Sole Source Acquisition Request

1. Fully describe the product(s) and/or service(s) being requested.

   The Department of Social Services seeks to purchase maintenance and enhancement (M&E) services for its Purpose-Built, Curated Data Set (PBDS) from the CalSAWS Consortium and Deloitte Consulting LLP (Deloitte). A PBDS allows the Department to create customized reporting from a curated CalSAWS dataset to enhance data-driven decision making, improve Program effectiveness, and optimize service delivery within the Department. Ongoing maintenance, updates, and system enhancements are required to ensure the PBDS continues to function as intended and remains aligned with evolving Departmental needs.

2. Identify the selected vendor and contact person; include the address, phone number and e-mail address for each.

   Roman Bondarenko
   CalSAWS Consortium
   11971 Foundation Place, 3rd Floor,
   Gold River,
   CA 95670

3. What is the total cost of the acquisition? If an agreement, state the total cost of the initial term and the amounts for potential renewal terms.

   The Agreement will be a seven month term, effective November 1, 2025, through May 31, 2026, with the total maximum compensation not to exceed $119,476. The maximum compensation for the State Fiscal Year (SFY) 2025/2026 will be $119,476.

4. Identify the unique qualities and/or capabilities of the service(s) and/or product(s) that qualify this as a sole source acquisition.

   In September 2023, the Department transitioned from its previous benefits determination system, CalWIN, to the Statewide Automated Welfare System (CalSAWS) as mandated by the California Department of Social Services. The CalSAWS consortium is a Joint Powers Authority (JPA) formed by all 58 California counites, and as a JPA have solicited and selected Deloitte as the vendor to provide M&E services for the Department's PBDS. A PBDS is a modern, adaptable, and analytics-driven solution designed to meet the evolving needs of the Department. A PBDS features customization capabilities, analytical reporting features to facilitate a focus on Program outcomes and service needs.

5. Explain why the unique qualities and/or capabilities described above are essential to your department.

   A PBDS allows the Department to access curated CalSAWS data from the County's Amazon S3 account filtered specifically to the County of Fresno. The unique qualities and capabilities of PBDS are essential for ensuring data accuracy and relevance to the Department's operations. M&E services are critical for the PBDS to remain capable of handling the Department's changing needs. Additionally, Department will be able to leverage vendor expertise from Deloitte on generating, customizing, and interpreting reports within the CalSAWS system.

6. Provide a comprehensive explanation of the research done to verify that there is only a sole vendor that is capable of providing the required service(s) and/or product(s). Include a list of all other vendors contacted with regard to providing the requested product(s) and/or service(s) and indicate their response.

   As a county participant in the CalSAWS consortium, the Department seeks to purchase M&E services for its PBDS system. The decision to procure M&E services as a sole source acquisition is justified by the lack of alternative providers authorized for counties participating in the CalSAWS consortium. The PBDS's uniqueness stems from its exclusive association with CalSAWS consortium, and the consolidated expertise and support provided through this partnership. This emphasizes the PBDS's role as a specialized solution tailored to meet the specific needs of California's welfare administration, setting it apart from other vendors or systems in the market.

ancervantes 12/10/2025 11:31:27 AM   Staff Analyst   [⊠ Sign] Double click!
Requested By: Title

I approve this request to sole source for the service(s) and/or product(s) identified herein.

martik 12/15/2025 4:22:08 PM   [⊠ Sign] Double click!
Department Head Signature

rblackburn 12/18/2025 2:25:50 PM   [⊠ Sign] Double click!
Purchasing Manager Signature