



Board Agenda Item 28

DATE: May 12, 2026

TO: Board of Supervisors

SUBMITTED BY: Edward Hill, Chief Operating Officer/Interim Director of General Services

SUBJECT: Retroactive Assignment of Agreement with Johnson Controls, Inc. to Johnson Controls Building Solutions, LLC

RECOMMENDED ACTION(S):

Approve and authorize the Chairman to execute retroactive Assignment of Rights and Delegation of Duties under Agreement No. A-25-093 with Johnson Controls, Inc. to Johnson Controls Building Solutions, LLC, effective January 5, 2026, with no change to the potential term of March 11, 2025, to November 30, 2030, or maximum compensation of \$3,250,000.

There is no increase in Net County Cost associated with the recommended action. As of January 5, 2026, the County's vendor, Johnson Controls, Inc. (JCI) created a new legal entity, Johnson Controls Building Solutions, LLC (JCBS) as part of a business initiative to centralize contracts and accounts. Approval of the recommended action will assign, transfer, and delegate all rights, benefits, responsibilities, and obligations under Agreement A-25-093 (Agreement) to JCBS to continue receiving maintenance and support services for the County's building automation software. This item is countywide.

ALTERNATIVE ACTION(S):

Should your Board not approve the recommended action, the County would be unable to continue receiving products and services under the Agreement and would instead work with the General Services Department - Purchasing Division to conduct a new competitive selection process for these products and services.

RETROACTIVE AGREEMENT:

The recommended Assignment of Rights and Delegation of Duties (Assignment) is retroactive to January 5, 2026, as that is when the vendor requested to transition the Agreement from JCI to JCBS. This item is brought before your Board for consideration at the earliest available date following internal review and determination of the appropriate method to document the vendor change.

FISCAL IMPACT:

There is no increase in Net County Cost associated with the recommended action. The parties agree that the County has paid all amounts owed to JCI under the Agreement. As of April 3, 2026, there are multiple pending invoices totaling \$56,412 that cannot be paid as the Agreement has not yet been assigned to JCBS.

Sufficient appropriations and estimated revenues are included in the General Services Department - Facility Services Org 8935 FY 2025-26 Adopted Budget and will be included in subsequent Recommended Budget requests for the duration of the Agreement term.

DISCUSSION:

On March 11, 2025, your Board approved the Agreement with JCI, through a cooperative agreement with OMNIA Partners, to provide maintenance and support of Metasys, a building automation software system, and respective components, from March 11, 2025 through March 10, 2030, inclusive of a three year initial term and two optional one-year extensions, with a total not to exceed \$3,250,000. JCI was selected through a Request for Proposals released by the Regents of University of California in conjunction with OMNIA Partners.

On December 22, 2025, JCI provided the County with written notice that they were centralizing contracts and accounts under a new business entity, JCBS, effective January 5, 2026. Upon notification, staff consulted internally to determine the correct approach to document the change in entity. It was determined that the recommended Assignment is the appropriate mechanism and is consistent with County policies and procedures.

Approval of the recommended action will assign all rights, obligations, and duties under the Agreement from JCI to JCBS, effective January 5, 2026, with no change in the respective term or maximum compensation.

REFERENCE MATERIAL:

BAI #37, March 11, 2025

ATTACHMENTS INCLUDED AND/OR ON FILE:

On file with Clerk - Assignment of Agreement No. A-25-093

CAO ANALYST:

Amy Ryals