tax Collector's accounting review.

REFERENCE MATERIAL:

BAI #35, March 7, 2017

ATTACHMENTS INCLUDED AND/OR ON FILE:

On file with Clerk - Master Agreement for Occupational and Physical Therapy Services

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CAO ANALYST:

Sonia M. De La Rosa