



# County of Fresno

Hall of Records, Rm. 301  
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Fresno, California  
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## Legislation Details (With Text)

**File #:** 20-0006 **Name:** Agreement with The Regents of the University of California and West Fresno Health Care Coalition

**In control:** Public Health

**On agenda:** 3/24/2020 **Final action:** 3/24/2020

**Enactment date:** **Enactment #:** Agreement No. 20-123, Agreement No. 20-124

**Title:** Approve and authorize the Chairman to execute a retroactive revenue Agreement with The Regents of the University of California, on behalf of the University of California, San Francisco, for the Best Baby Zone project, effective July 7, 2019 through June 30, 2020 (\$99,718); and make a finding that it is in the best interest of the County to waive the competitive bidding process consistent with Administrative Policy No. 34 for unusual or extraordinary circumstances for the solicitation of services to establish a place-based Best Baby Zone project in Fresno County; and approve and authorize the Chairman to execute a retroactive Agreement with West Fresno Health Care Coalition, d.b.a. West Fresno Family Resource Center, for the Best Baby Zone project, effective September 1, 2019, not to exceed three consecutive years, which includes a ten-month base contract and two optional one-year extensions, total not to exceed (\$423,162)

### Sponsors:

### Indexes:

### Code sections:

**Attachments:** 1. Agenda Item, 2. Agreement A-20-123 with The Regents of the University of California, 3. Sole Source Acquisition Request, 4. Agreement A-20-124 with West Fresno Health Care Coalition

Date	Ver.	Action By	Action	Result
3/24/2020	1	Board of Supervisors	Conducted Hearings	Pass

**DATE:** March 24, 2020

**TO:** Board of Supervisors

**SUBMITTED BY:** David Pomaville, Director, Department of Public Health

**SUBJECT:** Agreements with The Regents of the University of California and West Fresno Health Care Coalition

### RECOMMENDED ACTION(S):

- 1. Approve and authorize the Chairman to execute a retroactive revenue Agreement with The Regents of the University of California, on behalf of the University of California, San Francisco, for the Best Baby Zone project, effective July 7, 2019 through June 30, 2020 (\$99,718); and**
- 2. Make a finding that it is in the best interest of the County to waive the competitive bidding process consistent with Administrative Policy No. 34 for unusual or extraordinary circumstances for the solicitation of services to establish a place-based Best Baby Zone project in Fresno County; and**
- 3. Approve and authorize the Chairman to execute a retroactive Agreement with West Fresno Health Care Coalition, d.b.a. West Fresno Family Resource Center, for the Best Baby Zone project, effective September 1, 2019, not to exceed three consecutive years, which includes a**

**ten-month base contract and two optional one-year extensions, total not to exceed (\$423,162)**

Approval of the first recommended action will allow the Department of Public Health to accept funding from The Regents of the University of California, San Francisco campus (UCSF), to implement the Best Baby Zone project, Fresno GROWS (Growing, Real Opportunities for West Fresno). Approval of the second and third recommended actions will allow the Department of Public Health to pass through the UCSF funding to West Fresno Health Care Coalition, d.b.a. West Fresno Family Resource Center (WFFRC), as lead agency of Fresno GROWS. The recommended actions will support community engagement and linkage to perinatal services for women and families in the 93706 zip code, with no increase in Net County Cost. This item pertains to locations in District 1.

ALTERNATIVE ACTION(S):

There are no viable alternative actions. Should your Board not approve the recommended action, the Department would not be able to implement the Fresno GROWS initiative in Fresno.

RETROACTIVE AGREEMENT:

The recommended revenue agreement with UCSF is retroactive to July 7, 2019. It was received from UCSF on December 6, 2019. The time required to review and prepare the recommended agreement did not allow presentation to your Board at an earlier date. The recommended agreement with WFFRC is retroactive to September 1, 2019, as UCSF submitted the letter of commitment to fund the partnership for Fresno GROWS on July 12, 2019. The recommended agreement with WFFRC was finalized after receipt of the revenue agreement from UCSF.

SUSPENSION OF COMPETITION/SOLE SOURCE CONTRACT:

The Department requests to waive the competitive bidding process consistent with Administrative Policy No. 34, as WFFRC was selected by the funding agency and the Fresno GROWS collaborating agencies as the only vendor suited and authorized to serve as lead agency for the Fresno GROWS initiative. The Internal Services Department - Purchasing concurs with the Department's request to suspend the competitive bidding process.

FISCAL IMPACT:

There is no increase in Net County Cost associated with the recommended actions. The maximum amount of the revenue agreement with UCSF is \$99,718. This non-federal funding from the UCSF Preterm Birth Initiative (PTBi) will pass through the Department to the Fresno GROWS lead agency in order to provide the local match needed to leverage additional Federal Title XIX funds (\$41,148) to support the Fresno GROWS initiative. The recommended agreement with WFFRC to lead the Fresno GROWS initiative has a maximum consecutive three-year total not to exceed \$423,162, which includes base contract funding of \$140,866 (\$99,718 UC plus \$41,148 Title XIX), and \$141,148 (\$100,000 UC plus \$41,148 Title XIX) for each optional one-year extension. Costs totaling approximately \$56,417 have been incurred from September, 2019 through February, 2020 pertaining to this recommended agreement and are pending payment by the County to WFFRC. Sufficient appropriations and estimated revenues are included in the Department Org 5620 FY 2019-20 Adopted Budget and will be included in future budget requests for the duration of the contract.

DISCUSSION:

The recommended actions will provide pass-through funds from the UCSF PTBi to the Department for the Fresno GROWS initiative. This pass-through funding will provide the local match needed to leverage additional Federal Title XIX funds into the community to further support the implementation of the Fresno GROWS initiative. Federal Title XIX allows funding for services that assist high-risk children on Medi-Cal or who are Medi-Cal eligible.

Fresno GROWS is a cross-sector, place-based effort with the goal of reducing exposures to the risk factors that increase poor birth outcomes through community developed strategies. A leadership team will lead this effort to build a movement of activated citizens committed to making Southwest Fresno a thriving and healthy community for all its citizens. The lead agency will be responsible for:

- Hiring dedicated staff responsible for management of Fresno GROWS activities;
- Facilitating Fresno GROWS process among the team members;
- Recruiting residents and engaging them in determining Fresno GROWS priorities;
- Hosting three Fresno GROWS community wisdom gatherings at WFFRC; and
- Leading development and implementation of expanded programming based on community input.

Approval of the recommended actions would allow the Department to accept UCSF funding and allow pass-through of that funding to WFFRC to support implementation of the Fresno GROWS initiative. WFFRC was selected by the funding agency, UCSF-PTBi, and Fresno GROWS collaborating agencies; the Department, First 5 Fresno County, Central Valley March of Dimes, and Fresno Economic Opportunities Commission (EOC); as the only vendor suited and authorized to serve as lead agency for the Best Baby Zone project in the County.

ATTACHMENTS INCLUDED AND/OR ON FILE:

On file with Clerk - Agreement with The Regents of the University of California  
On file with Clerk - Agreement with West Fresno Health Care Coalition  
Sole Source Acquisition Request

CAO ANALYST:

Raul Guerra